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The University of Jordan Library

Reagan and Thatcher hail 'a turning point in history'

An emotional final farewell

- **Mrs Thatcher and President Reagan saluted each other's leadership in an emotional display of affection and respect when they met at the White House**
- **Mr Reagan stressed Mrs Thatcher's continuing vital role after the change of US Administration when he hands over to Mr George Bush in January**
- **He said America acknowledged the special role Mrs Thatcher and Britain had played in achieving an "extraordinary change" in international relations**
- **Mrs Thatcher told Mr Reagan that she believed future generations would "look back to this time and see it as a turning point in world history"**

From Philip Webster, Chief Political Correspondent, Washington

Mrs Thatcher and President Reagan yesterday met at the White House for the last time and hailed their periods of office as a turning point in world history.

In an emotional display of affection and respect, the two celebrated the closest post-war partnership between the White House and Downing Street.

They saluted each other's leadership, describing the eight years in which they have worked together at a time when economic decline was reversed and the threat to world peace reduced.

And with Mr George Bush looking on, Mr Reagan emphasized Mrs Thatcher's continuing vital role after he hands over to his Vice-President in January.

Mr Reagan told the Prime Minister that America acknowledged the special role which she and the people of Britain had played in achieving an "extraordinary change" in international relations.

He declared: "In the critical hour, Margaret Thatcher and the people of Great Britain stood fast in freedom's defence and upheld all of the *noblest of your island nation's* traditions. Yours was the part of courage and resolve and vision.

"Surely, future historians will note that a supreme fact of this century was that Britain and the United States shared the same cause of human freedom. When first you were here, we referred to a decade fraught with danger. We can hope today that, in meeting those dangers, we have transformed this decade into a turning point, a turning point for our age and for all time."

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President Reagan had laid on a full ceremonial welcome for Mrs Thatcher at the South Lawn of the White House and last night paid her the final accolade of holding the last state banquet of his presidency in her honour.

On a mild November day, Mrs Thatcher's arrival at the White House was marked by a fanfare of trumpets. After being greeted by Mr and Mrs Reagan, she walked straight over to speak to Mr Bush.

She inspected a guard of honour, and was given a 19-gun salute, the highest possible for a non-royal head of government. Mr Reagan told her that, when they had had their first White House meeting in 1981, economic crisis beset both their countries. inflation and unemployment were dangerously high, and "the aggressive designs of squalid dictators" were seen everywhere.

Terrorism was growing and, in the face of a massive arms build-up, US defences had fallen into disrepair and decline. There was talk of unilateral cutbacks and nuclear freezes, and the great alliance built with difficulty and daring since the war was in grave danger. All those problems spoke to an even deeper crisis, he said, of faith and will.

He continued: "Well now it's changed. Now the excitement and vigour and energy in the world is with the cause of freedom. As the United States *and Great Britain and* other free nations have prospered, we have seen an almost Newtonian revolution in the science of economics. Change, extraordinary change, has come upon the world."

Mr Reagan told Mrs Thatcher it was profoundly reassuring to all who cared about freedom "that you will continue to share with America your vision and your steady hand. And this is especially critical to us at this moment of transition in our government".

Mrs Thatcher responded by referring to the eight historic years of Mr Reagan's presidency, "one of the greatest in America's history". She said it was an opportunity to affirm anew the deep friendships between the British and American peoples and to salute all that he had achieved.

When they had first met at the *White House*, he had forecast that the decade would be less dangerous if the West maintained the strength required for peace and if Britain and America stood side by side. Both promises had been honoured handsomely.

"Together our nations have faced the challenges of our time and have not flinched. We have forged ahead with strengthening the peace, spreading prosperity and safeguarding liberty."

She said that Mr Reagan had restored faith in the American dream and, as a result, respect for America stood high in the world. Britain had been proud to be America's partner in that great adventure, she said.

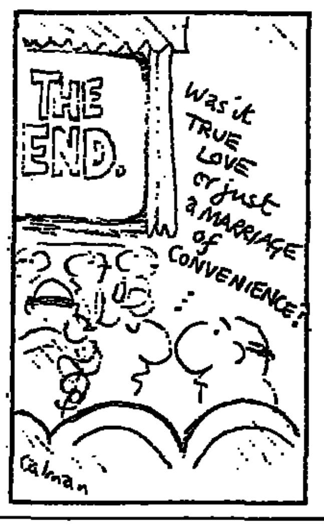
Obviously moved by the exchanges, Mrs Thatcher and Mr Reagan went into the Oval Office. She told journalists: "*We have the same political* dreams, the same ways of achieving them."

Mrs Thatcher later talked at a State Department lunch with Mr George Shultz, the Secretary of State. She spoke of the times that the two countries had stood together in *moments of crisis, referring to* the Falklands War, Beirut, and the Libyan bombing.

Nato's defences were now stronger and its political resolve clearer than ever. The steadfastness of the West had resulted in the first arms control agreement to reduce *nuclear weapons, Soviet with*drawal from Afghanistan, the prospect of a Cuban pull-out from Angola and a Vietnamese withdrawal from Cambodia, and big changes in the way that the Soviet Union treated its own people. "I believe that future generations will look back to this time and see it as a turning point in world history," Mrs Thatcher said.

Today, the Prime Minister will open up a new era in Anglo-US relations when she meets Mr Bush. They know each other well. But both British and US officials accept, particularly after yesterday's extraordinary events, that they could never achieve the same level of personal warmth in their relations as Mrs Thatcher and Mr Reagan, or that the President-elect would want to. Their talks today will concentrate on East-West relations, the Middle East and the economy.

Show of solidarity: Mrs Thatcher and President Reagan together witnessing the welcoming ceremonies for the Prime Minister on the South Lawn of the White House yesterday.



THE END.
Was it TRUE LOVE or just a MARRIAGE of CONVENIENCE?
Calman

Close race in Pakistan election

From Anatol Lieven
Lahore

Five hours after voting in the Pakistan general election closed at 5 pm yesterday, initial results from individual polling stations suggested a close race between the main contesting parties, the Pakistan People's Party and the Islamic Democratic Alliance, of which the Muslim League caretaker government is a part.

The election is generally agreed to have been the most peaceful among the few the country has known, with no serious clashes reported so far.

Rao Abdul Rashid, the People's Party campaign organizer, said that no serious or overt vote-rigging seemed to have taken place.

Miss Benazir Bhutto, the People's Party leader, and her main rival, Mr Nawaz Sharif (Muslim League), the Chief Minister of the Punjab, both appear to have large majorities in their Lahore constituencies.

INSIDE

College settles

Ruskin College, Oxford, has paid £60,000, with £100,000 costs, to Mr David Selbourne, the lecturer forced to resign two years ago after being boycotted for writing an article in *The Times*........**Page 24**

Nurses row

The Government announced that appeals over regrading will not be heard from nurses taking industrial action and the general secretary of the RCN, Mr Trevor Clay, said he was no longer willing to negotiate alongside Cohse and Nupe ....**Page 24**

Archer elected

Mrs Mary Archer, wife of the novelist Jeffrey Archer, has been elected as an external member of the Council of Lloyd's of London.............. 27

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Consumers to pay more for clean water, says minister

By Robin Oakley, Political Editor

The Government yesterday gave a warning that new measures to give Britain safer water, cleaner rivers and unpolluted beaches will lead to higher water charges.

Next year's rise will be limited to single figures. The implications of the clean-up campaign which will accompany privatization of the water supply companies are that there will be bigger rises in future.

Details of the Government's plans were spelt out yesterday by Mr Michael Howard, Minister for Water and Planning, who will pilot the privatization Bill through the Commons.

Speaking to an Institute of Water and Environmental Management seminar in York, Mr Howard said: "The environmental improvements which the public are demanding will cost money".

He emphasized: "The costs of these works to improve the standard of water authorities' discharges will, at the end of the day, mean higher charges for the consumer." However, he added: "This will not be a consequence of privatization. It will be a consequence of our national desire for higher environmental standards."

Mr Howard argued that the costs of meeting the new standards would be met more cheaply by a privatized industry than if it remained in the public sector.

After saying that extra borrowing allowed to water authorities in the coming year would soften the "immediate impact" on water charges of the higher capital investment required to meet environmental objectives, Mr Howard said that the Government expected the average increase in charges this year to be in single figures.

He said: "We cannot and should not cushion the consumer now to such an extent that future trends in charges are substantially prejudiced" – a clear indication of higher increases to come.

Water charges cost the average household £2 a week now, compared with £4 a week for gas and nearly £5 a week for electricity. The new level of charges would still be "a price worth paying," he said.

Mr Howard promised a "tough but flexible" set of controls on substances ranging from pesticides to heavy metals which were toxic and persistent.

Emissions of such substances would be governed by strict environmental quality standards and by a requirement for firms to use best available technologies not entailing excessive costs (Batneec). Those would be policed by Her Majesty's Inspectorate of Pollution.

GEC joins German giant in £1.7b bid to acquire Plessey

By Derek Harris, Sheila Gunn and Colin Narbrough

Britain's General Electric Company (GEC) and West Germany's Siemens, the biggest electrical and electronics manufacturers in each country, have joined forces to make a £1.7 billion cash offer for Plessey.

Plessey, a British rival whose chairman is Sir John Clark, immediately "emphatically" rejected the offer, setting the scene for what could be one of the fiercest takeover battles so far in the City.

GEC, headed by Lord Weinstock, failed in a similar move in 1986 when its bid to buy Plessey was turned down by the Monopolies and Mergers Commission.

However, the new bid also signals a series of what are effectively swap deals between GEC and Siemens aimed at maximizing European capability in meeting the fiercest of world competition in telecommunications and electronics, including the crucial sector of defence electronics in which GEC, Plessey and Siemens all have a substantial presence.

Early indications in Whitehall are that the Government will give its blessing to the deal. *One senior minister* welcomed it as "the first of the big European mergers."

The Ministry of Defence, whose objections weighed heavily with the monopolies investigation of GEC's earlier bid for Plessey, is believed to be less enthusiastic than the Department of Trade and Industry.

The swap deals are intended to build on the manufacturing strengths of GEC, Siemens and Plessy. It means research and development capabilities in Britain as well as Europe will be exploited to the full in meeting competition, especially from Japan and the United States.

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There should be no effect on jobs at Plessey, GEC or Siemens, according to Lord Weinstock. "We hope we shall grow more", he said.

The vehicle for the Plessey bid is a new company, GEC Siemens, jointly owned by GEC and Siemens. The move on Plessey has come out of talks between GEC and Siemens to increase the scale of their co-operation as 1992 heralds liberalization of trade which could increase outside competition in the big new single market.

GEC and Siemens have for *three years jointly owned* Osram-GEC, the lamps and lighting manufacturer.

In a strategy paper GEC and Siemens said: "With the pace of change in Europe accelerat

Continued on page 24, col 4

Inquest on three IRA men halted

By Jamie Dettmer
Irish Affairs Correspondent

The inquest into the deaths of three unarmed IRA men shot six years ago by a police undercover unit has been adjourned after a High Court judge's decision to allow an application for a judicial review of the hearing's proceedings.

In spite of Mr Justice Carswell's refusal to order a halt to the inquest, Mr James Elliott, the coroner, adjourned the hearing at Craigavon, Co Armagh, until tomorrow when the High Court is likely to have completed its decision on the application.

Continued on page 24, col 1

Biggest surplus of year

By Our Economics Editor

Government accounts last month showed the biggest monthly surplus so far this year at £2.4 billion.

City economists said this meant the year's surplus could be larger than the £10 billion forecast by the Chancellor.

The Government's unexpectedly restrictive fiscal policy makes it more likely that Mr Lawson will be able to contemplate tax cuts.

US trade figures were also better. The trade gap narrowed in September to $10.46 billion from $12.27 billion.

Details, page 25

Outcry over plan to auction cathedral treasure

A detail from the Mappa Mundi, which Sotheby's is to auction

By Craig Seton

Britain's heritage bodies claimed last night that they were never properly consulted over the plan to let Sotheby's auction one of the nation's greatest treasures: Hereford Cathedral's thirteenth-century map of the world, the Mappa Mundi.

They were angry at Sotheby's statement that the forthcoming auction, which could mean the £2.5million manuscript being lost to the nation, cannot be avoided.

Lord Gowrie, chairman of Sotheby's and a former Minister for the Arts, told a press conference in Hereford yesterday that he had been trying for more than a year to negotiate a private sale to the nation of all the cathedral's treasures, including the Mappa Mundi. "I am sorry that national insitutions have not felt able to buy this great map."

He said he had negotiated with the British Library and had talked to the Government, but when the possibility of a private treaty sale broke down it was clear there would have to be an auction.

After the press conference there were strong contradictions from the National Heritage Memorial Fund, the British Library and the National Art-Collections Fund.

Mrs Georgina Nayler, deputy director of the National Heritage Memorial Fund, a government-financed body, said: "We can't stop them, but we are outraged that one of the most important documents in the world is about to be put into an auction room". She said Lord Charteris, fund chairman, knew the cathedral was having financial problems.

Representatives had been to Hereford in February, to discuss with the Dean and Chapter the future of the entire medieval "Chained Library," (so called because of the device used *to prevent removal of the books).*

"But there was never any specific mention of the Mappa Mundi", Mrs Nayler added. "For us to consider buying any work, it must be formally offered for sale, and this was not."

The British Library said: "We have had no direct approach from Hereford Cathedral. Obviously if one was made we would consider an item of such

Continued on page 24, col 3

ON SATURDAY IN COLOUR

Pilgrim's progress

- In the 6th and 7th centuries, many Irish monks left their homeland to evangelize Europe. Frank Delaney put himself in their sandals to make a pilgrimage to Europe's sacred sites. His impressions appear in *The Times* on Saturday
- Long day's journey into work: are city salaries and country living worth the effort?
- It's academic: how parents are finding the cash to keep beleaguered private schools afloat
- Fighting fit: the Finnish rally driver Ari Vatanen is back behind the wheel for the RAC
- Travel: the Virgin Islands, American dream in the Caribbean

Plus . .

- Drink: Jane MacQuitty assesses the new Beaujolais; Eating Out: Jonathan Meades on the Roux legend; Cook: Frances Bissell on bread; Books: POWs of the Reich; Classical music: Mahler

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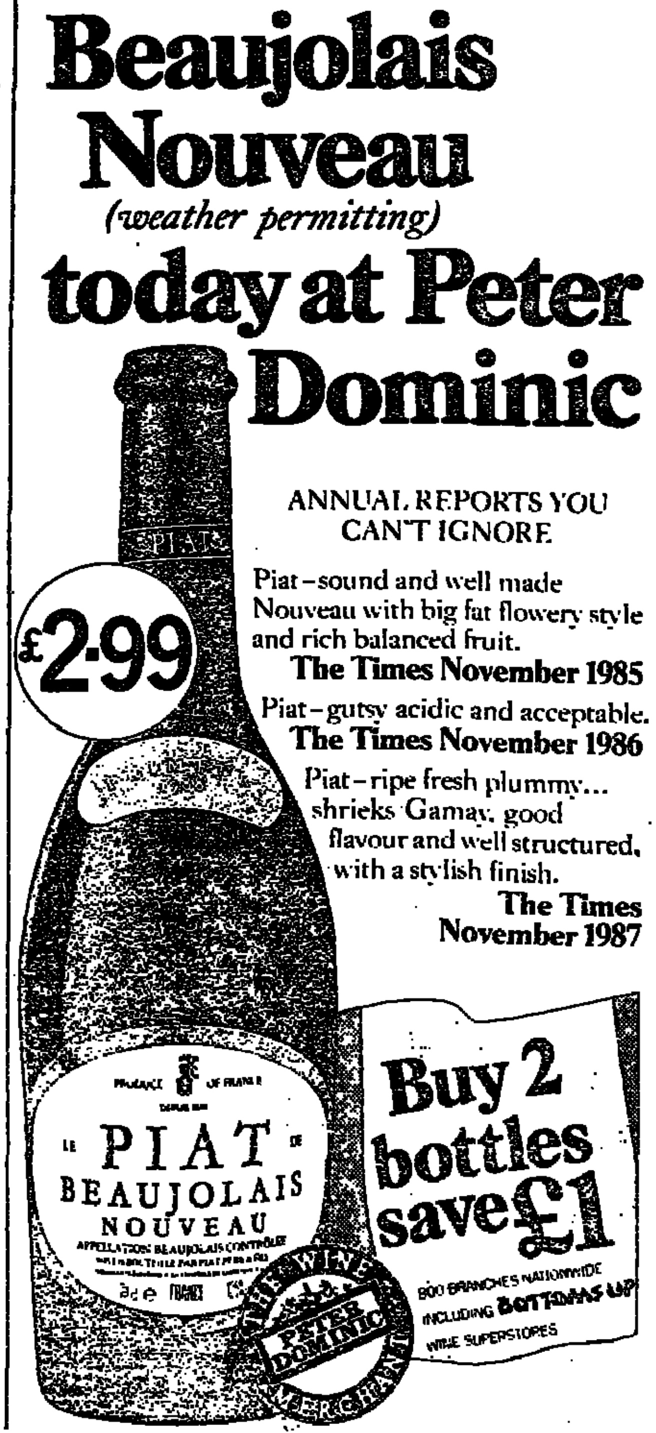
Accumulator

- Two readers shared *yesterday's £4,000* daily prize. They were Mrs Ruth Green, of Putney, in south-west London, and Miss Mary Ellis, of Oxford. The Portfolio Accumulator stands at £12,000. Prices: **page 33**



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NEWS ROUNDUP

'Loyalist' arms cache uncovered

Police in Northern Ireland were last night questioning 10 people after the discovery of a massive "loyalist" arms cache.

The haul, found in a joint police-Army operation in Markethill, Co Armagh, included parts of a missile aiming device, a rocket launcher, warheads, rifles and more than 12,000 rounds of ammunition. Police also found maps and red berets with badges of the Ulster Resistance organization, a rural-based "loyalist" paramilitary group.

Mr Tom King, Secretary of State for Northern Ireland, said yesterday that the arms could have been stockpiled for attacks south of the border. Security forces are believed to be searching other "loyalist" areas in Co Armagh.

Bradford school strike

Teachers in Bradford voted yesterday to strike over plans by the council's new Conservative administration to cut £3.8 million from its education budget. A ballot of members of the National Union of Teachers in the city produced a vote of 1,188 to 235 in favour of a half-day strike over the cuts which are part of a £5.8 million package of savings. A delegation from the union, led by Mrs June Fisher, its national vice-president, is due to meet council officials today but a union spokesman in London said last night : "We are not optimistic. Strikes in Bradford are likely."

Police chiefs protest

Britain's chief constables are calling for an urgent review of the machinery for deciding police pay after the Government blocked an agreement giving top officers between 11 and 14.7 per cent, imposing an 8.5 per cent settlement. An emergency meeting of negotiators issued a statement saying that "in view of the adverse effect upon future police pay negotations" of the veto, the chief constables would approach the police negotiating board's independent chairman to seek an urgent review of the pay machinery with other police bodies, local authorities and the Home Office.

Independence boost

Mr Campbell Christie, general secretary of the Scottish TUC, last night appeared to back the option of full independence for Scotland during a speech in Perth to the STUC Women's Conference. In what will be embarrassing to the Labour Party, Mr Christie gave backing to the Scottish National Party's call for full independence within Europe, one of the nationalists' main planks in the Govan by-election. He said: "When we have won the assembly we can go on to examine the option of independence".

England defeat Israel

The English team at the Salonika Chess Olympics in Greece bounced back with a good win against Israel on Wednesday. England, seeded second, scored 3 points out of a possible 4. Nigel Short and Jon Speelman both won, while John Nunn and Murray Chandler drew their games. After three rounds, Romania leads with 11 points out of 12. England has 9½. Scotland, with a surprising 9 points, scored yet another victory yesterday, beating a strong Polish team by 3 points to 1. Meanwhile, in round three, the English women's team beat Czechoslovakia by 2 to 1.

Prince sets companies three targets to revive inner cities

Royal challenge to big business

By Peter Davenport and Alan Hamilton

The Prince of Wales, an increasingly outspoken crusader on behalf of the deprived, yesterday challenged business to become more involved in the regeneration of Britain's most depressed towns and inner cities.

Addressing the annual meeting in Sheffield of Business in the Community (BiC), of which he is president, the Prince set three new targets for companies: increasing job opportunities for the long-term unemployed, encouraging large firms to buy more products from small new-start businesses, and persuading hundreds more concerns to devote more of their pre-tax profits to community projects.

But at the last moment the Prince restrained himself from some of the sharper comments he had planned to make, leaving out passages in a speech which had already been circulated in advance to journalists.

Aware of the publicity surrounding a recently published unauthorized biography which has been dismissed as "tittle-tattle", the Prince had planned to say: "Perhaps because it contributes to the sale of newspapers, there has been a certain amount of speculation recently about whether being Prince of Wales is an inherently frustrating position to find oneself in.

"Alas, I haven't been able to compare notes with anyone else who has held this position, but I have to say that I do not find it so."

Presumably deciding that there was no profit in further fuelling the discussion, the Prince confined himself to saying that he found his work with Business in the Community, and with the Prince's Youth Business Trust "enormously rewarding".

Mindful of bad publicity in the past when he made heartfelt but private remarks about the plight of the homeless, he also excised a passage in which he intended to say: "I have a vision of inner-city street corners with fewer depressed faces hanging around with nothing to do. I have a hope of you, as employers, closing the gap between unequal employment rates of black and white citizens."

Not long ago, the Prince appeared to be treading dangerously political ground with his inner-city crusade, but now that Mrs Margaret Thatcher has pushed the subject much further up the Government's agenda it is unlikely that the Prince trimmed his remarks for any reasons of political pressure.

What the Prince did say was that over the next five years he wanted large firms to increase their purchasing from smaller companies by £500 million. He had visited numerous small businesses set up by people of all ages in all sectors of the economy, with excellent examples of good craftsmanship and innovation, but the one thing many of them lacked was good orders from existing leading companies.

He also asked Britain's 100 largest employers to focus their recruitment and training on the long-term unemployed.

Lastly, he wanted to see an increase over the next two years in the numbers of companies pledging to spend up to 1 per cent of pre-tax profits on community schemes. At present, about 200 companies do so under BiC's own scheme.

As part of that financial involvement, the Prince said he wanted to see the sponsorship by business of local enterprise agencies increase from £35 million to £60 million. The number of such agencies had grown from three in 1982, when BiC was founded, to nearly 300, backed by some 5,000 companies.

The Prince also announced yesterday a new BiC project to help rural regeneration. It will be headed by the Duke of Westminster.

The Prince of Wales talking to Miss Claire Hollinworth ("Miss Water Park") during his visit to the award-winning Hemsworth Water Park project in West Yorkshire yesterday.

The Prince of Wales sought inner warmth by ordering a malt whisky yesterday in the Windsurfer bar at Hemsworth Water Park, West Yorkshire. He toured the award-winning project which he had asked to see as patron of *The Times*/Royal Institute of British Architects Community Enterprise Scheme.

The project, initiated by the local council, received a commendation in 1986.

A children's orchestra and choir gave their first performance of a water park march composed for the occasion by Mr and Mrs Roy Biggin and their son, John. The Prince met dance troupes, gymnasts and paraplegic athletes who took part in the Paralympic Games in Seoul.

Hemsworth is in an area of high unemployment which has been hit by many pit closures in recent years. Recreational facilities are few, apart from working men's clubs and dog tracks.

The project was started five years ago, when the site was bought, and subsequently two lakes, a nature reserve, play areas and a clubhouse were created. Much of the work, including the planting of 30,000 trees, was carried out by Manpower Services Commission labour.

Sailing, windsurfing and scuba diving are among the many activities of the park which also has a "beach" created from imported sand. As an inland seaside, it often attracts more than 5,000 visitors at a time.

400 Civil Servants switch to EETPU

**By Roland Rudd
Employment Affairs Reporter**

The electricians' union has poached its first significant group of TUC-affiliated members in a move that could lead to a fresh outbreak of inter-union hostilities.

More than 400 members of the Metropolitan Police clerical staff have left the National Union of Civil and Public Servants to join the Electrical, Electronic, Telecommunication and Plumbing Union, which was expelled from the TUC this year.

The move gives the electricians a toehold in a sector where up to 16,000 people work. A further 500 union members represented on the Joint Industrial Council and more than 12,000 on the clerical Departmental Whitley Council could become targets for poaching.

The electricians are confident that more Civil Servants will join them after the initial defection was disclosed yesterday.

The National Union of Civil and Public Servants says it is the only union in the Metropolitan Police to be recognized in the grades concerned.

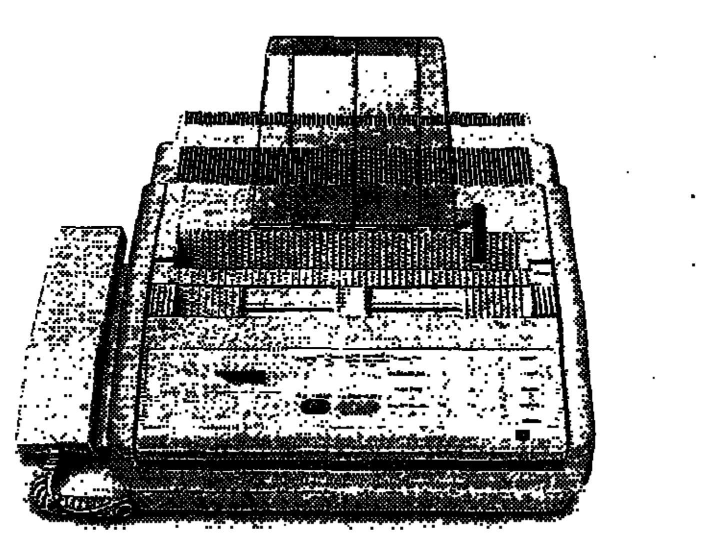
The breakaway was led by Mr Alan Cooke, a former member of the union's executive who is fiercely hostile to the NUCPS and is critical of the services it offered.

Mr Arthur Newell, chairman of the Metropolitan Police Section of the Civil and Public Services Association, said: "We have a good relationship with the EETPU which has realized that we must live in the real world.

"I am not surprised that people want to join the electricians; its moderate policies and no-strike clause are very appealing."

The electricians' union is in merger negotiations with six staff associations involving a further 12,000 members.

C&C Computers and Communication



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Labour strategy meeting

Harder poll tax line resisted

The Labour leadership last night agreed to face head on the threat posed to their traditional heartland in Scotland from a resurgence of nationalism.

However, the outcome of a post-mortem examination into the party's defeat by the Scottish Nationalist party in the Glasgow Govan by-election risks widening divisions among Labour's 49 Scottish MPs who are split over the strategy needed to counter the growing threat from the SNP.

Some had wanted tougher action on the poll tax but that was resisted by the leaders, who also dismissed suggestions that they should change their whole Scottish strategy.

As the party studied the reasons for its defeat in Glasgow, it was also adopting a plan to increase support and seats in the Midlands and southern England.

The Labour leadership, at a two-day meeting in Rottingdean, East Sussex, to discuss strategy for the forthcoming parliamentary session, decided to combine a renewed assault on the government's handling of the economy with tactics designed to blame it for the deteriorating "quality of life".

Dr John Cunningham, the shadow Minister of State for the Environment, will coordinate the policies and campaigns on the quality of life issues.

Mr Kinnock wants to exploit voters concern about the kind of society being created in Britain, heighten his party's profile on environmental issues, and increase its appeal to women voters.

However, he said all the party's campaigning efforts must be linked to persuading the public that the party could manage the economy competently and protect their personal prosperity.

Mr Kinnock said the party's task was to consolidate and rebuild support.

He added that while the Govan result, where the SNP overturned a 19,000 majority, had been bad there was no call for complacency or panic.

In spite of demands from some Scottish Labour MPs for a tougher fight against poll tax, the Labour leader and his closest allies refuse to be panicked into attempts to outflank the SNP by adopting extreme tactics.

The Shadow Cabinet conducted an analysis of about half a dozen important factors which had produced the victory for the SNP.

Mr Roy Hattersley, shadow Home Secretary, dismissed suggestions that, faced with an onslaught from the SNP, they should change their overall strategy north of the border.

He said: "What we have said about Scotland is basically right, there needs to be devolution, a devolved government, which Labour has stood for for 10 years."

Today the Shadow Cabinet will discuss detailed polling data on women's issues and overall campaigning tactics.

Honour for technology magazine

***Network*, a monthly magazine for information technology users, has been named journal of the year in the UK Technology Press Awards.**

The nine awards, sponsored by *The Times* and Hewlett-Packard, the computer firm, were announced last night at a dinner at Claridge's hosted by Ned Sherrin, the writer and broadcaster.

***Network*, which won the same award in 1986, was said by the judges to have a clean and straightforward approach to its topic of computer networking. Other winners included Horizon, from BBC television, which won the radio and television category for a programme called *Superconductor — the race for the prize*. The judges said it took a difficult subject and explained the developments in superconductivity in layman's terms.**

The computing news journalist award went to Patricia Tehan, chief reporter of *Computing*, for three stories including one on an attempted £15 million computer fraud at a London-based Japanese finance house.

The winner in the computing features section was Paul Heally, deputy editor of *Which Computer*, for articles on do-it-yourself consultancy and the threat to companies from computer hackers.

The prize-giving was introduced by Mr Michael Hoy, managing editor of *The Times* and Mr David Baldwin, chairman of Hewlett-Packard UK.

Prizes, totalling £20,000, included two British Airways holidays to New York, flying by Concorde.

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Lecturer accused of raping student after bizarre exam ritual

By a Staff Reporter

A university lecturer was accused yesterday of raping a student after convincing her he possessed special powers to help her to pass examinations.

Reginald Wallace, aged 48, put the woman under a bizarre spiritual spell before raping her, Exeter Crown Court was told.

His student, aged 22, had invited him to her room at Exeter University where he promised to carry out his spiritual treatment.

He told police who questioned him that he was with his wife on the afternoon in question. But genetic fingerprinting identified Mr Wallace and there was only a one in 40 million chance another man had been responsible.

Mr Wallace, from Okehampton Road, Exeter, Devon, denied rape and listened as the student described her alleged ordeal.

She said the accountancy lecturer told her at the end of her first term that he had special powers. He read her palm although she declined a request to sit on his knee.

In the third term, the student talked to Mr Wallace about how upset she was over an aunt's death and he suggested a prayer session.

She told the court: "He said it was necessary to invite him to my room to pray for me because this is where I am doing my studies and it would help me be successful with my exams. I thought it would help me put my mind at rest.

The next week, in May last year, they went to her room in one of the halls of residence, the jury was told.

"He told me he knew a technique that can help you relax. I was curious as to what this was and tried to ask more questions about it.

"He said the treatment is a gift and that only a selected few knew about it. He said it was necessary for me to put on a robe and keep my knickers on and lie on the bed.

"He kept repeating he wouldn't harm me in anyway. He said he wanted me to succeed and that it reflected on him if his pupils did well in studies.

"He said he had been practising for nine years. That reassured me. I felt he was in a responsible position. He knew I was distressed and vulnerable."

The student wept as she told the jury how she took off her clothes and watched Mr Wallace as he rubbed ointment into his hands. She said: "I felt very tense. He closed his eyes and started making some chanting noise. I moved away. I was rigid with fear and didn't know what was going on." The girl told the court he started to become intimate and predicted she would have three children. He added that she had a gynaecological complaint. That was correct, she said "so I thought he must know what he was talking about".

After raping her, Mr Wallace told her not to worry as the treatment, designed to make her successful, had been completed, she said.

Mr Alun Jenkins, for the prosecution, said that Mr Wallace told detectives he had never been to the girl's room but had gone to town with his wife that day. But forensic scientists matched his blood samples with evidence from the girl's room.

Mr Neil Butterfield, QC, for the defence, told the student: "If you had not been consenting you would never have allowed him to do what he did". She replied: "I didn't consent to sexual intercourse".

Mr Butterfield added: "The truth I suggest is that he took advantage of you when you were going through a bad time with your boyfriend and you want revenge for that".

She replied: "Me and my boyfriend were having troubles at the time. But we were still together."

The case continues today.

Inquest on train victim

Frightened woman criticized

By Patrick O'Hanlon

A woman who remained "glued to her seat" in fear and did not pull a train's emergency cord when she heard terrified screams from the next compartment was criticized by a coroner yesterday.

"The attitude that it is none of my business is much too prevalent these days. When a crime is committed it is everybody's business", Dr Paul Knapman, the Westminster coroner, said.

He was speaking at the inquest on Deborah Linsley, aged 26, a hotel management trainee, who was found stabbed to death in a sealed compartment when the train from Orpington, Kent, arrived at Victoria Station in London.

Police believe that Mlle Helene Jousselin, a French au pair, who was in the adjoining compartment, came within feet of the killer.

"Had this girl acted differently, it would have been of enormous assistance to the police", Dr Knapman said.

In a translated statement read to the court, Mlle Jousselin, aged 18, a student at Nantes University, said: "Two or three minutes after the train left Brixton I heard very, very loud screams. The voice was that of a woman and very high pitched from the compartment behind me. They were screams of fear.

"At first, I thought it was young men teasing a young woman", Mlle Jousselin said. "Then I realized it was more serious. I thought it was a woman being raped. I wanted to use the alarm cord but I remained glued to my seat. I was really afraid."

At Victoria, her attention was caught by a man who appeared to have got out of the compartment behind her and walked quickly to the exit. He was white, aged about 40, with unkempt red hair.

She did not report the screams to station staff. Only that night, when her landlady told her about the murder, did she contact the police.

Dr Iain West, head of forensic medicine at Guy's Hospital, conducted a preliminary examination. "There were a large number of stab wounds to the body, piercing her right lung and heart."

Lacerations on Miss Linsley's hands showed that "she had made a very fierce and determined effort to defend herself". There were no signs of sexual interference.

Det Supt Alexander Edwards, in charge of the case, said: "We want to trace the red-haired man. He remains the main suspect. It was a motiveless killing."

A verdict of unlawful killing was recorded.

'Million dollar fossil reptile' unveiled

JAMES MORGAN

Mr Stan Wood with the fossil. "I've been slugging away at this for 20 years, it's a million dollar find", the palaeontologist said about his discovery.

The world's oldest fossil reptile — nicknamed Lizzie by its discoverer — was unveiled yesterday. It is believed to be 340 million years old — 40 million years older than any other reptile.

The 8in creature was found earlier this year by Mr Stan Wood, the fossil-hunter, who described it as his "million dollar find". It goes on show today at the Natural History Museum in London.

During the past six months Lizzie's remains have been studied by Dr Tim Smithson, research associate in zoology at Newcastle University, who confirmed its age.

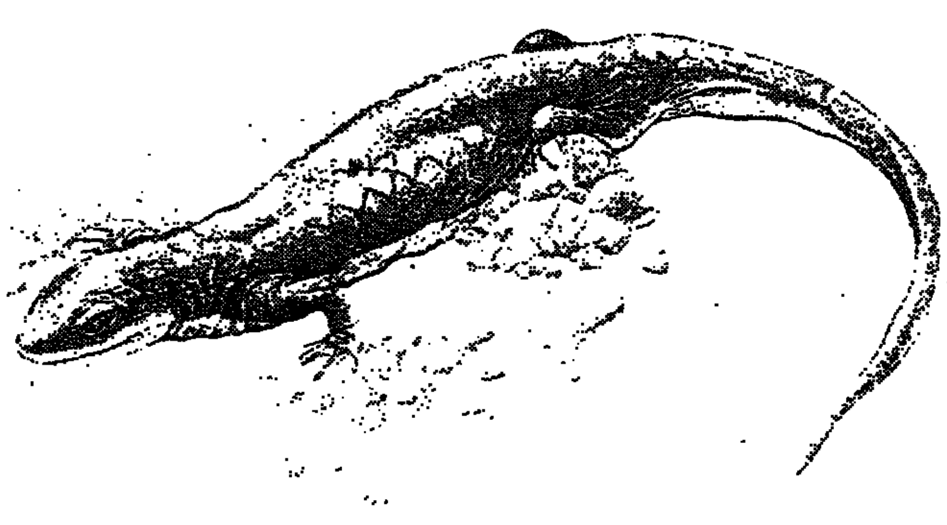
He said: "By studying the sequence of volcanic rock formations around the fossil it is possible to date it reasonably accurately."

Mr Wood, aged 49, said a reconstruction drawing shows that it probably looked similar to a lizard of today but this similarity was purely superficial.

"Lizzie's backbone, for instance, is different to other known reptiles and we do not yet know the family to which it belongs.

"Indeed this find is likely to put the cat among the pigeons in palaeontological circles because the oldest fossil reptile which existed before was dated around 300 million years ago."

Lizzie will be on show at the museum until mid-January and will then probably be sold to a university or museum.



An artist's impression of Lizzie. Similarities to lizards living today may prove deceptive.

Treasure from £40m raid 'stuffed into sacks'

The alleged leader of a gang accused of a £40 million raid on a safe deposit centre arrived at his flat afterwards with sacks full of money and valuables and declared: "I have done the most fantastic thing ever", the Central Criminal Court was told yesterday.

Valerio Viccei, who is said to have led the raid on the deposit centre in Knightsbridge, west London, allegedly filled a bath with money during the excitement in the aftermath of the robbery.

The allegations were made by Steven Mann, aged 39, of Brownlow Court, Hampstead, north-west London, who pleaded guilty two months ago to robbery and handling "on the basis that he did not actually participate, but had played a part in the planning and disposal".

Mann said yesterday that Mr Viccei "was extremely excited and sweating profusely" when he arrived at the flat. He had six or eight huge sacks each stuffed full of stolen treasure.

"Viccei told me one of the bags was completely filled with money. He opened the top of the bag to show me", Mann said. "I was staggered by the amount of the stuff."

The stolen goods were apparently packed into suitcases and taken to a "safe house" in Reddington Road, Hampstead, and then emptied on to the floor and sorted into different piles. Mann said all the cash was tipped into the bath.

Mr Roy Amlot, for the prosecution, asked: "How much of the bath did it fill up?"

Mann said: "All of it".

The court was told that Mann was used as an assistant and errand boy by Mr Viccei, but was not told where the robbery would take place until afterwards. However, it was alleged that Mr Viccei was happy to tell him the details once the raid was over.

Mann said: "He told me the whole story. He said it was easy. There were no problems because the owner of the safe deposit centre had turned off all the alarms and security systems. He just walked in and, although he had to have strong words with the guards, they were no trouble."

Mr Viccei, of no fixed address, pleads not guilty to the robbery. Four other men, Parvez Latif, of Alverstone road, Willesden, north-west London, David Poole, aged 48, of Spencer Road, Wandsworth, south London, Israel Pinkas, aged 47, of Finchley Road, Golders Green, north London, and Peter O'Donohue, aged 34, of High Street, St John's Wood, north London, also deny the charge. All except Mr Pinkas plead not guilty to possessing firearms with intent. Mr Pinkas admits handling stolen goods.

The trial continues today.

PC to pay for faking bolt attack

A young policeman who faked a crossbow attack and let police waste 352 hours investigating the incident was given a suspended prison sentence yesterday.

Tony Geary, aged 20, had been on the beat in south London for only five days when he apparently cheated death. He said one bolt fired by a sniper in a tower block smashed into his radio and another tore his sleeve.

Geary was given a two-month sentence, suspended for two years, and ordered to pay £250 costs and £1,500 compensation to the Metropolitan police after they spent £3,500 investigating the case.

Mr David Fingleton, magistrate at Wells Street court in central London, told him: "This is a tragic and disastrous fall from a very promising beginning". It was "almost a foregone conclusion that he would be sacked".

Geary, of New End Square, Hampstead, north-west London, was found guilty of filing a false report causing police time to be wasted.

Mr Roy Shutz, for the defence, said: "There was some fame or notoriety in the immediate aftermath but Mr Geary did not seek that at all.

"He did not appreciate the snowball effect that it was going to have by way of press and television coverage. He is now the subject of scorn and ridicule and some odium."

Girl on murder charge

Friend, 14, tells of stabbing

A girl aged 14 told a murder trial jury yesterday how her friend stabbed another girl in the back.

She said at Northampton Crown Court that the fatal attack on Carol Baldwin, aged 13, happened after the girls had been drinking, sniffing aerosols and smoking herbs with two youths.

She said they went for a walk in a Northampton park to get some fresh air. Her friend, aged 12, had a flick knife and as they walked across Lings Wood Park they saw Carol coming in the opposite direction.

As they got close, her friend asked Carol what her name was and then asked: "What would you call someone who has been sniffing and there was sex going on?"

Carol replied: "A slag". The witness said her friend "pulled out the knife and I went to get it off her but she pushed me and I fell to the ground. Then I saw Carol running away and the 12-year-old girl running with the knife and she stabbed her in the back."

The accused girl, now aged 13, has pleaded not guilty to the murder and manslaughter of Carol Baldwin on March 26, 1988.

Earlier the witness said she and her friend — who both lived at a children's home — had been shopping in Northampton. They had arranged to be picked up by the school's headmaster later that afternoon but after meeting the two youths, both aged 18, went to the home of one of them.

The witness said her friend had sexual intercourse with one of the youths. She said after the stabbing: "I didn't know what to do. I just pulled the knife out of her back." They then ran off.

The witness said she kept saying: "Why did you do it? Why did you do it?" But the 12-year-old just kept saying: "Sorry".

Later her friend told her not to tell anyone what had happened and they agreed to make up a story about having been followed by a man with a dog.

Cross-examined by Mrs Barbara Mills, QC, for the accused girl, the witness agreed that she had told a large number of lies to a large number of people about what had happened that night. Mrs Mills asked: "You find it easy to invent, don't you?" The girl replied: "Yes".

The trial continues today.

Sun's payment over Royal picture

The Queen obtained a High Court injunction yesterday to prevent *The Sun* from using a photograph of Princess Beatrice and accepted £100,000, to be donated to charity, from the newspaper as an out of court settlement.

Her Majesty's displeasure was incurred by the publication on October 13 of a photograph taken by a friend of the Royal Family at Balmoral showing the Princess with her mother, the Duchess of York, the Queen and the Queen Mother.

It is alleged that a girl aged 17 stole the photograph when it fell from a package while being taken to Buckingham Palace from a printing firm. A spokesman for Scotland Yard said last night that a report would be sent to the Director of Public Prosecutions.

The Queen directed that the £100,000 in settlement of her action for breach of copyright should be split between four charities of which she is patron; the British Commonwealth Ex-Services League, the Leonard Cheshire Foundation, the National Society for the Prevention of Cruelty to Children and the Save the Children Fund.

The newspaper later issued a statement saying it apologized to the Queen for the breach of copyright.

Boredom, not sex, bothers TV viewers

By Richard Evans, Media Editor

Television viewers are more concerned about boring programmes than sex, bad language or violence on the screen, according to a new survey of audience likes and dislikes disclosed yesterday.

The conclusion comes after a two-year study by the BBC's broadcasting research department into the 1 per cent of programmes which 5 per cent or more of viewers "strongly disapproved of".

Boring programming was the main reason (15 per cent) given by people for strongly disapproving of something on television, ahead of sex (14 per cent), bad language (13 per cent) and violence (13 per cent).

The survey's statistics were disclosed by Mr Peter Menneer, head of the broadcasting research department, at a BBC seminar to discuss impartiality. The day-long meeting, attended by leading broadcasters, academics, politicians and critics, is part of an 18-month exercise in updating editorial guidelines applied to all aspects of programming. The guidance will be publicly available for the first time early next year.

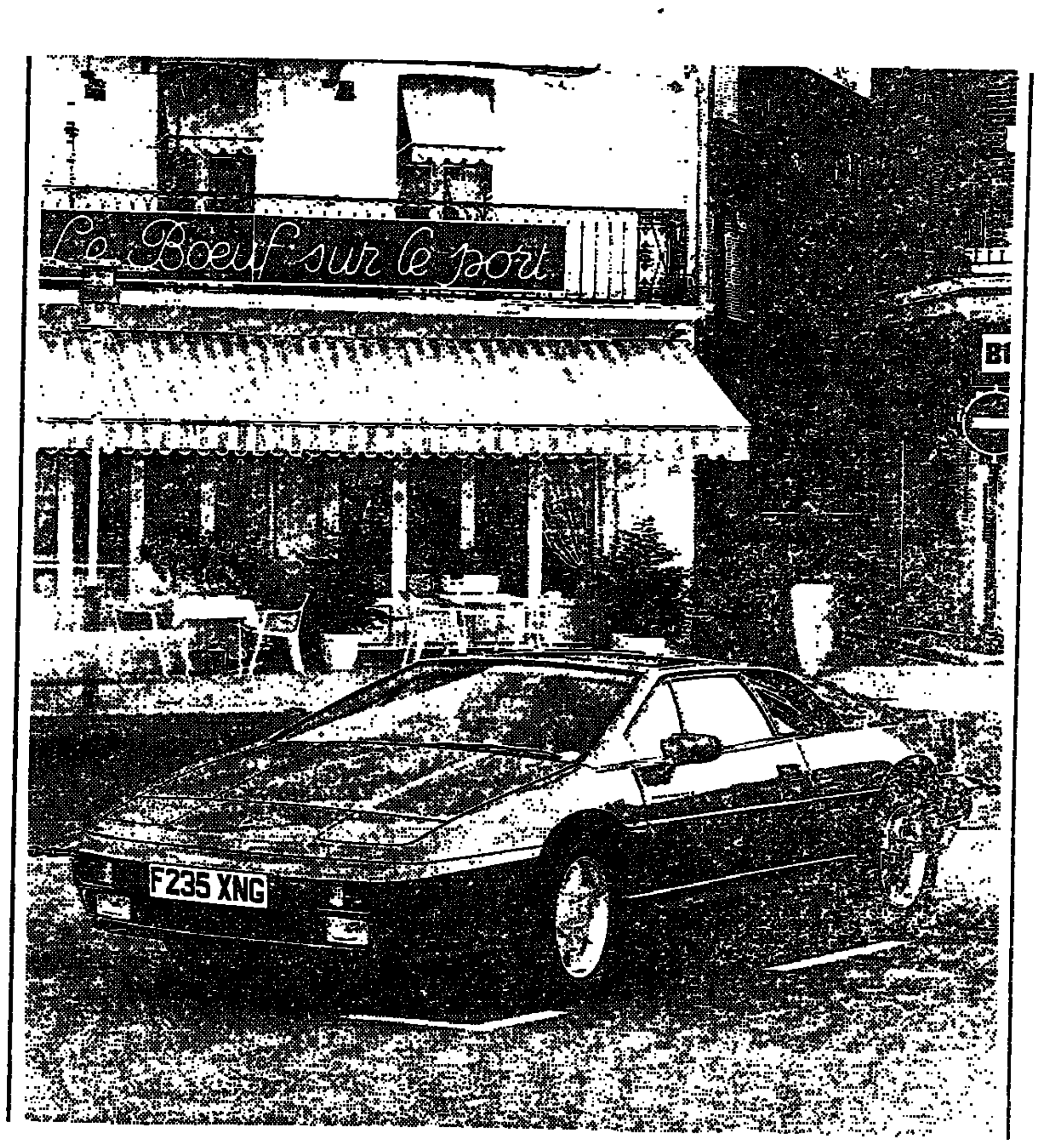
Lord Barnett, vice-chairman of the BBC board of governors, told the seminar: "Only as long as the nation as a whole believes the BBC is impartial and has no axe to grind will it be given the support which guarantees its independence and therefore its ability, where necessary, to transmit challenging and uncomfortable programmes".

Middle-class viewers, the BBC survey showed, were the group most concerned about bias and representation. Only 10 per cent of all viewers expressed concern, compared with 30 per cent of middle-class people.

Eighteen per cent of viewers believe BBC television news is sometimes biased or unfair (compared with 21 per cent in 1986) and only 10 per cent have the same criticism of independent television news (compared with 12 per cent in 1986).

A study carried out on perceived bias for Professor Martin Collins, from the City University Business School, showed public trust of television and newspapers has declined during the 1980s.

In 1983, 38 per cent of people believed television told the public honestly about what was going on, compared with 27 per cent in 1988. For newspapers the figures have plunged from 27 per cent five years ago to 7 per cent today.



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هكذا عن الأصل

Girls need broader education 'to face a full working life'

By Douglas Broom, Education Reporter

Girls were told yesterday to prepare themselves for a full working life as they could no longer assume they would work for only a few years before marriage.

Mr John Butcher, Under Secretary of State for Education and Science, said: "It is a sad fact that one in three marriages break up and, as a result, many women find that they have to return unexpectedly to employment.

"Equally many happily married women decide to return to work after raising a family.

"It is more important than ever that girls receive an education that will allow them to stand on their own feet in later life, particularly if they find themselves in the role of bread winner."

Girls therefore needed to acquire the same broad vocationally-oriented education as boys, Mr Butcher told the Girls Schools' Association conference in Birmingham.

Girls should be equipped to compete for high-status jobs, such as engineering, which were at present male dominated, the minister said.

The shortage of skilled technicians and science graduates provided a chance for girls to redress the balance.

"There are social reasons, as well as sound economic reasons, why girls should aspire to male dominated jobs. In a few years' time, young people of either sex will be much sought after by employers.

"All this is good news for today's schoolgirls who will be tomorrow's highly paid professionals."

The new national curriculum would ensure that girls and boys would have to study mathematics, science and technology throughout their school careers and would prevent girls opting out of "boy's" subjects before they reached their GCSE examinations.

Mr Butcher went on to welcome last week's call by the chairman of the Girls Schools' Association for research to determine whether girls did best in single-sex or co-educational schools.

Mrs Averil Burgess, headmistress of South Hampstead Girls High School, north London, called on the Headmasters' Conference, which represents the heads of boys' public schools to agree to a joint research project.

Mr Butcher said yesterday that state single-sex schools should be included in the survey".

Earlier Lady Warnock, the Mistress of Girton College, Cambridge, urged delegates to fight the Government over its decision earlier this year to reject a reform of A Levels.

The Higginson committee called for the present A level system, where three subjects are usually taken, to be replaced with a five-subject system where breadth of understanding replaced specialized knowledge.

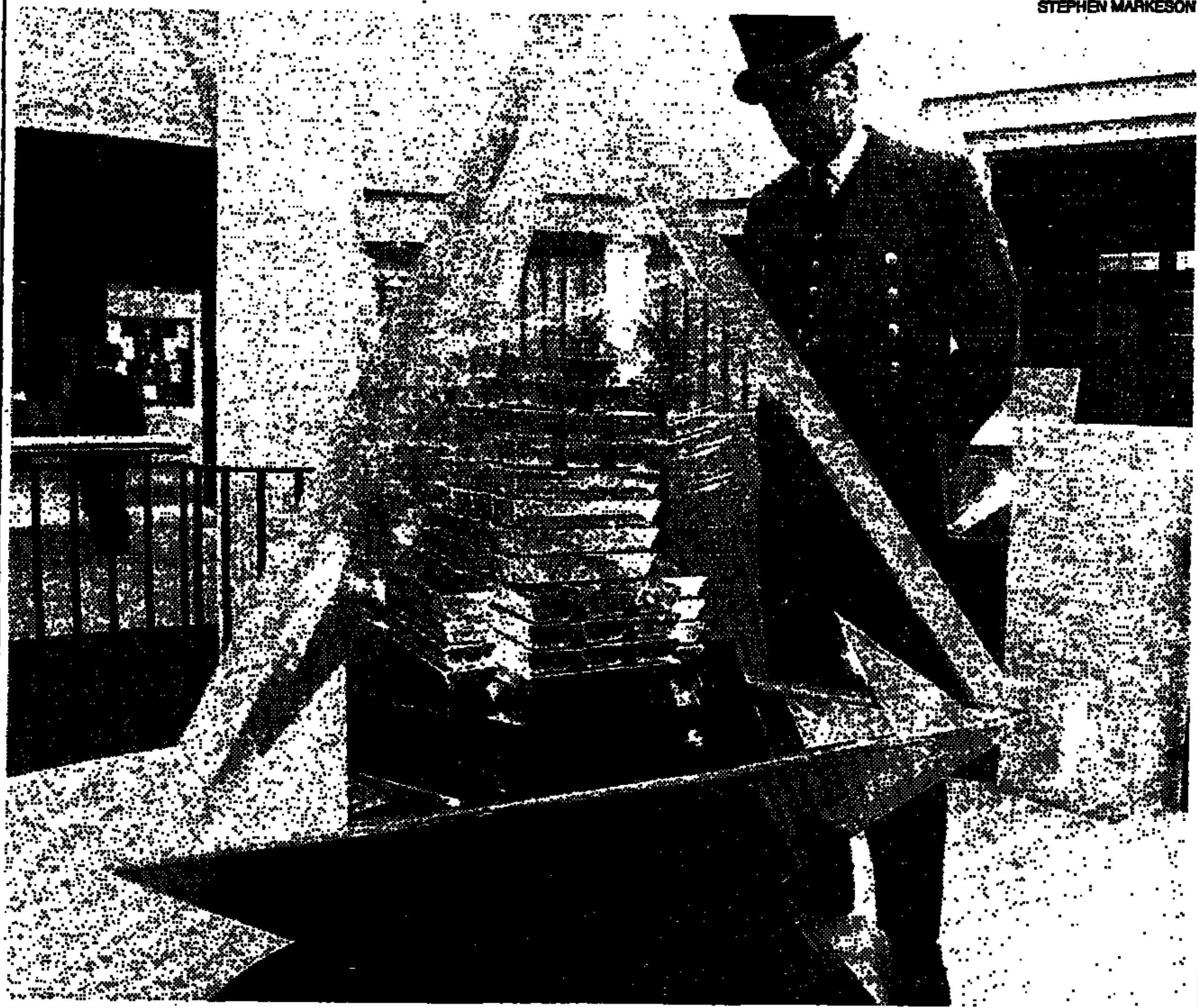
She said schools had spent too long "in the power of the universities" through the A level system.

She went on: "We must move away from our obsession with knowledge and concentrate instead on the ideal of understanding and being able to do, already enshrined in the GCSE."

She said universities should drop their strict requirements for top A level grades from would-be students and introduce short courses in the summer holidays.

Bank museum's golden display

STEPHEN MARKESON



Mr Raymond Wood, senior gatekeeper, keeping a close watch on a replica gold bullion display at the Bank of England museum, which was officially opened by the Queen yesterday. She and the Duke of Edinburgh signed a £1 million note during their visit.

Patients 'may suffer with group practice'

By Robin Oakley
Political Editor

An all-party committee of MPs yesterday called for family practitioner committees to be given stronger powers to curb the excessive growth in the number of GP group practices, which the health departments say may not always be in patients' interests.

The Commons public accounts committee also criticized the condition of many doctors' surgeries, especially in inner-city areas.

Although spending on GPs' premises doubled in real terms between 1980-81 and 1986-87, when it reached £77 million, the MPs said that family practitioner committees found 14 per cent of premises unsatisfactory.

The former Department of Health and Social Security, now split into two separate departments, accepted in giving evidence to the committee that the figure of 14 per cent was too high a proportion.

The MPs said in their report: "We expect early action by the health departments and by family practitioner committees to target expenditure on the poorest premises which are below standard".

Management of the Family Practitioner Services (HC 553, Stationery Office; £4.70).

More able pupils to leapfrog others

By David Tytler, Education Editor

Bright children will leap-frog classmates of the same age while less able pupils will have to stay in their old classes, possibly for another year, until they reach the required standard set in the Government's attainment test, according to plans drawn up by a new education authority.

The scheme to introduce schools of excellence, teaching specialist subjects ranging from technology to the performing arts, and where the most able are the most rewarded, were announced yesterday by Wandsworth council, south-west London, which will take over responsibility for schools in its area when the Inner London Education Authority ceases to exist in April 1990.

Mr Donald Naismith, chief education officer of Wandsworth, said: "Children should be taught by their ability and not by age. The difficulty of children who cannot meet the Government's attainment tests at seven, 11 and 16 will have to be squarely faced.

"But those who have left school illiterate under the old system have also been held back. It must be better to give children a chance to try again."

Mr Naismith made it clear that the mixed ability comprehensive schools would take second place in their planning: "They are not playing a large part in our initial thinking. They have had a good run for their money and the result of that is what Wandsworth has to inherit. But we will not allow any of our schools to wither on the vine. We will offer the best, so that nobody will want to opt out."

The brightest children will be noticed from the moment they enter the Wandsworth system at the age of four and monitored throughout their education.

Wandsworth also wants to offer housing schemes and extra payments to teachers in shortage subjects, to introduce magnet schools on the American principle, and to offer specialist tuition while meeting the national curriculum. Its plans are being circulated to teachers, parents and interested parties and will have to be approved by Mr Kenneth Baker, Secretary of State for Education and Science.

Reminder to Thatcher on grants for students

By Our Education Reporter

The Prime Minister was urged yesterday to remember her own good fortune as an undergraduate when considering her Government's plans to use loans to replace part of the value of student grants.

The reminder came from Professor Dorothy Hodgkin, the Nobel Prize winner, who was Mrs Margaret Thatcher's tutor when she was a research fellow at Somerville College, Oxford, in 1935.

Professor Hodgkin, aged 78, who retires as chancellor of Bristol University next month, said it was only thanks to a college fund to help students from poorer backgrounds that the young Margaret Roberts was able to study.

"She was not so outstanding as to achieve a scholarship to Somerville", Professor Hodgkin said. "She was in a second category of very talented students from poorer backgrounds.

"I hope the Government will remember that when they are looking at the question of loans for students.

"If the Government wants more students at university it should make it easy for them to come; leaving loan payments hanging over them is a bad thing."

Professor Hodgkin won the Nobel Prize for chemistry in 1964, for her work with X-ray crystallography which helped to determine the structure of molecules. She was speaking after a ceremony to unveil a bust of herself in the university's senate house to mark her retirement.

Farmers told they must serve needs of industry

By John Young, Agriculture Correspondent

Biotechnology and the micro chip will dominate the world's economic base in the next century, the Agricultural and Food Research Council said in its annual report yesterday.

The world would increasingly produce the commodities it needed by the manipulation of biological systems. British industries' competitiveness would depend on the exploitation of biological systems at molecular and environmental levels.

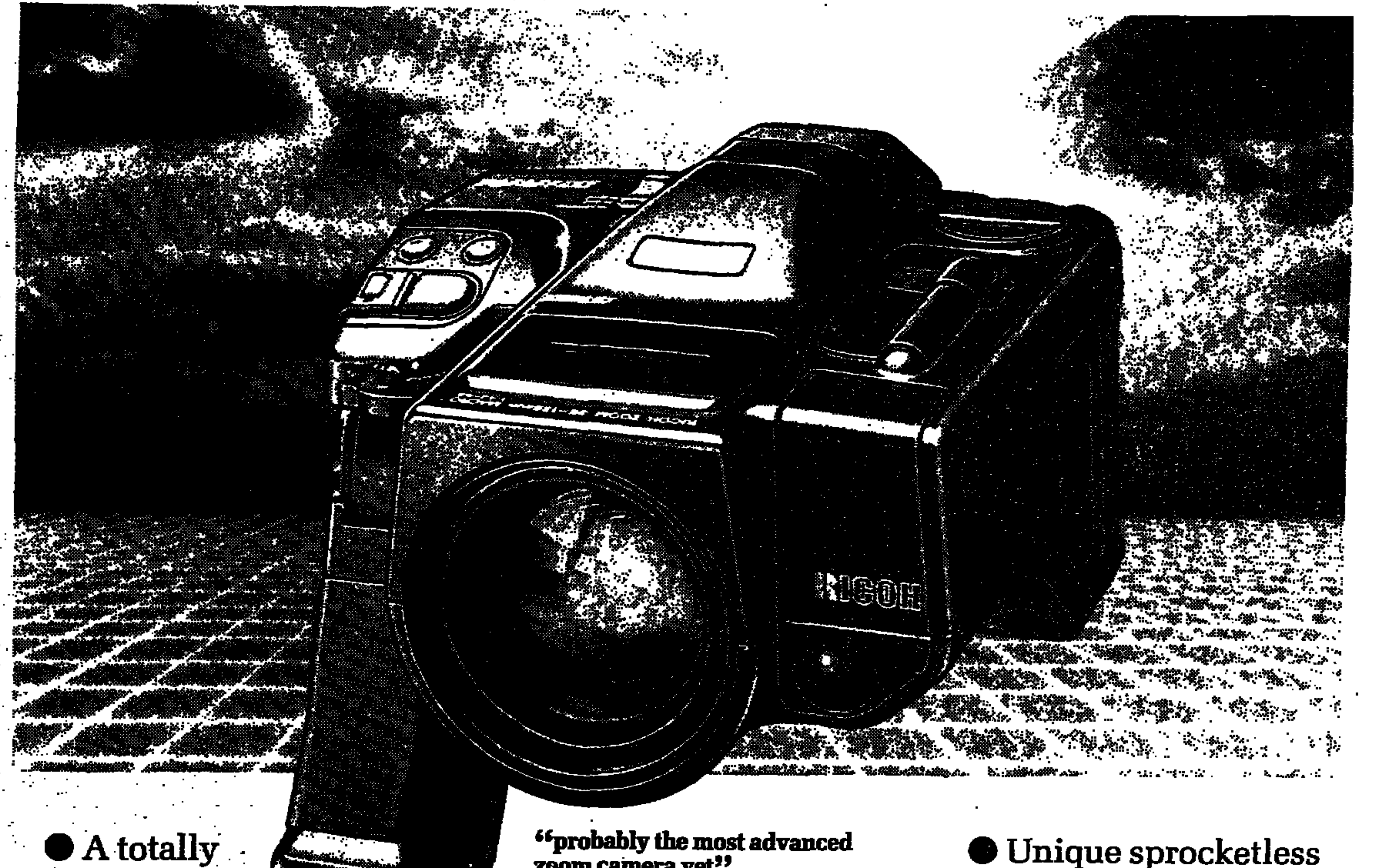
The world would have to produce more food under more difficult conditions "while respecting the environment far more than in the past", the report says. "The essential skills of biotechnology derive in large part from the kind of research that up to now has been intended primarily to serve the needs of agriculture."

Increasingly farmers must serve the needs of industry, providing pharmaceuticals, fuels and industrial chemicals, as well as growing food.

For reasons of aesthetics, human safety and simple morality, it was unacceptable for human beings to endanger the environment and to obliterate other species. Agriculture, while becoming more productive and efficient, must also become more benign.

The council is concentrating intense effort on the issue of controlling pests without the overuse of toxic chemicals, the report says. If the world was to produce food efficiently, a far deeper understanding of basic biological systems was needed.

The report cites genetically engineered vaccines that are safer and more effective than conventional products. In the future there would be replica hormones, providing hormone substitutes without side effects.



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Suspect over missing Anna Humphries may be on Continent

Mystery of divorced loner whose best love is fishing

By Ronald Faux

The search for David Evans, wanted by North Wales police in connection with the disappearance of Anna Humphries, widened to the Continent yesterday.

Interpol has been contacted after a man answering Mr Evans's description bought a railway ticket from Crewe to Dover on November 9 and caught the 7am train to London.

Det Chief Supt Gareth Jones, leading the inquiry, told a press conference that Mr Evans could well have crossed the Channel. Detectives were checking records of sailings in the past week.

The wanted man had his passport but police believe he had never before been abroad and there was no obvious destination that he would head for.

His photograph and description had been circulated to police on the Continent.

Mr Jones refused to comment on whether Mr Evans had withdrawn more money from his bank account.

In the tap room of the Horse and Jockey public house near Bettisfield, Shropshire, regulars find it hard to believe that the quiet, reserved man who would so often sit at the bar enjoying a pint is now the most hunted man in Britain.

The search for the man they knew as "Tanker" — David John Evans, aged 31, wanted by police in connection with the disappearance of Anna Humphries, the Penley girl aged 15 — is now nationwide.

North Wales police yesterday continued to comb a wide area of countryside around Penley and Much Wenlock in their search for Anna. They are anxious to question Mr Evans about the coincidence that the girl disappeared eight days ago on her way home from school at the same time as his sudden and unexplained departure from the area.

Forensic scientists have been examining the green Allegro saloon he owned and which was left outside his home. Police disclosed yesterday that, at about 5.30pm on the day Anna disappeared, Mr Evans took his car to a garage in the village of Overton, near by, to have a new windscreen fitted. The broken window is undergoing scientific tests.

Mr Evans was last seen in Whitchurch early the next day and is thought to have caught a train to Crewe from where there are direct connections to Liverpool, London or the Midlands. Police are investigating a number of local sightings and the possibility that he might have gone to the Dublin area where it is known that he once went at a time of crisis. He had with him his passport and £200 drawn from a Whitchurch bank cash dispenser.

Mr Evans is believed to be dressed in jeans and an olive green waterproof jacket and to be carrying a hold-all.

Yesterday one local recalled: "I'd say he was a right loner. Kept himself very much to himself; a hard man to have a conversation with, but pleasant enough. He'd sometimes give my lads a lift home two miles from the pub."

Mr Evans was born and brought up in the Ellesmere area, the most beautiful part of Shropshire near the Welsh border.

Mr Fred Morgan, headmaster of Ellesmere Modern School, remembered him as being not very bright, "just an ordinary country boy" who left school at the age of 15 without taking any examinations.

The Evans family then lived in St Martin's, a small village north of Oswestry where his father, Mr Dennis Evans, worked for an agricultural supplies company and is now an agricultural produce salesman. He also has two sisters, Vera, who is married, and Linda, who both live locally. The family is well liked and respected.

Mr David Evans grew into a strongly-built man over 6ft tall with dark hair, heavy sideboards and a sallow complexion. He is thought to have recently restyled his hair which is now short and brushed forward without a parting.

His schoolboy nickname of Tanker stayed with him into adulthood. He worked as a casual labourer on farms in the Oswestry area, rarely staying more than a few weeks

"He's a hard worker but restless. He went through a stage, like lads do, of driving old bangers around these country lanes at high speed. He's a man with very few close friends, if any", was how another man remembered him. Indeed, it came as a surprise locally to discover that in his mid-twenties Mr Evans had married. "I hardly ever saw him talking to a female", another man recalled. "He was rather the kind who won't look you in the eye when he's speaking to you."

Locals say they never met his wife, from whom he is now divorced. Mr Evans's best love seemed to be fishing, a sport he took up as a boy

He was often to be seen beside the local lakes or the Shropshire Union canal that runs close to his home. The sport gave him a detailed knowledge of the local countryside.

In recent months he had been unemployed and is thought to have been relying on social security. Until his disappearance he lived with his parents and sister and the family pet, a Yorkshire terrier, in their bungalow home at Bettisfield.

The house is next door to where Francesca Mitchell, a schoolgirl friend of Anna Humphries, once lived.

Francesca, aged 15, was walking with Anna down Ellesmere Lane shortly before she vanished. Earlier this week she took part in a reconstruction of Anna's last known movements.

Yesterday police were guarding the Evans's home in Bettisfield. His parents were said to be in distress over the disappearance of their son while, five miles away, the distraught parents of Anna Humphries wait for news of their daughter.

Attlee's homecoming

Frank Forster, the East End of London sculptor, putting the finishing touches to a bronze statue of Clement Attlee, the former Labour Prime Minister. The memorial is to be unveiled by Lord Wilson of Rievaulx, himself a former Labour Prime Minister, on November 30 outside the public library in Limehouse, east London, which was Attlee's constituency for 28 years. Mr Forster was commissioned by the Greater London Council and, since its demise, he has continued work on the statue helped by funds from private sponsors.

MPs push for law on embryo research

By Sheila Gunn
Political Staff

A group of pro-life MPs yesterday promised to introduce a Bill to ban experiments on human embryos in protest at the Government's decision to delay its own legislation.

The group's decision is likely to embarrass the Government and lead to stormy scenes in Parliament, similar to those provoked by Mr David Alton's Bill to cut the time limit for abortions.

However, unless one of the group's MPs wins a top slot in the ballot for introducing a private member's Bill, it is unlikely to receive much parliamentary time for debate.

The Government is not expected to announce in the Queen's Speech next Tuesday its legislation for bringing in recommendations of the Warnock committee on human fertilization and embryo research. MPs have been waiting six years for legislation on the issue and 100 of them have signed a Commons motion urging ministers to fulfil their manifesto pledge and bring forward their Bill.

Sir Bernard Braine, a senior Conservative backbencher and chairman of the pro-life group, said yesterday that it would regard a further delay in government legislation as "a breach of faith".

The Government is, in its own legislation, expected to offer MPs a free vote on alternative clauses either to ban all experiments or allow them only on embryos up to 14 days old.

Professor David Short, chairman of the MPs' scientific advisory group, said: "It is vital that the Government should honour its manifesto pledge".

Centre to exploit new technology

By Robert Matthews, Technology Correspondent

Britain's national centre for research into superconducting materials, which promise to revolutionize the technology of the next decades, was opened in Cambridge yesterday by Mr Kenneth Baker, Secretary of State for Education and Science.

The centre is the first of a number of interdisciplinary research centres to be opened by the Government and has been given £1 million a year for the five years to investigate the properties and potential applications of ceramic superconducting materials, which have the ability to lose their electrical resistance when chilled with liquid nitrogen.

Other countries, especially the United States and Japan, have been racing ahead with well-funded research programmes to find commercially exploitable applications of the materials.

Those include new types of electronic devices for high-speed computers and magnets for use in medical scanners.

Britain has made some fundamental contributions to the field. Last year, Birmingham University scientists shed light on why the materials become superconducting.

Based in Cambridge University, the centre will draw on the expertise of scientists from five different departments and from other universities. Mr Baker said he was looking for British industry to play an important role in the centre's work. "Industry should be ready to take early advantage of exploitable results", he said.

Cambridge has established an international reputation in the microelectronic applications of superconductivity through the work of Dr Jan Evetts, who last year showed how to lay down extremely thin films of the materials on others, a key electronic manufacturing process.

In spite of intensive work on the ceramic superconductors, there is no consensus on how they work.

In particular, scientists have been unable to rule out that some materials would superconduct electricity without having to be cooled, becoming "room temperature" superconductors.

Dr Peter Duncumb, director of the centre, said that there was still room for a breakthrough by Britain in that key area.

"We are impressed by all the work going on in the US and elsewhere, but it is still early days and there is scope for being inventive."

● In the latest issue of *Nature*, a team of 16 scientists from AT&T Bell laboratories, in the United States, describes the discovery of a new family of ceramic superconductors.

The family contains copper and oxygen, but the elements lead, strontium and any of a range of so-called rare earth materials can also be used to produce the superconductor.

Connaught named as the top hotel

By Shona Crawford Poole, Travel Editor

The Connaught in London is Europe's best city centre hotel, according to the Automobile Association guide to Hotels and Restaurants in Britain, published today.

Hotels in London and Paris earned eight of the top 10 places. The Connaught, praised for its "understated style" by Mr Perry Edwards, the AA's chief inspector, narrowly beat The Ritz in Paris.

Other London hotels in the top 20 are the Savoy (fourth), the Inn on the Park (sixth), Claridge's (seventh), the Hyde Park and the Hyatt Carlton Tower (equal fourteenth), the Dorchester (sixteenth) and the Berkeley (nineteenth).

The Ritz in Paris was the most expensive. A room for one with afternoon tea, dinner including half a bottle of wine, early morning tea and a cooked breakfast cost £341. The Connaught, at £237.50, came seventh on cost.

Mr Edwards compared 30 five-star, city centre hotels. Paris had "far and away the best food" and Rome the poorest. His itinerary included Venice, Milan, Vienna, Hamburg, Dusseldorf, Frankfurt, Munich, Zurich, Basle, Berne, Geneva, Monte Carlo and Madrid.

London had the best pillows, Switzerland the best beds and Germany the worst. The best breakfast was at the Vierjahreszeiten in Hamburg.

The number of British restaurants featured in the guide has been reduced to 500.

Charingworth Manor, near Chipping Campden, Gloucestershire, is described as "an hotel impossible to fault" and voted the best newcomer.

● About a third of public houses in England and Wales are staying open all day, the Consumers' Association says in *The Good Pub Guide*.

The best chance of getting a mid-afternoon drink is in London, Cumbria, Derbyshire, Cornwall and Devon.

The AA Guide to Hotels and Restaurants in Britain 1989 (AA: £9.95).
The Good Pub Guide 1989 (Consumers' Association and Hodder and Stoughton; £9.95).

HOTEL TOP 10

		Cost (£)
1	Connaught, London	237.50
2	Ritz, Paris	341.70
3	Bristol, Paris	327.00
4	Savoy, London	234.50
5	Le Crillon, Paris	297.20
6	Inn on the Park, London	268.15
7	Claridge's, London	232.50
8	Cipriani, Venice	292.44
9	Baur au Lac, Zurich	219.80
10	George V, Paris	284.00

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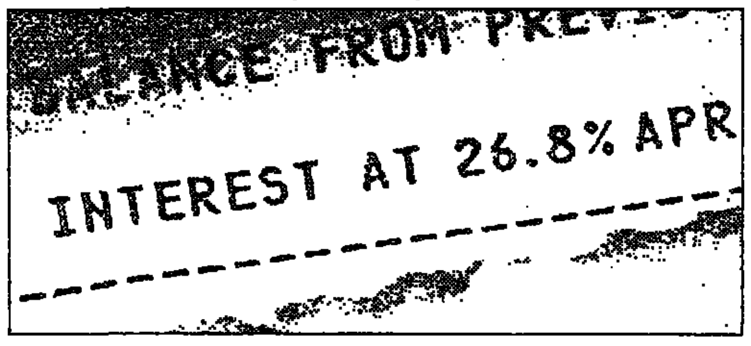

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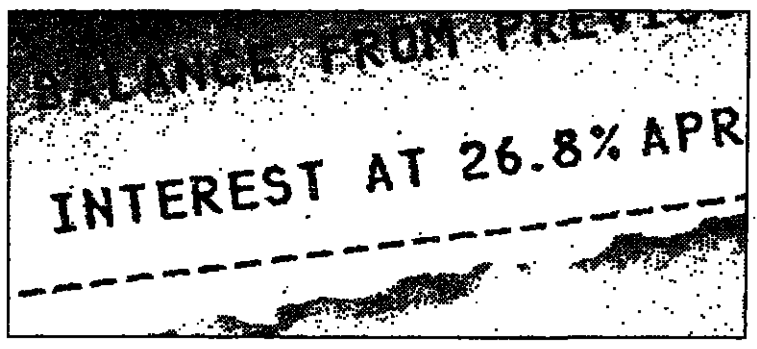

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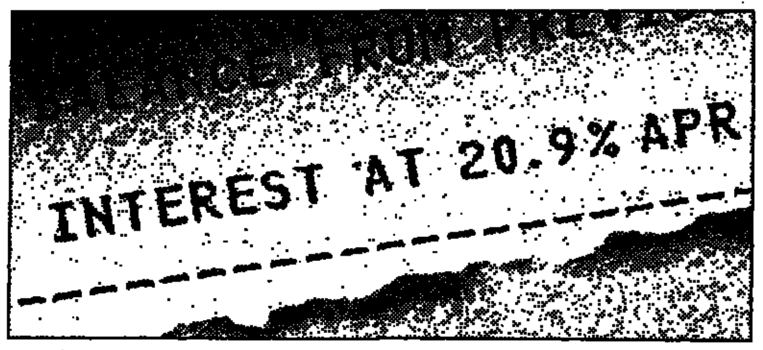

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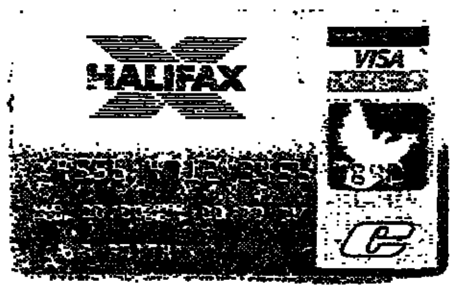

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Row brews over likely Bush staff chief

**From Bailey Morris
Washington**

Mr John Sununu arriving at Andrews Air Force Base, Maryland, after returning with Mr Bush from his holiday in Florida.

President-elect George Bush has encountered the first dissent among the ranks of his transition team over the widely anticipated appointment of Mr John Sununu as White House Chief of Staff, one of the most powerful positions in the US.

Mr Sununu, the retiring Governor of New Hampshire, is an aggressive conservative who has the strong backing of the Republican right wing.

As one of the five national co-chairmen of Mr Bush's presidential campaign, he delivered a critical primary victory in New Hampshire after the Vice-President's humiliating defeat in Iowa.

His appointment, which has been described as "almost certain" by high-level officials, has sparked the first battle between conservatives and moderates in the Bush camp, who think that Mr Sununu's management style is too confrontational to forge effective relations with the Democratic-led Congress.

As Governor of New Hampshire he turned a budget deficit into a surplus without raising new revenues and he remains a hardliner against new taxes which congressional leaders deem essential to correct the huge US budget deficit.

The moderate wing of Mr Bush's team has strongly supported the appointment of Mr Craig Fuller as White House Chief of Staff.

He has held the same position on the Vice-President's staff since 1985. Mr Fuller currently heads Mr Bush's transition staff and is known for his low-key, unflappable style. There was also talk of a shared power arrangement at the White House under a political triumvirate that would include Mr Fuller, Mr Robert Teeter, the chief pollster for the campaign, and Mr Sununu. Mr Baker, who has been nominated as the new Secretary of State, has remained silent as the controversy has swirled around Mr Sununu. Some aides have said privately that the New Hampshire governor was not his first choice. But others on the transition team have been less restrained. In private conversations with journalists and politicians, critics have described Mr Sununu as a demanding but very bright man who is known for taking quick, controversial decisions and for sticking to them, no matter how strong the opposition.

"He is impatient, like most very bright people," said Senator Warren Redman, a New Hampshire Republican who is a strong supporter of Mr Sununu.

Moderate Republicans said that this was the wrong style at the wrong time for a Chief of Staff who must sell deficit reduction to the Congress and forge harmonious relations among disparate power bases competing for the new President's time.

The fact that Mr Sununu has no Washington experience is another negative factor cited by his detractors. During his six years as governor, Mr Sununu, aged 49, left a strong mark and he would be expected to do the same thing at the White House.

He was formerly a college professor and a businessman, and holds a doctorate in mechanical engineering from the Massachusetts Institute of Technology. He was born in Havana and is of Lebanese origin.

He was said to have told Mr Bush that he was not interested in sharing power at the White House and it was at this time, after Mr Sununu travelled to Florida to visit the President-elect during his brief holiday, that the concept of a triumvirate appeared to diminish.

It was significant, in the opinion of veteran Bush advisers, that Mr Sununu was the only member of the team to visit the President-elect during his holiday. He returned to Washington with Mr Bush and his wife, Barbara, on board Air Force 2.

Officials of the Transition Committee cautioned that his appointment may not be announced until next week in the light of the opposition and the fact that Mr Bush believes that he must also announce a role for Mr Fuller simultaneously.

But officials left little doubt over the outcome. They said that Mr Bush's mind was made up. He was said to believe that Mr Sununu, as a former elected official, has the stature to stand in for him in negotiations with Congress.

Aides to the House Democratic leadership said yesterday, however, that unless Mr Sununu changed his hardline approach, they foresaw rocky relations ahead.

Guess who is not coming to dinner with US elite

From Charles Bremner, New York

The cream of America's political and cultural elite was on hand for Mrs Thatcher's glittering White House banquet last night, but one man did not come to dinner — Senator J. Danforth Quayle.

For the young Vice-President-elect, the snub was just the first in what is likely to be a long, lonely apprenticeship deep in the shadows of the Bush Administration.

Publicly, the White House said the 124-strong guest list, which included four other senators, had been issued last June. It had not been Mr Quayle's turn on the Senate rotation list. In reality, the non-invitation reflected the embarrassment the future Administration is already suffering from the outpouring of gleeful mockery of "Danny Boy" by the nation's commentators and cartoonists.

President Reagan provided some faint comfort and confusion for Mr Quayle at the start of the Thatcher meeting yesterday. He told reporters he had no idea why the senator had not been invited and suggested that he may have had a prior engagement. "I don't know the answer to that but, believe me, he will be welcome any time," he said.

There were no plans for a meeting between Mrs Thatcher and the "Veepette", as he has been dubbed.

On Tuesday, he ventured into diplomacy with Chancellor Kohl of West Germany. Senator Quayle's behaviour appears to have brought him banishment yesterday to the "tree house", as his residence is being called. "Quivering Quayle Uncool with Kohl," said one headline over a *New York Post* report describing how he "looked flushed and unsure what to do with his hands ... nervously fidgeting, looking eager to please."

It may well be unfair, but something about the senator's eager demeanour, his verbal gaffes and his boyish gaze stirs merciless ridicule. As a former speech writer for Mr Gerald Ford put it: "Dan Quayle beside George Bush always looks like it's Saturday night and he wants to borrow the keys to the ship of state."

The Washington Post has taken to running a regular "Quayle watch". After the election, it reported: "Vice-President-elect Quayle ate pancakes for breakfast on his first day as the man soon to be a mere brain wave away from the leadership of the Free World. Then he drove to the vice-presidential transition office where he had, he said, 'nothing specific' to do."

The Wall Street Journal, a supporter of Mr Quayle's conservative Republicanism, devoted a front-page story this week to telling Quayle jokes. The best-known one began doing the rounds at the Republican convention last August. "What are the most frightening words in the English language?". Answer: "Dan, I don't feel very well"

For the late-night chatters like Mr Johnny Carson and Mr David Letterman, the arrival of Mr Quayle has proved manna from heaven. Not a night goes by without cracks at the "boy bimbo", the man who "thinks Shamir is a killer whale at Sea World," as Mr Carson put it.

Quayle fanciers are crying foul and predicting a backlash of sympathy for the harried young senator.

Man in the news

Brady's Republican roots

From Our Own Correspondent, Washington

Mr Nicholas Brady, President Reagan's Treasury Secretary who will hold the same post in the Bush Cabinet, is a respected Wall Street figure who has close ties with the President-elect, a friend since their days at Yale University.

His nomination as successor to Mr James Baker, the most powerful Treasury Secretary in decades, sent a strong message to the international financial community that the policies of his predecessor would be continued, now also into the next Administration.

Both Mr Brady and Mr Bush are products of established Republican families which built strong business fortunes. Mr Brady, who has spent most of his career on Wall Street, is co-chairman and chief executive officer of the investment firm Dillon Read & Co, a firm in which his family has had a significant stake for many years. He joined Dillon Read in 1954.

He is best known in the US for heading the presidential commission which investigated the causes of the October stock market crash and produced a respected report which recommended sweeping revisions in the regulation of Wall Street. The report was not endorsed by Mr Brady's close friends in the Reagan White House who thought it went too far.

But the work of the "Brady Bunch" drew widespread praise and established him as an independent thinker.

Like his predecessor, he is regarded as a moderate Republican who is a political pragmatist. Although he lacks international experience, he acquired political skills when he was named to fill the unexpired Senate seat of Mr Harrison Williams, a Democrat convicted in a political corruption case.

His career on Wall Street suggests that he will avoid the flamboyant gestures employed by one of his predecessors, Mr Donald Regan, who coined the phrase, "deficits do not matter".

At Dillon Read, for example, Mr Brady has steered a conservative course, avoiding "junk bonds", computerized trading schemes and the high-profile leveraged buyouts which have fuelled Wall Street's dramatic rise in recent years. The firm has maintained a traditional investment banking business.

Mr Brady is described by associates as an affable Irish-American who is a keen sports enthusiast. He has been chairman of the New York Jockey Club since 1974 and is an avid golfer.

The Brady family fortune can be traced back to his great grandfather, Anthony Nicholas Brady, who arrived in the US from Ireland during the potato famines of the 1800s. He joined an inventor friend in starting up several electric utility companies which were later incorporated into Consolidated Edison.

Another ancestor started the Maxwell Motor Co which was bought by Chrysler Corporation, and it was Brady money which allowed a group of Chrysler engineers to create Purolater Co. Mr Brady currently is chairman of Purolator Courier Corporation.

He lives with his wife on the 4,300-acre family estate in Somerset Hills, New Jersey, known as "Dogpatch". In another tie joining their families, one of his four children works on the personal staff of Mrs Barbara Bush.

WORLD ROUNDUP

Life sentence for tourist murderers

Two young fishermen yesterday had death sentences commuted to life imprisonment after pleading guilty in the Bangkok Provincial Court to the murder of Helen Gregory, aged 24, of Cardiff, and Louise O'Reilly, aged 25, of Dublin (Our Foreign Staff writes). Wanchai Sommit, aged 20, and Somboon Mongkutsawan, aged 16, confessed to robbing and shooting the women, on holiday with their boyfriends; on Chang island, off Thailand's east coast, last month. They had fired when the women put up a fight.

Mr Sean O'Reilly, Louise's father, said last night he approved of the court's decision to commute the death sentence as there had been enough death already.

Telescope destroyed

American scientists were last night investigating the collapse of one of the world's largest radio telescopes at the National Radio Astronomy Observatory at Green Bank, West Virginia (Our Technology Correspondent writes). The 300ft diameter dish telescope, built to a revolutionary design in 1962, gave way late on Tuesday night. No one was hurt, but the telescope is beyond repair.

The lightly-framed design, conceived by a former Cambridge University scientist, Dr John Findlay, enabled large telescopes to be built at relatively low cost. Its loss is already being lamented by astronomers. Most recently, it had uncovered the existence of strange blobs of intensely hot material in the Milky Way.

Agreement talks slow

Johannesburg — South African officials returned from Geneva yesterday insisting that an agreement bringing independence to Namibia and peace to Angola was still far from signed, despite the progress made at their American-mediated talks this week with Angolan and Cuban negotiators (Michael Hornsby writes). Agreement on terms and a timetable for a Cuban withdrawal was reached in Geneva.

Meanwhile, the number of people killed when a white gunman, allegedly a former police constable, aged 23, went on a shooting spree directed solely at blacks in Pretoria on Tuesday, rose to six yesterday.

Leading article, page 17

Briton allowed to go

Miss Olivia Forsyth, right, who was held captive by the African National Congress and then took sanctuary in the British Embassy in Luanda, was due to leave Angola last night after being granted an exit visa (Andrew McEwen writes). Miss Forsyth, aged 27, who has dual British and South African nationality, had been accused by the ANC of being a South African spy.

£460m hurricane bill

Managua — Damage caused by Hurricane Joan which devastated large areas of Nicaragua last month amounted to £460 million (David Gollob writes).

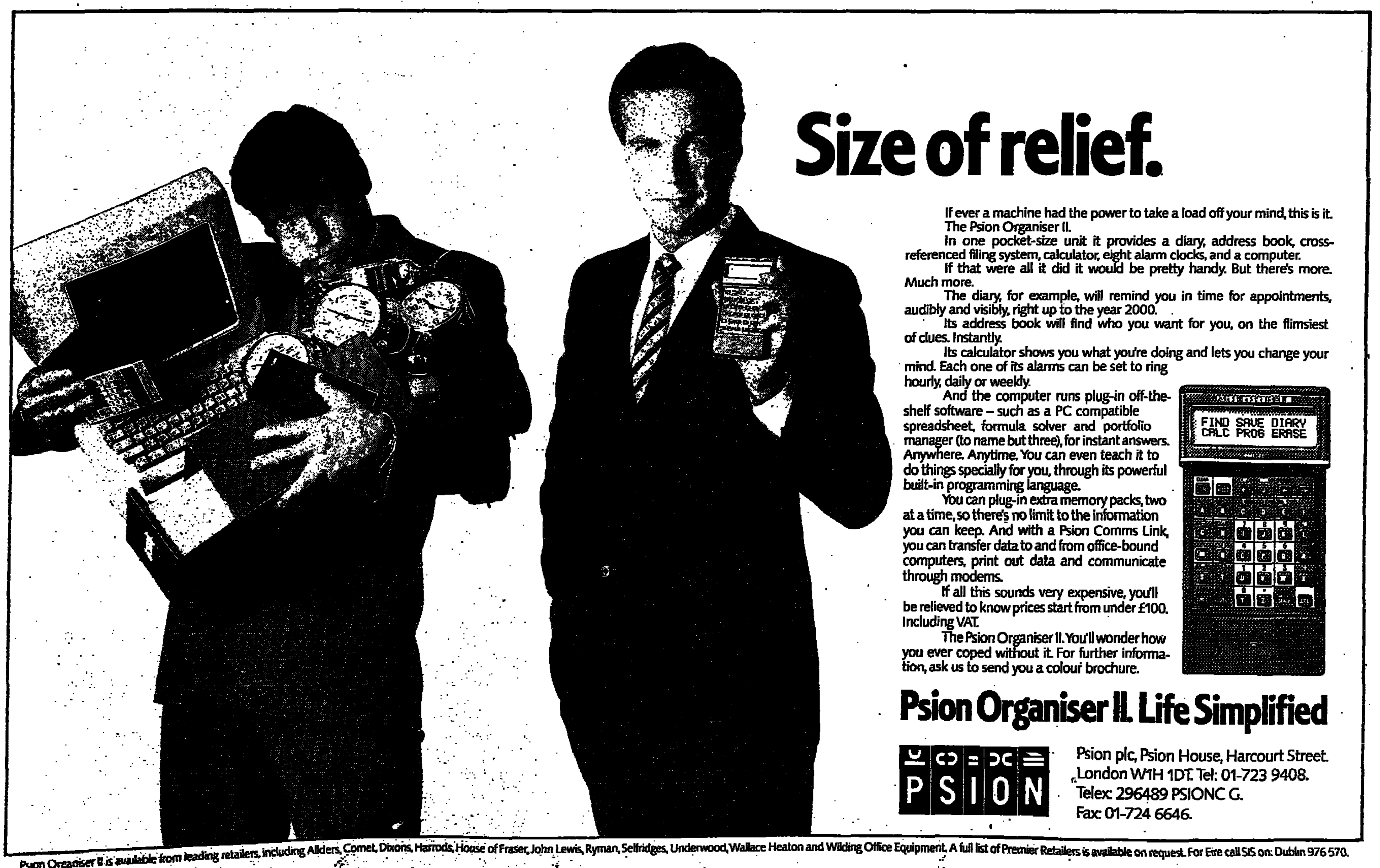
In a speech to the National Assembly, President Ortega said that more than 80 per cent of this figure represented damage to roads, bridges, port facilities, social services and economic infrastructure. The death toll now stands at 137. Because the hurricane affected Nicaragua's main food producing areas, Señor Ortega predicted that the country would suffer serious food shortages over the next 10 months.

Jewish leader quits

Frankfurt (Reuter) — The deputy leader of West Germany's Jewish community resigned yesterday, days after defending the former Speaker of the Bundestag for a speech denounced by many as trying to justify the appeal of the Nazis. Herr Michael Fuerst had praised Herr Philipp Jenninger for his "blunt truths" and said he should not have been forced to resign for his address on the 50th anniversary of *Kristallnacht*, the prelude to the Holocaust.

Doubt on royal visit

Moscow — A Soviet Government spokesman yesterday said he was unaware of plans by President Gorbachov to invite the Queen to Moscow when he meets her in London next month during an official visit to Britain (A Correspondent writes). The Foreign Ministry spokesman, Mr Gennady Gerasimov, said he was aware of British press reports about the supposed invitation but added that he "had no knowledge" that such an invitation was in the pipeline.



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Mulroney's accord with US may cost him election

From Christopher Thomas, Ottawa

After a stunning, overnight plunge in popularity, Mr Brian Mulroney, the Canadian Prime Minister, is fighting for survival in Monday's general election. If he loses, what is arguably the biggest trade agreement the world has known will die.

Mr Mulroney has allowed himself to become prey to that most deep-seated of Canadian *emotions: fear of cultural* and political domination by the United States. Opposition parties have skilfully exploited a nagging sense that he is far too eager to please the giant southern neighbour, even to the point of displaying a certain embarrassing servility.

Canadians cringe at some of his antics. He once stood on stage and loudly sang *When Irish Eyes are Smiling* in a rich baritone to an apparently incredulous President Reagan.

Political opponents have succeeded in raising doubts in voters' minds about his commitment to a fully independent Canada. The election has turned into an emotional referendum on the US-Canada free-trade agreement that Mr Mulroney negotiated with Mr Reagan, provisionally due to take effect on January 1.

The pact, already approved by the US Congress and signed into law, would remove virtually all barriers to the cross-border flow of goods over the next decade. It was approved by the Commons in Ottawa but stalled in the unelected Senate, where the Progressive Conservative Party of Mr Mulroney is in the minority.

The two opposition parties demolished the Prime Minister's early, commanding lead in the polls with accusations that he was "selling out" Canada in the deal, which they branded as a threat both to national sovereignty and the country's generous and highly popular social programmes.

Canadians are deeply worried that a closer economic relationship with the US will lead to pressures to harmonize their respective social systems, resulting eventually in the end of programmes such as government-funded health insurance, generous support for poorer parts of the country, and old-age pensions.

Mr John Turner, the Liberal Party leader, who is neck-and-neck with Mr Mulroney or even slightly ahead in recent opinion polls, described the trade agreement as a time bomb that would have a big impact on Canadian society. A month ago, nobody would have given him a hope of winning the election. Indeed, some leaders of his party thought of attemping to oust him in midstream and finding another flag-bearer.

Now he is within striking distance of victory, principally because he has played on the complex feelings that Canadians have towards the US.

One possibility is that neither the Liberals nor the Conservatives will win a majority of the 295 seats in the House of Commons, leaving Mr Edward Broadbent's New Democratic Party with the balance of power. That would still sound the death knell for the trade pact.

Most Canadians view their big neighbour with a blend of admiration, fear and envy. There was deep unease when relations soured during the 11-year reign of Mr Pierre Trudeau, the former Prime Minister. Now there is a clear sense that Mr Mulroney is too close.

His Administration has chalked up some impressive achievements. The unemployment rate dropped sharply during his four years in office; inflation has been checked; and Canada leads the industrial democracies in its rate of economic growth.

But English-speaking Canadians are earnestly seeking to define a national identity. Scholars and intellectuals in Ontario, the bastion of nationalism, are worried about the subtle, unseen impacts of the trade accord.

Mr Broadbent: May be left holding balance of power.

Arab students in Manila celebrate declaration

Palestinians and Arab students in the Philippines celebrating the declaration of a state of Palestine by burning a Jewish Star of David in Manila yesterday.

Surprise recognition boosts Palestine

By Andrew McEwen

A day after its birth the state of Palestine was inundated yesterday in messages of support, mainly from countries with Muslim populations.

It is likely to achieve enough recognition to secure membership of some United Nations agencies, though not the General Assembly. International lawyers said it could apply to participate in the Olympic Games, and added that if it decided to issue passports some countries would recognize them.

But in Europe far greater importance was attached to a new opportunity for Middle East peace talks, created by the implicit decision of the Palestine National Council to recognize Israeli's right to exist.

Twenty-one nations either announced their intention to recognize the new state or issued statements bordering on recognition. Although most of the recognition came from predictable quarters, several non-Arab nations gave their support, including Indonesia, Malaysia, Singapore, Bangladesh, Turkey and Madagascar.

But the biggest surprise was recognition by India, the world's largest true democracy, whose 100 million Muslims account for only one eighth of its population.

The Israelis tried to counter support for the state of Palestine by saying that it was a tactic of the Palestine Liberation Organization to present itself as a peace-maker in the Middle East.

Its greatest displeasure was focused on Turkey, with which it has full diplomatic relations. Another country with which it has full links is Egypt, but Israeli officials said that Cairo's message of support for the proclamation stopped short of explicit recognition.

Supportive messages welcoming Palestine but falling short of recognition came from the Soviet Union and East Germany.

Sênor Javier Pérez de Cuéllar, the UN Secretary-General said the PNC meeting was "of the greatest significance", giving fresh opportunities for progress towards peace. Full membership of the General Assembly will be impossible in the short term, because it would require Security Council support. The United States would be certain to use its veto.

But Palestine might be able to join a group of six nations which are not members but have permanent observer status. The others are the two Koreas, Monaco, San Morino, Switzerland and the Holy See.

The PLO already has observer status in a special category reserved for itself and Swapo (the South-West Africa Peoples Organization). It is allowed to participate, but not vote.

The most important reaction is that of Washington, which has always insisted that the PLO should recognize Israel's right to exist and renounce violence. It came close to meeting these conditions in the PNC's declarations in Algiers.

Like Britain, its first reaction has focused on these aspects, giving much less importance to the proclamation of the new state. Mrs Thatcher will discuss the implications today with President-elect George Bush in Washington. Whitehall sources said she would urge him to begin a new American Middle-East peace initiative immediately.

Efforts earlier this year by Mr George Shultz, Secretary of State in the Reagan Administration, came to nothing. But Mrs Thatcher will say that the PNC's support for an international peace conference, and its acceptance of UN Security Council resolutions 242 and 338, creates a new situation.

The British Government was delighted by developments and issued a statement intended to sound positive. It was infuriated by some media reporting which focused on its reaction to the new state, which it called "premature".

Although not against a new state, it felt that the declaration was counter-productive and that the Palestinians are more likely to achieve self-determination through negotiation. Whitehall sources said that a joint European reaction would be discussed when the 12 heads of government meet in Rhodes on December 2.

Eleven of the 12 are likely to take a broadly similar line to Britain, but the wild card is Greece, which has particularly close links with Arab near-neighbours. If Athens recognizes Palestine, a united European stance would be impossible.

Countries which have announced their intention to recognize Palestine, or have come close to doing so, include: Algeria, Egypt, Iraq, Malaysia, Kuwait, Tunisia, Singapore, Saudi Arabia, Turkey, North Yemen, South Yemen, Madagascar, Bahrain, Jordan, Bangladesh, Libya, Indonesia, Bangladesh, India, Pakistan, and the United Arab Emirates.

Looking for Olympic gold

By Christopher Walker in Algiers and John Goodbody in London

The newly declared independent state of Palestine is to apply to compete in the 1992 Olympic Games in Barcelona.

The Palestine National Council, the state's parliament-in-exile, will now seek to establish a national Olympic committee and have it recognized by the International Olympic Committee, where it will encounter opposition because of the massacre of 11 Jewish athletes by Palestinian guerrillas belonging to the Black September movement at the 1972 Munich Olympics.

A senior Palestinian spokesman, Mr Ibrahim Abu Loghod, told *The Times* in Algiers yesterday: "The Olympic Games would I think be the perfect spot in which to promote our new international status. I have to be frank and admit that at present we have little chance of winning anything. But I predict that by the year 2010 the Palestinian team in one sport or the other will win a gold medal … Our athletic teams have been competing for a number of years in the Arab equivalent of the Olympics, where they are always greeted with great enthusiasm, especially when they are defeated."

A country must have its sportsmen and women recognized by at least five international federations before it applies for recognition.

The PLO achieved this six years ago with handball, volleyball, wrestling, weight-lifting and athletics.

Five police shot dead in Italian barracks

Rome (AP) — Five paramilitary policemen were found shot dead at their central Italian barracks near Ravenna, officials reported.

The Italian news agency, Ansa, said investigators speculated that one of the policemen went berserk, killed the other four with bursts from a sub-machine gun, then took his own life with his revolver.

Asylum for Bulgarian

Ankara (Reuter) — A Bulgarian fencer of Turkish origin who defected during a tournament in Athens will be granted political asylum in Turkey, official sources said. Mr Sezgin Sakiroglu, aged 18, arrived in Turkey on Tuesday.

Libya reprieve

Catania, Italy (AFP) — Libya has freed 11 Italian fishermen who received 2½-year prison sentences three months ago for illegally fishing in Libyan waters, reliable sources said.

Press strike

Wellington (AFP) — Three of New Zealand's five largest newspapers failed to appear as journalists and other employees went on strike over a breakdown in pay talks.

Torture denial

Kampala (Reuter) — Mr Paulo Muwanga, a former Ugandan Vice-President, denied accusations of collaborating in the torture and killing of people during President Obote's rule.

Polio scare

Muscat, Oman (AP) — An outbreak of more than 80 polio cases among young children living west of Muscat has put Oman on a nationwide health alert, doctors said.

Dowry death

Delhi (AFP) — An Indian woman, aged 22, burned her infant daughter to death and then killed herself to escape torture by her husband and his family for bringing insufficient dowry, police said.

New deadline

Rangoon (AFP) — A deadline for Burmese students, sheltering with ethnic insurgents, to return home has been postponed to the end of the year, a military spokesman said.

Export ban

Vienna (Reuter) — Czechoslovakia, trying to ease shortages on the home market, has imposed temporary restrictions on goods which can be taken out of the country.

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Municipal voting in Brazil

Swing to left augurs ill for Sarney

From Mac Margolis, Rio de Janeiro

Brazil's political geography underwent massive tremors yesterday as voters massively rejected government party candidates while left-wingers led ballot counts for mayoral races in several major cities, including São Paulo — the country's economic nerve centre and the continent's largest metropolis.

Though the official vote count may take several days, early returns indicate a strong victory for the São Paulo Labour Party's mayoral candidate, Senhora Luiza Erundina. The diminutive, bespectacled social worker and former city councillor, who hails originally from the poor north-east, staged a startling upset of the conservative front-runner, Senhor Paulo Maluf, a wealthy businessman who served as mayor and governor of this powerful state during the military regime. Senhora Erundina, who will become São Paulo's first woman mayor, was winning by 30 per cent against Senhor Maluf's 26 per cent, according to initial returns.

The Labour Party candidates also led in two other regional capitals, Porto Alegre and Vitoria, and in a number of large cities in São Paulo state. Candidates of another minority party, the Democratic Workers Party led by fiery populist Senhor Leonel Brizola, also advanced with important victories in Rio, Curitiba, and even São Luis, the capital of President Sarney's home state.

The results of the election, in which 75 million voters chose mayors and city councillors in 4,300 cities and towns throughout Brazil, were hailed by the President as an important step in Brazil's transition to full democracy after more than two decades of authoritarian rule. The balloting was despite a field crowded by more than a million candidates from 31 parties and passionate disputes in hundreds of cities and towns.

However, the real loser in the municipal elections was the beleaguered Brazilian President, whose Government has been shaken by an inability to marshall political unity as the country teeters on the brink of hyper-inflation. Another loser was the federal congressman and presidential aspirant, Senhor Ulysses Guimaraes, the symbol of resistance during the military days, whose Brazilian Democratic Movement Party fractured into two sections earlier this year and whose remaining affiliates are themselves riven with dissent.

"The axis has shifted now to the centre-left," an influential São Paulo industrialist, Senhor Lawrence Pih, said.

"This election was really a plebiscite on the federal Government and on the PMDB," said Senhor Amaury de Souza, a Brazilian political scientist, in a reference to the party of Senhor Guimaraes.

"The party has inflicted too many disappointments on the population. Now, the country's political picture is entirely different". Such adamant rejection shows how deeply the current political disillusionment has reached into Brazil's massive body politic.

The same economic crisis that has waylaid the business community has also assailed workers.

Now conservative forces will have to confront the growing influence of the Labour Party president, Senhor Luiz Inacio Lula da Silva, and Senhor Brizola.

One of the leading presidential contenders, Senhor Brizola is a typical *caudillo* — or personalist leader — a self-styled socialist who was last elected governor of Rio state. He is worshipped in the shanty towns and poor suburbs and dreaded among sectors of the Brazilian right, who remember his attempts to raise a popular militia against the military coup in 1964.

Howevever, Senhor Brizola's hold over the party is not *monolithic. Many PDT* candidates, notably Senhor Jaime Lerner, a popular urban planner from Curitiba, owe their victories more to local alliances and individual achievements than to the sway of the party boss. Senhor Brizola, aged 65, will have to reconcile his personal ambitions with pluralist political tendencies.

In the short-term, the strengthening of the Labour Party could demolish recent government attempts to construct an already fragile "social pact" between labour, business and politicians, aimed at reducing the runaway inflation rate. The Labour Party is backed by labour unions that did not adhere to the pact, which they claim is damaging to workers' interests. "Now, if the Labour Party takes up the pact, it will have the leverage to present many new demands," said Senhor de Souza.

Athens agrees to bank scandal inquiry

From Mario Modiano, Athens

The Greek Parliament, after a tense, all-night debate punctuated by lively mud-slinging bouts, agreed yesterday to set up an all-party committee to investigate the political ramifications of the Bank of Crete scandal.

The affair threatens to bring down the Socialist Government of Mr Andreas Papandreou, and is causing serious concern about the future of Greek democracy. While Parliament was in session, two bombs damaged the office of an opposition deputy and the entrance to the flat of a Greek shipowner. A previously unknown organization, "Social Reaction", claimed responsibility for the attacks, as well as an explosion that wrecked the car of a government deputy. An anonymous caller told an Athens newspaper: "We are struggling against capitalism and the theatricals taking place in Parliament tonight."

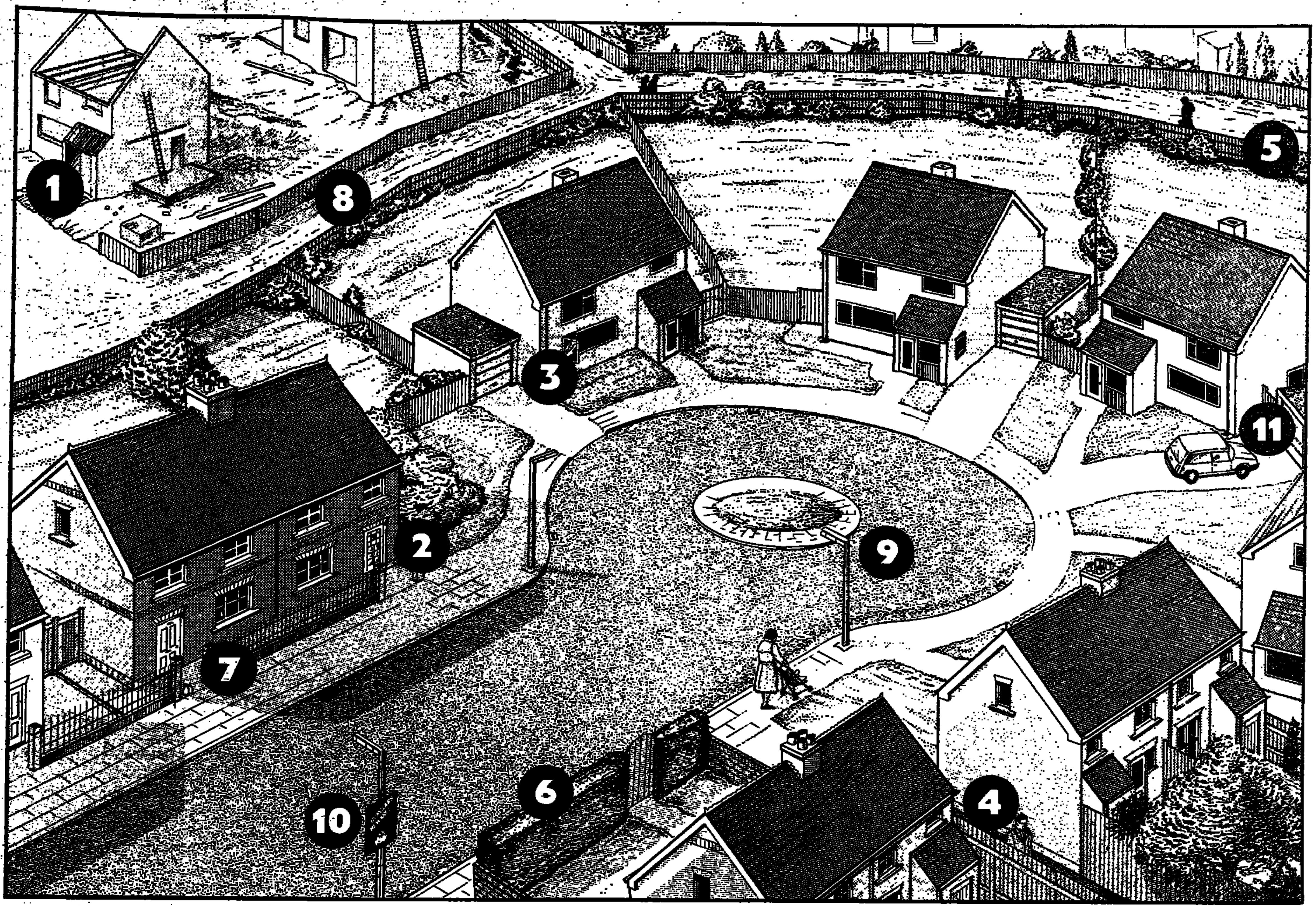
The scandal that has shaken the nation involves the embezzlement of an estimated £80 million of state funds, some of it allegedly paid in bribes to officials on the highest rungs of the hierarchy.

The man accused of masterminding the banking coup, Mr George Koskotas, aged 34, disappeared while facing charges of forgery and embezzlement. He was barred from leaving the country and under round-the-clock surveillance by counter-terrorism agents. The Opposition openly accused the Government of helping Mr Koskotas escape to stop him making revelations about official corruption. Mr Stathi Panaghoulis, a dissident deputy, claimed that the disgraced banker had left Athens on November 6 on board an Olympic Airways flight for Milan.

Quoting an unnamed senior police officer, he said that the plan for the escape was discussed between Mr Koskotas, Mr Agamemnon Koutsoyorgas, the Deputy Prime Minister and Justice Minister, and Mr Kostas Tsimas, the director of the National Intelligence Service, at a secret meeting three days earlier.

Mr Koutsoyorgas, who was speaking for the Government in the absence of the Prime Minister, who is recovering from heart surgery, denied the allegation and declared that he would sue the deputy for libel. It is difficult to believe he was not aware that such privileged communications are immune from prosecution. Mr Koutsoyorgas, whom the Opposition accused of a cover-up, is suing the left-wing magazine *Anti*, which claimed last Friday that he had solicited £4 million from Mr Koskotas to "get him off the hook".

Opposition anxiety mounted after recent statements by Mr Papandreou, who claimed that a conspiracy was in progress to topple his Government.



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3. Open or unprotected windows can allow easy access. Fitting – and using – window locks, is a proven deterrent.

4. Passages can become convenient entry or escape routes for burglars. Fitting a high lockable gate across the path hinders them.

5. Low walls at the rear of a building can be dangerously easy to scale. Ideally they should be at least 6' high.

6. On the other hand, high hedges in front of a house can, unfortunately, provide privacy and seclusion for a criminal as well as for the occupants.

7. Burglars are attracted by signs of an unoccupied home: no lights after dark or several days milk or newspapers at the door. Lights or radio on a time-switch can help and cancelling the milk and papers when away is essential.

8. Dark unlit paths and alleyways can conceal more than puddles. Outside lights can make everyone feel a lot safer. If it is public land, the matter should be raised with the landlords or the authorities.

9. Unlit or broken street lamps also need to be pointed out quickly to those responsible.

10. Joining or setting up a Neighbourhood Watch – or getting together with others in the area to share ideas – is a key to tailoring crime prevention to local circumstances.

11. Anyone buying a new car should check that it has up-to-date security built in. Even then, remembering to lock doors, shut windows and remove or hide tempting objects is important. And parking off the street in a garage, or even on a driveway, is safer.

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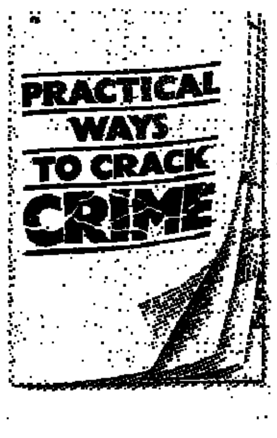

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TOGETHER WE'LL CRACK IT

Sri Lanka conflicts cripple a once-booming economy

From Edward Gorman, Colombo

The deepening political crisis in Sri Lanka — a small island *coping with two big*, but largely distinct armed insurgencies — is wreaking havoc on an economy until recently one of the most successful in South Asia.

Dramatic economic decline set in with the escalation in 1983 of the armed struggle among the island's Tamil minority for a separate state of Eelam in the Northern and Eastern provinces.

It is now being made much worse by the crippling campaign of strikes organized throughout central and southern areas by the Sinhalese Janatha Vimukthi Peramuna, or People's Liberation Front.

In one of the worst body blows to the ailing economy, the tourist board recently was forced to advise foreign holidaymakers to leave. It also advised tour operators to cancel all planned holidays until further notice.

Tourism had been the country's fourth highest foreign exchange earner after tea, textiles and rubber. But analysts *predict a long period of* uncertainty and an understandable nervousness among tour operators to return.

The industry is an important source of employment in the relatively poor south, which will be particularly hard hit by the crisis. A rapid increase in hotel capacity in the early 1980s was encouraged by tax concessions on construction. This boosted hotel capacity from 450,000 tourist rooms to more than one million this year.

The official number of foreign visitors in 1986-87, however, was a mere 180,000.

"If the troubles had not started in 1983, we would have been well on the way to becoming a model Third World country," said Mr Ronnie De Mel, *until earlier this* year Finance Minister in the Government of President Jayewardene.

Mr De Mel: Ready for a role in an opposition Cabinet.

"I think we would have come close to the levels of Singapore, Korea or Taiwan by the end of this decade," he added. "Instead the whole country is at a standstill — it's almost a total economic disaster and it will take many years to get back to the levels of 1983."

Mr De Mel prides himself on opening up the economy in 1977 after the failure of an austerity programme under Mrs Sirima Bandaranaike's socialist Government of the mid-1970s. He claims he brought inflation down from 35 per cent in 1977 to zero in 1983 and unemployment down from 26 per cent of the workforce to 12 per cent.

Inflation is now running at more than 20 per cent and unemployment has reached 22 per cent — and over 30 per cent in some areas of the south — *Mr De Mel says.*

Annual growth averaged 6 per cent between 1977 and 1983 but was down to 1.6 per cent last year. Mr De Mel expects it to fall even lower as the Liberation Front's campaign takes its toll.

He says the crisis has affected every area of the economy with rice, fish, sugar, cement and chemical production the worst hit.

Foreign investment, which expanded rapidly after 1977, is now down to a "trickle". The balance of payments and reserves have deteriorated dramatically, exacerbated by defence expenditure which has risen from about £11 million a year in 1977 to nearly £3 billion in 1986. The former Finance Minister says that only continued support by the International Monetary Fund, which is due to grant the second half of a Structural Adjustment Facility early next year, can save Sri Lanka's balance of payments from serious trouble.

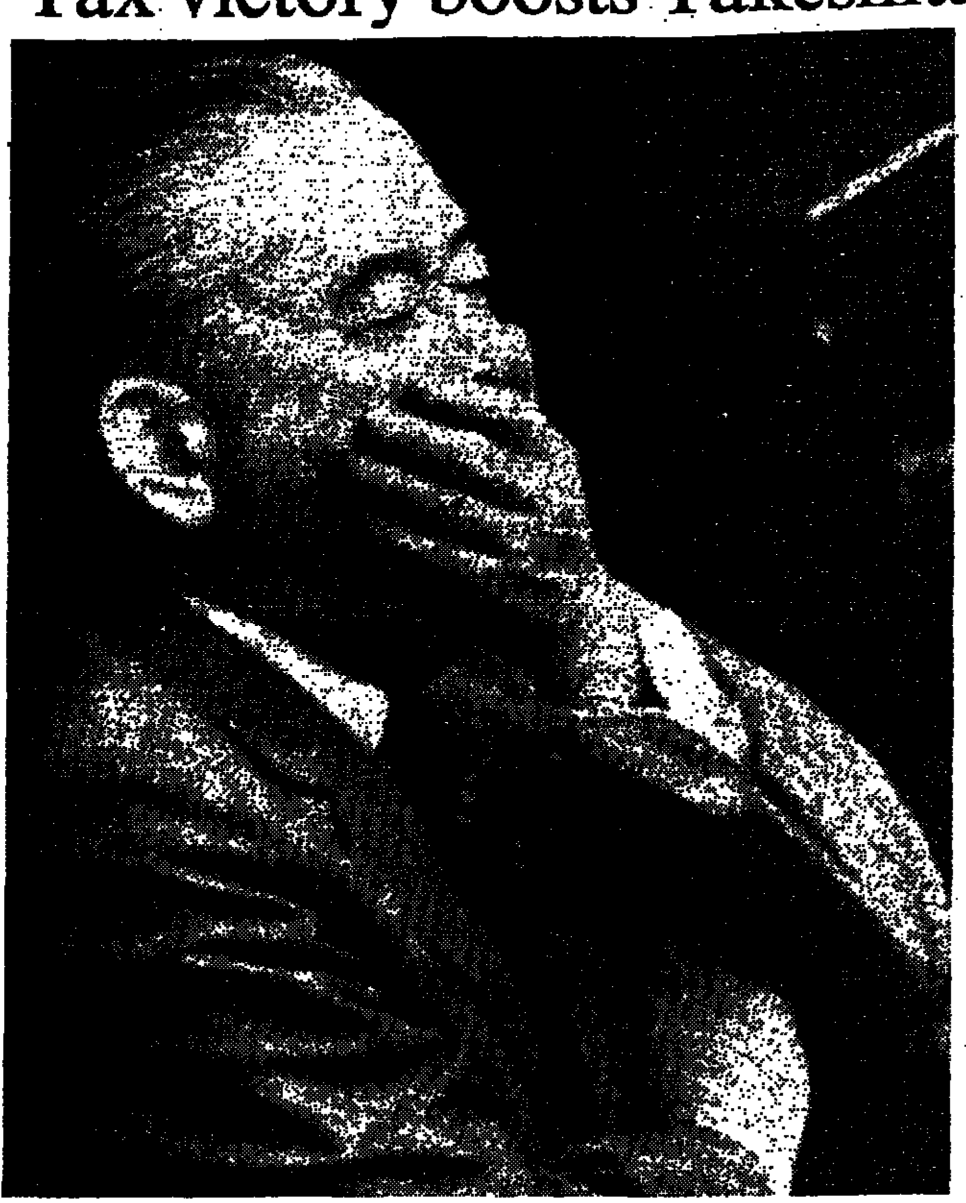
Mr De Mel, who resigned over the refusal of the President to dissolve Parliament and hold both parliamentary and presidental elections earlier this year, is expected to play a key role in a future Cabinet of opposition presidential candidates if he is elected on December 19.

"Our only hope," he said, "is a new government under a *new leadership* because the present Government has lost its credibility among all sections of the people, Sinhalese, Tamils, Muslims and above all, the youth."

Mr David Groves, a World Bank official visiting Sri Lanka, said that he believed the economy could be even worse off if the people had not learnt to live with constant political uncertainty.

He said World Bank lending projects had not been much affected. "People have developed an approach to managing in crisis and have been able to surmount many of the day to day problems. But I think there will be an easing off of operations until the political crisis is resolved."

Tax victory boosts Takeshita's future



Mr Noboru Takeshita, the Japanese Prime Minister, stifling a yawn during yesterday's parliamentary debates which ended in opposition support for his radical sales tax plan.

From Joe Joseph
Tokyo

A package of controversial tax reforms passed through Japan's *lower house of* Parliament yesterday, ending a year-long fight by Mr Noboru Takeshita, the Prime Minister, to nudge through the first overhaul of Japan's tax system in *40* years.

The passage marks a personal triumph for Mr Takeshita, who has staked his future on the tax revisions. His success in an area that felled his predecessor, Mr Yasuhiro Nakasone — who made a similar pledge but failed to deliver — will strengthen his chances of being re-elected next year for a second two-year term as *Prime Minister.*

The tax Bills, which comprise cuts in income and corporate taxes offset by a disliked 3 per cent consumption tax, were sent immediately to the upper *house*, where they are expected to be swiftly rubber-stamped and put on the statute book.

The catalyst was the Government's agreement late *on Tuesday night to opposition* demands for a special parliamentary investigation into a widening stock market scandal that is unfolding around Recruit Cosmos.

The real estate developer is alleged to have bought influence from top politicians, businessmen and civil servants by selling them cheap stock in the company. The ruling party also agreed to release a list of names of highly-placed people that have benefitted from the bargain deals.

Malaysian crackdown on opposition

Mahathir pursues dream of excellence

From Humphrey Hawksley, Kuala Lumpur

In a continuing tough campaign against political enemies. the Malaysian authorities announced yesterday that another 23 people — believed to be Muslim fundamentalists — had been arrested under the controversial Internal Security Act.

They were picked up during a three-week operation in the northern states of Kedah and Perak, which are heartlands in the fundamentalists' campaign to win support among the poor.

Police say that they also recovered *six* revolvers, *three* hand-grenades, ammunition and explosive devices.

It was the biggest police action under the Internal Security Act since the mass arrests in October and November last year when more than 100 people were detained in an operation which heralded the beginning of Malaysia's new style of authoritarian government.

Operations involving the Internal Security Act are always secret and the official announcement by the Deputy Inspector-General of Police, Mr Jaffar Abdul, said only that the arrests were made between October 14 and November 6 in connection with a series of fires in June at government buildings in Kedah, home state of Datuk Seri Dr Mahathir Mohamed, the Prime Minister.

The Deputy President of the fundamentalist Parti Islam Sa-Malaysia, Mr *Fazdil* Nor, said that those being held were religious leaders or party members.

The fundamentalist movement, which enjoyed a revival after the Iranian revolution, is small. It has only one Member of Parliament, but the party has recently adopted a more confrontational image.

❛ A few who refuse to give up racial hatred are held ❜

There are now fears that extremists within its ranks might begin a violent campaign against Dr Mahathir's ruling United Malay National Organization. These arrests mark the latest round in a bruising episode in Malay politics which has seen newspapers closed, judges sacked, the United Malay National Organization purged and Dr Mahathir emerge as the new strongman of South-East Asia.

The losers include Mr Lim Kit Siang, the ethnic Chinese parliamentary opposition leader, and four other MPs from the Chinese-dominated Democratic Action Party. They are still in prison after more than a year.

The dissenters within the United Malay National Organization, Datuk Musa Hitam, the former deputy Prime Minister and Tunku *Razaleigh Hamzah, the for*mer Trade and Industry Minister, have crossed the floor of the House and become independent MPs.

When asked about the continuing detention of political prisoners, the Prime Minister says: "A few are still under detention because they refuse to give up stirring racial hatred."

The complex racial mix of Malaysia is at the heart of Dr Mahathir's ideology. He wants indigenous Malays, about half the population, to pit themselves against the financially adept Chinese and prove themselves on the world stage of economy and politics. His goal is for Malaysia to gain coveted membership to the Newly Industrialized Country club which includes Taiwan, Singapore, South Korea and Hong Kong, by the turn of the century.

"He wants to show the world that Malays are better at running their country than their colonial masters," said one supporter. "That is above and beyond everything else."

But he also senses the potential dangers. One is racial tension between Malays and Chinese (about 35 per cent of the population). The second is the Islamic fundamentalists' increasingly higher profile, which the Government fears will deter foreign investment.

❛ Fundamentalists might deter foreign investment ❜

Dr Mahathir's new reputation as a skilled and ruthless political fighter has done him no harm internationally. Malaysia recently won a seat on the United Nations Security Council. It is hosting the Commonwealth Conference next year and Dr Mahathir has sealed a friendship with Mrs Thatcher by signing an arms agreeement which could be worth up to £1.5 billion.

There is, however, concern that the Prime Minister has blocked off any safety valve for political opposition. Demonstrations are banned and newspapers operate under strict controls.

So far, Dr Mahathir has been careful to operate within the Constitution. The econ*omy is doing well, with up to* 8 per cent growth this year. Malaysians have more money in their pockets and Dr Mahathir has consolidated his position. But because it is muzzled, the strength of the opposition against him is unknown and because of restrictions on press freedom, rumours abound.

He is probably safe until 1991 when an election is due, but the decision Malaysians face then may well be the choice between basic democratic freedoms and the economic development which is the vision of their Prime *Minister.*

China encourages workers to join home-owning class

From Catherine Sampson, Chengdu

Workers in the western Chinese city of Chengdu who used to pay £1 a month in rent for their state-owned flats now have the option of buying *their own homes*, and are paying up to 190,000 yuan (£30,000).

Chengdu, in Sichuan province, is a "pilot city" for housing reform. Mr Zhao *Ziyang, the General Secretary,* said recently that the reforms would remain on the national agenda for the next couple of years. Where Chengdu leads, the rest of China will follow.

The *financial* realities *of* privatization in Chengdu are contorted. Since mortgages do not exist, the state will subsidize purchases to the tune of 70 per cent of the cost. But Chengdu is prosperous, and officials boast that 500 people, mostly private traders who may earn thousands of yuan a month, have bought apartments without any state help.

There are two price tiers: anyone can buy an apartment for around 30,000 yuan on the open market, but state-owned work units, which traditionally provide housing for their workers at minimal rent, will sell flats for around 10,000 yuan each. So far, only 47 work units in Chengdu have received permission to carry out housing reform.

Mrs Li Dengfang, one of the beneficiaries of the Chengdu experiment, said: "Buying this apartment cost me the same as buying a television set." Before she bought the newly built apartment in March, it cost *her about seven yuan a month* to rent a flat for herself, her husband and two children. The rent was cut from her wages, and she did not even notice it had gone.

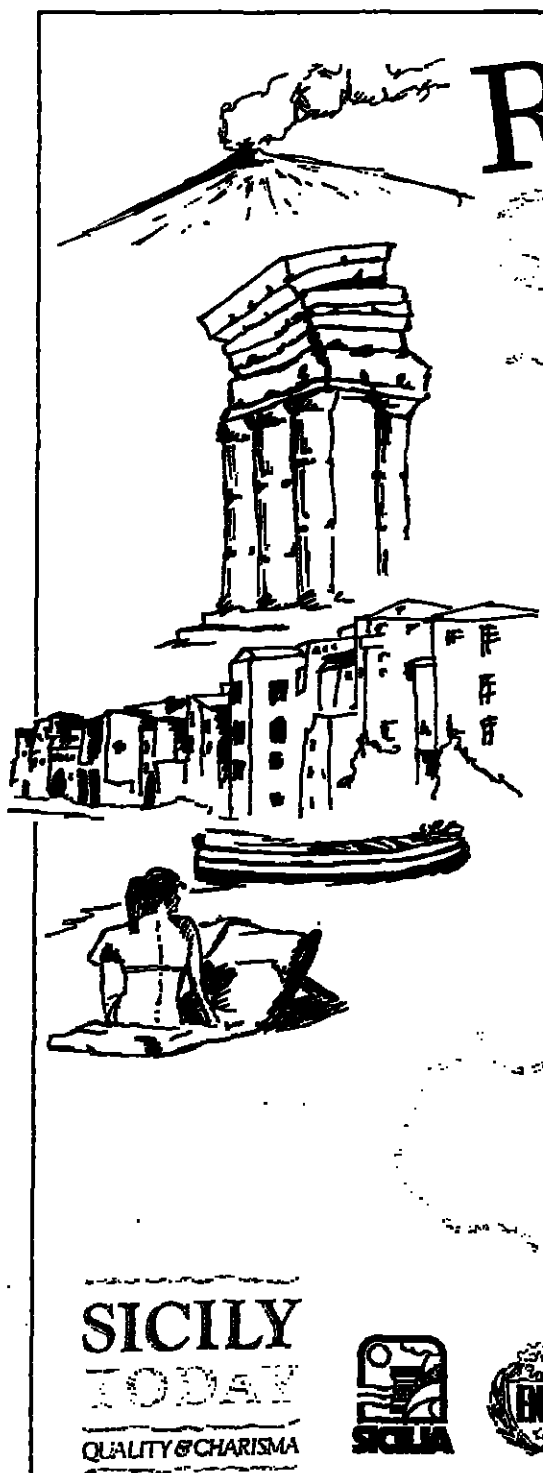
Her work unit, the state-owned Jiuqiling electronics factory, was one of the first in Chengdu — and therefore in China — to try to persuade their staff to buy their homes. Mrs Li and her husband paid only 3,600 yuan for their new abode — one third of the cost. The rest was paid by the factory and has to be repaid at around 85 yuan a month.

But — and here the economics take on the aspect of farce — the enterprise raises Mrs Li's wages by 25 per cent, so that she can afford to pay back the original subsidy. Mrs Li earns only 139 yuan a month, but her husband and daughter, who also work in the factory, get a 25 per cent wage rise, too. So having made the initial outlay which, after buying some furniture, put paid to *their savings. Mrs Li's family* does not suffer the usual agonies of a mortgage.

At the same time as offering flats for sale, the factory raised rents so that it costs as much *to rent — about 85 yuan* a month — as to pay back the subsidy on a purchase. This was done partly to encourage people to buy, and partly to make rents more rational. But since wages were raised for the entire staff, no one noticed the change in price. It is painless reform.

The principle, as explained by Mr Li Zizhong, an official responsible for housing reform in Chengdu, is simple. The cost of maintaining housing has become a millstone around the neck of the state, and it wants to hand over that bill to private owners.

But there are hitches — not least for the fat-cat cadres, who have managed to get themselves mansion-like flats. They are not happy about the new high prices — which are assessed by floor area.



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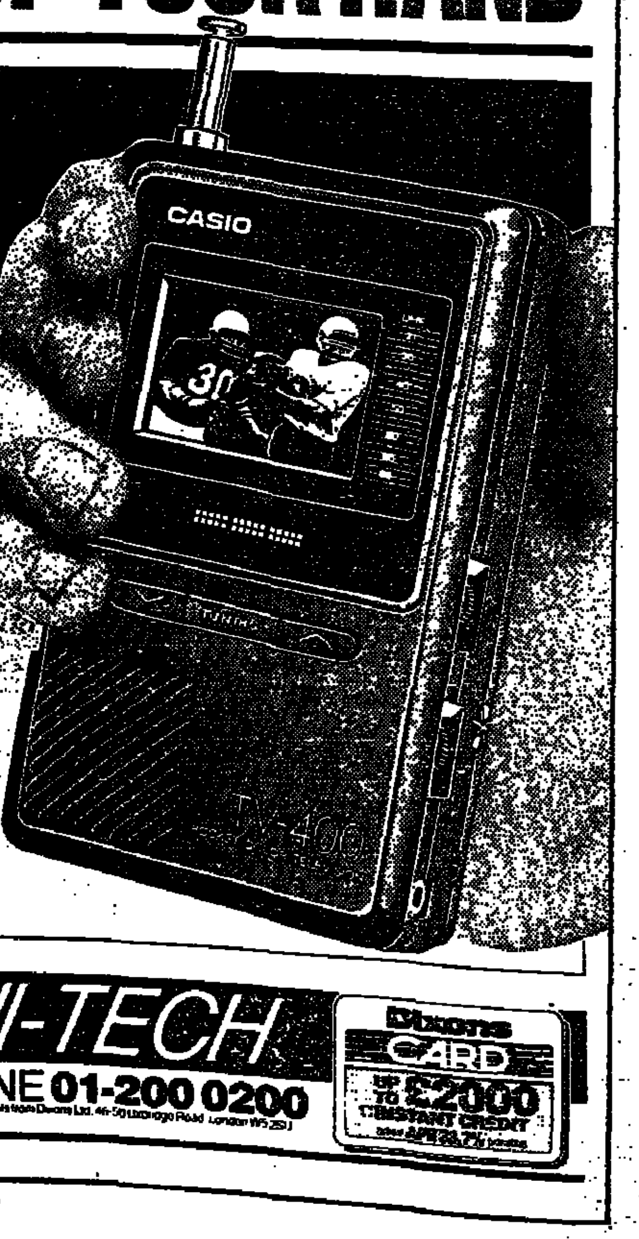

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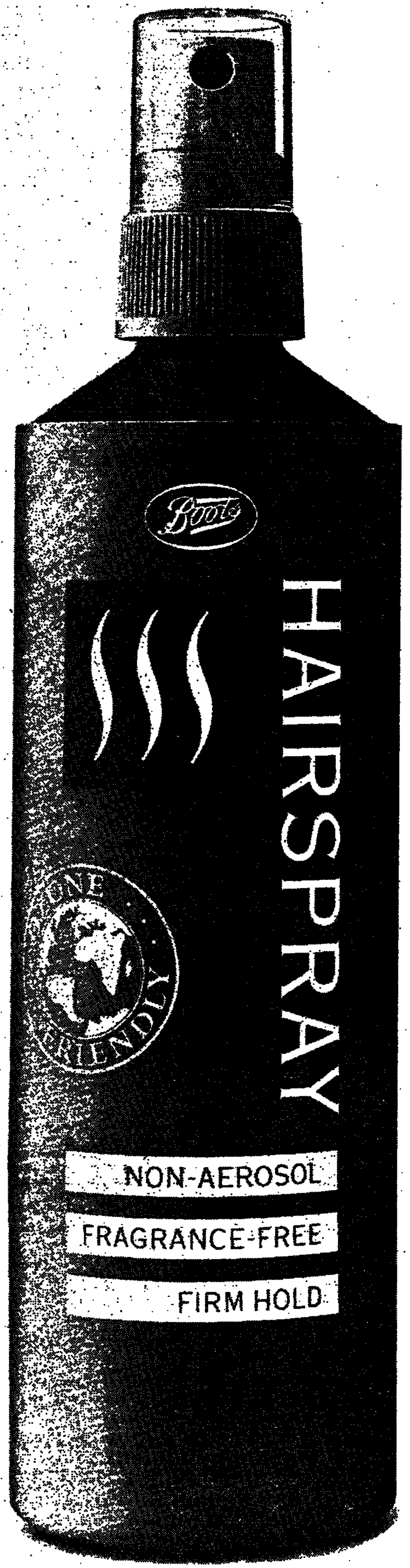

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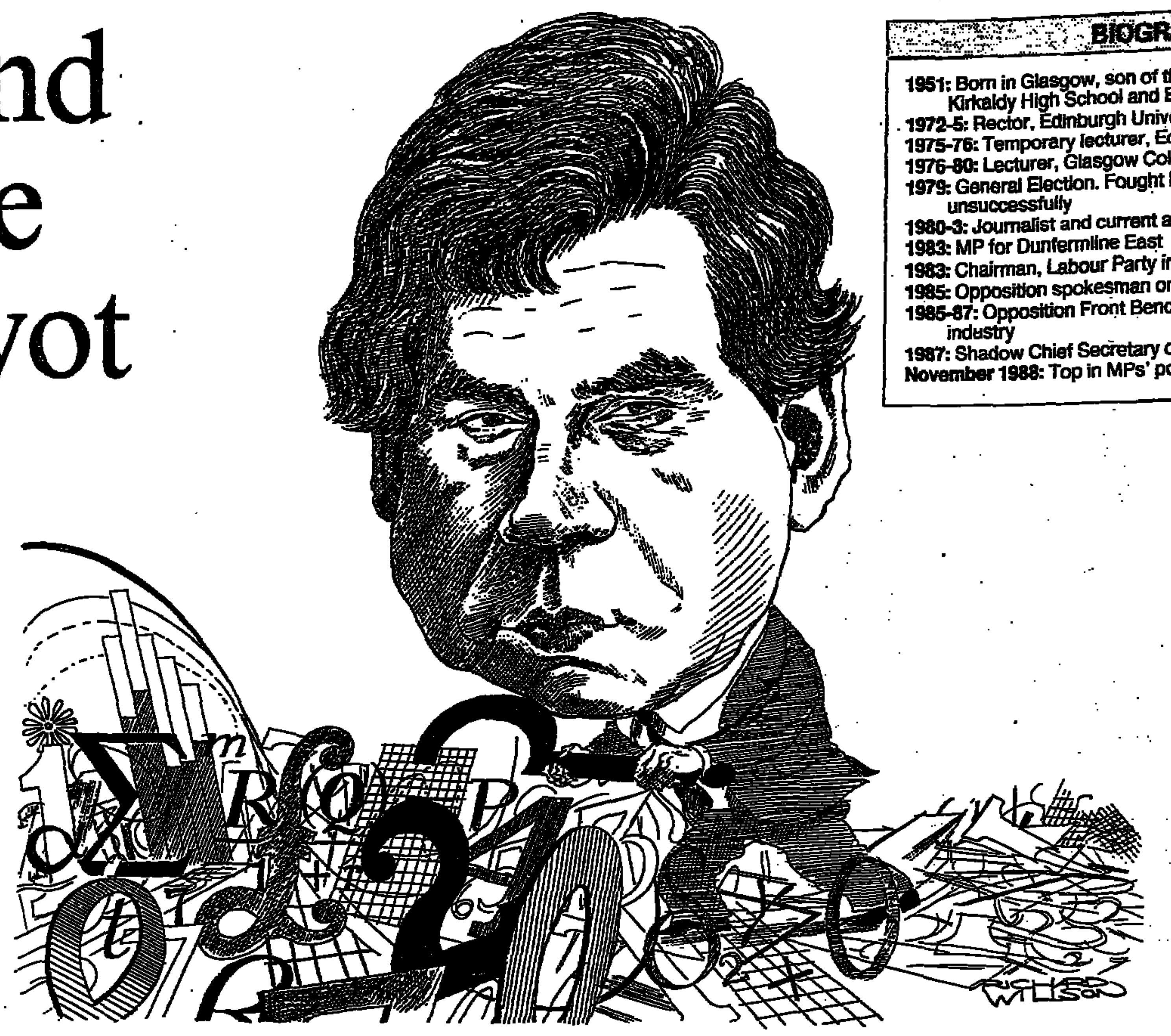
THE TIMES

PROFILE

GORDON BROWN



BIOGRAPHY

1951: Born in Glasgow, son of the *Rev John Brown*. Educated Kirkaldy High School and Edinburgh University
1972-5: Rector, Edinburgh University
1975-76: Temporary lecturer, Edinburgh University
1976-80: Lecturer, Glasgow College of Technology
1979: General Election. Fought Edinburgh South, unsuccessfully
1980-3: Journalist and current affairs editor, Scottish TV
1983: MP for Dunfermline East
1983: Chairman, Labour Party in Scotland
1985: Opposition spokesman on regional affairs
1985-87: Opposition Front Bench spokesman on trade and industry
1987: Shadow Chief Secretary of the Treasury
November 1988: Top in MPs' poll for Shadow Cabinet

Half buried in a snowdrift of fax messages and party statements, the phone rings in Gordon Brown's cramped office deep inside the Palace of Westminster. It is the day after the end of the session, and most MPs have fled back to their homes and constituencies. But the school swot has stayed a day past the end of term, to twist the knife once more in the exposed flank of the Chancellor of the Exchequer, and to gather his arguments before the Shadow Cabinet's two-day Rottingdean summit, which has turned into a post-Govan inquest.

Brown answers the phone, cradling it comfortably in the fold of an undeniably chubby jaw, to leave one hand free to unerringly snatch the paper he wants from the midst of the snowdrift. The other hand clicks a retractable pen in and out as he listens, with an air of idling energy. The call is from a collaborator calling to tease him over his sudden rise into the headlines. Brown is not going to let all this go to his head. "Rising can turn into falling pretty quickly," he tells the phone firmly.

He has never been one to let things go to his head. As he is well aware, there is a pattern in Westminster talent-spotting which can be cruel to the victim of temporary over-exposure. In the long middle stretches of a parliament where the principal political personalities seem likely to remain unchanged for a long time to come, the process of identifying tomorrow's men takes on an insubstantial character.

There is also a notorious risk that the John Moore effect may come in to play, raising some inoffensive stripling to premature stardom, with a view to hurling him gleefully back into oblivion as soon as he puts a foot wrong.

At 37, Brown has 20 years to spare in which to deploy his ambitions. He is determined, fluent, and sincere in his commitment to his party and its future hopes of recovering its mass appeal. He is good-looking and an accomplished television performer (but "does not smile enough", according to an MP of his own party). Inside gossip has been talking of him as a possible future leader for some time, but he owes his present spell in the limelight to a combination of political chances.

John Smith's heart attack last month put him temporarily out of action, leaving it to Brown, his number two, to lead the Commons attack in the debate on the autumn financial statement.

He seized his chance in a *tour de force* of statistical aggression which dispelled doubts about his ability to turn his statistics into fireworks. This success came only two days before Labour MPs began voting for the Shadow Cabinet. Brown, who had only scraped in the previous year for the first time, topped the poll.

His career has always had a hint of the infant prodigy. His father was a Church of Scotland pastor, whose practical philanthropy and recollections of the poverty he had seen as a minister in Govan in the 1930s made a strong impression on his son. The Calvinist conscience has been an enduring factor. As a schoolboy in Fife, he was caught up in a curious local educational experiment. Hundreds of children had their schooling accelerated to put them a year ahead and improve their chances of entering university. This educational forcing-house shot Brown into Edinburgh University at the age of 16.

He throve under the pressure, gained a First in history and then stayed on to work for his doctorate. If some observers whispered the word "swot", it had to be admitted that he was much more than a swot. At school he had played Rugby hard until a kick on the head caused an injury which eventually led to the loss of one eye. He still misses the robust sports which he had to forego.

Throwing himself with equal energy into college politics, he was the central figure in a bizarre academic confrontation. The university court, its governing body, was felt by many students to be too élitist and remote from the community. They discovered that the Rector, customarily a distinguished old buffer who appeared only on ceremonial occasions but elected by university members, had the right to take the chair at meetings of the court.

Elected as boy Rector at the age of 21, Brown exploited his constitutional powers with such gusto that the authorities attempted to dislodge him. The dispute ended in the courts.

The outcome was only a partial victory for the students, according to George Foulkes, chairman of a university committee set up by Brown to frame reforms. The Establishment in-fighting was brutal — it was, Foulkes says, "a baptism of fire for a very young man — a lesson in how power-broking takes place, and how to mobilize forces".

Brown says today that "the experience persuaded me that the Establishment could be taken on", passing on hastily to add that he had gone on working hard at his studies throughout, as if one had suggested that it had been all play and no work for him at university.

By now he was deeply engaged in Labour Party politics. At the 1979 election he fought in what was then regarded as the safe Tory seat of Edinburgh South (it went Labour in 1983, like so many others). Edinburgh is a small world, and Michael Ancram, his opponent, had been a member of his university reform committee. "He was a very hard worker," Ancram recalls. "That is the secret of his success in a party which sets little store by homework. He became rather too intense in that campaign, possibly a sign of immaturity."

Perhaps his luck served him well in keeping him out of national politics in those years when Labour seemed to have set its heart on digging its grave. He made no enemies and gave no hostages in the conflicts of that period.

Finding a more winnable seat to contest next time involved a certain amount of "masterful" footwork within the party, according to Foulkes. In 1983, Brown duly secured his place at Westminster. "What struck me then was how he deliberately avoided getting caught in the Scottish trap," Ancram says. "It surprised us a lot, because he had been so much involved in the devolution debate. A Scottish MP has to make a deliberate effort not to get typecast with Scottish issues."

This is one of many signs of a career consciously paced and moulded. Today the impression of the child prodigy still clings — of the dogged precocious lad putting in extra hours of homework, surrounded by toppling towers of statistics. All work and no play, perhaps. Possibly a shortage of sparkle, of political magnetism. "I wouldn't know how he takes his fun," one observer says. "They say that when he goes on holiday he has trouble with the airline weight limits, because of all the heavy tomes he takes," says another.

He divides his life between London and Edinburgh, where he shares a flat with Murray Elder, general secretary of the Scottish Labour Party. He is unmarried, though his name has been linked with those of several intelligent women, and one Central European princess. He has two brothers, and there are said to be strong but rather inarticulate family ties. He admits to playing the piano, and again changes the subject quickly.

One might suppose a distaste for all that inescapable side of politics (especially Labour politics) which has to do with hearts worn upon the sleeve. If so, there was a paradox in his choice of PhD thesis, which involved his sympathies so much that he found time to develop it into a highly-regarded book, published last year.

Its subject was James Maxton, one of the heroes of Glasgow socialism between the wars, a romantic, warm-hearted and quixotic figure who might appear the antithesis of Brown in personality. Oddly enough, Jimmie Maxton was also involved in mighty battles over a university rectorship.

"There is less of a contrast between them than you might think," says John Maxton, MP, grandson of the man who led the Independent Labour Party into the wilderness. "They came from the same background of Presbyterianism and self-help through education. And there are lessons to be learned from Jimmie Maxton's failures."

Learning lessons is something that Brown is an expert at. His reserve has more to do with shyness than cold-bloodedness. In the last parliament, it is said, he was notable for "always having his head in a book" and never appearing in the bar and the tearoom to polish up friendships. He no longer neglects that necessary side of political life.

If he still lacks the skills that may be needed in future to make an appeal to a mass audience, he will apply himself to learning them with dogged intelligence. His present sudden success as a politicians' politician is unlikely to represent the summit of Gordon Brown's career-plan.

George Hill

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Taking the sting out of a bad sale

artfile

A weekly look at the art world

Sarah Jane Checkland

Silence has fallen over the case of Mrs Penelope Luxmoore-May against the Guildford auctioneers Messenger May Baverstock since the summing up by Mr Justice Simon Brown. The rumpus was about two paintings of foxhounds she sent for sale in March 1986 which were catalogued as English School by the auctioneers.

Having rejoiced that the paintings (which she did not particularly like) fetched £800, Luxmoore-May was furious when they were resold at Sotheby's for £88,000 four months later, catalogued "George Stubbs, ARA".

The court heard aspersions cast on the professionalism of both Messenger May Baverstock and Sotheby's, and even Judy Egerton, the acknowledged expert on Stubbs, who stands by her opinion that the paintings are "honest copies". They are now in the collection of Paul Mellon, the American owner of a prestige English art collection and someone who reckons he knows his Stubbs.

The case has sent a chill through the ranks of potential vendors. Is there any way of avoiding the pitfalls? Occasionally, the auction houses pay compensation. It happened last year after a painting which had sold for £170 at Sotheby's Chester office subsequently fetched £418,000 at Christie's, correctly attributed to the Renaissance artist Sebastiano del Piombo. But on the whole, recompense is hush-hush and rare.

Despite this, the turnover figures at Sotheby's and Christie's indicate that more and more private buyers are choosing them both as experts and sale outlets. But they would be wise to remember that as the pressure inevitably increases, the auction house has less time to do its homework. And its priorities, such as an urgent need to plump out a given forthcoming sale, are not evident to the vendor.

One alternative is to seek advice in museums. The National Gallery and British Museum hold "patients' days" when the public bring in their treasures. But the job is usually relegated to junior curators, and museum personnel refuse to talk money. Had Luxmoore-May taken her English School paintings to the Tate (the national museum of British art) she would have had no joy, as it has no provision for "patients".

A new source of advice is the British Antique Dealers Association, for a cost of £150. "If you've got your two paintings of dogs, you send them along to our offices in Rutland Gate where a vetting committee of three will consider them," says Christopher Clarke, the president.

But there are hitches. First, the vetting committee is "primarily concerned with identification, not valuation", and second, you have to bring the object into London. This month, the association is offering a further service: anyone who rings 01-823 7608 and pays £5 will be directed to a local dealer and thenceforth to attribution. The proceeds will go to Mencap.

Another source of help could be the new hybrid emerging on the art scene: the consultant-cum-dealer. These are experts who have recently left Sotheby's or Christie's and cannot yet afford to be fully-fledged dealers. They offer their art market experience without the constraint of loyalty to their previous employers.

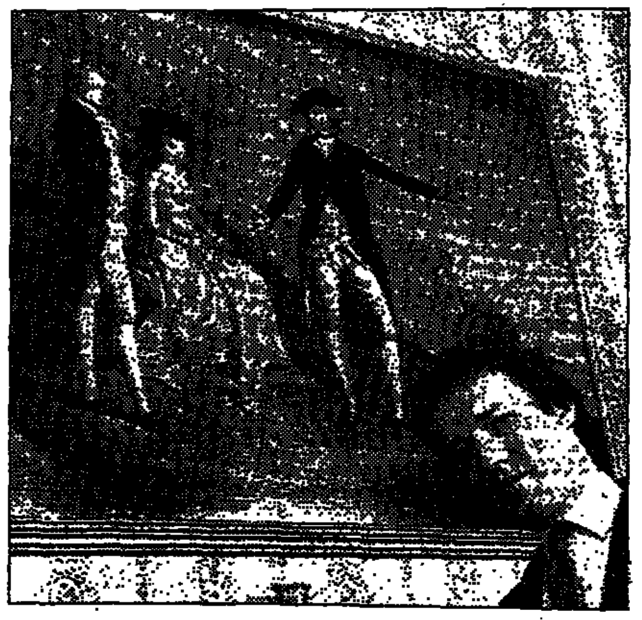
One such is John Winter of Trinity Fine Art, a Milan-based expert who handles a multi-million dollar art portfolio including pictures, furniture and silver. Apart from his speciality — European sculpture — he knows the best outlet for a given commodity.

In the United States he offers Spanish-looking works in the south, and works with an English flavour to Boston. Prices for his forthcoming exhibition at the Harari & Johns Gallery in London are 15 times higher than in Italy.

It is surprising, considering the evident need for independent advisors, that there are so few in London. Robert Holden of Savile Row will undertake both the research and sale of art at what he considers the most advantageous venue, whether at public auction or privately. He takes 10 per cent commission if the sale is private, and nothing if it is at auction (getting a commission from the auction house instead). "Just as if you were selling a piece of land worth £100,000, you take professional advice, so you should with a work of art," he says.

One of his recent undertakings was to sell, on behalf of English private clients, *The Laundry Maids*, by Degas. It sold for £3.9 million at Christie's last March.

There may be reasons why a sale should be delayed, he says. "Middle-bracket Old Masters, frankly, aren't doing very well at the moment, but if you have a minor Impressionist or a Scottish Colourist, this is the time to sell."



Knowing when to sell: the independent advisor *Robert Holden*

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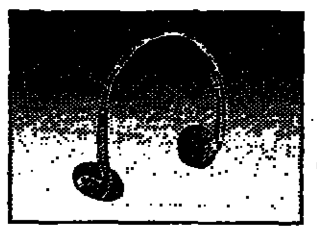

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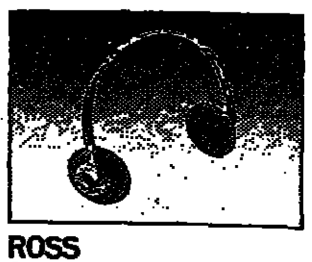

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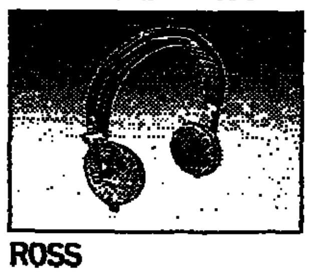

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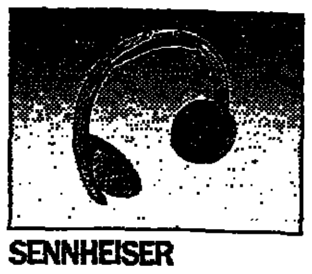

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Who takes the doctor's pulse?

Stress has taken its toll on our doctors but who decides if they need help? Ann Kent reports on a professional dilemma and what it means for patients

BRIAN EWING

Research has shown that if you are anxious or depressed, a few minutes with a sympathetic GP is more effective than tranquillizers. But what happens when it is the GP who needs the treatment?

Ever since the establishment of the NHS, statistics have shown doctors to be at far higher risk of suicide and alcoholic cirrhosis of the liver than the general population. This was confirmed a few days ago by Sir John Walton, president of the General Medical Council, who explained that stress lay at the root of the sick doctor problem.

But why are our physicians, whose jobs are better paid and more absorbing than most people's, more likely to suffer from emotional distress? And what mechanisms exist to protect patients against doctors who need treatment?

> **'Night calls are one of the most important sources of stress for doctors'**

Professor Cary Cooper and colleagues at the University of Manchester's Institute of Science and Technology have assessed a number of occupations according to their stress levels. Medicine is rated as "very stressful", although the pressures on advertising people, dentists, journalists, police officers and airline pilots are thought to be even higher. However, such ratings are averages which do not reflect the extreme pressures on certain groups of doctors – particularly those faced with life and death decisions when suffering from lack of sleep.

One stress factor which has grown monstrously is the risk of litigation. By next year, subscriptions to the medical defence bodies will have risen 14-fold since 1980, reflecting the increase in claims and the size of awards made to patients. Although the medical defence societies pay the damages, litigation exacts a high price in months of worry, lost sleep, lost confidence and self-recrimination.

Research is under way to investigate how patients are likely to be affected by the stresses on doctors. Today Professor John Howie will begin the long task of evaluating information from nearly 100 GPs who were asked to measure their workload, their reaction to interruptions, and their self-perceived stress levels at various points in the day.

Howie, who holds the chair in general practice at Edinburgh University, hopes that by identifying the major stressors he will help his medical colleagues to avoid them, and thus be better doctors.

"GPs do come under a lot of pressure," he says. "When you are not performing to your best, the effects are immediately obvious.

"Night calls are one of the most important sources of stresses, where doctors have to react to high risk situations and then go straight to work as if nothing has happened."

Requests for night visits can present the doctor with real problems. The GP may try to get away with phone advice to take a couple of aspirin, and then spend the rest of the night worrying that Mrs Brown's stomach-ache might be acute appendicitis, that Mr Brown's indigestion is a heart attack, that Miss Brown's 'flu is meningitis, and that baby Brown's diarrhoea and vomiting might lead to fatal dehydration.

Some causes of stress have already emerged from Howie's earlier studies on GPs. One is the temptation to book in more patients than any mortal doctor can hope to treat in the time allotted, and spend the rest of the day trying to catch up. The other is to allow oneself to be infuriated by interruptions during surgery and by patients who fail to show up. "These irritants are unavoidable, and doctors need to teach themselves to accept the unpredictable nature of the job," Howie says.

But in any case, the seasoned GP is probably not as hard hit by stress as the young doctor. Jenny Firth-Cozens, a psychologist at Leeds University, has been following the progress of 170 junior doctors as they climb the career ladder. She has found the worst sources of stress are incidents to do with death and dying, poor relationships with senior doctors, making errors, hard work and loss of sleep.

During their first year of clinical practice, when they were junior house officers, she found that 50 per cent of them exhibited stress levels which put them at high risk of psychiatric problems and more than a quarter were clinically depressed. At the time, the doctors were working an average of 90 hours a week.

Ten members of the group reported thoughts of suicide. Firth-Cozens concludes that the first postgraduate year is risky for young doctors, and that both the doctors and the hospitals which employ them need to deal with the causes of their distress.

Firth-Cozens has continued to follow this group and she says stress levels are declining now they have finished their third year of medical practice. But what happens when an individual doctor's unhappiness and unease pushes him or her towards drug and alcohol abuse, or psychiatric disorders? Doctors are notoriously reluctant to admit they are ill. Even if they privately accept that they have a problem, they are often embarrassed at the prospect of being treated by a colleague or social acquaintance.

The plight of the sick doctor is inevitably noticed by colleagues, but understandably they have been reluctant to report it to the employing authorities. This meant that many doctors with psychiatric, drink or drug problems continued to practise, unless they made an error serious enough to bring them to the attention of the General Medical Council's health committee.

Sir John Walton has emphasized that doctors have a duty to report their sick colleagues and three years ago a confidential phone line was set up. Doctors, or their colleagues or family, can now ring the National Counselling Service for Sick Doctors on 01-580 3160, calls are not accepted from the general public. The colleague or relative who uses the service will be put in touch with an advisor in the same branch of the profession, but who does not work in the same town. The advisor simply offers to counsel the sick doctor and refers him for specialist medical advice where appropriate.

The service is strictly for the benefit of sick doctors, and has no public watchdog role. It does not record the name of the doctor believed to be in trouble, or the name of the person who reported the problem. If the offer of help is spurned, its involvement ends there.

> **'Doctors are in the unique position of making life and death decisions'**

So far the most common problems reported are alcohol and drug dependence and psychiatric disorders. Calls are received at the rate of about 10 a month – a tiny number when you consider that the NHS employs nearly 90,000 doctors in the United Kingdom.

The GMC has also modified its approach to doctors who are believed to be too ill to practise effectively. When it receives a report that a doctor's efficiency is seriously impaired by his physical or mental condition, it now invites him to take a medical examination. If he co-operates with whatever the examining doctors suggest, his progress is monitored and no disciplinary action is taken. If he refuses to co-operate, conditions may be imposed on the way he works. A doctor who is abusing controlled drugs may be banned from prescribing them, for example, while an alcoholic may only be allowed to work if he abstains from alcohol completely. In extreme cases the doctor may be suspended for up to a year.

"The idea of the procedure is to help doctors as far as we can, but our overriding duty is to protect patients," says Alan Kershaw, secretary to the health committee.

There are also safeguards for patients at local level. Hospitals have a "three wise men" system, in which a panel of senior doctors considers accusations of incompetence. GPs have a similar set-up, organized by their local medical committees.

However, the most promising new safeguard for patients lies in medical audit, which is encouraged by the Department of Health and is gradually being accepted by the medical profession. Audit means that doctors compare their own practice with that of colleagues. If one surgeon is saving six times as many lives as his colleagues doing the same operation, then he will share his expertise. Similarly, if a physician is consistently failing with a particular drug regime, questions will be asked.

But are steps being taken to stop doctors from falling sick in the first place? Vivienne Nathanson, secretary of the British Medical Association's ethics committee, says the stress problem is being taken much more seriously. Senior doctors used to feel that long hours and overwork were part of medical training. Now they accept that the increased use of technology, more complicated procedures and faster flow of patients through the wards has made life much harder for doctors in training.

But she adds: "Despite everything which is said about patients taking responsibility for their health, the fact is that doctors have a unique position in making life and death decisions about people who are ill. Much of the stress felt by doctors relates to this kind of responsibility."

It is a burden as old as medicine itself.

Feeling down in the mouth

MEDICAL BRIEFING

Dr Thomas Stuttaford

The dentist's role in the diagnosis of mouth ulcers has been highlighted by the recent parliamentary battles over free dental screening. Although the debate focused attention on cancers of the mouth, they are not very common and account for only 2 per cent of all cancers of the body. Fortunately just a tiny fraction of mouth ulcers are malignant.

Cancer of the mouth has become progressively less common since the war; it is a disease which mainly affects those over 45 and is seen twice as often in men. Improved dental care and mouth hygiene may be factors in its decrease, but the best proven link is with pipe and cigar smoking, particularly when associated with drinking. As pipes have given way to cigarettes, cancer of the lung has increased and cancer of the mouth decreased.

Chilli eating is a frequent cause of cancer of the mouth in other parts of the world, especially the Indian sub-continent. The ulcers which commonly occur are recurrent aphthous ulcers. These, unlike malignant ulcers, are found more often in females and are most troublesome at an earlier age.

The development of an abscess ulceration is usually heralded by soreness or a burning feeling in the mouth; they are round or oval, less than five in number and under 10mm in diameter. Treatment is by the local application of steroids: Adcortyl (Triamcinolone) in Orabase, or by holding a steroid pellet containing either weak hydrocortisone or betamethasone, against the ulcer.

Abscess ulceration runs in families; in some women it is associated with the premenstrual period, and in other patients can be precipitated by minor injury or emotional stress. Eighty per cent of abscess ulceration can be classified as minor. In the remaining 20 per cent of cases the ulcers are larger, often more than five in number, recur more frequently, heal more slowly, are accompanied by feelings of general ill health and frequently respond less well to locally applied weak steroids.

The occasional patient may need a course of full-strength steroid tablets. The persistent abscess ulcer, which can last for up to six weeks, may be mistaken for a cancerous growth. The clue to the correct diagnosis of a major abscess ulceration is that there is a history of recurrent attacks, but both types of ulcers can be confused with a chronic sore due to ill-fitting false teeth.

Any persistent abnormality in the mouth whether an ulcer or a hard lump, should be shown to your doctor, who, unless he is absolutely sure of its nature, can always arrange for it to be examined microscopically.

Cracking stuff

In the minds of the health conscious, bran has become the panacea for all digestive ills. Its laxative effect on the gut has been attributed to a stimulating effect on the bacteria of the intestines and to its water holding capacity. A recent report in the *British Medical Journal* of research in Sheffield by Professor Nicholas Read and Janet Tomlin, discounts both theories and suggests that bran is effective because of the size of the bran particles which stimulate the gut wall mechanically as they pass through it.

To prove their point, the Sheffield researchers persuaded 12 healthy volunteers to compare the effects of taking inert indigestible plastic particles of similar size to bran particles. Even though the plastic is just as good a laxative as bran, it seems unlikely that fitness enthusiasts will be scattering plastic on their morning prunes, it just doesn't have the same back-to-nature appeal.

Flooring mites

The draughty Elizabethan house with bare polished oak floor boards and only the occasional rug is altogether better for the asthmatic than the modern centrally-heated flat with a thick fitted carpet and double-glazed windows.

Professor Thomas Platt-Mills of the University of Virginia, lecturing to an international congress on allergy held in Switzerland, blames modern housing for the dramatic increase in the number of cases of asthma in recent years. He singles out fitted carpets as the main culprit, for they harbour the house mite, the most common cause of an attack of asthma.

The hazard of the house mite would be reduced if the air was changed regularly. But whereas legislation in America decrees that farmers must ensure that animals have a change of air 10 times an hour, the air in the modern living room, nearly sealed by its draught excluders and double glazing, only changes once every five hours.

Mite allergy is due to two separate allergens; the faeces from the living mite, and the body of the mite itself. Thorough vacuum cleaning, or the use of a vacuum cleaner which also washes the carpet, helps reduce the number of house mites in the dust and atmosphere, but is not entirely effective.

Recently consumer protection officers in Humberside warned housewives against unscrupulous salesmen who use huge pictures of the mite to terrify them into buying carpet washers priced at up to £800. The Electricity Board and leading stores have a very effective model, the Vax, on sale for £140.

Steam cleaning is usually impracticable but will clear the allergens from the mites' excreta. Those from the dead mite itself, however, are heat resistant and can only be destroyed by freezing. Professor Platt-Mills cites the good example of the Scandinavians, who open their houses to the frost for three or four days at the start of winter. British cold would be inadequate and instead he suggests that private firms should be started which could send teams equipped with liquid nitrogen to the houses of asthmatics to freeze sofas, beds and carpets.

He adds that the fact that stripped wood floors are now as fashionable in Britain as Land-Rovers and green wellies is good news for asthmatics.

Red herring

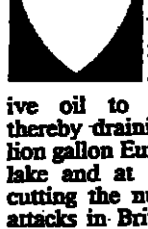
The House of Lords ruling in the *Spycatcher* case has stimulated the debate as to whether Hugh Gaitskell was poisoned by the Russians during his trip to Poland, shortly before he died, thereby allowing, so the theory goes, the Russian's favoured candidate to lead the Labour Party.

Despite reports that Gaitskell contracted a virus, he did, in fact, die from SLE (Systemic Lupus Erythematosus), an auto-immune disease which affects the connective tissue including the arteries supplying vital organs. Poison experts regard as highly unlikely the conspiracy theory that the Russians gave him Hydralazine, a drug used in the treatment of high blood pressure, which occasionally has a side effect which gives rise to signs very similar to those found in SLE.

A single large dose of Hydralazine causes vomiting, drowsiness and collapse, so that it would be a very risky way of murdering a visiting politician.

Two other drugs also occasionally cause an SLE-like syndrome; Procainamide and Isoniazide. But as with Hydralazine patients do not develop symptoms of SLE.

Oiling the heart



Brussels technocrats hope to solve two problems at once by persuading GPs in Britain to recommend olive oil to their patients, thereby draining the 50 million gallon European olive oil lake and at the same time cutting the number of heart attacks in Britain, which has the highest incidence of heart disease in the world.

Heart disease is low in countries which use olive oil rather than saturated fats for cooking, but there has always been an argument as to how important a factor this is. People in those countries which use olive oil also tend to lead a slower pace of life than in Northern Europe, have a warmer climate and drink more wine, which, in reasonable quantities, is cardio protective.

Dr Tom Sanders, an expert on fats at Kings College University, London, speaking at a recent Paris meeting, seemed to have no doubts of the efficacy of olive oil. He says he preferred to use olive oil, which is a monosaturated fat, rather than polyunsaturated oils, which he says cause fatty acid imbalance.

However, the magazine *General Practitioner* reports that the newly formed Centre for Scientific Information on Olive Oil in Brussels is not having it entirely its own way. Dr Shirley McEwan, a Scottish expert in the prevention of coronary thrombosis, is still advocating the use of sunflower or safflower oil, which, she says, are cheaper, more readily available and have a greater effect on the levels of serum cholesterol.

A healthy business needs healthy people

An employee who is ill, or is worried about illness, will be much less effective at work. A sick salesman cannot sell, a sick accountant cannot control the finances, a sick technician cannot keep production going.

Faced with unexpected illness or injury, you and the employee want the best treatment as quickly as possible, in a hospital offering the highest standards of care and comfort for a rapid recovery and return to work.

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ALL hospital and doctors' bills will be met directly by Crusader. This applies as much to minor procedures as to the most complex of major operations.

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Employees should be UK residents under the age of 65 at the time of joining Any employee can also provide cover for his or her spouse and for children up to the age of 21. The cost of this extra cover can be borne by the individual or by the company. It's your decision.

EXAMPLES OF ANNUAL PREMIUM COMPARISONS

These premiums are applicable for a scheme including 15 employees, payable annually in advance, to provide cover for treatment in Nuffield Hospitals*

All rates current at 1st Sept 1988 Age and Status	Nuffield Crusader Company Healthcare Plan	A major† comparable scheme	Another major‡ comparable scheme
Employee only age 30	£116.00	£145.20	£130.80
Employee age 45, plus spouse and 2 children	£310.00	£353.00	£468.00
Employee age 56, plus spouse	£348.00	£408.00	£477.60

†National Scale premiums as at July 1988 of The British United Provident Association Limited.
‡Hospital Band 'C' premiums as at July 1988 of Private Patients Plan Limited

Unlike many other schemes, we do not ask for evidence of good health. Understandably, however, any medical conditions known to exist prior to the date of application will not be covered for the first two years of membership of the Plan. So long as they have been free of treatment for these medical conditions for at least the last 12 consecutive months at the end of the two year period, then most of the conditions will be covered for the future.

Crusader have an enviable reputation for the efficient and prompt way in which claims and enquiries are handled – so paperwork is kept to the minimum.

A PRICE THAT MAKES SENSE FOR ANY COMPANY

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Compare our prices with those of other major healthcare plans, and you'll see why it makes sense to think Nuffield Crusader.

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Get in touch today and we'll send you full details. Complete and return the FREEPOST coupon, phone us free of charge on 0800 289 242 or contact your financial adviser.

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TIMES DIARY

ALAN COREN

It may be that I should, on Wednesday, have empathized less with Kenneth Baker had I not been doing so at 21 Craven Hill, Bayswater. This is not to say, mind, that I have not always had something of a soft spot for the Education Secretary: a politician who has produced a book of poems entitled *I Have No Gun But I Can Spit* may be forgiven much – even the fact that he once taught gunnery to the Libyan army, when teaching them to spit might have been not only privately more consistent, but also globally more sensible.

Now, Craven Hill is the northern slope of Notting Hill, and I arrived at Number 21 of the former via the stone's throw which separates it from Number 45 of the latter, this being my shortest route home from the National Curriculum Council, whither I had gone to collect the just-published *English for Ages 5 to 11*, the spunky little pamphlet commissioned by Mr Baker's department.

As I strolled down Craven Hill, I noticed a rocking horse atop a pole, because this is the kind of thing you do notice, especially if the rocking horse is looking down on a full-size Regency locomotive. I crossed the road, to discover that these two engaging items stood sentinel to The London Toy Museum. Since I had never visited it, since it offered a coffee-shop, and since there could hardly be a fitter place to read a treatise on 5-11 education, I gave serendipity its head, and went in.

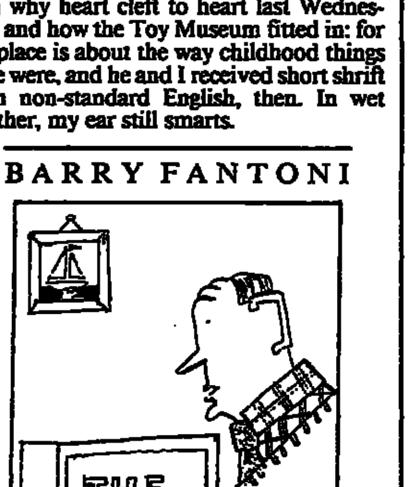
The coffee shop turned out to have the best view from its windows of any coffee shop I had hitherto seen. It looks out over a lake, and beside the lake runs a railway; but this landscape would be clearable in a single bound, if you had a bit of a run at it, because it is a scale model. Beyond the rim of your cup, yesteryear's steam trains chug by, and even as they prick adult nostalgia for the real thing, so they reactivate infancy's greed for the wondrous miniatures themselves. You cannot have either, any more, says the view.

When I finally managed to drop my blurring eyes to *English for Ages 5-11* it turned out not to be too bad, as pamphlets go, despite itself giving hospitality to too many sentences which only a bureaucrat would identify as English. But it was supportive of standards for the written language to which those who care about it could take little exception, and its plans for achieving those standards seemed wise and practical enough.

It was only when it addressed the pricklier topic of spoken English that it chickened unforgivably out. "It is," murmured the pamphlet, "unrealistic to require children to speak Standard English in the classroom if it is not their native dialect," a view with which I would not disagree, did the pamphleteers not go on to explain that non-standard English embraced such uses as "we was; he ain't done it; she come here yesterday; they never saw nobody . . ."

This is not non-standard English, it is standard non-English, and I cannot see how a child can be taught to appreciate what comes off the page if he is that insensitive to what comes off the tongue. Since this was the recommendation which, I gathered, most disturbed Mr Baker, it will now be seen why heart cleft to heart last Wednesday, and how the Toy Museum fitted in: for the place is about the way childhood things once were, and he and I received short shrift from non-standard English, then. In wet weather, my ear still smarts.

BARRY FANTONI



'Don't know. It's either a new nursing soap or the history of Independent television'

Not that there isn't a curious conundrum which requires solving if we are to take this matter seriously: why does a particular charm attach to kids who don't talk proper? The Toy Museum was packed to the gunwales with riotous school parties, and as I finished the pamphlet and began my tour, I came around a corner to have my knees collided with by two tiny shriekers. They recovered, and looked up. "Sorry," said one, "me and him was looking for the wossname."

As a piece of communication, it was a mite short on clues, but it had, I don't know, a kind of poetry. It went with their rolled-down socks and unkempt nostrils and – well, you had to be there. I should like them to get the bits sorted out before they hit man's estate, but there is no gainsaying the appeal of a tot's gamey demotic. Why should this be?

A further question, prompted by the fact that beneath the cheery cacophany, the most noticeable noise at the Toy Museum is rhythmic background thudding. It is the sound of tiny foreheads banging against display cases in a desperate bid to get closer to the fire-engine and fort. Why do children take so long to comprehend plate-glass? My own spent several years in Elastoplast before outgrowing not the habit, but museums. I don't understand this. Even a bumblebee eventually twigs.

Shall I recommend the Toy Museum? It's a magical spot, but you have to be a brave big soldier if you are not to wallow uncontrollably before Meccano windmills and balsa Blenheims and Dinky vans with signs on them for Virol and Germolene, and umpteen buses with passengers painted in their windows who gaze imperishably at you in the enchanting Tin Toy Room.

And what a delightful name *that* is! I have noted it down, in case I am ever called upon to christen a Burmese.

DeAnne Julius puts foreign takeover bids in perspective

Investing in prosperity

There is rising alarm about overseas takeover bids for British companies. The outcry over the Swiss firm Nestlé buying Rowntree was typical. Last week at the CBI conference new restrictions to "tighten up and slow down" the bid process were proposed.

While there may be a need for changes in the rules governing takeovers, the proposals carry dangerous mercantilist overtones. They fly in the face of the fundamental shift from trade to investment taking place in the world economy – a shift from which Britain has much to gain.

One of the most pervasive and destructive fallacies of the 18th and 19th centuries was mercantilism – the idea that a country is better off the more it exports and the less it imports. The immiserating consequences of this beggar-thy-neighbour outlook were widely recognized only after the global recession of the 1930s. The new post-war institutions – the IMF, Gatt and the World Bank – were set up partly to control the spectre of mercantilism. They made possible the liberalization of trade that fuelled the unprecedented economic growth of the 1950s and 1960s.

The world economy has changed since then. The big initial gains from trade in commodities and manufactured goods have been reaped. Protectionism has hardened around sectors such as agriculture and textiles, where the developing countries are the major losers. In the advanced economies, it is the service sectors which have become the growth leaders and employment generators. It is this services revolution that holds the key to releasing the next global burst of growth, not through trade but through international investment.

International direct investment – more than half of which is mergers and acquisitions rather than "green field" development – is the vehicle by which service-intensive companies reach into foreign markets. A hotel business cannot export. If it wants to expand internationally, it must invest in the target market. A computer manufacturing company is unlikely to succeed abroad without local repair and support services. IBM recognized this principle early and built its international success on overseas investment.

Over the last five years, foreign direct investment (FDI) has grown at a real annual rate of over 20 per cent, compared to the growth of world trade of about 3 per cent per year. Trade flows are still larger than FDI, but such a comparison is a deceptive indicator of their relative importance. A large share of trade is FDI-related: it represents goods shipped between parent companies and their foreign subsidiaries. Figures are unavailable for Britain, but for the US in 1987, one third of its total exports went to US-owned companies overseas and an additional 23 per cent of US exports were from foreign-owned firms in the US back to their home countries. Thus more than half of US exports were FDI-related. The comparable figure for Japan is 41 per cent. Similarly on the import side, 52 per cent of US imports and 57 per cent of Japan's represent transactions between parent companies and overseas affiliates.

The second reason that simple comparisons of, say, exports and outward FDI is misleading is that one is not comparing like with like. It is not the initial investment itself that serves the foreign market, but rather the future stream of local sales made possible by that investment. In fact, if the investments are locally financed – as more than half are – they will not even show up in the FDI statistics.

The relative importance of trade and international investment in reaching foreign markets can be shown by comparing exports to a given country with the local sales of its foreign subsidiaries.

Again taking the US case where such data are available, this comparison shows that for six out of its ten biggest trading partners, the local sales of US-owned firms are larger than US exports to these countries. The same pattern holds on the import side: for the 12 richest OECD countries, only Italy exported more to the US than its firms sold locally in 1985.

It is clear that the real trends in economic interdependence can no longer be discerned from trade statistics. And the real battles for global competitiveness hinge on international investment strategies.

How are Britain's firms placed in this new competitive playing field? Is it the case, as John Banham, the director general of the CBI, claimed last week, that because the field isn't level (as it never can be when different legal and political traditions are involved), Britain should erect barriers to inhibit foreign investment through takeovers?

Let us be clear that this would amount to the modern equivalent of the mercantilist policy of import protection. Protectionist barriers – whether against imports or foreign investment – act to keep foreign suppliers out of the home market. They protect producers at the expense of consumers. They protect established industry and labour at the expense of new businesses and the unemployed.

Britain is very well placed to take advantage of the new "gains from investment" wave of economic growth. British companies have a head start and they have been aggressively lengthening their lead. Their stock of overseas assets is second only to the US, and nearly double that of either Germany or Japan. Over the past three years, British FDI has exceeded that of any other country.

Britain is the largest investor by far in the big US market. If the DTI were to publish figures for British exports to foreign countries and for local sales by British firms abroad, the size of the UK trade deficit would pale into the insignificance it deserves in assessing long-term questions of economic policy and competitive strategy. It might also help to stimulate a more informed public debate about the consequences of applying naive mercantilist notions to the growing network of international investment.

The author is Director of Economics at the Royal Institute of International Affairs.

Bernard Levin

Obsession called to account

Suppose you were taking an early morning stroll on, as it might be, Wandsworth Common, or for that matter Cleckheaton Moor, and you suddenly came upon an enormous boa constrictor with a bulge halfway down, as in cartoons of boa constrictors, in the shape of a man. You rush forward to do what you can to save him from his dreadful fate, spurred on by his muffled cries, but even as you reassure him that help is at hand, you are able, for the first time, to hear exactly what he is saying. To your astonishment, he is imploring you to go and fetch a larger boa constrictor and persuade it to swallow the one in which he is being engorged. By a strange chance, such a super-giant snake slithers by at that very moment, and with a little encouragement from yourself, it does indeed eat its fellow – interior human meal and all – for breakfast.

The bulge is now somewhat shapeless, and the cries from within inevitably fainter; but as you put your ear to the outer scaly beast, you can still hear the doubly-eaten man. No doubt about it; he is demanding that *you should fetch an even bigger snake and repeat the process.*

At that point, you may be pardoned if you make an excuse and leave. But this story is not entirely gibberish. The snake is a metaphor, but the inexplicable conduct is real, and I found it in the Agony Aunt column of the *Financial Times*. Listen to this:

"Three years ago I decided to sue a firm of chartered accountants for professional negligence (firm A). My solicitors recommended that I engage another firm of chartered accountants (firm B) to investigate my complaints and prepare a report. After constant prodding and the payment of over £20,000 in fees, firm B produced the report . . . It was incomplete. The partner who produced the report then left the firm . . . the firm refused to accept my stipulations . . . and they resigned . . . Can you tell me please, what practical remedy I have against firm B . . . I believe . . . that I should sue them for the return of the fees already paid, and then start all over again with yet another firm of accountants . . . or is there an alternative?"

Well, yes, there is: a foaming tankard of prussic acid, downed in one gulp with a cry of "Mud in your eye". It is widely agreed that there are 26 letters in the alphabet; our litigious friend has reached only C so far, but he is plainly in a sufficiently filthy temper to go past Z and transfer to Greek or Cyrillic characters, in no time at all. Moreover, he has even more chances of ruining himself, because it cannot be long before he begins to look askance at the solicitors who put him on to firm B (the *FT*'s Proops department concluded its advice with the ominous words "You should ask your solicitor how to proceed now"), and once they are in his sights, he will need Roman numerals too.

Did you ever? From the facts supplied, he is already 20,000 quid in the hole, plus what his first solicitors whacked on for suing firm A *and* for dealing with the unsatisfactory firm B, not forgetting how much he lost on firm A's alleged professional negligence in the first place. Do you really feel now that my pretty conceit of the concentric boa constrictors was coming it a bit too strong?

Gamblers at the roulette wheel are notorious for staking all on one last throw, designed to recover all their earlier losses and a good bit over, but the number who succeed by that means in gaining enough to buy a couple of gold-plated ocean-going yachts is vastly outnumbered by those who go straight from the green baize to the bankruptcy courts, leaving their children wailing for bread. Can nobody persuade our litigious friend to cut his losses *now*? (Certainly the *FT* won't; it is plainly egging him on.)

Lawyers must live. Yes, but they don't have to have caviar at every meal. 'Tis pride that pulls the country down, and our stiff-necked Ajax will pull himself down if he goes on like this much longer. Of course, he will say he is in the right, and for all I know he is – nay, firm A may be composed entirely of dreadful dunderheads and firm B of persistent wife-beaters.

Let us suppose also that Ajax is immensely wealthy, so that he can easily afford to go on for many years shelling out for his vengeance, muttering all the time "It's not the money, it's the principle of the thing." But the energy and the time that he is expending should surely give him pause: what shall it profit him to grind his opponents to powder if he grows grey, lined and stooped in the grinding?

How hard it is to say those simple words: You win. How much easier to remember Omar:

Another and another Cup to drown
The Memory of this Impertinence!

Obstinacy is almost always a form of vanity, very frequently articulated in the simplest terms: they can't do that to *me*. Which is all very well before they do it, but when they *have* done it, wiser counsel ought to prevail, though it practically never does. *L'esprit de l'escalier* can take a sinister form; by the time some people have muttered "I should have . . ." three times, the terrible realization that they didn't has come to dominate their lives.

For some, indeed, it becomes their lives entirely; every now and again the Attorney-General has to use the *nolle prosequi* weapon against a contumacious litigant who would otherwise go on issuing writs and pursuing them to the end of time. No doubt some of these poor devils are entirely in the right, so that strictly speaking an injustice has been done to them, but if hard cases make bad law, mad cases make worse. Ajax is not mad; he is only obstinate. Yet the distinction is too fine for comfort. If he had invested the money he has spent so far on his obsession he would surely be healthily on the right side of the ledger, but I fear that my pointing it out will only fuel the flames of his unassuageable fury.

The old proverb says that . . . we have to eat a peck of dirt before we die; but we also have to eat our hearts out, to eat our words, and to eat humble pie, and we had better start to tuck in as early as possible, lest we should be told, as we hang back from the table, to go and eat coke.

J'y suis, j'y reste; admirable sentiments for a brave commander in war, defending a crucial position; not quite so admirable for a litigant devoted to the practice of throwing good money after bad. Hopeless causes may be noble, but their nobility does not cure their hopelessness; it is not only money, but recognition, political advancement, esteem, and love that (among other things) are striven for by people who know perfectly well that they are for ever out of reach. James Thurber wrote the classic defence of such obstinacy in *The Moth and the Star*, but that was a fairy story, and fairy stories don't happen in real life.

Ajax: *give in*. No one will think the less of you; if anything, they will admire you. Moreover, I am willing to lend you a hand; if, having given in, you will send me the names of the leading figures among your tormentors, I shall write you a series of appallingly indecent limericks about them (I am very good at limericks), which you can recite to your dinner guests or, better still, send anonymously on postcards to the tormentors themselves. After all, if the limericks fail to annoy them, you can always sue *me*.

Commentary • RONALD BUTT

British and better

There are two ways of looking at British politics just now. On one view, the hegemony of the Thatcherite Tories is so intellectually and popularly impregnable that nothing can shake it, least of all a Labour Party whose fundamental instincts are unacceptable to an electorate that has embraced Thatcherism as today's orthodoxy.

How can Mrs Thatcher (who has been in the vanguard of a realistic revisionism which has even influenced the communist world) possibly fail against such an opponent as Neil Kinnock, who would still so obviously be more at ease preaching fundamentalist socialism instead of the compromises which events and Mrs Thatcher force him grudgingly to accept?

But alternatively, it could be argued that British politics is just beginning to open up again and that Mrs Thatcher's dispensation is not inoculated against the irrevocable historical rule that all political success contains within itself the seeds of its own defeat sooner or later. It is true that Mrs Thatcher has changed things (if not quite "everything", as she has claimed) and that what she has done will not be crudely reversed. But a lesson of history is that most successful rulers eventually either create grave problems for themselves (often by pushing their luck) which diminish the end of their terms of power or leave trouble to their often luckless successors.

It is arguable that there are signs of such problems now; that although the public wants Thatcherism, low taxes, private enterprise and personal enterprise, it also wants better social and public services; that it is not happy with what it suspects are the Government's underlying instincts in respect of both and that, if the economy begins to turn down and inflation is not contained as easily as the Chancellor thinks, the Conservatives could be in trouble.

Whether events will justify this view or that of Thatcherite impregnability, I do not know, though my guess is that Mrs Thatcher's ability to temper conviction politics with pragmatism will see her through any attack that Mr Kinnock can mount. But there can be no doubt that our political system will enable us to test the merits of the rival causes and, by the continuing political dialectic it fosters, to move on to the next phase: understanding in detail both the merits of the rival causes and what is at issue.

After watching the politically demeaning process by which the American presidential election has been conducted, I am more than ever convinced of the superiority of our own system and political traditions. It is not simply that the American election is the triumph of the adman's craft or that the candidates are degradingly sold to the public like consumer goods in soft focus. Nor is it principally that the campaigning is scarred by personal viciousness and public scavenging for dirt about candidates' private lives, while politics generally is disrupted by 12 months' frenzied bidding for support.

The fundamental flaw in the American system is that neither rival policy-making nor the political personalities of the alternative policy-makers are subject to the sustained critique to which British politicians must submit. Week by week, the British prime minister and her colleagues are subject to challenge in Parliament, where every policy proposal is argued over and the prime minister and ministers must encounter the acknowledged claimants to their offices. Perhaps even more important, week by week the opposition's policies and would-be ministers are likewise tested.

But subject to the reserved (and often stultifying) powers of Congress, the American president has a freehold of his constitutional power. There is no continuing party hierarchy and machine to produce alternative policies for airing throughout his presidency; nothing equivalent to the parliamentary and party political process by which the policies to be put to the electorate (particularly by the opposition) are evolved throughout the whole of a parliamentary term.

Nothing save corruption, total physical incapacity or death can remove an American president (in which event his successor is one whom neither his party nor the country would have been likely to choose.) Party politics as we understand it is as good as dead between elections and there is no way in which the challenger for the presidency can evolve from it or be tested against the incumbent.

American presidential nominees are found by a trawl for politically saleable candidates and sometimes they are fished almost out of the blue, as in the case of the seven Democrat dwarfs from whom Michael Dukakis emerged as the best of a poor choice. Moreover, the presidential candidate must have money; the gradual and tested rise to the top (without prior money-making) of a Thatcher, Kinnock, Callaghan, Heath or Wilson is almost out of the question.

During the campaign American candidates are programmed to accept what the advisers say must be said, or left unsaid to gain power. Thus George Bush comes to office after a campaign committed to policies which contradict each other: no tax increases but also no defence cuts and some sort of a freeze on the total budget which could not be achieved without cuts.

The virtue of our system is that the politician who reaches the top of his party is tested politically all the way by a process relevant to national politics. He must be convincing enough to be selected by the local representatives of his party; must then be elected by the voters and in the Commons must impress the House and his leaders enough to rise on the ladder to No 10 or opposition leadership. At every step it is a challenge by equals.

In opposition, moreover, the would-be prime minister must present his forces as an alternative government and deploy his policies which are scrutinized at every step, with the campaign itself only a climax. By then, the voters are pretty familiar with who and what is on offer.

Testing is now about to begin of Thatcherism's ability to come to terms, in a manner acceptable to a public which values balance and moderation, with problems arising from its own doctrine and achievements. The credibility of Kinnockism will be rigorously on trial. We shall be well informed by stages and we shall not have to buy a pig in a poke in 1991.

NOV 17 **ON THIS DAY** 1966

THE TIMES

Among the later public undertakings to which Bertrand Russell, mathematician and philosopher, gave his name was the International War Crimes Tribunal in which a bench of celebrated intellectuals were asked to try the United States on charges arising from its Vietnam policies. The tribunal returned a unanimous verdict of guilty.

LAME START FOR RUSSELL WAR CRIME TRIBUNAL

FROM A STAFF REPORTER

If the curtain-raiser in London yesterday to Bertrand Russell's International War Crimes Tribunal was anything to judge by, its "trial" of the United States for alleged war crimes in Vietnam is a failure before it starts.

Lord Russell wants to wring the world's conscience with a fearless public examination in Paris next March of American actions in Vietnam. He has invited President Johnson to defend himself, or send a representative, and he deeply regretted resignations of sponsors of the Bertrand Russell Peace Foundation. They include Presidents Nyerere of Tanzania, Kaunda of Zambia, and Senghor of Senegal. Lord Russell says they have yielded to intolerable pressure from the United States. Emperor Haile Selassie of Ethiopia is said to have resigned as a sponsor, too.

Seven of the 16 members of the tribunal appointed after three days of meetings in London were absent from yesterday's press conference. They included Jean-Paul Sartre, Simone de Beauvoir, Lazaro Cardenas, former President of Mexico, Stokely Carmichael, American leader of the Student Non-violent Coordinating Committee, Dave Dellinger, American pacifist, Professor Shoichi Sakata, Nobel prize-winner, and Professor Laurent Schwartz, a Paris University mathematician.

Fellow-members, however, assured reporters there was no question of their withdrawal. Their missing colleagues were kept elsewhere by other engagements.

Scrupulous examination of the facts about American actions in Vietnam has been promised in order to deliver a "serious and impartial judgement". But journalists scrupulously trying to get at facts about the tribunal and its "impartiality" found straight answers scarce. After some two hours, reporters departed muttering about a "farce", a "one-ring circus", and wasted television film.

It hardly got off to a good start. Lord Russell, the star performer who has been appointed honorary president of the tribunal, was half-an-hour late, recited his speech from a handout everybody had, and then left before anyone could ask him questions.

Amado Hernandez, poet laureate of the Philippines, insisted on reading the aims and objects of the tribunal, which everyone had a copy of, in spite of an appeal that it be taken as read to allow more question time.

Hernandez said American aircraft were dropping 4m lb of bombs in Vietnam daily. If this rate continued it would constitute more explosives than the United States Air Force unloaded in the Pacific in the Second World War.

American forces and their docile Saigon allies had herded eight million people, peasants and their families, into barbed wire encampments under surveillance of the political police. Chemical poisons were defoliating and making barren tens of thousands of acres of farmland.

مكبرة عن الاصل

TIMES PAST THE TIMES

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SHADOWS IN THE WINGS

In their two days at Rottingdean, planning Labour's campaign against the Government, Mr Kinnock and his Shadow Cabinet colleagues are entitled to feel more optimism, despite Govan, than would have have seemed justified six months ago. This is partly because of the difficulties facing the Government, which has bogged itself down in the swamp of social security philosophy without having clarified its own thinking.

More important, however, is the emergence at last of a new cadre of politically effective shadow ministers who are potentially capable of exploiting the Government's difficulties. They are men willing to rebuild Labour policies on a degree of acceptance of the political sea-change wrought by Thatcherism. They are able to master the technicalities involved and match ministers in debate.

The tired minds of those whose thinking and rhetoric were set in the post-Wilson period are outshone by a group of younger and brighter men. They accept that their role as professional politicians is to win and use power to implement the general purposes of a moderate collectivist party and not to condemn Labour to perpetual defeat by insisting on socialist doctrine which the electors do not want.

The rapid rise to prominence in the Commons of the shadow Chief Secretary, Mr Gordon Brown, is a symbol of the change. His election to first place in the ballot for the Shadow Cabinet indicates a significantly more pragmatic mood, even in the broad ranks of Labour MPs. He has benefited, of course, from the unfortunate absence of Mr John Smith, the shadow Chancellor, after a heart attack. But Mr Smith is also in the new mould. Together they represent a formidable challenge to the Chancellor of the Exchequer at a time when he has run into heavy weather largely through his own fault.

Mr Bryan Gould, who has probably been the single most influential driving force in the rethinking of Labour policy before and since the last election, is likewise an impressive opponent of the Trade and Industry ministers. For his part, Mr Tony Blair, the young shadow Energy Secretary, is a skilful exponent of his party's case in the House and in the media.

A formidable Labour assault force is thus deployed on the crucial economic and industrial front. But in Mr Robin Cook and Mr Jack Straw, at Social Security and Education respectively, Labour also has an effective team on the social side as well.

Although short of ministerial experience, the Labour Party now has a nucleus of potential Cabinet quality. Yet it still has handicaps likely to doom these talents to frustration. One is the grip of the left on the trade unions and the constitutency parties. This has been addressed by Mr Kinnock's attempt to re-found Labour on the basis of individual membership.

More serious are the doubts about whether Mr Kinnock is equal to the task of challenging the Prime Minister and commanding public confidence. These considerations could be decisive in Labour's fortunes. If the leader is not judged competent to govern, then the party will not be chosen.

Mr Kinnock has shown courage in standing up to the left, accepting the evolution of Labour policy to take account of public opinion and reshaping his party to give greater influence to the parliamentary leadership. Yet he also shows the old pathetic faith of Labour leaders in the verbal sleight of thought required to conceal differences that would be better confronted. His convoluted defence posture is the most conspicuous example.

Still more damaging to him potentially is his failure to grasp the principles and technicalities of economic policy — a failure he regularly displays whenever he ventures into argument and judgement on these subjects. He will have to master them if he is to be seen as a credible alternative Prime Minister. It is not enough to be a synthesizing front-man.

Labour will stand or fall by its ability to convince the voters that it is capable of steering a prospering economy. All its other talents will count for little if the leader is thought inadequate in this respect. Yet Labour is most unlikely to dispense with Mr Kinnock's leadership, being notoriously less ruthless with unsuccessful leaders than the Tories are.

Moreover, Mr Kinnock's deputy, Mr Roy Hattersley, is himself an outmoded figure still moved by the egalitarian reflexes of the sixties. While Labour's front-bench as a whole is beginning to look unexpectedly good, the leadership does not — and it is here, of course, where it matters most.

DR CROCKER'S REWARD

Eight years ago an American academic proposed a new tack for US policy towards South Africa. In a now famous, and much derided, article on the need for "constructive engagement", Dr Chester Crocker suggested that American policy-makers would be wise to "underpromise and overdeliver — for a change". This week Dr Crocker, who has been US Assistant Secretary of State for Africa for the past eight years, delivered.

Barring unforeseen accidents, the consensus which he brokered in Geneva between three most improbable partners — South Africa, Angola and Cuba — should be ratified by their respective Governments. Dr Crocker will then be able to claim American policy's most important African prize: a free and internationally recognized Namibia.

The agreement is a personal triumph for Dr Crocker, won in the face of constant and destructive sniping from domestic critics from the left and the right. But he did not win it single-handed. The Geneva consensus on the timetable for a staged withdrawal of Cuban troops from Angola — an essential prerequisite for Namibian independence since the Reagan Administration first conceded "linkage" between the two — was based as much on the new superpower politics as it was on a new sense of *Realpolitik* in Pretoria, Luanda and Havana.

Ever since the start of the current round of talks in London some eight months ago, the Soviet Union has played a constructive, if peripheral, role. There is reason to assume that, with the situation in Afghanistan seeming to unravel by the day and impressed with the need to prove its good faith to the incoming US Administration, it finally spelled out the harsh realities of life to a reluctant Cuba.

Britain, too, will have been anxious for a settlement because of the justification it offers for the Prime Minister's policy of talking to, rather than shouting at, Pretoria. London has played its part in talking both to the Soviet Union and to the front-line States.

The rejoicing in Geneva should not, however, obscure the fact that peace has not yet broken out. Once the timetable for Cuban withdrawal has been ratified, the UN Security Council will be required to endorse the agreements between Cuba, Angola and South Africa and to draw up adequate monitoring and verification procedures. Only then will the implementation of UN Resolution 435 and the countdown to Namibian independence begin.

There could be as many landmines on the road to peace in this troubled region as there have been in more than two decades of conflict. One is the continuing civil war between the Luanda Government and Dr Jonas Savimbi's Unita. An essential element in the settlement process has been the tacit decision to leave the parties in a state of military equilibrium, equipped either to reach an agreement or to fight to the death without the help of foreign allies.

Another is the continuing need to persuade both South Africa and Cuba of the benefits of peace. For South Africa the advantages are obvious: the closing down of ANC bases in Angola, the end to an increasingly costly and sterile conflict, independence elections fought without the nearby presence of Cuban troops to endow Swapo with a special advantage, the easing of international isolation, and the prospect of a Namibia which is less of a drain on its resources — but remains critically dependent on its goodwill and its purse.

A South Africa newly willing to talk rather than fight would, however, have had no one to talk to if Dr Crocker had not persisted with "constructive engagement" long after the policy had been killed off by his Congressional critics. Today, the quiet American diplomat and his like-minded allies in Whitehall should be permitted a small smile of triumph.

HEREFORD AND THE WORLD

Hereford Cathedral's decision to sell the Mappa Mundi was defended by the Dean and Chapter yesterday on the grounds that the cathedral is in desperate need of money. They deserve at least a little sympathy. It would be irresponsible to allow a bank overdraft — even ancient cathedrals have such things — to grow beyond the capacity of income to service it, and there are always more calls on money for good purposes than there are funds available.

There ought none the less to be serious doubt about the wisdom of this particular remedy for Hereford's cash crisis. It emerged yesterday that alternatives had not perhaps been explored as thoroughly as they might have been. Sotheby's, who have secured the agency for the sale, talk of the Mappa Mundi with only a hint of exaggeration as "possibly the most significant medieval work of art that has ever come on to the market". It would not be inappropriately vulgar to say that this work is now "up for grabs".

The Mappa Mundi, which has been in the possession of Hereford Cathedral since the 13th century and is the most important medieval art treasure in that region of England, will indeed by grabbed — quite possibly for a private collection abroad. But the National Heritage Memorial Fund, which exists precisely to purchase such works for the nation and which could apparently afford to buy it, was apparently unaware of the proposed sale until yesterday.

The Dean and Chapter say that they explored the possibility of selling their whole collection to a national body such as the Fund. But they do not appear to have discussed selling the Mappa separately. There seems to be some muddle here, and it would be quite wrong to auction the Mappa as long as it remains unresolved.

As a particularly important part of the English heritage, the Mappa ought if at all possible to remain in England, on public display, and preferably in Hereford. Its ancient and original link with that city is part of the Mappa's identity. As a work of art, it gains from being at Hereford. It is, so to speak, the only proper frame for it. It is its home.

But the possible sale of the Mappa Mundi raises wider questions about the anomalous freedom enjoyed by the administrators of cathedrals over the disposal of moveable assets. Unlike parish churches, cathedrals are not subject to outside supervision in the disposal of their treasures, just as they are not at present subject to such supervision in alterations to the fabric. Had the Mappa Mundi belonged to a lesser church than Hereford Cathedral, those responsible would have had to justify their case before a diocesan chancellor before a sale could proceed.

The Church is taking steps to establish a mechanism of control and supervision over fabric alterations, by means of the Cathedrals Measure which recently received general approval from the General Synod. But it has not attended to the related issue of the disposal of art or other treasure.

The proposed sale of the Mappa Mundi demonstrates that this is an omission which needs to be rectified. Had permission for the auction been sought from a chancellor, he would certainly have asked, in public, the obvious question: has it been offered to the nation?

LETTERS TO THE EDITOR

Demand link in house planning

From Mr W. P. Winston

Sir, The price of housing is high in south-east England. Elsewhere in the country prices are rising, perhaps to match. It is a cause for concern.

It is accepted today that as a rule wage or salary earners should be able to purchase their housing out of their earnings. Such investment is now becoming a significant inheritance for the succeeding generation. But the rise in the price of housing has exceeded the rate of inflation. Consequently it is becoming more difficult to purchase one's housing out of earnings unless assisted by an inheritance or a perquisite of one's employment.

This situation places many at a disadvantage and, indeed, the cost of housing has become a factor in wage or salary negotiations.

The release of land for housing is controlled by government working with local authorities, using the mechanism of the development plan. Since the rise in house prices exceeds the rate of inflation it must be attributable to market forces; to demand exceeding supply.

On the other hand, there is a reluctance to release more land for housing for two main reasons. There is the difficulty experienced in planning, financing, and then implementing associated infrastructure requirements, such as hospitals and roads, including motorways. Also, there is the policy, which has widespread support, of preserving the countryside from urban development.

At present housing policies in development plans are based on the demographic calculations of the planners. Undoubtedly this practice has contributed to the rise in the price of housing. It has contributed to making the rates an unsatisfactory tax.

There is now a need to introduce an element of demand, as measured in the market place, into planning. I suggest this is a coming challenge the planners will have to meet.

Yours faithfully,
W. P. WINSTON,
12 Grange Meadow,
Banstead, Surrey.
November 11.

NHS research

From Dr Gerard Bulger

Sir, Dr Christopher Paine (November 7) suggests that the NHS needs a stronger mechanism for assessing and implementing the results of health research. On the same page Dr Kenneth Barlow laments that health service expenditure has exploded beyond anything that Nye Bevan could have contemplated. I agree.

Britain has a very effective Committee on the Safety of Medicines, which monitors and licenses medicines for sale and prescription. Medical research, much of it sponsored by the drug companies, is performed to check the safety and efficacy of drugs.

A committee on the safety of medical procedures and practices could be set up to license NHS care strategies for managing patients. The NHS need only be concerned with delivering that care which is proven to be effective for the health of the individual and the nation. If doctors or patients want anything else they should be free to buy and sell such services in the private sector.

We should allow private medicine to expand in the same way as the alternative medical services. This would relieve the alleged infinite demand on health services.

The committee could ask Parliament if the NHS should fund certain procedures at all. At the moment doctors are the driving force of many changes.

Doctors would no doubt be upset about the limitation of clinical freedom that would result. I liken this to the lack of freedom a modern-day jumbo jet pilot may feel when he compares himself to a post-war pilot; yet those limitations, imposed by modern aids and strict protocols, allow tens of millions more people to fly in safety.

Yours sincerely,
GERARD BULGER,
58 Newick Road,
Lower Clapton, E5.
November 7.

Pensions anomaly

From Ms Ruth Phillips

Sir, In the light of the current debate about the targeting of pensions, I would like to draw your attention to an anomaly.

Any pensioner under the age of 70 (65 for women) who works and earns more than £75 per week has the pension reduced by the amount earned over that limit. However, should a pensioner have any other form of unearned income this in no way jeopardises the State pension.

Every one of us who has had a continuous working life has contributed money over the years, and it should be ours to enjoy free of conditions.

Yours faithfully,
RUTH PHILLIPS,
East Wood,
Devizes Road,
Derry Hill,
Calne, Wiltshire.
November 8.

Letters to the Editor should carry a daytime telephone number. They may be sent to a fax number — (01)782 5046.

Wage increases in perspective

From Mr G. B. Miller

Sir, Having successfully run a German manufacturing company for over 11 years, I am at a loss to understand the attitude of British managers and boards of directors to the question of wages and wage increases ("Industry leaders defend pay rises", report, November 7, later editions).

No German manager worth his salt would dream of agreeing to a wage increase of 8 to 9 per cent when the annual inflation was below 6 per cent, and then try to justify it on the grounds of "productivity gains".

Productivity gains are not necessarily permanent improvements in production rates. They reflect only the productivity achieved in the past and have nothing to say or guarantee for the future. One has only to look back at the sixties, when the pay freeze was on, to see how wonderful productivity agreements turned into the bitter reality of over-paid workers and uncompetitive factories.

German practice is simple and effective. The basic hourly wage increase is always negotiated as a percentage of the nationally-negotiated rate, *not* on the actual wage rate paid by the individual employer, and is usually at or below the inflation rate for the past 12 months. This increase, calculated as a sum of money on the national hourly rate, is then added to the hourly rate paid by the company to give the new rate for that particular grade for the year. This is effectively well below the inflation rate.

However, incentive bonuses are paid and can amount to as much as 50 per cent, as compared with the standard 33 per cent in the UK. These bonuses are used in calculating the workers' average hourly rate for overtime and holiday bonus. Actual earnings may well increase at a rate equal to or higher than inflation, but these earnings truly represent increased production and an associated saving for the factory in overhead recovery. Unit production costs are not adversely affected.

In 1985, when the working week was shortened, most German companies reduced the calculated hourly rate by 2.5 per cent for each hour by which the working week had been reduced, since the law only requires the employer to pay the negotiated national rates — rates which are generally much lower than those paid by individual employers. They did, however, ensure that this reduction did not result in an ultimate reduction of the workers' rate compared with the previous year.

The German worker works hard because his reward is based directly on his efforts. Judging from the comments of British managers when asked why such large increases have been agreed, British workers are to be rewarded permanently for the productivity they achieved in bygone years!

I frankly do not believe it and am of the opinion that British managers are, as before, simply taking the easy way out by paying any increase which will keep the unions happy.

Yours faithfully,
G. B. MILLER,
68 Adisham Green,
Church Milton,
Sittingbourne, Kent.
November 15.

Rail and road needs

From Mr Nigel Seymer

Sir, In discussing (leading article, November 1) possible ways of privatising British Rail you rightly point to the discouraging example of Amtrak. Set up by the US Federal Government for much the same purposes as BR was to set up its InterCity sector, it is to all intents and purposes a highly-subsidized public corporation which runs its trains on tracks provided by private-sector railway companies.

Amtrak is the only major example of a split between train operator and track provider, and it is not encouraging. It is because rail transport is such an inflexible mode, with every movement controlled by signals, that such a split does not really work.

You are also right to stress that railways should be planned, maintained, and, in the event of privatization, disposed of in the context of the nation's overall transport network and the needs it has to serve. Although the same Government department has been responsible for both road and rail networks since its creation in 1919, there has been, and still is, a lamentable lack of any coordinated planning of road and rail facilities.

May I cite two current examples. One is the need for a new "hub terminal" for coach services in London; proposals for building such a terminal at Marylebone and then at Paddington have both faded away. The best solution now available would be a terminal at Olympia, directly above the Underground station.

The other example is the possibility of building, near Tilbury, a crossing of the Thames estuary serving both road and rail traffic. The road would be a northward extension of the M2 (subject to toll) linking with the A13.

The railway would be part of a new route from the Channel tunnel, providing for both 300-km/h trains running to a terminal at St Pancras (via Barking and Tottenham) and also, via a "London bypass" (with a station at Stansted Airport) to Peterborough and points north; and for Continental-gauge freight trains serving a new terminal close to either the M18 or M180.

Yours faithfully,
NIGEL SEYMER,
63 Esmond Road, W4.
November 10.

From Mr P. J. A. Cameron

Sir, The analogy in Mr Crow's letter (November 8) of roads performing like drainage pipes unfortunately did not go far enough. The chief source of inefficiency in a drain is at a junction, where turbulence results from the side flow joining the main stream. So it is with roads, and the M25 is the prime example.

Every junction on a road results in a loss of efficiency and therefore reduced capacity. If those junctions on the M25 that do not connect directly with the primary route network were to be closed the road's capacity would be substantially improved. Alas, in this case this is a political rather than an engineering decision, but one which should be given greater consideration when designing similar roads in the future.

Yours faithfully,
PETER J. A. CAMERON
(Chief Assistant Engineer (Trunk Road Design),
Cornwall County Council),
Cob Cottage, Carnkief,
Truro, Cornwall.
November 10.

Back to year dot

From Dr C. J. Tuplin

Sir, The earliest use of the abbreviation BC ("New words for old", November 1), as distinct from negative counting before the birth of Christ, that I am aware of is in John Blair, *Chronology and History of the Ancient World* (1756).

Blair's chronological table, like Archbishop Ussher's, has a column of running figures headed "Years before Christ", but in other sections he employs the abbreviations BC and AC (*sic*) on only one table. The expedient is required because the table covers events either side of the birth of Christ and confusion would have resulted had he stuck to the practice, adopted elsewhere, of dating events by a figure giving the year before/after Christ without any identifying phrase or abbreviation.

The preface draws special attention to this use of BC and AC, suggesting perhaps that it was something novel (and in the case of AC, of course, not destined to become standard). It is, I think, significant that BC thus turns up in circumstances where special constraints of space within a tabular layout came into play.

Given the generous conditions of 18th-century publishing, there was nothing working in favour of abbreviating, e.g., "the year before Christ 480", when it appeared in continuous text (e.g., John Jackson, *Chronological Antiquities* (1752) *passim*) or even in the marginal dating of the Authorised Version of the Bible, and by the time we get to W. Mitford's *History of Greece* (1784-1810), though marginal annotations use BC, the main text retains the full form.

The full acceptance of BC as something respectable enough to be incorporated into, e.g., a historical narrative may therefore be a 19th-century development; and, to revert to the substantial issue, the actual use of Olympiad and AUC (*ab urbe condita*) dating by classical scholars persisted long after reliable tables existed to provide BC equivalents.

Yours faithfully,
CHRISTOPHER TUPLIN,
The University of Liverpool,
Department of Classics and Archaeology,
Abercromby Square,
PO Box 147,
Liverpool, Merseyside.
November 10.

Polish solidarity

From Mr S. K. Jeannette

Sir, Mr D. J. Phelps (November 12) seeks a remedy for preventing a tin of shoe polish disintegrating into unmanageable triangular pieces. The best solution to the problem is to add a little neutral cream to any colour polish, as we have done here for years. This brings the natural shine to all quality leather shoes.

Yours sincerely,
S. K. JEANNETTE (Head Valet),
The Savoy Hotel, Strand, WC2.

From Mr J. G. Izzard

Sir, With scissors, cut a disc of perforated zinc to fit fairly loosely inside the tin. The brush will pick up the desired amount of polish each time until the tin is empty, when the disc can be tranferred to a new tin.

Yours faithfully,
J. G. IZZARD,
119 Falconwood Road,
Addington, Croydon, Surrey.

From Mr Rupert Townshend-Rose

Sir, The solution is to make one's own polish. Mix beeswax, vinegar, and white spirit and add the desired colouring as appropriate.

Yours truly,
RUPERT TOWNSHEND-ROSE,
111 Thornbury Road,
Isleworth, Middlesex.

From Mr T. C. Daw

Sir, Heat.

I remain yours etc.,
T. C. DAW,
Cannings Cross Farm,
All Cannings, Devizes, Wiltshire.

German attitude to Jewish past

From Mr Jack Garnel

Sir, Jews have the right to take exception to your editorial article "Out of time" (November 12). You say that the "historical lecture" of the Speaker of the Bundestag (containing a chauvinistic revision of history) was "mistimed" and "in some, scholarly, circumstances it might have been a valid approach." The statement of Herr Jenninger that Germans (indoctrinated by the Nazis) believed the Jews deserved to have "restrictions" placed on them (report, November 12) is a gross anti-Jewish slander in whatever circumstances such a speech is made.

Without reiterated *unchallenged* lies about the Jews there would be no anti-Semitism and would have been no anti-Jewish hysteria, culminating in the Holocaust. Herr Jenninger's neglect to repudiate the anti-Jewish canards suggested that the Jews, not the Gentiles, were to blame for anti-Semitism and *Kristallnacht*.

Yours faithfully,
J. GARNEL,
1 Sussex Court, Eaton Road,
Hove, Sussex.
November 12.

From Mr Henry Toch

Sir, It is most appropriate that 50 years after *Kristallnacht* you should examine the reasons for Hitler's rise to power. Few would disagree with your statement "... Hitler's rise to power was not an inexplicable aberration." I would question, however, your claim that it "was built on the oppressive terms of the Versailles Treaty." Historically the Versailles Treaty was less oppressive than the terms imposed by the Germans on the French in 1871.

Probably the major reason for Hitler's rise to power was the hyper-inflation of 1923, which overnight wiped out the nation's savings. Add to that the Great Depression, 1932-33, hit Germany much worse than the UK and you have your economic justification.

It must be remembered that the hyper-inflation was caused deliberately by a German government which decided that the least painful way to pay the Versailles reparations was to print unlimited numbers of banknotes.

So let us not blame ourselves and the Versailles Treaty for the rise of Hitler. The blame belongs to the German nationalists who would not accept defeat in 1918 and proclaimed that their army was betrayed and started to build another Prussian Empire.

The real danger is that we allow Herr Jenninger and many others in Germany and Austria to repeat what they did in 1923 — blame the Allies and make it an excuse for a drive for *Lebensraum*.

Yours faithfully,
HENRY TOCH,
Candida, 49 Hawkshead Lane,
North Mymms,
Hatfield, Hertfordshire.

From the Reverend J. D. Johns

Sir, Any suggestion that most British people at the time neither knew about nor would have cared about what the Nazis were doing to their Jews is wrong. I went in 1937 with a party of the Cambridge University Mummers to perform two English plays, by invitation of four German universities.

A major topic of conversation with our hosts, liberal ones and otherwise, was their treatment of the Jews. War between us was never mentioned. Such a possibility was not recognised in 1937. Jews was the topic. This I remember well after 51 years.

Yours etc.,
J. D. JOHNS,
Appletree Cottage, Hales Street,
Tivetshall St Margaret,
Norwich, Norfolk.

Ellipsis slip

From Miss H. M. Sands

Sir, The letter from Mr M. T. Phillips (November 7) reminded me of a friend of mine of many years ago. The closure of the small school which we attended found us all taking entrance examinations for Leeds Grammar and secondary schools; we were all of eight years old.

Faced with completing a saying which was new to him, "Ne'er cast a clout ..." Tom, a Yorkshireman born and bred, supplied "unless the other boy hits you first".

My mother, who recounted the tale, was convinced that this happy improvisation eased his passage into Leeds Grammar School.

Yours sincerely,
MARJORIE SANDS,
16 Derwent Drive,
Orpington, Kent.

From Dr Donald Braben

Sir, My good friend and fellow Venture Researcher, Professor Sir Hans Kornberg, once informed our board with his characteristic wit that a certain proposal "would be the thin end of a white elephant."

Yours faithfully,
D. W. BRABEN
(Head of Venture Research),
BP International,
Britannic House, Moor Lane, EC2.
November 11.

Trial by jury

From Mr Gerhard Fischer

Sir, Would it not be interesting to know whether the words "good" and "true" have ever been defined in the context of "12 good men and true"?

Yours faithfully,
GERHARD FISCHER,
Charters, Brushes Lane,
Lindfield, Sussex.

COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE
November 16: The Queen and The Duke of Edinburgh visited the Bank of England today and were received on arrival by the Right Hon. the Lord Mayor (Sir Christopher Collett) and the Governor of the Bank of England (the Right Hon. Robin Leigh-Pemberton).

Her Majesty, with His Royal Highness, opened and toured the new Museum and unveiled a commemorative plaque.

The Queen and The Duke of Edinburgh afterwards honoured the Governor of the Bank of England with Their presence at luncheon.

The Lady Farnham, Mr. Robert Fellowes and Lieutenant-Commander Timothy Laurence were in attendance.

The Queen and *The Duke* of Edinburgh this evening attended a Reception and Dinner given by the Trustees of the *British Museum*.

Her Majesty and His Royal Highness were received on arrival by Her Majesty's Lord-Lieutenant of *Greater London* (Field Marshal the Lord Bramall), the Chairman, Trustees of the British Museum (the Lord *Windlesham*) *and Director* of the Museum (Sir David Wilson).

Upon entering the Museum The Queen and The Duke of Edinburgh were received by The Duke of Gloucester (The Sovereign's Appointee to the Board of Trustees to the British Museum), accompanied by The Duchess of Gloucester, and subsequently toured the Treasures for the Nation Exhibition, presented by the National Heritage Memorial Fund (Chairman, the Lord Charteris of Amisfield).

Her Majesty and His Royal Highness later honoured the Lord Windlesham with Their presence at dinner in the Duveen Gallery.

The Lady Farnham, the Right Hon. Sir William Heseltine and Lieutenant-Commander Timothy Laurence were in attendance.

The Princess Royal this morning left Heathrow Airport, London for Toronto to attend The Royal Winter Fair.

Mrs. Malcolm Wallace and Lieutenant-Colonel Peter Gibbs were in attendance.

KENSINGTON PALACE
November 16: The Prince of Wales *arrived this morning* at Sheffield Station in the Royal Train.

The Prince of Wales, President, Business *in the* Community, visited the Leadmill Community Arts Centre, Leadmill Road, Sheffield.

Afterwards, The Prince of Wales visited the Hemsworth Water Park, Hoyle Mill Road, Kinsley, Pontefract, West Yorkshire.

His Royal Highness, attended by Sir John Riddell Bt and Mr. *Guy Salter, later departed from* Hemsworth in an aircraft of The Queen's Flight.

The Prince of Wales this evening hosted a reception for persons connected with The Prince of Wales Award for Innovation and Production, at *Kensington Palace, W8.*

Subsequently, His Royal Highness attended a dinner given by the Italian Ambassador *at the Italian Ambassador's* Residence, 4 Grosvenor Square, WC1.

Mr. David Wright was in attendance.

The Princess of Wales, Patron, The British Deaf Association, attended a lunch and presented awards at the launch of "Deaf Accord", at Grocers' Hall, Prince's Street, EC2.

Miss Alexandra Loyd and *Lieutenant-Commander* Patrick Jephson RN were in attendance.

The Princess Margaret, Countess of Snowdon was present this evening at a Ball given by the American Medical International Healthcare Group Plc at the Royal Lancaster Hotel in aid of the National *Society* for the Prevention of Cruelty to Children, of which Her Royal Highness is President.

Mrs. Jane Stevens was *in* attendance.

YORK HOUSE
November 16: The Duke of Kent, Vice Chairman of the British Overseas Trade Board, today visited Woolcombers (Processors) Limited, British Mohair Spinners Limited, and William Halstead and Company (Dudley Hill) Limited, Bradford, West Yorkshire.

Sir Richard Buckley was in attendance.

The Duchess of Kent, Patron, *today visited the Nuffield* Orthopaedic Centre, Oxford.

Mrs. Peter Wilmot-Sitwell was in attendance.

Luncheons and dinners

Lord McAlpine of Moffat
At a luncheon held at the offices of Taylor Garrett yesterday, Mr Alan Grieve presented to Lord McAlpine of Moffat a painting of his stallion Tremblant. The guests included:
The Baroness Hooper, the Hon William McAlpine, Mr *Louis* Freedman, Mr W Gredley, Major Michael Pope, Mr George McWatters, and Mr W Nimmo, together with Mr Michael Hamilton, Miss Clare Ferguson and Mr Michael Stanford-Tuck.

Young Deaf Achievers '88
The Princess of Wales, Patron of the British Deaf Association, presented the Young Deaf Achiever '88 award to Mr Matthew James at a luncheon given by Deaf Accord yesterday at Grocers' Hall. Mr Harry Clayton, Director of the National Deaf Children's Society, presided. Among those present were:
Mr Jack Ashley, CH, MP, (chairman of the judges), the Master of the Grocers' Company, Miss Emma Nicholson, MP, Mr John Young (chairman, British Deaf Association), Mr David Rogers (chairman, National Deaf Children's Society), Mr Edward Trinder (chairman, British Association of the Hard of Hearing) and Mr *Rodney Clarke (director, SENSE).*

English-Speaking Union
Mrs Valerie Mitchell, Director of Branches and Cultural Affairs of the *English-Speaking Union* of the Commonwealth, received the guests at a literary luncheon held yesterday at Dartmouth House. Mr Michael Wynne-Parker, ESU Governor, presided and Mr Sheridan Morley was the guest speaker.

British-Israel Chamber of Commerce
The British-Israel Chamber of Commerce held its Annual Business Luncheon at the King David Suite, Marble Arch, London, W1, on Wednesday, November 16. Lord Sieff of Brimpton, President of the Chamber, was host. Mr Kenneth Marks, Chairman, Presided. Guest of Honour was His Excellency the Ambassador of Israel to the Court of St James's, Mr Yoav Biran.

Dinners

Inner Temple
Judge Monier-Williams, Treasurer of the Inner Temple, and the Masters of the Bench entertained at dinner in hall last night, it being the Grand Day of Michaelmas Term. Among those present were:
The High Commissioner for India, Elizabeth Viscountess Colville of Culross, the Bishop of Winchester, Sir Geoffrey Howe, QC, MP, Mr Julian Amery, MP, Sir Patrick Nairne, Lady Elizabeth Cavendish, the Hon Sir Peter Ramsbotham, the Hon Mrs Mark Piercy Sir Peter Petrie, Major-General Sir Jeremy Moore, Admiral *Sir John Woodward*, Sir *Charles* Groves, Sir Peter Crill, Mr Richard Brew, Mr Leo Cooper and Mrs Jilly Cooper Mr R K H Gaskell, Mr Max Hastings Mr Robin Herbert, Mrs Sara Jones Mr Mark Littman, QC, (treasurer Middle Temple), Miss Penelope Lively Profesor S F C Milsom, QC, Dr Janet Morgan, Canon Joseph Robinson, Mr Stuart Shields, QC, Mrs Richard Wellesley, Professor Gerald Westbury and Captain P T Sheehan, RN, (sub-treasurer).

Dinosaur Club
The Hon Peter Brooke MP was the principal guest at a dinner given last night by the Dinosaur Club at the House of Commons, by courtesy of Sir Geoffrey Johnson Smith, MP. Sir Victor Goodhew, chairman, presided. Among those present were:
Lord Thomas of Gwydir, QC, Lord Harvington, the Hon Sir Adam Butler, Sir Bryant Godman Irvine, Sir John Osborn, Sir John Peel, Sir John Tilney, Sir John Wells, Sir John Langford Holt, Sir Anthony Kershaw, Sir Walter Bromley Davenport, Mr Percy Grieve, QC, Mr J V Woollam, Mr A A Jones, Mr Roger L White, Lieutenant-Colonel J H Allason, Mr D J Bullard and Mr D S Box.

HM Government
Mr Christopher Patten, Minister for Overseas Development *and Minister of State for* Foreign and Commonwealth Affairs, was host at a dinner held last night at Lancaster House for Señor *Enrique Iglesias*, President of the Inter-American Development Bank.

1912 Club
Sir Peter Rost, MP, was the guest of honour at a dinner of the 1912 Club held last night at the House of Commons, by courtesy of Mr David Atkinson, MP, retiring vice-chairman of the club. Mr Roger Sims, MP, presided and Councillor Anthony W. Bays also spoke. Lady McAdden, a vice-president, was among others present.

Gardeners' Company
His Honour G.F. Leslie, Deputy Master of the Gardeners' Company, assisted by the Wardens, Mr G.H. Denney and Mr Alderman D.H.S. Howard, presided at a dinner held last night at Saddlers' Hall. Alderman Sir Allan Davis, Deputy Master, Mr A.F.P. Barnes, the Remembrancer, and Mr J.F. Palmer also spoke.

Service dinners

Clover Club
Major Tony Waters presided at a reunion dinner of the Clover Club (8th Indian Division) held last night at HM Tower of London. Colonel T.A. Buchanan, president, attended and a message of loyal greetings was sent to The Queen.

Oral Society
The inaugural dinner of the Oral Society took place in the Wardroom of HMS Ark Royal alongside at Fremantle, *Australia*, on Sunday, October 23. Surgeon Lieutenant Commander Waugh presided and a toast was drunk to *Lieutenant Commander* S. Jermy, Royal Navy. Colours were attended by kind invitation of the Commander.

Memorial service

Sir Peter Troubridge
A service of thanksgiving for the life of Sir Peter Troubridge was held yesterday at St Lawrence Jewry-next-Guildhall. The Rev David Burgess officiated, assisted by the Rev B.A. Watson. Sir Thomas Troubridge, son, and Mr E. St V. Troubridge, brother, read the lessons. Rear-Admiral Sir Nigel Cecil gave an address. Among those present were:
The Hon Lady Troubridge (widow), Miss Amanda Troubridge and Miss Camilla Troubridge (daughters), the Hon Lady Troubridge (daughter-in-law), *Mrs E St V Troubridge* (sister-in-law), Mr and Mrs Tom Troubridge (brother and sister-in-law), Mrs Alan Baxter (sister), Miss Emma Troubridge, *Mr Rodney* Troubridge, Mr Edward Baxter, Miss M E Baxter, Mr *and the Hon Mrs H V Drax, Mr C R* Drax, Mr Richard Drax, Mrs L Leschallas, Mr and Mrs Neil Campbell, Mr Felix Hope-Nicholson.

The Earl of *Ranfurly*, the Earl of Shaftesbury, the Earl of Strathmore and Kinghorne, Viscount Gough, Viscountess Monckton of Brenchley, Lord Desmond Chichester, Lord Annaly, Lord and Lady Cullen of Ashbourne, Lord Glendyne, Lord Chetwode, Lord and Lady Loch, Lord and Lady Penrhyn, Lady Angela Whiteley, Lady *Barbara* Bossom, the Hon Mrs Owen, the Hon Martin Fortescue, the Hon Robin Hoyer Millar, the Hon Thomas Hazlerigg, the Hon John Nivison, the Hon Mrs Shand Kydd, the Hon Gillian Douglas-Pennant, *the Hon Lady de Zulueta.*

Sir Ronald Lindsay of Dowhill (chairman, Standing Council of the Baronetage) and Lady Lindsay, Sir Rowland Whitehead (chairman, Baronets' Trust), Sir Geoffrey Errington, Sir Toby Clarke, Sir Charles Rowley, Lady Maxwell Scott, Sir Nicholas Bonsor, Sir Simon Dunning, Anne *Lady Jaffray*, Sir Hamish Forbes, Sir Edward Studd, Sir Derick and Lady Ashe, Lady Cecil, Vice-Admiral Sir Stephen Berthon, Sir Hugh and Lady Cubitt, Sir Peter Miles, Admiral Sir Nicholas and Lady Hunt, Vice-Admiral *Sir Ronald Brockman*, Lieutenant Commander Sir Godfrey and Lady Style, Mr and the Hon Mrs Hobie Uniacke, Mr and the Hon Mrs Simon Meredith Hardy.

Rear-Admiral Martin Wemyss, Rear-Admiral Royer Dick, Brigadier and Mrs P Stewart Richardson, Captain and Mrs Peter Bence-Trower, Captain Guy Ruggles Brise, Captain Derek Wyburd, Commander and Mrs Michael Wall, Commander Peter Southgate, Lieutenant Commander and *Mrs Robert de Pass*, Mr Robin Lindsay-Stewart (representing the chairman, Investment Management), Mr John McKean (Perpetual plc), Mr Henry Bedingfeld (Rouge Croix Pursuivant of Arms), Mr Ian Taylor, MP, *Mr Hugh Lang, Mr Robin d'Abo,* Mr and Mrs R Gurney, Mr David Gibbs, Mr John Garner, Mr Richard Morris, Mrs Peter Bostock, Mr Peter Franklin.

Mr James Calvocoressi, Mr I M Calvocoressi, Mr and Mrs J Napier, Mr Colin Campbell, *Mr A Doulton*, Mr Miles Rivett-Carnac, Mrs Jeremy Rowe, Miss Rosina Harris, Mr C Whitehead, Mr and Mrs Michael Bromley-Martin, Mr and Mrs John da Silver, Mrs Peter Downwood, Mr and Mrs Christopher Eugster, Mr John Hall, Mr George Pilkington, Mrs J Craig-McFeely, Mrs Iris Cavenagh Mainwaring, Mr and Mrs C I de Rougemont, Mr Geoffrey Knight, Mr Francis Bennett, Mr Timothy Parker, Mr and Mrs Willoughby Norman, Mr *David Marlow, Mr Ronald Eyres,* Mr and Mrs John Gale, Mr Alex Williams and Mrs E dos Santos.

Forthcoming marriages

Mr W.F.C. Graham and Miss V.L. Beasley
The engagement is announced between William, eldest son of Mr Colin Graham, of Canonmills, Edinburgh, and the Hon Mrs John Warrender, of Warriston Crescent, Edinburgh, and Victoria, eldest daughter of Mr and Mrs John Beasley, of *Shrewsbury, Shropshire.*

Mr A. Archibald and Miss H.N. Wearne
The engagement is announced between Anthony, son of Commander A.R.W. Archibald, RN (Retd), and Mrs Archibald, of East Sheen, London, SW14, and Helen, eldest daughter of Mr and Mrs N. Wearne, of Exeter, Devon.

Mr S.D.M. *Brown* and Miss L.J. Stewart
The engagement is announced between Simon David *MacMyn, second son of Mr* and Mrs Andrew Brown, Roberton, Borgue, Kirkcudbright, and Lindsey Jane, only daughter of *Mr Ian Stewart, Old Hall,* Crooklands, Cumbria, and Mrs Kirsteen Stewart, of Tarff Garden Cottage, Auchencairn, *Castle Douglas.*

Mr A.B. Dawson and Miss H.F. Lock
The engagement is announced between Angus Barrington, son of Dr and Mrs Bruce H. Dawson, of Sydney, Australia, and Helena Frances, daughter of Mr and Mrs *Christopher J.* Lock, of St Albans, Hertfordshire.

Mr R.S. Drage and Miss S.G.P. Smith
The engagement is announced between Roger, son of Mr and Mrs Douglas Drage, of Ashcombe Avenue, Surbiton, *Surrey*, and Selina, elder daughter of Mr Peter Neville Smith, DFC, and Mrs Smith, of Fir Tree Cottage, Henbury, Macclesfield, Cheshire.

Mr N.R.R. Hampel and Miss C.N. Ashton
The engagement is announced between Rupert, twin son of Mr and Mrs R.C. Hampel, of The Orchard, Lodsworth, Sussex, and Charlotte Nicola, daughter of Mr and Mrs P.H. Ashton, of The Old Crispin, Windsor Forest, Berkshire.

***Mr J.M. Lupson* and Miss F.C. Lowry**
The engagement is announced between Jonathan, younger son of *Mrs E.J. Lupson, of Egham,* Surrey, and Fiona, elder daughter of Mr and Mrs D. Lowry, of Hampstead Garden Suburb, London.

Mr T.G. Lupton and Miss J.A. McDonald
The engagement is announced between Thomas, younger son of Dr and Mrs F.G.H. Lupton, of Haslingfield, Cambridge, and *Julie, younger daughter of* Mr and Mrs E.H. McDonald, of Dornoch, Sutherland.

Mr K.R. Mabbutt *and Miss L.A. Parviz*
The engagement is announced between Kevin Richard, son of Mrs Avis Brown and Mr R.W. *Mabbutt, both of Bristol,* and Lisa Anne, daughter of Mr and Mrs P.A. Parviz, of London, SW1.

Mr P.J. O'Connell and Miss A.C. Keightley
The engagement is announced between Peter, eldest son of Mr *and Mrs T. O'Connell, of Dorset,* and Arabella, second daughter of Major-General and Mrs R. Keightley, of Dorset.

***Mr J.D. Schild* and Miss V.S. Brahm**
The engagement is announced between Julian Dominic, eldest *son of Mr and Mrs Rolf Schild,* of Hampstead, London, and Victoria Susan, only daughter of the late Henry Brahm and of *Mrs Brahm, of Knightsbridge,* London.

Mr M.D.N. Oliver and Miss S.E.C. Slight
The engagement is announced between Mark, son of Professor Michael Oliver, CBE, of Barley Mill House, Pencaitland, East Lothian, and Dr Margaret Oliver, of East Morningside House, Edinburgh, and Sarah, daughter of Mr Ian Slight, of Chilbolton, Hampshire, and Mrs James Paterson, of Cadboll, Ross-shire.

Mr J. Troughton and Miss J. Seel
The engagement is announced between Julian, second son of *Captain and Mrs J.C.M.* Troughton, High Wych, Hertfordshire, and Janet, younger daughter of Dr and Mrs J.R. Seel, *Playford, Suffolk.*

Mr D.I. Waters and Miss S.A. Jordain
The engagement is announced between David Ian, elder son of Mr and Mrs A.D. Waters, of Ashburton, Devon, and Sarah Anne, only daughter of Mr R.A. Jordain and the late Mrs N.M. Jordain, of Lustleigh, Devon.

Mr A.M. Young and Miss H.M. Clayton
The engagement is announced between Andrew, youngest son of Mr and Mrs Frank Young, of Tunbridge Wells, and Helen, daughter of Mr and Mrs John Clayton, of Whitfield, Dover.

Marriage

***Mr R. Vanacore* and Miss S. Forrester**
The marriage took place on October 29, 1988, at Auburn, *New York State, of Mr Rick* Vanacore, son of Mr and Mrs Pasquale Vanacore, and Miss Sarah Forrester, daughter of Dr A.T.T. *Forrester* and Mrs John Dent, of Eastbourne, Sussex.

SCIENCE REPORT

Underwater electric organ

The performance of the nervous system has traditionally been assumed to be as good as that of its parts. But new research shows how nerve cells working together perform feats quite beyond conventional expectations.

The latest advance comes from Masashi Kawasaki, Gary Rose and Walter Heiligenberg of the Scripps Oceanographic Institute in California, who report in *Nature* that an electric fish can respond to time differences far smaller than nerve cells should be able to detect.

The electric fish of the genus *Eigenmannia* live in such tropical rivers as the Amazon. They use electrical discharges produced by an organ on the tail to detect their friends, foe and prey. But when several fish are gathered together, their signals, all in the frequency range of between 300 and 500 cycles per second, are likely to interfere with each other. To avoid this, these fish have developed a very sensitive jamming-avoidance response that would be the envy of many radio hams. When neighbouring fish broadcast on similar frequencies, the one with the higher frequency rapidly shifts its signal up slightly, whereas that with the lower frequency shifts down.

Over the past few years, researchers at Scripps have painstakingly worked out how the nervous system organises this remarkable behaviour. Their work has provided one of the best descriptions so far of the control of an animal's responses to signals that affect its survival.

Each fish has electrical detectors all along its body, which compare signals from its own electric organ with those from transmitters nearby. From this information, the fish works out whether the jamming signal is at a higher or lower frequency than its own, and makes adjustments accordingly.

The signals from the detectors are routed to a special area of the brain called the prepacemaker nucleus, found only in these electric fish. Nerve cell activity in the prepacemaker nucleus increases when the frequency of a neighbour's electric field is higher than the fishes' own, but decreases when it is lower, and the message from these cells is used to adjust the frequency of the electric discharge in the appropriate direction.

Single prepacemaker nerve cells can respond to differences in frequency of less than one thousandth of a second. This provides researchers with a new challenge: how are these nerve cells able to discriminate so finely, when nerve cell responses are normally measured in hundredths of a second? Kawasaki and colleagues show that each nerve cell needs to receive simultaneous inputs from many parts of the body to utilize its sensitivity. Each cell thus seems to be comparing a large number of inputs at once, and perhaps detects how the signals interfere with one another.

But this is not the whole answer and it is possible that the Scripps team have a clue to hitherto unknown physical properties of nerve cells that have become particularly highly developed in the cells of the prepacemaker nucleus. No doubt many who study the properties of nerve cell membranes, fundamental to the way *information is processed in the nervous system*, will search for mechanisms so rapid that they might never have been detected without the biology of this unusual fish to point the way.

Jennifer Altman

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Today's royal engagements

The Queen and the Duke of Edinburgh will give a reception at Buckingham Palace for members of the Diplomatic Corps at 9.30. The Duke and Duchess of Kent will attend.

The Duke of Edinburgh, as Chairman of the Council of a Celebration of British Food and Farming Year 1989, will preside at a meeting of the council at Buckingham Palace at 10.30.

Queen Elizabeth The Queen Mother will attend a reception given by the Special Forces Club at St James's Palace at 6.45.

The Prince of Wales will visit the tenth Better Made in Britain Exhibition at the Kensington Exhibition Centre at 10.20.

The Princess of Wales, as President of Dr Barnardo's, will attend the Champion Children luncheon at the Savoy Hotel at 12.30.

Prince Edward will attend a concert at the Festival Hall at 7.25 in aid of the Kennedy Memorial Trust.

Princess Alice Duchess of Gloucester, as patron, will open an exhibition by the Embroiderers Guild at the Commonwealth Institute at 10.45.

The Duke of Gloucester will *open the "Building Now for* 1992" conference at the Queen Elizabeth II Conference Centre at 9.35; and, as Grand Prior of *the Order of St John, and* accompanied by the Duchess of Gloucester, will attend the annual dinner of the British *Association of the Sovereign* Military Order of Malta at the Cavalry and Guards Club at 7.05.

Prince Michael of Kent, as president of the council, will preside at the annual meeting of the Soldiers', Sailors' and Airmen's Families Association at the Civic Hall, Newcastle upon Tyne, at 2.15.

Birthdays today

Dr S.L. Bragg, aeronautical engineer, 65; Dr G. Bulmer, former rector, Liverpool Polytechnic, 68; General Sir Philip Christison, 95; Mr Peter Cook, actor and writer, 51; Lord Craigmyle, 65; Mr Michael Freeman, orthopaedic surgeon, 57; Colonel Sir Alastair Graesser, 73; the Rev Dr Kenneth Greet, former president, Methodist Conference, 70; Sir Patrick Hamilton, company chairman, 80; Mr Colin Hayes, painter, 69; Mr J.L. Lowther, Lord Lieutenant of Northamptonshire, 65; Sir Charles Mackerras, conductor, 63; Sir Godfrey Messervy, chairman, Costain Group, 64; Sir Leslie Murphy, non-executive chairman, PEL Group, 73; Lord Polwarth, 72; Mr Jonathan Ross, broadcaster, 28; the Right Rev John Satterthwaite, Bishop of Gibraltar in Europe, 63; the Right Rev Cyril Tucker, former Bishop of the Falkland Islands, 77.

The Rainbow Ball

National Dyslexia Appeal
Thusday, November 24, 1988, at the Cafe Royal. A spectacular evening with dancing to Juliana's Discotheque, Tombola, Raffle, etc at £35.00 per ticket. For tickets and further information *please call: 01-602 6042* (note: a few Main Ballroom tickets still remain).

Reception

Mayor of Kensington and Chelsea
The Mayor and Mayoress of Kensington and Chelsea gave a reception at Kensington Town Hall last night.

New Fellows

Institution of *Electrical Engineers*
The Institution of Electrical Engineers (IEE) is pleased to announce that the following *have been admitted to the* class of Fellow and are permitted to use the designation FIEE:
Mr J. Bennett, USA; Mr R. Brownhill, *Macclesfield*; Dr P.A.J. Calvert, South Africa; Mr G.A. Chadwick, Leicester; Dr C.C. Chan, Hong Kong; Mr P.V. *Coates, Feltham; Professor* A.G. Constantinides, London; Mr S.C. Goddard, Esher; Dr M.R. Goodfellow, Guildford; Dr P.J. *Harrop*, Wokingham; Mr C.A.C. Inston, Clevedon; Mr S.J. Lee, Singapore; Mr A.J. McGovern, *Leicester*; Dr R.F. Mitchell, Cambridge; Professor J.J. O'Reilly, Bangor; Mr A. Quinn, Bolton; Dr E.W. Williams, Newcastle; and Mr P.E. Williams, Edinburgh.

Service reception

RAF Supply Branch
The Hon Archie Hamilton, Minister of State for the Armed Forces, Lord Trefgarne, Minister *of State for Defence* Procurement, members of the Air Force Board and members of staff of the Ministry of Defence attended a reception given by the RAF Supply Branch at the Banqueting House, Whitehall, last night. Air Vice-Marshal R.C. Allerton, Director-General of Supply (RAF), and Mrs Allerton received the guests.

Anniversaries

Births: Sieur de la Vérendrye, explorer and fur trader, Trois-Rivières, Quebec, 1685; Jean le Rond d'Alembert, mathematician, Paris, 1717; Bernard Law Montgomery, 1st Viscount Montgomery of El Alamein, London, 1887.

Deaths: Mary I, reigned 1553-58, London, 1558; Alain Rène le Sage, novelist, Boulogne, 1747; Robert Owen, reformer, Newtown, Powys, 1858; Norman Shaw, architect, London, 1912; August Rodin, Meudon, France, 1917.

The Suez Canal was formally opened, 1869.

A Memorial Service for the Honourable Kingman Brewster will be held in the University Church of St Mary the Virgin, High Street, Oxford, on Saturday, November 26, at noon.

Patrick Halsey
A Eucharist Service will be held in Lancing College Chapel at 2.30pm *on Saturday, January* 28, 1989, in thanksgiving for the life of Patrick Halsey. All those who would like to attend this Service will be most warmly welcome.

Eight records for British artists

SALEROOM

by Sarah Jane Checkland
Art Market Correspondent

As predicted, Sotheby's had a sensational sale of British paintings yesterday, with eight records for specific artists, including Gainsborough, Lawrence, Ben Marshall and Devis. In two hours many battles were both *lost* and won by the heritage lobby. Now we must wait for the dust to settle to discover which paintings are destined to go abroad.

Gainsborough's portrait of Mrs Drummond broke the artist's previous record by £500,000 when *it sold to the London* dealer Lady Jane Abdy, for £1.65 million. She leapt on to the first plane out of London after the *sale*, saying she had bought the Gainsborough, as well as Sir Anthony van Dyck's "Portrait of Philip Herbert, fourth earl of Pembroke", at £462,000 (upper estimate £300,000), for a private client living in England. There was speculation that he was a middle eastern collector, for whom Lady Abdy has bought many English portraits recently.

Sir Hugh Leggatt, bidding on behalf of the National Portrait Gallery to save Sir Thomas Lawrence's grand portrait of the Prince Regent, later George IV, in the event lost the battle when the painting sold anonymously for £660,000 (within estimate).

***Ben Marshall's "Portrait of* Alexandre le Pelletier accompanied by a groom, two hunters and his hounds" raised the record price of £478,500 for its vendor, the British *Rail* Pension Fund. Two further *paintings* consigned by the Fund, and which had been the subject of "Save for the *Nation*" exercises, sold anonymously, the "Portrait of Sir Thomas Cave and his family" by Arthur Devis for £247,500 and "*Prospect of the* River Thames at Twickenham" by Peter Tillemans for £143,000. A lone Japanese buyer paid £330,000 for "Trees by a Stream" a newly discovered painting by Constable.**

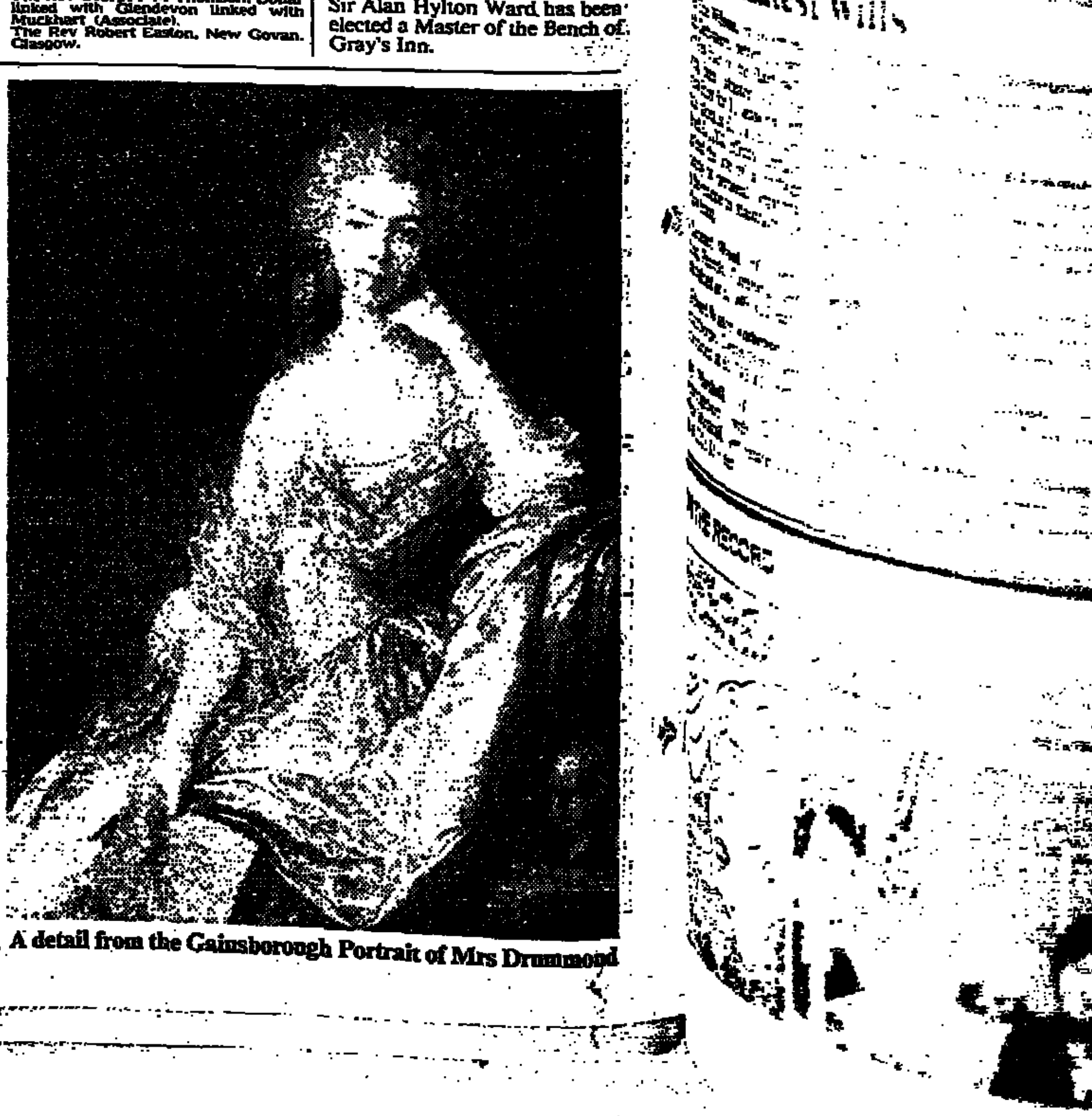
The sale totalled £8 million, with 6 percent unsold.

Christie's New York came a cropper with their second great Picasso to be offered this week, when the Cubist painting "Femme a la mandoline" failed to sell at $7 million.

Although the catalogue spoke of the movement being "perhaps the most important and certainly the most complete and radical artistic *revolution* since the Renaissance", the intellectual nature of the composition, compared to Monday's record breaking Picasso, "Maternite" may well have put buyers off. It had been sent for sale by Hester Diamond, widow of a New York art dealer.

Subsequent* to the auction, Christie's succeeded in selling the "bought in" Picasso for $7.5 million (£4.14 million) to an *anonymous European buyer.

There were, however, further records, for oil paintings, watercolours and drawings. Among the record paintings, Camille Pissarro's "L'eglise Saint-Jacques a Dieppe" doubled its estimate at $3.2 million *(£1.7 million) — an impressive* rendition of the church's gracious flying buttresses, as its congregation throngs the square below. *Likewise*, Paul Signac's "*Bois de pins — St. Tropez*", a pointillist painting dominated with saffron yellow, became a record for the artist at £850,828, and Boudin's view of the Salute church in Venice, seen from the island of San Giorgio, fetched the record price of £516,574. Renoir's rendition of a girl arranging her hat, in style closer to Ingres than Impressionism, became a record for a drawing by the artist at £425,400, while Matisse's "Buste de femme" raised the record price of £230,900, double the estimate.



A detail from the Gainsborough Portrait of Mrs Drummond

OBITUARIES

SIR JOHN LLEWELLYN

Rejuvenation of the British Council

Sir John Llewellyn, KCMG, Director-General of the British Council from 1972 to 1980, died on November 15, at the age of 73.

Llewellyn came to the British Council after a varied *career in this country and in* New Zealand. He had distinguished himself in several fields. During the war he had led a government team researching on explosives, and taught at Birkbeck College, London.

Later, he published papers on crystallography, and was *professor*. of Chemistry at University College, Auckland, from 1947 to 1955.

He had wide experience of academic administration, as Rector of the University of Canterbury at Christ Church, New Zealand, from 1956 to 1961, and back in this country, as Vice Chancellor of Exeter University from 1966 to *1972*.

In between he had been chairman of New Zealand's University Grants Committee, and of the New Zealand Broadcasting Corporation.

But undoubtedly Llewellyn's most striking achievement was the transformation he effected, during the eight years of his stewardship as Director-General, in the fortunes and status of the British Council.

Under Llewellyn's guidance, decades of stately imperial inertia were replaced by an entrepreneurial *spirit which* — though Llewellyn could hardly have forseen the eventuality — was, fortunately for it, much more congenial to the temper of a Conservative Government elected in 1979 and *looking to sink its teeth into* such money-consuming quangos as the British Council had been.

From being an expensive — and not very effective — purveyor of British cultural values abroad, largely through *educational activities*, The British Council became a revenue earner to the tune of one-and-a-half times its government grant in aid.

One area in which Llewellyn made dramatic progress was in the teaching of English abroad. Schools of English which had been allowed to run down *during* the 1950s and 1960s, through a (mistaken) notion that *teaching* could be left solely to the private sector and was not the task of a government-sponsored body, were revitalised.

New schools were founded and realistic market fees charged. *The numbers* of schools abroad trebled, and instead of concentrating its effort largely on Italy and Spain the Council opened very successful institutions in Greece, the Middle East, Ja*pan and Singapore. As* a result revenue from teaching increased fifty-fold during Llewellyn's period at the helm.

Another area into which the British Council entered with *zeal was in* competing for international contracts with such organizations as the World Bank, oil companies and other *large international* conglomerates.

Llewellyn's vision took the *Council into such areas* as creating an English language teaching facility in Saudi Arabia, developing World Bank agricultural education in Thailand, and upgrading technical education in Mexico.

His other feat was to stave off a severe threat to the Council's very existence which took shape in the form of the Central Policy Review *Staff's review* of the Council, published in 1977. The report was almost totally hostile to the Council and its harshest comments verged in the direction of total abolition.

Llewellyn took on himself the task of seeing the report off, an end he pursued tirelessly in the three years remaining *to him* at the British Council.

Lobbying senior education officials and government Ministers ceaselessly, he eventually had the satisfaction of *seeing the* report's conclusions voted down in Parliament. But it was a nerve-racking time for all at the British Council, and great credit is due to Llewellyn not only for succeeding in his goal, but in *maintaining* the morale of his staff while the struggle was going on.

His success with transforming the Council was the strongest weapon in his armoury, as a defence against the report, but *his vision of what* the Council might be achieving had not been shared by everyone in education and government, at the beginning of his regime.

Llewellyn was a man with considerable authority within the international university community, through such characteristically diverse activities as his Overall Review of the Hong Kong Education System (1981-82) or his membership of the Inter-University Council for Higher Education Overseas.

Though not overtly an intellectual he had a vision of what could be achieved, and had the patience to apply himself to achieving it.

He leaves his widow, Joyce, and a son and daughter.

CYRIL COLTON

Successful marketing of man-made fibres

Mr Cyril Colton, CBE, who was a major figure for many years in British textiles, particularly on the marketing side of man-made fibres, died *on November 13 at the age of* 86.

Colton was marketing director of Courtaulds Ltd from 1962 to 1967, having joined the board in 1962. He had worked since 1923 in British *Celanese Ltd, which in 1957* became a Courtaulds subsidiary. He had been made a director of the Celanese company in 1945, becoming chairman in 1964 and president in 1968.

He *showed himself* as a brilliant marketing man first for the products of British Celanese and then was given responsiblity for all the products of Courtaulds.

The 1960s were marked by *the big fashion shows, held at* Celanese House and which Colton ran, showing off the qualities of acetate fibres, better known as artificial silk, when used for dresses — as well as also for furnishings. *These shows also went* abroad, including to Paris and Milan.

Besides his ability to expand markets, Colton showed he also possessed a strong feeling for colour and style in the *application of all these* materials.

He was chairman of the British Man-made Fibres Federation from 1967 to 1975 and then became its president.

Colton, a man of a strong personality and a born leader, went to Reigate Grammar School and began his career in textiles with a Belgian aritificial silk company in 1921. This experience also gave him fluent French, an asset when he later represented the British industry at international meetings.

At Celanese he first built the yarn sales organisation and later took charge of the whole *of the company's textile division.*

During the Second World War, and until 1949, Colton chaired the Rayon Allocation Committee, a voluntary control arrangement under the Board of Trade to administer the rationing of rayon yarn.

In 19771-2, when a world surplus capacity led to a serious fall in prices, Colton, as chairman of the British Man-made Fibres Federation, complained of a "chaotic situation" and urged the Inter*national Rayon and* Syntehtics Fibres Committee to find ways, as he put it, to restore sanity to the industry world-wide.

He later expressed a cautious reaction to proposals put *up* by the EEC Commission for a voluntary sysyem of orderly marketing. He approved of the principle of orderly marketing but judged the Brussels scheme, requiring prior notification of investment *plans*, would prove too complicated. He complained at the time that British government price controls were hampering the home industry.

Colton was president of the Textile Institute 1954-55 and *president of the Bureau International pour la* Standardisation de la Rayon et des Fibres Synthetiques from 1969-72.

He was also president of the British Display Society from *1966 to 1979.*

He is survived by his wife Doree and one son and two daughters.

Appointments

Mr R D **Gordon** *to be* HM Ambassador to the People's Democratic Republic of Yemen.

Mr David **Devine** to be Assis*tant Director (Information and* Development) Central Council for Education and Training in Social Work.

Mr D M **Spiers** to be Controller Aircraft, from March 13, 1989.

Mr G G **Pope** to be Deputy Chief Scientific Adviser from April 3, 1989.

Mr M T Peters to be Director of the Royal Aerospace Establishment, Farnborough, from April 3.

Air Vice Marshal M G **Simmons** to be Deputy Controller Aircraft, in the rank of Air Marshal *from April 3. This* appointment carries with it membership of the Air Force Board of the Defence Council.

Church news

Church of Scotland

Inductions
The Rev Alison M Hogg to Chaplain's Assistant, Aberdeen Hospitals.
The Rev T David Watson to Kilmore and Oban (Associate).
The Rev William B Ross to Findochty linked with Portknockie.
The Rev W Peter Finlay to Townhead Blochairn, Glasgow.
The Rev Bruce Gardner to Carloway.

Translations
The Rev Ronald G Lawson from St Andrew's, Dumbarton to Mid Kirk, Greenock.
The Rev Andrew Thomson from Lowland Campbeltown to Trinity, Renfrew.
The *Rev* Norman Maciver from Kilmuir and Paible to Tarbert.
The Rev Alastair N Shaw from Relief, Irvine to Leigh, Kilmarnock.

Retirements
The Rev Fergus MacPherson, British Council of Churches.
The Rev Norman MacLeod, Orwell linked with Portmoak.
The Rev Alexander H Lawson, Kilbowie, Clydebank.
The Rev Stuart M Goudie, Pearceton and *Dreghorn*.
The Rev George F M Thomson, Dollar linked with Glendevon linked with Muckhart (Associate).
The Rev Robert Easton, New Govan, Glasgow.

Presentation

Feltmakers' Company
The Lord Mayor was presented with his Ceremonial Hat at the Mansion House yesterday by Mr E.J.P. Elliott, Master of the Feltmakers' Company, who was accompanied by Mr P.S. Winfield, Renter Warden, Mr W.P. Wright, Third Warden, and Mr B.D.S. Burgess, Fourth Warden.

Gray's Inn

Judge Ole Due, President of the European Court of Justice, and Professor Ian Scott have ben elected Honorary Masters of the Bench of Gray's Inn. The Hon Sir Alan Hylton Ward has been elected a Master of the Bench of Gray's Inn.

[illegible]

ANNOUNCEMENTS & PERSONAL

For all that is in the world, the lust of the flesh, and the lust of the eyes, and the pride of life, is not of the Father, but is of the world.
1 John 2:16

BIRTHS

BONNING - On November 14th, in Hobart, Tasmania, to Christine and Richard, twin boys.

BLACKHAM - On September 28th, at UCH to Sally (née Chiles) and Michael, a son Charles Michael Arthur Herbert.

COOKE - On November 13th, at St Georges Hospital, London, to Sarah and Christopher Cooke, a daughter, Eleanor Sarah.

DAGGETT - On October 31st, at The Portland Hospital, to Caroline (née Stinton) and Charles, a daughter, Constance.

DARBY-BROWN - On November 12th, to Carys and Edward, a son Hugo, a brother for Rupert.

DAVENPORT-GREENSHIELDS - On November 14th, to Sarah (née Lea) and Robin, a son.

GRIFFITH - On November 14th, 1988, at HRH Princess Christian's Hospital, Windsor, to Caroline (née O'Dell) and Peter, a daughter, Lara Alys Vickery.

HARSLEY-CHAPLIN - On November 16th 1988, in Singapore, to Lavinia and Mark, a daughter.

HALFORD-THOMPSON - On November 11th, to Jean (née Astor) and Max, a son, Hugh Maximilian.

HOWARD - On November 10th 1988, to Louise and Michael, a daughter, Grania Alexandra Louise.

JENNINGS - On November 15th, in Tokyo to Annabel (née Gore-Andrews) and Robert, a daughter.

LUBOFF - On November 12th, to Sue (née Spalding) and Mark, a son, Adam Nikolai, a brother for Anouska.

MARSH-SMITH - On November 12th 1988, to Jennifer (née Reid) and Stephen, a son, Edward Leo, a brother for Georgina and Henrietta.

McCLURE - On November 4th in Newmarket Ontario, to Anne-Marie (née Dewar) and John, a daughter Emma Caroline.

MITCHELL - On November 15th, to Clarissa and Simon, a son, a brother for Caroline and Venetia.

MURRAY - On November 13th, to Judith (née Bird) and Alistair, a son, William.

NICHOLS - On November 11th 1988, to Kathy and Harry, a son, Jack Kenneth Scott. A brother for Stephanie and Alexander.

PRENTICE - On November 12th 1988, at St Mary's Hospital, (Lindo Wing), to Nancy (née Smith) and Brian, a son, Walker Smith, a brother for Caitlin.

SCOTT - On November 11th 1988, to Liz and Alasdair, a son, Laurence Michael, a brother for Sandy.

SPRY-LEVERTON - On November 15th 1988, to Tessa (née Pullan) and Harry, a daughter Jessica Florence, a sister for James.

TOLLAST - On November 10th, to Ianthe and Crispin, a son Alexander, a brother for Timothy.

MARRIAGES

JAMES:WILSON - On November 12th 1988, in Edinburgh, Richard Nicholson James of Cheshire to Carol Wilson of Thurso.

DEATHS

ANSLOW - On November 16th 1988, peacefully at the Princess Alice Hospice, Esher, Cecil Leslie Anslow A.M.I.E.E., adored Husband of Marjorie, Father of David and Robin, Grandfather of Georgina, Benjamin, Alexander and Louisa and Father-in-law of Penny and Angela. Funeral service Tuesday November 22nd at Randalls Park Crematorium, Leatherhead at 1pm. Flowers if desired to F.W. Paine, 108 High Street, Esher, Surrey.

ARMON-JONES - On Tuesday November 15th 1988, peacefully at West Suffolk Hospital, Robert Hamilton (Ham), aged 78, dearly loved and loving husband of Betty and father of Anthony, Nicholas and Christopher, and devoted grandfather. Funeral service at St Mary's Parish Church, Cavendish at 12.30pm on Wednesday November 23rd 1988. Family flowers only. Donations, if desired to The Donkey Sanctuary, Sidmouth, or Wood Green Animal Shelter, N22.

BERDOE - On November 15th 1988, at his home in Burton Bradstock, Dorset, Rev. Bertram W.M. Berdoe, aged 80 years. Private cremation. Enquiries to A.J. Wakeley & Sons, 91 East Street, Bridport, Dorset. Tel: (0308) 23726.

BOND - On November 15th, Margaret (Margot) Helen Garneys, aged 96, at Marley Lodge, Winfrith Newburgh and formerly of Tyneham and Dorchester, Dorset. Funeral Tuesday November 22nd, 11.30 am at St. Christopher's, Winfrith Newburgh. Dorset. Family flowers only.

CARRINGTON SMITH - On November 14th 1988, peacefully in hospital after a short illness, Annette (née Wigg) dearly loved wife of Ronald, mother of Peter and Ian and grandmother of Emma, sadly missed by all. Funeral service at St John's, Dormansland on Wednesday November 23rd at 2pm, private cremation at Worth Crematorium. Family flowers only but donations, if desired, to The Heatherley Cheshire Home, Copthorne, Sussex.

CHETWYND STAPYLTON - On November 13th, at Sutton Scotney, Christopher George (Lt. Col. R.A. Rtd.) late of St Feock, Cornwall. Loving and loved husband of Bridget, very dear to Liz and all the family especially Rebecca and Christopher. Memorial Service at Wonston Parish Church, Sutton Scotney, Hants, on Wednesday November 23rd, at 12 noon. Donations if desired to, Royal Artillery Charitable Fund c/o John Steel & Son, 6 Chesil Street, Winchester.

COLBECK - On November 11th, Henry Edward, Lieutenant Colonel (Retired), aged 89, late of Yarmouth. Funeral service at the Isle of Wight Crematorium on Monday November 21st at 11am. Enquiries to: Twyman's Funeral Service: (0983) 752169.

FAIRLEY - On November 14th 1988, Richard, much loved husband of Bridget and father of Tabitha, Angus and Thomas. Funeral, Friday November 25th at 2pm, St John's Church, Chester. No flowers please.

FERGUSSON - On November 15th 1988, peacefully at home after a long illness Marielou, wife of Gordon, mother of Trushi, Didi and William and grandmother of Samantha, Charlie, Hamish and Polly. Funeral service at 2.30 pm. Monday November 21st at St Helen's, Tarporley followed by interment at St Peter's, Delamere.

FORMAN - On Sunday November 13th 1988, Louis Forman, M.D., F.R.C.P., Consultant Dermatologist Emeritus to Guy's Hospital, Consultant Physician to St John's Hospital. He will be sadly missed by his relatives and many friends.

HALL - On Friday November 11th, peacefully in Radcliffe Infirmary, Grace Florence (née Pammenl) beloved mother to Peter. Service on Saturday November 19th at 3pm at St Mary Magdalene Church, Crowmarsh Gifford near Wallingford. Flowers to R. & H. Barker, 40 Wantage Rd, Didcot.

HART - On November 15th 1988, peacefully at Napsbury Hospital, Harry Eaton, husband of Sylvia and father to Elizabeth and Christopher. Funeral at St John The Baptist, Aldenham on Friday, November 18th at 3pm.

HILL - On Monday November 14th, peacefully in Salisbury Infirmary, Catherine Mary, known to her family and many friends as Jim, of Fordingbridge, Hants. Service on November 23rd at 3.00 pm at Salisbury Crematorium. Flowers or donations if desired to the Foundation Of The Study of Infant Death or Salisbury Scanner Appeal. c/o D.K. Shergold Funeral Directors, 159-161 Fisherton Street, Salisbury, Wiltshire SP2 7RP.

HOLMES - On November 9th 1988, peacefully in hospital, Dr. Stanley Wilson Holmes, F.R.C.S., M.B., B.Sc. The funeral has taken place.

HUDLESTON - On November 8th 1988, peacefully at home at The Lizard, Cornwall, Honoria Joan. Funeral Service to be held at 11am on Monday November 21st at Ladwenack Parish Church, The Lizard. Family flowers only.

HUTTON - On November 15th 1988, peacefully at Wayne Green, Agnes Forbes. Cremation private.

IRVINE - On November 16th, peacefully at Thamesfield Nursing Home, Henley-On-Thames, Dr Kenneth Neville, O.B.E. Funeral service at St Marys Church, Henley-On-Thames, at 2.30 p.m. on Tuesday November 22nd, followed by family only cremation.

LAING - On November 11th, peacefully in hospital, Murray, aged 86. Beloved husband of Tony, of Henley on Thames, Oxon. No flowers please.

LESLIE - On November 14th, Rear Admiral Geordie Leslie. Funeral private. No flowers.

MACLACHLAN - On November 15th, 1988, peacefully in Cornwall, Elizabeth Gwynedd, late of Downe House School, wife of the late Donald Maclachlan and mother of Alison, Alastair and Kirsty. Funeral service at The Crematorium, Penmount, Truro on Monday November 21st at 2pm. Family flowers only but donations if desired to The Cancer Research Fund.

MOLINEUX - On November 15th, 1988, peacefully, after a short illness, Percy Cyril F.C.A., aged 85, husband of the late Ellaline Millicent (Milly), father of Anne and grandfather of Simon and Roger. Cremation at Kent and Sussex Crematorium, Tunbridge Wells, on Tuesday November 22nd at 2.30pm. Family flowers only. Donations, if desired, to Cancer Relief McMillan Fund.

ROE - On November 15th, peacefully with dignity and courage, Dr. Peter Watney of Watford, Herts. Beloved husband of the late Kathleen. Devoted father of Dee, George, Jane and Catherine. Funeral service on Monday November 21st, 2pm at West Herts Crematorium. Family flowers only. Donations if wished to The Watford Scanner Appeal.

SHEPPARD - Bernadette M. beloved wife of John, mother of Gregory, Clare and Philippa, after a long illness, peacefully in Toronto on November 15th 1988.

STEWART - On November 15th 1988, at The Royal United Hospital, Bath, Kathleen Margaret of St. Patricks Court, Bathwick Hill, Bath Dearly loved sister of David. Funeral service. Haycombe Crematorium, Bath, on Mondy November 21st at 3.20 pm.

WILSON - On November 12th, Deirdre Elizabeth (Digs) aged 67 years. Formerly child of Lady Hamilton's Orphanage. Much loved mother of Ian. Funeral service will be held at Chelmsford Crematorium on Friday November 18th at 2.15pm. Friends welcome. Donations to The National Hospital, Queens Square. c/o Chelmsford Star Cooperate Funeral Service, 86 Broomfield Road, Chelmsford, CM1 1SS.

WILSON - On November 14th, suddenly at Harrogate, Clive, Secretary Yorkshire Cancer Research Campaign, Director Harrogate International Festival. Further details later.

FUNERAL ARRANGEMENTS

HOBART - Lt. Commander Sir Robert Hobart. The funeral will take place on Monday, November 21st, at Holy Trinity Church, Queens Rd., Cowes, Isle of Wight at 12 noon. Donations if desired to S.S.A.F.A., 16/18 Old Queen St. SW1 9HP.

HYSLOP - The Funeral of Charles G.C. (Paul) Hyslop will take place on Tuesday November 22nd, at Golders Green Crematorium at 11am.

MEMORIAL SERVICES

CARDIFF - A Service of Thanksgiving for the life and work of Brigadier Ereld Cardiff C.B., C.B.E., will be held in The Guards Chapel, Wellington Barracks, SW1 on Tuesday December 6th at 12 noon.

CHOPE - A service of Thanksgiving for the life and work of His Honour Robert Chope will be held at Truro Cathedral on Friday November 25th at 2.30pm.

COTCHIN - There will be a Memorial Service for Professor Ernest Cotchin DSc FRCVS FRCPath, Emeritus Professor of Veterinary Pathology and Fellow of The Royal Veterinary College, University of London, on Tuesday, December 6th 1988, at 2.30pm in St Pancras Old Church, Pancras Road, London NW1. Sir David Innes Williams MD MChir FRCS will deliver the Memorial Address.

MILLIGAN - Memorial service, St Just-in-Roseland, Wednesday, November 30th, 1988 at 11.30 am.

IN MEMORIAM - PRIVATE

HUMPHREYS - Marc. In memory of Marc who died a year ago, today. Remembered with love this day and every day. Karen Humphreys and your son, Lawrence.

PEAKE - Mervyn. 20 years ago today. Loved and greatly admired both as father, writer, illustrator, poet and playwright and remembered daily by his son Sebastian to whom he dedicates his forthcoming book about him.

ANNOUNCEMENTS

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JOHN THE GEAR. Where are you now? Call Swains on (0728) 746029 or Spambotz (0582) 67000

OAKLEIGH-WALKER, Margaret. Anyone who has lost touch, please write to her daughter, Diana Stephenson. Reply to BOX M38

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Latest wills

Miss Elsie Wilson, of Holmesfield, Derbyshire, better known as "Miss Elsie of the Barlow", having been Master of the Barlow Hunt for 33 seasons, left estate valued at £1,143,608 net. She left £13,000, effects, certain land and the use of a cottage variously to personal legatees, and the residue to maintain the Barlow Hunt.

Mr Leonard Wood, of Glenridding, Penrith, Cumbria, left estate valued at £1,949,852 net.

Mr Edward Walter Ambrose, of Ingmanthorpe, Derbyshire, left estate valued at £1,745,431 net.

Lady Marshall, of Linton, Cambridgeshire, wife of Sir Arthur Marshall, left estate valued at £353,819 net.

Mr Edward Herbert Shrimpton, of Burnham, Buckinghamshire, left estate valued at £1,252,785 net.

Mrs Kathleen Esme Adamson, of Market Harborough, Leicestershire, left estate valued at £238,748 net. She left her entire estate between the RSPCA and RSPB.

Mr Anthony David Christie Smith, of Chelsea, timber merchant, left estate valued at £1,723,278 net.

Mr Naim Jacob Aslan, of Marylebone, London, left estate valued at £953,634 net.

Miss Frieda Kanner, of Maida Vale, left estate valued at £182,568 net. She left the entire amount to the RSPCA.

ON THE RECORD

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WANDSWORTH COMMON Prof. M/F, N/S, O/R, in luxury house. Near B/R. £42 pw. Excl. Tel: 01-870 0316

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GLADDING STEEL SERVICES LIMITED
Registration No. 1938091

We Philip Monjack & Stephen Swaden of Leonard Curtis & Associates, 20 New Road, Brighton, East Sussex BN1 1UF were appointed Joint Administrative Receivers of the above-named Company on the 2nd November 1988 by Lloyds Bank PLC under the powers contained in a Debenture Dated 8 July 1986 whereby all assets are subject to fixed and floating charges.

P. Monjack & S. Swaden
Joint Administrative Receivers
Dated 3rd November 1988

EVENSURE LIMITED
T/AS HOUSE OF HOLLAND

Notice is hereby given, pursuant to Section 98 of the Insolvency Act, 1986 that a Meeting of the Creditors of the above named Company will be held at The Connaught Rooms, 61/65 Great Queen Street, London, WC2B 5DA on Monday 28TH November, 1988 at 11.00 a.m. for the purposes mentioned in Sections 99, 100 and 101 of the said Act.

Dated this fourth day of November 1988
BY ORDER OF THE BOARD
MR G. PEARSON - DIRECTOR

NO: 005583 of 1988
IN THE HIGH COURT OF JUSTICE
CHANCERY DIVISION
MR. JUSTICE MERVYN DAVIES
Monday 10th October, 1988
IN THE MATTER OF DOMINION
INTERNATIONAL GROUP PLC
and
IN THE MATTER OF THE COMPANIES
ACT 1985

NOTICE is hereby given that the Order of the High Court of Justice (Chancery Division) dated 10th October 1988 confirming the reduction of the Share Premium Account of the above-named Company by £8,800,000 was registered with the Registrar of Companies on 21st October 1988.

Dated this 14th day of November, 1988
HERBERT SMITH
Watling House,
35, Cannon Street,
London, EC4M 5SD
Tel: 01-489 8000
Ref: 49/C107/30056750
Solicitors for the above-named Company

Notice of resolution for payment of capital
DAMAN FINANCIAL SERVICES
LIMITED

Notice is hereby given in accordance with Section 175 of the Companies Act 1985 that:

1. The above named company ("the Company") has approved a payment out of capital for the purpose of acquiring its own Shares by purchase;
2. The amount of the permissible capital payment for the Shares in question is £25,000;
3. The date for the Resolution for payment out of capital is 13th November 1988;
4. The Statutory Declaration and Auditor's Report required by Section 173 of the Companies Act 1985 are available for inspection at the Company's registered office; and
5. Any creditor of the Company may at any time within the five weeks immediately following the date of the Resolution for payment out of capital apply to the Court under Section 176 of the Companies Act 1985 for an order prohibiting the payment.

Dated 13th November 1988
MANUELLA RACHEL KLEEMAN
Company Secretary
Registered Number: 2007146
Registered Office: 141 Hamilton Terrace,
London NW8 9QS

IN THE MATTER OF
TREWS (FANCY GOODS) LIMITED
AND
IN THE MATTER OF THE INSOLVENCY
RULES 1986

In accordance with Rule 4.106 of The Insolvency Rules 1986 notice is hereby given that I, Keith D Goodman, a Licensed Insolvency Practitioner of Messrs. Leonard Curtis & Co., 30 Eastbourne Terrace, London W2 6LF, was appointed Liquidator of the above Company by the members and creditors on 9th November 1988.

Dated this 9th day of November 1988
KD GOODMAN
Liquidator
Leonard Curtis & Co.,
Chartered Accountants
P.O. Box 553,
30 Eastbourne Terrace,
London W2 6LF.

IN THE MATTER OF
TREWS CLEANING SERVICES LIMITED
AND
IN THE MATTER OF THE INSOLVENCY
RULES 1986

In accordance with Rule 4.106 of The Insolvency Rules 1986 notice is hereby given that I, Keith D Goodman, a Licensed Insolvency Practitioner of Messrs. Leonard Curtis & Co., 30 Eastbourne Terrace, London W2 6LF, was appointed Liquidator of the above Company by the members and creditors on 9th November 1988.

Dated this 9th day of November 1988
KD GOODMAN
Liquidator
Leonard Curtis & Co.,
Chartered Accountants
P.O. Box 553,
30 Eastbourne Terrace,
London W2 6LF.

No. 004508 of 1988
IN THE HIGH COURT OF JUSTICE
CHANCERY DIVISION
IN THE MATTER OF
JOHNSON GROUP CLEANERS PLC
and
IN THE MATTER OF THE COMPANIES
ACT 1985

NOTICE IS HEREBY GIVEN that the Order of the High Court of Justice (Chancery Division) dated 17th October 1988 confirming the reduction of the amount standing to the credit of the Share Premium Account of the above named Company by £11,256,077.00 was registered by the Registrar of Companies on 27th October 1988

DATED this 14th day of November 1988
Alsop Wilkinson of 250 India Buildings,
Water Street, Liverpool L2 0NH
Solicitors of the above named Company

RBHS AGENCIES LIMITED
COMPANY NUMBER: 1064130
(In Members' Voluntary Liquidation)
NOTICE TO CREDITORS OF
RBHS AGENCIES LIMITED

On 11 November 1988, the above-named company was placed in members' voluntary liquidation and Mr Jonathan Guy Anthony Phillips of Price Waterhouse, No.1 London Bridge, London, SE1 9QL was appointed liquidator by the shareholders.

The liquidator gives notice pursuant to Rule 4.182A of the Insolvency Rules 1986 that the creditors of the above company must send details, in writing, of any claim against the company to the liquidator, at the above address by the 23rd day of December 1988 which is the last day for proving claims. The liquidator also gives notice that he will then make a final distribution to creditors and that a creditor who does not make a claim by the date mentioned will not be included in the distribution.

The company is able to pay all known creditors in full.

Dated this 11th day of November 1988
JGA Phillips
Liquidator

THE INSOLVENCY ACT 1986
WARDLINE BUILDERS LIMITED
(In Creditors Voluntary Liquidation)
NOTICE IS HEREBY GIVEN:

1. That Kenneth James Barker FCA of 805 Salisbury House, 31 Finsbury Circus EC2M 5SQ was appointed liquidator of the company on 15 November 1988.
2. That the creditors of the company, which is being voluntarily wound up, are required, on or before the 12 day of December 1988, to send in their full Christian names and surnames, the addresses and descriptions of their debts or claims and the names and addresses of their Solicitors (if any), to the undersigned Kenneth James Barker FCA of 805 Salisbury House, 31 Finsbury Circus, London EC2M 5SQ the Liquidator of the said Company, and, if so required by notice in writing from the said Liquidator, are, personally or by their Solicitors to come in and prove their debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.

Dated this 11 day of November 1988
KJ BARKER
LIQUIDATOR

Continued on page 42

THE ARTS

TELEVISION

Simply effective

Many historical costume dramas on television divest themselves of inconvenient history. Some, however, also strip themselves of drama, leaving the costumes to suggest the significance of time and place.

The opening episode of *Christabel* (BBC 2), Dennis Potter's adaptation of the remarkable memoirs of Christabel Bielenberg, certainly made a significant use of costumes that often in films have had to cover sins of scripting and direction — Nazi uniforms. From the slick title sequence, which drew back from a close-up of swastikas to reveal that they were reflections in Christobel's eyes, to the credits, Adrian Shergold's excellent direction and Remi Adefarasin's beautiful camera work made full, if controlled, use of Nazi icons: most poignantly when Christabel, who remained in Germany with her German husband, Peter, despite his opposition to Hitler, saw their gardener, a local Nazi party representative, in his uniform making her two sons say, "Heil Hitler".

Of course, a writer as good as Potter does not rely on costumes for his effects. But, though he added drama to the story with his inclusion of some details of political history, such as Kristallnacht, which are not found in the memoirs, he divested his script of some of the complexity of the personal histories. This is reflected in his changing the over-ambitious title of the memoirs, *The Past Is Myself*, which is a quotation from R.L. Stevenson, to one suggesting a simpler historical romance. Even allowing for the fact that the memoirs were written by an older, wiser woman after the events, the Christabel of the book is much less gullible and unaware than in the film. Gone, too, are some nice historical ironies — that she was Lord Northcliffe's niece, that the Americans denied Peter an exchange scholarship because he was *not* a National Socialist, that his own diplomatic initiative before the war failed because British ministers had gone shooting.

The absence of such details is understandable — more so, perhaps, than the apparent simplification of Christabel's character — and on its own terms the script was very well written with Potter keeping a tight reign on his rich creative exuberance. There were some typically delightful patches, though, including teasing echoes of his well-known dramatic love affair with 78 rpm records.

Geoffrey Palmer, as Christabel's father, was given some fine comically blimpish lines about such things as English grass, but it needed all his acting ability to overcome the legacy of some of his more burlesque roles and avoid caricature.

Indeed, the acting was almost uniformly excellent, with Elizabeth Hurley and Stephen Dillon outstanding as the central characters. Despite our hindsight, Hurley never seemed falsely naive. Nor, alas, did Neville Chamberlain, but he did not need such a strong screen presence as Hurley to appear genuinely unaware.

Andrew Hislop

For **David Robinson,** Coppola's latest film is typical of the director's own irrepressible inventiveness

Internal compulsion

Francis Coppola is a rarity: a director who never repeats himself. In every film, good or bad, he tries something new. **Tucker: The Man and his Dream** uses the real-life story of an innovative, independent automobile designer of the 1940s as a parable on American capitalism.

Just after the Second World War, it appears, Preston Tucker developed a new car, advertised as "The Car of Tomorrow — Today". It introduced a rear engine, fuel injection, disc brakes, centre headlight and safety devices such as seat belts and pop-out windshield. Since it also sold cheaply, Tucker incurred the active hostility of the Big Three of the established automobile industry. Their efforts, which included an unsuccessful indictment for fraud, closed his enterprise when only 50 cars had been completed.

An end title tells us that 47 of these cars are still on the road, though Tucker himself died six years after the fraud trial. It is easy to imagine that Coppola was drawn to the subject by parallels with his own frustrations in Hollywood. But he has not opted for gloomy paranoia (as he might have done a decade ago). Instead the film is ebullient, defiant, vivid. Tucker is played by Jeff Bridges as charming, manic, irrepressible, facing every new obstacle with laughter, flair and steely obstinacy. For Coppola and his writers (Arnold Schulman, David Seidler) Tucker is the final victor: the industrialists and the crooked politicians may destroy his factory, but his dream remains intact.

It is not, then, a realistic film. The characters are boldly drawn in two dimensions. The visual style is the highly coloured expressionism of *Rumble Fish*, with flamboyant camerawork by Vittorio Storaro and production design by Dean Tavoularis that catches the *Life* magazine look of the Forties.

Joanne Whalley, Christopher Lambert, in *To Kill a Priest*

Bridges is fine, as are his father Lloyd Bridges, as a maxim-mouthed bent senator; Dean Stockwell as a wraithish Howard Hughes; and Martin Landau as Tucker's partner. Landau has the best bit of dialogue in the picture. He recalls how his immigrant mother told him, "Don't get too close to people. You might catch their dreams". Later he learnt that what she said was "germs"; but the dream's the thing.

CINEMA

Tucker: The Man and his Dream (PG)
Odeon Haymarket

A Taxing Woman (18)
Renoir, Chelsea Cinema

To Kill a Priest (15)
Curzon West End

Nico (18)
Warner West End

The Seventh Sign (15)
Prince Charles

Kansas (15)
Cannon Panton Street

My Friend Ivan Lapshin and **Trial on the Road**
ICA

Hard on the heels of *Death Japanese Style* comes another episode in Juzo Itami's comic analysis of Japanese society, A Taxing Woman. The subject is money. Itami's heroine is a tax inspector of obsessive dedication, who has clearly based her methods on television detective series. Her successes bring promotion and the chance to pit herself against a charming gangster. The two end in reluctant mutual admiration.

Like all Itami's films it is a shade extended for English tastes; but the comedy, suspense and delight in the inventiveness of both investigators and dodgers are well sustained. As the taxing woman, Nobuko Miyamoto (Itami's wife) has a nice line in straight-faced comedy: she gazes sympathetically at a stuffed leopard and compares her own freckles: they also share feline ferocity. Her assault on men's preserves is significant for Japan, where male chauvinism remains entrenched.

A Taxing Woman was Japan's biggest box-office hit of 1987, and the London Film Festival includes the equally successful sequel, *A Taxing Woman's Return*.

Agnieszka Holland has seen a lot of Polish history. Her father died as a political victim, and she herself has been in exile since the clampdown of December 1981. In **To Kill a Priest** she reflects on the forces at work in the murder of Father Popieluszko, four years ago. At the centre of her reconstruction is the character of the chief conspirator (Ed Harris), a security officer, at the same time fascinated and maddened by the charismatic and stubbornly political priest: the title song performed by Joan Baez overtly underlines the Cain and Abel theme in the two men, each driven by his own conception of patriotism.

Recreating Poland in France, however, with a multi-accented, English-speaking, Anglo-American cast, challenges Holland's very considerable skills, as well as the audience's whole-hearted engagement. The film commands a rather detached interest as a docu-dramatic recreation of a clumsy, stupid crime, along with some shrewd analysis of the mind of the political policeman.

Gunfire is fairly non-stop in **Nico**, an unusually bloody police thriller, directed by Andrew Davis and starring Steven Seagal. With the CIA as the villains, running South American drug rackets and manipulating the political establishment, there is an effective sense of paranoia, and the Chicago locations are well used.

The writers of **The Seventh Sign**, Clifford and Ellen Green, appear pseudonymously on the credits as W.W. Wicket and George Caplan, which presumably means that *they* did not like the script much, either. Based on the Book of Revelation, it is an excessively complicated and remarkably ineffective horror film, with a tedious amount of time taken up in lengthy pseudo-theological explanations, and mighty rushing winds. It is directed, quite showily all things considered, by the Australian Carl Schultz.

It must be 80 years since the last melodrama about a good bank robber who saves the governor's baby from drowning and the horses from a burning stable; but **Kansas** revives both of these and a lot more corn. Matt Dillon is quite impressive as a pathological delinquent who drags impressionable Andrew McCarthy into the bank job. Otherwise, for all its plot detours and rural setting, it is tediously predictable. David Stevens directed.

The Soviet cinema is yielding up its secrets. The London Film Festival showed *Commissar*, which was suppressed for 20 years while its director Alexander Askoldov was ejected from the industry, because it did not conform to the anti-Semitic climate of 1967.

The ICA, meanwhile, offers two films by a later troubled talent, Alexei Gherman. Gherman's 1971 film **Trial on the Road** was suppressed because it tells the then unthinkable story of a Soviet NCO who collaborates with the fascist occupiers but returns to die a hero for the patriot cause.

Like this film, Gherman's **My Friend Ivan Lapshin** — made in 1981 but only released in the early summer of 1985 (not 1986 as the publicity states) — was based on stories by his novelist father. This virtuoso film is an uncomfortable collage of memories of the Thirties: over-crowded housing, crime, the unconventional tactics of a tough intelligent cop, and already a drifting mist of paranoia.

Obstinate optimist: Jeff Bridges is charming as Preston Tucker, who defies the automotive industry giants

CONCERTS

Uneasy poetry

War Requiem
Festival Hall

It is the obvious music to conclude an "Armistice Festival", and indeed Britten's *War Requiem* has astonishing moments: the intertwining of plaintive "Lacrimosa" melody with Wilfred Owen's tenderest poem, "*Move him into the sun*"; the great gathering of multitudes in the "Sanctus"; the lone baritone articulating the shock ending of "Strange Meeting". Having decided to link Owen with Catholic liturgy, Britten was too canny a dramatist not to exploit the uneasy mutual resonances.

But any pacifist who sets out to honour the war dead is going to be in a curious intellectual position. There is a feeling of woolly ambiguity, if not actual duplicity, about a work which asks "what passing-bells for those who die as cattle?", and then supplies the bells, the trumpets, the mourning choirs, indeed the full panoply of a pompous state funeral, with its inbuilt implication that there is some point in dying for your country after all. Britten here seems to be diluting the uncompromising message of this great poetry of anger.

Perhaps that explains the uneven musical inspiration. There is a contrived aspect to the heavily pictorial chamber-orchestra writing; *and large chunks of the* "Dies irae" simply fail to depict vividly either the Catholic conception of Judgement Day or Owen's vision *of Armageddon in Flanders*.

The work also needs an atmospheric venue. With the chamber orchestra squashed against the main forces, and the boys' choir in an unresonant doorway, this performance, directed by Sir David Willcocks, lacked that ambience.

Yet there were many fine things: immaculately tuneful singing by the St Paul's Cathedral choristers, some excellent brass playing from the Philharmonia and strongly characterized solo singing from Sheila Armstrong, Philip Langridge and Stephen Roberts. The well-drilled Bach Choir offered a stunning pianissimo in the "*Kyrie*" and "*Pie Jesu*"; the orchestra overpowered them at the "Libera me" climax, but perhaps it should.

Richard Morrison

Force but no weight

Shelton/Schiff
Wigmore Hall

György Kurtág's *The Sayings of Peter Bornemisza* is in every respect a challenge. It requires a soprano who can command unimpeachable authority for 40 minutes while delivering a storm of accusation, longing and madness, as demanding of range as of rage: the *sayings are those of a Hungarian* reforming preacher, and it was in setting them that Kurtág discovered his world of hysteria on the edge of collapsing into black comedy or meaningless obsession.

It requires also a pianist of the same stamina and intensity: the pairing of the work in this programme with Beethoven's "Hammerklavier" sonata was very much to the point, even if it did give András Schiff an exceedingly tough evening.

So immense and all-embracing are the expectations from both performers that criticism risks seeming irrelevant or worse. This performance, partly by virtue of its commendable accuracy and clarity from both musicians, projected much of the force of the piece, and revealed how very beautifully written it is, for all the savage, virulent and crazed things it has to say.

If there was any lack, it was perhaps one of personal withdrawal, a deficiency in urgent, grounding weight that made a few passages sound shrill. In Lucy Shelton's case, the problem may simply have been that of singing in Magyar, and perhaps she should consider finding or making a singing translation of a piece that needs, also, to hit its audience directly.

Meanwhile Schiff, as his Beethoven performance further indicated, may well have been hampered by a piano whose top two octaves had a chinking separateness from the rest.

Much was excellent and strong, especially in Shelton's control of long phrases and Schiff's exposition of contrapuntal invention in a work that owes much to the baroque as well as to Beethoven.

Paul Griffiths

Much improved

THEATRE

Lettice and Lovage
Globe

Celebrating its first anniversary at the Globe, Peter Shaffer's preservationist comedy forges ahead: recast, rewritten, and fortified by timely support from the Prince of Wales.

Originally it ended with the sight of two middle-aged ladies — separately expert in architecture and weaponry — wheeling out an Elizabethan bombard to demolish the 10 most hated buildings in London. Now they have gone one better, with a programme of guided tours of our 50 most notorious eyesores. As these are to be conducted by Lettice, for whom history came to a stop with the execution of Charles I, they amount to a satisfying act of Caroline revenge.

The new partners in Michael Blakemore's production have the advantage of textual changes which enliven the comic detail and *secure a better balance* between the parts. Originally, Margaret Tyzack, as Lotte the repressed British heritage bureaucrat, *had no chance of matching up to* Maggie Smith's Lettice, the irrepressible historical fantasist. Now Lotte's last-act outburst of architectural passion is transposed to half way through the play and she is no longer left standing around trying to make the best of lines like "You really are a mine of information".

Sara Kestelman plays her as a mannish professional with a blade-like profile, evidently as unassailable as a block of granite; so that when Lettice does get under her guard with stories of her roving theatrical youth and sidelights on the private life of Mary Queen of Scots, it is a great moment when Kestelman springs to her feet to resist this romantic seducer and pull herself back into the safe world of fact.

ZOË DOMINIC

Steely determination: McEwan

Maggie Smith's Lettice was a desperate improviser: plunging ahead into every fresh fantasy while her eyes and hands were signalling panic at her own bravado. Geraldine McEwan goes to the opposite extreme. Everything she does, from her opening embellishments on the non-history of Fustian House (the dullest stately home in England) to her arrival in Lotte's office clad in a martyr's robe and her subsequent confession of how she nearly chopped off her executioner's head, is deliberate.

The characteristic McEwan effect — an appearance of porcelain-like fragility belied by steely determination and perfect breath control — is applied here to maximum advantage: never more so than in the marvellously elaborated opening scene where, interrupted once too often by a wailing baby, she switches from her official spiel into all-star Elizabethan romance, transforming her nose-blowing listeners into deliriously applauding fans.

Irving Wardle

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BOOKS

Janus genius

GLYNN BOYD HARTE

Richard Holmes reviews a scholarly new biography of our greatest novelist, which, as usual, never quite gets to the heart of the prodigal mystery of genius

DICKENS
By Frederick Kaplan
John Curtis/Hodder & Stoughton, £17.95

When Charles Dickens came face to face with the Niagara Falls, on his first American tour, it was almost like a meeting between equals. Two prodigious natural phenomena (the Inimitable and the Unstoppable) confronted each other, and the great novelist immediately recognized a generative power, a glittering life force, like his own. "What voices spoke from out the thundering water; what faces, faded from the earth, looked out upon me from its gleaming depths."

It is that mysterious, overflowing prodigality of genius that challenges all Dickens's biographers. He poured forth 15 major novels in 35 years; edited two weekly papers for 20 of those years; produced a mass of stories, Christmas books, plays, and travel writing; a *Child's History of England;* gave nearly 500 live readings; and dashed off thousands of bubbling, enthusiastic letters (six volumes in the great Pilgrim Edition, but still only reaching to 1852, when he was 40). The intense reality of this huge, alternative "Dickens's world" of words continually brings into question the biographer's old equation between life and work. Do they equate at all?

Is it Mr Micawber or Dickens's father whom we most believe in? Estella or his shadowy actress-lover, Ellen Ternan? The Marshalsea of *Little Dorrit*, or the Marshalsea in Southwark? How does the biographer get into the mind of the perpetually self-creating Boz — the Sparkler, the Inimitable, or Wenerables (to his grandchildren) — the man who once gravely wrote to an Eagle Insurance executive: "You wouldn't entertain a proposal for insuring imaginary lives, would you?"

That enigma hangs over the long, scholarly, perspicacious book of Professor Frederick Kaplan; and for all his new delvings into the Dickens archives of the great Berg and Huntington manuscript collections, it is never really dispelled. We learn much, but we never quite enter into the magic place. Kaplan is a Dickens *aficionado* of the distinguished American school: he has edited Dickens's "Memorandum" book, and written two expert monographs of criticism — *Sacred Tears* (1987) on the theme of sentimentality, and *Dickens and Mesmerism* (1975). But his biographical stance is reductively neo-Freudian, drawing on the concept of a divided personality formed by Dickens's troubled relations with his parents, which was first brilliantly explored by Edmund Wilson in *The Two Scrooges* (1939). The "prison of childhood" is the rigid frame both to his life narrative, and his rather convoluted analysis of the fiction. We are presented with a Dickens embattled against himself in domestic existence — often irascible, bullying, and pathologically restless; and endlessly probing the autobiographical wounds of frustrated love.

We are told of Dickens's "vocational problem", his "performance personality", and his search for "nurturing supportiveness" from his young wife, Catherine. It is only from outside witnesses that we glimpse the extraordinary multiple identity that seems the true source of Dickens's fictional powers. A French visitor in 1843 shrewdly observed that the most popular novelist of the day could easily be mistaken for the "head clerk of a big banking house, a smart reporter of an assize court, the secret agent of a diplomatic intrigue, an astute and wily barrister, a lucky gambler, or simply the manager of a troupe of strolling players".

Kaplan cannot hold that protean figure in convincing narrative focus. Each time Dickens sits down to begin one of his novels (in weekly or monthly instalments, often lasting for nearly two years), we have a sense of being left at the study door, shut out. There is just the agony of starting in; so well conveyed by Dickens himself, "prowling about the rooms, sitting down, getting up, stirring the fire, looking out of the window, tearing my hair, sitting down to write, writing nothing, writing something and tearing it up, going out, coming in, a Monster to my family, a dread Phenomenon to myself". Then silence falls, and the biography drops back into the hectic background life of Dickens's exhausting conviviality; the night walks with Maclise, the dinners with Forster, the continental jaunts with Wilkie Collins, the Christmas jollies, the amateur theatricals, the strange obsessive visits to slums, morgues, prisons, and asylums (it is recorded that Maclise twice vomited at these visions). Much of this is familiar from Edgar Johnson's great two-volume study of 1952.

Nevertheless, Kaplan can be immensely revealing about this "secondary" life. He is excellent on the journalistic career, and such episodes as Dickens's research trip to the Preston mill-workers' lock-out to prepare for *Hard Times*. The foreign tours — especially American — are beautifully, and humorously, dramatized. His chapter on Dickens's tragic separation from his wife in 1858, "My Own Wild Way", is probably the best in the book, showing how the shock waves touched upon every aspect of Dickens's friendships, his relations with his children, his connections with his publishers, his growing sense of Victorian social hypocrisy, and above all his commitment to his "Public"— seen as a second marriage quite as impassioned as his affair with Ellen Ternan. (Though it would have been interesting to compare this with Victor Hugo's alliance with Juliette Drouet, and in general a more European context might have been illuminating — some echo of Balzac's and Dostoevsky's comparable dedication to their art.)

The final account of Dickens's years of public readings, throughout England and America, is also vividly conveyed in all its heart-rending intensity. The famous rendition of Bill Sikes's murder of Nancy, from *Oliver Twist*, which reduced audiences not to tears, but to white-faced silence, suggests some terrible, unappeased inner demon.

"After the reading, when he left the theatre, he almost expected to be arrested in the streets. He looked over his shoulder to see who was pursuing him." Emerson observed "a fearful locomotive to which he is bound and can never be free from nor set at rest". When Dickens died, he was still wrestling with that dark, implacable force in *Edwin Drood*.

Professor Kaplan's biography still leaves us, then (like Wilson's and Johnson's before him), with a simple dualism: the comic and the tragic genius locked in perpetual childhood opposition, struggling between the adult conditions of his art and his life. It is a fascinating, clever, and well-documented picture, but lacks the grand unifying perspective of the imagination. Copperfield's question still stands: "Whether I shall turn out to be the hero of my own life."

Analysis of an affair

FICTION

Philip Howard

AN ADULTERY
By Alexander Theroux
Hamish Hamilton, £12.95

THE BOOK OF FANTASY
Edited by Jorge Luis Borges, Silvina Ocampo, & A. Bioy Casares
Xanadu, £10.95

We have been waiting eight years for this new fiction from Alexander Theroux, who has been compared to Thomas Pynchon and James Joyce, but whose work is really more in the line of such mutant sports as *Tristram Shandy* and *The Anatomy of Melancholy*. It is a meticulous account of an obsessive affair between an artist and a married woman in New Hampshire. The book is intellectual, as fastidious about female psychology as Henry James at his fussiest, word-drunk, and no doubt caviare to the general reader. Chapters are spent in analysis of the painter narrator's jealousy as he watches his lover flirting at a drinks party. There is not a lot of plot. I can see a plain man of the *People* (i.e. philistine) reviewer losing patience with it. But it is an ambitious and memorable novel. References to Flaubert are not mere hype.

Since *Darconville's Cat* (jokier), Alexander Theroux has been a rich lode for word-watchers. From a few pages in An Adultery I picked up snit, scumble, alizarin, eventrated, seminiferent, and winnicking. Some of the sentences make you refuse, and go round again for another jump: "I had been thinking in but not with the discourse implanted in me amplified only by my physical attraction for her." Eh? There is gnomic philosophy and psychology: "Artists are never complete people. But if it's art that completes them, then what is taken away?" The narrator sounds a pretty dire artist, given to misty watercolours called "Henry James's Grave" and "Repetition as Insincerity, with White Ruined Earrings".

I can imagine a robust review from the the good-read school of criticism denouncing the whole enterprise as highbrow pseudery. But there is more to higher fiction than merely a good read. This is a novel that will linger in the memory long after shallower books have passed without causing a ripple.

Fantasy is the rising literary genre, though degraded by commercial exploitation. The magical realists of Latin America rub off on such writers in English as the winner of this year's Booker Prize and the probable winner of the Whitbread. One night in Buenos Aires 50 years ago three young Argentine creative writers fell to talking about fantastic literature. "One of us suggested that if we put together the fragments of the same type we had listed in our notebooks, we would have a good book." This is it: a fantastic, undisciplined pharmac-anthology of 100 dreams and nightmares, ghosts and mysteries, intimations and oddities.

They have been culled everywhere from Ancient China to modern America, from Petronius and Rabelais to Ballard and Bradbury. The quality is very patchy. Some leave you with a distinct "So what?" But the best, e.g. Borges himself, are the real hard (or should it be soft?) stuff.

I know that there are no more proof-readers left in British publishing now that the supply of defrocked clergymen has dwindled. But Spanish readers evidently have trouble with the English termination -ion, rendering it -oin; and to spell POMEGRANTE sic in caps on 10 successive pages is appropriately fantastic.

A woman to watch

Susannah Herbert

DAUGHTER OF THE EAST
By Benazir Bhutto
Hamish Hamilton, £12.95

The publication of Benazir Bhutto's autobiography coincides neatly with the elections in Pakistan — a last gasp attempt at topicality for a book that was already out of date even as it went to print. The aeroplane explosion that killed President Zia in August, only days after Ms Bhutto had put the finishing touches to her life story, transformed the author's prospects. Overnight, the romantic role of opposition leader, played as a cross between Joan of Arc and Snow White, became obsolete.

Since August, Pakistan has needed *realpolitik*, not rhetoric; the new scene calls for a new image. Unfortunately *Daughter of the East*, as its title implies, leans more on visionary aspirations and nebulous adjectives than on the details of practical politics. It is an unashamed retelling of the story of The-Evil-Usurper and The-Princess-in-Exile, taking as theme the slogan chanted at PPP rallies until August: "*Zia jave! Zia jave!* Zia must go!" But now Zia has gone, and the outrage and high moral tone appropriate for a heroine-victim are already redundant, superseded by the more urgent needs of the current election.

Without Zia, the book's sound and fury falls flat; by now it is a museum piece, although the style and manner of a soapbox orator predominate. Election watchers, who hope to discover what Pakistan under another Bhutto might be like, will find few clues here. Benazir's political experience does not really warrant an autobiography yet; her trump card is not that she is a daughter of the East (few of its daughters have spent almost a quarter of their lives being educated at Harvard and Oxford), rather that she is a daughter of Pakistan's most influential corpse, Prime Minister Zulfikar Ali Bhutto, who was deposed and executed by Zia after a *coup d'état* in 1977.

Benazir loses no opportunity to remind the reader of her inheritance as leader of the Pakistan People's Party, which was founded by her father. But she is more anxious to profit by the Bhutto-the-martyr legend than to commit herself unequivocally to her father's policies.

Daughter of the East is Benazir Bhutto as she would like to be seen, carrying the torch of democracy into the future. Judging by the deals recently struck with Pakistan's feudal landowners and former Government supporters, it is unlikely even she believes all that she has written. But in a nation where personalities seem to matter more than party affiliation or even ideology, such carping is premature. Whatever the results of the election yesterday, Benazir Bhutto is a woman worth watching.

On the Saturday Books Page: Children, POWs, and paperbacks

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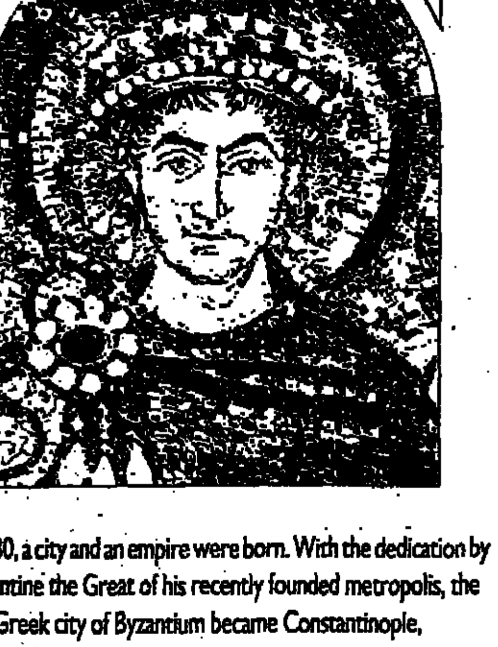

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INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Review section on Saturday by a preview of the week ahead. Items should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

BOOKING KEY
☆ **Seats available**
★ **Returns only**
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FILMS

■ **Also on national release**
☎ **Advance booking possible**

■ **BUSTER (15):** Singer Phil Collins makes his cinema début in a film surveying the life and loves of Buster Edwards of Great Train Robbery fame (102 min).
Cannon Chelsea (01-352 5096). Progs 2.00, 4.35, 7.05, 9.35.
Odeon High St Kensington (01-602 6644). Progs 1.00, 3.30, 6.00, 8.35.
Odeon Swiss Cottage (01-722 5905, 586 3057). Progs 1.40, 4.00, 6.20, 8.45.
Prince Charles (01-437 8181). Progs 1.40, 3.50, 6.10, 8.25.

■ **COMING TO AMERICA (15):** Eddie *Murphy as a pampered foreign prince* who comes to America to select his own bride. A botched comic vehicle with a touch of sweetness; directed by John Landis. (116 min).
Cannon Oxford Street (01-636 0310). Progs 2.00, 5.05, 8.10. Late Fri, Sat 11.15.
Plaza 2 (01-200 0200). Progs 2.00, 4.30, 7.00, 9.30. Late Fri, Sat midnight.

■ **CRY FREEDOM (PG):** Richard Attenborough's bumper bundle of exciting spectacle and liberal sentiments; with Kevin Kline as journalist Donald Woods, drawn into the case of South African activist Steve Biko (Denzel Washington) (158 min).
☎ **Empire Leicester Square** (01-200 0200). Progs 2.30, 6.00, 9.00. Late Fri, Sat 11.55.

DROWNING BY NUMBERS (18): Three generations of women, all called Cissie Colpitts, become involved with a coroner, who knows about the deaths of their husbands in deep water (118 min).
Renoir (01-837 8402). Progs 1.15, 3.40, 6.10, 8.40.

■ **FRANTIC (15):** Roman Polanski's *latest film — a conventional mystery* drama with Harrison Ford.
Cannon Fulham Road (01-370 2636). Progs 2.00, 6.30, 9.15.
Cannon Oxford St (01-636 0310). Progs 2.15, 5.10, 8.10. Late Fri, Sat 11.15.
Cannon Panton St (01-930 0631). Progs 2.05, 4.45, 7.30, 10.15.
Screen on Baker St (01-935 2772). Progs 3.45, 6.25, 8.40.
☎ **Warner West End** (01-439 0791). Progs 12.50 (not Sun), 3.25, 6.00, 8.35. Late Fri, Sat 11.10.

THE FRUIT MACHINE (15): *Letter to Brezhnev* writer Frank Clarke, is behind this sea-side extravaganza starring Emile Charles, Tony Forsyth and, playing a drag queen called Annabelle, Robbie Coltrane. (102 min).
Cannon Haymarket (01-839 1527). Progs 1.10 (not Sun), 3.35, 6.05, 8.35. Late Fri, Sat 11.15.

GOOD MORNING, VIETNAM (15): Robin Williams in a military comedy about a DJ sent to Vietnam to keep up the morale of the troops. Directed by Barry Levinson (121 min).

■ **JEAN DE FLORETTE (PG):** Absorbing, beautifully acted version of Marcel Pagnol's novel about Provençal life in the 1920s; with Yves Montand, and Daniel Auteuil. (121 min).
Cannon Premiere (01-439 4470). Progs 2.20, 4.40, 7.10, 9.35.

THEATRE

LONDON

☆ **BRIGADOON:** OK revival of Lerner and Loewe's misty Scottish musical.
Victoria Palace, Victoria St SW1 (01-834 1317). Tube: Victoria. Mon-Sat 7.30-10pm. Mats Thurs, Sat 2.30-5pm, £8-£20. Thurs mat, all seats half-price.

☆ **THE CONQUEST OF THE SOUTH POLE:** As re-enacted by five unemployed youths in a Ruhrland attic. Acclaimed play by Manfred Karge, author of *Man to Man*.
Royal Court Theatre, Sloane Sq, SW1 (01-730 1745). Tube: Sloane Sq. Previews from tonight, 8pm. Opens Nov 22, 8pm. Then Mon-Sat 8pm. Mats Sat (from Nov 26), 4pm. Mon £4, Tues-Sat eves £5-£12; Sat mat £4-£9.

☆ **EASY VIRTUE:** Attractive revival of Nöel Coward's 1926 with Jane How scandalizing her teenage husband's frightful county folks.
Garrick Theatre, Charing Cross Road *WC2 (01-379 6107). Tube: Leicester* Square. Mon-Fri 8-10.15pm, Sat 8.15-10.30pm, mat Tues 3-5.15pm and Sat 5-7.15pm, £7.50-£12.50.

☆ **HEART-THROB:** Witty, poignant play co-authored by Jeremy Seabrook: two women writing letters to a prisoner in a top security jail.
Bush Theatre, Shepherd's Bush Green, W12 (01-743 3388). Tube: Shepherd's Bush. Tues-Sun 8pm, £5.

★ **HENCEFORWARD:** Ian McKellen and Jane Asher in Ayckbourn's vision of a computer-controlled North London.
Vaudeville Theatre, Strand, WC2 (01-836 9988). Tube: Charing Cross. Previews until Nov 20, 7.30-9.50pm, opens Nov 21, 7-9.20pm. Then Mon-Fri 7.30-9.50pm, Sat 8.30-10.50pm; Mats Wed 2.30-4.50pm and Sat 5-7.20pm. £7.50-£15.

☆ **LINE:** Early Israel Horowitz play (about a queue) with American players and the original American director.
Orange Tree Theatre, 45 Kew Rd, Richmond (01-940 3633). Tube: Richmond. Preview tonight, 8pm. Opens tomorrow, 8pm. Then Mon-Sat 8pm and mat on Sat Dec 10, 5pm. Mon £3; Tues-Thurs £5; Fri and Sat £6.

☆ **THE MADWOMAN OF CHAILLOT:** See caption.
Lilian Baylis Theatre, Sadler's Wells, Rosebery Ave, EC1 (01-278 8916). Tube: Angel. Previews from tonight, 7.45pm. Mat Sat 3pm. Opens Nov 21, 7pm. Then Mon-Sat 7.45pm, mats Thurs *2pm and Sat 3pm. £6-£9. Until Dec 10.*

LONG RUNNERS: ☆ **Beyond Reasonable Doubt:** Queen's Theatre (01-734 1166) . . . ☆ **Cats:** New London Theatre (01-405 0072) . . . ☆ **Follies:** Shaftesbury Theatre (01-379 5399) . . . ☆ **42nd Street:** Drury Lane Theatre (01-836 8108) . . . ☆ **Les Liaisons Dangereuses:** Ambassador Theatre (01-836 6111) . . . ☆ **Me and My Girl:** Adelphi Theatre (01-240 7913) . . . ☆ **Les Miserables:** Palace Theatre (01-434 0909) . . . ☆ **The Mousetrap:** St Martin's Theatre (01-836 1443) . . . ☆ **The Phantom of the Opera:** Her Majesty's Theatre (01-839 2244) . . . ☆ **Run for your Wife:** Criterion Theatre (01-930 3216) . . . ☆ **Starlight Express:** Apollo Victoria (01-828 8665)

The Thompson touch

During a career spanning three decades, Richard Thompson (above) has remained a bit player in the story of rock. He is nevertheless a supremely gifted guitarist, an original writer, a distinctive singer and one of this country's most reliable performers. Thompson became a founding member of Fairport Convention, the pioneering folk-rock group which convened in 1967 when he was 17 years old. After a series of groundbreaking albums, including *Unhalfbricking* and *Liege and Leaf*, Thompson left the band in 1971 to pursue a solo career. During the Seventies his partnership with the singer Linda Peters produced some of his finest recorded work to date, notably the albums *I Want To See The Bright Lights Tonight* (1973) and *Pour Down Like Silver* (1975). As his current album, *Amnesia*, demonstrates, he has long since transcended the parochial sounding idiom of folk-rock to become one of contemporary music's immortals. Richard Thompson's English dates are: tomorrow Astoria, Leeds (0532 490362) 8pm, £5; Sunday, Town & Country, London NW5 (01-284 0303); Monday, Rock City, Nottingham (0602 412544); Tuesday, International 2, Manchester (061 224 5050); Wednesday, Bierkeller, Bristol (0272 268514); Thursday, Spinney Hill Hall, Northampton (0604 499188). ***David Sinclair***

Eleanor Bron (above) plays the eccentric old Parisienne in Giraudoux's last comedy, *The Madwoman of Chaillot*. The play tells how eccentrics from all quarters of Paris combine to outwit money-mad businessmen determined to drill for oil under their streets. The production starts previews tonight at the Lilian Baylis Theatre, Sadler's Wells (see listing), just as news comes that its American backer has withdrawn £150,000 because his protegée has been disencouraged from directing it. The hour is ripe for a madwoman of Islington.

OUT OF TOWN

SOUTHAMPTON: ☆ **Rhinoceros:** Ionesco's Fifties parable of mass hysteria, probably about fascism.
Nuffield Theatre, University Rd (0703 671771). Mon-Thurs 7.30pm, Fri and Sat 8pm. Mon-Thurs £6.95, Fri and Sat £7.95. (D)

WATFORD: ☆ **Woman Overboard:** Adrian Mitchell turns Lope de Vega into a Thirties musical set in the Bay of Naples and inside the crater of a nearby volcano.
Palace Theatre, Clarendon Rd (0923 225671). Mon-Thurs 7.45pm. Fri and Sat 8pm. Mon-Thurs £2.50-£7.70. Fri and Sat £2.50-£8.70. (D)

CONCERTS

☆ **ALL BARTOK:** The South Bank's Bartók series continues with Sir Georg Solti conducting the LPO in Bartók's Dance Suite, Concerto for Orchestra and Violin Concerto No 2 (soloist, Vilmos Szabadi).
Royal Festival Hall, South Bank, London SE1 (01-928 8800), 7.30pm, £2.90-£17.50.

☆ **SKROWACZEWSKI'S SCHUMANN:** The Hallé Orchestra is conducted by Stanislaw Skrowaczewski in Schumann's *Manfred* Overture, Brahms's Piano Concerto No 2 (André Watts, soloist) and Elgar's "Enigma" Variations.
Free Trade Hall, Peter St, Manchester (061-834 1712), 7.30pm, £2.50-£12.50.

☆ **BROADBENT/ES/EP:** Peter Broadbent conducts the Esterhazy Singers, English Players and soloists in Fauré's Pavane and Requiem. In between, Alistair Young solos in Poulenc's Organ Concerto.
St Marylebone Parish Church, Marylebone Rd, London NW1 (01-675 0232), 7.30pm, £6.

☆ **SILVER MENUHIN:** Sir Yehudi Menuhin conducts the Yehudi Menuhin School Orchestra in a celebration of the Yehudi Menuhin School's Silver Jubilee. This includes Elgar's Introduction and Allegro, Mendelssohn's Octet and Fauré's Elegy.
Barbican Centre, Silk St, London EC2 (01-638 8891), 7.45-10pm, £5-£75.

OPERA

★ **THE MAKING OF THE REPRESENTATIVE FOR PLANET 8:** Philip Glass's new allegorical sci-fi opera with libretto by Doris Lessing.
English National Opera, Coliseum, St Martin's Lane, London WC2 (01-836 3161). 7.30-10.15pm, £2.50-£26.

☆ **LA TRAVIATA:** Göran Järvefelt's 1920-style production for Welsh National Opera reaches Oxford on tour.
Apollo Theatre, Oxford (0865 244544). 7.15-10.15pm, £7.50-£22.50.

ROCK

☆ **SIGUE SIGUE SPUTNIK:** Flash in the pan hype of 1986, back for another splutter with a Stock Aitken Waterman hit, "Success".
Astoria, 157 Charing Cross Rd, London WC2 (01-437 1801) 7pm, £6.

☆ **GAIL ANN DORSEY:** Ex-session bassist (Thrashing Doves, Boy George, Kane Gang) promoting a moderately intelligent debut, *The Corporate World*.
Riverside, 57-59 Melbourne St, Newcastle (091 261 4386) 7.30pm, £3-£3.50.

☆ **STEEL PULSE:** Seventies reggae band from Handsworth, *Birmingham* now boasting a polished, mainstream post-Aswad sound.
Newcastle University, Kings Walk (091 232 8402) 8pm, £4.50.

JAZZ

☆ **ARTURO SANDOVAL:** *In residence* until Saturday, the Cuban trumpet maestro's band is supported by the Berklee-trained saxophonist Vaughan Hawthorne.
Ronnie Scott's Club, 47 Frith St, London W1 (01-439 0747) 9.30pm, £10 (members £2).

☆ **PULSE:** Singer Maggie Nicols spars with trumpeter Harry Beckett and saxophonist John Watson.
Band On The Wall, Swan St, Manchester (061 832 6625) doors open 8.30pm, £3.50.

☆ **TIM WHITEHEAD:** Away from Loose Tubes, the saxophonist leads a fusion band whose debut album, *Decision*, has met with mixed reviews.
Phoenix Arts Centre, Newark St, Leicester (0533 554854) 7.30pm £3.50.

☆ **LOUIS STEWART:** Second night from the Irish guitarist, a George Shearing sideman. The Jonathan Gee Trio occupies the support slot.
Bass Clef, 35 Coronet St, London N1 (01-729 2476) 8.45pm, £4.

DANCE

☆ **THE SLEEPING BEAUTY:** Ninette de Valois's production for the Royal Ballet.
Royal Opera House, Covent Garden, London WC2 (01-240 1066). 7.30-10.30pm. £1-£37.

☆ **THEN AND NOW:** Dances by Jane Dudley.
The Place, Dukes Rd, London WC1 (01-387 0031) 8-10pm, £6.

☆ **A BALL IS NOT A DANCING SCHOOL:** Collaborative work by Bruce McLean and David Ward.
Whitechapel Art Gallery, Whitechapel High Street, London E1 (01-377 0107).

GALLERIES

PHILIP VON SCHANTZ: Watercolours by an important Swedish artist.
Saga Gallery, 3 Elystan St, London SW3 (01-584 5684), Mon-Fri 10am-5pm, Sat 10am-1pm, free, until Dec 8.

AN ELEMENT OF FANTASY: Paintings and drawings by four young black artists.
The Black-Art Gallery, 225 Seven Sisters Rd, London N4 (01-263 1918), Tues-Fri 11am-7pm, Sat 12-5pm, free, until Dec 10.

OLIVER CAMPION: Recent oils of French landscape.
New Grafton Gallery, 49 Church Rd, Barnes, London SW13 (01-748 8850), Tues-Sat 10am-5.30pm, free, until Dec 3.

GABY AGIS AND BILL CULBERT: A collaborative installation by a sculptor and a dancer.
Riverside Studios, Crisp Rd, Hammersmith, London W6 (01-741-2251), Daily 1-8pm, free, until Nov 28.

NEW ENGLISH ART CLUB: The annual exhibition of a society formed by *Clausen and others* in 1886.
The Mall Galleries, 17 Carlton House Terrace, London SW1 (01-930 6844), Daily 10am-5pm, free, until Nov 19.

SHIRAZEH HOUSHIARY: Modern sculpture, organic in form, by an Iranian-born artist.
Museum of Modern Art, 30 Pembroke St, Oxford (0865 728608), Tues-Sat 10am-6pm, Sun 2-6pm, 50p, until Jan 15.

OTHER EVENTS

SALE OF MUSIC, CONTINENTAL MANUSCRIPTS AND PRINTED BOOKS: Today's sale includes the most important modern literary masterpiece ever sold at auction — Franz Kafka's *The Trial*. The original and only manuscript is expected to sell for more than £1 million.
Sotheby's, 34 and 35 New Bond St, London W1 (01-493 8080). 11am.

THE ART OF LEGO: Travelling exhibition in which artists, designers, architects, engineers and scientists have turned piles of lego bricks into works of art.
Museum and Art Gallery, John Frost Square, Newport (0633 840064). Until Nov 24, Mon-Thurs 9.30am-5pm, Fri 9.30am-4.40pm, Sat 9.30am-4pm.

POETRY EVENING: Readings from the works of one of America's leading writers, Richard Ford, and fellow American Joy Williams, who also writes about a social underclass of misfits and outcasts.
The Poetry Society, National Poetry Centre, 21 Earls Court Square, London SW5 (01-373 7861). Reception 6.30pm, readings 7.30pm. Adult £3, student *£2.50.*

GRAND BAZAAR SALE: Many bargains — kelims, jewellery and textiles — for sale, prior to the gallery's move to Alresford later this month.
The Reed Molteno Gallery, The Buildings, Broughton, Stockbridge, Hampshire (0794 301587). Until Sun, daily 10.30am-5.30pm.

BOOKINGS

FIRST CHANCE

LA BOHÈME: London première of Daniel Toscan du Plantier film, featuring Jose Carreras, Barbara Hendricks and Luca Canonici.
Barbican Cinema, Silk St, London EC2 (01-638 8891). Four weeks from Dec 26.

THE WOMAN IN WHITE: Booking for Christmas play by Melissa Murray, based on Wilkie Collins novel. Dec 1-Jan 21.
Greenwich Theatre, Crooms Hill, London SE10 (01-858 7755, cc 01-853 3800).

LAST CHANCE

AS YOU LIKE IT: The art of commissioning craft and design; featuring more than 40 applied artists and designers. Jewellery, stained glass, shoes, neon, hats and wall hangings. Ends Sun.
Royal Festival Hall, South Bank, London SE1 (01-928 3002).

LUCIAN FREUD: Works on Paper: 33 prints and 50 drawings in ink, brush, charcoal and pastel, from 1940s to late drawings and prints. Ends Sun.
Royal Albert Memorial Museum, Exeter (0392 265858).

PHOTOGRAPHS BY WOMEN: Clementina Viscountess Hawarden to Cindy Sherman in the Photo Gallery, Henry Cole Wing.
V & A, South Kensington, London SW7 (01-938 8441/8349/8500). Ends tomorrow.

Theatre: Jeremy Kingston; **Films:** Geoff Brown; **Concerts:** Max Harrison; **Opera:** Hilary Finch; **Rock:** David Sinclair; **Jazz:** Clive Davis; **Dance:** John Percival; **Galleries:** David Lee; **Walks and Talks:** Greta Carslaw; **Other Events:** Judy Froshaug; **Bookings:** Anne Whitehouse.

BEST SELLING BOOKS

For the week ending November 12

FICTION

1	**Oscar and Lucinda,** Peter Carey	*Faber*	£10.95
2	**Spy Hook,** Len Deighton	*Hutchinson*	£11.95
3	**The Edge,** Dick Francis	*Michael Joseph*	£11.95
4	**The Satanic Verses,** Salman Rushdie	*Viking*	£12.95
5	**The Greenhouse,** Susan Hillmore	*Collins*	£ 9.95

NON-FICTION

1	**Paradise Lost,** Christopher Wood	*Barrie & Jenkins*	£19.95
2	***The World of Interiors,*** M Hogg and W Harrop	*Conran Octopus*	£20.00
3	**Reflect on Things Past,** Lord Carrington	*Collins*	£17.50
4	**Antiques Price Guide,** J & M Miller	*Millers/Hamlyn*	£14.95
5	**A Brief History of Time,** Stephen Hawking	*Bantam*	£14.95

PAPERBACKS

1	**At Close Quarters,** Gerald Seymour	*Fontana*	£ 3.50
2	**The Past is Myself,** C Bielenberg	*Corgi*	£ 3.95
3	**Winter,** Len Deighton	*Grafton*	£ 3.50
4	***Janet Lives With Mel and Griff,*** Mel Smith	*Fontana*	£ 4.50
5	**Green Consumer Guide,** J Elkington & Julia Hailes	*Gollancz*	£ 3.95
6	**Wolf Winter,** Clare Francis	*Pan*	£ 3.99
7	**The Playmaker,** Thomas Keneally	*NEL*	£ 3.99
8	**The New York Trilogy,** Paul Auster	*Faber*	£ 3.95
9	**Timebends,** Arthur Miller	*Methuen*	£ 5.95
10	**The Marriage of Meggotta,** Edith Pargeter	*Futura*	£ 3.50

Source: Hatchards, 187 Piccadilly, London W1

WORD-WATCHING

Answers from page 24

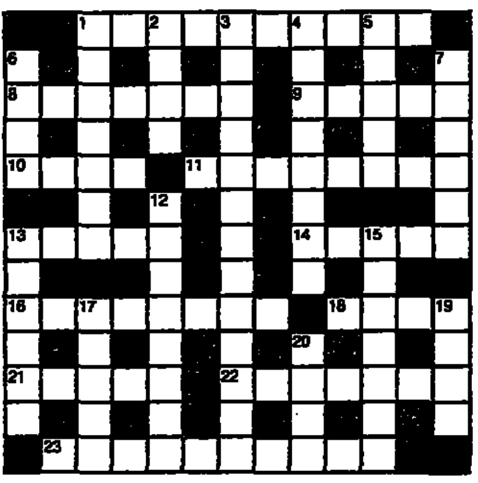
MAFFICK
(a) To celebrate a birthday, or some other notable event, with extravagant public demonstrations; hence mafficking and mafficker; an informal back-formation from Mafeking, the town in South Africa where the British garrison was besieged for 217 days by the Boers in 1899-1900; its relief was celebrated with great joy and enthusiasm in London.

TRON
(b) A public weighing-machine, used also as a place of punishment, as by nailing the ear, hence the market-place; a system of weights used at the tron, chiefly Scottish; from the Greek *trutane* a pair of scales: "This John Rob is set here for being a false informer of witnesses, and ordains his lug to be nailed to the tron by the space of ane hour."

TELEDU
(b) The stinking badger of Java and Sumatra, *Mydaus meliceps*, a carniverous animal allied to the skunk and of similar habits, the native name in Javanese: "The entire neighbourhood of a village is infected by the odour of an irritated Teledu."

AQUAMANILE
(a) A water vessell, or ewer, frequently made in the form of an animal or bird, also a basin used for the washing of hands at the celebration of Mass, from the Latin *aqua* water + *manale* ewer: "A bronze equestrian aquamanile was used as a water vessel for church purposes. The water pours out from the aperture in the horse's forehead."

CONCISE CROSSWORD NO 1722



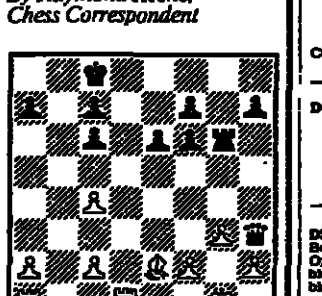
ACROSS
1 Old benefactor (5,5)
8 Mass for dead (7)
9 Shabby (5)
10 Furtive look (4)
11 Unwelcome visitor (8)
13 Tenth contribution (5)
14 Steam burn (5)
16 Intimidate (8)
18 Chinese imagery poet (2,2)
21 Shetland, Orkney current (5)
22 Repeat (7)
23 Eminence (10)

DOWN
1 Following on (7)
2 Fluent, easy (4)
3 Protesting argument (13)
4 Star character (8)
5 Outmoded (5)
6 Slump (4)
7 Of mixed origin (6)
12 Word for word (8)
13 Herald's jacket (6)
15 Stir up (7)
17 Smell (5)
19 Roasting compartment (4)
20 Incline (4)

SOLUTION TO NO 1721
ACROSS: 3 Etch 5 Grim 8 Samoa 10 Roughneck 11 Churl 12 Yam 13 Endow 14 Yatters 16 Airdrop 18 Recap 20 RAF 22 Input 23 Attentive 24 Ledge 25 Hips 26 OECD
DOWN: 1 Psyche 2 Smoulder 3 Early warning 4 Chummy 6 Reel 7 Makers 9 Chesterfield 15 Escapade 16 Attach 17 Praise 19 Puttee 21 Stop

WINNING MOVE

By Raymond Keene, Chess Correspondent



The above position is taken from the game between Nimzowitsch (White) and Fluss (Black), played in Zurich 1906. White, to move, wins. The winning move will be given in tomorrow's *Times*.

Solution to yesterday's position: White wins with 1 Qf6

ENTERTAINMENTS

EVENTS

GEM & MINERAL FAIR, Holiday Inn, Swiss Cottage, London. 19th - 20th November. Tel: (0924) 373786.

NORWEGIAN CHRISTMAS BAZAAR, Norwegian Church, 1 Albion Street, SE16. Fri 18th Nov, 12-6. Sat 19th Nov 11-6. Norwegian handcrafts, cardigans, food etc. Buses 47, 70, 188. Rotherhithe Underground.

OPERA & BALLET

COLISEUM S 836 3161 cc 240 5258. **ENGLISH NATIONAL OPERA** Ton't 7.30 **Planet 8.** Tomor 7.30 **Simon Boccanegra**

ROYAL OPERA HOUSE 240 1066/1911. Stdby info 836 6903. S CC 65 amphi seats avail on the day. **THE ROYAL BALLET** Ton't 7.30 **The Sleeping Beauty** Ballet casting info 01 240 9815 **THE ROYAL OPERA** Tomor 7.30 **Madama Butterfly**

SADLERS WELLS 278 8916 First Call CC 24 hr 7 day 240 7200 **LONDON CONTEMPORARY DANCE** Tues until 3 Dec.

WESTMINSTER 834 0283/4 CC 834 0048 Until Sat **LONDON CITY OPERA** Ton't 7.30 WERTHER Tomor 7.00 MARRIAGE OF FIGARO.

THEATRES

ADELPHI 836 7611 or 240 7913 /4 CC 741 9999/ 836 7358/ 379 4444 First call 24hr cc 240 7200 (no bkg fee) Groups 930 6123 NOW BOOKING TO APRIL '89 ME AND MY GIRL THE LAMBETH WALK MUSICAL Nightly at 7.30 Mats Wed at 2.30 & Sat 4.30 & 8.00 "THE HAPPIEST SHOW IN TOWN" S Express

ALBERY 867 1116 cc 867 1111 379 4444 (No bkg fee)/741 9999 240 7200 (Bkg fee) Grps 867 1113 BEST MUSICAL SWET Award 1983 WILLY RUSSELL'S BLOOD BROTHERS Starring KIKI DEE "ASTONISHING...A Milestone in British Musicals" S Exp "THRILLING, ORIGINAL and IMPORTANT...Brings the audience to its feet, and roaring its approval" D Mail Eves 7.45 Mats Thurs 3 Sat 4

ALDWYCH 836 6404/0641 CC 379 6233/741 9999 First Call 836 3464 (Bkg Fee) Mon-Fri Evenings 7.30 Mats Wed 3.0 Sats 5.0 & 8.30 ROWAN ATKINSON TIMOTHY WEST CHERYL CAMPBELL in THE SNEEZE Plays & Stories by Anton Chekhov Adapted by Michael Frayn Directed by Ronald Eyre

AMBASSADORS 01-836 6111/2 cc 836 1171. CC with bkg fee 240 7200/01-741 9999/Grp Sales 930 6123. Eves 7.30, Wed mat 3, Sat 4 & 8 Royal Shakespeare Company's LES LIAISONS DANGEREUSES Winner of 4 "BEST PLAY" awards. Seats sometimes available - Call Today!

ARTS S 836 2132: CC 379 4444 24 hrs, 7 days (no bkg fee) Hull Truck in John Godber's TEECHERS "TALES OUT OF SCHOOL" Gdn "class warfare, teacher tantrums, sex and the shortcomings of the state system.....MARVELLOUSLY FUNNY" Times TEECHERS "Where the pupils get through teachers at approximately the same rate as cups of coffee" TES Mon-Thur 8, Fri & Sat 6.30 & 9 Stnd.. UB40's, Snr.Cits £1.50 off 1 hr before perf

APOLLO Shaftes. Ave. 01-437 2663 CCTB 01-741 9999 (No Bkg Fee) Open All Hours 01 379 4444 (No Bkg Fee) Grp Sls 01 930 6123 WENDY HILLER BARRY FOSTER CLARKE PETERS in DRIVING MISS DAISY by Alfred Uhry Winner! 1988 Pulitzer Prize 'A Magical Performance' S.Tel Evgs. Mon-Sat 8.00 Mats. Sat 5.00 LAST 2 WEEKS!

APOLLO THEATRE Shaftesbury Ave. Box Office & C.C. 01-437 2663. Agents CC (no bkg fee) 01-741 9999 / 379 4444 & CC (with bkg fee) 240 7200 From 6 December FRANCESCA ANNIS GILLIAN BARGE ZOE WANAMAKER NATIONAL THEATRE production of MRS KLEIN by NICHOLAS WRIGHT Directed by PETER GILL "TERRIFIC STUFF" Sun Exp "THE PLAY IS GRIPPING" S.Tms

APOLLO VICTORIA SS 828 8665 cc 630 6262 Groups 828 6188 CC Open All Hours 379 4444 1st Call 240 7200 K Prowse 741 9999 Groups 930 6123 Eves 7.45 Mats Tue & Sat 3.0 "OVERWHELMING" D Tel STARLIGHT EXPRESS Music by ANDREW LLOYD WEBBER Lyrics by RICHARD STILGOE Directed by TREVOR NUNN SOME SEATS AVAIL THIS WEEK OAP's £5 on Tues mats NOW BOOKING TO SEPT '89

BARBICAN THEATRE 01 638 8891 cc (Mon-Sun 10am-8pm) ROYAL SHAKESPEARE COMPANY Today 2.00 & 7.30 (Students £5 eves, £4 mats) THREE SISTERS by Anton Chekhov 'TRIUMPHANT' Indep THE PIT FINAL PERFS - Today 2.00 & 7.30 HYDE PARK by James Shirley. THE SITE OF THE NIGHT rtns tomor 7.00

BOULEVARD Walkers Court W1 off Peter St. 01-434-1238 LAUGHING WILD by Christopher Durang Nov 8-Dec 3 Mon-Sat 7.45 Tickets £6.50 £8 WICKED LIPS Fri-Sat 10.45pm £7

CAMBRIDGE 379 5299 cc no bkg fee 741 9999/24hr bkg fee 240 7200/379 4444 Groups 930 6123 ADAM FAITH ANITA DOBSON BUDGIE The Musical "A FIVE MINUTE OVATION AND A CHORUS OF CHEERS" Std Eves 7.45 Mats Wed & Sat 3

CHURCHILL BROMLEY 18 mins Victoria 460 6677 CARMEN SILVERA, CIARAN MADDEN, DAVID GRIFFIN, RICHARD WARWICK, POLLY JAMES, LUCY FLEMING, NEIL DAGLISH, HELENA MICHELL, JEREMY BRUDENELL, ALEXANDRA BASTEDO IN TIME AND THE CONWAYS by J.B. Priestley Evgs 7.45; Mats Thurs & Sat 2.30 LAST 3 DAYS

COMEDY THEATRE Panton St. SW1 01-930 2578 ALEC GUINNESS "Masterly" F.T. EDWARD HERRMANN "Fascinating" Standard in A WALK IN THE WOODS by LEE BLESSING "Polished, witty, & humane" Gdn "Ronald Eyre's elegant production" Gdn Evgs. Tues-Sat 8.00 Mats Wed at 3.00 Sats at 4.00 cc First Call 7 day 24-hr 01-240 7200 (Bkg Fee) Open All Hours 01-379 4444 (Bkg Fee) CCTB 01-741 9999 (Bkg Fee)

CRITERION S 867 1117 CC 867 1111/379 4444/741 9999. Grps 867 1113. Eves 8. Thu mat 2.30. Saturday 5.30 & 8.30 "BRITISH FARCE AT ITS BEST" Daily Mail The Theatre of Comedy Company BRIAN MURPHY JEFFREY HOLLAND JOHN JUNKIN LINDA HAYDEN JILLI FOOT RAY LONNEN LESLIE LAWTON RUN FOR YOUR WIFE! LONDON'S LONGEST RUNNING COMEDY Written and directed by RAY COONEY Over 2400 side-splitting perfs "SHOULD RUN FOR LIFE" S. Exp

DOMINION (01) 580 9562 JIM DAVIDSON in LONDONS ALLSTAR PANTOMIME CINDERELLA with SHERRIE HEWSON GEORGE SEWELL Opens Dec 17th for 5 wks. CC 01-741 9999 Open All Hours 01-379 4444

DONMAR WAREHOUSE 240 8230 cc 867 1111 379 4444 CHEEK BY JOWL in THE TEMPEST Eves 7.30 Thur & Sat 2.30. Reduced price previews 22, 23 Nov. From Tues 29 Nov Philoctetes by Sophocles. MUST END JAN 7.

DRURY LANE THEATRE ROYAL Box Office & CC 01-836 8108. Open All Hours 01 379 4444 (no bkg fee) First Call 24hr 7 day cc bkgs on 01 240 7200 (no bkg fee). David Merrick's 42ND STREET WINNER OF THREE MAJOR 'BEST MUSICAL' AWARDS 1984 Evgs 8.0 Mats Wed 3.0, Sat 5.0 & 8.30. Reduced price mat Weds. Students and OAP's standby. Group Sales 01 930 6123 BOOK NOW FINAL GLITTERING MONTHS MUST END JAN 89

DUKE OF YORKS 836 5122 cc 836 9837 240 7200/379 4444/ 741 9999. Grps 836 3123 LAST 2 WEEKS! ALAN AYCKBOURN'S "DELIRIOUSLY FUNNY" D.Tel HOW THE OTHER HALF LOVES "PERFECTION...It will leave you weeping with laughter" D.Exp "HILARIOUS" Today 'THE FUNNIEST EVENING IN LONDON' NoW Mon-Fri 8 Mat Thu 3 Sat 5 & 8.15 Opens Dec 7 at 7pm Red Price Prevs fr Nov 30 TOM STOPPARD'S ARTIST DESCENDING A STAIRCASE WED 30 NOV: ALL SEATS £8 Mon-Thur 8 Fri & Sat 6 & 8.30

FORTUNE 836 2238, 240 1614. CC 741 9999 First Call 836 3464 (Bkg Fee) Eves 8.0 Sats 5.0 & 8.30. SOLD OUT UNTIL CHRISTMAS. SEATS AVAILABLE FROM JAN 3 TO FEB 18. MAUREEN LIPMAN in RE: JOYCE! Adapted from the works of JOYCE GRENFELL with Denis King Directed by Alan Strachan

GARRICK 01 379 6107 cc 01 240 7200 MARIA AITKEN RUPERT EVERETT THE VORTEX By Noel Coward Prevs 19 Jan Opens 26 Jan

GARRICK 379 6107 CC 240 7200 24 hrs 7 days 741 9999/379 4444 open all hours (no bkg fee) Grps 240 7941 Mon to Fri 8pm Mat Tues 3pm Sat 5pm & 8.15pm NOEL COWARD'S COMEDY EASY VIRTUE "...a triumph" D.Mail "Not to be missed" S.Tel "Hilarious... wonderful stuff" S.Exp

GLOBE THEATRE 01 437 3667/ 741 9999. First Call 836 3464 (bkg fee) Groups 930 6123. Evgs 7.45, Sat Mat 3.00 GERALDINE McEWAN SARA KESTELMAN in LETTICE AND LOVAGE a new comedy by PETER SHAFFER with MORAY WATSON directed by MICHAEL BLAKEMORE

GREENWICH THEATRE 01-858 7755. cc 01 853 3800 (no bkg fee) Evenings 7.45 Mats Sat 2.30 THE MILLIONAIRESS by George Bernard Shaw, Nov 21-26 For One Week Only BERNARD BRESSLAW in FALSTAFF Evgs 7.45, Mats Wed & Sat 2.30

HAYMARKET THEATRE ROYAL Box Office & CC 01-930 9832 cc 1st Call 24hr 7 day 01-240 7200 (Bkg Fee) & Open All Hours 01-379 4444 (Bkg Fee) VANESSA REDGRAVE in ORPHEUS DESCENDING by Tennessee Williams Directed by Peter Hall Prevs from 7 Dec. Opens 13 Dec.

HAYMARKET THEATRE ROYAL Box Office & cc 01-930 9832 First Call 24 hour 7 day cc bkgs on 01 240 7200 (Bkg Fee) REX HARRISON EDWARD FOX "Rules the Roost" D Exp. "Subtle, Powerful, Tender" Obs in J.M. BARRIE'S Mischievous...Courageous Comedy" Sun Exp. THE ADMIRABLE CRICHTON Evgs 8.00, Mats Weds & Sats 3.00 LAST 3 WEEKS!

LILIAN BAYLIS THEATRE SADLER'S WELLS 278 8916 First Call cc 24 hr 7 day 240 7200 Eleanor Bron in THE MADWOMAN OF CHAILLOT by Jean Giraudoux Opens Ton't Eves 7.45. Mats Thurs 2pm Sats 3pm.

LONDON PALLADIUM From 21 December ALLO ALLO with the TV Stars "IT'S ALL SAUCE AT THE CAFE OF LAUGHS" Daily Express. Box Office & CC 01-437 7373 Agents CC with Bkg Fee. First call 24hr/7 day 01-240 7200 & CC no Bkg Fee CCTB 01-741 9999/ Open All Hours 01-379 4444 Group Sales 01-930 6123

LYRIC 01 437 3686 01 434 1550 cc 01 434 1050/734 5166/741 9999 24 hr cc 379 4444/836 3464 (bkg fee) Grps 930 6123 BRIAN RIX "Master Farceur" D Mail "Returns in his SMASH HIT" Tms DRY ROT "A FARCE TO BE RECKONED WITH" D Mail "A Corking Evening Out" D Mir Eves 8 Mats Thur 3 Sat 5

LYRIC HAMMERSMITH 01 741 2311 Eves 7.45pm. Mats Wed 2.30pm Sat 4pm ASYLUM a new play by Paul Kember. Cast includes SARAH MILES. Studio: Eves 8pm Shared experience in THE BACCHAE.

MAYFAIR 629 3037 cc 379 4444 Dec 12 - 31 Twice Daily 2.00 & 4.00 Wed & Sats 10.30, 2.0 & 4.0 SOOTY'S XMAS SHOW.

NATIONAL THEATRE SBI Box Office & CC 01-928 2252 Grps 01 620 0741 Agencies, bkg fee: 240 7200/741 9999 NATIONAL THEATRE OLIVIER Ton't & Tomor 7.15 BARTHOLOMEW FAIR by Ben Jonson LYTTELTON Ton't & Tomor 7.45 THE SECRET RAPTURE by David Hare COTTESLOE Ton't & Tomor 7.30 MRS KLEIN new play by Nicholas Wright Cheap seats day of perfs all three from 10am

NEW LONDON Drury Lane WC2 405 0072 CC 404 4079 OPEN ALL HOURS 379 4444. Tkts from W H Smith Travel Branches. Eves 7.45 Tue & Sat 3.00 & 7.45 THE ANDREW LLOYD WEBBER /T.S. ELIOT MUSICAL CATS SEATS NOW AVAILABLE FOR 1989 MON TO THURS Group Bookings 01 930 6123 or 01 405 1567. NOW BOOKING TO APRIL 89

OLD VIC 928 7616 cc 261 1821 The Musical CANDIDE 2 Dec - 7 Jan Now Booking for Christmas

OLD VIC 928 7616 cc 261 1821. Eves 7.30. Wed Mat 2.30. Sat 4.00 & 7.45. "INTRIGUING, IMAGINATIVE PRODUCTION" Standard. THE TEMPEST by William Shakespeare "MAX VON SYDOW'S SORROWING PROSPERO ... LIKE THE WHOLE PRODUCTION IT IS A PERFORMANCE WITHOUT SHOWY EFFECTS. IT IS WITH SUCH QUIET LUCIDITY THAT MILLER'S TEMPEST KICKS UP A STORM" Independent. LAST 2 WEEKS!

PALACE THEATRE 434 0909 24hrs cc 379 4444 (bkg fee) 240 7200 (bkg fee) Groups 930 6123 Grps 494 1671 "THE SHOW OF ALL SHOWS" Newsweek LES MISERABLES THE MUSICAL SENSATION Eves 7.30 Mats Thu & Sat 2.30 Latecomers not admitted until the interval "FIGHT TO GET A TICKET" LBC NOW BOOKING TO SEPT '89

PHOENIX THEATRE 01-836 2294 cc 01-240 9661 or 01-741 9999 (No Bkg Fee) also 01-240 7200/ 01-379 4444 (Bkg Fee) November 24 until January 7 DEREK JACOBI in RICHARD II by William Shakespeare Directed by Clifford Williams Evgs. 7.30 (Nov 28 at 7.00) Mats Thurs and Sat 2.00pm From January 11 RICHARD III

PRINCE EDWARD 734 8951 ALL tel cc bkgs FIRST CALL 24hr 7 day on 836 3464 Grp Sales 930 6123 Eve 7.30 Mat Thur/Sat 2.30 BEST MUSICAL 1986 Drama Magazine CHESS 'A GRAND MASTER OF A SHOW' Newsweek OVER 1000 PERFORMANCES!

PRINCE OF WALES Box Office 01 839 5972 CC 24hr (with bkg fee) 836 3464/379 6131 (open all hrs) ASPECTS OF LOVE ANDREW LLOYD WEBBER'S New Musical Lyrics by DON BLACK & CHARLES HART Directed by TREVOR NUNN Opens April 12 1989

PRINCE OF WALES 839 5989 GEMMA CRAVEN EMILE BELCOURT RODGERS & HAMMERSTEIN'S SOUTH PACIFIC "WALL-TO-WALL SHOW STOPPERS" D Express "TERRIFIC" Times "A Great Musical" S Times Eves 7.30 Wed & Sat 2.30 Credit Cards 01 836 1226 Group Sales 930 6123 MUST END JANUARY 14 PRIOR TO NATIONAL TOUR

QUEENS 734 1166/0261/0120 cc 741 9999/379 4444 24hr 7day cc 836 3464 (bkg fee) Group Sales 930 6123 TONY BRITTON GWEN WATFORD BEYOND REASONABLE DOUBT by JEFFREY ARCHER "BRILLIANT" Press Assoc. "A TRIUMPH" D Exp IN ITS 2ND YEAR! Mon-Sat 8 Mat Thu 3 Sat 4.30

RAYMOND REVUEBAR CC 734 1593 Mon-Sat two shows nightly 8pm & 10pm. Paul Raymond presents THE FESTIVAL OF EROTICA 1958 - 1988. Now celebrating 30 SENSATIONAL YEARS at the world's centre of erotic entertainment.

SADLERS WELLS 278 8916 First Call CC 24 hr 7 day 240 7200 WHIRLIGIG THEATRE THE SELFISH SHELLFISH Tomor 6pm. Sat 2.00 & 5pm. DINOSAURS AND ALL THAT RUBBISH Sat 10.30am

ST MARTIN'S 01-836 1443. Special CC No. 379 4444. Evgs 8.0 Tues 2.45, Sat 5.0 and 8.0 36TH YEAR OF AGATHA CHRISTIE'S THE MOUSETRAP

SAVOY THEATRE 01 836 8888 cc 836 0479/379 6219 741 9999 (no bkg fee) CC 1st Call 24hr 240 7200 (no bkg fee) 379 4444 (booking fee) Grps 930 6123 MICKEY ROONEY ANN MILLER 'Perfection' ST 'Phenomenal' Obs in SUGAR BABIES "SHEER MAGIC ... SHEER UNREPEATABLE MAGIC" D Mail Eves 8 Mats Thur & Sat 2.30 Limited Engagement. Book Now!

SHAFTESBURY THEATRE Box Office 379 5399 24hr cc 379 4444 (bkg fee) cc 741 9999 240 7200 (bkg fee) Groups 930 6123 "A SUMPTUOUSLY STARRY PRODUCTION" FT "EVEN BETTER THAN BEFORE" D Tel JULIA McKENZIE MILLICENT MARTIN DANIEL MASSEY DAVID HEALY & EARTHA KITT FOLLIES "After 14 months Follies remains THE BEST MUSICAL in London" Gdn. "Musicals don't come any more adult or any better" Time Out. "A HEAVENLY SHOW" Mail on Sunday Eves 7.45 Mats Wed & Sat 3. Group Discounts Wed Mats. New booking to Jan '89

STRAND cc 836 2660/4143/ 5190 cc 836 3464 741 9999 379 4444 Groups 240 7941 Eves 7.45. Wed & Sat Mats 3pm COLE PORTER'S CAN-CAN "could hardly be done better... Great fun!" Daily Mail DONNA McKECHNIE "IS TERRIFIC" Ind MILO O'SHEA BERNARD ALANE "IF I WAS GOING FOR A JOLLY GOOD EVENING OUT I'D GO TO CAN-CAN" Kaleidoscope

STRATFORD UPON AVON Box Office and cc (0789) 295623 or First Call (with bkng fee) 01 240 7200 (RST and SWAN) Royal Shakespeare Company at RST. The Tempest Mat Today 1.30. Macbeth Tonight 7.30 THE PLANTAGENETS; Henry VI Tomor 7.30, Edward IV Mat Sat 1.30, Richard III Sat 7.30. Swan Theatre The Man of Mode Mat Today. Sat 1.30. Plain Dealer Tonight 7.30. Restoration Tomor 7.30, Constant Couple Sat 7.30. The Other Place, The Love Of A Nightingale and King John Stop-Over Meal/ticket/ hotel package (0789) 414999.

VAUDEVILLE 836 9987/5645 cc 741 9999 1st Call 836 3464 (Bkg Fee) PREVIEWING NOW OPENS 21 NOV 7pm IAN McKELLEN JANE ASHER in ALAN AYCKBOURN'S new play HENCEFORWARD... Evgs 7.30 Wed 2.30 Sats 5 & 8.30

VICTORIA PALACE 834 1317 "The Real Thing" Standard LERNER & LOEWE'S BRIGADOON "Is the most joyously robust musical to be seen in the West-End - NOT TO BE MISSED" Daily Exp CC (bkg fee) 836 2428/741 9999 Group Sales 930 6123 Mon-Sat 7.30 Thur & Sat 2.30 THURS MATINEE HALF PRICE

WESTMINSTER 834 0283/4 CC 834 0048 379 4444 Open all hours 741 9999 (no bkg fee) 240 7200 - 24 hrs 7 days (bkg fee) Two Narnian Plays: From 29 Nov THE MAGICIAN'S NEPHEW. From 11 Jan THE LION, THE WITCH AND THE WARDROBE NOW BOOKING.

WHITEHALL 867 1119 cc 867 1111 379 4444 (no bkg fee) 240 7200/741 9999 Grps 867 1113 "The Master's New Thriller" S.T. FRANCIS DURBRIDGE'S A TOUCH OF DANGER "Firecracker Of A Thriller" N of W Eves 8 Mats Thur 3 Sat 5

WYNDHAM'S THEATRE 01-867 1116 cc 01-867 1111/379 4444 (no bkg fee) Grps 01-867 1113 "An Ideal Holmes" D. Tel JEREMY BRETT EDWARD HARDWICKE in THE SECRET OF SHERLOCK HOLMES by Jeremy Paul "The best Holmes and Watson I have ever seen" Sunday Express "Both performances are of a high brilliance" Times Lit Supplement Directed by Patrick Garland Mon-Fri 8.00, Sats 5.30 & 8.30

ART GALLERIES

New Grafton Gallery
49 Church Rd, Barnes, SW13
Tel:01-748 8850
OLIVER CAMPION
Until 3 December
Tue-Sat 10-5.30

COLNAGHI 14 Old Bond St, London W1. 01-491 7408. ENGLISH DRAWINGS AND WATERCOLOURS. Until 3 Dec. Mon-Fri 10-6; Sats 10-1.

FINE ART SOCIETY, 148 New Bond St, W1. 01-629 5116. ARTISTS IN SOHO.

FISCHER FINE ART 30 King St, St James's, SW1. 01-839 3942. HENRY MOORE - Sculpture and Drawings. Until 13 Jan. Mon-Fri 10-5.30; Sats 10-12.30.

GALERIE BESSON 15 Royal Arcade, 28 Old Bond St, W1. 01-491 1706. HANS COPER. Until 25 Nov. Tue-Fri 10-5.30; Sats 10-12.30.

JPL FINE ARTS: IMPRESSIONIST AND POST-IMPRESSIONIST Paintings, Pastels, Watercolours and Drawings. 26 Davies Street, London W1. Tel: 01-493 2630.

MALL GALLERIES, The Mall, (Nr Admiralty Arch), SW1. 01-930 6844 Annual Exhibition of THE NEW ENGLISH ART CLUB. November 10-19. 10am-5pm (inc Sun). Admission free. Come and buy paintings for Christmas.

ROYAL ACADEMY OF ARTS, PICCADILLY, W1. Recorded Info: 01-439 4996/7. Henry Moore. Toulouse-Lautrec: The Graphic Works. Norman Ackroyd Colour Chart of a Way. Open daily 10-6 inc. Sun (reduced rate Sun am).

ROY MILES GALLERY, 27 Berkeley Square, London W1. Tel: 01-495 4747. Georgian Paintings (USSR) Loan exhibition now on view.

W H PATTERSON, 19 Albemarle St, London W1. Tel: 01-629 4119. EXHIBITION - Recent Landscapes by ANDREW COATES. 16-26 Nov. Mon-Fri 9.30-6. Sat 9.30-1.

CINEMAS

CAMDEN PLAZA opp. Camden Tube 485 2443 Paul Cox's VINCENT (PG) Progs 2.25 4.30 6.40 8.50.

CHELSEA CINEMA Kings Road SW3 351 3742 BAGDAD CAFE (PG) Progs 1.00 3.00 5.00 7.00 9.05. ENDS THURS 17 NOV. START FRI Juzo Itami's A TAXING WOMAN (18) Advance Booking Now Open.

CURZON PHOENIX Phoenix St, off Charing Cross Rd 240 9661 ITAMI'S DEATH JAPANESE STYLE (18) Film at 1.15 (not Sun) 3.30 6.10 8.40, LAST WEEK. Fr Fri A WORLD APART (PG)

CURZON WEST END Shaftesbury Avenue W1 439 4805. BARBARA HERSHEY in 'A WORLD APART' (PG) Film at 1.00 (not Sun) 3.30 6.10 8.50. "Humane, subtle and powerfully moving" FT. LAST WEEK. Fr Fri TO KILL A PRIEST (15)

MINEMA 45 KNIGHTSBRIDGE 235 4225 VINCENT (PG) The Life and Death of Vincent van Gogh Daily: 3.0 5.0 7.0 9.0.

ODEON HAYMARKET 839 7697 All seats bookable in advance. Access and Visa telephone bookings welcome. THE DAWNING (PG) Sep progs Daily 1.15 3.45 6.15 8.45.

ODEON LEICESTER SQUARE 930 6111 Info 930 4250 / 4259. All progs bookable in advance. Credit Card Hot Line (Access/Visa/Amex) 930 3232 or 839 1929. 24 hour service. SWITCHING CHANNELS (PG) Sep progs Daily 12.45 3.15 6.00 8.45. Doors open 12.30 3.00 5.30 8.15.

ODEON MARBLE ARCH 723 2011 All seats bookable in advance. Access and Visa telephone bookings welcome. BIG (PG) Sep progs Daily 1.15 3.35 6.15 8.45.

ODEON WEST END Leicester Square 930 5252 All progs bookable in advance. Credit Card Hot Line (Access/Visa/Amex) 930 7615. 24 hour service. COLORS (18) Sep progs Daily 12.20 3.00 6.00 8.30

RENOIR Brunswick Sq, WC1 (Russell Square Tube) 837 8402
1. Souleymane Cisse's YEELEN (The Light) (PG) Progs 2.10 4.20 6.35 8.50
2. DROWNING BY NUMBERS (18) Progs 1.15 3.40 6.10 8.40. ENDS THURS 17 NOV. STARTS FRI A TAXING WOMAN (18)

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هكذا من الاصل

TELEVISION AND RADIO

Compiled by Peter Dear
and Jane Rackham

BBC1

6.00 Ceefax AM.
6.35 Edgar Kennedy in *Radio Rampage* (b/w). **6.55** Weather
7.00 Breakfast Time with John Stapleton and Sally Magnusson. Includes national and international news at **7.00, 7.30, 8.00** and **8.30**; weather at **7.25, 7.55** and **8.25**; regional news and travel bulletins at **7.27, 7.57** and **8.27**. **8.55** Regional news and weather
9.00 News and weather followed by Open Air. **9.20** Kilroy! Robert Kilroy-Silk chairs a discussion on height. The guests include the western world's tallest woman and Britain's tallest man
10.00 News and weather followed by Going for Gold (r). **10.25** *Children's BBC* presented by Andy Crane begins with Playbus **10.50** Gran, narrated by Patricia Hayes (r). **10.55** Five to Eleven. Garard Green with a reading
11.00 News and weather followed by Open Air. The guest is ITN newsreader Carol Barnes
12.00 News and weather followed by Daytime Live. The guests include one of the men who has revolutionized the British retail fashion trade, George Davies; and harpist Ieuan Jones. **12.55** Regional news and weather
1.00 One O'Clock News with Philip Hayton. Weather
1.30 Neighbours. Madge doesn't mince her words when conveying a message to Mrs Mangel
1.50 Going for Gold. European general knowledge quiz presented by Henry Kelly
2.15 Film: Hooray for Love (1935, b/w) starring Ann Sothern, Gene Raymond and Fats Waller. Comedy about a struggling producer of musicals who dreams of a hit success. Directed by Walter Lang
3.25 Children in Need. On the eve of the appeal, Joanna Lumley reports from Television Centre on the preparations for the big event
3.50 Charlie Chalk with the voices of Michael Williams, John Wells and Barbara Leigh-Hunt **4.05** Lassie. Animated series about the canny canine **4.30** Bad Boyes. Episode five of the 10-part comedy series
4.55 Newsround **5.05** Blue Peter. Yvette Fielding climbs the spire of Salisbury Cathedral, the tallest in Britain, which is in urgent need of repair. (Ceefax) **5.35** Neighbours (r).
6.00 Six O'Clock News with Nicholas Witchell and Andrew Harvey
6.30 London Plus and weather
7.00 Top of the Pops introduced by Gary Davies and Mike Read
7.30 EastEnders. Michelle makes a decision that does not please Arthur; and why has Pete missed his lunchtime pint at the *Queen Vic*? (Ceefax)
8.00 Tomorrow's World includes Peter Macann in Germany reporting on a prototype wheel-less train which travels electromagnetically
8.30 The River. Comedy romance starring David Essex and Katy Murphy. (Ceefax)
9.00 Nine O'Clock News with Michael Buerk. Regional news and weather
9.30 Thompson. Comedy sketches and music from Emma Thompson with, among others, Kenneth Branagh and Phyllida Law. (Ceefax)
10.00 Children in Need. Sue Cook with a run-down of where the £14 million raised last year has been distributed
10.30 Question Time. Sir Robin Day's guests are the editor of *Today*, David Montgomery, Professor David Marquand and MPs Norman Lamont and Clare Short.
11.30 Rapido. French rock and roll series presented by Antoine de Caunes. Among those appearing tonight are Randy Newman and New Order
12.00 Weather.

BBC2

9.00 Ceefax **9.20** Daytime on Two: legs and arms **9.40** Tackling racism **10.00** Metal joins **10.25** Thinkabout **10.40** Investigating science **11.00** A Yorkshire church **11.20** Selby's modern coalfield **11.40** Young people in today's Vietnam **12.10** Maths: statistics **12.30** Romantic fiction **12.55** The role of television in learning
1.25 Little Misses and the Mister Men (r). **1.40** Music Time (r).
2.00 News and weather followed by Watch (r). **2.15** One Man and His Dog. Heat four features three shepherds from Ireland
3.00 News and weather followed by Chronicle: Life and Death in Egypt. A documentary following a team of scientists examining mummies to discover what life was like in Ancient Egypt (r).
3.50 News, regional news and weather
4.00 Catchword. Word game presented by Paul Coia **4.30** Travellers in Time. Film of a 1912 expedition towards the South Pole (r).
5.00 Grow Biz Quiz. Gardening quiz with contestants representing BBC Radios Cornwall, Essex, York and Hereford and Worcester
5.30 Holiday Outings. Ironbridge, Salop (r). **5.35** Country File (r).
6.00 Film: Rembrandt (1936, b/w) starring Charles Laughton. Biopic about the later years of the celebrated painter. Directed by Alexander Korda
7.20 Choir of the Year. The third quarter-final of the competition
7.50 Open Space: Foster Child. The story of a native Canadian searching for his roots
8.30 Top Gear includes a visit to the Caravan, Camping and Holiday Show at Earls Court; and a preview of next week's Lombard RAC Rally
9.00 Alexei Sayle's Stuff. The last of the off-beat comedy series
9.30 40 Minutes: A Policewoman's Lot. (Ceefax) (see Choice)
10.10 The Tracey Ullman Show. Comedy playlets
10.30 Newsnight **11.15** Weather
11.20 The Talking Saxophone. A portrait of Andy Sheppard (r). Ends at **11.55**.

ITV/LONDON

6.00 TV-am begins with News and The Morning Programme introduced by Richard Keys; **7.00** News followed by Good Morning Britain presented by Mike Morris and Kathryn Holloway; **8.00** News; **9.00** News and After Nine which includes a discussion on the problems of infidelity.
9.25 Lucky Ladders. Word game show. **9.55** Thames news and weather **10.00** The Time. . .The Place. . . Mike Scott chairs a discussion on a topical subject
10.40 This Morning. Magazine series presented by Judy Finnigan and Richard Madeley. Today's edition includes advice on family problems; and furniture refurbishment ideas. Plus national news at **10.55** and regional news at **11.55**
12.10 Puddle Lane. Puppet series **12.30** Santa Barbara. Another episode of the sun-stroked soap set in California
1.00 News at One with Julia Somerville **1.20** Thames news and weather
1.30 Eye on the White House. The first of a new series that goes behind the scenes of ABC television as it brought the presidential election campaign to the voters **2.00** Richmond Hill. Australian drama series **2.55** Home Cookery Club. Oat and Apple Pudding Cake (r).
3.00 Give Us a Clue. Celebrity mime game presented by Michael Parkinson. This afternoon, Liza Goddard and Lionel Blair are joined by Emma Freud, Sally Ann Howes, Spike Milligan, Susan Penhaligon, Tony Scannell and Dave Lee Travis **3.25** Thames news and weather **3.30** Sons and Daughters.
4.00 Button Moon. Puppet series **4.10** The Ratties **4.20** Dangermouse. Cartoons. (Oracle) **4.45** Gilbert's Fridge with Phil Cornwell and John Eccleston
5.15 Blockbusters. General knowledge quiz game presented by Bob Holness
5.45 News with Fiona Armstrong.
6.00 Thames news and weather
6.25 Help with news about occupational therapy as a career
6.30 Emmerdale Farm. Amos can't make out if Kate is with Phil or Joe
7.00 The Bottom Line. A new six-part consumer affairs series.
7.30 Chain Letters. Word association game introduced by Andrew O'Connor
8.00 The Bill. Uniformed officers at Sun Hill answer a call to a domestic dispute to find that the house is under surveillance by the CID. (Oracle)
8.30 Miss World 1988. Live coverage of the beauty contest from the Royal Albert Hall, introduced by Peter Marshall and Alexandra Bastedo
10.00 News at Ten includes an interview with Mrs Thatcher in Washington **10.30** Thames news and weather
10.35 The City Programme. British Steel privatization — will the price be right?
11.05 01- for London includes reviews of the film *Tucker*; and of the Helmut Newton exhibition. Followed by Crimestoppers
11.35 Prisoner: Cell Block H.
12.30am Contacts puts people in touch with others of similar interests
1.00 What the Papers Say with Bruce Anderson of the *Sunday Telegraph*
1.15 Rock in the Dock. Doctor and the Medics in concert
2.15 News headlines followed by Film: Cry Havoc (1943, b/w) starring Margaret Sullavan. Second World War drama about nurses on a Japanese-encircled island in the Pacific. Directed by Richard Thorpe.
4.00 News headlines followed by Too Close for Comfort. Comedy series
4.30 America's Top Ten (r).
5.00 ITN Morning News. Ends **6.00**

CHANNEL 4

9.30 Schools
12.00 Sesame Street
12.30 Business Daily.
1.00 IT for the Terrified. Information technology series. (Oracle) **1.30** Circuit Training. Basic electronics (r). (Oracle)
2.00 Horses. The role of the horse in the development of human civilization (r). (Oracle)
3.00 A People's War. Series on the impact of the Second World War on Britain's civilian population (r). (Oracle)
4.00 Time to Talk. Lord St John of Fawsley talks to Lesley Judd about his religious beliefs
4.30 Fifteen-to-One.
5.00 Film: It's a Boy (1933, b/w) starring Edward Everett Horton. Comedy about a groom whose wedding is turned into chaos when a young man arrives claiming to be his son. Directed by Tim Whelan
6.30 The Sharp End examines the plight of Romanians leaving for Hungary to seek work and a new life.
7.00 Channel 4 News with Nicholas Owen and David Walter
7.50 Comment followed by Weather
8.00 Sumo. The first of a new 15-programme series featuring the massive Japanese wrestlers
8.30 Film: Look Back in Anger (1959, b/w) starring Richard Burton, Claire Bloom and Mary Ure. Powerful drama, based on John Osborne's stage play about an "angry young man" and his relationships with his wife and her friend who comes to stay. Directed by Tony Richardson
10.25 Film: The Highest Court (1986). An award-winning *cinema vérité* documentary from the Soviet state of Latvia following a murderer from the moment of the police investigation, through the trial to his sentence of death. Directed by Gertz Franc. English subtitles
11.45 Film: The Mission (1983) starring Housang Touzie. Thriller about an Iranian who has doubts about his orders to assassinate in New York a former colonel in the late Shah's secret police. Directed by Parviz Sayyad. English subtitles. Ends at **1.45am.**

VARIATIONS

BBC1 WALES: 6.30pm-7.00 Wales Today 12.00-12.05am News and weather SCOTLAND: 10.50am-11.00 Dotaman 6.30pm-7.00 Reporting Scotland 8.30-9.00 Superscot NORTHERN IRELAND: 5.35pm Today's Sport 5.40-6.00 Inside Ulster 6.30 Neighbours 6.55-7.00 Inside Ulster Update 8.30-9.00 Spotlight 12.00 The River 12.30am Close ENGLAND: 6.30pm-7.00 Regional news magazines

BBC2 SCOTLAND: 3.00pm-3.50 News and weather followed by Bowls. Highlights of the CIS Senior Championship final

ANGLIA As London except:1.20pm-1.30 News 6.00-6.30 About Anglia 10.35 Divided We Stand 11.05 Wideangle 11.35 Film: Passion Flower Hotel 1.25am Night Gallery 2.00 Sportsworld 3.00 The Time ..The Place... 3.40 Kojak 4.35-5.00 Fifty Years On

BORDER As London except:1.20pm-1.30 Border News 3.30-4.00 Young Doctors 6.00-6.30 Lookaround 10.35 Bet You Didn't Know 11.05 Prisoner Cell Block H 12.00 Film: The Bitch 1.45am Pop Profile 2.00 Sportsworld 3.00 The Time ..The Place... 3.40 Night Beat 4.40-5.00 Jobfinder

CENTRAL As London except:12.35pm-1.00 The Young Doctors 1.20-1.30 Central News 6.00-6.30 News 10.35 Central Lobby 11.05 Magnum 12.50am Sportsworld 1.55 The Time...The Place...2.35 Van Halen Live 4.00-5.00 Jobfinder

CHANNEL As London except:12.30pm-1.00 The Sullivans 1.20-1.30 News 6.00-6.30 Channel Report 10.35 Facing South 11.05 Prisoner: Cell Block H 12.00 Hodson Confidential 12.30am Film: War of the Worlds 2.00 Sports Action 3.00 The Time...The Place... 4.40-5.00 Fifty Years On

GRAMPIAN As London except:1.20pm-1.30 Grampian news 6.00-6.30 North Tonight 10.35 Crann Tara 1.05 Married With Children 11.30 What The Papers Say 11.45 Twilight Zone 12.00 Film: The Bitch 1.45am Genesis 2.00 Sportsworld 3.00 The Time...The Place... 3.45 Night Beat 4.40-5.00 Jobfinders

GRANADA As London except:1.20pm-1.30 Granada Reports 3.30-4.00 The Young Doctors 6.00-6.30 Granada Reports 10.35 Prisoner Cell Block H 11.30 What The Papers Say 11.45 Twilight Zone 12.00 Film: The Bitch 1.45am Genesis 2.00 Sportsworld 3.00 The Time.. The Place... 3.40 Night Beat 4.40-5.00 Jobfinder

HTV WEST As London except:1.20pm-1.30 News 6.00-6.30 News 10.35 West This Week 11.25 Weekend Outlook 11.35 The Fugitive* 12.30am Film: From Noon Till Three 2.30 Quiz Night 3.00 West This Week 3.45 Trans World Sport 4.45-5.00 Jobfinder

HTV WALES As HTV West except:6.00-6.30pm Wales At Six 10.35 Wales This Week 11.05-11.35 Rugby Round-Up

SCOTTISH As London except:1.20pm-1.30 Scotland Today 3.30-4.00 The Human Factor 6.00-6.30 Scotland Today 7.30-8.00 Scottish Questions 10.35 Rising Damp 11.05 9 to 5 11.35 Scottish Picture Show 11.50 In Verse 12.50am What The Papers Say 1.05 Kojak 2.00 Sportsworld 3.00 The Time...The Place... 3.40 Off The Wall 4.40-5.00 Jobfinder

TSW As London except:1.20pm-1.30 News 6.00-6.30 Today 10.35 Business South West 11.05 Spanish Connection 12.00 Film: The Bitch 1.45am Genesis 2.00 Sportsworld 3.00 The Time...The Place... 3.05 Night Beat 4.40-5.00 Jobfinder

TVS As London except:12.30pm The Sullivans 1.20-1.30 News 6.00-6.30 Coast to Coast 10.35 Facing South 11.05 Prisoner: Cell Block H 12.00 Hodson Confidential 12.30am Film: War of the Worlds 3.00 The Time...The Place 3.40 Quiz Night 4.10 America's Top 10 4.40-5.00 Fifty Years On

TYNE TEES As London except:12.30pm-1.00 Party with the Rovers 1.20-1.30 News 6.00-6.30 Northern Life 10.35 Northern Eye 11.05 Prisoner Cell Block H 12.00 Film: The Bitch 1.45am Genesis 2.00 Sportsworld 3.00 The Time...The Place... 3.40 Night Beat 4.40-5.00 Jobfinder

ULSTER As London except:1.20pm-1.30 Newstime 3.30-4.00 The Young Doctors 6.00 Six Tonight 6.20-6.30 Police Six 10.35 Counterpoint 11.05 Carson's Law 12.00 Film: The Bitch 1.45am Pop Profile 2.00 Spotsworld 3.00 The Time...The Place... 3.40 Night Beat 4.40-5.00 Jobfinder

YORKSHIRE As London except:12.30pm-1.00 The Young Doctors 1.20-1.30 News 6.00 Calendar 10.35 The Ripple Runs 11.05 Special Squad 12.00 Film: The Squeeze 2.00am Police Precinct 3.00 Sledgehammer 3.30 Music Box 4.30-5.00 Jobfinder

S4C Starts:9.30am Schools 12.10pm Pobol Y Cwm 12.30 Newyddion 12.35 Ffalabalam 1.00 Open College 2.00 Parliament Programme 2.30 Film: Flight of the Doves 4.30 Fifteen To One 5.00 Landshapes 5.30 Abbott and Costello* 6.00 Newyddion 6.15 Hafoc 6.40 Pobol Y Cwm 7.00 O Vaughan i Fynwy 8.00 Dinas 8.30 Newyddion 8.55 Snd 9.55 Signals 10.55 Film: Point of Order* 11.45 Film: The Mission 1.45am Closedown

RTE 1 Starts:2.30pm Pantability 3.00 'Live' At Three 4.00 Emmerdale Farm 4.30 Onedin Line 5.30 Country Practice 6.00 Angelus 6.01 Six-One 6.45 Garda Patrol 7.00 Top of the Pops 8.00 Jake and the Fat Man 9.00 News 9.30 Today Tonight 10.10 Bib 11.10 Hard Times 11.40 Mart and Market 11.45 Closedown

NETWORK 2 Starts: 2.30pm Bosco 3.00 Flora Dora Folk 3.10 Care Bears 3.40 Owl Service 4.10 Pat's Pals 4.30 Happy Birthday 4.45 Once Upon A Time 5.25 Campbells 6.00 Jo-Maxi 6.30 Home and Away 7.00 Nuacht 7.05 Cursai 7.30 Airwaves 8.00 Return Journey 9.30 Falcon Crest 10.30 Network News 10.50 Nighthawks 11.35 Closedown

A dangerous equality

TELEVISION CHOICE

Despite being kicked unconscious as she broke up a fight, WPC Louise Ross does not want any safe, station job (BBC2, 9.30pm)

● If a policeman's lot is not a happy one, a policewoman's can be even less so. Harry Weisbloom's film for **40 Minutes** (BBC2, 9.30pm) suggests that it may even be the fault of the Sex Discrimination Act. Before the act, women police officers were paid less than men but kept away from the dangerous jobs. Equality has meant having to cope with everything, from Saturday night drunks to inner-city riots. The programme concentrates on the West Midlands force, which has 920 women officers, the highest proportion in the country. Last year 62 of them were injured on duty. The Chief Constable, Geoffrey Dear, thinks that with the retreat of chivalry women are singled out for attack, being seen as the weak link in the chain. Sheena Thomas, a sergeant at 27, resents being called a weak link and politely tells him so. She says that the gentler female touch is often more effective in defusing trouble. But she has had her moments, notably when she tried to arrest a shoplifter and was set upon by a gang of youths. They picked her up and carried her to a balcony with a 30ft drop. She was rescued by some drunks, who offered her a reviving swig of meths. Louise Ross, a 21-year-old probationer, was off work for a month after being kicked unconscious as she arrested a man during a gang fight. But she would still rather be out on the streets than playing the traditional policewoman's role of staying behind at the station making tea for her male colleagues. It is a revealing film, given pace and realism by the hand-held camerawork but sometimes spoiled by a raucous and incoherent soundtrack.

Peter Waymark

Radio 1

MW (medium wave) Stereo on **VHF** (all day in London, 104.8; the Midlands, 98.4; the North, 98.8; South Wales, Avon and Somerset, 98.7; central Scotland 98.6; and nationally between **5.00pm** and **7.00pm**)
News on the half-hour from **6.30am** until **8.30pm**, then at **10.30** and **12.30** midnight
5.30 Adrian John **7.00** Simon Mayo **9.30** Simon Bates **12.30** Newsbeat (Ian Parkinson) **12.45** Gary Davies **3.00** Steve Wright **5.30** Newsbeat (Ian Parkinson) **5.45** Bruno Brookes **7.00** Top of the Pops (with BBC1) **7.30** Phillip Schofield Live on Thursday **8.30** Andy Kershaw **10.30** Nicky Campbell **12.30-2.00** Richard Skinner

Radio 2

MW (medium wave) News on the hour
4.00 Steve Madden **5.30** Chris Stuart **7.30** Derek Jameson **9.30** Ken Bruce **11.00** Moira Stuart including the Children in Need auction. Telephone your bids on 01-580 4444 **1.05** David Jacobs **2.00** Gloria Hunniford **3.30** Adrian Love **5.05** John Dunn including Children in Need auction **7.00-4.00am** Children in Need Request Show

WORLD SERVICE

All times in GMT.
7.00 World News **7.09** Twenty-four Hours **7.30** Mediawatch **7.45** Network UK **8.00** World News **8.09** Words of Faith **8.15** **8.30** John Peel **9.00** World News **9.09** Review of the British Press **9.15** The World Today **9.30** Financial News followed by Sports Roundup **9.45** Society Today **10.00** News Summary **10.01** Assignment **10.30** The Million Pound Radio Show **11.00** World News **11.09** News about Britain **11.15** New Ideas **11.25** Book Choice **11.30** Londres Midi: French News Magazine **12.00** Newsreel **12.15** Multitrack 2 **12.45** Sports Roundup **1.00** World News **1.09** Twenty-four Hours **1.30** Network UK **1.45** Jazz Scene UK **2.00** Outlook, opening with World News **2.45** Mediawatch **3.00** Newsreel **3.15** The Pleasure's Yours **4.00** World News **4.09** News about Britain **4.15** Assignment **4.45** The World Today **5.00** World News **5.09** Commentary **5.15** English by Radio **5.45** Londres Soir **6.30** Heute Aktuell **7.00** Programmes in German **8.00** World News **8.09** The World Today **8.25** Words of Faith **8.30** Meridian **9.00** News Summary **9.01** Sports Roundup **9.15** Seven Seas **9.30** Mediawatch **9.45** Talking From **10.00** Newshour **11.00** World News **11.09** Commentary **11.15** Music Now **11.45** English - A Language for the World **12.00** Newsdesk **12.30** Best on Record **1.00** News Summary **1.01** Outlook **1.25** Financial News **1.30** Jazz Scene UK **1.45** Talking from **2.00** World News **2.09** Review of the British Press **2.15** Seven Seas **2.30** Citizens **3.00** World News **3.09** News about Britain **3.15** The World Today **3.30** Focus on Faith **4.00** Newsdesk **4.30** The World Today **4.45** Morgenmagazin **5.45** 648 News Headlines **5.55** Financial News **6.00** Newsdesk **6.30** Londres Matin

Radio 3

First broadcast for Michael Finnissy's opera (R3, 7.30pm)

6.55 Weather. News Headlines
7.00 Morning Concert: Weber (Overture to Euryanthe: Berlin PO under Herbert von Karajan); Kodaly (Dances from Galanta: Philharmonica Hungarica under Dorati)
7.30 News
7.35 Morning Concert (contd): Berlioz (Overture to Le Carnaval romain: SNO under Gibson); Saint-Saëns (Fantaisie Africa: RPO under Previn, with Jean-Philippe Collard, piano); Wieniawski (Polonaise de Concert Op 4: Itzhak Perlman, violin, and Samuel Saunders, piano): Crusell (Clarinet Concerto No 2 in F minor: LSO under Francis with Thea King, clarinet)
8.30 News
8.35 Composers of the Week: Mozart. Adagio and Fugue in C minor (K 546): Camerata Salzburg under Vegh; Zwei deutsche Tanze in A and C (K 567): Vienna Mozart Ensemble under Willi Boskovsky; Two canons: Berlin Soloists under Knothe; Divertimento in E flat (K 563): Boston Chamber Players (r)
9.35 Grainger and Company: Leslie Howard (piano) plays Grainger's Suite from In a Nutshell: One More Day My John: and Sussex Mummers Christmas Carol; Garry Judd's Three Knobblers for piano: and Stanford's Maguire's Kick (arr Grainger) (r)
10.15 Schubert: Octet in F: Academy of St Martin-in-the-Fields Chamber Ensemble
11.20 BBC Philharmonic Orchestra in Mannheim: Bernhard Klee conducts Britten's Four Sea Interludes (Peter Grimes); Liszt's Piano Concerto No 1 in E flat; and Dvorak's Symphony No 7 in D minor. With Jorge Bolet (piano). Includes **12.05** Interval reading
1.00 News
1.05 Bristol Lunchtime Concert: Live from St George's, Bristol. Guildhall String Ensemble with David Titterington (organ) perform Handel's Organ Concerto in F Op 4 No 4; Richard Rodney Bennett's Reflection on a Theme of William Walton; and Handel's Organ Concerto in G minor OP 7 No 5
2.00 Joseph Silverstein: Music for solo violin. Bach's Partita No 3 in E; Nathan Milstein's Paganiniana: and Ysaye's Sonata No 4 in E minor (r)
2.45 Schumann: Berlin PO under James Levine perform Symphonies No 2 in C and No 3 in E flat (Rhenish)
4.00 Courtesy of Paganini: Lawrence Glover (piano) plays Schumann, Liszt: Frank Spedding, Paganini; and Brahms (r)
4.40 Langham Chamber Orchestra: Steuart Bedford conducts Rossini's Overture to The Silken Ladder; Respighi's Il tramonto; and Haydn's Symphony No 91 in E flat. With Heather Harper (soprano) (r)
5.30 Mainly for Pleasure: With Lyndon Jenkins
7.00 News
7.05 Third Ear in Ireland Michael Hall chairs a discussion on the state of Irish Opera with Randall Shannon, Michael McCaffrey and Elaine Padmore
7.30 The Undivine Comedy: First broadcast of Michael Finnissy's four-act opera introduced by the composer, performed by Mary King (mezzo-soprano), Richard Jackson (baritone), Pauline Vaillancourt (soprano) Richard Morris (baritone) and Nigel Robson (tenor). Includes **8.25** Boleslav Taborski considers Zygmunt Krasinski, the author of the play upon which the opera is based
9.50 Music in our Time BBC SO under Oliver Knussen perform Stephen Edwards's Brickfields Lament; Robert Saxton's Concerto for Orchestra; and Poul Ruders's Manhattan Abstraction
11.00 Composers of the Week: Berg. Suite from Lulu: and Violin Concerto (to the Memory of an Angel) (r)
12.00 News **12.05** Close

Radio 4

LW (long wave) (s) Stereo on **VHF**
5.55 Shipping Forecast
6.00 News Briefing; Weather **6.10** Farming Today **6.25** Prayer for the Day (s)
6.30 Today, incl **6.30, 7.00, 7.30, 8.00, 8.30** News; **6.55, 7.55** Weather; **8.35** Yesterday in Parliament **8.57** Weather
9.00 News
9.05 Face the Facts: John Waite investigates companies, officialdom and bureaucracy on behalf of members of the public. Last in the series
9.30 Catcher of Shadows: Profile of Victorian photographer Frank Meadow Sutcliffe (r)
10.00 News; The Natural History Programme: Fergus Keeling and Jessica Holm investigate wildlife in the South Pacific
10.45 An Act of Worship (s)
11.00 News, Travel; Citizens
11.25 Conversation Piece (see Choice)
11.50 First Person: Continuing the series of talks by first-time broadcasters who have a story to tell (6 of 13) Charlie Nelson
12.00 News; You and Yours with John Howard
12.25 Second Thoughts: A comedy by Jan Etherington and Gavin Petrie, with James Bolam and Lynda Bellingham (3 of 8) (s) (r) **12.55** Weather
1.00 The World at One
1.40 The Archers (r) **1.55** Shipping Forecast
2.00 News; Woman's Hour: Includes a discussion on legal access to children for fathers; Frances Bissell, *The Times* cookery correspondent, explains the traditions behind Christmas puddings; and a taste of a live improvised soap opera being performed in a Bristol theatre twice a week
3.00 News; Digressions: Play by Juliet Ace about a woman's reflections as she travels to apply for an Arts in the Community course. With Petra Markham and Natasha Pyne (s)
4.00 News
4.05 Bookshelf: Nigel Forde reviews two books on the Sixties, *Very Heaven* by Sara Maitland and *Days in the Life* by Jonathon Green; plus Jeanette Winterson gives a guided tour of her bookshelves
4.35 Kaleidoscope (r)
5.00 PM **5.50** Shipping Forecast **5.55** Weather
6.00 Six O'Clock News; Financial Report
6.30 Counterpoint: Ned Sherrin hosts a general musical knowledge quiz (s) (r)
7.00 News
7.05 The Archers
7.20 Any Answers? Brian Gear with a selection of listeners' responses to subjects raised in last week's *Any Questions?*
7.30 The Radio Progamme: Laurie Taylor with the magazine about radio and its programmes (r)
8.00 A Sideways Look At . . . (r)
8.15 Mind the Gap: Stuart Simon looks at the implications of the widening trade gap for Britain's economy
9.00 Does He Take Sugar? Magazine for disabled listeners and their families
9.30 Andy Kershaw with recordings from the BBC Sound Archives (r)
9.45 Kaleidoscope: Includes reviews of three books by South African writers: *Haji Musa and the Firewalker* by Ahmed Essop, *Renewal Time* by Es'kia Mphalele and *A Small Circle of Beings* by Damon Galgut; plus an interview with Richard Thompson about his new album *Amnesia* and his current tour; a comparison of two films by Japanese director Juzo Itami: *Death Japanese Style* and *A Taxing Woman*; and a feature on the legacy of Russian director Stanislavsky
10.15 A Book at Bedtime: A Far Cry from Kensington **10.29** Weather
10.30 The World Tonight
11.15 The Financial World Tonight
11.30 Today in Parliament
12.00 News incl **12.20** Weather
VHF as above except: **9.05-10.45am** For Schools: **9.05** Preview **9.10** Together — An Assembly for schools **9.30** Living Language **9.50** First Steps in Drama **10.10** Something to Think About **10.20** Tales of Narnia **11.00-12.00** For Schools: **11.00** Teachers' Talk **11.05** In the News **11.30** Pictures in Your Mind **11.40** Listen! **1.55-3.00pm** For Schools: **1.55** Listening Corner **2.05** Looking at Nature **2.20** SlambashWangs of a Compo Gormer **2.40** Science for All **5.50-5.55** PM (continued) **12.30-1.10am** Schools Night Time: French B and French E

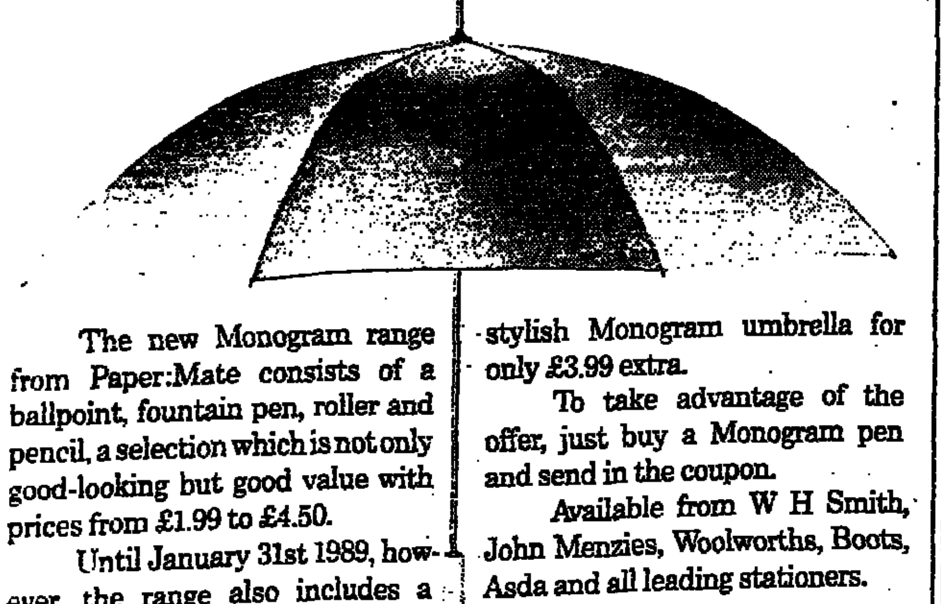
FREQUENCIES: Radio 1: 1053kHz/285m;1089kHz/275m;VHF-88-90.2. Radio 2: 693kHz/433m;909kHz/330m;VHF-88-90.2. Radio 3: 1215kHz/247m; VHF-90-92.5. Radio 4: 198kHz/1515m:VHF-92-95. LBC: 1152kHz/261m;VHF 97.3. Capital: 1548kHz/194m;VHF95.8. Greater London Radio: 1458kHz/206m;VHF 94.9; World Service: MF648kHz/463m.

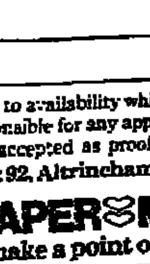
RADIO CHOICE

One of our top scientists: Sir George Porter (R4, 11.25am)

● Chemistry, says the eminent scientist Sir George Porter in **Conversation Piece** (Radio 4, 11.25am) is not an easy subject to get over to the public. But, talking to Sue MacGregor, he has a jolly good try at doing it. The spoonful of sugar he administers to help the medicine go down is the image of the schoolboy Porter using a Bunsen burner to turn copper sulphate crystals from blue to white and back to blue again by wetting them. So far, so easy. You will probably find yourself taking up a position alongside MacGregor as she gasps "I don't think I can quite cope with that!" when Sir George, wearing his cap as joint Nobel Prize winner for his pioneering work on the technique of flash photolysis, describes what can be observed to happen in a thousandth of a millionth of a millionth of a second. With wonders like this, and other "big surprises" he quotes — such as the discoveries that the world is round not flat and that we we were planned by a "string of beads" called DNA — it is small wonder that the president of the Royal Society has a reservation about Thomas Huxley's maxim that science is really only organized common sense.

Peter Davalle





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IN THE TLS THIS WEEK

'like Milosz from Poland or Holub in Czechoslovakia ... a true cosmopolitan, and his writing has something of their unruffled astringency and meditative humour'

John Bayley on the octogenarian Irish essayist Hubert Butler

MARRIAGE
WHAT KIND OF A CONTRACT?

GREEN PHILOSOPHY AND PRACTICE

PETER PORTER ON HEAVEN

TLS
THE TIMES LITERARY SUPPLEMENT

FROM YOUR NEWSAGENT
EVERY FRIDAY £1.10

College pays £160,000 to settle dispute with lecturer

By Frances Gibb, Legal Affairs Correspondent

Ruskin College, Oxford, has paid £60,000 with £100,000 costs to Mr David Selbourne, the lecturer in politics forced to resign two years ago after being boycotted for writing an article in *The Times*.

The payment, in settlement of two actions — one for constructive dismissal and the other for libel — brought against the college by Mr Selbourne, comes just two weeks before the trial of the first of the actions was due to start in the High Court.

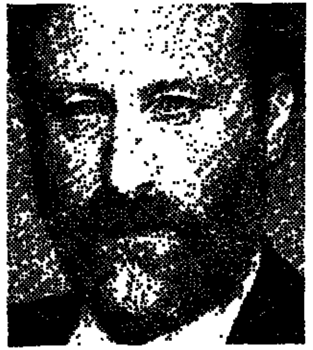
Yesterday Lord Goodman, Mr Selbourne's solicitor, said: "I consider this a handsome settlement and a complete vindication of Mr Selbourne's position.

"It is also a reaffirmation of the principle of academic liberty which in my view was seriously eroded by their (the college's) behaviour."

The sum, he said, was equivalent to five years' income based on the value of Mr Selbourne's net £12,000 annual salary. "Ruskin College have hauled down the flag."

In all, the costs to the college of the settlement, achieved after two years' negotiation, are estimated at a total of £300,000, including an estimated £100,000 costs for the other side.

In a separate settlement a modest sum has been paid into court by *Private Eye* over comments it made impugning Mr Selbourne's motives in writing for *The Times* and, "crossing" the picket lines of the printers.



Mr David Selbourne: relief at settlement

Yesterday Mr Selbourne said he was relieved the litigation, which had been a "great burden", was over.

"I am very glad the matter has now ended in this way, with a substantial payment into court by the college. This means the college also pays the legal costs. I consider it to be a complete vindication of my entitlement, while I was a tutor, to have written for any newspaper of my choice, and on the stand I took in bringing legal proceedings against the college."

Mr Selbourne has spent his time in the last two years on the litigation and on writing a new book, due to be published next June by Jonathan Cape, based on the papers of his father, a physician.

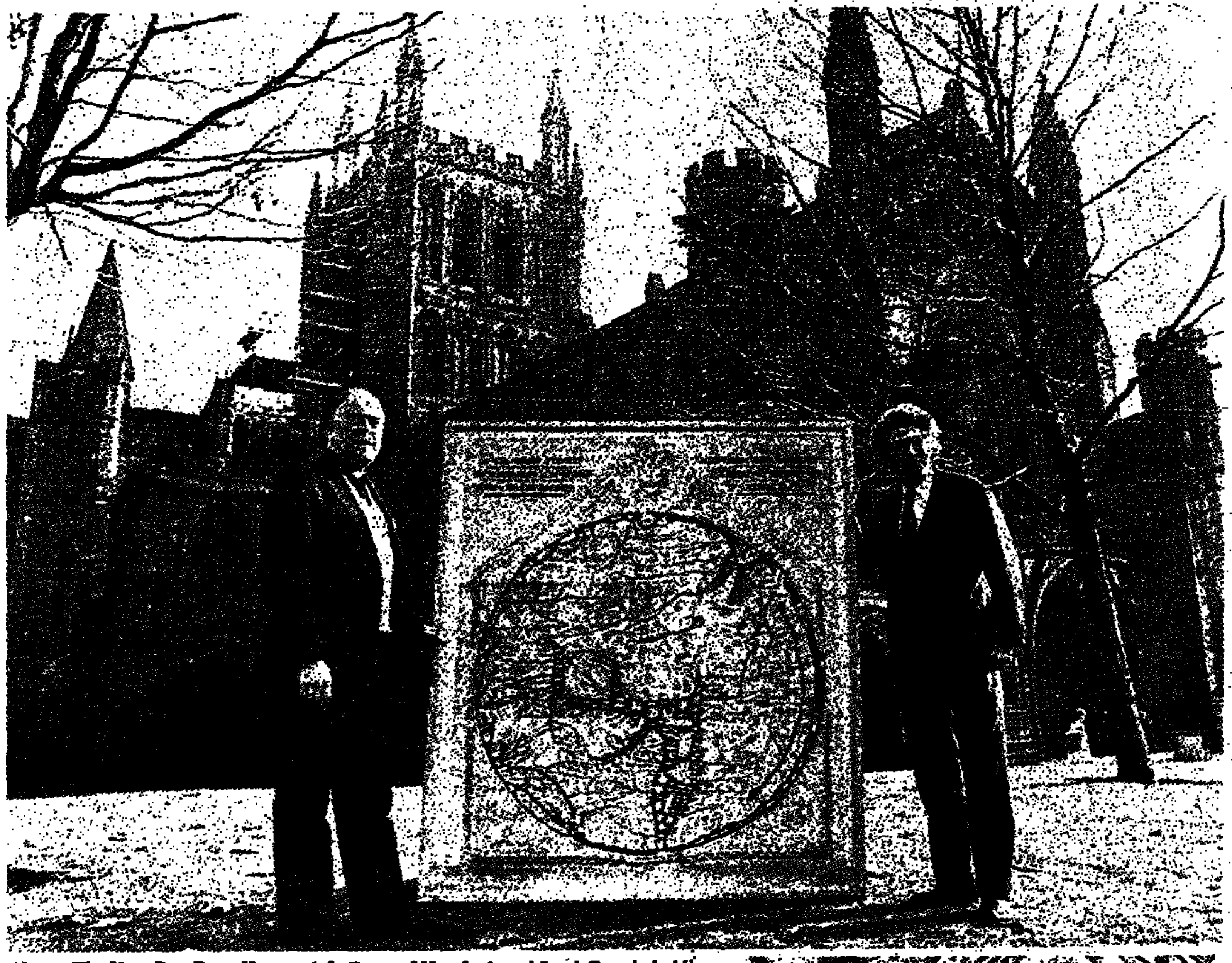
Mr Selbourne, for many years a distinguished left-wing teacher at Ruskin, wrote an article in March 1986 about the Labour Party and its handling of the Militant issue at the time of the Labour Party and trade union movement's boycott of the *The Times*.

In June an executive committee of college governors passed a motion of censure which implied he had brought the college into disrepute and suggesting that disciplinary procedures be instituted.

He alleged constructive dismissal over the college's conduct, including the boycott of his lectures by students; and libel over a resolution published within the college condemning his actions and demanding an undertaking that he refrain from similar action.

In the October of that year his position became untenable and he was forced to resign.

Outcry over auction of Mappa Mundi



Above: The Very Rev Peter Haynes, left, Dean of Hereford, and Lord Gowrie holding a facsimile of the *Mappa Mundi* yesterday, and right, detail showing the British Isles.

Continued from page 1

heritage importance". Sir Peter Wakefield of the National Art-Collections Fund, and a private source of funds in heritage crises, said "This is the first we have heard of it. If it is sold it will be very sad."

The government's Office of Arts and Libraries said: "We were aware of the possible sale, but there haven't been specific negotiations. The minister feels it is too early for him to start making pronouncements, because there is a long way to go before the map is lost to the nation."

When *The Times* put the heritage institutions' reactions to Lord Gowrie's office last night, his personal assistant, Mr John Dowling, insisted that from the very day Hereford Cathedral had contacted them Lord Gowrie kept in touch with heritage institutions and the Minister for the Arts. "He has gone to considerable lengths to appraise them of the situation."

The Mappa Mundi is the only surviving large scale gothic plan of the world.

Doctor Christopher de Hamel, Sotheby's expert on medieval manuscripts said: "This is without parallel the most important and most celebrated medieval map in any form, the most remarkable illustrated English manuscript of any kind and certainly the greatest extant thirteenth century pictorial manuscript".

The map, 64in by 54in, on vellum, shows the world as a round plate with Jerusalem at its centre. It contains about 500 illustrations and information on travel, trade and pilgrim routes, place names, architecture, plants, animals, *history and mythology*.

The cathedral authorities took the decision to sell it this year after considering options to raise £7 million.

Leading article, page 17

Clarke stands firm in pay row

**By Jill Sherman
Social Services
Correspondent**

The dispute over nurses' pay reached a new pitch last night as the Government said that appeals on regrading would not be heard from nurses taking industrial action.

At the same time unions called for the Advisory, Conciliation and Arbitration Service (Acas) to intervene.

Meanwhile, Mr Trevor Clay, Royal College of Nursing general secretary, deepened the rift with other nursing unions by attacking the Confederation of Health Service Employees (Cohse) and the National Union of Public Employees (Nupe) indicating he was no longer prepared to negotiate alongside them.

Mr Kenneth Clarke, Secretary of State for Health, anxious to avoid an escalation of action, warned nurses involved in disputes that they would not get changes to grades.

He spoke amid claims from Cohse and Nupe that managers were regrading staff as a result of industrial action. "No appeals will be heard in any unit from staff who are not working normally," Mr Clarke said.

Mr Clarke said the the 14 regional health authorities had agreed that no nurses or midwives would gain from working to grade.

Last night however Nupe appealed to the staff side to refer the whole dispute to ACAS unilaterally. "Tempers are beginning to fray and we need a cooling down period.

Mr Clarke's intervention came as the Royal College of Nursing, which has a no-strike agreement, signalled a further split with, Cohse and Nupe, the other main health unions by suggesting a shake-up in the Whitley negotiating machinery.

Mr Clay, RCN general secretary, said that after the recent action, the College would no longer tolerate having minority representation on the nurses and midwives negotiating council.

Although the College represents the majority of Britain's 500,000 nurses it does not hold the most seats on the staff side council. This means the College has had to toe the line of its more militant colleagues in presenting evidence to the nurses pay review body and in the negotiations over clinical regrading.

"Cohse and Nupe have sometimes said they will not sit down with the RCN. I think the RCN will have to review whether it wants to sit down with them," Mr Clay said.

The RCN also announced yesterday the first steps towards extending membership to unqualified nursing auxiliaries. The move, which is likely to further antagonize Nupe and Cohse which represent most auxiliaries, is bound to trigger a recruitment war

All three unions will be vying for the 120,000 nursing auxiliaries and nursing assistants which make up 25 per cent of the nursing workforce.

Inquest on IRA men halted

Continued from page 1

Mr Justice Carswell granted leave for the application to a Belfast solicitor acting for the widow of Gervaise McKerr, one of the three IRA men who was killed by members of the Headquarters Mobile Support Unit during a car chase outside Lurgan on November 11 1982.

The solicitor, Mr Patrick Finucane, requested leave to apply for a High Court review on the coroner's decision to include as evidence the unsworn written statements of the three officers responsible for shooting Gervaise McKerr, Eugene Toman and Sean Burns.

Proceedings at the Craigavon inquest were delayed by half an hour while Mr Elliott awaited the High Court's decision on the application for a review. He told the jury of six women and five men that they would continue until the afternoon and then adjourn.

Mr Finucane returned to the inquest after Mr Justice Carswell's ruling. He asked the coroner to immediately adjourn the hearing. Mr Elliott rejected his request and rose for lunch.

On the inquest's return Mr Elliott announced that he was adjourning the proceedings. He explained his change of mind to the jury by saying that he had received papers relating to tomorrow's High Court action and that he had to return to Belfast immediately.

This is the third day running that the inquest into the killings which are at the centre of "shoot-to-kill" allegations has been thrown into disarray. On Monday, the first day of the hearing, the Burns and Toman families stormed out of the court with their lawyers and vowed they would have nothing further to do with inquest, which they claimed was a "whitewash". Earlier, the McKerr's solicitor walked out to prepare his application for a review which would compel the three officers to give evidence in person rather than by written statements which are not subject to cross-examination.

Yesterday, Mr Seamus Mallon, the SDLP MP for Newry and Armagh, interrupted the inquest and pleaded with the coroner to adjourn the hearing. He claimed that it was becoming a "charade."

Royal Ulster Constabulary witnesses yesterday continued to give evidence without the families and their solicitors present. They were not cross-examined.

GEC launches bid for Plessey

Continued from page 1

ing, GEC and Siemens propose to create a significant new European partnership. There are important common interests, many of which are reflected in the activities of Plessey. The acquisition of Plessey will provide the catalyst to give effect to the common objectives and will be the springboard for further substantial expansion together."

The long-term nature of the thinking of Lord Weinstock and Mr Karlheinz Kaske, the Siemens chairman, is underlined by what is planned for GPT, the telecommunications company created jointly by GEC and Plessey last March to create Britain's leading telecommunications manufacturer primarily concerned with the supply and development of the new generation System X telephone exchanges.

The plan is for Siemens to take a 40 per cent stake in GPT with GEC accounting for the other 60 per cent.

Siemens will maintain its own telecommunications product lines and GPT its lines for the time being although there will be mutual help in marketing.

However, GPT and Siemens will work towards common systems in the future.

One target will be new products for the single European market but there will be a big effort to attack the massive United States market where both British interests and Siemens have so far had only limited success.

The two companies would expect to establish a co-operative force in defence electronics through the acquisition of Plessey and investment in Siemens' defence interests in West Germany and Belgium.

GEC would take a half stake in Siemens defence electronics business, but will own 51 per cent of Plessey's defence electronics interests in North America, which have been expanded through acquisition. GEC, of which Marconi is the key defence electronics subsidiary, is already well established in this sector in North America.

Plessey is intended to continue to operate in Europe as an independent entity with Siemens adding the strength of products, technology and other resources.

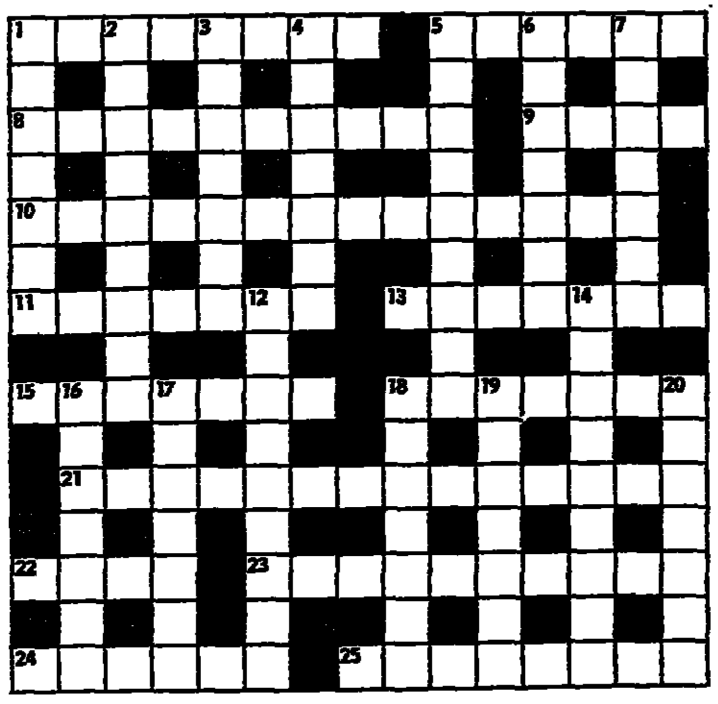
It would mean that, with Marconi also operating independently, there would be separate domestic sources of defence equipment in the United Kingdom, a move which is seen as helping to meet any Ministry of Defence hesitations over the the acquisition of Plessey.

Such worries played a key role when the Monopolies and Mergers Commission turned down GEC's earlier bid to acquire the company in 1985.

The Anglo-German alliance could be an attempt to force the Department of Trade and Industry and the European Commission into a "split decision", Office of Fair Trading sources said yesterday.

Mr Peter Sutherland, the European Community's Competition Commissioner, expects to be drawn into the Siemens-GEC bid for Plessey at an early stage.

THE TIMES CROSSWORD PUZZLE NO 17,829



ACROSS
1 Travelled, say, by river to try out a vehicle (4,4).
5 In Kent the output of coal gives comfort (6).
8 Hugo has stories about one of these period pieces (10).
9 White flower, or blue? (4).
10 Forthcoming issue may drive one into this union (4-3,7).
11 Recipient of two letters indentified as a grass (7).
13 Surgeon's assistant coming into line? (7).
15 Perhaps met in church first to raise money (7).
18 Extend the professional pine finish (7).
21 Ambiguity from Butler needed no translation (6,8).
22 Two pages needed for extended table? (4).
23 Handel, we hear, was sometimes hagridden (10).
24 Old ascetic's directions about Indonesian currency (6).
25 Honour gained by Jean Paul in the long run (8).

DOWN
1 The vicar's just the chap to call again (7).
2 No harm can come to the final competitor (9).
3 Brainwork, albeit troublesome at first (7).
4 River engulfs hostelry and small wood (7).
5 King lends ear, perhaps, to his malicious defamation (9).
6 Pulse is fast, they found, in Paris (7).
7 Record once distributed around a Continental city (7).
12 Social worker known for lack of pretension? (6-3).
14 Swimmer overturned arguments noisily in course of meal (9).
16 Going on interminably with no purpose? (7).
17 They root for it in Perigord! (7).
18 Creature grasping gold — the agent of all our woes (7).
19 Sounds like what foremen do abroad (7).
20 Cucumber produced by woman in Gateshead family (7).

Concise Crossword, page 22

WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct?

By Philip Howard

MAFFICK
a. To celebrate joyously
b. To smuggle drugs
c. To bluff or tease

TRON
a. An Asclepiad foot
b. A public weighing machine
c. A packed lunch

TELEDU
a. An Indian language
b. The stinking badger
c. Long-range signals

AQUAMANILE
a. A medieval ewer
b. Bluish green
c. A bath-maiden

Answers on page 22

Solution to Puzzle No 17,828

T	O	P	K	N	O	T	■	R	E	D	F	L	A	G
A	■	A	■	O	■	R	■	E	■	E	■	A	■	L
I	N	C	U	R	■	I	M	M	I	N	E	N	C	E
L	■	K	■	M	■	C	■	I	■	I	■	C	■	A
O	D	D	M	A	N	O	U	T	■	G	R	E	E	N
F	■	R	■	■	■	L	■	■	■	R	■	■	■	E
F	R	I	A	R	■	O	L	D	M	A	S	T	E	R
■	■	L	■	E	■	U	■	I	■	T	■	H	■	■
B	I	L	L	I	A	R	D	S	■	E	A	R	T	H
L	■	■	■	N	■	■	■	C	■	■	■	I	■	O
O	A	S	I	S	■	F	L	A	G	E	O	L	E	T
S	■	I	■	T	■	E	■	R	■	R	■	L	■	H
S	U	S	T	A	I	N	E	D	■	O	P	I	N	E
O	■	A	■	T	■	C	■	E	■	D	■	N	■	A
M	A	L	T	E	S	E	■	D	R	E	D	G	E	D

WEATHER

It will be cloudy with rain spreading from the west. The rain will be more persistent across north and west Scotland, while south-east Scotland and eastern England are likely to have showers later. Northern Ireland, Wales and south-west England will turn brighter from the west. Outlook: much colder with snow in the north and east.

AROUND BRITAIN

	Sun hrs	Rain in	Max C	F	
Scarboro	4.6	-	7	45	sunny
Cromer	7.2	-	11	52	sunny
Southend	3.7	-	9	48	sunny
Margate	7.1	-	12	54	sunny
Hastings	6.7	-	12	54	sunny
Eastbourne	4.5	-	12	54	sunny
Brighton	1.6	-	11	52	bright
Littlehmptn	2.8	-	11	52	bright
Bognor R	2.0	-	11	52	cloudy
Southsea	2.5	-	11	52	cloudy
Shanklin	0.3	-	11	52	cloudy
Bournemth	3.8	-	11	52	sunny
Weymouth	2.1	-	11	52	sunny
Exmouth	1.3	-	12	54	cloudy
Teignmouth	2.6	-	12	54	bright
Torquay	3.5	-	12	54	bright
Falmouth	3.4	-	12	54	bright
Penzance	6.7	-	13	55	sunny
Scilly Isles	6.6	-	13	55	sunny
Newquay	6.2	-	13	55	sunny
Minehead	4.7	-	10	50	bright
Morecambe	4.0	-	9	48	sunny
Douglas	0.9	-	11	52	bright
Buxton	7.6	-	10	50	sunny
Carlisle	2.8	-	11	52	cloudy
Leeds	4.0	-	12	54	sunny
Nottingham	-	-	5	41	fog
Anglesey	6.9	-	12	54	sunny
Colwyn Bay	7.3	-	11	52	sunny
Tenby	2.6	-	10	50	cloudy
Aberdeen	6.7	-	11	52	sunny
Aviemore	5.7	-	9	48	sunny
Eskdalemuir	0.1	-	8	46	fog
Kinloss	6.3	-	11	52	sunny
Lerwick	-	-	10	50	cloudy
Prestwick	4.4	-	12	54	bright
Tiree	1.4	-	10	50	cloudy
Wick	3.6	-	11	52	sunny

These are Tuesday's figures

ABROAD

MIDDAY: t=thunder; d=drizzle; fg=fog; s=sun; sl=sleet; sn=snow; f=fair; c=cloud; r=rain

	C	F			C	F	
Ajaccio	20	68	s	Malta	16	61	s
Akrotiri	21	70	f	Melb'rne	13	55	c
Alex'dria	20	68	s	Mexico C*	22	72	s
Algiers	20	68	c	Miami*	27	81	r
Amst'dm	11	52	s	Moscow	-3	27	sn
Athens	10	50	f	Munich	7	45	c
Barbads*	26	79	c	Nairobi	25	77	f
Bermuda*	26	79	s	Naples	13	55	s
Biarritz	15	59	s	N Delhi	27	81	s
B Aires*	25	77	s	N York*	13	55	s
Cairo	21	70	s	Nice	19	66	s
C'blanca	21	70	c	Oslo	0	32	fg
Chicago*	13	55	c	Paris	11	52	s
C'phagn	8	46	c	Peking	10	50	s
Corfu	14	57	s	Perth	32	90	s
Dublin	12	54	s	Rhodes	15	59	f
Dubrovnik	10	50	s	Rio de J	22	72	d
Faro	20	68	s	Riyadh	23	73	s
Florence	14	57	s	Rome	17	63	s
Frankfurt	12	54	f	S Paulo*	23	73	f
Funchal	21	70	s	Seoul	8	46	s
Geneva	7	45	c	Sing'por	28	82	f
Gibraltar	18	64	c	St'kholm	3	37	c
Helsinki	4	39	c	Strasb'rg	12	54	f
Hong K	23	73	c	Sydney	12	54	r
Innsbrck	9	48	f	Tangier	21	70	s
Jeddah	32	90	s	Tel aviv	20	68	s
Jo'burg*	25	77	f	Tenerife	23	73	s
Karachi	30	86	s	Tokyo	17	63	s
L Palmas	23	73	s	Toronto*	6	43	f
Le Touqt	12	54	f	Tunis	19	66	f
Lisbon	17	63	s	Valencia	18	64	f
Locarno	9	48	f	Vanc'ver*	7	45	r
L Angels*	15	59	s	Venice	9	48	f
Luxembg	7	45	c	Vienna	5	41	c

* denotes Tuesday's figures are latest available

HIGH TIDES

TODAY	AM	HT	PM	HT
London Bridge	6.39	6.0	7.34	6.1
Aberdeen	7.14	3.6	7.14	3.7
Avonmouth	—	—	12.34	10.5
Belfast	4.26	3.0	4.42	3.3
Cardiff	—	—	12.19	9.9
Devonport	11.02	4.8	11.56	4.5
Dover	4.03	5.5	4.55	5.5
Falmouth	10.32	4.6	11.26	4.3
Glasgow	5.42	4.3	5.57	4.6
Harwich	4.28	3.4	5.22	3.4
Holyhead	3.49	4.5	4.10	4.8
Hull	11.51	6.0	00.00	6.1
Ilfracombe	11.32	7.4	—	—
Leith	8.21	4.6	8.36	4.8
Liverpool	4.26	7.6	4.58	8.0
Lowestoft	1.58	2.3	3.43	2.1
Margate	4.55	4.2	5.50	4.1
Milford Haven	11.50	5.7	—	—
Newquay	10.49	5.8	11.29	5.5
Oban	—	—	12.01	3.3
Penzance	10.18	4.8	11.16	4.5
Portland	11.55	1.8	—	—
Portsmouth	4.49	4.0	5.08	3.8
Shoreham	4.21	5.3	4.54	5.1
Southampton	4.25	3.9	4.40	3.8
Swansea	11.53	7.6	—	—
Tees	9.35	4.4	9.38	4.6
W'ton-on-Nze	4.24	3.5	5.23	3.6

Tide measured in metres: 1m=3.2808ft. Times are GMT.

THE POUND

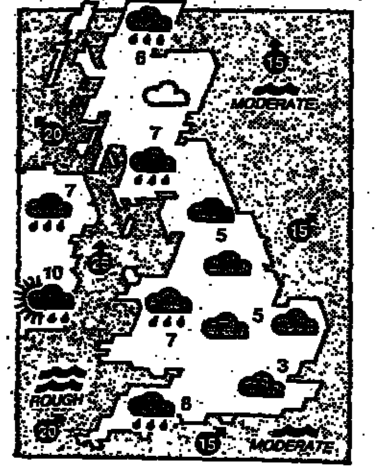
	Bank Buys	Bank Sells
Australia $	2.20	2.08
Austria Sch	23.00	21.60
Belgium Fr	68.90	65.40
Canada $	2.315	2.195
Denmark Kr	12.60	12.00
Finland Mkk	7.79	7.39
France Fr	11.14	10.54
Germany Dm	3.26	3.08
Greece Dr	281	261
Hong Kong $	14.63	13.88
Ireland Pt	1.228	1.158
Italy Lira	2445	2315
Japan Yen	238	222
Netherlands Gld	3.69	3.49
Norway Kr	12.37	11.77
Portugal Esc	272.50	258.50
South Africa Rd	4.65	4.15
Spain Pta	214.50	203.50
Sweden Kr	11.45	10.85
Switzerland Fr	2.74	2.58
USA $	1.90	1.80
Yugoslavia Dnr	10200	8900

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.

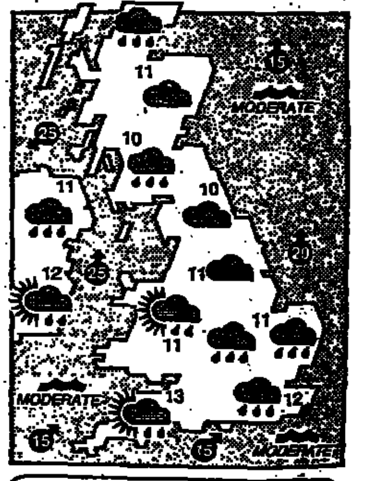
Retail Price Index: 108.4 (September)

London: The *FT* index closed up 16.2 at 1477.1.

AM



PM



LONDON

Yesterday: Temp: max 6 am to 6 pm, 14C (57F); min 6 pm to 6 am, 6C (43F). Humidity: 6 pm, 83 per cent. Rain: 24hr to 6 pm, nil. Sun: 24 hr to 6 pm, 6.5hr. Bar, mean sea level, 6 pm, 1024.3 millibars, falling.
1,000 millibars=29.53in.

MANCHESTER

Yesterday: Temp: max 6 am to 6 pm, 9C (48F); min 6 pm to 6 am, 5C (41F). Rain: 24hr to 6 pm, nil. Sun: 24 hr to 6 pm, 0.7hr.

HIGHEST & LOWEST

Tuesday: Highest day temp: Newquay, Cornwall, 13C (55F); lowest day max: Leeming, North Yorkshire, 5C (41F); highest rainfall: Cape Wrath, Highland, 0.03in; highest sunshine: Folkestone, Kent, 7.8hr.

YESTERDAY

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

	C	F			C	F	
Belfast	11	52	c	Guernsey	11	52	s
B'rmghm	9	48	c	Inverness	10	50	s
Blackpool	9	48	s	Jersey	11	52	s
Bristol	12	54	s	London	12	54	s
Cardiff	11	52	s	M'nchster	8	46	c
Edinburgh	9	48	c	Newcastle	8	46	s
Glasgow	10	50	c	R'nldsway	10	50	c

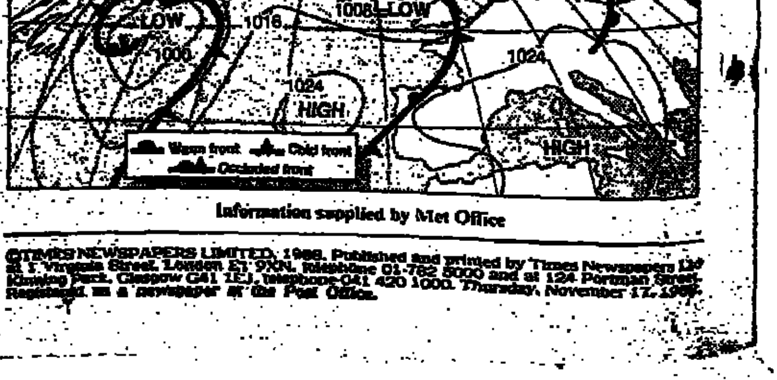
LIGHTING-UP TIME

London 4.38 pm to 6.54 am
Bristol 4.48 pm to 7.04 am
Edinburgh 4.32 pm to 7.26 am
Manchester 4.39 pm to 7.11 am
Penzance 5.05 pm to 7.11 am

Sun rises:	Sun sets:
7.22 am	4.08 pm
Moon rises	Moon sets
1.34 pm	12.19 am

Full Moon November 23

NOON TODAY



Information supplied by Met Office

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صورة عن الاصل

MARKETS	THE POUND
FT 30 Share 1477.1 (+16.2)	US dollar 1.8220 (+0.0130)
FT-SE 100 1807.3 (+5.0)	W German mark 3.1420 (–0.0120)
USM (Datastream) 160.58 (+0.49)	Trade-weighted 77.1 (+0.1)

THE TIMES
THURSDAY NOVEMBER 17 1988

Executive Editor
David Brewerton

GrandMet concern at US talks

Grand Metropolitan was last night taking seriously reports from the US that Pillsbury was talking with the American takeover expert, Mr Ronald Perelman, about a counter-attack on the British company's $5.23 million (£2.9 million) bid.

The possible plan involves Mr Perelman, who is known to be interested in acquiring a British company and is also thought to have eyed GrandMet's drinks business, putting up some cash for a joint bid by Pillsbury in what is known on Wall Street as a "Pac-Man defence" where the company bid for turns round and acquires the bidder.

But some Wall Street analysts were saying the reports were merely indicative of the desperate tactics Pillsbury was being forced to employ in its attempt to stay independent.

Japan ahead

The progress of the Japanese economy proceeds unchecked, according to the latest issue of *The Times 1000* — the list of the top industrial companies in the world which is published today. The dominance of the soga shoshas, the unique Japanese umbrella organizations which incorporate many companies within one group, has pushed Japan ahead with 17 groups in the top 50 industrial organizations.

Page 28

STOCK MARKETS

New York	
Dow Jones	2052.28 (-24.89)*
Tokyo	
Nikkei Average	28996.12 (+166.71)
Hong Kong:	
Hang Seng	2566.88 (-1.70)
Amsterdam: Gen	271.4 (+0.7)
Sydney: AO	1522.3 (-0.8)
Frankfurt:	
Commerzbank	Closed
Brussels:	
General	5321.6 (+13.7)
Paris: CAC	n/a
Zurich: SKA Gen	489.3 (+2.6)
London:	
FT.–A All-Share	944.61 (+2.64)
FT.– "500"	1029.33 (+3.22)
FT. Gold Mines	177.9 (-0.1)
FT. Fixed interest	96.96 (-0.30)
FT. Govt Secs	88.08 (-0.04)
Recent Issues	**Page 29**
Closing prices	**Page 33**

MAIN PRICE CHANGES

RISES:	
M Clark	400p (+10p)
Irish Distillers	424p (+21p)
J Smurfit	385p (+15p)
Lilleshall	172½p (+9p)
Scott & Robertson	265p (+28p)
Erskine House	211p (+10p)
Hunting Assoc	388p (+11p)
Capital Radio	444p (+10p)
Grand Met	446½p (+9p)
AAH	286½p (+12p)
Camford Eng	190½p (+16p)
Davies & Newman	635p (+10p)
Memec	239p (+9p)
Plessey	224p (+48½p)
G H Scholes	220p (+15p)
UEI	418½p (+10p)
FALLS:	
Whitbread 'B'	660p (-10p)
Enterprise	536½p (-11p)
C E Heath	429½p (-9p)
Dalgety	312p (-7p)
Closing prices	
Bargains	23266
SEAQ Volume	550.7m

INTEREST RATES

London: Bank Base: 12%
3-month Interbank 12 9/16-12 7/16%
3-month eligible bills: 11 23/32-11 5/8%
buying rate
US: Prime Rate 10%
Federal Funds 8 3/4%*
3-month Treasury Bills 7.98-7.97%*
30-year bonds 100 25/32-100 11/16*

CURRENCIES

London:	New York:
£: $1.8220	£: $1.8225*
£: DM3.1420	$: DM1.7242*
£: SwFr2.6383	$: SwFr1.4467*
£: FFr10.7316	$: FFr5.8905*
£: Yen223.20	$: Yen122.52*
£: Index:77.1	$: Index:93.4
ECU £0.657232	SDR £0.750304

GOLD

London Fixing:
AM $422.60 pm-$423.85
close $425.00-425.50 (£233.50-234.00)
New York:
Comex $425.90-426.40*

NORTH SEA OIL

Brent (Dec) pm $12.65bbl ($13.02)
* Denotes latest trading price

THE TIMES STOCK WATCH
0898 141 141

- Market news on Stockwatch yesterday included: Plessey (02468) leapt 56½p after the joint bid from GEC (01443), which rose 8½p, and Siemens; Cable and Wireless (01020) eased 3p and Whitbread A (02833) lost 8p on results.
- Recent additions include: Arlington Securities 9½% pref 03505; Elkem 07247.
- Calls charged 5p for 8 seconds peak, 12 seconds off peak inc. VAT.

☆ ☆ ☆ ☆ ☆ ☆

Analysts at odds over price offered by GEC and Siemens

City split over £1.7bn Plessey bid

By Martin Waller

The joint £1.7 billion cash bid for Plessey, the electronics company, by General Electric Company (GEC) and Siemens of West Germany, would provide Lord Weinstock's company with a commanding position in the European electronics market.

This was the assessment from the City last night as analysts anticipated what is likely to be one of the most heavily-contested bids of the year.

Forecast pre-tax profits of more than £192 million from Plessey this year would more than balance the loss of interest earned on the £1.7 billion on offer, and provide immediate financial benefits for GEC.

It would make GEC-Siemens the European market leader in telecommunications, with the German firm already supplying the Bundespost, the Federal telephone system, to the same extent GEC does British Telecom.

But analysts were split on whether the offer was high enough to be acceptable. It offers an exit price-earnings multiple of 13.5 times in the current year and 12.5 times in 1989-90.

Mr Iain Johnston at County NatWest WoodMac said: "I would have thought no matter how unhappy Plessey shareholders are, and they have been pretty unhappy recently, something nearer 15 times would be more appropriate."

Comment.........................27

This view was echoed by Mr Bruce McInroy at Hoare Govett, who pointed to the impact made at Plessey by Mr Stephen Walls in his first year with the company, originally as finance director and now as managing director.

"If there's one criticism you cannot level at Plessey, it's lack of energy over the past year. They have been very, very active, although it's too early to say whether it has worked.

"It looks better than it did a year ago, and so you have seen a bit of a rerating for Plessey."

The cost of this had been gearing up to 40 per cent and shareholders' funds virtually halved to £380 million, Mr McInroy said.

Both County NatWest and Hoare Govett analysts were looking for an exit price per share in excess of 250p, against the 225p on offer.

Mr McInroy raised the possibility of an agreed deal at this higher price, pointing out Siemens' known distaste for contested bids.

Mr Brian Newman at Chase Manhattan Securities estimated a break-up value for Plessey of at least 275p. "I think this is going to be the fight of the year in the electrical sector. Plessey did very well last time to stay independent."

But Mr Francis Brooke at Kleinwort Benson pointed to Plessey's closing price last night of 224p, up 48.5p but 1p lower than the cash on offer, as an indication that the market at least believed GEC and Siemens had the price right.

"It's a very good move strategically for GEC," he said, adding that it put Lord Weinstock's company in a strong position to counter the threat from the Americans and Japanese.

The James Capel research team on the electrical sector also thought 225p was reasonable. The only question mark, an analyst commented, was over the emergence of a counter-bidder, with the French group Thomson a possible contender, although it is thought it would have difficulty raising the cash.

Mr Johnston at County NatWest looked forward to more joint ventures between GEC and Siemens as part of the British company's globalization policy.

Working together: Dr Karlheinz Kaske, chief executive of Siemens, (left) and Lord Weinstock in London yesterday

Dealers press for Exchange inquiry

By Michael Clark

Dealers last night pressed for a Stock Exchange inquiry into share dealings conducted in Plessey during the days leading up to the joint £1.7 billion bid from GEC and Siemens.

But a spokeswoman for the Exchange said: "The Exchange automatically investigates all dealings made ahead of the release of a price-sensitive announcement, particularly where there are unusual price movements and volume."

News of the bid sent the Plessey share price soaring 49p to 224p, after touching 235p at one stage, as 53 million shares changed hands.

However, dealers reported heavy trading in the shares before GEC and Siemens announced their plans. On Tuesday, the Plessey share price jumped 8½p to 175½p as 16 million shares were recorded on Seaq, the Stock Exchange's computerized trading system. Yesterday, before the terms could be announced, a further 14 million shares were traded.

There was also heavy turnover on the traded options market, which has established itself as an early indicator of bid situations. At the close of business on Tuesday there was open interest in 15,899 call options.

On Monday night, the premium for a call option in the Plessey November 180p series was a spread of between 1p and 1½p. On Tuesday night, the premium had risen to 4p-4½p, and by last night it had soared to 45p-46p.

Why 1986 bid was blocked

Blocking GEC's 1986 bid for Sir John Clark's Plessey, the MMC, among its main conclusions, said:

- We are satisfied by the whole of the material before us, and by experience of the effect of competitive tendering in other fields, that the merger would deprive the Ministry of Defence of appreciable financial savings which might otherwise be expected to result from competition between GEC and Plessey.
- We believe that GEC and Plessey are more likely to be successful in exporting if they remain subject to the mutual competitive stimulus which the merger would remove.
- We consider that the merger would reduce both existing and potential competition in defence electronics with the consequence for costs, for technical choice and other matters.
- After consideration of this conflicting evidence, we have come to the conclusion that in a changing technical environment the potential benefits of the merger, claimed by GEC, in relation to the rationalization of research in a merged group are more than balanced by the potential loss of competition in, and for, research in electronics between these two existing research organizations.
- In export markets both companies have had successes overseas. There are examples of electronics companies across a range of sizes, larger and smaller than GEC and Plessey, which have been successful against international competition. We do not consider it possible in the field of electronics to establish a direct link between company size and competitive performance.
- Except in the case of System X, we are not able to conclude that there would be benefits from the merger as a result of the increased size separately. We think that the benefits to be expected in relation to System X do not outweigh the detriments to be expected on other grounds, particularly, because it would be possible for these benefits to be obtained without a merger between the two groups.

Clark: MMC intervened

Besieged TR predicts profits rise

By Graham Searjeant, Financial Editor

Telephone Rentals has forecast sharp rises in profits, earnings and dividends in its effort to defeat a £284 million bid from Cable and Wireless, whose own results disappointed the City yesterday.

TR's pre-tax profits are forecast to rise by 18 per cent, to £23.5 million this year, producing a 24 per cent rise in earnings per share to 17.43p. Dividends are set to rise 17.6 per cent. Mr Gus Moore, TR's managing director, said: "Our strategies are working and are now delivering growth."

But Mr Gordon Owen, managing director of C&W, said the forecast was no more than C&W had anticipated when making its bid. "If this is the best TR can produce, I regard it as disappointing," he said. TR shares, which have stayed above C&W's 305p-per-share offer, edged up 2p to 337p.

C&W raised pre-tax profits in the six months to end-September by a fifth, to £198 million, on turnover 9 per cent higher at £509 million. The interim dividend was raised 23 per cent, to 2.82p per share.

Tempus, page 26

Rate fears as US trade gap shrinks

From Bailey Morris
Washington

Financial markets reacted negatively yesterday to the improved US trade figures for September, which they saw as further evidence of a strong economy that would force the Federal Reserve Board to raise interest rates to curb inflation.

There was speculation that big US banks would raise their prime lending rates, now 10 per cent, another notch by early next week.

The September deficit declined 15 per cent to $10.46 billion (£5.78 billion) from $12.27 billion, largely due to a strong export showing and a 2.8 per cent decline in imports. Exports, on a seasonally adjusted basis, rose 2.6 per cent to a record $28.20 billion.

Most key indicators have recently shown an economy which continues to grow briskly, with consumer spending stronger than expected.

Surplus could top £10bn

Britain's public sector last month achieved a positive balance of £2.4 billion — its biggest monthly surplus this year. This was larger than markets were expecting, and suggests that the surplus for the year may turn out significantly higher than the £10 billion forecast by Mr Nigel Lawson, the Chancellor, in his autumn statement (Rodney Lord writes).

The cumulative surplus for the financial year so far is £6 billion. Excluding privatization proceeds of £4.9 billion, there is an underlying surplus of a little above £1 billion in the first seven months.

There were no privatization proceeds last month, but more will arise in December from the sale of British Steel, bringing the total to about the £6 billion forecast in the autumn statement.

The Government has the option of electing for repayment of £250 million of British Gas debt between March 20 and April 20, allowing it to add the proceeds to either this financial year or next.

New approach by SIB in simplified rulebook

By Lawrence Lever

A radical shift in the way the new investor protection laws are to be applied was marked yesterday, when the Securities and Investments Board unveiled a simplified rulebook.

It shifts the emphasis of self-regulation away from detailed rules to general statements of principle.

The new approach is the hallmark of Mr David Walker, the SIB's new chairman, who replaced Sir Kenneth Berrill earlier this year.

It results from practitioner complaints, which found favour with the Department of Trade and the Bank of England, that the SIB's rules were unduly cumbersome and threatened to drive business away from London.

Mr Walker said the new approach "will help us to get the blood back into the veins of real practitioner-based regulation". The rules were "more user-friendly, and like any machine which is user friendly will work better".

He hoped that the new approach would lead to "less generalized nagging and carping" about the whole new system of investor protection, and would temper the hostility that practioners had expressed.

Mr Walker said that the new rulebook was intended to clarify the main principles and to simplify many of the rules themselves, as well as promoting compliance with the spirit of the rules.

The move in favour of a principled approach was facilitated by the DTI, which yesterday announced a relaxation of the Financial Services Act. This significantly reduces the vulnerability of firms to being sued for breaching the investor protection rules laid down by the SIB or the self-regulatory organizations operating beneath SIB.

Comment.........................27

SIB's new rules govern the conduct of business of investment firms. Although only directly applicable to those firms which join the SIB, they set the benchmark for the whole industry. The new rules are intended to come into effect in July, and the SIB is inviting comments before January 31.

Mr Walker thought the change in emphasis had not diminished investor protection but increased it. It would do away with technical defences where practices which were frowned upon fell within gaps in the rulebook.

He said the old SIB rulebook — which only came into force earlier this year — had been prepared under a timeframe which was unreasonably tight.

The SIB's new approach was also welcomed by The Securities Association, one of five self-regulatory organizations, which is already working on simplifying its rulebook. Other SROs who spent a long time drafting their rules might not be so welcoming.

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27 February to 1 March 1989
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Please contact our consultant, Carole Butler, if you would like further information on these or any of our other programmes, or Ruth Drahota for registration, at Price Waterhouse, Urwick Management Centre, Baylis House, Stoke Poges Lane, Slough, Berks SL1 3PF. Telephone (0753) 34111. Fax: (0753) 691675.

Price Waterhouse

URWICK MANAGEMENT CENTRE

City poised for cash bid of £350m

Rolls-Royce in talks on link with NEI

By David Young
Energy Correspondent

Rolls-Royce is expected to mount a full bid for Northern Engineering Industries to create a new company designed to win a large share of the orders expected for power station equipment after the privatization of the electricity industry.

Rolls-Royce, itself a successful example of the Government's privatization programme, has a 4.7 per cent stake in NEI. Yesterday the two sides met at the instigation of Rolls-Royce.

NEI said that the meeting had been called to "establish what, if any, further relationship could be developed."

Both sides refused to elaborate apart from Rolls-Royce saying that the meeting had been between senior management. The City expects that Rolls-Royce will shortly come forward with a cash bid for NEI of about £350 million.

The fact that Rolls-Royce has already built a stake in NEI in the open market indicates that it may be considering a full bid rather than any joint ventures. "You don't antagonize a potential joint venture partner by taking a stake in them in a raid on the stock market," one City analyst said. NEI shares fell 3p to 133p while Rolls-Royce rose ¾p to 132¾p.

Rolls-Royce already produces gas turbine generating equipment, using derivatives of its Olympus engine and the RB211.

Several of the 12 area electricity boards, which are about to be privatized, are considering plans to build their own small-scale power stations using such equipment.

There are also plans being prepared by several consortia to build larger power stations. These could use either Rolls-Royce gas turbines or combined systems, using gas turbines with exhaust heat feeding larger steam turbines of the type manufactured by NEI.

In addition Rolls-Royce also has access to small-scale nuclear reactor technology. Such plant could be built by Rolls-Royce to drive NEI-built steam turbines and generating equipment. Such a move would give Rolls-Royce the ability to bid for the main share of any power station programme and to develop a series of off-the-shelf power stations which could be attractive in world markets.

It would also insulate Rolls-Royce from the effect of the rise in the value of sterling against the dollar.

Another factor which is leading many in the City to predict such a move is that Sir Francis Tombs, the Rolls-Royce chairman, has had wide experience of the power industries, both with plant supplying companies such as the Weir Group and Howden Group, but also because of his involvement at a senior level with the CEGB and the South of Scotland Electricity Board.

NEI has co-operation agreements with Mitsubishi, of Japan, and Asea Brown Boveri, the Swiss-Swedish group, to market small gas turbine technology.

- Rolls-Royce yesterday won a £175 million order for its RB211-535E4 engines. They have been specified by Ansett Worldwide Aviation Services of Australia for 16 Boeing 757s.

BUSINESS ROUNDUP

Albert Fisher expands with three takeovers

Albert Fisher Group, the food distribution company, has bought three companies, strengthening its activities in North America and the United Kingdom. I and S Produce, of Edmonton, Canada, which distributes food to institutional customers, has been acquired for an initial Can$4 million (£1.77 million), comprising Can$3.2 million in cash and the balance in shares, with up to a further Can$2.3 million payable, depending on future profits.

Fisher has also bought Southern Produce of Houston, Texas, a fresh fruit distributor, for an initial $2 million (£1.1 million), $1.5 million in cash and the balance in shares, with up to $4 million due depending on future pre-tax profits. In Britain, A Wood and Sons, the Kent fresh fruit and vegetable distributor, has been acquired for an initial £2.45 million, £1.7 million in cash and the rest in shares, with deferred consideration of up to £1.44 million depending on profits.

Property firm to join USM

Safeland, a North London estate agency to property investment group, is joining the USM. It is placing 30 per cent of its equity at 66p a share, giving the business, which made pre-tax profits of £1.13 million in the year to end-March, a price tag of about £11.8 million. Mr Raymond Lipman, the chairman, has forecast profits of not less than £2.3 million for this year, indicating a prospective p/e of 6.54 at the price.

Interim dive for Oriflame

Oriflame International, the Swedish-based cosmetics company, showed interim pre-tax profits for the six months to end-September of £3.37 million against £13.29 million, on sales of £31.56 million against £48.45 million. Earnings per share fell to 5.9p from 25.7p. The figures are not comparable with the same period last year which included Goldsmith jewellery and hotel operations. An interim dividend of 3.5p was declared.

NMC up 39% to £4m

Shares in NMC Group, the packaging and property company, rose 6p to 127p on news that pre-tax profits were up 39 per cent to £4.01 million in the six months to September 30. Turnover rose from £24.17 million to £36 million.

Only a small part of the increase in profits came from Universal Packaging Corporation, a US manufacturer of folding cartons which was acquired in August. Mr Norman Gordon, the chief executive, said he expected UPC to enhance the performance in the second half. Earnings per share were up 23 per cent to 6.16p. The interim dividend was raised from 0.7p to 1p per share.

£4m disposal by Coloroll

The Coloroll Group is selling Wollimex to P and P Industrie Holding, a Swiss-owned company for SwFr11.5 million (£4.34 million). Wollimex, which was acquired this year by the Coloroll Group as part of the John Crowther Group, is a manufacturer and distributor of needlepunch carpets. In the 16 months to December 31 Wollimex earned pre-tax profits of £690,000 on a turnover of £5.8 million.

Weak dollar hits CE Heath

CE Heath, the insurance broker, barely raised interim pre-tax profits to September 30 from £9.3 million to £9.6 million. Turnover was up £4 million to £42.3 million. The company blamed difficult market conditions and the fall in the dollar, which reduced the value of premium income from the US that forms about half of its broking business. The gross interim dividend is maintained at 10p.

Concentric's 22% rise

Concentric, the engineering components and services group, reports a 22 per cent increase in pre-tax profits to £6.28 million for the year to end-September. Turnover was 36 per cent ahead, at £88.47 million. Earnings per share were up 22 per cent to 21.4p. A final dividend of 5.46p was declared, making 7.8p for the year, against 6.5p.

Mr Tony Firth, the chairman, said all the operating companies made significant progress. The moulded plastics premises had doubled in size, with increased plant. The satellite dish developed by Concentric (Pressed Products) is likely to make a significant impact this year.

TEMPUS

C&W disappoints City optimists

After a summer re-rating. Cable and Wireless has fallen out of favour lately. Analysts mulled over the effect of the weak dollar on the 75 per cent of group trading profits that still come from Hong Kong. And the sector excitement switched to Racal Telecom.

That testy reaction continued yesterday as the 20 per cent rise in pre-tax profits to £198 million for the half year to end-September fell short of leading analysts' forecasts.

There can hardly have been much confusion about the Hong Kong contribution, where a previously published 20 per cent gain in local currency translates into an 11 per cent rise to £141 million for C&W's Asia Pacific region at an average US dollar exchange rate of $1.78. The inclusion of £13 million profit from the Racal shareholding above the line should also raise few hackles since C&W also charges interest on new project spending as it arises.

But there was disappointment over the maiden £4 million trading profit from Mercury Communications, which boosted the British profit contribution to £9 million. C&W blames the market's disappointment on confusion in its own previous accounts, which showed Mercury making a loss of £11 million in the first half of 1987-88 but only £10 million for the full year.

Losses in the first half of 1987-88 were overcounted. Mercury's Mr Gordon Owen reckons Mercury probably made losses of £7 million in the first half of last year and £3 million in the second. On that basis, the profit momentum is still building up.

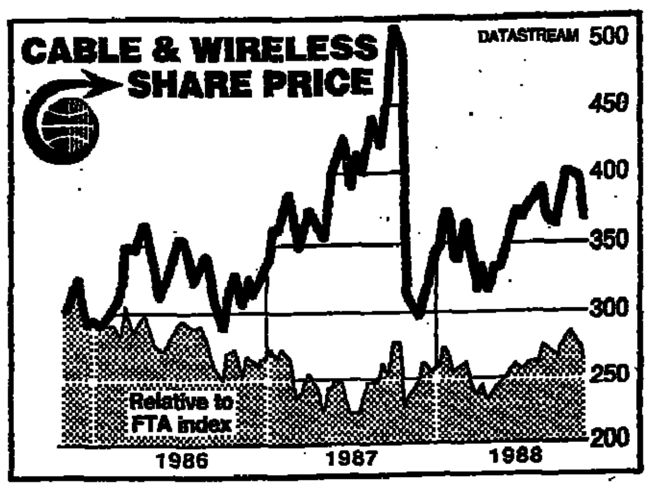
American and Caribbean profits have also done well to rise 29 per cent to £31 million in sterling terms as competition settles down in the US and margins rise to double figures.

Dollar movements lopped £19 million off sterling profits in the first half, cutting 30 per cent growth by a third. They will be just as vital in the current six months.

At today's rate C&W would be hard pressed to meet earlier City forecasts of £420 million to 430 million pre-tax for the full year or maintain the 23 per cent half-time growth in earnings to 13.2p per share. The shares, down 5p to 365p, would sell at about 13.5 times earnings of 27p on £410 million pre-tax.

That is still reasonable for a company with 30 per cent underlying growth. And the 23 per cent half-time dividend rise was a pleasant surprise, suggesting 8.2p for the year and a 3 per cent yield.

Meanwhile, Telephone Rentals has produced a stout defence. C&W will need to be generous — up to 350p — with its next bid and offer some shares to avoid risking a damaging embarrassment.



Regalian

If property development is all about taking a view — and sometimes a dangerously long one — then Regalian, the property company serving the upper end of the market, deserves some sort of award for committing itself to a major residential project in London's Docklands when prices, by its own admission, are looking extremely fragile.

But Regalian is banking on being ready for an upturn in the market by the time the first wave of its 1,000 homes next to Canary Wharf become available in the early 1990s.

It can afford to plant some seeds for the future while it has a portfolio of slightly less vulnerable developments to be getting on with.

For the opening half of this year, pre-tax profits have risen 49 per cent to £17.25 million with earnings per share climbing 40 per cent to 12.11p.

The trading pattern has been mixed with properties over £150,000 taking longer to clear, especially in Docklands where the slowdown has been marked. Outside London, the picture is a lot brighter with queues forming to buy flats in Manchester.

The 25 per cent per annum growth rate of the last three years is now part of history and Regalian is adjusting itself to a more sedate era of house price inflation. Although residential development will remain the main thrust of the company, a number of commercial projects should become important profit contributors over the next couple of years.

The real challenge for Regalian over the coming months, however, will be converting the slackening number of inquiries into firm sales. The impact of the hike in interest rates has probably not been fully felt and it is hard to see the shares doing much until the traditional house buying season starts again next spring.

With the market going for £35 million pre-tax for the full year the shares, at 142p up 3p on the results, are changing hands at 5.7 times estimated earnings which does not seem pricey for an energetic and well run company.

Whitbread

With so much going on in the brewing sector — the Monopolies and Mergers Commission report is due on February 3, followed by a pronouncement on the fate of Scottish & Newcastle four weeks later — Whitbread seems to stand for all that is traditional and unchanging.

Whitbread's fundamental weakness is that it has failed to develop a leading beer brand, as Bass, for instance, has done. It has protected itself from the threat of takeover through its two-tier voting structure. And it has extended this protection to other regional brewers through the significant shareholdings it owns through the Whitbread Investment Company.

All this could change if the MMC decides to cut the "tie." It would almost certainly spell the end of Whitbread, the brewer. The group would be likely to sell its breweries to concentrate on its faster-growing retail side.

Retailing, from the 1,600 managed pubs to the Beefeater and Pizza Hut restaurants, now accounts for nearly 40 per cent of Whitbread's profits. The group's strategy has been to use the surplus cash flows from brewing to invest in restaurants and hotels and related leisure businesses.

So successful has it been in Britain that it is now gearing up for substantial expansion on its already established bases overseas, in Europe and North America.

In the process, borrowings have risen substantially. A significant portion is floating-rate and the interest charge in the first half jumped £5 million to £20.7 million. The group expects gearing to fall to 30 per cent once the revaluation of its retail outlets is complete, but cash could be a future constraint on growth.

County NatWest WoodMac, the stockbroker, predicts full-year profits up 13 per cent to £212 million to give a prospective multiple of 9. The retailing side has good growth potential, but there is better value elsewhere in the sector.

Japanese brokers count cost of crash

From Joe Joseph, Tokyo

Japan's four leading securities houses, who dominate the world's biggest and most resilient stock market, are blaming last year's stock market crash, lower fixed commissions and a slump in the Japanese bond market for their first fall in profits in six years.

But profits for the year that ended on September 30, although down by between 18 and 38 per cent, were still fat enough to avoid the employee blood-letting that has swept through their American and European rivals.

Annual bonuses have been the main casualty in Tokyo, where the stock market largely forgot about the 1987 crash by March and has not bothered to look back since. The Nikkei stock average yesterday closed 166.71 points higher at a new peak of 28,996.12, its fourth record close in four days.

Despite an 18 per cent drop, Nomura, the largest of Japan's big four brokers, reported pre-tax profits of Y404.8 billion (£1.84 billion) on revenue down 12 per cent to Y846.4 billion.

Among those Japanese companies that have reported results so far, Nomura's profits were second only to those of Toyota Motor Corp, which posted Y521.7 billion.

Daiwa Securities suffered a 23 per cent fall in pre-tax profits to Y224.7 billion — still the third biggest profits total in the company's history.

Nikko Securities, hurt by a Y24 billion loss on bond trading, reported the biggest percentage drop in earnings of the Big Four. Its pre-tax profits sank by 38 per cent to Y148.7 billion.

Yamaichi Securities, which, alone among the four, is not increasing its dividend payment, said pre-tax profits for the year shrank 35 per cent to Y143.2 billion.

Chairman of AFBD attacks 'churners'

By Lawrence Lever

"The days of churn 'em and burn 'em are over," said Mr Christopher Sharples, the chairman of the Association of Futures Brokers and Dealers, at its annual meeting yesterday.

Mr Sharples criticized the activities of unscrupulous futures firms, who have used high-pressure selling to separate unsophisticated private investors from their money.

"Churning and burning" involves putting clients into futures contracts solely to generate commission for the firm, with no regard to the clients' interests.

Mr Sharples said the commodities and futures industry had been "tarnished by the image of the slick, smooth talking futures salesman, living the life of Riley and earning staggering sums of money by preying on unsophisticated private investors."

The meeting was a continuation of last month's, which had to be adjourned because of a mix-up over voting procedures.

Three new members were elected — two from companies who are part of the increasingly influential Commodity Traders Group, which has been fighting for the AFBD to make sections of its rulebook more appropriate to commodity traders who do not deal with private clients.

The two CTG members elected are Mr Philip Robinson, of Metallgesellschaft, and Mr Martin Emery, of Sucden (UK) Ltd. Mr Mark Fox-Andrews, of Drexel Burnham, was also elected.

Ultramar cash flow increases

By David Young
Energy Correspondent

Ultramar, the independent oil company which has been on an acquisition spree this year, adding to its North Sea acreage and acquiring a refinery and marketing outlets in California, has reported quarterly profits showing higher cash flow despite the fall in the world oil price.

On an historic cost basis, third-quarter profits of £6.3 million compare with £9 million last year, and on a replacement cost basis profits of £12.4 million compare with £8.1 million.

Sales revenue was £258.7 million compared with £292.6 million a year ago and cash flow of £36.9 million compared with £29.6 million.

The replacement cost profit for the first nine months of the year is £53.3 million compared with £24.3 million in the same period last year and cash flow is reported at £111.8 million compared with £100.8 million a year ago.

The results are in line with City expectations, with most analysts predicting a surge in profits early next year once earnings start to come in from the refinery and marketing chain in California.

The company said further funds could come from the surplus in the now terminated company pension fund in Canada. It received £19 million from the fund in the first half and talks about further receipts are going on with the Canadian Government.

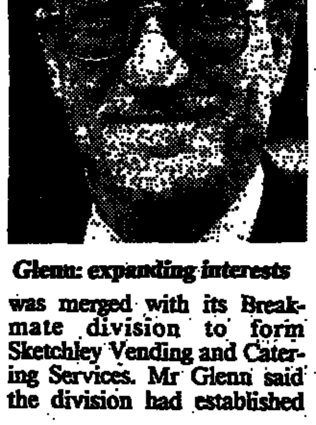
Sketchley cleans up £7.3m with 31% rise

By Wolfgang Münchau

Sketchley may be known for its dry-cleaning operations but its other interests, including hot drinks vending machines and computer supplies, are fast in the progress of overtaking the laundries in operational size, in spite of assurances by Mr Malcolm Glenn, the chairman, that "dry-cleaning is not the odd baby out".

Yesterday, he unveiled a 31 per cent increase in pre-tax profits, up from £5.6 million to £7.3 million, on turnover up 27 per cent to £103.8 million, for the half year ended September.

Earnings per share rose by 15 per cent, from 13.2p to 15.2p. Sketchley acquired Roboserve last year, which was merged with its Breakmate division to form Sketchley Vending and Catering Services. Mr Glenn said the division had established itself as one of the country's largest vending machine operators with a market share of about 10 per cent.


Glenn: expanding interests

Sketchley's dry cleaning operations, with 500 stores the second largest in the country, increased sales by 16 per cent to £19.36 million, and now forms Sketchley's smallest division. The company has reduced the number of depots from eight to six.

Office services, the largest division in terms of sales but the smallest in terms of profits, achieved turnover of £29.7 million, followed by vending services with sales of £27.97 million and consumer services where sales grew by 8 per cent to £26.76 million. The interim dividend was raised by 0.5p to 6.5p per share.

Tax switch 'would hit poor hardest'

By Rodney Lord
Economics Editor

The European Commission's proposals for harmonizing the EEC's indirect taxes would hit the poor hardest.

New research by the Institute for Fiscal Studies shows that in Britain the effect of extending VAT to food and fuel would outweigh the effect of cheaper drink and tobacco on poorer households. Rich households would suffer proportionately less.

As well as increasing the tax burden this would turn what is at present a progressive tax system for VAT and excise duties into a markedly less progressive one.

Some lower-income households would pay a higher proportion of tax than higher-income households. The average effect of the 1992 proposals would be to increase the indirect taxes paid by the poorest tenth of the population by 15.5 per cent, while the wealthiest tenth will face increases of only 5.8 per cent.

Who pays Indirect Taxes? by Catherine Lee and Panos Pashardes, from the Institute for Fiscal Studies (£10).

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Lilley

Interim Results
for the half year ended 31 July 1988

	Half year to 31 July 1988 Unaudited	Half year to 31 July 1987 Unaudited	Year to 31 January 1988 Audited
Turnover (£ million)	109	145	249
Pre-tax profit (£ million)	3.0	0.6	2.2
Earnings per Share (pence)	3.76	0.09	3.30
Dividend (pence)	0.5	–	–

- **operating profit** – £3.7mn – up 29%
- **pre-tax and attributable profit** – £3.0 mn
- **dividend** – resumed
- **UK order intake** – up by more than one-third
- **USA** – tunnelling risk ended

After August 1988 Placing and Open Offer
- **net cash** – £20mn
- **net assets** – £41mn

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Wardle £85m bid rejected by Armstrong Equipment

By Wolfgang Münchau

Wardle Storeys, the specialist plastic products and safety and survival equipment group, has launched an £85.4 million hostile bid for Armstrong Equipment, the shock absorber and industrial fastening systems producer headed by Mr Roy Watts, chairman of the Thames Water Authority.

Meanwhile, the Stock Exchange is investigating an order for 2 million Armstrong shares which is understood to have been placed on Monday evening or Tuesday morning in advance of the bid.

There were also rumours in the market that Hoesch, the West German steel manufacturer which recently moved into shock absorbers, could emerge as a counter-bidder, particularly since the market is expecting a higher bid.

Armstrong last night rejected the bid as opportunistic and wholly inadequate.

Caparo Group, Mr Swraj Paul's industrial group, the largest shareholder in the company with 9.5 per cent, said it would reject any offer below £2.00. Mr James Leek, its chief executive, said it was unlikely Caparo would launch a counter-bid unless the Wardle Storey bid was recommended by management.

Wardle Storey is offering three of its shares and 640p cash for every 16 shares in Armstrong, valuing each Armstrong share at 160.4p. Armstrong shares rose 8p to 168p, reflecting market expectation of a higher offer, while Wardle Storey fell 12p to 639p.

The offer came as Armstrong Equipment is recovering from a number of setbacks, including severe stock accounting problems at its main shock absorber plant in York, which led to a downturn in pre-tax profits to £7.1 million, down from £7.7 million, for the 53 weeks to July 2.

Wardle Storey said Armstrong's record was disappointing against a background of favourable conditions in the UK car industry.

Market analysts agreed the bid was opportunistic and that another bidder is likely to emerge. T&N, Tokiko of Japan, and Arvin Industries, of the US, are among those tipped as likely bidders.

Whitbread toasts rise to £110m

By Carol Ferguson

PETER TRIEVNOR

Pint of the best: Sam Whitbread, the chairman, after the interim results yesterday

Whitbread, the brewing and restaurant group, failed to excite the market with an 18.5 per cent rise in interim pre-tax profits to £110.6 million.

The results were in line with analysts' expectations, but the City was worried about the sharp rise in interest charges. The "A" limited voting shares lost 8p to close at 294p.

Interest charges jumped by one-third to £20.7 million as the group continued to spend on new restaurants, hotels and public houses. Capital expenditure is likely to reach £300 million this year, lifting borrowings by about £100 million and lifting the debt-to-equity ratio to 40 per cent.

Mr Sam Whitbread, the chairman, said the group's properties were being revalued. "I expect the revaluation to add not less than £500 million to the value of our properties, taking the total up to £1.5 billion." This would reduce gearing to 30 per cent.

Brewing and wholesaling profits rose 9.2 per cent to £59.4 million. Retailing profits jumped 23.5 per cent to £49.9 million.

The interim dividend was raised 16 per cent to 3.25p net.

Tempus, page 26

Land Securities builds to £71.4m at half time

By Cliff Feltham

Land Securities, the property investment group with assets worth more than £4 billion, made profits before tax of £71.4 million in the first half to end-September, up from £64.5 million last time.

Rental income showed a rise from £96.5 million to £110.8 million. Earnings per share rose from 8.32p to 9.21p. On the stock market the shares rose 7p to 583p.

The company earmarked £120 million for a substantial development programme during the six months. Work was under way on 1.2 million sq ft of offices, about 450,000 sq ft of shopping space and nearly 900,000 sq ft of shopping centre refurbishments.

In the City of London, redevelopment has started at Leith House, Moorgate Hall, Milton Court, and continues at Aldersgate Street and Salisbury Square.

Outhwaite loses again over contracts dispute

By Richard Thomson, Banking Correspondent

RHM Outhwaite, the Lloyd's underwriting agency, has suffered its second defeat over contracts which are likely to involve massive future asbestosis and pollution claims in the US.

The decision by arbitrators against Outhwaite Syndicate 661 was made on the same grounds as an earlier one — that the underwriter could not avoid claims on run-off insurance policies taken on in 1982. Outhwaite, which is expected to appeal against the decision, claims that it was given inadequate information when it took on business from other syndicates and that they should cover losses arising.

● Mrs Mary Archer, a former chemistry lecturer, who is married to Mr Jeffrey Archer, the author, was elected on her second attempt to the Council of Lloyd's yesterday, as one of eight external members.

Irish replace Sutherland in Brussels

From Michael Dynes, Strasbourg

Mr Peter Sutherland, the controversial Irish Commissioner for competition policy, will not be renominated to serve a second four-year term on the 17-member European Commission, the Irish government announced yesterday.

Mr Sutherland will be replaced by Mr Ray MacSharry, aged 50, former finance minister in Mr Charles Haughey's Fianna Fail government.

Mr MacSharry will take up his new £80,000-plus job in January when the new Commission, headed by the French socialist president, M Jacques Delors, takes office for the crucial four-year period and is expected to witness the completion of the European internal market by 1992.

While the composition of the next commission is now virtually complete, the new commissioners will not be allocated their portfolios until the middle of December, in a somewhat acrimonious ceremony that has come to be known as the "night of the long knives."

Mr Sutherland's allegiance to the Opposition Fine Gael party had made his reappointment extremely unlikely.

The new Irish commissioner is not expected to be given his predecessor's portfolio, in which Mr Leon Brittan, the new British commissioner who replaces Lord Cockfield, currently responsible for the internal market, has already expressed interest.

THE TIMES CITY DIARY

Another Howe on board

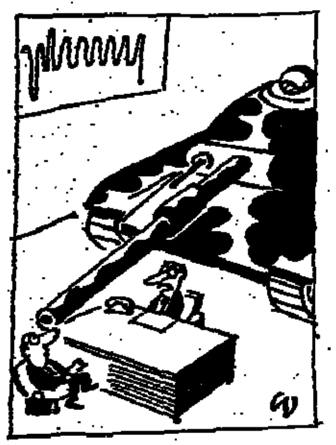
The tradition whereby a retiring Cabinet Minister takes a series of City directorships is well known, but it is comparatively unusual for the wife of such luminaries to steal a march on their husbands. But that is exactly what the spouse of Sir Geoffrey Howe, the Foreign Secretary, has done. Elspeth Howe, former deputy chairman of the Equal Opportunities Commission — a post she relinquished when her husband achieved ministerial office — has become a non-executive director of United Biscuits. She is the first woman to join the board of the McVities biscuits and KP peanuts manufacturer, having already stormed the ramparts of another former male bastion — the board of Woolworths. Another new fellow non-executive director has also just been appointed to the UB board. He is Neil Shaw, aged 59, the chairman of Tate & Lyle, who already holds several other non-executive directorships including Texaco Canada, Smiths Industries and Smith & Nephew. The two replace Sir James Cleminson, chairman of Reckitt & Colman and vice-chairman of Norwich Union, and Sir Michael Palliser. They retire from the UB board in May 1989. Sir Hector Laing, UB's chairman, who is currently in the US, is a well-known Conservative Party supporter — the company traditionally lends a helicopter to the Prime Minister during General Election campaigns.

Journal of bad news

The bible of the western financial world, *The Wall Street Journal*, has seen its circulation slide in the year since the stock market crash. Average sales for the six months from April to September were 1,917,137, a 3.8 per cent drop compared with the same period last year. The reason for the fall, according to the Audit Bureau of Circulation, is that investors are sitting on the sidelines. The *Journal's* fall was not the greatest among the US's top 50 newspapers: the *New York Post's* circulation fell by more than 20 per cent as it switched from printing in the afternoon to the morning in order to cover the suburbs as well. However, *Newsday* and the *New York Times* improved.

Apparent heir

Lee Iacocca, the ebullient chairman of Chrysler, has effectively nominated his successor. In a top management reorganization, Gerald Greenwald, aged 53, has become vice chairman; he was formerly in charge of the Chrysler motors subsidiary.



"Yes, we shall be calling on all our defence expertise"

The move is perceived as spelling the end of any hopes another executive, Robert Lutzof, may have had of landing the top job. The plan is for the vice chairman's job to pave the way for an orderly succession when Iacocca, aged 64, retires. He has three years of his contract left to run, although his enthusiasm for his work has made some motor industry watchers wonder if he will ever go.

Fair exchange

Wags at Barclays de Zoete Wedd have been having a go at the Christmas spirit already, methinks. In the brokers' latest *Exchange Rate Monitor*, clients are exhorted to "buy your mother-in-law dollars for Christmas". If you hedge your bets and buy them now, Mark Brett and Nick Murphy say: "You may upset her enough that she won't come for Christmas, but she should be happy in the New Year."

Caught flat-footed

David Goldstone, head of Regalian, the up-market residential developers, had laid on all the trimmings for a Press and analysts' visit to his new Chelsea project, Crown Lodge, a former block of police flats which is now being turned into 130 lavish flats costing up to £535,000. His elaborate preparations, however, failed to impress the dreaded wheel-clamp squad. As visitors filed into the central porter's lodge, one of the dumper trucks being used by the builders still working on the scheme was unceremoniously fitted with the Denver Boot, to the amusement of the guests and embarrassment of the Regalian brigade. "If that's the way they behave around here, I don't think I'll bother buying one of their flats," said one property analyst, quickly pocketing his cheque-book.

Gilty party

The National Treasury of Venezuela has apparently discovered that all that glisters is most definitely not gold. The story goes that 18 gold bars were confiscated from a smuggler at Caracas International Airport five years ago, and placed in the Treasury's vaults. The smuggler then disappeared. Last week, a Treasury official noticed that the bars were not as they should be. When tested, it was discovered that they were not gold at all, but lead painted yellow. As yet, no one knows when the switch was made, or by whom.

Rosemary Unsworth

Share sale puts £51m valuation on Fairey

Shares in Fairey Group, the electronics to defence engineering company seeking a stock market listing, are being offered for sale at 155p each, valuing the company at £51.2 million.

Fairey expects pre-tax profits in the year to end-December 1988 to be £9.5 million, giving pro forma earnings per share of 16.9p. The price/earnings multiple on this basis is 9.2 times. The notional gross yield is 5 per cent.

A total of 14.9 million shares is being sold, of which 14.84 million are new shares which will raise £21.5 million for the company.

Meeting call to Bestwood

Mr Tony Cole, who wants to be reinstated as chairman of Bestwood, has claimed he is being denied a meeting with the Bestwood board. Financial Trust SA has requisitioned an extraordinary general meeting to put the issue to the vote.

Joint venture

Highland Participants has agreed a 50-50 joint venture in principle with London and Edinburgh Trust to develop land at Southampton Airport. Highland reports pre-tax profit of £1.8 million in the first half of 1988, against £210,000 restated to include A&P Appledore at the interim stage last year.

Wagon rises

Wagon Industrial Holdings raised pre-tax profits 52 per cent in the six months to end-September to £5.21 million. Turnover rose from £52.97 million to £79.18 million. The interim dividend is 5.25p (4.5p).

Far East deal

Guinness Brewing Worldwide, the group's brewing division, seeks to merge its Malaysian interests with Malaysian Breweries Ltd and to form a joint venture with MBL in Singapore.

Site sell-off

Waterford Glass Group, the Irish crystal and china group, has sold a 45-acre site in Glendale, California, to a property developer for $24.8 million cash (£13.8 million).

£41m order

A £41 million floating power station has been ordered by the Philippines National Power Corporation from John Brown Engineering, of Clydebank.

COMMENT

GEC jumps aboard the 1992 bandwagon

The proposed carve-up of Plessey will add fresh fuel to the debate over the vulnerability of British companies to European predators in the run-up to 1992. It greatly exercised the minds of many back-benchers when Nestlé took Rowntree by storm last year. And the theme formed the nucleus of the key-note message which emerged from last week's deliberations of the CBI in Torquay.

Admittedly, the joint bid for Sir John Clark's empire is dressed up as an Anglo German venture. But it should not be forgotten that Siemens is launching its bid secure in the knowledge that its own intricate share structure and the powerful block of equity held by Deutsche Bank renders it quite immune from a hostile takeover.

It would appear that Britain is fast becoming, as the CBI suggested, the first port of call for EEC companies wishing to reposition themselves for the bracing competitive conditions which we are assured will prevail when the single market is up and running. Our securities markets are easily the biggest in Europe in terms of their breadth and depth. They provide a most hospitable environment for predators to launch a hostile takeover on any substantial scale. To hard working industrialists, who tend in any case to view the City with circumspection, the raid on Plessey will be taken as a further indication that the long-term fruits of their labours are likely to snatched away by foreign competitors with deep pockets courtesy of fund managers with short time horizons.

For the Government and its regulators there are wider considerations, which must if justice is to be seen to be done, be laid before the Monopolies and Mergers Commission. Given Commission's firm thumbs down to the last effort by GEC to take Plessey, it would hold the Commission up to ridicule if either the Office of Fair Trading or Lord Young's department were to wave the latest attempt through.

There were signs yesterday that the DTI is inclined to accept the seductive arguments about the benefits of size in world markets which are increasingly dominated by fewer and fewer mega-corporations. Overlaid by the attractions of giving the 1992 bandwagon yet another push, the momentum behind the proposed bid is already considrable.

Yet the Commission was far from convinced on this point when it examined the 1986 propsal for a merger of GEC with Plessey. The arguments likely to be used by GEC and Siemens this time will have a good deal of familiarity to the Commission's members. Lord Weinstock was listened to in great detail and at length when he detailed the case that the merger would provide for Britain a company with the strength and the depth to take on world leaders in export markets and resist the penetration of interlopers on the domestic front.

Yet the Commission gave short shrift to all of this. It questioned whether there might be benefits from the merger which might not be avialable to GEC and Plessey separately, except in the area of telecommunications, where of coursethe two companies have already established a joint enterprise.

Almost by default therefore, the negative arguments advanced by the Ministry of Defence, which maintained that there would be a damaging contraction in its choice of suppliers, won the day. Unless the MOD has turned on a sixpence, and the inclusion of Siemens in the equation substantially alters the case for a economies of scale, Lord Weinstock still has some talking to do.

Vigilant regulators needed

It took seven years, from 1981 to 1988, for the Government to come up with the new system of investor protection which is enshrined in the Financial Services Act. It has taken less than six months for the whole approach to the new system to be dismantled by the Securities and Investments Board.

Earlier this year we were told by the SIB that detailed rule books were the best way to ensure investor protection. Now, apparently, it is generalized principles. Of course, with any new system only time will tell whether it works. The detailed approach of Sir Kenneth Berrill, who was unceremoniously discarded this year in favour of Mr David Walker, was hardly off the starting block before it was recalled.

Sir Kenneth's approach was largely prescribed by the Financial Services Act itself, in particular section 62 of the Act, which gives the public a new statutory right to sue any investment firm which breaches a rule of the SIB or one of the self-regulatory organizations.

This provision made Sir Kenneth an inevitable prisoner to a highly detailed approach. The rules had to be spelt out in great detail so that investment firms could see how to avoid exposing themselves to section 62 actions. The operation of this section has now been watered down — practitioners and professional users of the markets cannot sue under section 62.

Any system of investor protection must strike the right balance between protection and allowing practitioners sufficient freedom to develop their business. It is an uneasy balance to achieve. But, when generalized principles are the cornerstone of investor protection, it is essential that there be vigilant and tough regulators to ensure that the investors are not sacrificed to the goal of having London as a premier financial centre.

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BRITISH MIDLAND

THE TIMES 1000 1988-1989

Charting Japan's ever-rising sun

In 1964 *The Times 300*, a new industrial yardstick, was born. Tomorrow *The Times 1000*, its greatly expanded and truly international descendent, is published. Margaret Allen, the editor, charts its growth

Which is the world's largest industrial grouping? How many companies in the United Kingdom have a total sales turnover in excess of £10 billion? Is the rise of Japanese industry and banking in world business gathering pace? How did the stock market crash of October 1987 affect the investment companies?

These are just a few of the hundreds of questions which are answered in the new edition of *The Times 1000*, which is published today. It reviews in statistical form the performance of the world's leading industrial and commercial companies, and the British financial sector for the financial years ending mainly during 1987.

As the figures are expressed in sterling, the immediate impression may be that many international companies appeared to go sharply into reverse during the year. However, these setbacks were more apparent than real, as the currencies of some of the major trading nations depreciated quite sharply against sterling during 1987.

The result is that in terms of *both turnover* and *profits* American companies weakened, not only in comparison with British groups, but also with other countries, particularly Japan. By contrast, the steady upward progress of Japanese companies among the world's giant concerns proceeded unchecked.

Even more so, the *sogo shoshas*, those unique Japanese umbrella trading organizations which service many companies within a particular group, increased their domination.

For example, five of the world's 10 biggest industrial groupings are *sogo shoshas*, and Japan has as many as 17 organizations within the top 50, against 14 for the United States. Five years ago, when we started this table, the figure was 23 for the US and 10 for Japan.

All the rest are in Europe, and mainly in the European Economic Community – only one, Swiss-based Nestlé, has its headquarters outside the EEC.

Japanese dominance does not stop at industry. The world's six biggest banks are Japanese, and it is also home to the world's biggest brewer, Kirin Brewery, and has a total of three in the top 25 brewers and distillers.

British groups score well in brewing, but Australia's Elders IXL, at present lying in third place, looks poised to overtake all the others, if its bid for Scottish & Newcastle Breweries, now referred to the Monopolies Commission, eventually succeeds.

The UK has three representatives in the top 50 list, though two of them are jointly owned with the Netherlands – Royal Dutch Petroleum/"Shell" Transport & Trading, and the two Unilevers. British Petroleum is the only totally British-based company in the top 50.

The Times 1000 has grown greatly in scope and detail since it was first published in 1964 as *The Times 300*. Then, it included only British industrial and commercial companies and, separately, some British financial institutions. Today, it covers the top 100 American companies and top 50 Japanese, as well as the leading groups in Canada, Australia, the Republic of Ireland. South Africa, Hong Kong, Malaysia and Singapore.

In all, apart from the last four, where capital employed is the criterion of size, companies are ranked by turnover.

Using *The Times 1000*, valid comparisons of size, as measured by turnover, of the world's leading companies are now therefore possible, although very different accounting procedures and rules of disclosure make further *comparisons dubious, except* among American and EEC companies and in those countries which have broadly adopted British accountancy principles, largely as a legacy of their colonial past.

The early editions of *The Times 1000* were published before British companies were required to reveal turnover figures, and many of them did not. So at first we ranked companies by capital employed. As soon as turnover *figures became mandatory*, we switched from capital employed to turnover as the major indicator of size.

It is not possible, therefore, to make a comparison with that first edition in terms of sales, but looking at Britain's top 10 industrial groupings in both the public and private sectors in terms of profits throws up the companies shown in *UK's Top Ten Profit Makers* (below).

In each case, the figures are *for pre-tax profits*. The changes in profits are striking, even allowing for inflation, but interestingly, British Petroleum maintained its 1964 lead as the biggest profit-earner in the UK in the years to 1988. Six companies which figured in the top 10 in 1964 are still there, including the publicly owned Electricity Council, which is slated for privatization shortly.

Climbing into the top 10 of the world's biggest groups: British Petroleum's Sir Peter Walters

> **Two of the 1964 leaders which looked impervious have been taken over**

Two of the 1964 leaders which at the time looked *impervious to predators* – Imperial Tobacco and Distillers – have disappeared in takeover bids. Part of the Post Office has moved to the private sector and that section now figures in the top 10 as British Telecom. Another nationalized industry, the *National Coal Board* (now renamed the British Coal Corporation and also targeted for privatization) went into loss for many years, although in 1986 and 1987 it reported surpluses.

Among newcomers to the profitability list is Hanson, which in recent years has been moving sharply up through the ranks of British industry. Ten years ago, the group was in 90th spot; five years ago it had risen to 50th; last year it was 17th and it is now eighth. Though some of the improvement has come through internally generated trading, the company has surged ahead mainly through takeover bids.

The same is true of advertising agents Saatchi & Saatchi. Relatively *unknown 10 years* ago, the group has grown sharply, with a strong contribution from newly acquired companies. Last year, it leapt from 86th to 47th place, and this time it is 24th.

It is worth mentioning the British financial sector, and table of *The World's Top 25 Banks* (below). The former reveals some of the effects of the stock market crash in October 1987. Investment income has continued to grow, but the insurance companies and particularly investment trusts have seen sharp falls in the value of their investments.

Investors' balances with the unit trusts have proved remarkably resilient, a tribute to the staying power of the small investor. *The debt crisis* which affected so much of the Third World is still affecting the profits of the three American banks which appear in the table: they are still showing heavy losses.

Incidentally, *The Times 1000* includes an index of the *full names and addresses of all* companies – home and foreign – which appear in the publication.

The Times 1000 is available from Times Books Limited, 16 Golden Square, London, W1R 4BN, and leading booksellers (£25).

WORLD'S TOP FIFTY INDUSTRIAL GROUPINGS

			Main Activity	Sales (£m)	Year end
1	(3)	C Itoh (Japan)	Sogo shosha*	64,827.0	31.03.87
2	(1)	Mitsui (Japan)	Sogo shosha*	62,218.1	31.03.87
3	(6)	*Shell/Royal Dutch (UK/Ndl)*	*Oil industry*	59,811.0	31.12.87
4	(4)	General Motors (USA)	Vehicle manfs	*59,530.3*	*31.12.87*
5	(7)	Marubeni (Japan)	Sogo shosha*	58,168.0	31.03.87
6	(5)	Sumitomo (Japan)	Sogo shosha*	57,353.1	31.03.87
7	(2)	Mitsubishi (Japan)	Sogo shosha*	55,594.9	31.03.87
8	(8)	Exxon (USA)	Oil & gas	53,586.8	31.12.87
9	(10)	Ford Motor (USA)	Vehicle manfs	41,902.9	31.12.87
10	(11)	British Petroleum (UK)	Oil industry	34,932.0	31.12.87
11	(9)	Nissho Iwai (Japan)	Sogo shosha*	33,749.9	31.03.87
12	(12)	IBM (USA)	Business mach manfs	31,710.5	31.12.87
13	(14)	Mobil (USA)	Holding co integrated energy ops	29,959.4	31.12.87
14	(13)	Toyota Motor (Japan)	Vehicle manfs	29,314.1	30.06.87
15	(15)	Sears, Roebuck (USA)	Retailer	28,331.4	31.12.87
16	(20)	Nippon TT (Japan	Telecommunications	23,509.6	31.03.87
17	(23)	IRI (Italy)	State holding co	23,168.4	31.12.87
18	(18)	General Electric (USA)	Consumer prods/power.sys	22,994.6	31.12.87
19	(21)	Hitachi (Japan)	Electric & elec equip	21,686.0	31.12.87
20	(17)	Daimler-Benz (W Germ)	Vehicle manfs	21,686.0	31.12.87
21	(25)	Texaco (USA)	Integrated oil co	20,103.5	31.12.87
22	(22)	AT & T (USA)	Telephone sys ops	19,650.8	31.12.87
23	(26)	Nissan Motor (Japan)	Vehicle manfs	18,766.0	31.03.87
24	(19)	Toyo Menka Kaisha (Japan)	Sogo shosha*	18,267.8	31.03.87
25	(27)	Matsushita (Japan)	Electric/electronic equip	18,000.2†	31.03.87
26	(31)	Du Pont (USA)	Diversified energy co	17,820.1	31.12.87
27	(28)	Volkswagen (W Germ)	Vehicle manfs	17,559.3	31.12.87
28	(29)	Tokyo Electric (Japan)	Electric utility	17,150.7	31.03.87
29	(32)	Deutsche B-post (W Germ)	Postal/telecom services	16,728.5	31.12.87
30	(30)	Unilever (UK/Ndl)	Food prods, detergents etc	16,550.0	31.12.87
31	(35)	Siemens (W Germ)	Elec/gen engineering electronics	16,529.6	30.09.87
32	(34)	Chevron (USA)	Integrated petroleum co	16,438.7	31.12.87
33	(37)	Philip Morris (USA)	Holding co (tobacco/beer/food)	16,198.3	31.12.87
34	(43)	Chrysler (USA)	Vehicle manfs	15,368.6	31.12.87
35	(24)	Nichimen (Japan)	Soga shosha*	15,352.1	31.03.87
36	(=33)	Philips' (Ndl)	Elec/electronic prods	15,016.0	31.12.87
37	(40)	K Mart (USA)	Discount store operators	14,988.6	27.01.88
38	(=33)	Kanematsu-Gosho (Japan)	Sogo shosha*	14,852.4	31.03.87
39	(42)	Toshiba Corp (Japan)	Electric/electronic equip	14,524.8	31.03.87
40	(16)	ENI (Italy)	Holding co (petro chem/mech construc	14,513.1	31.12.86
41	(38)	Nestlé (Switzerland)	Holding co (chocs/milk/food)	13,658.5	31.12.87
42	(48)	Veba (W Germ)	Holding co (elec/min oil/chem/glass/transp)	13,008.4	31.12.87
43	(50)	Electricité de France (France)	Electricity prod/distribution	12,933.3	31.12.87
44	(=46)	BASF (Italy)	Chemicals/plastics manfs	12,932.2	31.12.87
45	(=46)	Fiat (Italy)	Holding co (motor vehicles etc)	12,702.3	31.12.86
46	(-)	Honda (Japan)	Vehicle/motorcycle manfs	12,595.8	28.02.87
47	(-)	CGE (France)	Holding co (elec engineering)	12,144.8	31.12.87
48	(-)	Elf Aquitaine (France)	Holding co (petrol/oil/natural/gas/sulphur	12,134.5	31.12.87
49	(45)	Bayer (W Germ)	Chemical prod manfs	11,937.5	31.12.87
50	(-)	Hoechst (W Germ)	Chemical/dye/plastic manfs	11,877.4	31.12.87

†Figures per annum. *Company headquarters and last year's rating shown in parenthesis. *Umbrella company. Exchange rates used as at 30.06.88 against £1 sterling: France 11.7951 Francs; Italy 2,309.63 Lire; Japan 227.72 Yen; Netherlands 3,6106 Guilders; Switzerland 2.58015 Francs; USA $1.70975.*

Keeping track of trade's triumphs and disasters

By Richard Rickson

More and more companies are vanishing as the number of takeovers and mergers increases, according to the latest edition of *The Times 1000*.

Well-known names such as Safeways, British Caledonian and Freemans have disappeared, while others such as British Midland reappear through new holding companies.

The latest edition reflects 144 changes, as takeovers and mergers *make their* impact on rankings. The list of "ins" and "outs" grows each year – from 87 two years ago to 113 last year, and this year's figure of 144 represents 288 changes in the rankings.

Compiling *The Times 1000* is a technological challenge. Extel Financial, the corporate data and financial information specialists, has provided the figures for every edition, first.

Then, the tables were prepared manually, covering the top 300 companies. Today 2,200 companies are included.

Technology has changed dramatically in that period, and the main table is now compiled using Extel Financial's FXSTAT database, so the press of a button can produce a print-out of the top 1,000 companies ranked by turnover. But a great deal of work is undertaken before that button can be touched.

For example, new companies have to be monitored. For those who have been granted a listing in the previous 12 months this is simple as they are well documented – it is the private companies that bring the challenges.

More than half of the top 1,000 companies have no share listing.

The qualification for entry is that a company must be registered in the United Kingdom and must not be a subsidiary of another UK company.

Foreign ownership is acceptable – Ford Motor, for example, regularly appears as it is the UK holding company, while Imperial Group is not shown as its figures are contained in those of its parent, Hanson.

Searching for large private companies is time-consuming for the analysts. Having found them and checked their ownership, it is often the case that there should be more recent accounts available than those on file at Companies House.

Acquiring a copy of those up-to-date accounts can be a problem; many of the companies reveal nothing more than has been supplied to the Registrar.

This has become less of a problem in recent years, particularly with larger companies, but when a figure needs to be checked or a clearer definition made available, public companies are far more helpful than private ones.

Another constraint is the "cut-off" date: the latest annual report is required by June 30. If these have not arrived by early June, the companies are contacted. It is the ones which do not co-operate that are likely to complain six months later that they are not high enough in the table because their latest figures have not been used.

Each edition gives lists of both the *new* companies in the top 1,000 and those that they replaced.

Some of the smaller domestic tables – for example biggest rises/falls in profits, top employers, money losers – are also taken from the EXSTAT database, but the majority are not. These are tables *ranking banks, building* societies, insurance companies and other financial companies, and they present problems of their own, not least in the area of overlapping activities.

Nationwide Anglia and Abbey National appear in the Building Societies top 50 but offer similar facilities to Barclays or Lloyds, which themselves offer mortgages. Property companies are similarly difficult to classify. Two insurance tables are compiled – life and non-life – and several companies appear in both. Thus a company ranked *in 20th place for life* and for non-life might misleadingly appear to be smaller than a company that is in just one table but with a higher placing.

Extel's *coverage of overseas* companies is sufficient for there to be few problems with tables such as the European 500 and the United States 100, but a worldwide mailshot is always carried out.

Surveys and rankings done in other parts of the world are always *scrutinized but the rule* of excluding subsidiaries is not so clear-cut abroad, especially in the European table. There, many companies do *not provide* consolidated accounts, so subsidiaries which are large enough in their own right may well have to be shown separately.

Some countries are more helpful than others in complying *with* requests to send their accounts. IRI, the Italian conglomerate, *which failed to* respond to six letters and telexes, said that five signatures were necessary before such information could be *supplied*.

The hardest table to compile is the Top 50 Rest of the World, as company information is unobtainable *in some* countries.

Some countries, particularly in Central or South America, have few entrants because conversion from their currencies into sterling reduces their often-improved results to negligible amounts.

The time-consuming compilation of the index listing the name and address of every company in the book is usually the final *job. When* completed, each set of proofs are only released for the last time when Extel Financial has made a final check.

The author works for Extel Financial and is compiler of The Times 1000.

UK'S TOP TEN PROFIT MAKERS

1964	Profits* (£000)	1988	Profits* (£000)
British Petroleum	217,200	British Petroleum	3,883,000
Electricity Council	*184,333*	*British Telecom*	*2,661,000*
Shell Trans/Trad	179,228	Shell Trans/Trad	2,576,000
ICI	117,200	ICI	1,574,000
BAT Industries†	76,892	BAT Industries	1,542,000
The Post Office	72,558	British Gas	1,398,000
Unilever Plc	59,607	Shell UK	1,087,000
National Coal Board	*58,041*	*Esso UK*	*1,076,300*
Distillers	39,838	Hanson	1,041,000
Imperial Tobacco	39,107	Electricity Council	803,500

**Before interest and tax. †Then British-American Tobacco*

THE WORLD'S TOP 25 BANKS

1	Dai-Ichi Kangyo Bank	Japan
2	Sumitomo Bank	Japan
3	*Fuji Bank*	Japan
4	Mitsubishi Bank	Japan
5	Sanwa Bank	Japan
6	Industrial Bank of Japan	Japan
7	Citicorp	USA
8	*Tokai Bank*	Japan
9	Mitsui Bank	Japan
10	Bank of Tokyo	Japan
11	Long Term Credit Bank of Japan	Japan
12	Taiyo Kobe Bank	Japan
13	*Barclays PLC*	UK
14	Banque Nationale de Paris	France
15	National Westminster Bank	UK
16	Deutsche Bank AG	W Germ
17	Credit Lyonnais	France
18	*Société Générale*	France
19	Desdner Bank	W Germ
20	HongKong & Shanghai Bank	HK
21	Union Bank of Switzerland	Switzerland
22	Chase Manhattan Bank	USA
23	*Mitsubishi Trust & Banking Corp*	Japan
24	Swiss Bank Corporation	Switzerland
25	BankAmerica Corporation	USA

LAND SECURITIES
INTERIM RESULTS

Extracts from the consolidated profit and loss account for the half year ended

Year to 31.3.88 (audited) £'m		30.9.88 (unaudited) £'m	30.9.87 (unaudited) £'m
196.8	Rental income	110.8	96.5
251.0	Total income	135.9	118.6
207.4	Net rents and interest receivable	112.5	97.4
73.8	Interest payable	41.1	32.9
133.6	Profit on ordinary activities before taxation	71.4	64.5

The profit on ordinary activities before taxation for the second half of the year to 31st March 1989 is not expected to differ materially from that of the half year to 30th September 1988.

An interim dividend has been declared of 4.1p per share (1987: 3.65p) which with the related tax credit is equivalent to 5.47p (1987: 5p).

The substantial development programme is progressing well.

Work is now underway on 1.2m sq. ft. net of offices, over 450,000 sq. ft. of shopping space, nearly 900,000 sq. ft. of shopping centre refurbishments and on the 1m sq. ft. retail warehouse programme.

Three new acquisitions in the City and West End will facilitate and enhance the future development potential of adjacent office holdings. In Coventry and East Kilbride acquisitions create opportunities for future shopping developments to link with existing holdings. A re-arrangement of the underlease of 33 Grosvenor Place SW1 provides the opportunity for a future redevelopment or refurbishment.

Acquisitions, subject to legal formalities, of freehold buildings and sites, when fully developed, will add some 600,000 sq. ft. of industrial space and will increase the retail warehouse portfolio.

The issue, in September, of £200m 10% First Mortgage Debenture Stock 2030, maintains the Group's strong financial position and enables it to continue to expand the development programme and to seek further acquisitions of suitable quality.

A leaflet setting out the Interim Results and comments in more detail is being despatched to the Shareholders. A copy may be obtained from The Secretary,

LAND SECURITIES PLC, Landsec House, 21 New Fetter Lane, London EC4P 4PY

هكذا في الأصل

BUSINESS LETTERS

Income tax commissioners

From Major W.V. Temple

Sir, I am surprised that in his article on the Council on Tribunals (November 8), Sir Cyril Philips states that the responsibility for the General Commissioners of Income Tax rests with the Inland Revenue. This would indeed be a matter of public conern and we make a point of stressing to all appellants that the commissioners are entirely independent of the revenue and, at their first hearing, generally have no knowledge of the appellant's case and are entirely impartial.

The Lord Chancellor's department already has the responsibility for the general commissioners and he appoints them on the recommendation of area advisory committees, drawn from local commissioners.

Hearings are before a minimum of two commissioners who are advised on legal points by their clerk, a qualified barrister or solicitor. It is the commissioners' duty to give notice to every appellant of the day for hearing of his appeal but, as an administrative convenience, the revenue lists the appeals to be heard on a certain day, the notices, however, being sent out by the clerk. Any appellant may apply to the clerk to have their dispute with the revenue heard by the commissioners who will add their name to the list prepared.

There may be a need for training but, if care is taken to select people of the right calibre this will be minimal. I believe, however, that there is a need to reduce inconsistencies which would call for some central input. Otherwise I believe that the taxpaying public is well served by a body about which too little is known.

Yours faithfully,
(MAJOR) W.V. TEMPLE
Chairman, Greater
Manchester
Advisory Committee;
Chairman, Salford & North
Manchester Divison;
Bollington House.
Nether Alderley,
Macclesfield, Cheshire.

City values and the Elders bid for S&N

From R. Fokerd

Sir, To those of us who regard a career in industry as an opportunity to serve society by ensuring the effective and efficient use of its resources — a role in which the exercise of social responsibility and ethics has relevance — the current ascendancy of City "values" must give rise to serious concern.

The recent events surrounding the Elders IXL bid for Scottish & Newcastle Breweries illustrate the point.

City criticism of Sir Gordon Borrie's recommendation to refer this bid to the Monopolies and Mergers Commission for investigation can only be understood in the context of an overriding desire to take commission from the sale of shares; accompanied by a naive faith in market mechanisms; and a disregard for the consumer and public interest.

A knowledge of market imperfections in the brewing industry (the "tie" being but one); a concern to avoid local and regional monopolies, or a concentration of power in particular market sectors (in this case lager); makes the referral not only understandable, but clearly necessary.

City opinion, generally, has criticised S&N for an "inept" defence. This "ineptitude" might be interpreted as that company's application of the City's own publicly proclaimed standards of gentlemanly behaviour, as opposed to the underlying cynicism and opportunism demonstrated by the belated acquisition of S&N shares by Elders which occurred after Lord Young's announcement of the MMC referral.

How can such an important social institution as the City continue to avoid legally enforceable regulation of its activities when its behaviour so consistently falls short of the standards required?

Yours faithfully,
R. FOKERD,
291 High Road,
Chilwell,
Nottingham.
November 11.

Ombudsman's role

From Mr A. H. Pengelly

Sir, The announcement that the Parliamentary Ombudsman is to hold an inquiry into the Department of Trade and Industry's handling of the Barlow Clowes Investment Group affair will surely hearten those investors who lost out.

Perhaps, though, they should temper their hopes by the knowledge that the Parliamentary Ombudsman, under Section 11 of the Parliamentary Commissioner Act, is empowered to obtain and keep secret such information as is obtained by him and his officers.

In other words, secret information can be obtained by the Ombudsman from the persons against whom complaint is made and that such information can remain secret from the very persons who make the complaint and who are, therefore, denied the right of refutation.

Yours faithfully,
A. H. PENGELLY,
36 Thorn Park,
Mannamead,
Plymouth.
November 9.

Clowes and 'impoverished' investors

From Mr A Willock

Sir, How encouraging to read in your front page story (October 21) that Tory MPs were angry that the Government, more or less cleared of incompetence in the Barlow Clowes débâcle, are not prepared to bail out those investors who have lost their savings in the affair.

Apparently the thinking is that the Government have a moral duty to intervene to save the small investors involved from financial loss.

Where were these angry Tories when DHSS beneficiaries took a hammering earlier this year?

Perhaps it is because some of their supporters look like joining the ranks of the "scrolingers," that there is this sudden interest in morality.

Let us hope that this new found concern is not limited to recently impoverished gentle folk.

Yours faithfully,
ANDREW WILLOCK,
15 Woodlea Drive,
Bromley,
Kent.
October 21.

Abbey board 'propaganda'

From Mr J. E. R. Little

Sir, It is simply not true that the Abbey National board has kept its members informed (letter from Sir Campbell Adamson, chairman of Abbey National, November 10).

As a member, all I have received is propaganda for the board's point of view, putting up a few arguments against flotation merely to refute them.

I have had to rely upon the scanty Press comments for any real discussion of the issues involved.

Sir Campbell Adamson even refused to provide the address of the Abbey Members against Flotation organisation — "I do not have to hand the address of . . ."

Nor have the promised meetings yet materialised.

The board is, in fact behaving as though Abbey were already a public limited company and its members just shareholders.

If it is a good thing for Abbey to go public, presumably we may expect other building societies to follow suit.

Yours faithfully,
J. E. R. LITTLE,
Golna,
Stonestile Lane,
Hastings,
East Sussex.
November 10.

The other side of takeover battles

From Mr Brian Wood

Sir, It is interesting and not unamusing to observe the reactions of a large undertaking faced with a takeover bid while considering what may have been the reactions of the smaller undertakings which (it) itself took over to reach its present size.

I am, Sir,
Your obdient servant,
BRIAN WOOD,
Crendon Cottage,
Evendine,
Colwall,
Nr Malvern.
October 18.

RECENT ISSUES

EQUITIES

Apollo Watch Prods	26½ +2
BMSS (118p)	121 −2
Bucknall Aust (110p)	110
Builder Gp (125p)	156
Caldwell Inv	33
Chieftain Group	103
Colonnade	137 −1
Com-Tek	16½
Darby Group	140
Edinburgh Hibernian	66
Heritage (95p)	158
Herring Son (150p)	153
Hi-Tech Sports	142 −1
Jersey Gen Inv Tr	505
Jeyes Group	191
Lincat Group (115p)	170 +2
Melville Group	123 −1
Mitsubishi Bank	£14⅝ −⅛
Nat Telecom	144 +3
Newzealand Inv	96
Portmirion Potteries	186
Racal Telecom	170
Riva	123
SCR Corp	218⅛ +1/16
SMAC Group	96 −1
SWP	24
Specialeyes	72 +1
Sunset & Vine	126 −2
Swallowfield	160
Whitegate Lies P/P	14

RIGHTS ISSUES

Bennett N/P	1½ +½
Howden N/P	23
Polly Peck N/P	36 +½
Ryan Hotels N/P	9 +1
West Trust NP	1

(issue price in brackets).

ALPHA STOCKS

	Vol '000		Vol '000		Vol '000		Vol '000
ADT	1,445	CU	1,828	Laporte	1,046	Saatchi	448
Abbey	1,759	Cons Gold	165	L&G	749	Sainsbury	914
Alld-Lyons	1,863	Cookson	2,540	Lloyds	3,162	Scot & N	282
Amstrad	1,316	Courtaulds	1,805	Lonrho	3,457	Sears	3,413
ASDA	6,036	Dalgety	1,039	Lucas	389	Sedgwick	669
AB Foods	49	Dixons	1,977	Magnet	1,016	Shell	2,284
Argyll	1,316	ECC	586	M&S	6,596	Siebe	2,000
BAA	4,919	Enterprise	299	Maxwell Cm	1,201	Slough	839
BET	1,095	Ferranti	28,360	MB Group	1,916	Smith & N	2,718
BTR	1,093	Fisons	2,221	MEPC	2,571	Smith WH	93
BAT	2,244	FKI Babck	2,076	Midland	578	Smiths Ind	1,523
Barclays	1,932	Gateway Cp	1,264	NatWest	2,828	STC	3,122
Bass	168	Gen Acc	1,300	Next	1,230	Stan Chart	426
Beecham	1,822	GEC	20,304	Nth Food	488	Storehse	2,153
Beazer	2,173	Glaxo	1,321	P&O	2,727	Sun Allnce	653
Berisfd SW	886	Globe Inv	219	Pearl	113	T & N	683
BICC	717	Glynwed	1,246	Pearson	676	Tarmac	923
Blue Arrow	8,241	Granada	906	Pilkington	5,562	Tate & Lyle	300
Blue Circle	1,094	Grand Met	3,401	Plessey	53,425	Taylor Wood	602
BOC	1,286	GUS 'A'	493	Polly Peck	818	TSB	1,345
Boots	3,077	GRE	2,274	Prudential	2,589	Tesco	3,129
BPB	277	GKN	238	Racal	7,098	Thorn EMI	535
Br Aero	2,979	Guinness	1,089	Racal Tele	6,284	Trafalgar	499
Br Airways	2,137	Hamm 'A'	1,067	Rk Hovis	525	THF	3,781
Br Comm	609	Hanson	2,355	Rank	289	Ultramar	1,972
Br Gas	2,576	H & C	159	R&C	262	Unigate	1,729
Br Land	3,482	Hawker	1,040	Redland	241	Unilever	1,885
Br Petrol	4,726	Hillsdown	372	Reed	769	United Bis	1,385
Br Telecom	4,954	IMI	1,816	Reuters	1,207	Utd News	610
Bunzl	385	ICI	1,409	RMC Gp	332	Wellcome	399
Burmah	78	Inchcape	3,115	RTZ	1,137	Whitbrd	1,219
Burton	5,317	Jaguar	1,346	R-Royce	1,971	Williams	1,007
C&W	3,903	Lasmo	900	Rothmn 'B'	87	Willis Fab	867
Cadbury	1,045	Ladbroke	1,163	Royal Bank	1,488	Wimpey G	1,302
Coats	1,230	Land Sec	3,748	Royal Ins	713	Woolworth	2,174

WADE

Preliminary Results for the year ended 31st July 1988

- ✱ Pre-Tax Profits £2,308,716
- ✱ Dividend increased by 15% to 5p per share

Copies of the Report and Accounts will be available on 2nd December, 1988 from The Company Secretary.

WADE POTTERIES P.L.C., STOKE-ON-TRENT
Greenhead Street, Burslem, Stoke-on-Trent
Staffordshire ST6 4AA

Manufacturers and Distributors of Ceramic and related products

SHORTS Kleinwort Benson

Privatisation of

SHORT BROTHERS PLC

Following the announcement in Parliament on 21st July 1988 of HM Government's intention to privatise Short Brothers PLC, HM Government has appointed Kleinwort Benson Limited to act as its financial adviser in connection with the privatisation.

On behalf of HM Government, Kleinwort Benson Limited invites potential purchasers who have yet to register an interest in the privatisation to do so, at the address given below, by Friday, 2nd December 1988. Kleinwort Benson Limited will then, at its discretion, make further information available.

Kleinwort Benson Limited, (Privatisation of Shorts),
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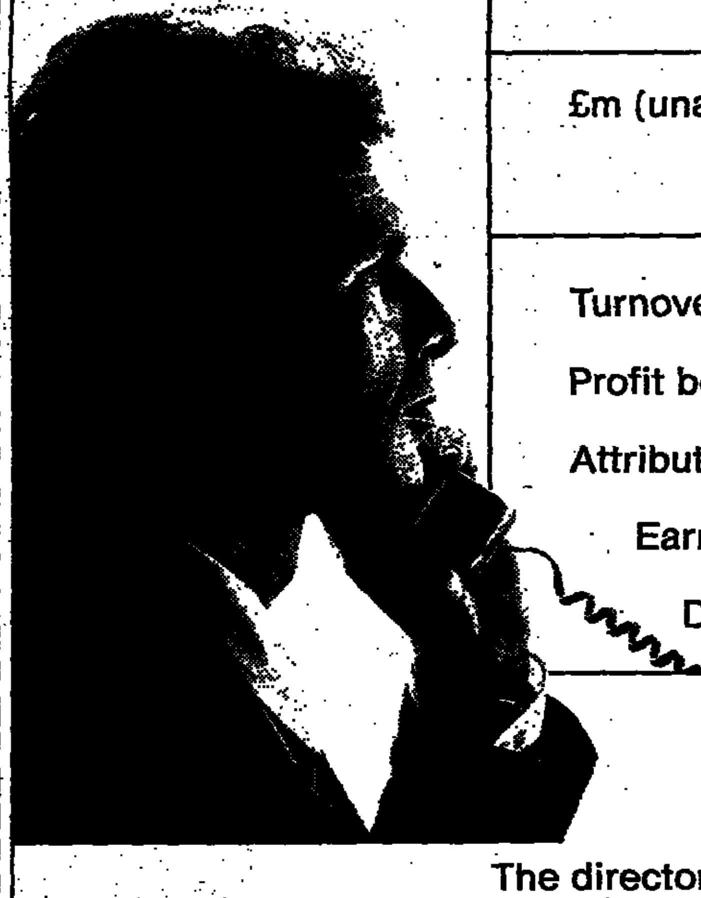


CABLE AND WIRELESS.
RECORD PROFITS ON THE LINE.

CABLE AND WIRELESS INTERIM REPORT

£m (unaudited results)	6 months to 30 Sept 1988	6 months to 30 Sept 1987	% growth
Turnover	509	467	9%
Profit before taxation	198	165	20%
Attributable profit	139	109	28%
Earnings per share	13.2p	10.7p	23%
Dividend per share	2.82p	2.30p	23%

The directors of Cable and Wireless plc report the following unaudited results for the six months ending 30th September, 1988.

- Mercury reports its first trading profit.
- Profit before tax has increased by 20% to £198m — an increase of £33m.
- Trading profit has increased by 22% to £174m — an increase of £31m, despite a weakening of the US dollar of 8%.
- Productivity has increased from 33% to 37% — measured as the ratio of regional trading profit to turnover.
- The return on average net assets has increased from 21.4% to 23.3%.
- Profit for the first six months is higher than for the whole financial year ending 31st March, 1984.
- Profit for the first six months is more than double that for the whole financial year ending 31st March 1982 — the year of privatisation.

Cable and Wireless
THE WORLD TELEPHONE COMPANY

CABLE AND WIRELESS PLC, MERCURY HOUSE, THEOBALDS ROAD, LONDON WC1X 8RX.

STOCK MARKET

Shares slide as dollar loses ground

The continuing slide in the dollar coupled with fears of an imminent rise in US prime rates sent a shudder through financial markets on both sides of the Atlantic yesterday.

In London, prices closed well below their best levels of the day after a nervous start to trading on *Wall Street in the* wake of the latest US trade figures. These showed the *seasonally adjusted* deficit for September narrowing from $12.27 billion to $10.46 billion (£5.78 billion) and were largely in line with most City forecasts. But the dollar was unable to grasp any comfort from the figures and continued to lose ground against most of its main rivals in the world's money markets.

Traders in New York are now bracing themselves for a rise in interest rates to try and halt the dollar's slide. Evidence that such a move might be on the cards was provided by a narrowing of the Federal Funds rate — the rate which banks charge each other for overnight money — and the US Discount rate.

The FT-SE 100 index, which was 22.1 points up at one stage, rapidly lost ground in after hours trading to finish 5.0 points up at 1,807.3. The narrower FT index of 30 shares also lost an early 28.6 lead to finish 16.2 ahead at 1,477.1.

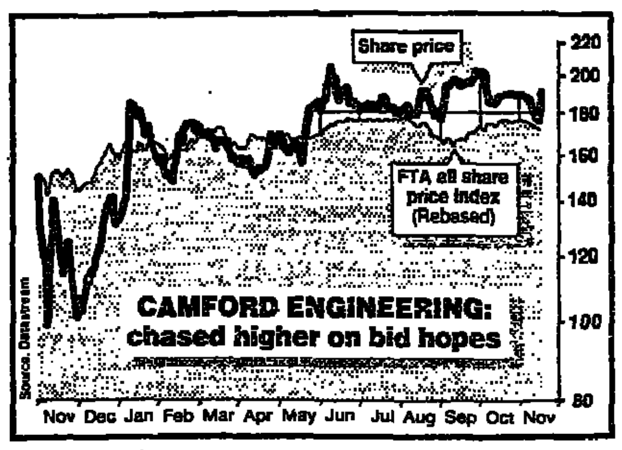
Government securities replaced gains of £⅛ with falls of up to £¼, mirroring similar falls on the US bond market.

News of the much-heralded joint bid of £1.7 billion for Plessey by GEC and Siemens, the West German industrial group, was the main talking point. Plessey responded with *a leap of 49p to 224p, after* 235p, as a massive 53 million shares changed hands. A bid this year by GEC for Plessey was abandoned after being referred to the Monopolies and Mergers Commission following objections by the Ministry of Defence.

But it is widely believed that *the MoD has now given its* blessing. Analysts claim that GEC has one eye on 1992 and the single European market and that the acquisition of Plessey would enable it to compete with some of the larger European groups on a more equal footing.

News of the management buyout at one of Hestair's subsidiaries produced a late flurry of activity in Blue Arrow. The price rose 4p to 92p as more than 5 million shares changed hands. This year Mr Tony Berry, the BA chairman, admitted that a buyout might be considered.

GEC finished 5½p better at 178p as Plessey rejected the offer.



An early feature was the *£120 million programme* trade carried out by Morgan Grenfell, the securities house, for one of its institutional clients. It sold a mixed basket of equities, covering everything from insurances to builders, stores and food manufacturers. These included **Blue Circle Industries**, 1p firmer at 438p, **Beazer**, 5½p better at 177½p and **Williams Holdings**, 2p higher at 264p.

In turn, the mystery client is believed to have ploughed about £40 million of the proceeds back into the property sector, picking up 1.3 million British Land shares at 355p, 892,000 Land Securities at *577p and 550,000 MEPC at* about 566p. **British Land** finished 4p dearer at 359p and rises were also seen in **Land Securities**, 7p to 583p and **MEPC**, 8p to 574p.

Armstrong Equipment, the Coventry motor suspension and industrial fastenings group, advanced a further 8p to 168p — after Tuesday's gain of 26p on the bid approach — following the news of the £85.4 million paper-and-cash offer — worth 160.4p a share — from Wardle Storeys, the cash-rich group.

The rise above the bid terms came as a result of stories *circulating that a counter-bid* was on the way from Caparo Industries which owns a near 10 per cent stake in Armstrong.

Camford Engineering, which was also put forward as *a possible bidder* for Armstrong, soared 16p to 191p on talk that Markheath Securities, Mr John Spalvins's British vehicle which owns a 10.1 per cent stake, is ready to bid 250p a share.

Camford supplies parts to big motor manufacturers — including Opel, Ford and General Motors — and has often been at the centre of takeover speculation with JH Fenner, Hawker Siddeley, Parkfield and T&N all linked with the company this year.

Revived speculation in the shares follows reports that the Camford board has been hit by the sudden illness of one of its leading members.

Mr Sidney Rennert, an analyst at SBCI Savory Milln, rates Camford as a buy. *He* says that *its* 21-acre site by Stevenage station in Hertfordshire has now received planning consent. But, instead of building a factory on one-third of the area, the company plans selling the whole site for a big *profit*

Talk of a Pac-man strategy by Pillsbury, where the target bids for the bidder, had Grand Metropolitan rising 9p to 447p. But dealers in New York and London are ruling out such a move, like the one with E-11 and American Brands. They say GrandMet is now virtually home and dry.

Enterprise lost 11p to 537p on persistent selling started by reports that Elf Aquitaine, the French oil group, is to buy Lasmo's 25 per cent stake in Enterprise for £400 million — the equivalent of £5 a share — before the end of the week.

Dealers were hoping that *Lasmo would be able* to fetch 550p to 600p a share for the stake. But the Enterprise management had been hoping for a much higher price because it believes Enterprise is worth nearer £7 a share.

Shares of Lasmo rose 1p to 491p, after 494p. Dealers say that they are underpinned by speculation that the company could still be the subject of a takeover bid from British Gas, *which launched an abortive* dawn raid on Lasmo in September.

Then, Lasmo's share price raced ahead of the 480p that British Gas's broker was offering in the market and Sir *Denis Rooke*, the BGas chairman, was left with a meagre 1.14 per cent of Lasmo.

Dealings in **Hugh Mackay**, the carpet manufacturer, were resumed after Tuesday's news that the £21.3 million bid from *Allied* Textile had lapsed. The shares immediately plunged 83p to 265p.

Allied Textile, which last month held abortive takeover discussions with Illingworth, Morris, another textile group, closed *1p easier at 344p*.

Michael Clark and Geoffrey Foster

NEW YORK

Dow slips on talk of prime rate rise

(**Reuter**) — Shares were lower in early trading yesterday as *an unconfirmed* report spread in financial markets that the big banks would soon raise their prime rates.

The Dow Jones industrial average fell 7 points to 2,070.17. Mr Richard Sichel, an analyst at *First Pennsylvania* Bank, said, however, that the report did not appear to be *an important factor at present*. Mr Jack Baker, a senior trader at Shearson Lehman Hutton, said that higher Federal funds have suggested for several days that the Federal Reserve was tightening credit.

● **Tokyo** — Shares rose to a record close for the fourth day in a row, boosted by heavy buying in blue chips, brokers said. The index rose 166.71 points, or 0.58 per cent, to a record 28,996.12.

● **Hong Kong** — Prices closed little changed after a day of range trading *focusing on a* few second and third-line stocks, brokers said. The Hang Seng index ended 1.7 points lower at 2,566.88, while the broader-based Hong Kong index lost just 0.01 of a point to 1,692.48.

● **Sydney** — The market shrugged off bad balance of payments figures to close only marginally easier in subdued trade. At the close of floor trading, *the All-Ordinaries* Index was down 0.9 points to 1,522.3.

WALL STREET

	Nov 15	Nov 14
AMR Cp	47%	48
ASA	39%	39%
Aetna Life	47%	47%
Allied Signal	32%	32%
Allis Chlm	9/16	½
Alcoa	51%	51%
Amax Inc	23%	22%
AMR Hess	28%	28%
Am Brands	52%	52%
Am Cynmd	48%	48%
Am Ele Pwr	26%	26%
Amexs	27%	26%
Am Family	13%	13%
Am Home	78%	79
Am Int Grp	64	62%
Am Telph	28%	28
Amoco Cp	70%	70%
Anheuser B	30%	30%
Arch Dan	20%	19%
Armco Steel	9%	9%
Asarco Inc	26	26%
Ashland Oil	32%	32%
Atl Richfld	77%	77
Avon Prod	20%	20%
Bk Boston	23%	23%
Bank NY	35%	35%
Bankamer	17%	17%
Bkrs Tst NY	37%	37%
Baxter	16%	17%
Beth Steel	20%	20%
Boeing	61%	61%
Boise Casc	41	40%
Borden	55	55%
Bristl Meyr	42%	41%
BP	53%	53%
Brunswick	17%	17%
Burl Nth	70	69%
CBS	169%	169%
Cms Engy	24	23%
CPC Int	48%	49%
CSX Cp	31	30%
Camp Soup	30%	30%
Can Pacific	16%	16%
Caterpillar	60%	60%
Centrl SW	30%	30%
Champion	30%	30
Chase Man	27%	27%
Chem Bank	32%	32%
Chevron	43%	43%
Chrysler	25%	24%
Citicorp	24%	24%
Clark Eq	29%	29%
Coca Cola	42%	41%
Colgate	44	43%
Columb Gas	34%	34
Cmb'tn Eng	27%	27%
Cmwlth Edl	31%	31%
Cons Edis	44%	44%
Consol Ng	39%	38%
Cont Data	17%	18
Corning Gl	64%	65%
Crane	23%	22%
Curtiss W	50%	50%
Data Genl	17%	17%
Deere Co	45%	45%
Delta Airl	48%	49%
Detroit Edl	16%	16%
Digital Eq	89%	90
Disney	60%	61%
Dow Chem	84%	84
Dresser Ind	26%	26%
Dupont	80%	80%
Duke Pwr	45%	45
East Kodak	44%	44
Eaton Cp	51%	51%
Emerson El	29%	29%
Emery Air	4%	4%
Exxon	42%	42%
Farah Inc	8%	9%

	Nov 15	Nov 14
Fedders	10%	10%
Fst Chicago	30%	31
Fst Int Bncp	47	47
Fst Penn C	12%	12%
FT Wachva	38%	38
Ford Motor	50%	49%
GAF Cp	48	47%
GTE Cp	44	43%
Gen Cp	18%	18%
Gn Dynam	51	51%
Gen Electric	44%	44%
Gen Inst	22%	22%
Gen Mills	49%	50%
Gen Motors	81%	80%
Gen Pub Ut	36%	36%
Genesco	5	5
Georgia Pac	34%	34
Gillette	34	34%
Goodrich	51%	50%
Goodyear	48%	48%
Gould	n.a	n.a
Grace Co	26	26
Grt Atl Pac	42%	41%
Greyhnd	29%	29%
Grumman	21	20%
Gulf Westn	38%	38
Heinz	44%	44%
Hercules	43%	44
Hewlett Pk	47%	47%
Honeywell	60%	60%
IC Ind	32	32%
ITT Cp	49%	49%
INCO	28%	28%
Ing Rand Wi	32%	32%
Inland Steel	38%	38%
IBM	117%	117%
Int Paper	43%	44%
Irving Bk	76%	76%
Jhsn & Jhsn	83%	83%
K Mart	34%	34%
Kerr McGee	34%	34%
Kimbrly Clrk	56	55%
Knght Ridr	44%	44
Kraft	102%	102%
Kroger	17%	16%
LTV Cp	2%	2%
Litton	70	70
Lockheed	39%	40%
Lone Star	30%	29%
Man H'nver	28%	27%
Manville	1%	1%
Mapco	52%	52%
Marriott	30%	30%
Mt Marrieta	41%	42%
Masco Cp	25	25%
Mcdonalds	46%	46%
McDonnell	76%	76%
Mead Cp	41%	41
Merck	55%	55%
Minsta Mng	59%	59%
Mobil	42%	43%
Monsanto	76%	76%
Montedison	15	15
Morgan Jp	35	35%
Motorola	36%	37%
NCR	52%	53%
NL Indstrs	5%	5%
Nat Md Ent	21%	21%
Nat Semi	8%	8%
Norfolk Sth	30	30
NW Bancrp	32%	32%
Occid Petl	26	25%
Ogden Cp	27%	27%
Olin Cp	47%	47%
PPG Ind	38%	37%
Pac Enterp	37%	38%
Pac Gas El	17%	17%
Pan Am	2%	2%
Penney JC	53	52

	Nov 15	Nov 14
Pennzoil	72	72%
Pepsico	40%	39%
Pfizer	54%	55%
Phelps Dod	44%	44%
Philip Mor	92%	91%
Philip Ptrl	18%	18%
Pillsbury	58%	58%
Polaroid	36	35%
Primerica	27%	27%
Proct Gble	80%	79%
Pub SE Gr	24%	24%
R Nabisco	88%	88%
Raytheon	68%	68%
Rynlds Metl	51%	51
Rockwell Int	19%	19%
Royal Dutch	112	111%
SFE Sopac	17%	17%
Sara Lee	43%	43%
Schlumb	33%	33%
Scott Paper	37%	37%
Seagram	56%	56%
Sears Roeb	41%	40%
Sec Pac	37%	37
Shell Trans	70%	70%
Smith Beck	42%	42%
Sony Cp	47%	46%
SW Bell	40	39%
Squibb	65%	65%
Sun Comp	30%	30
TDK	63%	62%
TRW Inc	41%	41%
Teledyne	326%	326%
Tenneco	48%	48%
Texaco	47	47
Tex Eastn	26%	26%
Texas Inst	36%	35%
Tex Util	28%	28%
Textron	23%	23%
Travelers	34%	34%
UAL Cp	97%	97%
USG Cp	5%	5%
USX Cp	27	26%
Unilever Plc	33%	33%
Un Carbide	26%	25%
Un Pac Cp	62%	62%
Unisys Cp	25%	25%
Unit Brand	15%	14%
Us West	56%	56%
Utd Tech	38%	38%
Unocal	37	36%
Warn Lamb	73%	72%
Wells Far	68%	67%
Westg El	50%	49%
Weyerhsr	24%	24%
Whirlpool	24%	25
Woolworth	51%	50%
Xerox Cp	55%	55%
Zenith	18%	18%

CANADIAN PRICES

	Nov 15	Nov 14
Agnco Eag	13%	13%
Alcan Alum	36%	36%
Algoma Stl	n.a	n.a
Can Pacific	20%	19%
Cominco	20%	20%
Con Bathrst	14%	14%
Hawk S Can	20%	20%
Hud Bay M	20%	20%
Imasco	26%	28%
Imperial Oil	47%	46%
Inco	35%	35%
Royl Trstco	15%	15%
Seagram	70%	69%
Shelco 'A'	20%	20%
Thmsn N 'A'	27%	27%
Varity Cp	3.45	3.45
WCT	15%	15%
Weston	35%	35%

LONDON TRADED OPTIONS

	Series	Calls Jan	Calls Apr	Calls Jul	Puts Jan	Puts Apr	Puts Jul
Alld Lyon	420	54	67	–	7	14	–
(*461)	460	26	42	55	20	29	37
	500	11	23	34	47	54	60
Brit Air	140	24	29	–	2	4	–
(*162)	160	9	15	21	9	11	15
	180	2%	8	11	22	24	28
Brit Cons	220	22	30	35	5	11	12
(*233)	240	10	17	24	15	18	22
	260	4	11	14	31	32	34
BP	220	32	35	37	1	4½	5½
(*246)	240	15%	18	23	5	12	13
	260	5%	8	14	15	24	24
Bass	750	80	80	102	12	18	22
(*798)	800	27	47	72	35	37	45
	850	10	27	45	70	72	77
C & W	360	26	38	50	11	17	21
(*369)	390	12	23	32	26	33	40
	420	6	13	21	53	55	60
Cons Gold	1150	125	160	200	48	67	90
(*1197)	1200	85	130	170	88	95	105
	1250	63	105	–	95	120	–
Courtauld	280	14	24	28	12%	16	23
(*279)	300	7	15	20	26	28	35
	330	2	6%	11	53	53	57
Com Union	300	36	43	48	3	9	13
(*323)	330	14	22	30	10	21	26
	360	6	10	18	36	44	46
GKN	300	25	34	41	5	11	15
(*314)	330	10	16	25	18	26	30
	360	3%	7	14	45	49	53
Grand Met	420	36	42	54	6	15	18
(*446)	454	18	23	–	22	32	–
	493	5	10	–	56	61	–
ICI	950	85	100	–	10	28	–
(*1003)	1000	45	65	–	25	47	–
	1050	24	38	–	52	75	–
	1100	11	23	47	98	114	120
Jaguar	240	45	53	60	3%	9	13
(*273)	260	29	36	48	8	16	20
	280	18	25	38	15	25	30
Land Sec	500	92	108	–	2	4%	–
(*582)	550	47	63	78	7	12	18
	600	18	33	48	28	33	40
M & S	140	20	28	28	2	4	6
(*154)	160	6	11%	15	6%	10	13
	180	2	4%	7	26	29	30
STC	260	35	42	49	5	9	11
(*253)	280	19	27	37	12	15	18
	300	8%	15	23	22	25	28
Sainsbury	180	24	29	34	2	4	7
(*200)	200	10	18	21	8	12	15
	220	3%	8	12	22	24	27
Shell	950	68	85	100	13	32	35
(*976)	1000	36	51	70	33	57	60
	1050	17	30	43	67	92	90
Storehse	160	22	30	39	4	8	10
(*177)	180	10	19	23	12	15	18
	200	6%	10	14	25	29	30
Trafalgar	280	38	40	–	3	5	–
(*314)	300	18	26	32	9	14	18
	330	7	12	18	28	32	36
Utd Bisc	280	26	38	42	12	15	21
(*289)	300	15	26	33	20	25	30
	330	8	15	20	43	44	49
Ultramar	216	30	37	–	7	12	–
(*233)	235	17	26	–	14	20	–
	255	9	16	–	27	32	–
Woolworth	240	17	20	30	6	9	13
(*245)	260	7	12	17	17	20	22
	280	4	7	11	37	38	42

	Series	Jan	Apr	Aug	Jan	Apr	Aug
GEC	140	45	48	–	1	2	–
(*181)	160	26	29	33	2	4%	6
	180	10	15	20	7%	12	15

	Series	Jan	Apr	Jun	Jan	Apr	Jun
R-Royce	120	18%	23	–	2	4	–
(*134)	130	10	15	18	4	6%	9
	140	5	9	13	9	11%	15
TSB	90	23	23	–	½	1%	–
(*110)	100	15	15	–	1	2%	–
	110	6%	8	10%	4	6	7

	Series	Nov	Feb	Apr	Nov	Feb	Apr
Ladbroke	390	57	72	–	½	2	–
(*447)	420	28	47	55	1	7	10
	460	2%	20	27	16	23	27

	Series	Nov	Feb	May	Nov	Feb	May
Brit Aero	420	58	76	83	1	4	11
(*478)	460	19	43	52	2	13	23
	500	1½	21	32	25	33	45
BAA	265	20	–	–	1	–	–
(*282)	280	6%	18	26	2	9	13
	300	1½	8	17	18	20	25
BAT Ind	420	19	39	47	1	9	18
(*438)	460	1%	17	25	22	30	38
	500	½	6%	13	62	66	70
Brit Tele	220	29	33	39	1	2%	4
(*246)	240	9	17	25	1½	7	9
	260	1	7	15	12	17	19
Cadbury	330	27	47	55	1	11	14
(*355)	360	5	29	38	9	24	30
	390	1	17	28	35	45	47
Guinness	300	36	44	52	1	4	7
(*333)	330	7	24	32	3	12	18
	360	1	10	15	28	30	34
LASMO	460	36	67	82	4	18	30
(*491)	500	8	45	60	17	35	48
	550	2	23	36	57	70	78
P & O	500	70	85	95	2	4	10
(*588)	550	20	45	56	2	13	22
	600	2	16	25	35	43	52

	Series	Calls Nov	Calls Feb	Calls May	Puts Nov	Puts Feb	Puts May
Pilkington	200	26	31	37	1	4	7
(*224)	220	6	18	24	2	11	14
	240	1	7	14	17	20	23
Plessey	140	88	88	92	¼	1	1
(*225)	160	68	68	72	¼	2	2
	180	48	51	55	2	4%	8
Prudential	150	5	–	–	3	–	–
(*154)	160	½	8	11	8	9	13
	170	½	–	–	17	–	–
Racal	300	3	18	29	13	25	31
(*286)	330	1	10	14	43	47	52
	360	½	4	7	73	78	79
RTZ	390	58	70	83	1	6	10
(*445)	420	28	50	65	2	14	17
	460	3	28	40	18	30	37
Vaal Reefs	60	14	17	18	½	3	4
(*373)	70	4%	9	11	2	7%	10
	80	1	4%	6	10	14	17

	Series	Dec	Mar	Jun	Dec	Mar	Jun
Amstrad	160	28	–	–	1%	–	–
(*184)	180	13	28	29	5	10	13
	200	4	13	19	18	21	23
Barclays	360	60	–	–	1%	–	–
(*412)	385	27	–	–	4	–	–
	429	4	–	–	18	–	–
Blue Circ	390	54	68	–	2	5	–
(*438)	420	28	46	48	4	14	20
	460	7	24	28	26	30	38
Dixons	140	8	12%	21	5	9	12
(*141)	160	1	6%	12	20	21	24
	180	1	2%	–	39	39	–
Glaxo	1000	64	112	–	12	30	–
(*1036)	1050	33	83	–	32	50	–
	1100	14	57	87	67	75	85
Hawker	500	48	67	77	4	9	15
(*541)	550	15	33	45	18	27	37
	600	4	13	22	60	65	70
Hillsdown	260	9	20	26	4	9	13
(*283)	280	2%	10	14	18	20	25
	300	½	4	–	38	40	–
Lonrho	360	39	56	67	10	29	33
(*382)	390	23	40	52	25	42	45
	420	11	29	42	43	59	62
Midland	390	24	37	42	4	14	17
(*407)	420	7	18	27	18	32	33
	460	1%	5	13	55	60	63
Sears	120	10%	17%	22%	3%	7	9
(*128)	130	5	12%	16%	6%	12	14
	140	3	8	12	16	17%	21
THF	240	35	42	52	2	8	11
(*268)	260	19%	29	39	7	16	20
	280	9	19	29	17	27	30
Thorn EMI	600	65	62	104	3	10	16
(*656)	650	27	47	70	12	25	32
	700	6	23	40	45	55	62
Wellcome	420	50	–	–	2%	–	–
(*458)	460	19	40	65	16	24	28
	500	5	22	35	41	47	48

	Series	Dec	Apr	Jul	Dec	Apr	Jul
Boots	200	27	36	43	1%	5	9
(*225)	220	9%	22	30	7	11%	16
	240	4	12	20	20	23	27

	Series	Jan	Mar	Jun	Jan	Mar	Jun
Brit Gas	140	27	28	30	1	2	3
(*163)	160	9	11%	15	3	6%	8
	180	1%	3%	8	18	18%	19

	Series	Nov	Jan		Nov	Jan	
RHM	330	32	38	–	1	6	–
(*358)	360	8	16	–	8	19	–
	390	2	6	–	33	41	–

	Series	Dec	Mar	Jul	Dec	Mar	Jul
Beecham	420	41	57	69	3	8%	14
(*455)	460	12	30	45	16	24	31
	500	2%	15	27	48	50	54
Unilever	420	42	58	68	2	6%	11
(*459)	460	13	30	40	13	21	27
	500	2%	14	24	46	48	50

	Series	Dec	Mar	May	Dec	Mar	May
BTR	260	34	44	–	1	3%	–
(*290)	280	17	28	31	4	8%	12
	300	6	17	19	13	18	21
Hanson	130	20	21%	–	1	1%	–
(*147)	140	11	14	16%	2	4%	5
	160	1	4%	6%	15	15%	16
Tesco	130	9	14	16	3	5%	8
(*134)	140	3	9	10	8	11	12
	160	1	4	4	27	27	29

	Series	Nov	Jan	Mar	Nov	Jan	Mar
Enterprise	550	20	46	65	22	37	47
(*539)	600	7	26	45	65	70	75
	650	3	15	28	108	108	110
Scot & New	390	6	26	38	6	18	26
(*390)	420	1	14	25	32	36	42
	460	½	4	15	72	73	74

	Series	Nov	Feb	May	Nov	Feb	May
Tr 12%	108	–	–	–	–	7/16	–
(*108)	110	–	9/32	–	2 9/16	2 9/16	–
	112	1/16	1/16	–	4 9/16	–	–

FT-SE INDEX (*1812)

Series	Nov	Dec	Jan	Feb	Nov	Dec	Jan	Feb
1700	117	133	142	152	1	7	13	18
1750	68	92	100	112	3%	14	24	33
1800	25	50	63	73	15	28	40	45
1850	5	23	33	47	45	54	62	68
1900	1	9	18	25	80	90	95	97
1950	½	4	8	14	138	133	133	140

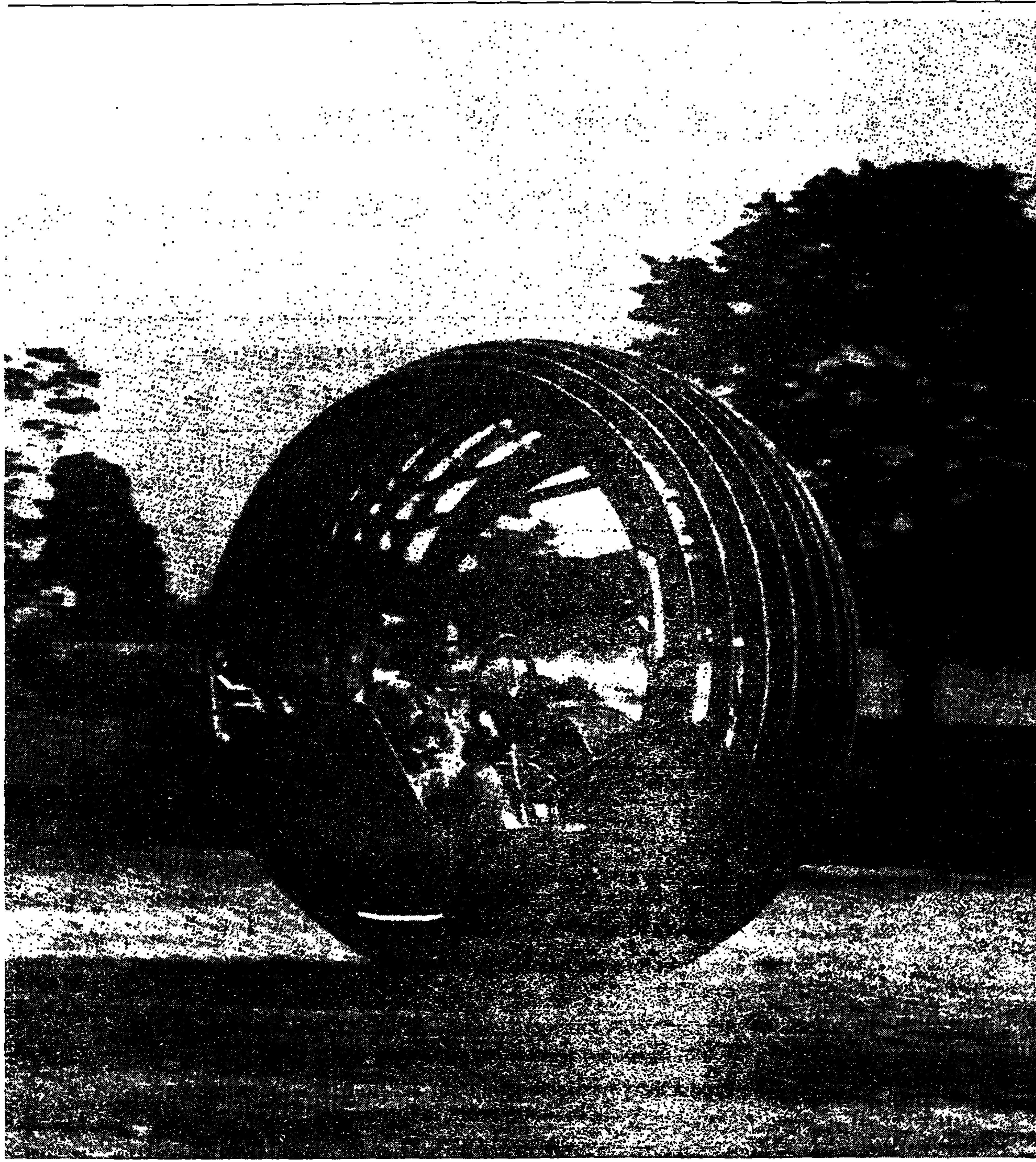
November 15, 1988 Total: 49250 Calls 35845 Puts 13405 FT-SE: Calls 4176 Puts 6809

*Underlying security price

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
November 7	November 18	February 9	February 20

Call options were taken out on: 16/11/88 T Cowie, Stormgard, PE Intnl, Ibstock Johnsen, Charter Cons, Inoco, Wimpey, Maxiprint, RMC, Polly Peck, Regentcrest, PML, Mountleigh, Norfolk Capital Group.


The Touche Ross Guide to Business Responsiveness:

23. Getting highly individual projects rolling.

Successful businesses do not rest on their laurels. They *work even harder to build their* share of future markets and design very specific forward plans.

Allied Dunbar Assurance certainly do, and recently asked us to advise how they should develop and operate a purpose-built residential training centre for their 4,500-strong force of financial consultants.

A team from our specialist hotel and catering division first examined Allied Dunbar's training needs in detail – methods and policies. And drew on our experience of the corporate training *market as a whole*.

They then set to work with Allied Dunbar *executives to determine* how the centre would run most efficiently.

We toured business training facilities in the USA. Then, following detailed discussions, an operational management brief was prepared and architects appointed.

We not only itemised the exact make-up of the training centre, but also invited the major hotel operators and contract caterers to tender for every service – right down to the kitchen sink.

We left hardly a brick unturned to get the centre rolling. And will do the same for your projects. Why not get in touch?

Please telephone or write to Geoffrey Parker *at our London office. You'll find us very* responsive to the business problems you face.

For the sure touch, get in Touche.

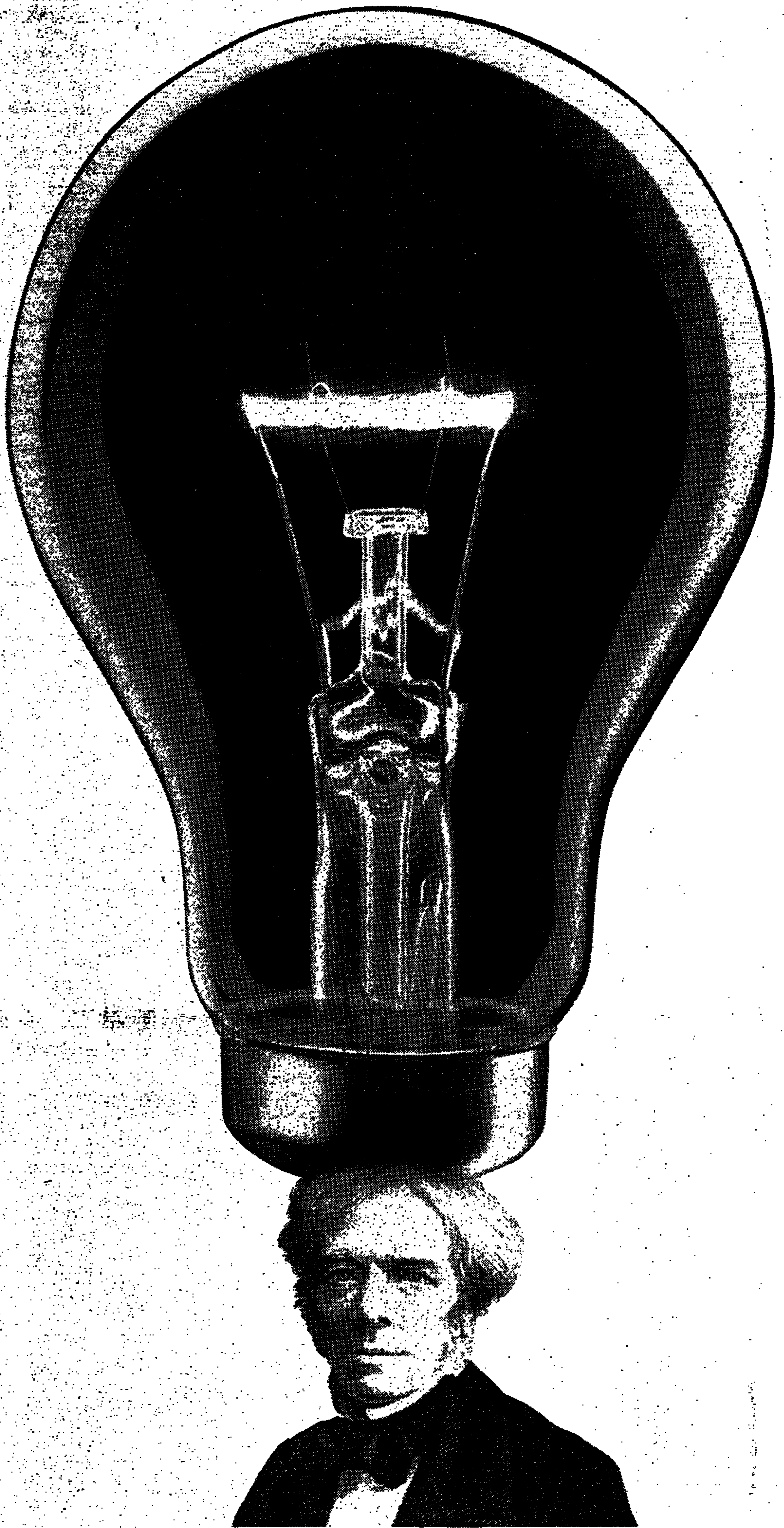
Touche Ross

Hill House, 1 Little New Street, London EC4A 3TR. Tel: 01-353 8011.

Touche Ross is one of the leading firms of accountants and management consultants, with 24 offices in the UK and 532 offices in 90 countries throughout the world.

Authorised to carry on Investment Business by the Institute of Chartered Accountants in England and Wales.

صورة عن الاصل



Mr. Faraday's idea was bigger than he knew.

Making electricity is simple, as Michael Faraday taught us in 1831. If you keep spinning a copper disc inside a magnet, you'll generate a continuous supply.

Generating *enough* electricity, on the other hand, has created one of the biggest businesses in Britain, with assets of around £25 billion.

Our turnover last year was more than £8 billion, our trading profit £590 million. We still use magnets and copper. But on a massive scale, 24 hours a day, 365 days a year.

And we use good old steam power to turn most of our turbines. But to get up a sufficient head of steam we need a massive fuel supply.

Our annual fuel bill is over £4 billion, more than half our total costs. So keeping fuel costs down is clearly essential for our business. And for the nation's business. Just about everyone in England and Wales uses our electricity. We have to generate as much as is needed, at as low a price as possible.

So we use many different fuels; fossil and nuclear.

And we'll continue to seek new sources of power: to harness the wind and the tides and the heat beneath the earth's surface.

Our efforts are needed not only to keep prices down, but to satisfy a widely fluctuating demand, day and night, summer and winter; through storms and strikes and other acts of God or man.

That's the generating game: high stakes, tough rules and plenty of challenges. But it's a game we have to go on winning.

By using our magnets, like Mr Faraday said.

THE GENERATING GAME

CEGB

NATIONAL POWER. POWERGEN.

THE TIMES UNIT TRUST INFORMATION SERVICE

ABBEY UNIT TRUST MANAGERS
80, Holdenhurst Rd, Bournemouth BH8 8AL
Tel: 0345 717373 (Linkline)

	Bid	Offer	Chng	Yld
Gilt & Fixed	114.0	121.0	+0.2	8.26
Hi Inc Equity	120.5	128.1●	+1.7	4.64
Worldwide Bd	187.2	198.4●	-0.7	4.89
American Gth	138.8	148.3	-0.8	1.37
Asian Pacific	65.53	70.09	+0.08	1.44
Assets & Earns	139.7	149.5●	+0.9	2.01
Capital Res	82.02	82.15	-0.01	4.87
Comm Energy	85.82	91.59	+0.08	0.29
Euro Capital	73.81	78.73	+0.03	0.95
General	154.7	164.5	+1.2	2.74
Japan	91.61	97.98	+0.81	0.00
UK Gth Inc	117.5	125.7●	+0.4	1.89
Do Acc	175.2	187.4●	+0.5	1.26
US Emerg Co	39.05	41.77	-0.42	0.00
Income Gth	258.6	275.1●	+1.5	3.46
Master Acc	70.77	73.69	-0.83	1.96
American Inc	41.56	44.45	-0.21	6.16
Ethical Tst	43.59	46.37	+0.14	2.70

ABTRUST MANAGEMENT LTD
10, Queens Terrace, Aberdeen AB9 1QJ
Tel: 0224 633070
Salisbury House 30, Finsbury Circus, London EC2M 7QQ Tel: 01-374 6901 dealing (Freephone) 0800 833580

	Bid	Offer	Chng	Yld
American	37.80	40.22	-0.20	2.25
Australian	23.03	24.51	-0.04	1.41
Euro Tst	47.18	50.01	-0.53	0.00
Extra Inc	38.45	40.81	+0.30	5.38
Fund Invest	99.6	105.8●	+0.5	2.42
Do Acc	151.7	161.2●	+1.6	2.41
Gt/Fxd Interest	22.33	23.75	-0.08	10.08
Global Income	34.49	36.69●	+0.05	5.25
Income Growth	64.87	69.01●	+0.39	4.37
Japan Gen	162.9	173.3	+0.3	0.01
N Amer Inc	24.28	25.77●	-0.01	4.21
Special Sits	62.71	66.72●	+0.39	1.31
UK Growth	31.24	33.15●	+0.27	2.79
World Gth	38.83	41.22●	+0.07	0.55

ALLIED DUNBAR UNIT TRUSTS
Allied Dunbar Centre, Swindon SN1 1EL
Tel: 0793 514514 dealing 0793 610366

	Bid	Offer	Chng	Yld
High Income	289.5	308.3	..	5.05
Equity Inc	167.2	178.0	..	4.74
High Yield	169.3	180.3●	..	5.52
Balanced	408.9	435.4	..	3.27
Amer Inc	27.05	28.80	..	4.56
World Ass Val	27.85	29.68	..	0.88
Japan	144.9	154.3	..	0.01
Sec of Amer	170.3	181.3c	..	0.93
Asset Value	326.8	348.0c	..	3.42
O'seas Earn	210.7	224.3	..	3.12
Recovery	97.44	103.7●	..	2.72
UK Spec Sits	257.4	274.1	..	3.31
Smlr Co	165.0	175.7	..	2.01
Capital	242.3	258.0●	..	2.93
Amer Spec Sit	58.90	62.72	..	1.88
International	90.19	96.05	..	1.06
Growth & Inc	147.8	157.4●	..	3.74
Euro Gth	18.6	19.8	..	1.26
Pacific	219.2	233.4	..	0.30
2nd Smlr Co	180.9	192.6	..	2.14

BARCLAYS UNICORN
Unicorn House, 252, Romford Rd E7 Tel: 01-534 5544

	Bid	Offer	Chng	Yld
Capital	78.69	83.94	+0.49	3.35
Euro Gth Inc	65.63	70.00	-0.26	1.09
Extra Income	94.13	100.4●	+0.53	4.59
General	166.2	177.3●	+1.2	3.38
Gilt & Fixed Inc	53.87	55.54c	+0.03	9.33
Income Tst	404.2	431.1	+2.3	4.01

BARING FUND MANAGERS
PO Box 156, Beckenham, Kent BR3 4XQ
Tel: 01-658 9002

	Bid	Offer	Chng	Yld
American EVS	55.01	58.37●	.	1.40
Australia	64.97	69.94●	..	0.00
Eastern	74.54	80.39	..	1.70
Equity Inc	67.28	71.39●	..	5.30
Europe	126.4	134.2	..	0.20
Exempt Tst	57.87	59.06	..	3.10
Growth & Inc	74.58	79.13	..	2.70
Do Acc	117.8	125.0	..	2.70
Global Gth	59.52	63.16●	..	0.00
Japan Spec	147.0	156.8	..	0.00
Japan Sun	135.6	144.7	..	0.00
First Europe	118.3	125.8	..	1.20
First Japan	106.9	114.1●	..	0.80
First N Amer	42.21	44.79	..	1.00
First Smlr Co	90.38	95.88●	..	1.40
N Amer Spec	39.22	41.62	..	0.80
UK Growth	56.07	59.58	+0.27	4.96
Select Man Fd	46.58	49.41	..	2.00

BROWN SHIPLEY
9-17, Perrymount Rd, Haywards Heath Tel: 0444 458144

	Bid	Offer	Chng	Yld
Financial	146.8	156.8	-1.2	3.94

CAZENOVE UNIT TRUST MANAGEMENT LTD
16 Tokenhouse Yard, London EC2R 7AN Tel: 01-606 0708

	Bid	Offer	Chng	Yld
Portfolio	47.42	50.69	-0.13	3.50

CENTRAL BOARD OF FINANCE OF CHURCH OF ENGLAND
2, Fore Street, London EC2Y 5AQ Tel: 01-588 1815

	Bid	Offer	Chng	Yld
Investment	481.1		..	4.81
Fixed Int	145.1		..	9.86
Deposit	100.0		..	11.40

CHARITIES OFFICIAL INVESTMENT FUND
2, Fore Street, London EC2Y 5AQ Tel: 01-588 1815

	Bid	Offer	Chng	Yld
Income	436.74	●	..	5.20
Acc	£13.9151		..	
Deposit	100.0		..	11.50

CHASE MANHATTAN FUND MNGRS
Woolgate House, Coleman Street London EC2P 2HD Tel: 01-606 6822

	Bid	Offer	Chng	Yld
Man Retrmt	23.61	25.00●	..	..
SC Special Sits	67.50	71.53	..	0.00

CLERICAL MEDICAL UNIT TRUST MANAGERS
Narrow Plain, Bristol BS2 0JH Tel: 0800 373393

	Bid	Offer	Chng	Yld
Amer Gth	17.89	19.08	+0.03	0.75
Atlas Gth	21.72	23.11	+0.17	0.75
Dragon Gth	23.28	24.77	+0.12	1.80
Equity Hi Inc	56.62	59.76	+0.37	5.42
Do Acc	58.04	61.26	+0.38	5.42
European Gth	26.37	28.05●	-0.09	1.44
Gen Equity	47.48	50.11	+0.20	3.31
G/F Intrst Gth	33.39	35.08	-0.07	7.26
Gilt & Fixed Inc	24.48	25.70●	-0.06	8.85
Intl Income Tst	21.64	23.02●	+0.14	5.93
Japan Gth	48.23	51.31	+0.70	0.00
Pedigree Gth	28.52	30.34	+0.06	2.69
Special Sits	35.51	37.78	+0.21	2.24

COMMERCIAL UNION TRUST MANAGERS
St Helen's, 1, Undershaft, London EC3P 3DQ Tel: 01-283 7500 Dealing 01-686 5818

	Bid	Offer	Chng	Yld
UK & Gen Inc	53.02	56.40	+0.38	2.36
Do Acc	55.24	58.77	+0.41	2.36
Income Inc	54.38	57.86	+0.46	3.35
Do Acc	57.44	61.11	+0.49	3.35
Worldwide Inc	42.42	45.37	+0.24	0.33
Do Acc	43.03	46.02	+0.25	0.33
Gamma Inc	35.71	37.99	+0.04	0.66
Do Acc	35.87	38.18	+0.04	0.66
Amer Gth	48.02	51.09	+0.50	0.55
Euro Gth	57.72	61.40●	+0.10	0.57
Far East	63.78	67.85	+0.63	0.00
Gilt & Fxd Int	46.61	49.32	-0.14	8.10
World Bond	47.83	50.61	+0.08	5.30
Private Inv Pt	47.17	50.07●	+0.07	2.81
Profess Inv Pt	49.32	52.38●	-1.34	0.86
Progres Inv Pt	49.32	52.38●	-1.34	0.86

CROWN UNIT TRUST SERVICES LTD
Crown House, Woking GU21 1XW Tel: 04862 5033

	Bid	Offer	Chng	Yld
Amer Tst	99.02	105.3	-0.58	0.78
Canadian Gth	18.85	19.89●	-0.10	1.10
European Tst	97.94	104.1	-1.24	0.86
Growth Tst	261.0	277.8	+2.0	2.77
High Income	319.1	339.4●	+3.0	5.11
Intl Tech Tst	101.6	108.1	+0.4	0.74
Investment	26.40	28.38	+0.10	0.71
Japanese Tst	237.9	253.1	+2.3	0.00
Man Int	27.94	29.72	+0.10	2.53

CRUSADER UNIT TRUST MANAGERS LTD
Reigate, Surrey RH2 8BL Tel: 0737-242424

	Bid	Offer	Chng	Yld
European Gth	55.22	58.81●	-0.22	2.34
Euro Spec Sits	41.15	43.98	-0.16	1.41
International	46.24	48.97	+0.13	6.50
N Amer Gth	39.59	42.02	-0.02	1.95
Pacific Gth	52.61	56.29●	-0.84	2.82
UK Gth Acc	67.61	72.62	+0.41	3.45
Do Dist	64.33	69.00	+0.40	3.45
UK Income	56.16	60.16	+0.48	5.11

EFM UNIT TRUST MANAGERS
4, Melville Crescent, Edinburgh Tel: 0345 090528

	Bid	Offer	Chng	Yld
American Fd	54.62	58.03●	-0.25	1.72
Capital Fd	130.4	138.5	+0.2	1.44
Convertible	23.96	25.46	-0.09	7.56
Eurofund	24.39	25.97	-0.13	1.16
Growth & Inc	182.9	194.3	+0.1	4.25
High Dist Fd	148.3	157.6●	+0.1	5.39
International	206.6	219.5	+0.4	1.03
Pacific Fd	23.32	24.78●	-0.09	1.21
Resources Fd	20.74	22.04	-0.03	0.00
Smlr Jap Co	38.72	41.04	+0.04	0.00
Tokyo Fd	196.3	208.2	+1.8	0.00

	Bid	Offer	Chng	Yld
UK Inc Fd	80.94	87.28	+0.68	4.48
Far East Fd	86.16	92.15	+0.68	0.00
Overseas Inc	59.37	63.50	+0.06	4.49
Fxd Interest	53.84	57.08	-0.11	9.75
Natural Res Fd	54.45	58.24	-0.03	2.09
European Inc	65.08	69.65	-0.19	2.80
Financials Fd	45.57	48.74	-0.08	2.43
Intl Tech Fd	82.47	88.90	+0.04	0.79
UK Gth	66.27	70.87	+0.36	2.26
US Major	42.73	45.43●	-0.28	0.83

FS INVESTMENT MANAGERS
190, West George St, Glasgow G2 2PA Tel: 041-332 3132

	Bid	Offer	Chng	Yld
Balan Gth Acc	67.03	71.31●	+0.28	1.25
Do Inc	64.89	69.03●	+0.27	1.25
Hi Yield Acc	29.99	31.91●	+0.04	5.70
Do Inc	27.54	29.30●	+0.04	5.70
Inc Gth Acc	56.45	60.05	+0.08	3.50
Do Inc	48.37	51.45	+0.08	3.50
Serv Co Acc	68.42	72.78●	+0.05	1.00
Do Inc	66.49	70.73●	+0.05	1.00
Amer Gth Acc	22.72	24.17	-0.08	0.50
Do Inc	22.47	23.91	-0.08	0.50
Euro Gth Acc	17.11	18.20	-0.02	0.20
Do Inc	16.93	18.01	-0.01	0.20

FIDELITY INVESTMENT SERVICES LTD
Oakhill House, 130 Tonbridge Road Hildenborough Kent TN11 9DZ Tel: 0800 414161

	Bid	Offer	Chng	Yld
American	97.79	103.4●	-0.58	0.84
Amer Eqty Inc	25.77	27.34●	-0.09	5.76
Amer Spec Sit	48.93	51.80	-0.23	0.66
Australia	26.35	28.01●	-0.12	1.71
European	62.86	66.69	-0.26	..
European Inc	21.44	22.80	-0.02	4.10
Global Conv	21.20	22.68	-0.04	5.68
Far East Inc	39.30	41.82c	+0.11	3.44
Gt/Fxd Interest	29.30	29.51●	+0.01	9.90
Growth & Inc	117.4	125.8	+0.5	4.50
Japan Spec Sit	71.43	75.93	+0.48	..
Japan	157.8	167.9	+1.3	..
Managed Intl	120.9	128.7	-0.2	0.35
Inc Plus	106.3	114.0	+0.5	5.21
Famous Name	41.34	44.30	+0.12	1.63
SE Asia	40.45	43.01	-0.12	0.76
Spec Sit	271.1	290.8	+0.1	0.59
Eastern Opps	22.38	23.79	+0.07	0.00
Intl Bond	24.42	25.79●	+0.02	7.24
Recovery	28.44	30.50	+0.10	2.28
Moneybuilder	25.90	27.58	+0.03	2.34
Euro Ops 1992	..		..	..

FRAMLINGTON UNIT MANAGEMENT
3, London Wall Bldgs, London Wall, London EC2M 5NQ Tel: 01-628 5181

	Bid	Offer	Chng	Yld
Amer Smlr Cos	162.1	171.5	-1.0	..
Do Acc	165.5	175.2	-1.2	..
Amer Turn Inc	190.8	201.6	-1.8	..
Do Acc	197.8	209.1	-1.8	..
Capital Inc	260.8	275.7●	+0.3	2.20
Do Acc	326.5	345.6●	+0.4	2.20
Conv/Gilt Inc	105.1	111.2	+0.2	6.24
Do Acc	150.6	159.3	+0.3	6.24
European Inc	61.61	65.19	+0.01	0.79
Do Acc	62.13	65.74	+0.01	0.79
Extra Inc Inc	240.3	254.2	+1.1	5.02
Do Acc	276.1	292.1	+1.3	5.02
Financial Acc	44.71	47.31●	-0.10	0.97
Do Inc	44.31	46.89●	-0.10	0.97
Income Tst	165.2	174.8c	+1.0	4.32
Do Acc	184.8	195.5c	+1.0	4.32
Intl Growth Fd	131.9	139.2●	-0.5	..
Do Acc	148.1	154.6●	-0.6	..
Japan/Gen Inc	120.3	127.3	+1.0	..
Do Acc	121.5	128.5	+0.9	..
Monthly Inc Fd	126.5	133.9●	+0.6	4.70
PEP 87		60.19●	+0.30	3.82
PEP 88	54.27	57.42	+0.33	2.82
Recovery	179.1	189.5	-0.2	1.82
Do Acc	197.9	209.4	-0.2	1.82
Smaller Inc	58.6	62.0	..	2.90
Do Acc	59.81	63.07	+0.01	2.90

FRIENDS PROVIDENT MANAGERS
Castle Street, Salisbury, Wilts SP1 3SH Tel: Dealing 0722 411411 Admin 0722 411622

	Bid	Offer	Chng	Yld
Equity Dist	232.4	246.3●	+1.08	3.02
Do Acc	410.2	434.9●	+1.92	3.02
Euro Gth Dist	59.46	63.09	-1.20	0.57
Do Acc	59.82	63.47	-1.21	0.57
Fxd Interest Di	112.8	118.8●	-0.12	7.81
Do Acc	152.4	160.5●	-0.17	7.81
Intl Gth Dist	53.99	57.28	-0.04	0.54
Do Acc	54.31	57.62	-0.05	0.54
Nth Amer Dist	105.3	111.6	-0.78	1.28
Do Acc	107.7	114.1	-0.79	1.28
Pac Basin Dist	183.3	194.5	-0.14	0.12
Do Acc	183.5	194.7	-0.14	0.12
Steward Dist	233.2	247.2●	+0.61	1.83
Do Acc	248.2	263.1●	+0.65	1.83
Steward Inc Di	60.38	64.00●	+0.40	3.94

ROYAL TRUST FUND MANAGEMENT LTD
3, Finsbury Square, London EC2A 1RT Tel: 01-638 2633 Dealing: 01-638 2631

	Bid	Offer	Chng	Yld
Capital Gth Inc	70.12	74.20	..	3.27
Do Acc	82.80	87.41	..	0.00
Pacific Basin	145.8	154.3	..	2.84
Do-8% Wdrl	68.5	72.5	..	0.00
Finance/Prop	80.54	85.23	..	2.91
Fixed & Conv	45.77	48.43●	..	7.51
Do Acc	87.98	93.11●	..	0.00
Equity Income	100.1	107.6	..	4.89
Do Acc	248.4	267.1	..	0.00
High Yield Inc	111.3	119.7	..	5.48
Do Acc	326.3	350.8	..	0.00
Intl Income	77.56	82.07	..	1.50
Do Acc	81.16	85.89	..	0.00

	Bid	Offer	Chng	Yld
Do Acc	53.11	56.50	-0.81	1.14
Extra Inc Inc	148.5	158.0	+0.68	5.80
Do Acc	191.7	203.9	+0.87	5.80
General Ut Inc	175.8	185.9	-0.16	3.47
Do Acc	304.2	323.6	-0.31	3.47
Gilt & Fixed	47.96	49.39●	..	8.86
Do Acc	73.83	76.70c	+0.04	8.86
Income	264.3	281.2	-2.01	0.50
Do Acc	441.8	470.0	-3.35	0.50
International	318.5	338.9●	+0.73	0.89
Do Acc	402.5	428.2●	+0.91	0.89
Pacific	209.2	222.5	+0.97	0.40
Do Acc	217.5	231.3	+1.02	0.40
Nat Resources	59.73	63.54●	+0.93	1.39
Do Acc	63.31	67.35●	+0.99	1.39
Selected Opps	78.57	83.59●	-1.40	2.71
Do Acc	89.71	95.44	-1.60	2.71

	Bid	Offer	Chng	Yld
Far Eastern	48.81	51.92	-0.17	1.07

The prices in this section refer to Tuesday's trading

● Ex dividend. c Cum dividend. k Cum stock split. s Ex stock split. m Cum all (any two or more of above). a Ex all (any two or more of above). Dealing or valuation days: (1) Monday. (2) Tuesday. (3) Wednesday. (4) Thursday. (5) Friday.

UNLISTED SECURITIES

THIRD MARKET

INVESTMENT TRUSTS

FOREIGN EXCHANGES

Sterling index compared with 1975 was up at 77.1 (day's range 77.0-77.1).

STERLING SPOT AND FORWARD RATES

Market rates for November 16

	Range	Close	1 month	3 month
New Yrk	1.8070-1.8225	1.8215-1.82253	0.49-0.48pr	1.42-1.40pr
Montrl	2.2235-2.2444	2.2404-2.2444	0.33-0.20pr	0.62-0.39pr
Amstrdm	3.5508-3.5618	3.5509-3.5547	2-1⅞pr	6¼-6pr
Brussels	65.90-66.25	65.90-66.12	33-21pr	91-75pr
Copnhgn	12.1382-12.2015	12.1382-12.1494	4½-3½pr	12⅝-12⅞pr
Dublin	1.1765-1.1834	1.1765-1.1775	41-35pr	118-108pr
Frankft	3.1404-3.1575	3.1404-3.1439	2-1⅞pr	5⅜-5⅝pr
Lisbon	262.05-264.12	263.06-264.12	6-50ds	23-122ds
Madrid	206.99-208.10	206.99-207.65	9-1pr	7pr-20ds
Milan	2338.43-2349.50	2338.43-2341.54	2prm-par	3-1pr
Oslo	11.9833-11.9385	11.9833-11.9053	5⅞-6⅝ds	9-9⅝ds
Paris	10.7448-10.7865	10.7448-10.7560	3⅜-3⅜pr	10⅜-10pr
Stckhlm	10.9776-10.9959	10.9776-10.9878	1¼-⅞pr	4-3⅝pr
Tokyo	222.80-223.32	223.01-223.32	1½-1⅜pr	4⅜-4⅜pr
Vienna	22.13-22.24	22.21-22.24	11⅞-11pr	36-33⅞pr
Zurich	2.6334-2.6514	2.6334-2.6366	1⅞-1⅝pr	5⅜-5⅜pr

Premium = pr. Discount = ds.

OTHER STERLING RATES

Argentina austral*	27.8295-27.9824
Australia dollar	2.1253-2.1291
Bahrain dinar	0.6800-0.6840
Brazil cruzado *	947.94-952.85
Cyprus pound	0.83-0.84
Finland marka	7.4825-7.5025
Greece drachma	259.75-261.75
Hong Kong dollar	14.1510-14.1608
India rupee	26.97-27.17
Kuwait dinar KD	0.5080-0.5100
Malaysia ringgit	4.8758-4.8802
Mexico peso	4050-4150
New Zealand dollar	2.8188-2.8248
Saudi Arabia riyal	6.77-6.81
Singapore dollar	3.5307-3.5364
S Africa rand (fin)	6.6568-6.7851
S Africa rand (com)	4.3173-4.3289
U A E dirham	6.625-6.665

*Lloyds Bank. Rates supplied by Extel and Barclays Bank HOFEX.

DOLLAR SPOT RATES

Ireland	1.5360-1.5375	Denmark	6.7070-6.7120	Italy	1290.0-1291.0
Singapore	1.9480-1.9500	W Germany	1.7345-1.7355	Belgium (Com)	36.39-36.42
Malaysia	2.6900-2.6910	Switzerland	1.4555-1.4562	Hong Kong	7.8075-7.8085
Australia	1.1726-1.1739	Netherlands	1.9565-1.9575	Portugal	145.50-146.00
Canada	1.2275-1.2285	France	5.9250-5.9350	Spain	114.25-114.35
Sweden	6.0570-6.0620	Japan	122.85-122.95	Austria	12.20-12.21
Norway	6.5700-6.5750				

Rates supplied by Barclays Bank HOFEX and Extel.

MONEY MARKETS

Base Rates %: Clearing Banks 12 Finance Hse 12½
Discount Market Loans %
Overnight High: 12 Low 11 Week fixed: 11⅞
Treasury Bills (Discount %)
Buying: 2 mth — 11²⁷⁄₃₂ 3 mth — 11¹⁹⁄₃₂
Selling: 2 mth — 11²¹⁄₃₂ 3 mth — 11¹⁹⁄₃₂
Prime Bank Bills (Discount %): 1 mth: 11²³⁄₃₂-²¹⁄₃₂
2 mth: 11²³⁄₃₂-11⅝ 3 mth: 11²³⁄₃₂-11⅝ 6 mth 11⁹⁄₁₆-⁷⁄₁₆
Trade Bills (Discount %): 1 mth: 12¹¹⁄₃₂
2 mth: 12¹¹⁄₃₂ 3 mth: 12¹¹⁄₃₂ 6 mth 12¼
Interbank (%). Overnight: open 11⅞. close 11⅞
1 week: 11⁹⁄₁₆-⁷⁄₁₆ 1 mth: 11²⁷⁄₃₂-11¾ 3 mth: 12³⁄₁₆-12⅛
6 mth: 12³⁄₁₆-12⅛ 9 mth: 12³⁄₁₆-12⅛ 12 mth: 12³⁄₁₆-12⅛
Local Authority Deposits (%)
2 day: 11⅞ 7 day: 11⅞ 1 mth: 11¹³⁄₁₆
3 mth: 12¹⁄₁₆ 6 mth: 12¹⁄₁₆ 12 mth: 11⅞
Local Authority Bonds (%)
1 mth: 12¼-12 2 mth: 12¼-12 3 mth: 12¼-12
6 mth: 12¼-12 9 mth: 12⅛-11⅞ 12 mth: 12¹⁄₁₆-11⅞
Sterling CDs (%): 1 mth: 11¹³⁄₁₆-11¾
3 mth: 12⅛-12 6 mth: 12⅛-12 12 mth 12-11⅞
Dollar CDs (%): 1 mth: 8.55-8.50
3 mth: 8.95-8.90 6 mth: 9.00-8.95 12 mth 9.05-9.00

ECGD

Fixed Rate Sterling Export Finance. Make-up day: Oct 31, 1988. Agreed rates Nov 26, 1988 to Dec 25, 1988. Scheme I: 13.07 per cent. Schemes II & III: 13.27 per cent. Reference rate Oct 1, 1988 to Oct 31, 1988. Scheme IV & V: 12.035 per cent.

EURO MONEY DEPOSITS %

Currency	7 day	1 mth	3 mth	6 mth
Dollar:	8⁷⁄₁₆-8⁵⁄₁₆	8⁹⁄₁₆-8⁷⁄₁₆	9-8⅞	9-8⅞
Call: 8½-7½				
Deutschemark:	4⁹⁄₁₆-4⁷⁄₁₆	4⅝-4½	4⅞-4¾	4¹⁵⁄₁₆-¹³⁄₁₆
Call: 4¾-3⅞				
French Franc:	7¹⁵⁄₁₆-¹³⁄₁₆	8¹⁄₁₆-7¹⁵⁄₁₆	8⁵⁄₁₆-8³⁄₁₆	8⅝-8⅜
Call: 7¾-6⅞				
Swiss Franc:	4⅜-4¼	4³⁄₁₆-4¹⁄₁₆	4⁵⁄₁₆-4³⁄₁₆	4⁵⁄₁₆-4³⁄₁₆
Call: 4-3				
Yen:	3⅞-3¾	3⅞-3⅞	4³⁄₁₆-4¹⁄₁₆	4⁷⁄₁₆-4⁵⁄₁₆
Call: 3⅞-2⅞				

GOLD

BULLION:
Open: $422.25-422.75 Close: $425.00-425.50
High: $425.50-426.00 Low: $422.00-422.50

COINS: **Per coin (Ex VAT)**
Britannia: $437.00-442.00 (£240.00-243.00)
Krugerrand: $424.00-427.00 (£233.00-235.00)
Mapleleaf (1oz): $437.00-442.00 (£240.00-243.00)
American Eagles: $437.00-442.00 (£240.00-243.00)
New Sovereigns: $100.00-101.00 (£55.00-55.75)
Old Sovereigns: $100.00-101.00 (£55.00-55.75)
Platinum: $582.60 (£321.35)
Palladium: $128.00 (£70.60)
Silver: $6.38-6.40 (£3.505-3.520)

LONDON FINANCIAL FUTURES

	Open	High	Low	Close	Vol
FT-SE 100			Previous open interest 15011		
Dec 88	181.70	183.80	181.70	181.90	3147
Mar 89	184.00	185.20	184.00	184.10	369
Three Month Sterling			Previous open interest 47818		
Dec 88	87.73	87.77	87.68	87.68	1969
Mar 89	87.95	87.98	87.85	87.85	11820
Jun 89	88.48	88.51	88.41	88.41	941
Sep 89	88.83	88.86	88.80	88.78	236
Three Month Eurodollar			Previous open interest 38345		
Dec 88	90.93	90.95	90.80	90.81	4090
Mar 89	91.05	91.07	90.91	90.92	7133
Jun 89	91.07	91.07	90.92	90.93	1007
Sep 89	91.01	91.02	90.86	90.86	227

	Open	High	Low	Close	Vol
US Treasury Bond			Previous open interest 15169		
Dec 88	88-00	88-08	88-19	88-13	8659
Mar 89	88-17	88-17	87-29	87-31	74
Long Gilt			Previous open interest 33357		
Dec 88	96-01	96-05	95-23	95-24	26472
Mar 89	96-17	96-17	96-07	96-06	1011
Jun 89	NT	—	—	—	0
Japanese Govt Bond			Previous open interest 951		
Dec 88	107.85	108.30	107.85	108.24	136
Mar 89	106.95	107.45	106.93	107.38	697
German Govt Bond			Previous open interest 10376		
Dec 88	97.32	97.37	97.21	97.21	3052
Mar 89	96.75	96.75	96.68	96.62	95

COMMODITIES

ICIS-LOR Group

After an unchanged morning, crude prices eased as Nymex traded marginally lower amid more negative noises from Opec members. Disappointment in the US markets caused product prices to weaken.

CRUDE OILS/assessed ($/BBL FOB)

Brent Phys	12.65	-30
15 day Dec	12.65	-35
15 day Jan	12.75	
WTI Dec	13.90	-40
WTI Jan	13.75	-40

PRODUCTS Buy/sell $/MT.
Spot CIF NW Euro - prompt delivery

Prem Gas .15		184-187	
Gasoil EEC	-2	127-129	-2
Non 1H Nov	-2	124-125	-2
Non 1H Dec	-1	124-125	-2
3.5 Fuel Oil	-2	59-61	-2
Naphtha	-1	131-135	

BIFFEX
GNI Freight Futures Dry Cargo ($10/pt)
Nov 88 Hi 1525-1497 Low Close 1520
Dec 88 Hi 1572-1555 Low Close 1568
Jan 89 Hi 1583-1570 Low Close 1573
Apr 89 Hi 1613-1600 Low Close 1605
Vol 471 lots Open interest 2919
Dry cargo index 1473 up 19 on 15/11/88

IPE FUTURES

GAS OIL G W Joynson
Dec 124.25-24.00
Jan 123.00-22.75
Feb 122.00-21.75
Mar 118.50-18.25
Apr 114.75-14.50
May 114.00-13.25
Jun 113.00-12.50
Vol 4829

BRENT G W Joynson
Jan 12.78-12.77
Feb 12.94-12.87
Vol 1048

LONDON POTATO FUTURES (£/tonne)

Mth	Open	Close
Feb	88.50	87.50
Apr	95.20	97.00
May	107.50	109.50
Nov	85.50	84.10

Vol 221

LONDON FOX

COCOA G W Joynson
Dec 841-840 Sep 843-842
Mar 857-856 Dec 872-865
May 840-839 Mar 885-870
Jul 842-840 Vol 9177

COFFEE G W Joynson
Nov 1080-1071 Jul 1088-1085
Jan 1088-1087 Sep 1089-1090
Mar 1095-1093 Nov 1090-1090
May 1088-1086 Vol 4234

SUGAR C Czarnikow
FOB Vol: 1482
Dec 237.6-33.0 Aug 220.4-20.2
Mar 230.4-30.2 Oct 218.4-18.0
May 224.8-24.4 Dec 216.0-11.0

LONDON GRAIN FUTURES
WHEAT close (£/t) Vol 187
Nv 109.40 Ja 112.20 Mr 115.50
My 118.70 Jn 120.25 Sp 103.10
BARLEY close (£/t) Vol 310
Nv 105.75 Ja 108.60 Mr 111.60
My 113.60 Sp 98.65 Nv 102.60
SOYABEAN
Dec 162.0-60.0 Jun 159.5-58.5
Feb 168.0-68.0 Aug 157.0-53.0
Apr 168.0-67.5 Oct 157.0-53.0
Vol 231

LONDON METAL EXCHANGE
Official prices/volume previous day Rudolf Wolf

(£/tonne)	Cash	3 month	Vol	Tone
Copper Gde A	1688.0-1690.0	1515.0-1516.0	576800	Steadier
Copper Stand	1600.0-1620.0	1580.0-1600.0	Nil	Quiet
Lead	379.00-380.00	373.00-374.00	40875	Steadier
Zinc Hi Gde*	1466.0-1468.0	1381.0-1382.0	62175	Steady
Silver Large†	636.00-637.00	650.00-651.00	29	Quiet
Silver Small†	636.00-637.00	650.00-651.00	Nil	Quiet
Aluminium	1277.0-1280.0	1265.0-1272.0	104500	Quiet
Aluminium HI*	2355.0-2356.0	2295.0-2297.0	240300	Steady
Nickel*	13550-13650	11600-11550	18554	Brly stdy

† (Cents per Troy oz). * ($ per tonne)

LONDON MEAT FUTURES (/kg)
Live Pig Contract

Mth	Open	Close
Nov	95.80	96.30
Feb	94.00	94.70
Apr	97.30	97.60
Jun	99.50	99.50

Live Cattle Contract

Nov	115.00	115.00
Jan	116.50	116.50
Feb	117.00	117.00

Vol Pig-19 Cattle-0

MEAT & LIVESTOCK COMMISSION
Av'ge fatstock prices at representative markets on November 16

(lkg lw)	Pig	Sheep	Cattle
GB (p)	80.30	160.48	112.70
GB (+/–)	+0.35	–16.44	–0.34
Eng/Wal (%)	+8.0	–16.2	+1.8
Eng/Wal (p)	80.30	160.50	112.01
Eng/Wal (+/–)	+0.30	–18.80	–0.85
Scotland (%)	n/a	42.1	–7.2
Scotland (p)	n/a	160.38	115.27
Scotland (+/–)	n/a	–8.53	+0.95

* Estimated dead carcase weight

STOCK EXCHANGE PRICES

Shares close below best

ACCOUNT DAYS: Dealings began November 14. Dealings end November 25. §Contango day November 28. Settlement day December 5.

§Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Where one price is quoted, it is a middle price. Changes, yields and price/ earnings ratios are based on middle prices. (aa) denotes Alpha Stocks.

(VOLUMES: PAGE 29).

Portfolio PLUS Accumulator

From your Portfolio gold card check your eight share price movements, on this page only. Add them up to give you your overall total and check this against the daily or accumulator dividend figures. If it matches or betters this figure you have won outright or a share of the daily or accumulator prize money stated. If you win, follow the claim procedure on the back of your card. Always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or loss
1	Gleeson (MJ)	Building,Roads	
2	Grand Met (aa)	Hotels,Caterers	
3	Quest Automation	Electricals	
4	Ryl Bk Scot (aa)	Banks,Discount	
5	Sale Tilney	Industrials S-Z	
6	Calor Gp	Oil,Gas	
7	VSEL	Industrials S-Z	
8	Arncliffe	Building,Roads	
9	MEPC (aa)	Property	
10	Ultramar (aa)	Oil,Gas	
11	First Nat Finance	Banks,Discount	
12	Caird Gp	Property	
13	Telfos	Industrials S-Z	
14	Hampson Ind	Industrials E-K	
15	Chesterfield	Property	
16	Haynes Publishing	Newspapers,Pub	
17	House Of Lerose	Drapery,Stores	
18	Brasway	Industrials A-D	
19	Silentnight	Industrials S-Z	
20	Armstrong	Motors,Aircraft	
21	Clayform	Property	
22	Nat West (aa)	Banks,Discount	
23	Southend Prop	Property	
24	BICC (aa)	Electricals	
25	Laing (J)	Building,Roads	
26	Frogmore	Property	
27	Nobo Gp	Industrials L-R	
28	Land Sec (aa)	Property	
29	BAT (aa)	Tobaccos	
30	Mitel	Electricals	
31	Concentric	Industrials A-D	
32	Dawson	Textiles	
33	Logica	Electricals	
34	Amstrad (aa)	Electricals	
35	Neill (J)	Industrials L-R	
36	Williams Hldgs (aa)	Industrials S-Z	
37	STC (aa)	Electricals	
38	Greycoat	Property	
39	Powell Duffryn	Industrials L-R	
40	Bailey (Ben) Constr	Building,Roads	
41	Bridon	Industrials A-D	
42	Memec	Electricals	
43	Hestair	Industrials E-K	
44	Boot (Henry)	Building,Roads	
© Times Newspapers Ltd.		Daily Total	

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

Portfolio PLUS Accumulator

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DAILY DIVIDEND £4,000

Claims required for 50 points

ACCUMULATOR £8,000

Claims better than 50 points

Claimants should ring 0254-53272

BRITISH FUNDS

SHORTS (Under Five Years)

[illegible]

FIVE TO FIFTEEN YEARS

[illegible]

OVER FIFTEEN YEARS

[illegible]

UNDATED

[illegible]

INDEX-LINKED

[illegible]

BANKS, DISCOUNT, HP

[illegible]

BREWERIES

[illegible]

BUILDING, ROADS

[illegible]

CHEMICALS, PLASTICS

[illegible]

DRAPERY, STORES

[illegible]

ELECTRICALS

[illegible]

FINANCE, LAND

[illegible]

FINANCIAL TRUSTS

[illegible]

FOODS

[illegible]

HOTELS, CATERERS

[illegible]

INDUSTRIALS A-D

[illegible]

E-K

[illegible]

L-R

[illegible]

S-Z

[illegible]

INSURANCE

[illegible]

Investment Trusts appear on Page 32

LEISURE

[illegible]

MINING

[illegible]

MOTORS, AIRCRAFT

[illegible]

NEWSPAPERS, PUBLISHERS

[illegible]

OILS, GAS

[illegible]

OVERSEAS TRADERS

1988 High	1988 Low	Company	Price Bid	Price Offer	Ch'nge	Gross div p	Yld %	P/E
316	205	Antofagasta	282	287	-1	16.0	5.6	8.3
54	33	Boustead	44	46	+1	0.9	2.0	20.5
153	117	Chillington	140	147	●+7	10.3b	7.2	11.3
133	76	Finlay (James)	116	119	● ..	5.5	4.7	..
690	546	Harrisons Crosfield (aa)	680	685	●-6	38.7b	5.7	19.1
238	155	Inchcape (aa)	208	210	● ..	9.8	4.7	12.4
427	163	Lonrho (aa)	379	382	-6	15.6	4.1	17.7
71	45	Ocean Wilson	47	52	● ..	3.3	6.6	9.3
355	305	Paterson Zoch	314	319	●-1	10.4	3.3	10.8
355	305	Do 'A'	314	319	●-1	10.4	3.3	10.8
318	231	Polly Peck (aa)	295	300	r +½	18.3b	5.5	7.4
89	52	Sime Darby	78	83	●+2			
109	72	Tozer Kemsley	99	100½	..	3.3	3.3	10.0

PAPER, PRINT, ADVERTISING

[illegible]

PROPERTY

[illegible]

SHIPPING

[illegible]

SHOES, LEATHER

[illegible]

TEXTILES

[illegible]

TOBACCOS

1988 High	1988 Low	Company	Price Bid	Price Offer	Ch'nge	Gross div p	Yld %	P/E
483	388	BAT (aa)	437	439	●+3	24.0	5.5	9.0
150	125	Carroll	130	140	-3	..	..	..
486	385	Rothmans 'B' (aa)	453	456	-1	13.3	2.9	9.9

● Ex dividend a Ex all b Forecast dividend e Interim payment passed f Price at suspension g Dividend and yield exclude a special payment k Pre-merger figures n Forecast earnings o Ex other r Ex rights s Ex scrip or share split t Tax-free .. No significant data.

THE TIMES

GENERAL APPOINTMENTS

November 17 1988

Too fast, too soon?

John Waugh, left, deputy director of educational services at the Institute of Actuaries, talks to Edward Fennell about recent changes in the industry

Never has an industry undergone such a rapid transformation as that experienced by financial services over the last three years. The move to a share-owning society, the changes achieved by the Financial Services Act and new pensions legislation have made their mark, as it seems, overnight. Yet there are dangers in such speed of change.

The public's appetite for new financial products and the industry's ingenuity in devising these has created risks. Behind the advertising hype and marketing flair there needs to be solid and experienced technical skills to ensure that the promises and prospects stand the test of time.

In pensions and insurance the key professionals are the actuaries, and it is on their calculations that the credibility of so many new products depends. Developments such as the easily transferrable pensions, the emergence of increasingly complex risk management, and the creation of sophisticated corporate planning models can all be attributed to the work of actuaries.

Fortunately, in the Institute of Actuaries and its sister organization, the Faculty of Actuaries, based in Edinburgh, there are professional bodies whose reputation is renowned for the rigour of their qualifications and the maintenance of high standards. To a large extent, these high standards and professionalism are achieved through education and training. And that means there is a heavy weight of responsibility on the two professional bodies' education services.

Mr Waugh says: "Neither of the two bodies is very large. In the case of the institute we are talking about a qualified membership in the UK of just over 1,500, and about 2,000 students, so it is hardly in the same league as the Institute of Chartered Accountants. Yet the influence of the membership in the workings of the financial services industry is enormous."

About 60 per cent of the institute's membership are employed by insurance companies; the remaining 40 per cent are employee-benefit consultants, advisers to or managers of pension funds, civil servants, or work in the Stock Exchange or teach in universities.

The three key activities are reserved for qualified members (ie, fellows of the institute or faculty) — valuing life-insurance offices, valuing pension funds, and giving certificates for the Occupational Pensions Board — so, not surprisingly the demand for actuaries grows and grows.

In fact, the institute's own appointments board reports many unfilled vacancies, and recruitment of trainees has doubled since the early 1908s.

Though it is in head-to-head competition for graduates with the accountancy profession, the target of around 500 new entrants annually is being achieved. What helps recruitment is that the numbers being sought are relatively small. Virtually all the household name insurance companies and pension funds now regularly recruit students, but whereas a firm such as Peat Marwick McLintock looks for a thousand accountancy trainees a year, their equivalent in insurance or pensions would require no more than a handful of actuarial trainees.

The worrying feature, however, is that even this success is at the expense of other important parts of the national economy, and particularly manufacturing industry. Though most experienced actuaries move up to senior managerial jobs, the essence of work is mathematical.

Ninety per cent of new entrants are now graduates, of which the majority come from mathematical or statistical degrees.

However, given that there is a well-known national shortage of graduate mathematicians something significant needs to be done to improve the supply if the insurance companies and the pension funds (let alone industry at large) are to be able to recruit sufficient mathematicians.

Meanwhile, at a local level, the institute wants to increase the number of students who succeed in passing its own exams. The institute's high examination standards have helped underpin the quality of the profession but there is a view that the drop-out rate during the period of study needs to be reduced.

Mr Waugh says: "On average it takes 15 hours of study a week on top of their work during the day, so it is very demanding. We find that unless students make a big effort and get through the examinations straight away, it is hard for them to finish.

"Apart from anything else, the older they get, the more interesting work they do and the less energy they have for preparing for their examinations. What we have done recently, therefore, is to look at new ways of helping them with their studying."

There are already specialist degree courses in actuarial science at the London School of Economics, and City, Kent and Heriot-Watt universities. And following the work of the Kennedy Committee, postgraduate courses in actuarial science were set up at City and Heriot-Watt to give substantial exemptions from the institute first examinations.

But though these moves have been extremely useful, many trainees still use the traditional home-study route.

To help them, the institute has appointed a number of qualified actuaries to act as full-time teachers.

These are based at the institute but spend most of their time as itinerant tutors visiting important centres (such as Manchester, Birmingham and Bristol) to hold classes for the local students.

As much as anything else, these classes provide motivation and support for students who, otherwise, would be working entirely by themselves.

It will take some time to work its way through the system, but the evidence suggests that these "mobile tutors" should help boost the numbers who complete the course.

Despite these changes, however, there is still one significant problem to be overcome. Perhaps because of their mathematical orientation, many actuarial students have difficulty with communication skills.

Yet to take on the wider responsibilities of the actuary, it is vital to have effective communication, both oral and written. Mr Waugh rates communication skills alongside determination and an aptitude for mathematics as the three characteristics of the successful actuary.

The incentives for the young qualified actuary are considerable.

A salary of about £25,000 plus a car is standard. On top of that, there are good promotion prospects to senior executive jobs.

As Mr Waugh looks forward to the 1990s and tries to anticipate the demographic downturn that is soon to affect the graduate supply, he does not pretend that the institute is any worse off than any other professional body.

However, with the financial services industry on an upward curve and insurance and pensions an area of particular growth, there is obvious concern about where the actuaries of the future will come from.

After a decade of anxiety about unemployment, it would be ironic if the expected 1990s boom faltered because of a shortage of skill.

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NatWest

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UNDER SECRETARY

The accountancy profession is growing rapidly and changing fast. The accountant's role is altering throughout business and finance, with new opportunities and new challenges. Today's is an increasingly competitive world and accountants everywhere must adapt to new pressures and expectations. As a professional body of over 108,000 members and students, in 120 countries of the world, the Chartered Association of Certified Accountants has a particular responsibility to ensure that professional accountants have the knowledge and skills for the changing circumstances in which the profession finds itself.

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Personnel Manager

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HORIZONS

Watching your language

Foreign language skills are becoming vital to British business. Clare Hogg looks at the range of learning help now available

Now that the European single market is looming and leading companies are entering, or already established, in Continental markets, the importance of language skills is becoming critical, particularly for young managers starting their careers.

The importance of language ability in business is highlighted by the Trade and Industry Secretary, Lord Young of Graffham, who says: "Increased competition ... will require individuals to adapt to new roles. Foreign language skills will certainly increase in importance."

A number of initiatives is transforming the world of language learning and a project called "Modern Languages in Industry" is one example. It aims to bring schools and industry closer. Even though the new school curriculum will ensure that 10 per cent of the curriculum up to age 16 must be devoted to languages, Chris Harnett, the director of the project, stresses the importance of pupils seeing the relevance of studies.

Permanent links are being established between the five institutions involved and local firms. Where distances make regular visits difficult, a package can be made up comprising annual reports, brochures, letters, telexes and so forth, providing realistic material about a company for use in language classes.

At degree level, there is a whole array of mixed science/business language courses, and last year 49 such courses were introduced.

In London, Ealing College of Higher Education now offers a BA in Applied Languages (Europe). This is a unique tripartite internatinal programme, involving a mixture of German and French as well as law and economics. Students spend their first year at Ealing, the second at the Cologne polytechnic, the third at the University of Marseilles, and the fourth year to Ealing.

French and German groups follow the same pattern, though the emphasis of the distinct national groups is different, reflecting variations in job markets.

The French hope to produce linguists who can operate in industry, and put great empabsis on accounting and informatiom technology. In Germany, the purpose is to produce trained interpreters and translators; one option is a course in technology.

Richard Firth, deputy director of the Careers Advisory Service at Newcastle University, and author of the booklet *Your Degree in Modern Languages. What Next?*, says language graduates *per se* are at a disadvantage in comparison to their technically qualified peers. Maths/engineering with language graduates "must find something to do with it".

His booklet lists a number of post-graduate courses for language graduates, recommending in particular the Cranfield MA in European Management (see below).

Some companies do recruit language graduates in preference to others and train in-house for other skills. For example, Price Waterhouse, the accountants, has recently been looking for graduates to train in IT skills; any discipline would be acceptable but a language degree is a bonus.

Mr Firth is optimistic. He says: "We are turning the corner." And that language skills will be increasing demand from employers.

Unfortunately, what happens in practice is that even where employers stipulate they require a language graduate, new recruits often find their skills frustratingly under-utilized. It is only after several years, by which time fluency has become dulled, that they reach the seniority which involves them in travelling around the globe negotiating on behalf of their company, and often with a desperate need of being able to communicate effectively. As a result there is a growing demand among experienced businessmen for language skills.

Manchester Business School has introduced foreign language tuition as an option in its MBA programme. Howard Ward, who runs the language centre, reports that among the school's UK MBA students the take-up rate of the option has been nearly 100 per cent. The majority are studying French and German, but some classes are being run for beginners in Spanish, Italian and Japanese.

He stresses that for both MBA students as well as for the other 90 per cent, mostly businessmen, learning at the centre, "language learning is simply an exercise in time management."

Short of spending time in the relevant country, the best way to learn is to combine a weekly class with daily homework, which can be done "quite painlessly, by listening to cassettes while doing other things." It is not just a question of learning the vocabulary, but also of training the ear.

The emphasis of languages in the sales and marketing functions is, according to him, becoming much less strong. As companies begin to operate transnationally, all functions are beginning to feel the need for language skills.

Stephen Hagen, editor of a survey, *Languages in British Business*, says: "The overwhelming message ... is that British companies are losing valuable trading opportunities for lack of the right skills in the right languages, and many without realizing it."

● **Reading:** Languages in British Business, *edited by Stephen Hagen, from CILT, PO Box 573, London NW1 4SU.* Your Degree in Modern Languages; What Next? *by Richard Firth, from the CSU, Crawford House, Precint Centre, Manchester M13 9EP.*

NOTICEBOARD

Giving learning a twist: Colin Gordon, of the Cranfield school

■ Cranfield, one of the top British business schools, has introduced a one-year MA course in European Management, which gives an interesting twist to the approach to teaching languages in business. Linguists are taught management rather than the other way round. Entrance qualifications are strict; a good honours degree in two modern languages is required, as well as passing the Cranfield Entry Test.

Students are given a very broad view of industry, and in the second six months they mix with the MBA course students and carry out a project, which usually leads to a job offer.

Competing with the older and more experienced MBA students is tough, but as Colin Gordon, the director of the programme explains: "They have to sink or swim, and so far, since the course was first run four years ago, they have all swum."

French and German have until this year, been the languages covered in the programme, butSpanish has just been introduced, and the school is hoping to respond to rising demand for Italian.

■ With only a month to go before the final date for applications for places on university first degree courses, it seems like a good time to review the main guides which give good information and advice to school-leavers (and older would-be students) wishing to apply to study at any higher education institution.

Many of the most important are published by Career Consultants Ltd, Richmond, Surrey. They can be divided into two types:

Reference guides giving course listings include:

● *The Complete Degree Course Offers* (19th edition, by Brian Heap £9.95). The longest established guide, it includes comprehensive listings on courses offered by universities, polytechnics and higher education colleges. The 19th edition includes new sections on all HND courses and examples of interview questions.

● *Survey of Polytechnic Degree Courses* (4th edition, by Eric Wittington, £9.95). This provides a comparison of courses and contains much information which does not appear in prospectuses. Documentation includes entry requirements, course emphasis, sandwich placements, competition for places, special course features and drop-out rates.

● *How to Choose Your Degree Course*, by Brian Heap. This provides comparative information on every university, polytechnic and college degree course in over 100 subject areas in the form of a quick easy-to-use reference.

Career Consultants also publishes a series of guides which provide background advice and guidance on all aspects of applications including how to choose the right subject, what the institution is looking for, completing application forms, handling the interview, getting a grant and leaving home. The series includes *Getting into University, Getting into Polytechnic, Getting into Colleges*, (and institutes of higher education) and *Getting into Oxford and Cambridge*. All guides cost £2.50.

● **Further information** *from Career Consultants, 12/14 Hill Rise, Richmond, Surrey TW10 6UA (tel: 01 940 5668).*

■ A another essential source of guidance for applicants to universities is *University Entrance: the Official Guide*, published by the Association of Commonwealth Universities. This is the guide recommended to everyone filling in an UCCA form. It provides outline listings to all UK universities, getting grants, mature student applications and what to do if you are disabled or keen to study part-time.

This is a required source of information and should be used in conjunction with the most appropriate of the commercial guides listed above.

● **Further information** *on where to obtain copies is available from: The Association of Commonwealth Universities, John Foster House, 36 Gordon Square, London WC1H OPF (tel: 01-387 8572).*

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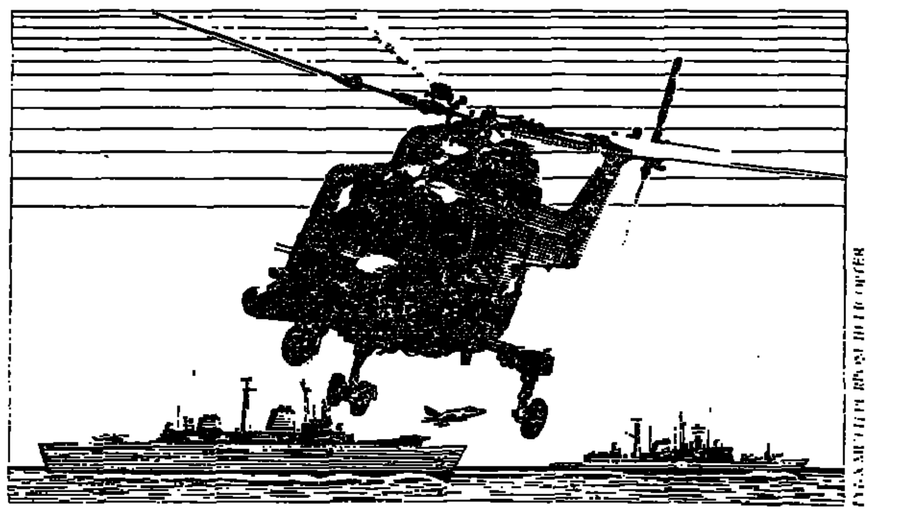

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GODDARD & SMITH Residential

As part of our continued expansion we now require a

RESIDENTIAL LETTINGS NEGOTIATOR

With some property management experience. Working from our King Street, St. James's Head Office with upwards of 100 units to rent throughout St. James's, the Barbican and North and South East London.

Apply in confidence to John Stevens. Tel. 01-930 7321

IPP

133 Middlesex St, LONDON E1 7JF

RECRUITMENT EXECUTIVE

OTE £20,000

We are a successful privately owned Recruitment Consultancy with over 10 years' experience in the Industry.

Our city Division IPP U.K. Ltd. is currently expanding and seeks ambitious sales or publishing sales people.

Successful candidates can expect a good basic salary progression by merit and a commission scheme with achievable targets!

Telephone Andrew Rutherford on 01-929-5850 to arrange an appointment — IPP U.K. Ltd. (Rec Cons) -

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ARE YOU LOOKING FOR YOUR LAST JOB?

Top U.S. Company has openings in the UK and Ireland, must be non-pressure, honest and looking for your last job. Qualified to open new accounts and upgrade established users. Repeat business, secure future. £25,000 to £40,000 realistic 1st year earnings.

Call Steven on 01-435 1091

[illegible]

☎ 01-481 4481 GENERAL APPOINTMENTS ☎ 01-481 4481

INTERNATIONAL DATABASES

IBM MAINFRAME DEVELOPMENT C.LONDON TO £20,000 + BONUS

Company: A world leader in the field of information processing for the pharmaceutical industry, operating in 40 countries and supporting databases worldwide using the latest IBM technology.

Positions: Analyst/programmers to work on a range of projects involving on-line database retrieval systems. Future progression to project management.

Experience: One year's experience minimum of IBM mainframe, COBOL or ASSEMBLER, or SAS on any COMMERCIAL applications. Degree (any subject) or HND preferred.

General: A challenge for the CONFIDENT professionals, with the opportunity to acquire new skills and a remuneration package which will be hard to beat anywhere.

☎ JOE MASTERS 01-409 2844
EVES UNTIL 10pm 03727 22531
REF: CM 6417

FINANCIAL ARENA

'BASIC' A/PROGRAMMER FOR TECH. SUPPORT LONDON TO £20,000 + BENEFITS

Company: Very successful International Consultancy providing Real-Time Computer Solutions for managing Investment Portfolios.

Positions: Experienced and creative analyst/programmer to work in a fast-moving environment in the City to give support to clients at leading Pension Funds, International Merchant Banks, Stockbrokers, Dealers and Investment Managers.

Experience: Applicants should be GRADUATES from a FINANCIAL INVESTMENT area and a minimum of 2 years experience with programming skills in BASIC, any Micro packages would be useful.

General: OUTSTANDING prospects for candidates with excellent interpersonal skills and with technical support experience to progress quickly.

☎ JOE MASTERS 01-409 2844
EVES UNTIL 10pm 03727 22531
REF: CM 6420

4GL/OVERSEAS TRAVEL

BUSINESS/SYSTEMS ANALYST HOME COUNTIES TO £27,000 + CAR

Companies: Various successful organisations are expanding their portfolios and introducing new investment linked products.

Positions: Systems analysts or business analysts to work on flexible FINANCIAL systems at the forefront of Market Technology.

Experience: Minimum of 2 years on IBM Mainframes, using COBOL CICS/DL1 in Financial/Insurance/Assurance environments. 4GL SKILLS a definite plus or training will be given.

General: All positions will involve work on Client's sites and opportunities to travel abroad. You must be experienced at leading major projects and be committed to achieving targets. Remuneration package includes car for Senior Posts.

☎ JOE MASTERS 01-409 2844
EVES UNTIL 10pm 03727 22531
REF: CM 6421

INFORMIX

PROGRAMMERS/ANALYST PROGRAMMERS LONDON TO £16,000

Company: Young, dynamic company with major client names.

Positions: Programmer or Analyst Programmers to work in a variety of development projects, technical support and implementation.

Experience: Minimum of one years experience on any hardware operating under UNIX/XENIX. Knowledge of 'C' is a plus.

General: Excellent career potential with young dynamic software house and projects are for major companies.

☎ ANNETTE O'NEILL 01-409 2844
EVES UNTIL 10pm 01-682 0456
REF: CA 6360

LIFE ASSURANCE

PROJECT LEADER/BUS. ANALYST HOME COUNTIES TO £22K + CAR

Company: A leading assurance company based in home counties.

Position: Project Leader/Business Analyst to work on variety of financial applications with analysis and design experience to provide solutions to business and technical problems.

Experience: Specific hardware not important, but essential are minimum of 5 years DP experience with at least 2 years of Oracle and structured analysis. Degree or equivalent preferred.

General: Excellent benefits from a large financial institution including private medical scheme, paid overtime, free life assurance and non contributory pension.

☎ JACKY MORRISSEY 01-409 2844
EVES UNTIL 10pm 01-852 0529
REF: CJ 6180

CICS TRAINING

IBM MAINFRAME COBOL W. LONDON £13K TO £17K

Company: Large manufacturing company with excellent training facilities.

Position: Analyst/Programmer to join business development group. Applications include manufacturing and distribution systems from conception to implementation.

Experience: Two years + experience of IBM COBOL. Technical experience in manufacturing field not essential as there are extensive training programmes. Opportunity for applicant to train in CICS, DL/1, SQL, Easytrieve, Interlect.

General: Excellent benefits include 25 days holiday, non-contributory pension, free life assurance, sports & social, subsidised restaurant and excellent training facilities.

☎ JACKY MORRISSEY 01-409 2844
EVES UNTIL 10pm 01-852 0529
REF: CJ 6202

UNIX 'C' PROFESSIONALS

UNIX/C ANALYST PROGRAMMERS SUPPORT/TRAINING LONDON TO £20,000

Company: Progressive, highly respected dealership and software house.

Positions: Variety of positions for professionals to work at all levels in-house and with clients.

Experience: Upwards of 12 months on UNIX/XENIX hardware. Knowledge of the following will be advantageous any 4GL (Informix, Oracle), any financial packages (Tetraplan, Pegasus, etc).

General: Outstanding opportunities for 'C' professionals wishing to progress quickly.

☎ ANNETTE O'NEILL 01-409 2844
EVES UNTIL 10pm 01-682 0456
REF: CA 6418

EUROPEAN TRAVEL

DBASE III SPECIALIST W. LONDON £15,000 + BENS

Company: Young, fast-growing software house successfully marketing PC software packages to large corporate organisations throughout the UK, USA and Europe.

Position: DBase III wizard to be involved in supporting the Product Support Department of this international company.

Experience: Two years experience of DBase III and proven ability to document and communicate concepts in written form. Degree (any subject) or HND is required and knowledge of foreign languages would be a distinct advantage.

General: Excellent prospects for career progression within fast-moving environment; benefits include profit sharing scheme and opportunity to travel abroad.

☎ JACKY MORRISSEY 01-409 2844
EVES UNTIL 10pm 01-852 0529
REF: CJ 6402

ICON COMPUTER RESOURCES LTD.
6th Floor, Empire House,
175 Piccadilly, London W1Z 9DB

Tel: 01-409 2844 (24 hours)

ICON COMPUTER RESOURCES LTD

BUSINESS DEVELOPMENT DIVISION

LUBRIZOL

Business Development Division (Europe) wishes to appoint a Commercial Manager based in London.

Initial responsibility will be to expand our business in Mining Chemicals and Coatings, Paints and Inks. The successful candidate will hold a degree in chemistry, or chemical engineering, and will have at least 10 years' experience in managing sales or marketing groups.

We offer an attractive salary, non-contributory pension scheme and BUPA membership.

Please write in strict confidence enclosing CV to:

**General Manager BDD Europe -
Lubrizol Ltd - Waldron House,
57-63 Old Church St, London SW3 5BS**

SECRETARY/ MANAGER

Itchenor Sailing Club requires a Secretary/-Manager with effect from February 1989. Itchenor is a busy residential sailing club situated on Chichester Harbour 7 miles south of Chichester, employing 4 full time staff rising to 12 during the peak season.

The post requires a congenial able administrator with some knowledge of sailing matters. During the sailing season (April to October) there is a requirement to work weekends with time in lieu mid week.

The position would probably suit a person with suitable attributes coming up to retirement from the armed forces or the police.

Applications with the names of 2 referees to:

**The Commodore,
Itchenor Sailing Club,
Itchenor, Chichester,
West Sussex PO20 7AG.**

If you're looking for RESPONSIBILITY *think about the corridors of power*

Honours Graduates

Careers at home and abroad – leading to the top in management and administration.

Once a year the Civil Service launches a rigorous selection programme to recruit 150 or so high-calibre honours graduates. These careers offer immediate responsibility, the possibility of early promotion and many appointed will become the top managers of Government and Parliamentary business and senior policy advisers and representatives, both at home and abroad.

Salaries: (for those in the Home Civil Service and Diplomatic Service) aged under 26, at least £10,150. Age 26 or over, at least £13,350. The salaries include £1750 Inner London Weighting which does not apply to posts outside London.

Age up to 32 (36 for a few posts).

Applications from people with industrial, commercial, financial or other relevant experience would be particularly welcome. For the exceptionally well qualified, immediate appointment is possible at Grade 7 (Principal) level, with a minimum salary in Central London of £18,440.

Applicants must have, or expect to obtain in 1989, a degree with at least second class honours, or an acceptable equivalent qualification, or a post-graduate degree considered to be of comparable value.

One day qualifying tests will be held in January 1989.

For full details and an application form (to be returned by 7 December 1988 write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours).

Please quote ref: A/89/11/131.

The Civil Service is an equal opportunity employer

QUICK THINKING? WELL SPOKEN? SPORTS MINDED?

SHROPSHIRE PUBLICATIONS is one of the UK's fastest growing specialist publishing companies with a base of established excellence in their international publications.

Our continued expansion necessitates our offer of a career in advertising sales for people who display outstanding levels of flair and determination, which will enable them to achieve success in our highly competitive environment.

Applicants, who must be exceptionally articulate and educated to 'A' level standard, will ideally be 25-50 years of age, and possess the ability and confidence to deal at Director level.

Realistic income in excess of £25,000 during the first 12 months. Based in central London.

For interview, telephone the Sales Manager David O'Brien on 01-636 8917

ROYAL FREE HOSPITAL SCHOOL OF MEDICINE
(University of London)

DEPUTY FINANCE OFFICER

This is a senior appointment offering an opportunity for the successful applicant to become involved in all aspects of the work of the Medical School's finance department. The post is open to candidates holding a relevant professional qualification and who have had several years' experience within the public sector.

The appointment will be made on Grade 3/5 on the academically-related scales for administrative staff (£16,345 - £22,910 plus £1,450 London Allowance).

Full particulars of the post available from the School Office, R.F.H.S.M., Rowland Hill Street, London NW3 2PF (01-794-0500, ext 4262), to which application by curriculum vitae (together with the names and addresses of two referees) should be sent as soon as possible.

MEDICAL SALES TO £20K

Vacancies throughout the U.K. for experienced/trainee candidates with Science/Medical background wishing to further their Career.

Ref: MD116

Telephone: 01 688 4449

PAGETT-TANNOCK MEDICAL

WANTED!!!!!!!!!!!

(PREFERABLY 'LIVE')

Serious, Ambitious, enthusiastic, business minded people (M/F, 21-60) with any sales, management or business background to market an exciting product range recently launched in the U.K. Enthusiasm and organisation capabilities more important than sales experience!!

The company has an 18 year track record with a turnover of over 200 million. The product range has an unlimited market potential with over 3,000 newspaper and TV reports underlining the need for it, this together with a simple 'try before you buy' marketing strategy and an excellent commission and override structure has helped individuals build their own successful businesses, all over the U.K. (working spare time or full) with exceptional financial rewards.

1989 is less than 8 weeks away!!!, so if you are dissatisfied looking for a challenge and the opportunity to earn a very respectable income - 'Do something about it!!!!! - phone us and see if we can help!

DEVON, CORNWALL, CHANNEL ISLES, PORTSMOUTH
CALL 03632 4120
LONDON/M25, SOUTH COAST, EAST ANGLIA, WALES HOME COUNTIES, MIDLANDS, N.IRELAND AND ALL OTHER AREAS
PHONE: 01-569 7431 - 01-569 7430 - 01-568 5166,
(9am - 8pm, Six days)

COMPUTER RELATED INDUSTRY

LONDON — BRISTOL — MIDLANDS

c. £14K Basic OTE £22K + Car

GRADUATE calibre? A year or more experience in commerce? Looking to move into hi-tech sales? How do you go about it?

Our client is a market leader in the world of information technology, due to continued growth they are looking to recruit further Sales Executives in the above areas.

As well as offering an extensive training course there is an excellent career structure along with an attractive salary.

Candidates should be aged 25-35, with at least 12 months commercial experience preferably in sales, and have a desire to succeed in a highly competitive environment.

For an immediate interview please write enclosing a full CV, quoting home telephone number, or telephone Stephen Ford, quoting ref: 448.

**CLIFTON-DONKIN LTD
Panton House, 25 Haymarket
London SW1Y 4EN**

**Tel: 01-930 9521 (24 hrs)
Fax: 01-930 0379 (24 hrs)**

Specialists in Sales Recruitment
Clifton-Donkin

Sky Television

EDITORIAL ASSISTANTS

We require several Editorial Assistants to view all the film and taped material on time-coded cassettes, logging cuts to be made and supervising the subsequent editing. The right person will be capable of making intelligent editorial decisions and have a professional interest in all television programmes.

Salary c.£15,000 per annum.

Please note that Sky will be moving to its new West London TV Centre in Osterley early next year and applicants should be prepared to move with the company when it relocates.

Please write with full CV, including details of current salary and daytime 'phone no. to:
Louise Stott, Personnel Officer, Sky Television, 31-36 Foley Street, London W1P 7LB.

TIME FOR A CHANGE? £15K pa on Target Earnings

Expanding London based company seeks honest, hard working, articulate people 19+, who are capable of achieving management level within the next 12 months.

For more details, telephone
01 378 6443.

ARE YOU STUCK at Home! SW1 Estate Agents seek a gregarious and efficient individual to telephonically help and organise purchasers of nice houses. No basic and good commission. 01-821 0785.

SNOWTIME LTD Specialist ski tour operator requires Resort Representative to work in French Alps for the winter ski season. Call Sue dow: 01 836 3237.

STYLISH tile shop in Barnes requires intelligent organised person mid 20's+. Good Salary. Tel 741 2452 or 748 9042

USA organization needs travel reps in foreign countries write Box 9301 Phila Pa 19139. Tel: 215 477 2120

DRIVER - GUIDES

Train with Britain's largest and longest established sightseeing company. Interesting, well-paid, full or part-time work for well-educated people with personality. Successful applicants should be London-based and own four-door cars. Languages an advantage.

**BRITISH TOURS LTD
01-629 5267**

ACCEPT the challenge! Test your marketing and selling skills promoting our wide range of electronic board games in leading London stores. Also in Bristol, Chichester, Manchester, Altringham, Cheltenham and Glasgow. Smart, self-motivated, enthusiastic candidates required. Immediate start. Short or long term opportunities. Ideal student's "fill-in" job till Christmas. Good basic plus generous commission. Phone 01 577 1700

BRITISH NATIONAL with over 20 years business experience in the Far East and permanently residing in Singapore is now available to represent or assist a limited number of companies who are anxious to expand or improve their activities in South East Asia. Reply to BOX A07.

DIARY OF THE TIMES CLASSIFIED

The Times Classified columns are read by 1.3 million of the most affluent people in the country. The following categories appear regularly each week and are generally accompanied by relevant editorial articles. Use the coupon (right), and find out how easy, fast and economical it is to advertise in The Times Classified.

THE WORLD FAMOUS PERSONAL COLUMN, INCLUDING RENTALS, APPEARS EVERY DAY.

MONDAY

Education: University Appointments, Prep & Public School Appointments, Educational Courses, Scholarships and Fellowships with editorial.
La Creme de la Creme and other secretarial appointments.

TUESDAY

New Technology: Technology Appointments with editorial.
Computer Horizons: Computer Appointments with editorial.
Legal Appointments: Solicitors, Commercial Lawyers, Legal Officers, Private and Public Practice with editorial.
Public Sector Appointments: with editorial.

WEDNESDAY

Creative & Media Appointments: Media and Marketing with editorial.
La Creme de la Creme and other secretarial appointments.
Executive Creme for senior P.A. and secretarial position.
Property: Residential, Town & Country, Overseas, Rentals, with editorial.
Antiques and Collectables (Monthly) with editorial.

THURSDAY

General Appointments: Banking and Accountancy, Engineering, Management, etc. with editorial.
La Creme de la Creme and other secretarial appointments.
Legal La Creme for top legal secretaries

FRIDAY

Motors: A complete car buyer's guide with editorial.
Business to Business: Business opportunities, commercial property, with editorial.

SATURDAY

Overseas and UK Holidays: Villas/Cottages, Hotels, Flights, etc.
Restaurant Guide: Where to eat in London and nationwide with editorial fortnightly.
Times Guide to Legal & Financial Services: Conveyancing to divorce, shares to management, with editorial.
Shoparound: Window shopping from the comfort of your own home.

Fill in the coupon and attach it to your advertisement, written on a seperate piece of paper, allowing 28 letters and spaces per line. Rates are: Lineage £4 per line (Min 3 lines only first word in bold); Boxes Display £23 per single column centimetre (Min 3 centimetres); Court and Social £6 per line. All rates are subject to 15% VAT. Telephone our Classified Advertising Department on 01-481 4000 between: 9am–6pm Monday to Friday, 9.30am–1.00pm Saturday, late evening 9.00pm on Wednesday, or send to: Pamela Hamilton-Dick, Group Classified Manager, Times Newspapers Ltd, P.O. Box 484, Virginia Street, London E1 9DD

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Telephone (Daytime) ______________________

Date of insertion ______________________
(Please allow three working days prior to insertion date.)

Use your Access, Visa, AMEX or Diners cards.

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☎ 01-481 4481 GENERAL APPOINTMENTS ☎ 01-481 4481

Heal's - retailers of style and quality.

STORE MANAGERS

FLOOR MANAGERS

CENTRAL LONDON AND THE SOUTH EAST

Heal's is a unique retailer. We have been selling the finest in furniture and home furnishings since 1810 and we are committed to offering the very highest standard of customer service. As part of the highly successful Storehouse Group we are looking to expand and as a result we now seek experienced Store and Floor Managers to join us in Central London and the South East. We have stores in London's Tottenham Court Road, Guildford, Kingston, Croydon and Reading.

STORE MANAGERS

You will be responsible for the performance and smooth running of all aspects of your store with specific emphasis on achieving sales and profitability targets. We require the highest standards of customer service and merchandise presentation. Success will be realised through the motivation and development of your staff and management team.

Applicants should be in their late 20's with at least 5 years' relevant retail management experience.

This position attracts a highly competitive salary, performance related bonus, generous company benefits plus a quality company car.

FLOOR MANAGERS

Responsible for running the sales floor and ensuring the highest standards of customer service by organising, motivating and training staff.

Retail experience, gained over at least a two year period, in a supervisory/management role is essential. Preferred age 22/25.

Why not start the New Year with a new career?

As part of the Storehouse Group which includes BhS, Habitat, Mothercare, Richards and Blazers, Heal's offers excellent benefits including generous discounts in Group Stores, Share Schemes and Christmas Bonus.

If your personal qualities match our requirements and you want to join the finest Home Furnishing retailer, please telephone 01-636 1666 or write with full personal career history to Jane Williams, Personnel Manager, Heal & Son Ltd, 196 Tottenham Court Road, London W1P 9LD, by 28th November, 1988.

HEAL'S

A STOREHOUSE PLC COMPANY

SCSST

ADMINISTRATION AND FINANCE OFFICER

c.£15,000 pa + benefits

SCSST is a national educational foundation supported by Government and industry which is entering an exciting period of expansion. We are now seeking to appoint an Administration and Finance Officer to strengthen our professional team.

The post holder will be responsible to the Chief Executive for all aspects of accountancy and financial control, and for the general administration of the organisation. Candidates should be consummate administrators with sound accountancy experience, computer literate, self motivating and capable of developing improved systems in a growing environment. The post should intrest both part-qualified accountants/secretaries and mature candidates seeking a rewarding second career.

Apply in writing with details of qualifications, experience and current salary to Mr D. Bloomfield, Chief Executive, The Standing Confereference on Schools' Science and Technology, 1 Birdcage Walk, London SW1H 9JJ Telephone: 01-222 7899.

THE STERLING PUBLISHING GROUP PLC

SPG

£40,000-£90,000 p.a.

Aged 23-30, highly articulate, confident and self-motivated, probably with a university or public school background, you have already mastered the skill of sales negotiation at Directorship level.

You are looking for a PROGRESSIVE situation with a well-established international organisation, within which you can realise your true financial potential. The Sterling Publishing Group PLC is one of Europe's leading publishing houses specialising in the publication of worldwide titles for leading edge technologies. Titles include Automotive Technology International, Truck Technology International, Defence Systems International, World-Aerospace Profile, Food Technology USA, Information Technology Applications Europe and over 40 further market sectors.

Continued expansion maintains our requirement for an additional number of high-calibre sales executives to work within the top sales division based in the West End of London. (Although not essential, fluency in a European language could be advantageous).

DON'T PROCRASTINATE-INVESTIGATE!!
Call Peter English, 01-258 0066

Senior Personnel Officer

Construction Industry

Our client requires an experienced Senior Personnel Officer to assist their very busy Personnel Manager within a Human Resources activity embracing employee relations, security, medical, transport, recruitment, training and personnel.

Based in Kent, you will assume a broad range of responsibilities. Key activities include recruitment, employee relations, implementation and monitoring of payment systems and personnel policies. Very quickly you will become one of the central links with both staff and management who work in at least five separate sites in the South East and who will rely on you for sound advice on all aspects of personnel related matters.

This is an exciting and important position making a valuable contribution to the ultimate smooth running of our client's project, on which some 5,000+ people will work during their peak period in 1989.

Candidates will ideally, but not essentially, be experienced in a construction related industry and will be familiar with a fast moving, demanding environment. A unique combination of diplomacy and determination is absolutely necessary.

The ability to meet deadlines, control budgets and reach decisions without constant referral is required and applicants must enjoy continual pressure, problem solving and occasional very unsocial hours. An IPM qualification is preferred but is not as essential as relevant experience and the ability to achieve targets.

A total remuneration package in the region of £22,000 per annum is envisaged together with a range of benefits which include a company car, relocation or subsistence allowance as appropriate, pension scheme, etc.

Please send full details to the Recruitment Consultant, Media Universal Services, reference number 11978.

media universal services
34, 35 Skylines, Limeharbour, Docklands, London E14 9TA.

Xpert RECRUITMENT

PROFESSIONAL RECRUITMENT CONSULTANTS

OTE £22,000 + BMW AFTER TRAINING

If you are currently working for a Recruitment Agency, but feel that your talents are not being fully appreciated, Xpert Recruitment want to hear from you.

Xpert are one of the country's leading Recruitment Agencies, with branches throughout the south. We are currently seeking ambitious individuals to join us in our London branches. In return for hard work and commitment, we can guarantee the right rewards and incentives, and fast progression into management.

For further information, call Trevor Heathfield **TODAY** on 0273 207261 and tell him why you are the right person for the job.

If you are unable to phone, please send your CV marked "Private and Confidential" to Trevor Heathfield at 201 Victoria Street, London.

UK SALES MANAGER

Automotive Industry

Langley, Berkshire

Negotiable Salary + Car

REHAU

REHAU Limited is one of Europe's leading polymer processors supplying a wide range of products to the replacement window, furniture, white goods and automotive industries. Currently we are one of the largest suppliers of plastic extruded parts to the UK based automotive industry.

Client contacts are already well established and we now see the need for a professional Sales Manager to both consolidate existing business and establish new potential sales growth. This will entail considerable contact with designers and buyers in the automotive industry in order by understanding their requirements to ensure that current and future products meet their needs.

Degree or equivalent level in engineering and a knowledge of the automotive industry would be desirable. Currently you will be a field Sales Manager or key account executive with success as a sales negotiator and possess a strong personality and a desire to succeed in a rapidly expanding sales environment. As there may be some contact with our headquarters in Germany a working knowledge of German could be useful.

Our salary and benefits package will match the experience we seek. Development within an expanding International Company will be assured through success.

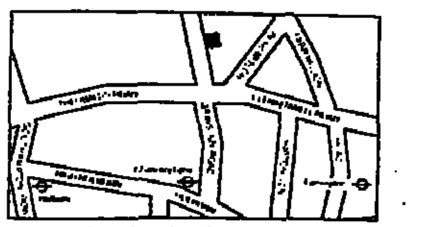
Please send a full CV including current salary to Personnel Manager, REHAU Ltd, Unit 1 Perth Trading Estate, Perth Avenue, Slough, Berkshire SL1 4XZ

THE TIMES

Needs young smart energetic people to join our busy classified advertising telesales team.

Could you handle over 50 telephone sales calls a day?
If your answer is yes, then read on .
★ Excellent salary plus very generous bonuses
★ 6 Weeks holiday.
★ Free BUPA.
★ Subsidised staff restaurant.
★ Excellent pension scheme.
All you need to be is:
★ Intelligent, articulate and numerate.
★ Able to type (minimum 35 wpm) and spell.
★ Able to work under pressure.
★ Aged at least 21.
★ Ambitious and tenacious.
★ Enjoy talking to people and have a sense of humour!
★ Live within a commutable distance of East London.
Excellent career prospects exist for the right candidates – full and part-time* vacancies available.
If you think you would enjoy this exciting challenge, drop in and have a chat.

Tuesday 22nd November, between 4pm and 7.30pm at 214 Grays Inn Road WC1



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UNIVERSITY OF WARWICK
WARWICK BUSINESS SCHOOL

APPLICATIONS PROGRAMMER

Information Technology is a major area of growth in the Warwick Business School, in all areas of research, teaching and administrative support. This appointment is to provide general applications and programming support for administrative systems and for research and teaching computing projects.

Applicants should have a qualification in computing or a similar field, or equivalent experience. Knowledge of MS-DOS operating systems and several years experience in applications development would be very desirable. Familiarity with standard business software and programming environments and/or work experience in the context of higher education would be an advantage.

Salary will be on the Administrative, Library and Computing Staff Scale 1 (£8,675-£11,680) or Scale 2 (12,150-£15,720) depending on qualifications and experience.

Application forms and further details may be obtained from the Personnel Office, University of Warwick, Coventry CV4 7AL (0203 523627) quoting Ref No. 14/B/88/7 (please mark clearly on envelope). Closing date 5 December 1988.

AN EQUAL OPPORTUNITIES EMPLOYER

DRAKE
PERSONNEL

FINANCIAL CONTROLLER

£16,000 NEG. - Abbey Wood

This is the ideal opportunity to further your financial management experience. Our client is a major retailing company; they need an experienced Manager (P/Qual) to produce monthly accounts, budgets and forecasts with a small team of people on computerised system. Based in lovely modern premises in SE2 the role offers all the benefits you would expect from a major retail organisation.

Candidates with experience of managing accounts department should write to or call Sue Nunn on 01-688 5698.

Drake Personnel Rec. Cons. 6 Suffolk House, George Street, Croydon.

TRAINING OFFICER SKI RETAIL OPERATIONS:-

Salary £16,000 p.a.
Aged 25-35

Snow + Rock require a London based skier experienced in the following duties.

To train sales staff- 1) Selling techniques
2) Product knowledge

To train ski slope staff- 1) Race organisation
2) Avalanche awareness/rescue
3) 1st Aid
4) Use & maintenance of rope tows

Other responsibilities include lecturing groups on ski safety and providing photographs for P.R. purposes.

Reasonable command of one or two Alpine languages is essential.

Apply in writing to: Personnel Dept. Robin Willis Warehouse St Lukes Rd, Old Windsor SL4 2PX.

CONFERENCE REGISTRAR

£10-13,000

We are looking for an experienced Registrar with a proven record of efficiency in an academic office or registry. The successful candidate will be 26+, resourceful, quick thinking and methodical. Opportunity for promotion exists in a positive and aware environment. Based in Shepherds Bush and reporting directly to the MD you will be involved day-to-day in the growth of a company expanding rapidly to meet the training needs of the legal profession. The pace will be demanding and we expect a high standard of work. Please write in confidence to the Managing Director:

CADMUS
LAW CONFERENCES
10 Barley Mow Passage, London W4 4PH.
Telephone: 01-742 2109. Fax: 01-995 9232.

WESTERN GEOPHYSICAL COMPANY OF AMERICA

currently has vacancies for data analysts within the NAVIGATION DATA PROCESSING DEPARTMENT. This department is responsible for the computation and mapping of survey positioning data acquired during marine seismic surveys.

Applicants must be numerate and have a degree in one of the applied sciences. Benefits will include optional life assurance/pension scheme, non contributory BUPA membership and free membership of the company sports and social club.

For an application form telephone or write to:

Karen Rose,
Personnel Department,
WESTERN GEOPHYSICAL COMPANY OF AMERICA,
455, London Road,
Isleworth,
Middlesex. TW7 5AB.
Telephone: 01-560-3160

Western Atlas International
A Litton/Dresser Company

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In the first instance telephone Tony Briant on

0293 784414

A direct line to the executive shortlist

To secure the best appointments at a senior level needs more than good advice, accurate objectives and succinct presentation.

InterExec not only provides career advice, but also a unique service to bridge the critical gap between counselling and the right job.

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The one who stands out

[illegible] عن الاصل

☎ 01-481 4481 BANKING & ACCOUNTANCY ☎ 01-481 4481

RACAL TELECOM VODAFONE

FINANCIAL ANALYST

Newbury **£salary neg.**

Racal-Vodafone Limited, the market leader in cellular communications, has a vacancy for a financial analyst. The position, which has a strong systems bias, is involved with all aspects of the company's financial relationship with other public telephone operators, including planning, forecasting, cost control and statistical analysis. The work will involve significant contact with other departments within the company. The position should suit a newly qualified graduate accountant with a numerate degree, who is looking for a developing role in a growing industry.

For further information contact: Accountancy Personnel, 60-62 Northbrook Street, Newbury RG13 1AH. Tel: 0635 528626.

CONFIDENTIAL

FINANCIAL DIRECTOR (M.D, DESIGNATE)

Potteries **c£30,000+benefits.**

Control the finance function of this successful member of a fast-moving, highly acquisitive Plc.

Working alongside, and reporting directly to the M.D. you will become a key part of the management team, helping shape the future growth of this company and playing your full part in the decision making process. As such, you will be groomed in general management skills in order to succeed to the managing directorship within 5 years.

This is very much a "hands-on" role for the committed, energetic ACA, probably under 40, with the enthusiasm and desire to run a company in a highly challenging environment.

For further information contact: Accountancy Personnel, 2 Market Square, Hanley, Stoke on Trent ST1 1NY. Tel: 0782 202499.

FINANCIAL CONTROLLER

City **£30,000+Car+Bens**

Major publishing group urgently seek to recruit a qualified accountant with 5-10 years experience, able to demonstrate a successful track record in a highly commercial environment.

This competitive and expanding subsidiary require a Financial Controller to oversee the entire accounts department. A responsible, demanding role covering various functions with emphasis on long term business development and strategic planning.

Prospects and benefits are second to none and include BUPA, NCPS, LA and Car.

REF: JN/FC

For further information contact: Accountancy Personnel, 9 Eastcheap, London EC3M 1BN. Tel: 01-626 0666.

FINANCIAL DIRECTOR DESIGNATE – Advertising

EC2 **£27,000 Excellent Package**

This is a major planning role in the run up to flotation for a fast growing advertising consultancy with an excellent client portfolio. This financial role has a central part to play in the company's growth and success.

The opportunity for a high calibre accountant who will be responsible for the analysis, evaluation and advancement of a wide range of commercial proposals.

Successful candidates are likely to be ACA's or ACCA's with proven business accumen and excellent communication and management skills. Salary is competitive and includes car and company benefits plus scope for performance–related bonus. Ref: 5182/c

For further information contact: Accountancy Personnel, 26 Widegate Street, Middlesex Street, London E1 7HP. Tel: 01-247 3219.

CONFIDENTIAL

FINANCIAL CONTROLLER

Cardiff **£20,000+Car**

Our Client, a local engineering company, has engaged upon a period of development which will culminate in a USM flotation. As Financial Controller, with definate directorship prospects, you will be a vital part of the management team in helping the company attain its new objectives.

For further information contact: Accountancy Personnel, Summit House, 9-10 Windsor Place, Cardiff CF1 3BX. Tel: 0222 222 500.

FINANCIAL ACCOUNTANT

EC1 **£22,000+Car**

Our client, an international retail group have a superb opportunity within their UK division. Initial responsibilities will involve financial and management accounting functions, the preparation of tax computations and extensive staff training and supervisory responsibilities. The successful candidate will have extensive commercial experience, excellent interpersonal skills and ability to motivate a team. Benefits will include company car, BUPA and a profit share scheme.

Ref: PW/FA.

For further information contact: Accountancy Personnel, 307/308 High Holborn, London WC1V 7LR. Tel: 01-404 4561.

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HOME COUNTIES ACCOUNTANTS–

WHY COMMUTE?

A job nearer home is as close as your nearest AP office:

THAMES VALLEY/HERTS

CONTROLLERSHIP PLUS

Reading **c£25,000**

Join fast moving international organisation and take part in future development of a market leader. Potential unlimited for a young qualified Accountant. Contact Reading Office.

Similar vacancies exist at:
READING: 0734-591751
NEWBURY: 0635 528626
SLOUGH: 0753-35959
WINDSOR: 0753 868290
HIGH WYCOMBE: 0494 463622
WATFORD: 0923 228332

RECENTLY QUALIFIED/FINALIST

Guildford **c£22,000+Car**

Superb opportunity with substantial, diverse holding company to play a key role in preparation for stock market flotation. Professional background and consolidation experience preferred. Contact Guildford Office.

Similar vacancies exist at:
CROYDON: 01-686-4686
GUILDFORD: 0483-64692
KINGSTON: 01-541 4555
HOUNSLOW: 01-570 1616
WOKING: 0483-757774
CAMBERLEY: 0276 691989
WIMBLEDON: 01-879 7007

SUSSEX/KENT

CONSOLIDATION ACCOUNTANT

Crawley **£Neg+Car+Bonus**

Thinking of moving into industry? This prestigious international manufacturing plc can offer outstanding career progression and highly competitive salary package. Contact Crawley Office.

Similar vacancies exist at:
BROMLEY: 01-464 8848
BRIGHTON: 0273 207641
ASHFORD: 0233 610267
CRAWLEY: 0293 551861

HANTS

FINANCIAL CONTROLLER

Southampton **£30,000+Car**

Stimulating career opportunity in forward thinking service group. With a "promote from within" policy, your future is guaranteed. Contact Southampton Office.

Similar vacancies exist at:
BASINGSTOKE: 0256 461133
SOUTHAMPTON: 0703 636111
ANDOVER: 0264 334343
HAVANT: 0705 492744

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ACCOUNTANTS

PART-QUALIFIEDS			QUALIFIEDS		
C. LONDON	Financial Services Company	c£20k	C.LONDON	International FMCG Group	c£25k
FINALIST	Systems and Management Accounts		2 YRS PQE	Corporate Development Exec.-Car!	
C. LONDON	Int. Computer Services Co.	to £20k	ESSEX	Major Distributors	£25k
FINALIST	Financial Analyst		3 YRS PQE	Chief Accountant-Car!	
W. LONDON	Media Company - Merchandising	to £18k	SURREY	Investment Bank	£25k
FINALIST	Management Accounts.		ACA	Financial Planning Mngr. -Bank Bens!	
HERTS	Major Retailers	to £16k	W.LONDON	Subsidiary of major company	£23k
MID-WAY	Financial and Management Accounts		NEW.QUAL.	Group Management Acct. -Car!	
ESSEX	Major Manufacturer and Distributor	£14k	HERTS	Major Retailers	£20k
STAGE 2	Financial and Management Accounts		1YR PQE	Financial or Management Accountant	
W.LONDON	Manufacturer and Wholesalers	£12k	OVERSEAS	Communications Giant	£NEG
LEVEL 1	Assistant Accountant		3YRS PQE	Financial Controllers - Tax Free!	

For further details and many other vacancies contact **CHARLOTTE GLYNN** on 01-831 2288 (days) and 0251-254539 or forward your CV to:

Gabriel Duffy Consultancy
31 SOUTHAMPTON ROW LONDON • WC1B 5HJ

TREVOR JAMES ACCOUNTANCY

BUSINESS ANALYST – RETAIL

c £22,000 + Car C. London

A household name in high street fashion retail this £ multi million company offers a NEWLY/RECENTLY QUALIFIED ACCOUNTANT an exceptional career path to Controllership/Directorship.

Initially based within their Corporate Finance department you will join a small team analysing business trends, results and potential new ventures, personally responsible for commentary direct to the Board. This is anticipated to lead rapidly into either Management within Corporate Finance or Financial Control of a Division.

Candidates aged 24-28 seeking the challenge of considerable variety and a lively, competitive environment should telephone or write to:

NICOLA LENDRUM
TREVOR JAMES ACCOUNTANCY
01-831 5856
103 KINGSWAY HOUSE
HOLBORN
LONDON WC2B 6QX
RECRUITMENT CONSULTANTS

IPS

POTENTIAL MANAGERS/ MANAGERESSES

£15K p.a. on target earnings

Expanding London based company seeks honest, hardworking, articulate people (19+) who are capable of achieving management within the next 12 months.

For more details telephone

Caroline or Tom
01-580 8879

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Senior Manager - UK Equity Sales
General UK Sales
Financial Sector Sales
Advertising Sector Sales
UK Sales to Europe
Property Sector Sales
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ANALYSTS
Advertising
Property
Banking
Retail
Gilt Futures Broker

Please apply in confidence to:

MIKE BRENNAN on 01-430 1551/2653 or write Executive Selection Division, 9 Brownlow Street, Holborn, London WC1V 6JD

DSA

DULCIE SIMPSON APPOINTMENTS ● DULCIE SIMPSON APPOINTMENTS

BEXLEY TRADING SERVICES

The Council's newly created direct services organisation is seeking to appoint a number of officers with imagination, initiative and drive to operate in the vigorous commercial environment in which BTS will find itself.

These new posts, which will be based in the North East corner of the Borough at Thames Road Depot, will be expected to demonstrate a high level of dedication and commitment to the organisation whilst meeting the challenge of providing cost effective and competitive service.

On the financial side of the organisation there are vacancies for

MANAGEMENT ACCOUNTANT

Up to c£18,700*

* with possibility of performance related pay

The successful candidate will be required to assist the sector managers of BTS in costing new tenders and market opportunities and will be responsible for providing them with a comprehensive management accountancy service through which the income and expenditure of each service will be monitored.

Candidates should be professionally qualified accountants and have experience at a senior level.

Ref MA/BTS

FINANCIAL ACCOUNTANT

Up to £18,700*

* with possibility of performance related pay

The successful candidate will be responsible for supplying an accountancy function for BTS whilst complying with the professional requirements of the Director of Finance and any statutory requirements of the service; these will include cash flow management, asset control and budgetary control. The postholder will also be responsible for the supervision of three staff.

Candidates should be professionally qualified accountants and have experience, preferably in the public sector, at a senior level.

Ref FA/BTS

All posts carry an Essential User car allowance or car leasing facilities, and a relocation package is available in appropriate cases.

For informal discussion please contact Mike Sneed, Productivity Services Unit, Tel 01 303 7777 ext 3775.

Application forms are available from Technical Services Secretary, Personnel, Sidcup Place, Sidcup, Kent DA14 6BT; Tel 01 302 0219 (24 hrs).

Please quote relevant reference.

Closing date: 7 December 1988

Bexley London Borough

FACTORY ACCOUNTING MANAGER

SOUTH COAST £30,000 + Car + Relocation

Our client is a truly successful, international manufacturer of bulk chemicals and pharmaceutical products, many of which are leaders in their specific field.

Reporting to the Chief Accountant and with a finance team of 40, the position carries responsibility for the provision of a comprehensive financial and management accounting service to both site and head office management as well as playing an active role in the site operation.

As a fully qualified accountant in your early thirties, your proven record in manufacturing will be rewarded by a substantial remuneration package and future career development.

For a comprehensive briefing, please forward your C.V. to MARK ROWLEY or telephone 01-387-8118.

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WILLIAM PRIOR & COMPANY SOLICITORS

William Prior & Company is a well established and highly successful firm of solicitors with offices in London, Manchester and the South East. After careful re-structuring, two exciting career positions have now arisen, one based in London and the other in a new office in Bromley.

ACCOUNTANT

EC4 **£25,000-£30,000**

A very important role working in the main London office, reporting directly to the Partners. Main responsibilities include the timely and accurate production of accounts for London and the South East. This will involve extensive liaison with the auditors and the rest of the practice, making use of centralised computer systems.

In addition, a major role will be played in ensuring the smooth running of the accounts department, involving billings, credit control and other areas.

The successful candidate, ideally qualified, should have first-class technical and communication skills and have the ability to be both firm and diplomatic. Naturally a top-calibre benefits package is offered.

For further information contact ***Accountancy Personnel****, 307/308 High Holborn, London WC1V 7LR, 01-404 4561*

Ref: C2808

BRANCH ACCOUNTANT

BROMLEY **£16,000-£18,000**

Following a recent merger of two offices, a newly created position has arisen for a Branch Accountant.

A crucial part of this role will be monitoring the effective cash performance of the practice involving a strong emphasis on credit control and treasury work, operating to strict time deadlines. Other responsibilities will include client accounting, reconciliations and supervision of a bookkeeper.

This position will appeal to those who take a mature, professional and humanist approach to their work, and who can develop the role to its full potential.

For further information contact ***Accountancy Personnel****, Liverpool Victoria House, 19-23 Masons Hill, Bromley BR2 9HD, 01-464 8848*

Ref: Y4772

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Placing Accountants First
Hays
A HAYS PERSONNEL SERVICES LIMITED COMPANY

☎ 01-481 4481 BANKING & ACCOUNTANCY ☎ 01-481 4481

GROUP FINANCIAL CONTROLLER

GUERNSEY c £30,000

The Bachmann Group, a wholly owned subsidiary of a UK bank, is a leading offshore fiduciary organisation providing a wide range of trust, company and investment advisory and management services to an international client base.

We wish to recruit an energetic commercially minded financial controller to assume overall responsibility for Group finances and accounting and in particular management information and financial planning.

The position which is based in Guernsey offers a rare opportunity to combine an exciting long term career potential with location in an attractive geographical area with low taxation and good quality of life.

The job holder will report directly to the Board and will play an important role in the management of the Group.

Candidates, probably aged 35-40, should be qualified accountants already holding a senior position in a commercial/financial environment. They should have experience of financial reporting methods and computerised systems, and demonstrate the commercial awareness to cope with the challenge and demands of an expanding and diverse international Group.

The position offers an attractive remuneration and relocation package.

Please write with full CV to:-Mr W.T. McGowan, Personnel Manager

THE
BACHMANN
GROUP

PO Box 175
Frances House
Sir William Place
St. Peter Port
Guernsey
Channel Islands

Telephone: 0481 23573
Facsimile: 0481 711353
Telex: 4191637

F.W. STEPHENS & CO.

CHARTERED ACCOUNTANTS

We are an established twelve partner city practice looking for suitably qualified staff to join us in our forthcoming move to new offices in Charterhouse Square, EC1.

After rapid growth and development of our general practice and tax groups over the last five years, further opportunities now exist throughout the firm for accountants with the appropriate technical and personal skills who are looking for long term careers in a practice which offers early responsibility, a variety of professional experience and full training.

In particular, we would like to hear from you if you are interested in the following positions:-

1. PA to partner - to control, manage and become involved in all respects with a varied portfolio of mainly corporate clients. This position will suit an ambitious newly or recently qualified C.A. with all round experience gained in a medium sized firm and who can demonstrate flair and initiative in solving business problems. Salary from £18,000 for suitable candidate.
2. Semi-Seniors - We have three vacancies at this level for PE1, ACCA Level 2 or qualified AAT candidates who are able to work with the minimum of supervision on accountancy and audit assignments. Appropriate study leave will be given where necessary. Package from £14,000.

In addition we would like to hear from potential trainees, either graduates or non-graduates who should have a minimum of 12 UCCA points and who are contemplating entering training contracts in September 1989. Interviews will commence next Spring.

Please send your CV to Richard Stevens at Liverpool House, 15/17 Eldon Street, London, EC2M 7LJ if you are interested in any of the above positions.

ANTONY DUNLOP
ACCOUNTANCY
RECRUITMENT
CONSULTANTS

2 x TRAINEE ACCOUNTANTS

£12 - 14,000 + Study Package City

A medium sized Merchant Bank require bright young people to join their Management Accounting team. They will cover a wide range of projects including management reports, budgets, year-ends etc.

Applicants should have completed Level 1 ACCA/CIMA and have a minimum of two years general accounts experience.

Please apply to:
Antony Dunlop Ltd, 18 Jermyn Street, London SW1Y 6HP, 01-439-6171
(Rec Cons)

ANTONY DUNLOP LTD
18 JERMYN STREET
LONDON SW1Y 6HP
TELEPHONE 01 439 6171

LONDON AND AUCKLAND

TREVOR JAMES ACCOUNTANCY

GRADUATE TRAINEE ACCOUNTANTS

to £11,000

"Top 40 firms" of Chartered Accountants in London and Surrey are recruiting graduates aged 21-24 with a minimum 2:2 degree and 11 UCCA points to sign training contracts in January and work in general audit and tax departments.

Opportunities also exist with small/medium-sized practices and branch offices of national firms in Reading, Cambridge, Southampton, Birmingham, Bristol, Manchester and Nottingham.

Contact:
Caroline Bennetts or Charles Ferguson
Trevor James Accountancy
01-831 5656
Kingsway House
103 Kingsway
Holborn
London WC2B 6QX
Recruitment Consultants.

Fully Trained Inspector P - Set up Corporate Tax Group. City £30,000 package + Car

Medium-sized firm of Chartered Accountants ranked in UK 'Top 40' and enjoying rapid growth, needs the expertise of an Inspector P to establish a new specialist department.

Responsible initially for setting up corporate tax procedures and reviewing the tax drafts provided by audit staff, you will recruit assistants and handle Inland Revenue investigations and tax planning.

Good communication skills are essential, along with the drive to accept this unusual role. Regular technical training will be provided including residential courses at Warwick University.

For further information contact BARRIE PALLEN on 01-404 3155 at ALDERWICK PEACHELL & PARTNERS, 125 High Holborn, London WC1V 6QA (Rec Cons).

ACCOUNTS SUPERVISOR

International Bank in the City requires an experienced accounting clerk who can supervise others, with knowledge of making bank monthly returns, profit and loss accounts and of computer systems. £25,000 + benefits.

**Apply to Senior Consultant
NOEL ALEXANDER
91, Gresham Street,
EC2V 7BL. 01 796 4322.**

GK ACCOUNTANCY APPOINTMENTS

ACCOUNTANT

£22,000 NEG + BENS

Qualified ACCA for large City solicitors to assist Financial Controller. Proven supervisory skills needed, Legal experience not necessary.

**Ring Rachel Power on 382 9914
for immediate interview.**

£12,000 +

Succesfull young car hire company requires Bookeeper/administrator. Principle activities will include the management of the sales and Purchase Ledgers. Ideal applicants will be 28 + with a working knowledge of accountancy software packages. If you are a good communicater and would like be part of a hard working team, please Call

David Taylor, on 01-735 1407 or write with your CV to Executive Link at 73-73 Goding Street, London SE11 5AW.

FINANCIAL ACCOUNTS ASST.

£17,000 + Benefits

This leading international firm (close Waterloo) seeks person aged ideally 20's with management cost accounts exp. to join their busy national training dept. Applicants must be computer literate, have an outgoing personality, and be able to work on their own initiative.

For more information please call:
Lorraine Hindmarsh 01-405 6146

Kingsland Pers Cons.

Insolvency Experience?

London EC4 To £20,000

Ranked "Top 10" worldwide, this international firm of Chartered Accountants boasts one of the country's most successful insolvency depts.

They require 2 ambitious administrators with experience in the Official Receivers or the accounting profession to strengthen their current team.

Working within the "Business Reconstruction Dept." their approach is prevention rather than cure.

Performing an investigatory role, you will examine the financial standing of companies at an early stage on the instructions of bankers/financiers. Mainly receivership work with some bankruptcy/liquidation cases, plus some travel to European offices.

Full IPA/ACCA training, leading to an early management role.

Contact CHRISTOPHER KIDD on 01-404 3155 at ALDERWICK PEACHELL & PARTNERS, 125 High Holborn, London WC1V 6QA. (Rec Cons)

Taken PE1? - Transfer to Top 20

Central London £12,750 Study

Join International Accountants that regularly produce prize winners in the ACA exams. Working within one of 4 audit groups, spend 80% on audit with secondments into Tax and Business Services depts.

Client base includes Multinational Oil companies, banking and retail. Prospects upon qualifying include opportunities overseas.

Contact SALLY KEANE in confidence on 01-404 3155 at ALDERWICK PEACHELL & PARTNERS, 125 High Holborn, London WC1V 6AQ (Rec Cons).

Graduates — Train in Accountancy

£9,500 + Study Nationwide

We are currently recruiting for Chartered Accountancy firms seeking bright recent graduates to train for the Chartered qualification. Locations include: Reading, Croydon, Milton Keynes, Birmingham, Nottingham, Manchester, Southampton, Cambridge, Oxford and London.

Contact: ANGELA SANDERS now on 01-404 3155 at ALDERWICK PEACHELL & PARTNERS to apply.
Start Jan. (Rec Cons).

LEGAL NOTICES

Continued from page 19

BUFFWILD LIMITED

NOTICE IS HEREBY GIVEN of a Meeting of Creditors to be held on 23rd November, 1988 at the address shown below:-
Poppleton & Appleby
4, Charterhouse Square.
London. EC1M 6EN.

Creditors whose claims are wholly secured are not entitled to attend or be represented at the Meeting.

A Report pursuant to Section 48 has been sent to all known Creditors in accordance with the relative provisions of the Insolvency Act.

For and on behalf of - Buffwild Limited
JAMIE TAYLOR
Joint Administrative Receiver

IN THE MATTER OF GALLAHER DISTRIBUTION ENTERPRISES LIMITED
Former name: International Tobacco Company Limited
AND
IN THE MATTER OF THE COMPANIES ACT 1985

Notice is hereby given that the creditors of the above-named Company, which is being voluntarily wound up, are required, on or before the 30th day of November 1988, to send in their full Christian and surnames, their addresses and descriptions, full particulars of their debts or claims and the names and addresses of their Solicitors (if any), to the undersigned BRIAN REGINALD ANTHONY CALLAGHAN of 21 Whitefriars Street, London EC4Y 8AL the Liquidator of the said Company, and, if so required by notice in writing from the said Liquidator, are, personally or by their Solicitors to come in and prove their debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.

Dated this 4th day of November 1988
B R A CALLAGHAN
LIQUIDATOR

NB This notice is purely formal.
All known creditors have been, or will be, paid in full.

IN THE MATTER OF SERSEN LIMITED
Previous names: Senior Service Limited and: Joseph A. Pettrelouer Limited
AND
IN THE MATTER OF THE COMPANIES ACT 1985

Notice is hereby given that the creditors of the above-named Company, which is being voluntarily wound up, are required, on or before the 30th day of November 1988, to send in their full Christian and surnames, their addresses and descriptions, full particulars of their debts or claims and the names and addresses of their Solicitors (if any), to the undersigned BRIAN REGINALD ANTHONY CALLAGHAN of 21 Whitefriars Street, London EC4Y 8AL the Liquidator of the said Company, and, if so required by notice in writing from the said Liquidator, are, personally or by their Solicitors to come in and prove their debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.

Dated this 4th day of November 1988
B R A CALLAGHAN
LIQUIDATOR

NB This notice is purely formal. All known creditors have been, or will be, paid in full.

IN THE SUPREME COURT OF HONG KONG HIGH COURT PROBATE JURISDICTION

IN THE ESTATE OF FUNG SHING TING alias ROBERT FONES alias RAYMOND FONES alias FUNG CHEONG MING alias FUNG KEE CHEONG, late of No.1 Village Road A7, Hong Kong, deceased

BETWEEN:

LEE PO SAN alias LEE BOW SHAN alias NG SUET KING	Plaintiff
IVY HUNG alias IVY HOONG alias IVY ENG	1st Defendant
THE METHODIST CHURCH (ENGLISH)	2nd Defendant
THE METHODIST CHURCH (CHINESE)	3rd Defendant
STANDARD CHARTERED BANK HONG KONG TRUSTEE LIMITED (formerly known as THE CHARTERED BANK HONG KONG TRUSTEE LIMITED)	4th Defendant
ATTORNEY GENERAL	5th Defendant

To the 1st Defendant Ivy Hung alias Ivy Hoong alias Ivy Eng, address unknown.

Take Notice that the above named Plaintiff Lee Po San alias Lee Bow Shan alias Ng Suet King issued a Writ on the 13th day of May, 1987 at the Supreme Court praying for an Order from the court pronouncing in solemn form that the Chinese will executed on the 2nd day of October, 1981 by Fung Shing Ting alias Robert Fones alias Raymond Fones alias Fung Cheong Ming alias Fung Kee Cheong (hereinafter called "the deceased") is valid. Before the execution of the said Chinese will, the deceased had on the 1st day of May, 1976 executed another English will (hereinafter call "the said English will") devising/bequeathing a portion of the estate to the 1st Defendant. The outcome of the case herein will have an effect on the beneficial interest of the 1st Defendant under the said English will. Since the whereabout of the 1st Defendant is unknown, the Plaintiff had applied for an order for substituted service which was granted on the 22nd day of July, 1988 by the Supreme Court that service of a copy of the order made by the Court that service of a copy of the order made by the Court and a copy the amended Writ of Summons in this action duly sealed with seal of the said Court out of which the Amended Writ was issued and accompanied by a prescribed form of Acknowledgment of Service by causing to be inserted once in The Times of England, Sing Tao Jih Pao of Hong Kong, South China Morning Post of Hong Kong and advertisement giving notice to the 1st Defendant Ivy Hung alias Ivy Hoong alias Ivy Eng of the institution of proceedings and of the claim in this action and of that Order and of the requirement of acknowledgment of service by her and that such advertisement when published shall be deemed to be good and sufficient service of the said Amended Writ of Summons on the 1st Defendant.

Take Further Notice that within 14th days after the advertisement of this Notice counting the day on which this advertisement appears the 1st Defendant must return to the Registry of the Supreme Court of Hong Kong the ACKNOWLEDGMENT OF SERVICE stating therein whether she intends to contest these proceedings.

If the 1st Defendant does not return the Acknowledgment within the time stated, or if the 1st Defendant returns the Acknowledgment without stating therein an intention to contest the proceedings, the Plaintiff may proceed with the action and judgment may be entered against the 1st Defendant forthwith without further notice.

W.K. LEUNG & CO.
Solicitors for the Plaintiff Flat A, 8th Floor,
Wah Kit Commercial Centre,
300-302 Des Voeux Road Central,
Hong Kong

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BLAKE ACCOUNTANCY PERSONNEL

FINANCIAL CONTROLLER

Salary £25K plus car.

For international publishing company. Our clients are ideally looking for a qualified person with five years commercial experience, reporting directly to the M.D. This is a key position with the opportunity for travel abroad.

Why not ring M. Flynn on 01-375 1195 or fax details 01-377 5153

AUDIT SENIOR

For small established accountancy practice in NW London. Competitive salary/partnership potential.

Tel: 01-202 1822

LA CRÈME DE LA CRÈME

N.S.P.C.C

DIRECTOR'S PA

£10,974 - £11,907 pa inc

Our newly appointed Director of Human Resources seeks an enthusiastic, Personal Assistant.

You will develop the administrative systems to assist the Director in his work and will be responsible for ensuring the smooth running of his office.

You must possess good secretarial skills, the ability to exercise your initiative together with a well organised and confident approach to your work.

Other benefits include 20 days plus 2 days leave, LV's and non-contributory pension scheme.

Please submit your detailed CV to the **Personnel Department, NSPCC, 67 Saffron Hill, London, EC1N 8RS.**

The NSPCC is an Equal Opportunities Employer.

Young dynamic audio secretary required for an estate agency in South Kensington to be part of a happy team and be willing to train in all aspects of the Estate Agency Business.

Should be between 18-24 years of age with 50wpm typing minimum and good audio skills.

Excellent renumeration and prospects for the right applicant.

Please ring for an appointment.

Tel: 584 4231

**Nationwide Estate Agents
incorporating Britton, Poole & Burns**

FINANCIAL SERVICES PA/ ADMINSTRATOR

Highly successful FIMBRA registered sole practitioner requires an independently-minded person with a minimum of 3 years Life and Pensions experience to run his new West End office. 80% admin, 20% secretarial envisaged.

Salary up to £15,000.

Please telephone (0483) 755881.

AUDIO SECRETARY

Fast accurate typist required by small West End Property company. Friendly working conditions. Non-smoker. Salary £11,000 a.a.e.

Telephone 493 2268
Contact Gill
(No Agencies)

SECRETARY/PA

£10,500-£12,000 p.a. (neg)

Experienced person to run small architects office near Holland Park. WP/audio/office management/rusty shorthand (80) and knowledge or book keeping useful. (60 wpm typing). Salary reviewed after 6 months.

Tel: 01-229-9375

ART GALLERY SW1

A bright, well presented second-jobber needed to support two Directors of a young, fun Art Gallery in Knightsbridge. Basic secretarial experience essential together with a willingness to learn and an enthusiastic approach. 30% of the day is spent out of the office but your main job will be to ensure that the Gallery is run like clockwork.

60 wpm typing. Shorthand not essential. Knowledge of French useful. Will teach WP. Sense of humour! Age 19+.

Salary: £8,000 neg plus commission.

Please phone Isobel Baker on 01-245 6907

ADMIN/BACK OFFICE ASSISTANT

Required by small but growing, busy brokerage company. Good secretarial skills, computer in-putting and VDU experience. Knowledge of French preferred. Conscientious, thorough and flexible approach to work in this varied position.

**Applications :- Jane Taylor,
Kesperry Ltd, 30-32 Tabard St,
London SE1 4JU.
Telephone 01-407 9007**

£11,000 negotiable

NO AGENCIES

SEE THE WORLD £16,000 + Perks + Clothing Allowance

...As you accompany the Chairman of a City corporation on trips worldwide. Social skills, fluent French, excellent presentation and top secretarial skills (100/60) are essential requirements. Truly a RARE opportunity for a change of lifestyle.

**Call 01-638 110
ROCHE HORNER RECRUITMENT CONSULTANT**

INTERNATIONAL PROPERTY AND VENTURE CAPITAL

Are you fluent in English, Spanish and French? Are you literate and numerate? Can you keep calm, cheerful and organised in a sometimes manic environment? Then we're looking for you! Managing director seeks tri-lingual personal secretary with excellent shorthand and typing/word-processing to organise his small, busy office in SW3. Salary negotiable.

Please write with your CV to:
Mrs Jenny Forbes, 1a Yeomans Row, London SW3 2AL.
Or ring: (01) 225-1666.

'AN HOUR A DAY'

c£12,000

Do you long to get all your typing done in 1 hour ? That is exactly it with this professional company in the city. You'll work for a newly appointed executive and run the department for him. This is not a 9-5 job, so you should enjoy pressure and deadlines. Good audio skills. Age 24-35 years.

01 583 0055

Meredith Scott Recruitment

**ALL BOX NO. REPLIES SHOULD BE SENT TO:
BOX NO.....
BOX NO. DEPT.,
P.O. BOX 484,
VIRGINIA STREET,
WAPPING,
LONDON,
E1 9DD.**

[illegible] 150

☎ 01-481 4481 LA CRÈME DE LA CRÈME ☎ 01-481 4481

NORWICH UNION INSURANCE

CHIEF CONTROLLER TYPING SERVICES

Norwich

Our typing services area is responsible for all general typing, word processing and trainee secretarial services at our head offices in Norwich and for technical support for word processing software throughout the Norwich Union Group. We need a person to take on the management of the operation.

Firstly in terms of organisation, the jobholder is responsible for meeting user'needs by managing satellite typing units as well as the central support areas. Secondly in terms of development, the jobholder must keep abreast of the latest word processing techniques and introduce appropriate new technology in line with the Group's needs.

The successful applicant, a skilled communicator, will demonstrate the ability to control and organise, motivate and develop the skills of some 170 staff.

The competitive salary, at around £17.000, is backed by high quality fringe benefits together with a substantial relocation assistance package where appropriate.

Write for an application form now enclosing a full cv and details of your current salary to:

T R Wylie, Assistant Staff Manager
Norwich Union Insurance Group
Surrey Street, Norwich NR1 3NG.

Sarah Hodge

PA TO CHAIRMAN — MAYFAIR AROUND £16,000 + bens

Assist this dynamic chairman of this prestigious multi-national company. Use your charm to organise his busy schedule and your style and sophistication to impress his important clients. Tip top PA experience and fluent German is all you need to enjoy this challenging role. Don't miss out, call 434 0030.

Rec Cons
Ramillies Buildings
215-217 Oxford Street, London W1R 1AH

Sarah Hodge

DESIGN STUDIO AMIN Up to £20,000!

New managerial post in a expanding successful design group (interior, architecture, graphics) with famous clients where an ambitious person can become totally involved in the business. For a complete job description phone 434 0030. Your input and ideas will be sought and valued in this responsible post. Wonderfully enthusiastic people to work with. Phone NOW.

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Personal Assistant to Chief Probation Officer £12,243 per annum - 29 days leave

We wish to recruit a first class, experienced personal assistant to provide complete secretarial support to our Chief Probation Officer.

Excellent shorthand and typing skills are essential, as are good communication skills, initiative, tact and discretion.

This post is based at our pleasant and spacious Head Office in Tottenham Court Road, close to good shopping facilities and convenient for public transport. An interest free season ticket loan is available.

If you think you have the necessary qualities to fill this interesting and important post, please phone 01-436 9826 (24 hour ansaphone) for further details and an application form, or write to Personnel Department, Middlesex Area Probation Service, Glen House, 4th Floor, 200 Tottenham Court Road, London W1P 9LA.

Closing date: 2nd December 1988.

MIDDLESEX AREA PROBATION SERVICE
AN EQUAL OPPORTUNITIES EMPLOYER

The Churchill Clinic requires a

MEDICAL SECRETARY

for its rapidly expanding IVF and fertility Centre. This is an exciting opportunity to work with a small team of leading experts in this increasingly important field.

Excellent secretarial skills to include audio and word-processing are essential, as are a good interpersonal contact and pleasant telephone manner.

In addition to an attractive salary and pleasant surroundings, the Clinic offers its permanent staff subsidised meals and membership of its non-contributory medical and life insurance schemes.

For further details call Cory Dobson on 01-928-5833.

CHURCHILL CLINIC
Churchill Clinic is a progressive independent hospital, centrally located opposite the Imperial War Museum, offering a friendly and efficient environment for a wide range of acute surgical work plus extensive out-patient services.

FRENCH CAR COMPANY BI-LINGUAL PA, £11K NEG Based in West London? This quintessentially French company offers the opportunity to use your French, liaising with the French head-office in a busy, friendly environment. Good benefits, including a car discount scheme, offered for good skills and excellent French.

ITALIAN TELEX OPERATOR/RECEPTIONIST £10K+ Want to use your Italian? Large Italian bank offers unusually generous package in busy environment. Lots of client contact and varied duties for someone with excellent English - Italian mother tongue preferred, keyboard skills essential.

BI-LINGUAL PA TO OIL CO MANAGING DIRECTOR, SURREY £13K Interesting and challenging role for French-speaking senior secretary with excellent skills (including French and English shorthand). Experience at directorial level, good presentation, excellent spoken and written French essential. Excellent benefits package.

PLEASE CALL EAGLE RECRUITMENT ON
01-548 9934
THE LANGUAGE OF BUSINESS SUCCESS

Eagle Recruitment

SHAVE SHOP
P L C L O N D O N

We are a rapidly expanding specialist retailing company looking for a Secretary/PA to work for joint managing directors at their new Chelsea Harbour offices. The successful applicant will be 21-25 years and apart from being involved in the general administrative duties of the design and management of retail units, will be expected to participate in the p.r. and promotional activities of the company. Must have a sound secretarial background including shorthand and word processor knowledge, hold a current driving licence and preferably be a non-smoker. Please contact Margaret Hobbs on 01 930 1733 for interview.

GUILDFORD SOLICITORS

Fast-expanding and busy office specialising in litigation (part of go-ahead firm with 10 offices in London and the South East).

Secretary/PA required by Partner in charge. The job demands fast and accurate typing from audio and shorthand using a Wang Office Assistant WP, initiative, common sense and a cheerful disposition, a readiness to work hard and not to watch the clock. A working knowledge of French and/or German would be an asset but legal experience is not necessary (no conveyancing or probate involving long documents in legalese). Salary by negotiation and free BUPA membership. Non-smokers please apply with CV to

Stan Marchment,
Messrs Penningtons,
Wallis House,
76 North Street,
Guildford, Surrey, GU1 4BL:
Tel: (0483) 64626.

Royal Pharmaceutical Society of Great Britain

SECRETARIES

Law Department

Two secretarial vacancies exist within the Law Department of the Royal Pharmaceutical Society of Great Britain. Positions are as Secretary to the Deputy Head of department and Secretary to the Senior Administrative Assistant.

Applicants should be competent in shorthand, typing and word processing, and be able to work on own initiative and under pressure.

Salary for both posts will be within the range of £8,640-£10,165. Good working conditions, modern air-conditioned offices near Waterloo. Four weeks annual holiday. Subsidised staff restaurant. Contributory pension scheme. Flexitime.

Applications should be sent to:
Mr G. J. Arscott, House Manager, Royal Pharmaceutical Society of Great Britain, 1 Lambeth High Street, London SE1 7JN.

PA TO THE MANAGING DIRECTOR

Salary c.£14,000 + Company Car

Spanish Importer/Exporter based in brand new offices in NW10 require mature PA with MD level and commercial experience. Spanish preferable not essential, excellent secretarial skills - shorthand desirable, ability to work on own initiative and knowledge of computers/WP necessary.
Should be prepared to travel if required.

Please phone 01-961 7725 ext 24

Or send C.V's to:
Mr Elhelw,
Spanish House,
301 Elveden Road,
London NW10 7SS.

SENIOR SEC World's Largest Agency £13,000

Good secretarial skills are required to work for this large, dynamic Advertising Agency who deal with T.V., Radio and the Press. A lot of liaison with clients, and so a mature attitude is essential.

For an immediate interview call:

Johanna Bendien on 01-831 1134
Alfred Marks Rec. Cons.
31A James Street
London WC2.

BILINGUAL SECRETARY

to the Director of Finance

Mercedes-Benz (UK) Limited, the wholly-owned subsidiary of Daimler-Benz AG of West Germany, has an excellent opportunity to offer a senior secretary, fluent in English and German, at its prestigious offices in Milton Keynes.

Working in a busy but friendly environment, you will handle a wide variety of duties demanding commitment, discretion and loyalty. Personality and initiative are very important as there is frequent contact with our parent company and with the many visitors to the office.

You will preferably have several years' experience at a senior level, together with secretarial skills in both languages and the organisational and administrative abilities to contribute to the efficient running of this busy office. A good communicator, you will either have German as your mother tongue or have studied the language to degree level. Familiarity with word processing would be advantageous.

We offer an excellent salary together with 21 days' annual holiday, rising with service; pension scheme; free life insurance and salary continuance and excellent car purchase schemes.

For an application form, please telephone Mrs J Paine, Personnel Department, on Milton Keynes (0908) 668899 ext 2492.

MERCEDES-BENZ

PA to MD

A Challenging Role in Television.

W H Smith Television is a rapidly expanding division of W H Smith Group plc, with interests in satellite, broadcast and independent television production, both within the UK and Europe.

We currently require a highly capable PA/Secretary, both to organise our Managing Director's busy office and to lead the company's secretarial team.

Ours is a fast-moving environment so you'll need excellent secretarial skills, personality and initiative to succeed. 100wpm shorthand is essential, together with good typing and wordprocessing skills which should ideally include WPS Plus.

On a personal note, you must be well-presented as you'll be working with Directors and important customers. For the same reason you must be a confident communicator, preferably with good conversational French and/or German. Confidentiality is essential.

In return we can offer you a good salary and an excellent range of benefits. To apply, send your CV to Caroline Burn. W H Smith Television, 180 Wardour Street, London W1V 4AE.

WHSMITH TELEVISION
An equal opportunities employer

HIGH CALIBRE PA (Age 30+)

The Chief Executive of a leading publicly quoted, international communications group (based in London) requires a well-spoken and groomed Executive Personal Assistant.

This demanding and interesting position requires total dedication and the ability to work long hours when required. Candidates should be fluent in written and spoken French, possess excellent shorthand/typing skills, be highly motivated, have a sense of humour and boundless energy. A current drivers licence is essential.

In addition to the normal duties associated with a position at this level, you will be required to take full charge of the Chief Executive's personal interests including his polo team and many other investments.

It is anticipated that only candidates currently earning in excess of £22,000 would be suitable for this position.

Benefits include: Competitive Salary, BUPA, Life Insurance, Pension, Car and parking.

Reply in writing in the first instance to: **BOX L65** with CV recent photo and a brief outline of why you think you would be suitable for this vacancy.

P.S. You will not be bored!

TWO SECRETARIES £9-10,000+

Desk-Top Publishing

CADMUS Law Conferences, based in Shepherds Bush, is a fast growing company specialising in continuing education and training for the legal profession. There is now an opportunity for two resourceful and hardworking secretaries to join our desk-top publishing division.

Essential qualities include initiative, a good academic record with first class WP and secretarial skills and the ability to work under pressure in a fast moving, demanding environment. Legal experience is not required.

In return we are able to offer an excellent salary plus benefits, and the challenge of working for a progressive, forward thinking company with an exciting future.

Please apply in writing with CV to the Publishing Director:

CADMUS
LAW CONFERENCES

10 Barley Mow Passage, London W4 4PH.
Telephone: 01-742 2109. Fax: 01-995 9232.

THE RITZ *inthecity*

EXECUTIVE PA £16,000

Join a Senior Partner in this new representative office of a Canadian law firm. Dealing purely in Corporate Law, this charming gentleman acts as a legal consultant to major property developers and seeks an experienced, committed PA who can assist him with the expansion of their clientele. This one-to-one role requires fast audio/WP skills keeping secretarial content to a minimum.

Call: 01-929-5850

RITZ RECRUITMENT, 133 MIDDLESEX STREET, BISHOPSGATE, LONDON E1 7JF TELEPHONE 01-929 5850

ROYAL GEOGRAPHICAL SOCIETY

PA to the Director. Good typing and shorthand essential, but could appeal to younger applicants. Interesting work in attractive surroundings. Apply with C.V. to the:

Director's Office,
Royal Geographical Society,
1 Kensington Gore,
London SW7 2AR.
Tel: 01 589 5466

CLASSICAL MUSIC PUBLISHING

PA/SECRETARY FOR CHAIRMAN of Faber Music, the young and exciting 'serious' music publisher, part of Faber & Faber Publishing Group, with offices in attractive square near Holborn. As my right arm and confidential colleague you will be suitably efficient, with discretion, unflappability and charm, especially when dealing with composers, artists, editors and correspondents, often on your own initiative. You will be versatile on word-processors, fax and audios, and are likely to have a knowledge of serious music. Salary up to £12,000 p.a., 5 weeks' holiday and other perks including free concert tickets and publishers' discounts.

Send detailed CV to **Robin Boyle, Chairman, Faber Music Ltd., 3 Queen Square, London WC1N 3AU.**

MEDICAL PA

Required for consultant physician. Busy, interesting practice, top salary.

Ring 486 7262

KNIGHTSBRIDGE

£10,000 Negotiable

Secretary for small Company (founded 1956) with WP experience - good telephone manner, common sense, sense of humour, team spirit essential.

Phone (01) 235 3897.

SECRETARY TO ASSISTANT DIRECTOR

We're looking for a first-class secretary, who has gained senior-level experience, to provide a comprehensive service to our HQ Controller of Petroleum Purchasing.

There'll be a great deal of contact with people both in and outside the company so a confident personality will be essential. Initiative and the ability to work effectively under pressure must go hand-in-hand with shorthand, typing (100/50wpm), WP skills and at least four years' secretarial experience.

Salary, depending on experience, will be in the range £12,100-£13,800, and is supported by a range of large-company benefits including profit sharing and sharesave schemes.

Please send full cv, quoting reference RNB/09004/062/03/T, to Tracey Mason, Recruitment Administration, British Gas plc, 59 Bryanston Street, London W1A 2AZ. Closing date for receipt of applications 1st December 1988.

An equal opportunity employer

British Gas

VENTURE TO VICTORIA £14,000

Can you stand up for yourself? Are you a top flight PA/Secretary with excellent secretarial and communications skills (good shorthand essential)? Then you could be providing the vital support to a busy Director and Manager of this venture capital business. Age 25-35.

Call us now.

Bernadette of Bond St.
Recruitment Consultants
No 55, (next door to Fenwicks)
01-629 1204

PUBLICITY IN PUBLISHING AND NO SHORTHAND TO £8,500

As we all know, publishing doesn't pay well to start, but the stimulating and satisfying work and environment that it offers, not to mention the long term opportunities, can be second to none.

We have two openings in the Advertising and Publicity departments within a well-known and well-respected publishing house.

You will need accurate audio typing and a desire to work with words.

Call us now.

Bernadette of Bond St.
Recruitment Consultants
No 55, (next door to Fenwicks)
01-629 1204

WIZZ ON A WP TO £12,000

No, this is not a copy typing position, but a chance to use your supreme secretarial skills to work with an exciting expanding creative company. Enthusiasm, team spirit and a lively bubbly personality is what you need to join this small organisation. As they are growing, the prospects are there for the making and yours for the taking.

Call us now.

Bernadette of Bond St.
Recruitment Consultants
No 55, (next door to Fenwicks)
01-629 1204

Office Administrator £15,000 + bonus

Experience in office admin is essential for the management services division of this international public company. Working as part of a small team you will have day-to-day responsibility for specific areas of administration including the purchasing and monitoring of office equipment and car fleet management. You will be a source of information for all levels of staff within the organisation and must therefore have good communications skills and a helpful personality. In addition, you will advise on and implement new systems as the company continues to grow. Age: 25-35. Skills: 50 typing.

THE RECRUITMENT COMPANY
01-831 1220 5 GARRICK STREET WC2E 9AR

SUPER SECRETARIES

COVENT GARDEN PERSON FRIDAY

Educated, well presented person required to take over internal reception area. Will be kept busy typing correspondence and dealing with queries for Communication and Property Company. Good prospects for responsible person (25-30) with good typing and WP experience.

Phone
01 836 0902
(Strictly No Agencies)

£13,000 + Social Sec/PA (25-35) beautiful house Belgravia. Presentable, educated, efficient (manage household staff), numerate (private accounts). Ring Mrs. Prosser 01 584 2844. (Eves 789 7488). Belgravia Bureau.

£15,000 + Oil Corpn. Project Manager's PA (25-35) SW1. SH/WP/Excel communication skills/sense of humour/exp in similar environment. Ring Mrs. Prosser 01 584 2844 (Eves 789 7488) Belgravia Bureau.

BOOKS & Films. Charities and Current Affairs. Advertising and PR. Come to us for the best jobs now. College Leavers/2nd Jobber Secs £8,000 to £11,000. Covent Garden Bureau 353 7696.

CHAIRMANS office - your first step into the world of highflyers! As a secretary in this prestigious office your initiative and organisational skills will be invaluable as you plan V.I.P. lunches, arrange accommodation and travel for visiting clients and coordinate a hectic business and social calendar! Skills 80/50. Age 19+. £11,000. Finesse Appointments Ltd (Rec cons) 01-499 3531/3551.

CONFERENCE Assistant to help with the organisation of Client exhibitions, seminars and conferences with major professional company. Ideal training ground for a young person wanting to get into the field of conferences. Typing about 45 wpm for minimal use only. Age 19+. c.£10,500. Please phone 583 0055 Meredith Scott Recruitment.

CONVERSATIONAL French £12,000 + mortgage subsidy. Join the expanding London representative office of this French Bank as secretary / receptionist. A varied role awaits you as you meet and greet clients, organise travel itineraries and liaise internationally. 80/50 skills needed. Please telephone 01-248 3744, Elizabeth Hunt Recruitment Consultants.

FRENCH 'En banlieue Ouest ...' Nous avons plusieurs postes à pourvoir dans l'Ouest de Londres (Hammersmith, Brentford, Slough) et recherchons des secrétaires bilingues ayant si possible une première expérience commerciale. Sténo en anglais souhaitée, dactylo et WP nécessaires. Sal: c£10,000. Cavell Bilingual Rec Cons 01-631 3664.

FRENCH/Spanish/English PA. English S/H. Language Staff 455 8922.

FRENCH Biling Admin Assistant for NW Co. Typing 30 wpm + £9,000. Link Appts. 409 2150.

GOLF GTI specialists in Fulham require a friendly, young receptionist. Please contact Sarah on 01-589 6894.

ITALIAN - £14,000 - Bilingual PA/Sec to assist busy Director in US Finance Co in W1. Sev yrs exp pref gained in Banking nec. Must be outgoing & confident. Skills : 80/60/WP. Cavell Bilingual Rec Cons 01-631 3664.

ITALIAN - £11,000 - Bilingual Sec to work for 2 Analysts in Invest. Bank in W1. Lots of client liaison. Ability to type figures & work in a team are essential. Exc typing & Wang WP. Cavell Bilingual Rec Cons 01-631 3664.

CHISWICK £10,000

Bright and reliable Administrative Secretary to run busy Architectural Design and Joinery Office. Good typing/WP desirable. Driver essential.

Tel: 994 0723
until 8.00pm

JUNIOR in PR for City Co near Liverpool St/Moorgate. You should have 40wpm accurate typing (all training given on Database + Wordprocessing) and have a willing cheerful personality working as part of small, friendly team. Age 18+. £8,000 salary review 3 months. King & Toben Recruitment Consultants 629 9648.

MEDICAL Secretary needed for busy private practice - Harley St area. Telephone 348 6362.

MUSIC peoples accountant needs pleasant and cheerful PA to Director. SH WP and audio essential. £13,000pa. Hatchards Emp Agy 435 7046.

MY Client, a leading airline in central London, require a Senior Secretary to their Executive Director of Finance. Knowledge of WP (will Xtrain), good telephone manner & communications skills essential. S/H 100 wpm & 60 wpm typing. Exc opportunity. Ring Sarah 821 1133 Catch 22 Emp Agy.

NO SHORTHAND £12,000. This high profile Estate Agency seeks an organised secretary/ administrator to run a small and lively office. You will have a junior to assist you as you liaise with clients and office suppliers. Please telephone 01-248 3744, Elizabeth Hunt Recruitment Consultants.

PERSONAL Assistant needed for West End antique dealer. Must be reliable presentable and flexible, some typing preferable. Tel: 01-491 3786.

PRIVATE Household - Unusual opportunity for a young secretary with excellent skills and education to join a busy private household as a personal secretary. As part of an exceptional team you will never have a dull moment and the rewards are excellent; but your shorthand must be fast and your commitment total. If you have a sense of humour and are seeking a challenge at the highest level, please call 01-493 6787 Gordon Yates Consultants for further details.

PURE Reception for this international company in Knightsbridge. Diplomatic, professional but warm manner and good personal presentation essential to look after top level clients. 35-40 typing - will train on WP - necessary for own work. Age open to 48. Salary to £11,000 + bonus. Call Sam Hembrough. 629 9649 King & Toben Recruitment Consultants

RECEPTIONIST near Monument/Liverpool St. Highly prestigious office location for smart, well spoken, experienced receptionist. You should have some accurate typing (training on Wordstar) and good dress flair together with a friendly yet professional manner. Age 21+. £9,500-£10,500. King & Toben Recruitment Consultants 629 9648.

SECRETARIES for Architects & Designers. Permanent & Temporary positions. AMSA specialist Rec Cons 01-734 0532

ITALIAN Fashion Agency needs competent PA for MD of small company. Good secretarial and management skills essential. Italian would be useful. Age 25-45. c£12,000 + benefits. Jasper Herbert Limited. 27 Berkeley Sq W1. Telephone 01 499 7246 or 0372 842301 (eves)

RECEPTIONIST for super offices of professional Co working alongside their full time person. Pure reception, no switchboard. Age 20-35 mornings only. Salary £7,250. Reception Line (Rec Cons) 01-872-8886.

TEMPTING TIMES

BUSY ! BUSY! At Covent Garden Bureau. All ages welcomed with WP/Sec skills ! 353 7696.

RECRUITING expertise? You have personnel/recruiting experience and a positive attitude. Join us as a recruitment consultant or temporary controller for 2-3 months with a view to permanency and enjoy a satisfying, demanding job and a salary package of £20,000 +. Call Lyn Cecil of Secretaries Plus on 439-7001.

NON-SECRETARIAL

FREE TO TRAVEL?

Promotions manager required for this rapidly expanding PR Co. Previous experience regarding 'Incentive Travel' essential. Successful candidate must be willing to travel Abroad/UK and be self motivated and sales orientated. Salary c£12,000 + numerous travel benefits.

CAVENDISH PERSONNEL
486 7897

ADMIN/Sales Person. If you have sales experience and an interest in design, then this would be an ideal opportunity for you to start a career within a young friendly expanding Design Company. Salary £8,500. Please call On Top Recruitment Ltd. 01 435 7492.

SPECIALIST Recruitment Agency immediately requires a bright enthusiastic self motivated person for our Earls Court office. Salary negotiable. Tel:- 01 244 6988.

STEPPING STONES

CAN You type at 40 wpm+? We have vacancies in City and WE for young well-spoken people. Phone. Tom Harkness at Word Associates 377 6433, for further details.

PART TIME VACANCIES

GERMAN PART-TIME

Lively, responsible audio-typist-office assistant of German mother tongue standard required for small German non-commercial organization in SW1. Fluent English, flawless typing (mainly in German) and good telephone manner. Experience with WP (Olivetti ETV300) an advantage. Flexible office hours between 15 and 20 hours a week. Salary £10,500 pro rata.

Please telephone
01-839 2843.

FLEXIBLE Hours. Interesting work. Good organisational ability. Some typing, shorthand useful but not essential. Non-smoker. Telephone 01-435 0803 after 6.00pm.

MAYFAIR Property developer seeks a dependable, flexible Secrtary/ Receptionist to join a small, elite team. As well as liaising with VIP clients and providing secretarial support to their newly appointed Aquisitions manager, you should be prepared to occasionally help out with Reception duties. Good typing prerequisite. An articulate quick-thinking approach essential in this busy role. Hours 12.00 till 4.00 pm Salary £6,000. Call the Work Shop on 01-409 1232 for details.

TEMP to perm position in the European Department of a leading City Stockbrokers. Immediate Vacancy. Usual secretarial /clerical duties. Previous WP experience required as the job involves using Microsoft Word on the IBM PC. We will cross-train if necessary. Hours 8 am to 12 daily. Please call Tracy Green on 01 248-3404. Anthony Cook Bureau (Rec Cons).

SPORTS LETTERS

Problems of membership scheme

From Mr John Davies

Sir, Your leading article (Sporting Checkpoint, November 10) claims that the members-only scheme for football matches, as outlined by the Minister for Sport, is a "sad but inevitable consequence of bad behaviour." This opinion is an insult to the enormous majority of the 52 million people who have attended Football League matches in the three seasons since the Heysel Stadium disaster in May 1985.

Figures show that on average only three people per 10.000 have been ejected from English League football grounds during this period. Thus the new legislation, if and when it passes into the statute books, will deal with problems caused by 0.03 per cent of the footballing public, to the enormous inconvenience of the other 99.97 per cent.

The "bad behaviour" to which you refer is not a characteristic of the vast majority of football supporters. It is appalling that you should choose, with the Government, to tar us all with one brush.

In common with every respectable football supporter I wholeheartedly support every positive move by Government and authorities to rid our national sport of the unwanted blight of hooliganism.

But a full-membership scheme is not a positive move. It is wholly inappropriate and, more disturbingly, it is a clear affront to the civil liberties of every person wishing to attend soccer matches in future years.

Yours sincerely,
JOHN DAVIES,
31 Mount Pleasant,
Waterloo,
Liverpool 22.

From Mr S. V. Benjamin

Sir, I was interested to see King Olav of Norway at Upton Park last Saturday for the match between West Ham and Nottingham Forest. Also, as I made my way into the ground, it was pleasing to see a large party of schoolchildren with their parents or teachers, queuing on the main forecourt.

Although King Olav will probably always be able to secure tickets for the directors' box of any club in the country, I wonder if the Minister for Sport has any concern for the less influential, but nevertheless interested, casual supporter.

Children as those at West Ham are the fans of tomorrow and, as such, are the game's future. Had the proposed identity card scheme been in force, they would have been unable to attend. Indeed, how many of us have enjoyed taking a friend or relative to a match, or possibly a visitor from abroad, to experience English football.

It appears that the Government's current attempt to show the world that the inadequacies of European police forces and football authorities will not be repeated in England is likely only to restrict the number of supporters able to visit League grounds for live football. As any yob knows, the fights (if they are to be found) do not occur at the grounds but at the stations or in the town centres.

Yours faithfully,
S. V. BENJAMIN,
27 Islington Park Street, N1.

From Mr Marc Proctor

Sir, At the Arsenal v Liverpool cup match on November 9 it became clear to me that the scheme in its current form would be unworkable for many clubs. There was an attendance of 54,000 with 6,000 locked out, with the majority of people outside the ground half an hour before kick-off. The scenes at the turnstiles were chaotic, which I am sure the police were having trouble controlling because there were too many people trying to get ino the ground in too short a time.

Membership cards might work for small clubs like Luton Town who have a small following and do not have to rely on casual supporters who can get to London in a quicker time than it would take to get to the ground.

Whatever the Government may say, these cards will not work for the larger clubs unless they provide financial assistance to the clubs to provide better crowd control and to install more turnstiles. If this does not occur I fear that we could have another Hysel on our hands outside the grounds as a result of this ill-conceived idea.

I challenge David Evans and Luton supporters to go to a game half an hour before kick off, where a crowd of 40,000 plus is expected and to stand on the terrace. If they do, they will see the problems first hand and not through the rose-tinted glass of the directors' box, because in 15 years of watching football I have never seen such terrifying and chaotic scenes as at Highbury on that Wednesday night.

Yours faithfully,
MARC PROCTOR,
1a Graham Road,
West Green, N15.

From Mr M. O'Brien-Acherson.

Sir, In light of statements by the managing director of Arsenal Football Club in relation to the proposed national membership scheme (November 10), it would appear that his public forecasts of a vast fall in attendance at matches is substantially unfounded. As a resident of the Highbury Vale area, living within a few hundred metres of the football ground, I can attest to the fact that substantial crowds appean well before matches (i.e. 45 to 75 minutes beforehand) and not in the last 20 to 30 minutes as maintained.

While I accept that the crowds in question do not enter the ground until the time stated, in the meantime they go to the neighbouring public houses or stand on streets and street corners near the ground, drinking from beer cans and pint spirit bottles which can be found littering the neighbourhood.

The proposed card scheme would appear to act as a disincentive to such behaviour and so achieve the very aim for supporting crowds that both the Government and apparently football management are attempting to achieve.

I am, yours faithfully,
M. O'BRIEN-ACHERSON,
105 Plimsoll Road, N4.

From Mr P. Tatham

Sir, In the debate on football identity cards I am astounded that there has been so little fresh thought given to the structure and organization of spectator facilities.

The ultimate accountabilities for crowd control do not seem to be readily accepted by anybody except the police, and proposed new technologies to control hooligans are unpopular to the clubs because they restrict entry to the ground at a time when they wish to encourage entry.

Surely the business of running a stadium should be entirely separate from the running of a football club. The stadium should be operated by a separate organization or company with the power to market the facility for other events. This would raise the revenue to the stadiums to bring the modernization that they so desperately require, but, more importantly, would bring new young people into the stadium, who might then decide to watch the next football match.

Because the stadium company would seek to increase gate-money, extra promotions would be devised by them to draw more people into the ground on a Saturday afternoon.

The football club attitude of buying better players in order to win matches and draw bigger crowds does nothing for the sport as it merely pulls the crowd away from a nearby club. Promotion of one club to the first division is relegation for another club. Football total attendance is unchanged.

The responsibility of a football club is to promote and improve the game.

The responsibility of the stadium company is to promote the facility and control the crowds (without using the police).

The responsibility of the police should cease at the gate of the stadium.

The current mixture of responsibilities cannot produce a solution that will be accepted voluntarily by the parties concerned.

Yours faithfully,
P. TATHAM,
Vine Cottage,
Paley Street,
Maidenhead,
Berkshire.

From Mr A. Manders

Sir, Surely a satisfactory compromise which would not deter the occasional spectator is to require identity cards for entry to the terraces, but not for the seated accommodation — which is where the family and occupants of private boxes would most likely go anyway.

Yours faithfully,
ALFRED MANDERS,
Laurel House,
Evesham Street,
Alcester,
Warwickshire.

Marathon policy

From Dr Richard Storey

Sir, I agree entirely with Mrs Sheila Halls (November 10) when she says that we need a harsher policy concerning marathon selection for major championships; but she is surely going too far when she criticizes Steve Jones for running (and winning) in New York.

Precisely because Steve has been in the sport for so many years, the last few at the very highest level, he must know better than anyone when he is fit enough to tackle 26 miles at a world-class pace. He did not compete in our domestic Olympic trial, so he was hardly depriving anybody of selection for Seoul. Indeed, by turning down the eventual invitation to compete he was ensuring that a potentially fitter athlete could be selected instead.

The nature of the event means that world-class marathon runners cannot expect to remain at the top for long. Good luck to Steve if he can achieve financial security with a few well-chosen races — in his own words, runners are really only "a hamstring pull away from oblivion."

Running any race, let alone a marathon, requires a great deal more than getting the nod from the selectors and turning up on the start-line. Steve Jones has for many years represented Britain in a number of events, both on the track and over the country, and if there is one team member who can be relied upon to give his best on the day it is he.

Yours faithfully,
R. STOREY,
34 Elm Close,
Witchford,
Ely,
Cambridgeshire.

Sports Letters may be sent by fax to 01-782 5046

Government should stay out

From Mr James Platt

Sir, John Goodbody wrote (November 1) that "many people would like to see the whole organization [of sport] disbanded and brought directly within the Government."

I have been in senior sport for over 40 years, have managed one of the largest community sports complexes, edited a sports journal, chaired the Centre for International Sports Studies, and still play seven sports regularly. But I've never heard anyone say they'd like the Government to run sport.

My experience persuades me that such a move would be counter-productive, lead to much greater expenses, more bureaucratic procedures, longer delays, even more sycophantic knee-bending, and more paternalistic and authoritarian attitudes among the new branch of civil servants. I see little hope of their ambitious and excellent minister being unaffected too.

His priority now should be to resolve the absurd and fractious quarrelling between the Sports Council and the CCPR. He could do this with a nice piece of administrative legerdemain: redraw the constitution of the CCPR and make it once again the proper representative forum for the sports bodies, with appropriate constraints on its decade-long desire to be all things to all sports folk and on its current involvement with projects and campaigns. British sport needs a national forum. The Sports Council, in or out of the Civil Service, will not and can not be that. The CCPR, in a suitable frame of statutes, could be and should be.

His other priority should be to find out why the BOA is the best-run sports organization in Britain, and encourage the Council, his own civil servants, and the CCPR, to study this accessible model. If he finds it has something to do with style as well as structure, so much the better for all our sporting prospects.

Yours faithfully,
JAMES PLATT,
3 Mayflower Way,
Farnham Common,
Buckinghamshire.

Teddington lights

From Mr Serge Lourie

Sir, The letter from T. M. Blaiklock and others (November 10) conveniently omits a number of important points about the proposed floodlit all-weather playing surface at Teddington School.

First, the Borough of Richmond is not well provided with modern sports and recreation facilities accessible to the community.

Second, the proposed development has been incorporated in the Local Plan, upon which there was full public consultation, since 1983.

Third, despite the assertions in the letter about distress to the local residents, there is no evidence to show that such a development will cause the distruption suggested.

Fourth, the correspondents do not acknowledge that the proposed floodlit facility has been wholeheartedly welcomed by the school, the school governors and the Parent Teachers Association, and most of these people live in the area and are committed to the maintenance of good community relations.

Perhaps more important than these omissions from the letter is the suggestion made by your correspondents that planning consent has been granted for an application which, had it been submitted by any other applicant, would have been rejected. This is unworthy and inaccurate. A number of your correspondents were in attendance at the planning committee meeting when it was accepted by all present that the application was valid in planning terms and consistent with the Local Plan.

The proposed developments will bring much needed facilities to many people of all ages, pursuing a wide range of sports and improving the quality and quantity of activity.

Yours faithfully,
SERGE LOURIE,
Chairman, Community Services Committee,
London Borough of Richmond upon Thames,
York House, Richmond Road,
Twickenham, Middlesex.

Fears confirmed

From Mr K.B. Allen

Sir, Far from reassuring cricket lovers on the future of *Test Match Special*, the reply (November 3) of Patricia Ewing, Head of Sport and Controller (Designate) Radio 5, must have confirmed all their worst fears.

The pledge that the programme will be unimpaired in 1989 was welcome, but that joy is tempered by what is promised for 1990 and beyond. Confirming Radio 5 will be covering all sport after 1990, she admits there may be "a few occasions" when there may be a clash, the loser presumably to be cricket. We are also asked to accept that this will not affect the character and style of the programme.

Perhaps we can be enlightened as to how coverage of tennis, horse racing, swimming, golf *et al*, not to mention the World Cup (due in 1990), can possibly be covered without materially affecting ball-by-ball coverage of Test matches and cup finals. Are the BBC to arrange for these other events to take place in the tea interval?

Perhaps a clue can be found in the present coverage of county cricket on BBC Radio, when often the frenzied commentator barely has time to give the score, before the listener is whisked off to another venue.

The main attraction of *Test Match Special* is that it is more than just a commentary on the day's play. Many listeners have only a passing interest in cricket, but enjoy the wide range of interests displayed in the course of conversation, to the point where many consider it to be at its best when there is no play.

A possible theory for a change to the programme is the emergence of telephone numbers one can dial (at 38p per minute) to obtain the latest score, and ball-by-ball commentary. Is the cold hand of commercial interest behind the decision to devalue what must be one of the most listened to of all programmes?

I hope more of your readers will join the effort to retain *Test Match Special* in its present form, and the Controller (Designate) of Radio 5 will listen to us with more effect than has been the case so far.

Yours faithfully,
K.B. ALLEN,
28 Elmcroft Avenue,
Sidcup, Kent.

Dutch welcome

From Mr William House

Sir, I was very sorry to read (November 8) that hardly any schools in Leicestershire have taken up Jonathan Agnew's offer of free coaching. Here in The Netherlands we are very keen on cricket. We don't play at school but there are a lot of clubs who organize a full season for boys of nine and over.

Last summer Agnew and his Leicestershire team-mates were at The Hague Cricket Club for a few days and I was lucky enough to get some free expert coaching.

Yours sincerely,
WILLIAM HOUSE (aged 12),
Frankenslag 95,
Den Haag, Netherlands.

TENNIS

Navratilova enlists the services of new coach

New York (Reuter) — Martina Navratilova announced she was changing coaches for the sixth time in two years but insisted that her disappointing 1988 season had no bearing on the decision to part company with Tim Gullikson.

"The change has nothing to do with how we're getting along — which is great — or with my results, and it has everything to do with Tim's family," Navratilova said.

Navratilova, who struggled past Larisa Savchenko, of the Soviet Union, in the first round of the Virginia Slims championship here, said Craig Kardon, a professional from Dallas, would be her coach in 1989.

This was the first year since 1981 that Navratilova, aged 32, failed to win a single Grand Slam title, losing ground to Steffi Graf in the battle for the No. 1 ranking.

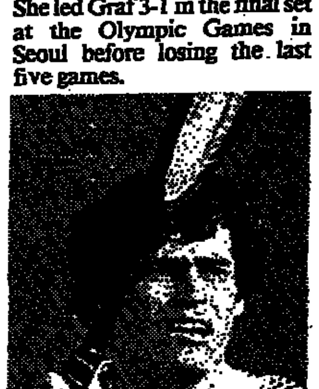
Gullikson, who has worked with Navratilova since January, said he travelled with Navratilova for 40 weeks this year and that had been difficult for his wife and two children.

Savchenko, ranked No. 17 in the world, a replacement for the American player, Stephanie Rehe, who withdrew with an ankle injury, hit her blistering backhand for repeated winners and appeared to be reading Navratilova's serve throughout the first set, which she won 9-7 in the tie-break.

Savchenko, who had never won a set from Navratilova in five previous matches, jumped to a 5-1 lead in the tie-break but then made three straight unforced errors. After missing a third set point with a wide forehand, Savchenko won the next two points and clinched the set with a cross-court backhand.

Navratilova, second in the world and seeded No. 2 here, varied her serves in the second and third sets and broke Savchenko twice in each set to close out the victory.

Savchenko, aged 22, once again came close to upsetting a top player before falling short. She led Graf 3-1 in the final set at the Olympic Games in Seoul before losing the last five games.



Gullikson: family ties

"Savchenko is a dangerous player," Navratilova said. "She is hard for everyone to play because she hits some great shots. But once my serve clicks in, I know I can beat her."

Natalia Zvereva, the sixth seed, also of the Soviet Union, defeated Helen Kelesi, of Canada, to set up a second-round match against Graf, the No. 1 seed. Zvereva was troubled by an inconsistent backhand throughout the match but outplayed the Canadian in the final set of the baseline duel.

The seventh seed, Manuela Maleeva, of Bulgaria, had a surprisingly easy time against Lori McNeil, of the United States, clinching victory in just 48 minutes.

McNeil, ranked No. 13 in the world, won just eight points in the second set against Maleeva. "This was the worst, but I can't explain it," McNeil said.

McNeil rushed the net in the first set and stayed on the baseline in the second, but neither strategy worked. When McNeil came to the net, the Bulgarian passed her with pinpoint groundstrokes. When McNeil stayed back, she usually lost the point on an unforced error.

RESULTS: First round: M Navratilova (US) bt L Savchenko (USSR), 6-7, 6-3, 6-3; M Maleeva (Bul) bt L McNeil (US), 6-1, 6-0; N Zvereva (USSR) bt H Kelesi (Can), 6-2, 1-6, 6-2.

SQUASH RACKETS

Harris leads show of Ardleigh power

By Colin McQuillan

Ardleigh Hall moved within three points of the leadership of the American Express Premier League this week with an astonishing 15-0 whitewash victory over Village Hotels that carries serious intimations for the national championships in Bristol later this month.

The Village squad was led in Manchester by Stuart Hailstone, the highly competitive Zimbabwean-born Scottish No. 1, who is likely to be second favourite for the national title when the seedings and draw are announced today. But the youthful James Capel squad from Ardleigh, Essex, is led by Del Harris, the defending top seed at Bristol, who registered his superiority with a first-string 10-9, 9-4, 9-2 win over Hailstone.

All frighteningly fit, the Ardleigh players approach more grizzled professional opposition with uninhibited purpose. In Manchester, Jason Nicolle followed the example of his teenage leader with a 10-8, 9-4, 9-5 victory over Ahmed Taher, the Egyptian champion; Chris Walker beat Andrew Danzey 9-6, 9-0, 9-2; Matthew Oxley beat Colin Keith, of Scotland, 9-6, 9-2, 9-4 and Peter Marshall beat Andrew Foley 9-6, 9-3, 9-7.

Further pointers to Bristol came in Bryan Beeson's 9-7, 9-3, 9-0 dismissal of Geoff Williams in the deciding rubber between Mayflower Lambs and Jim Hall Northern, and another increasingly determined performance from Jamie Hickox in beating Paul Millington 8-9, 9-7, 9-4, 9-0 to clinch a 4-1 victory for Cannons over Serviscope Thornbridge.

American Express Premier League: First division: Village Hotels 0, James Capel Ardleigh 5; Mayflower Lambs 3, Jim Hall Northern 2; Serviscope Thornbridge 1, UTC Cannons 4; Castlemaine Weston 3, Leekes Welsh Wizards 2.

	P	W	L	Pts
UTC Cannons	4	4	0	25
Mayflower Lambs	5	4	1	24
J Capel Ardleigh	5	3	2	22
JHS Northern	5	2	3	15
Fin Simod Herts	4	2	2	14
Castlemaine Weston	4	2	2	14
Welsh Wizards	5	2	3	14
Village Hotels	4	1	3	8
Thornbridge	4	0	4	4

Women given warning

The England women's team lost 2-1 to Australia in the Shield International Challenge mounted on Tuesday at Cannons Club, London, and had a taste of the opposition that can be expected in attempting a third successive World Team title in Warmond, The Netherlands, next March (Colin McQuillan writes).

Lisa Opie defeated Danielle Drady 5-9, 9-3, 7-9, 9-6, 9-1, Martine Le Moignan lost to Michelle Martin 9-3, 7-9, 9-3, 7-9, 4-9 and Suzanne Horner, a late replacement at third string for Lucy Soutter, lost to Sarah Fitzgerald 4-9, 1-9, 5-9.

The Australians could be reinforced in Warmond by Vicki Cardwell, the vastly experienced Australian No. 1, Liz Irving or Robyn Lambourne.

FISHING

Casting off a fowl shortage

By Conrad Voss Bark

Fishermen who tie fully dressed salmon flies have suffered for years from a shortage of feathers that are essential to patterns such as the silver doctor, thunder and lightning, and many others.

These feathers come from birds such as the Indian jungle fowl cock and vulturine guinea-fowl, which are listed as endangered species and cannot be imported into this country.

However, the feathers are available again as the birds are being specially bred at a farm in Cornwall.

Ron Taylor, a member of the Standard Chartered Bank in the Far East for many years, came back to England to live on his retirement and found that he could not get the feathers he wanted to dress his salmon flies.

So, with the help of Dr Wise, head of the veterinary sciences at Cambridge, a member of the World Pheasant Association, and with approval from the Department of Environment, he imported a pair of jungle fowl and named the first cock, appropriately, Adam.

Hundreds of rare birds are being raised for fly-dressers at Manor Mill, Crowan, Praze, near Camborne, including golden and Lady Amherst's's pheasant, vulturine guinea-fowl, American turkeys and, of course, in pride of place, the now-Cornish jungle cock.

● In the chart which accompanied Conrad Voss Bark's report on November 3, the annual catches for Scotland and England and Wales were transposed.

Law Report November 17 1988

Chancery Division

Inherent power of chairman to suspend meeting

Byng v London Life Association Ltd and Another

Before Mr Justice Vinelott

[Judgment November 14]

An express provision in a company's articles giving the chairman of a company meeting power to adjourn the meeting with the consent of the majority did not oust the chairman's inherent power to adjourn the meeting without taking a vote when the circumstances were such that it was impossible to put the resolution to adjourn to the meeting and when an adjournment was necessary to ensure good order and the proper conduct of company business.

A chairman of a purported company meeting had such a power even when the circumstances at the meeting resulted in it being an invalid meeting for the purpose of conducting company business.

Mr Justice Vinelott so held in the Chancery Division dismissing the action of Julian Michael Edmund Byng against London Life Association Ltd and Oliver Dawson, its president, for a declaration that:

(i) under London Life's articles of association Mr Dawson as chairman of its extraordinary general meeting held at Cinema 1, the Barbican Centre, on October 19, 1988 was not entitled to adjourn the meeting to be held at the Cafe Royal at 2pm the same day; and

(ii) all proceedings purportedly conducted at the Cafe Royal were invalid.

Mr Robin Potts, QC and Mr Nigel Davis for Mr Byng; Mr David Oliver, QC and Mr Robert Hildyard for London Life and Mr Dawson.

MR JUSTICE VINELOTT said that there was a proposal that London Life should merge with Australian Mutual Provident, the Australian mutual insurer.

An extraordinary general meeting was called for October 19 at noon at Cinema 1 at the Barbican Centre in order to pass a special resolution [requiring a 75 per cent majority vote of the members] to amend London Life's memorandum and articles of association to permit the merger.

The meeting at the Barbican was overcrowded and disorderly. The cinema could only accommodate 300 people and several hundred extra people had to use overflow rooms which had been provided with audio-visual communications with the cinema but which had failed to work adequately.

The meeting was scheduled to start at 12 but the chairman, Mr Dawson, delayed it for half an hour to enable the process of registration, without which no resolutions could be voted on, to be completed. At 12.30 the chairman started the meeting even though all members had not yet registered, on the assumption that by the time it became necessary to vote registration would have been completed.

When he started his prepared speech there was considerable noise for there was much dissatisfaction in the overflow rooms where people could not hear or see properly what was going on in the cinema.

Handwritten messages were delivered to the chairman by messengers equipped with headphones and microphones who attempted to assist in communicating between the rooms.

One such message delivered to the chairman was a note by Mr Byng, a policy holder and member, who proposed that there be an adjournment *sine die*.

After 15 minutes, during which there was an audible "buzz or hum" coming from the overflow rooms, the door of the cinema was forced open and what was described as a "muted roar" was let in. The chairman was seriously alarmed and, with the advice of his legal advisers who were with him, adjourned the meeting to the Cafe Royal at 2.30pm.

Not all the members who were present at the first meeting were able to go to the Cafe Royal in the afternoon, although many did. The resolution on the amendment of the articles and memorandum was put to the meeting and passed by poll.

Three questions arose for his Lordship:

1 Was there a valid meeting at the Barbican Centre?

2 If there was, did the chairman have an inherent power to adjourn it to the Cafe Royal?

3 If he did have such a power did it remain exercisable notwithstanding Mr Byng's proposal to adjourn the meeting generally, and was it proper for the chairman to adjourn the meeting in the way he did?

One and two were closely connected and it was convenient to take two first.

Did the chairman have inherent power?

Mr Potts argued that article 18 of London Life's articles of association, which expressly provided that a meeting could be adjourned by a simple majority of those present or by proxy, was inconsistent with and ousted any inherent power in the chairman to adjourn a meeting without putting the proposal to adjourn to the vote and obtaining a majority.

His Lordship found that although that argument had a superficial attraction it led to absurd conclusions. He found *Jackson v Hamlyn* ([1953] Ch 577) clear authority for the proposition that a chairman of a company meeting where the articles included one similar to article 18 in the present case, had an inherent power to interrupt, defer, suspend or adjourn a meeting — it did not matter how the power was described — when it became necessary to do so in order to secure the proper and orderly conduct of the meeting and to ensure that the business of the meeting was properly disposed of.

The Queen v D'Oyly ((1840) 12 Ad & E 139) was further authority which pointed in the same direction. That was only one of the vestry cases — vestry meetings in the nineteenth century attracted the same heat and litigation as company meetings today — which were reviewed by Mr Justice Megarry in the leading case *John v Rees* ([1970] Ch 345), a case concerning violence or the threat of violence at a company meeting.

On the basis of those authorities, his Lordship was of the opinion that article 18 in the present case did not oust the chairman's inherent power to do what was necessary to ensure good order and to give all present an opportunity to vote and a proper opportunity to participate in any debate and, where necessary, to interrupt or suspend proceedings for a definite or, as in *Jackson v Hamlyn*, an indefinite period, to enable those purposes to be achieved.

The necessary requirements were satisfied if there was violence or the threat of violence and urgent steps had to be taken to avoid it. That was the case in *John v Rees*.

They were equally satisfied where a poll was required and could not be taken unless there was an adjournment. That was the case in *Jackson v Hamlyn* and also in *The Queen v D'Oyly*.

In his Lordship's judgment, they were also satisfied when, as in the instant case, it was impracticable to continue the meeting and for a full and frank debate to be held on any resolution, including a resolution for adjournment, unless the meeting was moved to some other convenient place.

There might be other circumstances where the chairman's inherent power could be exercised without the consent of the meeting, possibly even against the wishes of the majority and for reasons other than those of strict necessity; for example if a member became ill and needed urgent medical attention. But it was undesirable to define the limits of the chairman's inherent powers.

Was there a meeting?

Mr Potts argued that there was no valid meeting unless full and fair debate could be conducted, therefore the chairman could not validly adjourn it. The fallacy in that argument was in assuming that a meeting which was not a valid meeting for the purpose of effecting company business was not a meeting at all.

Mr Philip Heslop, QC, had advised the chairman that a resolution to adjourn should properly be put to the meeting, debated and voted on.

But it was accepted on all sides that because not everyone who wanted to attend could be accommodated, the lack of complete registration and the failure of the audio-visual link, company business, including voting on the adjournment resolution, could not effectively be conducted at the Barbican meeting.

His Lordship was satisfied that the chairman was acting in good faith and that although the meeting at the Barbican was not a valid company meeting, it was nevertheless an assembly where the chairman could exercise his inherent power to adjourn.

Was the chairman's power validly exercised?

Mr Potts submitted that even if the chairman had an inherent power he could not exercise it validly once a member had proposed an adjournment generally or *sine die*, that is, the meeting had been dissolved.

But his Lordship held that the chairman, acting in good faith and in the circumstances which existed, had properly exercised the power in adjourning the meeting to the Cafe Royal.

Solicitors: Farrer & Co; Herbert Smith.

Foster parent entitled to answer allegation

Regina v Wandsworth Borough Council, Ex parte P

Rejection or removal from a local authority's list of suitable foster parents on the basis of reputation, character and temperament was not susceptible of judicial review, but a person acceptable as foster parent removed from the list for specific misbehaviour or serious abuse of a child or for a criminal act was entitled to know the allegations made against her and should be given an opportunity to answer them.

Mr Justice Ewbank so said when, sitting as an additional judge in the Queen's Bench Division on November 2, he granted an order of *certiorari* following judicial review quashing the decision of Wandsworth London Borough Council to remove the applicant from the list of approved foster parents.

MR JUSTICE EWBANK said that foster parents did not have the rights and responsibilities of parents.

The list of approved foster parents was an administrative convenience. The assessment of reputation, character and temperament of foster parents was a matter for the local authority and that assessment was not amenable to judicial review. Applicants rejected by the local authority could not seek a court hearing.

If a person already on the list was removed for defects of character that too was not amenable to judicial review but if a foster parent was removed for specific misbehaviour or for serious abuse of a child or for a criminal act, as in the present case, then the foster parent was entitled to know the allegations and to answer them.

The applicant had not been given an opportunity to answer the allegations and to have her case considered. The decision was flawed and was quashed.

Queen's Bench Division

Piercing corporate veil as facade concealing facts

National Dock Labour Board v Pinn and Wheeler Ltd and Others

Before Mr Justice Macpherson

[Judgment November 10]

It was appropriate to pierce the corporate veil — which separated a company from its shareholders — only where special circumstances existed indicating that it was a mere facade concealing the true facts.

Mr Justice Macpherson so held in the Queen's Bench Division, in allowing an appeal by the National Dock Labour Board from the decision of an industrial tribunal which held on December 9, 1987 that Pinn and Wheeler Ltd, K & B Forest Products Ltd and Sabah Timber Company Ltd qualified as a single entity which was a "waterside manufacturer" within the meaning of the Dock Labour Scheme for the Port of London, so that the work carried out by that entity was not "dock work" within the meaning of section 58(1) of the Docks and Harbours Act 1966 or paragraph 2(1) of the Dock Workers Employment Scheme 1967 (Schedule 2 to SI 1967 No 1252).

Mr Michael Beloff, QC and Mr W. Robert Griffiths for the board; Mr James Goudie, QC and Miss Elizabeth Slade for the companies.

MR JUSTICE MACPHERSON said that this was a demarcation dispute. The industrial tribunal had held that the three respondent companies qualified as waterside manufacturers because they had a waterside facility, namely Pinn's wharf.

Cargoes belonging to Sabah were loaded and unloaded there and were taken to the mill premises of K & B which were some 500 yards from the waterside and separated from Pinn's premises by a main road.

Pinn and K & B were wholly owned subsidiaries of Sabah, and the tribunal had found that in the circumstances of the case it would be wholly unrealistic to consider each company as a separate unrelated entity, capable of carrying out its own operations without reference to the restraints imposed on the organization by Sabah. The fact that each still operated under its own name made no difference to the underlying reality.

That approach was incorrect. As held by Lord Keith in *Woolfson and Another v Strathclyde Regional Council* ((1979) 38 P & C R 521, 526), it was appropriate to pierce the corporate veil only where special circumstances existed, indicating that it was a mere facade concealing the true facts.

The position did not approach that set out in *DHN Food Distributors Ltd v Tower Hamlets London Borough Council* ([1976] 1 WLR 852) and it had to be noted that Lord Keith had doubted the deciding force of that case and had readily distinguished it.

It was true that in *Alec Lobb (Garages) Ltd v Total Oil (Great Britain) Ltd* ([1985] 1 WLR 173, 178D) Lord Justice Dillon had remarked that the court had ample power to pierce the corporate veil: in that case he was referring to "a palpable device in an endeavour to evade the doctrine of restraint of trade" so that there, there had been a facade concealing the true facts.

But where companies were kept alive as separate legal entities for good commercial or historical reasons — for example, in order to retain the loyalty of employees or to avoid redundancy or other problems, his Lordship could see no reason why the veil should be pierced.

But even if the three companies were looked at as one, the tribunal's conclusion had been flawed. Once it was accepted that, in order to qualify as premises of a waterside manufacturer, premises had to have a wharfing facility, it was illegitimate to say that the work done could qualify if the manufacturing process, by its very nature, might well have to be some distance from the wharf.

Still further, when the tribunal had to accept that the mill or manufacturing premises were here not on the waterside, the flaw was apparent.

Counsel for the respondents had argued that the tribunal's conclusion was one of fact, and of course findings of fact had been necessary: but the application of those facts to the plain statutory words was at least be a question of mixed law and fact; and in any event once the findings of fact were analysed the tribunal's application of them to the ordinary meaning of the words "waterside manufacturer" was so illogical and unreasonable as to make them attackable under the principles laid down in *Edwards v Bairstow and Harrison* ([1956] AC 14) and *Brutus v Cozens* ([1973] AC 854).

The appeal by the board would therefore be allowed.

Solicitors: Hill Dickinson & Co; Stephenson Harwood.

صورة عن الاصل

Solar Cloud fancied to step up on promising Newbury display

By Mandarin (Michael Phillips)

Following that good run at Newbury 15 days ago, **Solar Cloud** looks a sound investment in the Stowe Handicap Chase at Towcester today.

Having his first race of the season at the Berkshire course, the 1986 Triumph Hurdle winner finished runner-up to yesterday's Kempton scorer, Landing Board, beaten less than a length.

Further support for the overall value of the form came at Cheltenham last Saturday when Townley Stone, who finished a short head behind Solar Cloud in third place at Newbury, again took third prize, this time in the Mackeson Gold Cup.

Of his three opponents, Tenesaint, who won at Cheltenham, Leicester and Hereford last season, looks best but he was pulled up on his seasonal debut at Uttoxeter only a week ago and I much prefer Solar Cloud in this instance.

Red Timber, Solar Cloud's stable companion, would have a chance in the Buckingham Handicap Hurdle if he could recapture his form of last spring when he won twice at Stratford. However, he has cut no ice in either of his races this season.

A better chocie looks to be **A Lad Insane**, who should find today's company less testing than he encountered recently at Sandown where he finished third to Deep Treasure and Abbreviation.

Twelve months ago, Toby Balding won the Turfcall Conditional Jockeys' Series Handicap Hurdle with Kamrise, who obliged at the unrewarding price of 5-2 on.

Polo Boy, his runner this time, will start at a more appealing price but has a distinct chance if running as well as he did at Wincanton last time out when third to Point Made.

Hot Company, my selection for the Wellingborough Novices' Hurdle, was made favourite to win first time out at Newbury but was beaten 10 lengths by Look Lively.

But for a bad mistake at the fifth flight, Hot Company would have finished considerably closer and he deserves another chance, especially as the erratic jumping of another runner contributed to that error, the only one he made.

Abbeybraney, my choice for the Olney Handicap Chase, showed Vaguely Artistic a clean pair of heels when he won at Huntingdon last month and should do so again in the light of the way that he has performed against Super Spark at Hereford since.

On the corresponding day at Taunton last year, Martin Pipe had a treble. Today, the successful Wellington trainer may well have to make do with winning the first division of the Necktie Novices' Hurdle with **Blue Rainbow**, who won easily at Market Rasen last Friday.

Celcius, Pipe's runner in the JCR News Handicap Hurdle, may find dual course winner Smartie Express too good.

High Estate doing well

High Estate, Henry Cecil's unbeaten Royal Lodge Stakes winner, is "sound and making good progress" after his operation to correct a split pastern.

Cecil said yesterday: "He's due to have an x-ray at the end of this month, and we expect the pins he's had put in to be taken out before Christmas.

"There is a bit of thickening, which is what you'd expect, but he's moving about in his box and quite happy."

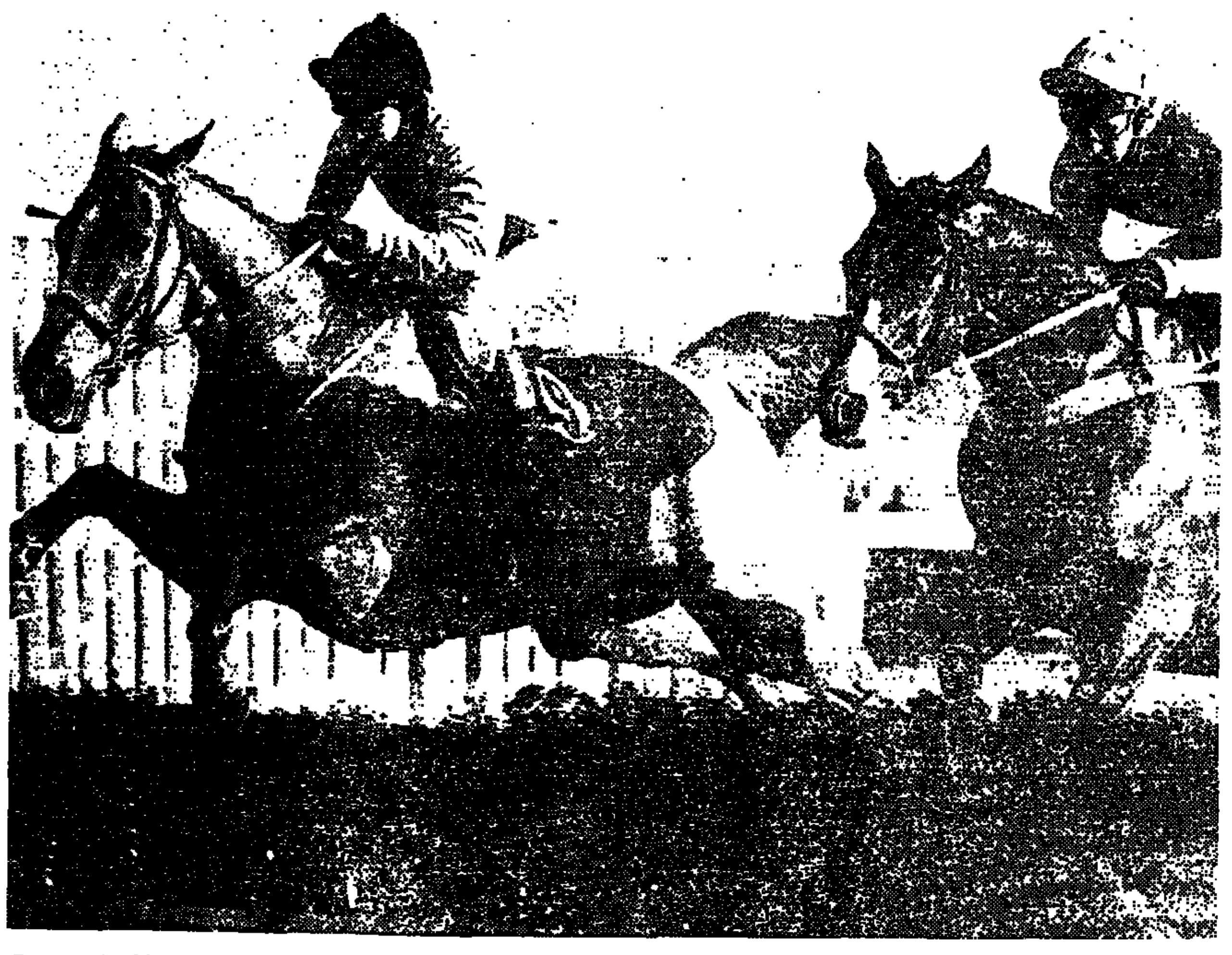
The champion trainer also had news of Steve Cauthen, injured in a fall at Goodwood and off the racing scene since August.

"I haven't seen Steve for a while – he missed the Breeders' Cup to avoid press harassment. But the last time I spoke to him on the phone he seemed well.

"His doctors say that he is 100 per cent, but still a bit stiff. He's planning a regular holiday soon, to get in some swimming, and he may go skiing later.

"He'll probably have a few rides in Hong Kong to get himself race fit, and I am expecting him back at Newmarket in March."

IAN STEWART



Penalty Double (right) is poised to challenge Royal Pavilion at the last in the Motorway Novices' Hurdle at Kempton yesterday

TOWCESTER

Selections

By Mandarin

1.00 Bold In Combat.
1.30 Hot Company.
2.00 Abbeybraney.
2.30 Polo Boy.
3.00 **SOLAR CLOUD** (nap).
3.30 A Lad Insane.

By Michael Seely

1.00 Bold In Combat. 1.30 **HOT COMPANY** (nap). 2.00 Father Paddy.

Going: good to firm

1.0 DAVENTRY NOVICES CHASE (£1,604: 3m 190yd) (12 runners)

1	236023	BOLD IN COMBAT 7 (BF,F,G) (J Browne Ltd) T Casey 5-11-10	Ger Lyons (4)	● 99
2	P00F6S/	BACKPACKER 749 (C Wall) G Enright 8-11-3	M Perrett	—
3	4	BORACEVA 15 (Duke of Atholl) G Balding 5-11-3	J Frost	92
5	F	DARTON RI 21 (Brig C Harvey) D Nicholson 5-11-3	R Dunwoody	—
6	2F44/FU-	DEER CREST 199 (S) (K Al-Said) J Edwards 8-11-3	T Morgan	—
7	F06-U54	FLYING-X-RAY 16 (Mrs J Fowler) R Manning 9-11-3	G Morgan (7)	98
9	060/U-BU	GENERAL BEE 8 (Mrs P Harris) P Harris 8-11-3	D Skyrme (7)	—
11	2350-SF	KIPP CHUGGY 10 (M Bradstock) M Bradstock 7-11-3	J White	—
14	63	MOUNTAICO 10 (C Weedon) C Weedon 8-11-3	A Webb	—
16	F3P6-US	PELION 8 (D,G,S) (Mrs A Garrett) J King 8-11-3	S Smith Eccles	94
19	8/0PP-	BARTON RISE 196 (Col E Smeeden) J Edwards 8-10-12	D Tegg	—
21	06PFR-4	MELISSA GOLD 10 (G Bebbington) G Bebbington 7-10-12	R Rowe	—

BETTING: 3-1 Boraceva, 7-2 Bold In Combat, 4-1 Kipp Chuggy, 6-1 Flying-X-Ray, Mountaico, 8-1 Pelion, 10-1 others.

1987: GLENSIDE JERRY 7-10-12 K Mooney (8-1) G Balding 8 ran

FORM DEER CREST's jumping has let him down on several occasions, including last season when he was a casualty on both starts. However, he showed promise over fences two seasons ago, notably when 8l 2nd of 15 to Butlers Pet at Devon (2m, good). DEER CREST likes to force the pace and will prove difficult to catch if putting in a clear round.

BOLD IN COMBAT was the winner of a novices chase at Worcester earlier in the season (2m, good). Latest effort was 6l 3rd of 9 to Redgrave Rose at Uttoxeter (3m 2f, good to soft). He is consistent but his overall form is moderate. BORACEVA, a winning point-to-pointer in Ireland, made a fair debut in this country when 19½l 4th of 8 to Remedy The Malady at Newbury (3m, good) and should improve on that effort.

MELISSA GOLD was a distant 4th of 9 to Rath Wonder at Wolverhampton last time (3m 1f, good to firm), where KIPP CHUGGY fell at the first on his chasing bow. KIPP CHUGGY was well-backed that day after showing promise over hurdles and could go well.

Selection: DEER CREST

1.30 WELLINGBOROUGH NOVICES HURDLE (3-Y-O: £911: 2m) (18 runners)

2		ARCTICFLOW 36F (N De Savary) N Thomson 10-10	—	—
4	50	BATTLEPLAN 6 (V) (H Blenkhorn) K Morgan 10-10	S Turner (4)	—
6	00	BLOXHAM 61 (C Wright) H O'Neill 10-10	R Dunwoody	—
10	14	CHASMARELLA 5 (G) (Mrs G Davison) A Davison 10-10	—	97
11	04	CONNATE 15 (Mrs M Gibbons) R Akehurst 10-10	Dale McKeown	98
12	540	EL-CASTILLO 43 (S Grove) R Brotherton 10-10	Mr G Hammer	81
14		ES-PORT 80F (R Lawton) J Edwards 10-10	T Morgan	—
15	00	FEARLESS FIGHTER 24 (W Wade) G Enright 10-10	M Perrett	—
16	0	GISSMO 86 (B Trotman) H O'Neill 10-10	G McCourt	—
20	2	HOT COMPANY 15 (BF) (I MacNicol) G Pritchard-Gordon 10-10	S Smith Eccles	● 99
23		MARDOOD 47F (J Price) J Price 10-10	—	—
29	02	SHASTON 18 (Kavanagh Roofing Ltd) W Turner 10-10	H Davies	98
30	P	SHELLY'S FOLLY 13 (P Beswick) Mrs G Jones 10-10	R Chapman	—
31	0	SHERNOAKE 13 (B) (Mrs M Price) Miss A King 10-10	A Webb	—
33	P	UNCLE BUCKY 37 (Mrs A Foster) J Baker 10-10	J Frost	—
36		B B S BIDFORD (Bidford Building Supplies) C Tristine 10-5	Peter Caldwell	—
39	45	JERSEY PEARL 12 (R Stebbing) Miss P O'Connor 10-5	—	96
43	P	PLOVER 27 (B) (Charles Saunders Ltd) R Holder 10-5	E Murphy	—

BETTING: 5-2 Hot Company, 3-1 Shaston, 6-1 Chasmarella, Jersey Pearl, 15-2 Connate, 8-1 Es-Port, 10-1 others.

1987: BEL CREATION 10-5 M Perrett (16-1) J Spearing 15 ran

FORM HOT COMPANY was made favourite for his hurdling debut at Newbury (2m 100yd, good), but could only finish 10l 2nd to Look Lively, with CONNATE (same terms) 10l further back in 4th. HOT COMPANY faces lesser opposition today and should open his account.

SHASTON was 5l 2nd of 12 to Native Knight at Plumpton (2m, firm) last time and looks to be steadily improving. CHASMARELLA, the winner of a Fontwell seller last month (2m 2f, good), ran well in novice company at Windsor last time (2m 30yd, good to firm), when 7¾l 4th of 22 to Oublier L'Ennui. JERSEY PEARL has shown ability on both starts over hurdles, but was beaten a long way when 5th of 11 to Nomadic Way at Sandown (2m, good to firm) last time. MARDOOD won a 1m 2f Chepstow handicap on the Flat in July but showed his best form with some give in the ground and ARCTICFLOW, a fair stayer on the Flat, may find one or two too speedy here.

Selection: HOT COMPANY

2.0 OLNEY HANDICAP CHASE (£1,685: 2m 50yd) (7 runners)

4	3P-21P2	ABBEYBRANEY 9 (D,F,S) (Mrs E Ellis) P Cundell 9-11-10	R Strange	91
9	211P25-	SILENT ECHO 227 (D,F,G,S) (A Blackmore) A Blackmore 13-11-1	R Dunwoody	93
10	65552D-	ARCHERS PRINCE 195 (CD,F,G) (R Shaw) C James 10-11-1	W Humphreys (4)	92
11	U0-023U	VAGUELY ARTISTIC 5 (B,D,BF,F,S) (G Hubbard) G Hubbard 6-11-0	R Supple (4)	92
12	40P-2P0	INDIAN 24 (B,D,S) (T Bayley) O Brennan 8-11-0	M Brennan	95
13	324315	MAITREDEE 21 (D,F,G,S) (Whitcombe Manor Racing Ltd) N Mitchell 9-10-13	Mr A Tory (7)	● 99
14	343243	FATHER PADDY 8 (P Morgan) J Webber 6-10-1	G Mernagh	98

BETTING: 11-4 Father Paddy, 3-1 Abbeybraney, 4-1 Vaguely Artistic, 6-1 Maitredee, Silent Echo, 10-1 Archers Prince, 14-1 Indian.

1987: SWIFT RETORT 7-9-10 C Llewellyn (16-1) T Forster 10 ran

FORM MAITREDEE was out of his depth when a distant last of 5 behind Desert Orchid at Wincanton (2m 5f, good) last time. Earlier, MAITREDEE was an easy 10l winner of a Fontwell handicap (2m 2f 110yd, good) from Schlemmer. He runs off a 2lb lower mark than when winning at Fontwell and looks well-handicapped.

ABBEYBRANEY is in good form at present. Last time, he was 2l 2nd of 5 to Super Spark at Hereford (2m, good). Earlier he ran out a 10l winner of a handicap at Huntingdon (2m 200yd, good to firm), with VAGUELY ARTISTIC (8lb better off) in 2nd. FATHER PADDY has yet to win over fences but has run consistently. He had a stiff task at the weights when a distant 3rd to Wolfhanger at Newbury (2m 160yd, good to firm) last time.

SILENT ECHO, a winner at Warwick (2m 4f, soft) and Southwell (2m 74yd, soft) last term, makes his seasonal reappearance but is a genuine old campaigner who has to be considered.

Selection: MAITREDEE

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Guide to our in-line racecard

1	113143	GOOD TIMES 13 (BF,F,G,S) (Mrs D Robinson) B Hall 12-0	B West (7)	88

Racecard number. Six-figure form (F – fell. P – pulled up. U – unseated rider. B – brought down. S – slipped up. R – refused. D – disqualified). Horse's name. Days since last outing; F if flat. (B – blinkers. V – visor. H – hood. E – Eyeshield. C – course winner. D – distance winner. CD – course and distance winner. BF – beaten favourite in latest race). Going on which horse has won (F – firm, good to firm, hard. G – good. S – soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating.

2.30 TURFCALL CONDITIONAL JOCKEYS SERIES NOVICES HANDICAP HURDLE (Round IV: £1,585: 2m) (10 runners)

4	5/034-3	VILLA PARK 20 (D,BF,S) (Lady Cooper) C Brooks 6-11-10	R Teague	88
8	PP00-2	PICK ROUNDSTONE 52 (BF) (P Langmead) J Gifford 5-11-6	T Platfield	84
10	36120P	ROYAL EFFIGY 6 (D,F,G) (T Stakes) R Weaver 5-11-4	W Hayes	95
12	382-P	FULL SPEED AHEAD 20 (Mrs M Smyly) R Smyly 5-11-2	R Boucher	98
15	6000	COMBO 12 (Straight Deal Racing Plc) D Nicholson 4-10-12	D Evans	96
16	0400-00	ASAAF 9 (D,F) (K Somerville) T Muggeridge 5-10-10	D Martin	—
19	03F55-0	BWANA KALI 40 (M Brower) J Bennett 8-10-9	S McKeever	● 99
28	40F0-43	POLO BOY 21 (G Balding) G Balding 8-10-4	S Foster	98
32	P0F56-0	RUSTICA SILK 21 (J King) J King 7-10-1	T Verey	—
34	R0/P6P-6	SOHO SUE 9 (A Butts) R Manning 5-10-1	G Morgan	—

BETTING: 5-2 Polo Boy, 3-1 Villa Park, 11-2 Pick Roundstone, 6-1 Bwana Kali, Royal Effigy, 10-1 others.

1987: KAMRISE 5-11-0 A Charlton (2-5 fav) G Balding 17 ran

FORM VILLA PARK made a pleasing seasonal debut when finishing a 13l 3rd to Fiddlers Three at Devon and Exeter (2m 1f, good to soft). The first two home have won since. As he looked in need of the race, should improve on that effort.

PICK ROUNDSTONE was well fancied when finishing a 25l 2nd to Santella Pal at Fontwell (2m 2f, good to firm). Looks harshly treated on that effort.

ROYAL EFFIGY form has detiorated of late but would have definite claims if reproducing his 4l defeat of I'll Do The Jokes at Plumpton (2m, good) where the fast finishing POLO BOY (3lb better off) was 7l behind in 4th.

POLO BOY, due to go up 6lb in the handicap from next Friday, ran a useful race to finish 1l 3rd to Point Made at Wincanton (2m, good) last time out where RUSTICA SILK (3lb better off) was behind in 9th.

Selection: POLO BOY (nap)

3.0 STOWE HANDICAP CHASE (£2,120: 2m 5f 110yd) (4 runners)

3	41316-P	TENESAINT 7 (G,S) (C Saunders) C Saunders 7-11-10	Mrs J Saunders	● 99
5	12451-2	SOLAR CLOUD 15 (C,BF,F,G,S) (B Brooks) D Nicholson 6-10-12	R Dunwoody	96
7	2FPP45	PRINCE MOON 14 (F,S) (Duke of Atholl) G Balding 8-10-9	J Frost	—
12	30FP-40	WINGETTS 16 (F,G,S) (T Duke) Miss L Bower 12-10-0	R Rowell	94

Long handicap: Wingetts 9-12.

BETTING: 1-6 Solar Cloud, 5-1 Tenesaint, 12-1 Wingetts, 25-1 Prince Moon.

1987: THE WEST AWAKE 6-11-3 S Sherwood (4-9 fav) O Sherwood 16 ran

FORM TENESAINT, pulled up at Uttoxeter (3m 2f, good to soft) on his seasonal debut, is better judged on his three victories last season, most notably a 4l beating of Golden Redeemer at Leicester (2m 4f, good to soft).

SOLAR CLOUD, a fair hurdler during the 1985/6 season, made a very pleasing seasonal debut when a beaten ¾l 2nd to Landing Board, a winner yesterday, over the larger obstacles at Newbury (2m 4f, good). He appears well-weighted on that effort.

PRINCE MOON's form has detiorated since finishing a ½l 2nd to Yangste-Kiang at Devon and Exeter (2m 1f, good to firm) earlier in the season. Showed his liking for a fast surface last season though when beating Townley Stone (gave 30lb) by 1l at Warwick (2m 4f, firm). WINGETTS finished a poor 7th to Davy's Weir at Fontwell (2m 2f 110yd) last time out and has not won for four seasons.

Selection: SOLAR CLOUD

3.30 BUCKINGHAM HANDICAP HURDLE (£1,875: 2m) (10 runners)

4	31333-P	ARCTIC CAVALIER 21 (S) (Segray Properties Ltd) Mrs J Pitman 6-11-10	M Pitman	97
6	0162-03	A LAD INSANE 12 (F) (Miss S Wills) K Bailey 7-11-7	Mr A Tory (7)	95
9	2000-02	TAFFY JONES 26 (D,F,S) (M McCormack) M McCormack 8-11-2	C Cox	● 99
10	3144-60	RIVER BED 7 (D,G) (R Padgham) J Edwards 4-11-2	T Morgan	98
11	1/000-02	INTREPID LAD 19 (D,G) (B Walsh) M McCourt 6-11-1	G McCourt	97
12	3151-00	RED TIMBER 12 (D,F) (M West) D Nicholson 4-11-1	R Dunwoody	96
14	04F0-04	RIX WOODCOCK 9 (D,F,S) (S Cooper) G Kindersley 7-10-13	B De Haan	95
17	4-10P00	GOLDEN WOOD 24 (B,F) (F Carey) Miss L Bower 5-10-10	R Rowell	97
18	11P0SP/	GRUNDY LANE 15F (D,F,S) (P Barrett) B Morgan 6-10-9	C Prince (7)	—
20	F13-20U	CELTIC CRACKLE 34 (CD,F) (Mrs E Ellis) P Cundell 8-10-1	I Lawrence (7)	—

BETTING: 9-4 Intrepid Lad, 7-2 Taffy Jones, 4-1 Rix Woodcock, 6-1 Red Timber, 8-1 River Bed, 10-1 A Lad Insane, 12-1 others.

1987: MAC'S GOLD 5-10-0 Miss G Armytage (12-1) R Armytage 19 ran

FORM A LAD INSANE was by no means disgraced to finish a 9l 3rd to Deep Treasure at Sandown (2m, good to firm) last time out. TAFFY JONES, who goes well on a fast surface, ran on strongly to finish ¾l 2nd to Tamatour in a competitive Stratford handicap (2m, good) last time out where RED TIMBER finished unplaced.

INTREPID BOY showed improved form to finish a 5l 2nd to My Derya at Worcester (2m, good to firm) last time out, although he takes a step up in class today. RIX WOODCOCK could make no impression from the second last when 11½l 4th to Romful Prince at Devon (2m 1f, good) last time out. GRUNDY LANE had some fair form when trained by Martin Pipe in 1986 and had a recent outing on the Flat when a short head 2nd in a Edinburgh (1m) seller.

Selection: TAFFY JONES

Course specialists

TRAINERS

	Winners	Runners	Per cent
G Kindersley	3	13	23.1
P Cundell	3	16	18.8
J King	5	30	16.7
O Brennan	3	19	15.8
J Gifford	12	81	14.8
T Casey	9	65	13.8

JOCKEYS

	Winners	Rides	Per cent
J White	8	44	18.2
R Chapman	3	17	17.6
E Murphy	5	29	17.2
W Humphreys	4	27	14.8
B De Haan	6	41	14.6
S Smith Eccles	5	40	12.5

TAUNTON

Selections

By Mandarin

1.15 Blue Rainbow.
1.45 Wild Geese.
2.15 Milton Bryan.
2.45 Smartie Express.
3.15 Kashill.
3.45 Owen.

The Times Private Handicapper's top rating: 3.15 **MORE ONE WAY.**

Going: firm (good on bends)

1.15 NECKTIE NOVICES HURDLE (Div I: £784: 2m 1f) (10 runners)

2	040-F21	BLUE RAINBOW 6 (G) (A Lomas) M Pipe 5-11-3	P Scudamore	● 99
3	F	ANTI ROD 9 (T McGovern) T McGovern 8-10-12	P Corrigan	—
4	00P-	BARRY DOCKS 227 (Miss G Jonas) L Cottrell 4-10-12	R Millman	—
5	04-4603	CANTORIAL 9 (Mrs C Hayton) C Popham 7-10-12	B Powell	98
6	440-0	HOLT PLACE 26 (E Smith) N Smith 5-10-12	M Muggeridge (7)	—
7	0003-54	MOORSTOWN RAMBLER 9 (P Bancroft) M Oliver 5-10-12	J Railton (7)	94
10	0506-P5	RARE BID 9 (Mrs S Maltby) R Hodges 5-10-12	S Earle	—
11	8	WHEELIES NEWMEMBER 12 (Wheelies (Swindon) Ltd) L Corbett 5-10-12	A Charlton (4)	—
12	0-0	BROWN LEA 16 (Mrs A Lawe) Mrs S Armytage 5-10-7	M Bosley	—
14	F000	DOURAINE'S LIGHT 21 (R Taylor) W G Turner 7-10-7	G Charles-Jones	—

BETTING: 4-6 Blue Rainbow, 7-2 Cantorial, 5-1 Moorstown Rambler, 12-1 Anti Rod, 14-1 Holt Place, Rare Bid 16-1 others

1987: DROMIN ACADEMY 6-10-12 T Morgan (8-13 fav) J Edwards 12 ran

1.45 JCR NEWS CHALLENGE TROPHY NOVICES CHASE (£1,840: 2m 150yd) (13 runners)

2	4008/0-0	SLENDERS CHOICE 9 (F) (M O'Connor) J King 6-11-7	S McNeill	—
3	531/F	GOLDEN GLITTER 6 (F) (G Jennings) M Pipe 8-11-7	P Scudamore	—
4	43-8052	GREY TORNADO 9 (D Short) T Keenor 7-11-7	M Richards	● 99
6	6/520-00	LUCKY FEN 21 (F) (P Purdy) B Forsey 8-11-7	N Coleman	89
7	F	MASTER MARTIN 80 (S Pitts) W Williams 10-11-7	B Wright	—
8	P	PHYRIAFAIR 14 (B Bracher) R Lee 7-11-7	P Dever	—
9	83-280P	RONOCCO 21 (F) (G Stickland) G Stickland 8-11-7	Mr S Stickland	82
10	PF36/P-F	SKYLARK WONDER 9 (A Hunt) C Popham 6-11-7	B Powell	—
14	P-U8P28	WILD GEESE 21 (S) (B Paul) P Hobbs 10-11-7	Peter Hobbs	98
15	2-41406	DIME AND A DOLLAR 27 (F,G,S) (B Geser) Miss S Bather 5-11-5	R Goldstein	82
17	083/3	MOURADABIA 5 (R Perkins) S Christian 5-11-5	J Osborne	94
18	3-26335	CRIMSON LADY 54 (BF) (J Staddon) P Rodford 7-11-2	P McLoughlin (7)	—
19	02F-4FU	FLYING CHERUB 14 (F,S) (Mrs J Retter) Mrs J Retter 7-11-2	M Muggeridge (7)	—

BETTING: 11-4 Mouradabia, 7-2 Wild Geese, 5-1 Grey Tornado, 6-1 Skylark Wonder, 8-1 Golden Glitter, 12-1 Slender's Choice, Lucky Fen, 14-1 Crimson Lady, 16-1 others.

1987: CATS EYES 7-11-7 P Scudamore (4-6 fav) M Pipe 10 ran

Course specialists

TRAINERS

	Winners	Runners	Per cent
[illegible]	3	10	30.0
[illegible]	3	13	23.1
[illegible]	33	146	22.6
[illegible]	3	18	16.7
[illegible]	13	110	11.8
[illegible]	5	[illegible]	11.5

JOCKEYS

	Winners	Rides	Per cent
P Scudamore	13	49	26.5
N Coleman	10	54	18.5
A Jones	3	17	17.6
M Richards	3	21	14.3
B Powell	15	132	11.4
S Earle	5	49	10.2

2.15 HEADSCARF JUVENILE NOVICES SELLING HURDLE (3-Y-O: £588: 2m 1f) (12 runners)

1	561	USURPER 28 (B,CD,F) (M Pipe) M Pipe 11-0	P Scudamore	91
5	3P40	FLY CONCORDE 18F (Abec Transmission Products) R Juckes 10-9	J Osborne	94
7		KING'S FALCON 80F (J Sly) W Kemp 10-9	S McKeever (7)	—
9	0	MILE END 80 (C Wildman) C Wildman 10-9	R Vaughan (7)	—
10	452	MILTON BRYAN 30 (J Ffitch-Heyes) J Ffitch-Heyes 10-9	R Goldstein	● 99
11	35563	STOCKADE 28 (A Raison) K Bishop 10-9	S Earle	90
12	6P	THATS RIGHT JOAN 89 (B Scriven) B Scriven 10-9	Mr S Burrough (7)	—
13		TOM STIRLING (B) (A Manning) J Jenkins 10-9	S Sherwood	—
17	PP	FIVE STAR AFFAIR 17F (B) (Miss J Thorne) Miss J Thorne 10-4	N Dawe	—
19	250F4	PEACONPALA 14 (R Ashford) R Morris 10-4	T Wall	94
20	P	THE MILTON LADY 9 (T Connor) G Thorner 10-4	J Donahoe (7)	—
21	P0	TRACIES DELIGHT 14 (Mrs S Whitehead) R Hodges 10-4	W Irvine (4)	—

BETTING: 6-4 Usurper, 9-4 Milton Bryan, 5-1 Peaconpala, 7-1 Stockade, 8-1 Tom Stirling, 12-1 Mile End, 14-1 others.

1987: LEADING ROLE 10-8 P Scudamore (11-8 fav) M Pipe 12 ran

2.45 JCR NEWS HANDICAP HURDLE (£2,438: 2m 1f) (10 runners)

4	035112-	SMARTIE EXPRESS 167 (CD,F) (S Norman) R Hodges 6-11-10	S Earle	97
5	212204	MIDNIGHT STRIKE 12 (D,F,S) (R Payne) J Baker 4-11-4	M Williams	98
6	116116	CELCIUS 21 (B,D,F) (M Pipe) M Pipe 4-11-4	P Scudamore	89
9	P06-225	PRINCE BOLD 20 (B) (J & J Sitting Services) M Oliver 5-11-0	J Railton (7)	92
10	431-040	GIFTED NEPHEW 7 (D,G) (Whitcombe Manor Racing Stables Ltd) N Mitchell 4-10-8	N Coleman	● 99
11	105140-	WHAT'S A GUINEA 217 (CD,G,S) (Gordon Davis) S Davis 4-10-5	Peter Hobbs	95
12	0P/0130-	GALLOIS BOSQUET 323 (S) (T Bartlett) C Popham 7-10-2	B Powell	94
13	6P104-0	RAGTIME SOLO 21 (B,S) (P Harris) R Hodges 4-10-0	W Irvine (4)	90
14	3260-0P	DIAPHANTINE 98 (CD,F) (F Gorman) F Gorman 6-10-0	P Johnson (7)	84
16	4P5-322	VALVERDE 13 (C Pesser) W G Turner 4-10-0	G Charles-Jones	78

Long handicap: Ragtime Solo 9-12, Diaphantine 9-10, Valverde 9-2.

BETTING: 3-1 Celcius, 4-1 Prince Bold, 5-1 Midnight Strike, 6-1 Smartie Express, 8-1 Gallois Bosquet, 10-1 Gifted Nephew, 14-1 Ragtime Solo, 16-1 others.

1987: NASKRACKER 4-10-9 P Scudamore (9-1) M Pipe 11 ran

3.15 JOHNSONS NEWS OF TAUNTON CHALLENGE TROPHY (Handicap chase: £2,325: 3m) (7 runners)

5	F/P-0F64	FINAL CLEAR 14 (C,D,F,S) (J Old) J Old 10-11-10	S McNeill	88
6	33FFU-5	THORNTON 70 (G,S) (E Tanner) J Baker 9-11-7	M Williams	92
8	045PF-P	BRAON VEAGA 8 (B,S) (T McGovern) T McGovern 10-11-0	P Corrigan	—
11	54R86-1	KASHILL 35 (D,F,G,S) (Mrs J Retter) Mrs J Retter 10-10-13	A Jones	90
12	2-00	WICKAPIN 28 (G Taylor) Mrs A Knight 8-10-6	George Knight	84
13	5414PF	DUNARUNNA 10 (F) (P Purdy) B Forsey 7-10-6	Peter Hobbs	94
14	P6F-434	MORE ONE WAY 7 (G,S) (G Hussey) N Mitchell 7-10-5	N Coleman	● 99

BETTING: 7-4 Kashill, 7-2 More One Way, 5-1 Thornton, 6-1 Final Clear, 8-1 Dunarunna, 16-1 Wackapin, 33-1 Braon Veaga.

1987: ATATAHO 11-11-13 J Frost (6-1) J Roberts 7 ran

3.45 NECKTIE NOVICES HURDLE (Div II: £784: 2m 1f) (8 runners)

3	0-0	CZERMINO 34 (Mrs J Peutherer) J Edwards 5-10-12	Mr P Fenton	—
4	0P0000-	DEEP SURPRISE 177 (Mrs M Walters) C Tristine 5-10-12	J Short	—
6	60/0	MUNDY STAR 9 (W Fry) R Hodges 6-10-12	S Earle	—
7	0-43	OWEN 9 (D Francis) B Smart 4-10-12	B Powell	● 99
9	003	SAN FRANCISCO JOE 13 (K Somerville) T Muggeridge 4-10-12	M Muggeridge (7)	89
10	21-5	THE FLY BOYS 9 (F) (B Forsey) B Forsey 6-10-12	N Coleman	—
13	00-3400	WATERSMEET DOWN 7 (R Wright) P Hobbs 5-10-12	Peter Hobbs	82
14	0000	BIT OF A CHANCE 227 (R Yates) R Lee 4-10-7	B Dowling	—

BETTING: 11-8 Owen, 4-1 Watersmeet Down, 5-1 The Fly Boys, 8-1 Bit Of A Chance, 10-1 Czermino, 12-1 San Francisco Joe, 16-1 others.

1987: OUT OF RANGE 4-10-7 C Brown (Evens fav) D Elsworth 12 ran

Celtic Shot poised for Leicester return on Monday

By Christopher Goulding

Charlie Brooks continued his excellent run of success at Kempton Park yesterday when he saddled a double with Penalty Double and Admirals All, taking his seasonal tally to 15.

Brooks had encouraging news of Celtic Shot, the winner of last season's Champion Hurdle. "If the ground is good he will run at Leicester on Monday in the Thorpe Satchville Hurdle," Brooks said. "He is now fit enough to do himself justice.

"If the ground is too firm, I also have him entered for the Bula Hurdle at Cheltenham and the Mecca Hurdle at Sandown, which he won last year."

Penalty Double, having his first race over hurdles, put up an impressive display when getting the better of the Queen Mother's Royal Pavilion in the Motorway Novices' Hurdle. "This is a very nice horse and he reminds me very much of Half Free," Brooks said.

Admirals All, who completed the double for Brooks and Peter Scudamore in the Fairview Homes Handicap Hurdle, provided a popular victory for Dorothy Price, Ryan Price's widow.

Declan Murphy was called before the stewards over his use of the whip on Matbar, who finished third behind Admirals All. The matter has been referred to Portman Square, Murphy's second referral over his use of the whip.

After Alone Success had beaten solitary rival Bruni Bay by eight lengths in the BMW Series Chase, Nicky Henderson said: "That's it for the week. The ground is too firm for my horses and we will not have any more runners until there is some rain."

In Desert Orchid's absence, Panto Prince, tackling three miles for the first time, beat Sun Rising by eight lengths in the Boxing Day Trial Chase.

"We will bring him back to two miles as the Queen Mother Champion Chase is again his long-term objective," Chris Popham said.

● The Rank Organisation confirmed yesterday that it will continue to support Kempton's Boxing Day programme for the next three years, sponsoring both the King George VI Rank Chase and the Top Rank Christmas Hurdle.

Desert Orchid waits for Sandown race

Desert Orchid was withdrawn from the Boxing Day Trial Chase at Kempton yesterday because of the firm going (Christopher Goulding writes).

David Elsworth, who was fined the statutory £70 for the late withdrawal, said: "I felt it was too much of a risk as parts of the course are very firm.

"If I had run him and something had happened I wouldn't have been able to forgive myself. Provided the ground is good, he will go to Sandown for the Tingle Creek Chase on December 3."

The large crowd, many of whom had only come to see Desert Orchid, were rewarded when the popular grey was paraded in front of the stands after the fifth race.

Galmoy's connections line up festival double

From Our Irish Racing Correspondent, Dublin

Owner Deborah Threadwell and trainer John Mulhern, who shared in the only Irish success at the last two Cheltenham festivals, will attempt to double that score next March.

Not only will Galmoy be chasing a treble in the Waterford Crystal Stayers' Hurdle but Montefiore will line up for the *Daily Express* Triumph Hurdle.

Mulhern bought Montefiore out of the Michael Grassick stable with that objective and this smart Flat handicapper duly obliged at first time of asking over jumps when winning the Curragha Maiden Hurdle at Fairyhouse yesterday.

Montefiore's stable companion, Tonycharlie, was backed down to odds-on in the Mulhuddart Novices' Chase and looked a winner as he led into the straight. However, the lack of an outing since April took its toll and he faded from the last to finish third behind Ballintry Boy.

There are only two English entries for Sunday's Irish-American meeting at Leopardstown when the prize money totals Ir£220,000. Peter Scudamore will ride Cuddy Dale in the Smurfit America Handicap Chase while Rowlandsons Gems takes on Kiichi in the Smurfit Containerboard Juvenile Hurdle.

System's smooth start

The first five-day entry, for the meetings at Leicester and Windsor on Monday, was completed at midday yesterday (George Rae writes).

"It went very smoothly," said Paul Greeves, the Jockey Club's director of operations. "The staff at Weatherbys and the trainers coped well."

A total of 267 five-day entries were made for the two meetings, compared with 278 at the corresponding four-day stage last year.

"That is an encouraging start because we had been hearing estimates of an increase of between 20 and 50 per cent," Greaves said. "For the system to work successfully the five-day entries should not be significantly more than the four-days, but, of course, how you define significantly is open to interpretation."

All-weather decision delayed for a month

By Graham Rock

The decision to choose which racecourses will receive a £1 million interest-free loan from the Levy Board to stage all-weather racing has been postponed until next month.

Lingfield Park, Nottingham and Doncaster yesterday made presentations of proposals for the construction of all-weather facilities but the Levy Board, with the support of the Jockey Club, decided that further technical and financial inquiries needed to be made of all three applicants.

The stewards of the Jockey Club confer on December 5 and the Levy Board meets on December 20. If a decision is not made at that time, there is a possibility all-weather racing may be delayed beyond January 1990.

Ron Muddle, who will take over the lease on Nottingham if that course is approved, was the least confident yesterday. "I don't fancy our chances. I thought we were at a total disadvantage," he said.

He told the meeting that Nottingham would stage racing on the Flat, over jumps and on an all-weather track, on a course to any designated configuration, "and, if necessary, we offered to go along without their cash." He is said to be prepared to invest £4 million in the racecourse.

Don Cox of Doncaster offered two schemes, one of which would bring an end to National Hunt racing at Town Moor. "If we staged races on an artificial surface it would have to be inside the present steeplechase course, which is a long way from the grandstand, so we offered an alternative proposal, which would be the subject of negotiations with the Jockey Club."

Cox added that, in common with both the other proposals, Doncaster would offer enclosed viewing facilities to racegoers. If his course were successful he envisaged an average attendance of only 600 in the early stages, mainly local patrons, paying between £3 and £4 to enter.

"It would take five years to build up the appeal of this new attraction. It would have to compete against National Hunt racing," he said, adding that, in his view, there were technical difficulties in staging flat and hurdle races on the same afternoon.

Fred Parke, whose company bought Lingfield from Ron Muddle, was pleased with his presentation. He outlined plans, including building two new floors on to the present grandstand, and incorporating a betting parlour at ground level.

Lingfield believes it can be ready to stage all-weather racing on November 1 next year if given the go-ahead soon.

Tristram Ricketts, the chief executive of the Levy Board, said that races on an artificial surface would take place between the beginning of January and mid-March, with one meeting per day. It is envisaged that the northern and southern courses would race alternate full weeks, from Thursday to Wednesday, through the designated period.

Kempton results

Going: firm (chase course: good to firm (hurdles)

1.0 (2m 4f ch) 1, **LANDING BOARD** (D Skyrme, 5-6 fav); 2, **Tullomagrange** (I Lawrence, 50-1); 3, **Latin American** (A Rolls, 5-1). ALSO RAN: 7-4 Kelly's Boy (4th). 4 ran. 5l, 2½l, 6l. P Harris at Berkhamsted. Tote: £2.00. DF: £50.80. CSF: £13.46

1.30 (2m hdle) 1, **PENALTY DOUBLE** (P Scudamore, 4-1, **Michael Seely's nap**); 2, **Royal Pavilion** (K Mooney, 1-3 fav); 3, **Bronze Final** (R Rowe, 10-1). ALSO RAN: 33 Louder Than Words (4th), Calamity Joe (pu), 50 Gee Up (5th). 6 ran. 1½l, 12l, 8l, 1l. C Brooks at Lambourn. Tote: £3.70; £1.60, £1.10. DF: £2.20. CSF: £5.56.

2.0 (3m ch) 1, **ALONE SUCCESS** (J White, 1-8 fav); 2, **Bruni Baby** (R Rowe (13-2). 2 ran. 8l. N Henderson at Lambourn. Tote: £1.10.

2.30 (3m ch) 1, **PANTO PRINCE** (B Powell, Evens); 2, **Sun Rising** (K Mooney, 5-6 fav). 2 ran. NR: Desert Orchid. 8l. C Popham at Taunton. Tote: £1.70.

3.0 (2m 4f hdle) 1, **ADMIRALS ALL** (P Scudamore, 3-1); 2, **Camden Belle** (Mr C Burnett-Wells, 9-2); 3, **Matbar** (D Murphy, 9-2). ALSO RAN: 6-4 fav Final Alma (4th), 10 Rhode Island Red (5th), 25 Rufena (6th). 6 ran. 3l, 4l, 2½l, dist, dist. C Brooks at Lambourn. Tote: £2.90; £1.80, £2.70. DF: £8.70. CSF: £15.54.

3.30 (2m hdle) 1, **BRAVO STAR** (T Pinfield, 6-1); 2, **Bradbury Star** (S McKeever, 50-1); 3, **Fast Dancing** (M Bosley, 50-1). ALSO RAN: 11-10 fav Go Forum (f), 9-2 Charossa (f), Lypheonc, 11-2 Take No Notice (5th), 14 Strong Language (6th), 50 Blue Ensign, Michael The Great, Koo-Ming (4th), Smart Copper (pu). 12 ran. 20l, 12l, 2l, 2½l, 2l. P Mitchell at Epsom. Tote: £6.60; £1.30, £14.60, £10.50. DF: £119.30. CSF: £214.92.

Jackpot: £1,742.50

Placepot: £197.80

Treble at 89-1

Michael Seely's three selections all won yesterday to complete an 89-1 treble, including a 4-1 nap, Penalty Double. Mandarin napped the 11-8 on winner Hollywood Man, which was also top rated by *The Times* Private Handicapper.

Worcester

Going: good to firm

1.15 (2m 4f hdle) 1, **JUST TOO BRAVE** (G McCourt, 8-1); 2, **Battle Run** (R Dunwoody, 2-1 jt-fav); 3, **Bencreigh** (H Davies, 100-1). ALSO RAN: 2 jt-fav Vintage Lad (5th), 9-2 Vision Of Wonder, 12 River Galaxy (6th), 33 Hygena Legend, 40 Mixed Blessing (4th), 66 Golden Companion (pu), 100 Indian Sunrise (pu). 10 ran. 3l, 4l, 20l, 2l, 20l. M McCourt at Wantage. Tote: £18.80; £3.00, £1.10, £8.40. DF: £13.00. CSF: £22.17.

1.45 (2m ch) 1, **PANTECHNICON** (W Irvine, 5-4 fav); 2, **Broad Beam** (M Lynch, 7-2); 3, **Chelsea Island** (Mr M Wallings, 11-1). ALSO RAN: 3 New Halen (4th), 16 Orp Baltic (pu), 40 Scale Model (5th). 50 Master Kilo (pu). 7 ran. 12l, 15l, 10l, 15l. A Barrow at Bridgwater. Tote: £2.00; £1.10, £2.20. DF: £4.20. CSF: £5.62.

2.15 (2m 2f hdle) 1, **SHEER NECTAR** (A Charlton, 7-2 jt-fav); 2, **Hope Diamond** (S Smith Eccles, 6-1); 3, **Hamper** (Peter Hobbs, 8-1). ALSO RAN: 7-2 jt-fav Emrys, 5 Romful Prince (4th), 7 Tagio (5th), 16 Robin Goodfellow (6th), 33 Goodwyns Lad, Humberside Lady, Aniece. 10 ran. 2½l, ½l, 2½l, 2½l, ½l. G Balding at Weyhill. Tote: £6.30; £2.30, £1.80, £2.20. DF: £16.60. CSF: £22.31. Tricast: £137.79.

2.45 (3m ch) 1, **CO MEMBER** (H Davies, 10-11 jt-fav); 2, **Loriot** (W Humphreys, 25-1); 3, **The Buckwheat** (J Bryan, 10-11 jt-fav). 3 ran. 12l, dist. T Forster at Wantage. Tote: £1.80. DF: £3.10. CSF: £7.40.

3.15 (2m 4l ch) 1, **VICARS LANDING** (C Cox, 5-4 fav); 2, **Malleho** (J Frost, 4-1); 3, **Alaska Run** (R Dunwoody, 4-1). ALSO RAN: 10 Knockumshin (6th), The Leggett (4th), 16 Ramsdell (bd), 20 En Gounesi Theon (f), 25 Rymer Cann (5th). 50 Toytown (pu), Browne's Return (pu). 10 ran. 7l, 20l, 1l, dist, 4l. O Sherwood at Upper Lambourn. Tote: £2.50; £1.30, £1.20, £1.70. DF: £3.70. CSF: £6.89.

3.45 (2m 4f hdle) 1, **HOLLYWOOD MAN** (Peter Hobbs, 8-11 fav; **Mandarin's nap and Private Handicapper's top rating**); 2, **Perfect Stranger** (S Earle, 8-1); 3, **Assumtion** (B Wright, 9-4). ALSO RAN: 10 Glebe Spinney (4th), 100 Five Quarters (6th), Fortina's Fox Fire (pu), Lady Albron, Time After Time (5th). 8 ran. 4l, 3l, 15l, 20l, 12l. J Gifford at Findon. Tote: £1.50; £1.10, £1.20, £1.10. DF: £3.60. CSF: £6.75.

Placepot: £8.30.

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CRICKET

Wright raises hope of famous victory for a stricken team

From Javed Akhtar, Bangalore

A depleted New Zealand side battled so valiantly in the first Test here yesterday that they ended the fourth day in a position to pull off a remarkable victory.

Set to score 337 to win New Zealand are 73 without loss and have a minimum of 87 overs to get the remaining 264 runs, although the odds must still be against them. The pitch is giving every encouragement to the Indian spinners and it seems unlikely that the touring team will be able to bat eleven men because their party has been ravaged by a viral infection.

After a tottering Richard Hadlee had saved the follow on, by one wicket, New Zealand had to put five substitutes in the field when India began their second innings, including Jeremy Coney, a former captain, who is in India as a radio commentator, and a TV producer, Ken Nicholson.

Hadlee, one of the worst affected by illness, had been unable to resume his innings at the start of the day when New Zealand needed 40 runs from four wickets to avoid being asked to bat again.

Although Bracewell was quickly caught at the wicket, off Ayub, Ian Smith and Chatfield took the score to 183 before Chatfield and Kuggeleijn went lbw to successive deliveries from Kapil Dev with New Zealand still 201 behind.

So Hadlee had to go in to save not only a hat-trick but also the follow-on, a goal he achieved by square-driving Kapil Dev to the boundary. Hadlee, who could hardly walk, kept sitting down on the pitch to rest and seemed too weak to be able to stun the ball from Kapil Dev which finally bowled him.

Hadlee, Jones, Rutherford, Franklin and Kuggeleijn were all off the field when India batted a second time and some of the other fieldsmen were far from 100 per cent fit.

Srikkanth and Arun Lal put on 64 for the first wicket before Arun offered a simple return catch to Gray. Srikkanth, who hit a six and five fours off 73 balls was unbeaten with 58 when Vengsarkar declared at 141 for one, half an hour before tea.

The New Zealand captain, John Wright, and his partner Franklin then kept the spinners at bay for nearly two hours on what the touring team's manager, Ken Deas, described as the "worst Test wicket we have faced."

Wright adopted a more attacking approach than in his first innings. Although still watchful, he spared no loose ball and has so far hit a six and six fours in his 49, made from 110 balls in 116 minutes.

He has had one escape, Ayub having him put down at slip, while Franklin was dropped by wicketkeeper More in Hirwani's first over. But generally the slow bowlers showed a surprising lack of penetration.

INDIA: First Innings 384 for 9 dec (N S Siddhu 116, D B Vengsarkar 75, R J Shastri 54; R J Hadlee 5 for 65)

Second Innings

K Srikkanth not out 58
Arun Lal c and b Gray 33
N S Siddhu not out 43
Extras (b 5, lb 2) 7
Total (1 wkt dec) 141

*D B Vengsarkar, M Azharuddin, R J Shastri, W V Raman, Kapil Dev, †K S More, A Ayub and N Hirwani did not bat.

FALL OF WICKET: 1-64.

BOWLING: Chatfield 14-0-61-0; Bracewell 8-0-34-0; Gray 6-0-39-1.

NEW ZEALAND: First Innings

T J Franklin c Azharuddin b Ayub 28
*J G Wright c Arun Lal b Ayub 22
A H Jones c Srikkanth b Ayub 45
M J Greatbatch c Srikkanth b Raman 14
K R Rutherford c Arun Lal b Hirwani 14
E J Gray lbw b Hirwani 1
R J Hadlee b Kapil Dev 5
J G Bracewell c More b Ayub 3
†I D S Smith lbw b Kapil Dev 30
E J Chatfield not out 4
C M Kuggeleijn lbw b Kapil Dev 0
Extras (b 6, lb 8, nb 9) 23
Total 189

FALL OF WICKETS: 1-58, 2-62, 3-118, 4-128, 5-135, 6-140, 7-149, 8-183, 9-183.

BOWLING: Kapil Dev 9.3-4-24-3; Ayub 48-21-51-4; Hirwani 31-12-62-2; Shastri 14-8-11-0; Raman 17-8-26-1; Srikkanth 3-2-1-0.

Second Innings

J G Wright not out 49
T J Franklin not out 16
Extras (b 6, nb 2) 8
Total (no wkt) 73

BOWLING: Kapil Dev 4-0-16-0; Ayub 14-6-20-0; Hirwani 8.3-4-5-0; Shastri 7-1-21-0; Raman 2-0-5-0.

Three more to join exclusive club

Viv Richards, the West Indies captain, plays his hundredth Test match in Brisbane tomorrow (Marcus Williams writes): Gavaskar (125 Tests), Cowdrey (114), Lloyd (110), Boycott (108) and Gower (100) are already in this exclusive club, and two more international captains are likely to join them in the next five weeks: Dilip Vengsarkar in the second Test between India and New Zealand, starting tomorrow week, and Allan Border, when Australia meet West Indies in the third Test, starting on Christmas Eve.

I V A Richards

Opponents	M	I	NO	Runs	HS	100	50	Avge
England	28	37	3	2352	291	8	9	69.17
Australia	24	37	1	1646	208	4	8	45.72
New Zealand	7	10	1	387	105	1	2	43.00
India	24	36	3	1792	192*	7	7	54.30
Pakistan	16	27	1	1091	123	2	7	41.96
TOTAL	99	147	9	7268	291	22	33	52.66

A R Border

Opponents	M	I	NO	Runs	HS	100	50	Avge
England	30	57	14	2392	196	7	11	55.62
West Indies	16	31	4	1221	126	2	9	45.22
New Zealand	15	22	2	1001	152*	4	1	50.05
India	15	26	1	1292	163	4	5	51.68
Pakistan	19	31	6	1532	153	6	7	61.28
Sri Lanka	2	2	1	135	88	–	1	136.00
TOTAL	97	169	28	7573	205	23	35	53.70

D B Vengsarkar

Opponents	M	I	NO	Runs	HS	100	50	Avge
England	23	38	6	1431	157	5	5	44.71
Australia	19	29	4	1146	164*	2	5	45.84
West Indies	21	34	4	1486	159	6	6	49.53
New Zealand	7	12	1	336	75	–	3	30.54
Pakistan	22	35	6	1284	146*	2	8	44.27
Sri Lanka	7	11	1	648	166	2	4	64.80
TOTAL	99	159	22	6331	166	17	31	46.21

● *Compiled by Richard Lockwood*

Australia count on Veletta to build solid foundation

Brisbane (Agencies) — Mike Veletta, discarded by Australia in the Test series against Pakistan, is likely to be entrusted with the prized No. 3 batting position in the first Test match against West Indies starting tomorrow.

Australia, beaten 3-1 on West Indies' last tour in 1984-85, boast only six recognized batsmen. A high-scoring first innings in Brisbane is essential if Australian morale is not to be dented for the rest of the series.

Viv Richards, the West Indies captain, who will be playing his hundredth Test, is also aware that an early strike by his pace quartet could hold the key to the match. "It's obvious we need to get at Marsh and Boon from the outset so we can expose the middle-order batsmen to the type of pressure always exerted on openers," he said.

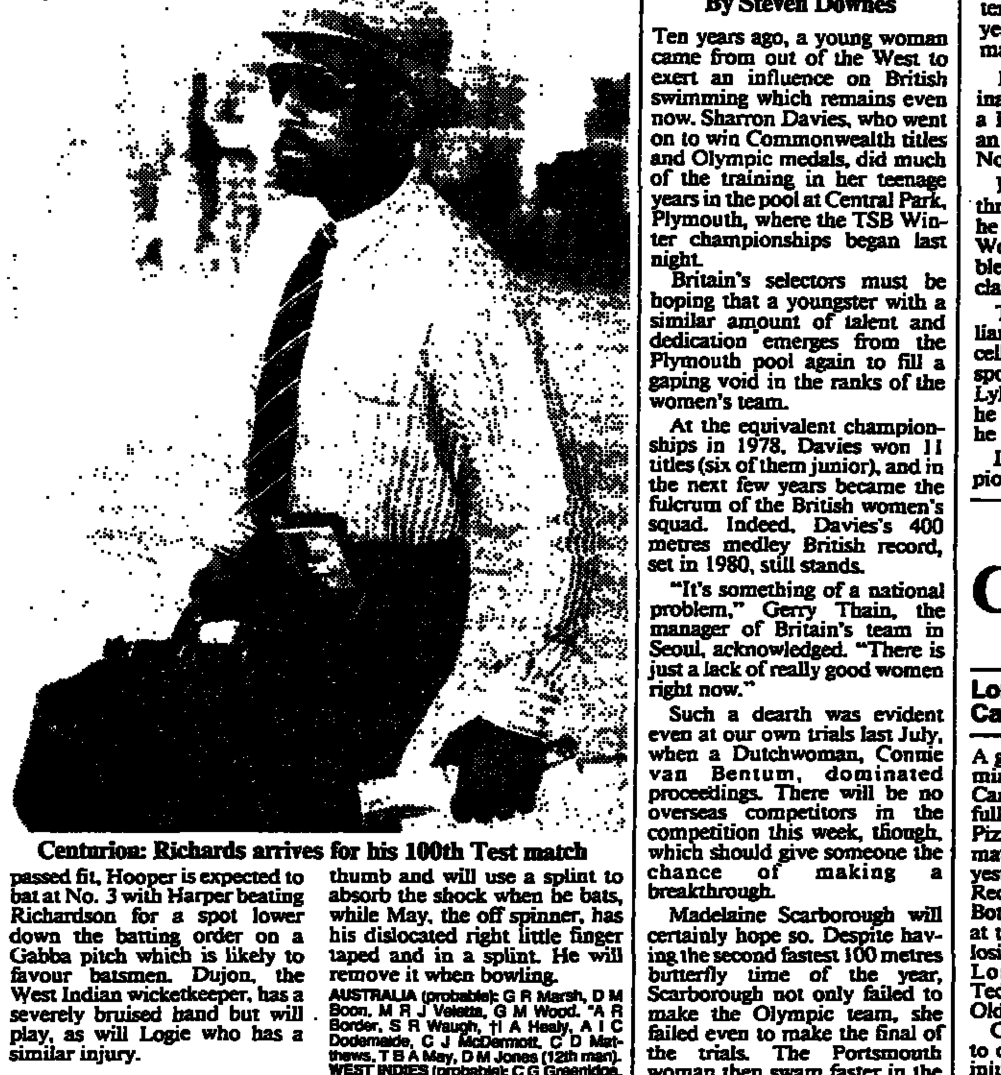
"We want Australia's key batsmen, particularly Border, coming in when our quickies are fresh."

Border, the Australian captain, indicated Veletta would replace the out-of-form Jones at No. 3, after scoring an unbeaten 81 for Western Australia against West Indies. In his last outing Veletta hit 157 against Tasmania.

The most accomplished of the Australian batsman, Border, may move down to No. 5 to delay his entry with Wood, the former opener, batting at four. Border believes the biggest hurdle for the Australians is the psychological fear any team experiences when they tackle the world champions of the past decade.

Border singled out Marshall, Richards and Greenidge as the key players, but said the Australians also have potential match-winners.

West Indies will name their side today once the selectors gauge the fitness of Hooper and Harper, who have leg injuries. If passed fit, Hooper is expected to bat at No. 3 with Harper beating Richardson for a spot lower down the batting order on a Gabba pitch which is likely to favour batsmen. Dujon, the West Indian wicketkeeper, has a severely bruised hand but will play, as will Logie who has a similar injury.



Centurion: Richards arrives for his 100th Test match

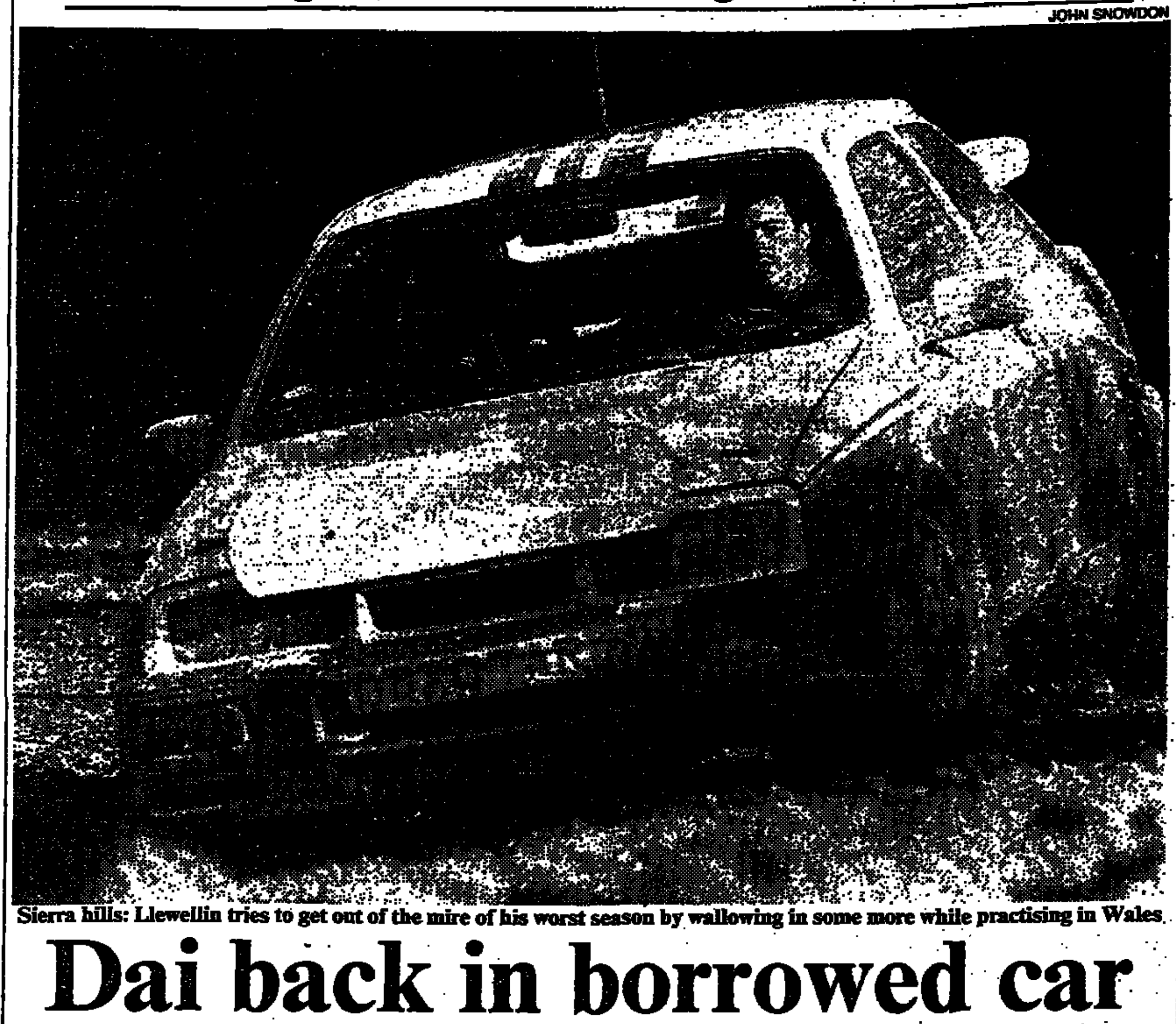
Australia have injury worries of their own. Border has a chipped bone on the right thumb and will use a splint to absorb the shock when he bats, while May, the off spinner, has his dislocated right little finger taped and in a splint. He will remove it when bowling.

AUSTRALIA (probable): G R Marsh, D M Boon, M R J Veletta, G M Wood, *A R Border, S R Waugh, †I A Healy, A I C Dodemaide, C J McDermott, C D Matthews, T B A May, D M Jones (12th man).

WEST INDIES (probable): C G Greenidge, D L Haynes, C L Hooper, *I V A Richards, A L Logie, †P J L Dujon, M D Marshall, R A Harper, C E L Ambrose, C A Walsh, B P Patterson, R B Richardson (12th man).

Andrew Longmore on a God-fearing man's salvation road

JOHN SNOWDON



Sierra hills: Llewellin tries to get out of the mire of his worst season by wallowing in some more while practising in Wales

Dai back in borrowed car

The Lombard RAC Rally means many things to many people: pride, challenge, points, prestige. For David Llewellin, this year's RAC means salvation.

By his standards, this has been a disastrous season for the young Welshman. Of course, it did not look that way when he signed the contract to drive for Audi in the open rally championship this year. The Audi was heavy but quick and there was the promise of a more competitive car later in the season.

But the results did not come, the development did not happen and, halfway through the year, Audi decided to pull out of the championship. "I had the prospect of sitting on my backside for the rest of the year," he says, adding gently: "I didn't like the idea of that very much."

So, in a one-off deal, Llewellin has pursuaded Ford to loan him the Sierra for the RAC and pursuaded his faithful sponsor, Shell, to provide some money. Now, all he has to do is pursuade himself that he really is as good as he thought he was.

"I've never lacked confidence in my own ability, but this has been the worst season I've had in 10 years of rallying and it's quite difficult. Sometimes you begin to doubt yourself and you just have to say 'the talent is there, the luck is not, don't worry'."

If Llewellin has ever doubted his own ability, others have not. "David is the best young driver in Britain at the moment without question," David Sutton, whose team prepares Llewellin's cars, said. "He is a calm, God-fearing, clean-living young man. He's quick and he rarely gets rattled."

As Sutton took Ari Vatanen to the world championship in 1981, he should know a clean-living, God-fearing young man — and a good rally driver — when he sees one. And the comparisons between the relaxed Welshman and the spectacular Finn do not stop there. Both were bought up on farms, both have an instinct for showmanship, both have tried not always successfully to conquer the impetuosity of youth.

"When I first began rallying I used to get angry and thump the car if I had a breakdown," Llewellin recalls. "Now I've grown up a bit and know if there is a mechanical problem it's nobody's fault. It just makes me more determined the next time. Mind you, I will always take risks to win and if I make a mistake myself, I get really mad and go back home sulking."

Unlike Vatanen, however, Llewellin has not been world champion, an omission that at the age of 28 he feels he has time to put right. The only problem for him — as for countless other talented British drivers — is to get his name well enough known outside Britain to attract the best teams. The RAC Rally is the best billboard of all.

Llewellin knows well enough that just hopping into a spare car and hoping to compete with the best is a tall order, even for someone who won the premier national rally championship in three makes of car. After several years in the more precise four-wheel-drive Audi, the Ford Cosworth will take some learning.

This week he has been perfecting the art, flinging the Sierra into impossible contortions and disturbing the peace of his beloved Welsh countryside in preparation for an event which has provided some of the best and one of the worst moments of his career.

"I remember the first year I did the RAC, in 1984, I went at it like a bull at a gate, of course. After the first day and a half I was ninth, which was brilliant, but I was absolutely shattered and there was still another three days to go."

His results in the RAC are neatly progressive — thirteenth in 1984, ninth in 1986, sixth last year and only a little local difficulty with the Yorkshire constabulary in 1986, when he was charged with speeding during a road section, has spoiled the relationship.

By those calculations, he says, he should be fourth this year, but with a new privately entered car and strong competition from Lancia and Toyota as well as the factory Ford team, a place in the top 10 is a realistic aim.

Next year he looks set to be at the wheel of a Toyota and fulfilling his dream of winning the RAC. For now, "Dai bach" intends to enjoy himself, send a few spectators scampering up the banks as he slides past and salvages a few of this year's wrecked dreams.

SWIMMING

Davies has dearth of successors

By Steven Downes

Ten years ago, a young woman came from out of the West to exert an influence on British swimming which remains even now. Sharron Davies, who went on to win Commonwealth titles and Olympic medals, did much of the training in her teenage years in the pool at Central Park, Plymouth, where the TSB Winter championships began last night.

Britain's selectors must be hoping that a youngster with a similar amount of talent and dedication emerges from the Plymouth pool again to fill a gaping void in the ranks of the women's team.

At the equivalent championships in 1978, Davies won 11 titles (six of them junior), and in the next few years became the fulcrum of the British women's squad. Indeed, Davies's 400 metres medley British record, set in 1980, still stands.

"It's something of a national problem," Gerry Thain, the manager of Britain's team in Seoul, acknowledged. "There is just a lack of really good women right now."

Such a dearth was evident even at our own trials last July, when a Dutchwoman, Connie van Bentum, dominated proceedings. There will be no overseas competitors in the competition this week, though, which should give someone the chance of making a breakthrough.

Madelaine Scarborough will certainly hope so. Despite having the second fastest 100 metres butterfly time of the year, Scarborough not only failed to make the Olympic team, she failed even to make the final of the trials. The Portsmouth woman then swam faster in the consolation final at Leeds than her main rival, Caroline Foot, who did go to Seoul.

GOLF

Lyle apologizes to Australians

Port Douglas, Queensland (Reuter) — Sandy Lyle apologized yesterday for critical remarks he made about Australia last week.

He was speaking before the inaugural "test match" between a British team he captains and an Australian team led by Greg Norman.

Lyle tried to pull out of the three-day event last week while he was playing in the Nabisco World Championships, at Pebble Beach, California. He claimed that he was exhausted.

The organizers of the Australian event said it would be cancelled if Lyle withdrew and the sponsors threatend to sue him. Lyle was told by his agents that he was obliged to play because he had signed a contract.

Lyle, the US Masters champion, accused the Australians of not treating him with sufficient respect and of calling him a "whingeing Pom", comments that he said he regretted.

"I hope there's no hard feelings. What I said was a spur of the moment remark. I was feeling a bit hot under the collar. I had just shot a round of 76 and I knew I was going to slip in the world rankings," he said.

Lyle was asked if he would carry out his threat not to play in Australia again after this event. "I am cutting down on tournaments and Australia doesn't look good," he said. Lyle will play in 27 tournaments next year, compared with 32 in 1988.

"I've now got a very nice bedroom by the way," Lyle joked. He had complained that Australians always gave him the "tiny corner rooms" in hotels.

Ireland are listed as Cup seeds

Ireland, surprise but popular winners of the Dunhill Cup last month, are one of the eight seeds for the fifth tournament at St Andrews from Sept 26 to October 1 next year.

All the other three home countries, England, Scotland and Wales, are also seeded, together with Australia, Japan, Spain and the United States.

The qualifying competition undergoes a radical change because so many more countries want to compete.

A world qualifying event will be held at the Sentosa Club, Singapore, from February 3 to 5 with six teams invited from each of three regions — Europe, Americas and the Pacific.

Other countries will play in three preliminary qualifying eliminators to be held in Portugal and Miami

HOCKEY

Cambridge triumph with late strike

By Sydney Friskin

London Univ 0
Cambridge Univ 1

A goal from a short corner two minutes before the end enabled Cambridge University to snatch full points from London in the Pizza Express London League match played under floodlights yesterday at the Paddington Recreation Ground.

Both sides have been struggling at the bottom of the table after losing players to stronger clubs. London lost Riley to Teddington and Krishman to Old Loughtonians.

Cambridge have been unable to call on Brayshaw because of injury and are about to lose Higgin, one of the few surviving Blues from last season, who is joining Cambridge City of the National League.

During the first half there had not been a clear shot at goal and the short corner granted to Cambridge in the 23rd minute broke down. London, though slightly more vigorous, had not capitalized on their tackles, losing control when coming out of them.

Cambridge enlivened the early minutes of the second half when Jones took a quick shot which was well-saved by the goalkeeper. They forced three short corners, from the first of which Castenskiold put a shot wide of the target. The remaining two led to scrambles.

The deadlock was finally broken when Castenskiold, the Cambridge captain, scored from a short corner, the ball rising into the net off a defender's stick near the line.

At the end of it all London University were still looking for a win, having drawn two matches and lost six. For Cambridge it was only their second victory.

LONDON UNIVERSITY: P Canaperno (UCL); P Baldwin (St Bartholomew's Hospital), A Hatrick (St Thomas' Hospital), J Pitman (St Thomas' Hospital), A Brooks (Queen Mary College), *A Holmes (Goldsmith, captain), *P Kirkland (St Thomas' Hospital), J Allen (Kings College), A Emmerson (UCL), R Ticehurst (Queen Mary College), S Heriot (St Thomas' Hospital).

CAMBRIDGE UNIVERSITY: T Castledine (King VIII Coventry and Queens'); R Atherton (Merchant Taylors', Crosby and Downing), *B McKee (Bangor GS and Robinson), P Simmonds (Cheltenham College and Hughes Hall), D Grady (King Edward's, Five Ways and Fitzwilliam), *E Castenskiold (Bedford School and Magdalene, captain), B Priestly (Tunbridge and Trinity Hall), S Ogle (Manchester GS and Clare), J Jones (Dulwich College and St John's), I Wilson (Sullivan Upper and Jesus), N Hooper (Pangbourne College and Emmanuel).

* Denotes a Blue or Purple.

Umpires: N Archer (Southern Counties), R Bisley (Eastern Counties).

ATHLETICS

Policy of cuts has £762,000 spin-off

By Pat Butcher
Athletics Correspondent

The Amateur Athletic Association yesterday announced a surplus of £538,537 on its accounts to September 30, which will justify official claims of cost-cutting measures instituted after last year's deficits and will give rise to much expectation, in light of the fine 1989 domestic calendar, which was announced last week.

But for all the self-congratulation, which accompanied the yearly report yesterday, the turnaround of £762,260, taking into account the 1987 deficit of £223,723, is due entirely to to some sensible management of one single item — subventions to athletes.

Because of the effective takeover of the British Amateur Athletic Board by the AAA a year ago, and the change of the accounting date by six months, there was much confusion over figures at last year's AAA annual general meeting.

But one thing was clear; that Andy Norman, the British promotions officer had overspent by more than £500,000, in order to lure leading domestic and foreign athletes to run in Britain. The cut back this year caused its own problems, with Sebastian Coe, Steve Cram and Steve Ovett accusing officials of ignoring market forces and blackmailing them to run at home. But the commitment clearly paid dividends elsewhere. The joint standing committee (BAAB and AAA activities) account shows £505,653 paid in subventions this year, in comparison to £1,264,244 in 1987.

Internationally, athletics has enjoyed a boom in the past decade or so. And Britain has been at the forefront of countries, which have most benefitted, as last year's turnover proves. At £4,843,514, it is the highest in the sport's domestic history.

But it is not without problems. The necessary streamlining of the administration, which began with the BAAB being incorporated in the AAA, has now reached a stasis, despite a mandate from the clubs to move on, given at an extraordinary general meeting of the AAA in July. Perhaps any further moves will be made clearer at the annual meeting in London on December 3.

BADMINTON

Chance for England to get even

By Richard Eaton

England's narrow 3-2 defeat to a young Chinese team in the opening contest of a five-match series at the Moorways Centre, Derby, on Tuesday night, proved that if the home team can win one of the two singles matches it has the ability to register a victory during the next few days.

The inclusion for the first time of European champion, Darren Hall, and the Commonwealth champion, Helen Troke, in the match at Milton Keynes tonight will therefore give a good idea of whether England have the strength to achieve their ambition.

On Tuesday, the other English Commonwealth champion, Steve Baddeley, and Julia Munday, aged 19, the conqueror of Troke in the national championships, were both surprisingly beaten, Baddeley by the young left-hander, He Guoqan, and Munday by the 1986 English Masters champion, Yao Fen. It was left to the cool-headed Martin Dew and Gillian Gowers in the mixed doubles, and Gill Clark and Sara Sankey in the women's doubles, to produce victories that took the outcome of the match the full distance.

Neither Hall nor Troke have quite been their best recently. However, precisely for this reason both may be bursting to prove that they are still good enough to threaten the world's elite.

Hall's presence also allows Baddeley to concentrate his evening's efforts on a partnership with Dew that had its moments back in 1984. It may have them again and if so, could be better than anything else on offer in one of England's weaker events.

Another old pairing to be renewed is that of Troke with Gowers, a former European doubles champion who has been left slightly stranded since the break-up of her partnership with Clark.

FATHER CHRISTMAS RETIRES… OFFICIAL!

Joe Moore, the Olympia Christmas Show's Santa Claus for 13 years, has hung up his red coat and whiskers; we trace his career as one of the busiest men in the horse world. Other seasonally flavoured items include artist Vincent Haddelsey and his colourful work, equestrian sculptress Caroline Wallace…and a special opportunity to acquire a limited edition sample of her work.

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HORSE and HOUND EVERY THURSDAY CHRISTMAS ISSUE

RUGBY LEAGUE

Lindop takes charge of referees

By Keith Macklin

Another quiet revolution took place at the Rugby Football League headquarters yesterday when Fred Lindop, of Wakefield, became the first full-time controller of referees.

Lindop retired in July, at 50, and his last important appointment was as referee of the Challenge Cup final between Wigan and Halifax, his fourth appearance at Wembley.

He has been appointed because, in the words of the chief executive of the Rugby Football League, David Oxley: "it is essential that referees achieve the same high standards that are now demanded of players in what is acknowledged as a high-speed professional game".

Lindop's vast area of responsibility, for which he will report to the board of directors, includes appointments, fitness checks, training, assessing, upgrading or demoting, and use of video tapes in analyzing performance. To take the role he has given up his job as a representative of a printing firm.

Lindop won a reputation as a hard-line but fair referee who was rarely, if ever, accused of being a "homer". He had 22 years in the middle, and he officiated at 18 finals and 18 international matches.

He will be expected to adopt his familiar hard but fair line in his post. There has been a considerable amount of criticism of some referees during the past few seasons, particularly in the areas of brawls and alleged lack of protection for leading players against calculated thuggery.

Several laws have been introduced this season and some inexperienced referees have found it difficult to come to terms with them.

Lindop said yesterday: "It is a job and a half, but I'm looking forward to the challenge, and I will concentrate particularly on standards of fitness and the consistent application of the laws of the game."

TODAY'S FIXTURES

7.30 unless stated

FOOTBALL

CENTRAL LEAGUE: First division: Doncaster v Oldham (7.0).

MIDDLESEX SENIOR CHARITY CUP: Staines v Chelsea.

OTHER SPORT

BADMINTON: England v China (Bletchley).

BASKETBALL: NatWest Trophy (8.0): Crystal Palace v Hemel Hempstead; Livingston v Manchester.

SNOOKER: Tennents United Kingdom championship (Preston).

SWIMMING: ASA national short course championships (Plymouth).

SPORT ON TV

SUMO WRESTLING: C4 8-8.30 p.m.: Grand Autumn Tournament from Tokyo.

SKIING

Snow threat to season

Val Thorens (AP) — Snow has fallen here, but officials said yesterday the opening of the World Cup season next week is still in doubt. Four World Cup races are scheduled, beginning with a women's giant slalom next Thursday, followed by a men's giant slalom on November 25 with a women's and men's super giant scheduled for the weekend.

Heinz Schweingruber, the technical delegate of the International Skiing Federation, is checking on conditions at this French Alp resort, but colder weather is needed if the snow is to stick. Earlier this season two downhills scheduled for Las Lenas in Argentina were cancelled.

Matches played 12th November 1988

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TREBLE CHANCE PAYING 6 DIVIDENDS

24 PTS £2,142.15
23 PTS £128.05
22½ PTS £11.50
22 PTS £4.50
21½ PTS £6.15
21 PTS £1.05

Treble Chance dividends to units of ⅓p.

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RUGBY UNION: AUSTRALIANS PLAY KEY ROLE IN STUDENTS' DEMOLITION OF STANLEY'S XV

Oxford find edge in Williams

By David Hands
Rugby Correspondent

Oxford University 37
Major Stanley's XV...... 15

It will come as no surprise to the touring Australians in Edinburgh to read this morning that Ian Williams, their compatriot, scored three tries in as comprehensive a demolition of the guest XV as this annual encounter at Iffley Road, sponsored by Yaimichi International, has seen in recent years.

Williams, the speedy, elusive wing who would have been an automatic choice to tour but for his academic commitments, provided the sharp cutting-edge which helped a well-knit university side to victory yesterday by five goals, a try and a penalty goal against two goals and a penalty. But the inspiration came, too, from those other Australians, Smith and Egerton, notably the latter. He was playing his first senior game since September yet scarcely looked as though he had been away.

Oxford have also retained a freshness to their approach by deliberately limiting their fixtures. By contrast, Stanley's XV looked lacklustre, reduced to groping at shadows as dark blue shirts sped by them far too frequently for comfort.

The guests just held their own in the scrums and Phillips stole two heels against the head but I imagine he would rather have had the try which fell to Norwitz, his opposite number, who turned up at the end of a flowing move, in much the style of the Cardiff hooker himself.

Norster gave Stanley's a slim lineout advantage but inevitably they lacked the unity of purpose of the students about the field, despite the lone forays of two former Oxford men, Ubogu and Macdonald. With so much going wrong elsewhere, Kirwan, the strapping New Zealand wing, saw little decent ball and when he did, clouds of Oxford coverers descended upon him at much the same time.

The university were comfortably placed at the interval, when they led 18-9. A long pass direct from Smith to Egerton allowed the full back to score under the posts with not a hand laid on him. He oozed confidence, neatly illustrated when he ran back to collect a kick ahead on his own 22 during the second half and calmly cross-kicked for Vessey to prompt another attack. If he does it at Twickenham, mind, Vessey may not be best pleased.

Evans capped a delightful move for the second try after Egan and Norwitz had backed up Kirk's break and Norwitz himself collected the third after Stileman's lineout success had helped Oxford string together a 75-metre raid. Smith's accurate goal-kicking embellished the scores and Stanley's response was limited to a pick-up from a scrum by van der Merwe and a try by Butcher.

They scored a similar try, through Hall in the second half, but were otherwise limited to the occasional spectacular run by Wyatt, the Canadian who plays in France. Williams scored his first try from 50 metres after Egerton had accelerated clear; his second was courtesy of Brown after Egerton had surged into a big blind-side, and his third came from Kirk's dart from a scrum. If Niuqila can do as much for the Wallabies at Murrayfield on Saturday, the touring side will be well pleased.

SCORERS: Oxford University: Tries: I Williams (3), Egerton, Evans, Norwitz. Conversions: Smith (5). Penalty: Smith. Major Stanley's XV: Tries: Butcher, Hall. Conversions: Wyatt (2). Penalty: Wyatt.

OXFORD UNIVERSITY: *R Egerton (Sydney University and University); I Williams (Cranbrook, Sydney, and St Catherine's), M Brown (Diocesan College, Cape Town, and Worcester), D Evans (Aberdare and St Anne's), *R Vessey (Magdalen CS and Green, captain); B Smith (Brisbane State HS and St Anne's), *D Kirk (Wanganui Collegiate and Worcester); A Williams (Fishguard GS and St Anne's), E Norwitz (University of Cape Town and University), *T Willis (Wellington College and St Edmund Hall), T Coker (St Paul's, Brisbane, and Lady Margaret Hall), *W Stileman (Wellington and Wycliffe), S Wessley (Bishop of Llandaff and Wadham), A Cameron (Sydney University and University), M Egan (Terenure College, Dublin, and St Anne's).

MAJOR R. V. STANLEY'S XV: M Wyatt (Saint-Gaudens and Canada); J Kirwan (Marist, Auckland and New Zealand), D Polkinghorne (Kearsney College, Natal and Pembroke), B Mullin (London Irish and Ireland, captain), E Davis (Harlequins); K Bray (Queensland University), J Cullen (Richmond); T Jones (London Welsh), A Phillips (Cardiff and Wales), V Ubogu (Bath), C Butcher (Harlequins and England), R Norster (Cardiff and Wales), N Macdonald (University of Cape Town), J Hall (Bath and England), W van der Merwe (Western Province).

Referee: I Bullerwell (East Midlands).

* denotes a blue.

CHRIS COLE

Breaking cover: Butcher, a try-scorer for Major Stanley's XV at Iffley Road yesterday, drives for the Oxford University line

Durham hounds beat fog

By Michael Stevenson

Leeds Univ....................... 9
Durham Univ.................. 28

This UAU qualifying match, played in thick fog at Leeds yesterday, was comfortably won by Durham, who scored three goals, a try and two penalties to three penalties.

Visibility was such that a spectator on the halfway line could rarely see the goalposts and regularly no player was visible at all. Your correspondent, deprived of visual contact, had to rely on muffled sound effects and spasmodic information relayed from the players by kindly helpers.

Occasionally a large lock would loom out of the mist, like the Hound of the Baskervilles, and, considering the surrealistic conditions, the standard of rugby, on the rare occasions that one could see it, was remarkably high.

The fog prevented an ugly incident in the second half from being witnessed by the referee. The Leeds lock, Coates, held and repeatedly struck on the head and in the face Casson, the Durham prop. If ever a player deserved to be sent off, it was Coates.

Durham led 15-6 at the interval through tries by Keay and O'Leary, with Canning converting both and kicking two penalties. Nickson kicked two first-half penalties for Leeds.

Durham managed two further tries, firstly by Boobyer, which one had the privilege of seeing, and a late try by Schindler which Boobyer converted. Canning and Nickson exchanged second-half penalties.

A feature of the match was the brave and effective tackling of the Cumbrian centre, Gill, and his colleague, Branson, which snuffed out ambitious Durham handling, but there was a considerable gulf in class between the sides.

SCORERS: Leeds University: Penalties: Nickson (3). Durham University: Tries: Keay, O'Leary, Boobyer, Schindler. Conversions: Canning (2), Boobyer. Penalties: Canning (2).

LEEDS UNIVERSITY: M Glen; N Cheesman, P Branson, K Gill, J Woodruffe; I Nickson, R Palmer; J Percival, J Hewlett, P Houghton, N Crossley (Rep: A Donn), G Coates, A Smith, J London, J Drury.

DURHAM UNIVERSITY: M Wolff; P Reynolds, P De Glanville, D O'Leary, M Boobyer; N Canning, D Schindler; J Priestley, M Elms, D Casson, C Keay, A Graham, N Thompson (captain), T Hepplewhite, T Hollidge.

Referee: S Allen (Yorkshire).

Judgment on Lenihan should be accepted

By George Ace

The suspensions meted out earlier this week on two players sent off in the recent match between Shannon and Young Munster have added fuel to the controversy surrounding the decision by the South Munster disciplinary committee not to suspend Donal Lenihan following his sending off on November 5.

But in deciding that the sending off was sufficent punishment, the committee was perfectly within its rights according to the laws as laid down by the Irish Rugby Football Union (IRFU).

The incident as reported and the decision taken will come under the scrutiny of the general purposes committee of the IRFU at its meeting on November 25, as do all matters pertaining to activities at branch level. But whether any further action will be recommended is a mute point.

Lenihan, the former Ireland captain, denies accusations of an attempted head butt during a flare-up following a line-out in which he claims he was unceremoniously "taken out". It was an unfortunate affair, and is the only blemish on his career.

Lenihan may have transgressed, but he is an innocent party regarding the decision taken not to suspend him. That decision was arrived at after the referee's report had been considered, and after Lenihan had put his side of the incident

It will be surprising if the general purposes committee decides any further action is necessary.

SNOOKER

White has edge as tables are turned

By Steve Acteson

The Guild Hall, Preston, seemed in danger of capsizing yesterday as the £400,000 Tennents United Kingdom Championship neared the end of its second phase.

On one side of the eight-table venue it was standing room only as three of the biggest attractions in the game, Alex Higgins, Jimmy White and Stephen Hendry attempted to reach the last 16 on adjoining tables.

On the other side of the hall however, less than half the seats overlooking the other four remaining fourth round games were occupied. The World Professional Billiards and Snooker Association was clearly showing a lack of table manners.

White, the world No. 2, who has not won either the UK nor the world titles, did his best to make extra seats available. He needed only 84 minutes to take a 5-3 lead over Mark Bennett, of Wales.

White, who had breaks of 42, 48, 31, 40, 51, 101 and 49 to lead 5-1 faltered towards the end of the session and Bennett, ranked No. 52, won the remaining two frames.

It was a similar story and scoreline for Hendry, of Scotland, who was finding another Welshman, Colin Roscoe, equally persistent. Hendry lost the first frame but then produced breaks of 61, 31, 45, and 36 to lead 3-1 but had to share the final four frames to lead by only two with nine to play.

Higgins, fell 3-1 behind against Tony Knowles who was seeking revenge for losing their last encounter 10 months ago. Knowles began in a hurry, breaks of 68, 54, 34 and 62 pushing him 3-0 ahead but Higgins, drawing on the inspiration of the crowd was level by the interval at 4-4, finishing the session with runs of 65 and 55.

Following the qualifying and non-television stages the tournament resumes on Saturday under the gaze of BBC television and reduced to two tables and 16 contestants.

RESULTS: Fourth round (Wednesday): J White (Eng) leads M Bennett (Wales), 5-3; S Hendry (Scot) leads C Roscoe (Wales), 5-3; A Knowles (Eng) and A Higgins (N Ire), level at 4-4; T Griffiths (Wales) leads S Duggan (Eng), 6-2; J Virgo (Eng) and D O'Kane (NZ), level at 4-4; B West (Eng) leads S Francisco (SA), 5-3; D Reynolds (Eng) leads C Wilson (Wales), 6-2; C Thorburn (Can) leads S James (Eng), 5-3. (Tuesday): D Taylor (N Ire) bt J O'Boye (RI), 9-4; D Mountjoy (Wales) bt N Foulds (Eng), 9-4; S Davis (Eng) bt G Wilkinson (Eng), 9-3; D Roe (Eng) bt P Francisco (SA), 9-7; J Parrott (Eng) bt N Gilbert (Eng), 9-8; W Thorne (Eng) bt K Stevens (Can), 9-3; D Fowler (Eng) bt M Clark (Eng), 9-6; J Johnson (Eng) bt R Williams (Eng), 9-7.

Cash return

Melbourne (AP) — Pat Cash, of Australia, the former Wimbledon champion, will return to competitive tennis in the inaugural Kooyong Classic exhibition tournament in Melbourne next month. Cash, who has been out with an ankle injury, will join 15 other players in the 16-man round-robin grass court event from December 12 to 18.

SPORTS POLITICS

Howell condemns misguided plans for raising money

By John Goodbody

Denis Howell, the Shadow Minister for Sport, yesterday attacked the Government's plans for national governing bodies to increase their self-help through marketing opportunities and sponsorship.

Howell said that the strategy of Colin Moynihan, the Minister for Sport, could only be of limited assistance in areas of social importance. He said: "The minister is fundamentally misguided in this matter. He seems to regard sponsorship as a uniform replacement for government funding.

"He uttered words last week that I regarded as offensive about sport's use of the Sports Council as a social security office." Howell, a minister for 11 years, was referring to Moynihan's speech to the conference of the Central Council of Physical Recreation, when he urged all the national governing bodies to be more self-reliant.

Howell remarked on the "docile nature" of the delegates to the conference. "If it had been the Minister of Agriculture addressing the National Farmers' Union he would not have got out of the hotel alive."

Howell, who was addressing the conference of the Institute of Sports Sponsorship, believes that although sponsorship has a vital role in the promotion of sport it cannot replace Government money in grassroots areas and the development of many minor sports and activities which are not particularly attractive to big companies.

He cited Moynihan's failure to find a sponsor for the independent drug-testing programme, which has to be supported by Government money.

He accused civil servants of bouncing the Sports Council, a quango which distributes £41 million of taxpayers' money, into making decisions without considering the questions.

Ray Miquel, one of the 14-member Council, said that the body had not considered the proposed changes in the grant structure at its meeting on October 31. In principle, the Council agrees its own strategy for British sport and the Minister's role ends with the appointment of the Council members.

BOXING

Manager rejects claims on Bruno

By a Special Correspondent

Frank Bruno's manager, Terry Lawless, yesterday denied point-blank that he ever did a deal with the man who claims a cut of the boxer's money.

He accused Al Hamilton, who is suing him in the High Court for a share of Bruno's earnings, of making up conversations that "sounded like a script from Rocky".

Hamilton claims Lawless, who has managed four world champions, went back on a promise he made in 1980 offering him five per cent of Bruno's income if he would persuade him to sign with Lawless. But Lawless said when Hamilton offered him the five per cent deal he "dismissed it utterly". He said Hamilton's claims were "totally, entirely untrue".

Lawless is counterclaiming for £800 he said he loaned Hamilton in 1982 when Hamilton was living with Bruno's sister, Fay. "Mr Hamilton pleaded and begged for money because as he told me he was penniless. Believe me he was pleading," Lawless told Mr Justice Brooke.

"Bruno told me not to get involved," Lawless added. "I thought I was helping Bruno by helping Mr Hamilton because of the situation with his sister, because pressure would come back to Frank."

He revealed that at first he was not "overly impressed" with the quiet young boxer. "I don't particularly like heavyweights," he said. "They are a bit cumbersome, a bit slow, a bit boring. I like the Sugar Ray Leonards of this world."

In the early days he paid Bruno £35 a week and did not make any money from him, Lawless said. "I'm not a fairy godmother, it's just the way I do my business best." The hearing continues.

New York (AP) — Sugar Ray Leonard, the American boxer, relinquished the World Boxing Council (WBC) light-heavyweight and super-middleweight titles on Tuesday, but did not say that he was retiring.

In a letter sent to José Sulaiman, the WBC president, Leonard wrote: "Since I don't know my present plans concerning the continuation of my boxing career, I have decided to give up both titles."

BOWLS

Rebound tops Campbell's climb to final

Alan Campbell, an employee of British Aerospace, reached new heights at Coatbridge yesterday when he was the first man to reach the final of the CIS Insurance Scottish indoor singles championship (David Rhys Jones writes).

Brian Rattray, who was trying to become one of three men to win national outdoor and indoor titles, appeared in control for most of their match and at 17-13 he held two secure shots.

Campbell, with impeccable timing, drew the shot and was grateful when Rattray played a risky drive on the 22nd end. The jack rebounded to a position where Campbell held four shots.

The second semi-final was marked by the inability of both Steven Ranking and John Wallace to score shots on ends when they had the choice of jack length.

Both players revealed defensive weaknesses, but Ranking took his opportunities.

RESULTS: Semi-finals: A Campbell (Irvine) bt B Rattray (Alloa), 21-17; S Rankin (Auchinleck) bt J Wallace (Prestwick), 21-20.

RACKETS

Tonbridge's pairs enjoy twin success

Tonbridge saw two pairs succeed in the Noel Bruce Cup at Queen's Club on Tuesday evening. It is the only school with both first and second pairs seeded through (William Stephens writes).

Richard Gracey and Martin Smith, the redoubtable veterans who won the Cup six times between 1969 and 1974, are playing as the second pair. They defeated Michael Hooper and Charles May, of Charterhouse, 10-15, 15-3, 18-13, 15-7, 15-11. Hooper was in the winning pair with Charles Swallow in 1968. The Tonbridge first pairing of Jonathan Spurling and Rupert Owen-Browne beat Haileybury III (Simon Kverndal and Jolyon Symonds) 15-2, 15-6, 15-6, 15-2.

RESULTS: First round: Radley I (J Male and J Snow) bt Winchester I (P Seabrook and R Sutton), 15-0 15-7 15-9 15-9; Eton I (W Boone and T Brudenell) bt Wellington V (B Alexander and W Waghorn), 15-7, 15-5, 15-7, 15-13; Tonbridge I (J Spurling and R Owen-Browne) bt Haileybury III (S Kverndal and J Symonds), 15-2, 15-6, 15-6, 15-2; Tonbridge II (R Gracey and M Smith) bt Charterhouse I (M Hooper and C May), 10-15, 15-3, 18-13, 15-7, 15-11.

Golden achievements

Olive Jones, aged 60, was yesterday named as the *Sunday Times* Sportswoman of the Year (Louise Taylor writes). The award is in recognition of her 50-year involvement with Colwyn Bay Swimming Club and her administrative contribution towards the the Welsh Amateur Swimming Association. The latter also earned her an award in the administrative category.

Other winners presented with awards at a lunch hosted by the *Sunday Times* in London yesterday included Vivien Cherry, the Atlantic yachtswoman (sportswoman section), Molly Samuel, the British karate champion (international sportswoman category), Tanni Grey, the 400 metres bronze medal winner at the Paralympic Games in Seoul (student award), Margo Davis (hockey, schoolgirl section) and the England women's football team (team category).

FOOTBALL: AS CLUBS DREAM OF WEMBLEY THE GOVERNMENT PLAN TO KEEP THEIR GROUNDS SAFE RECEIVES BACKING

Membership scheme endorsed by Luton

By Clive White

Luton Town, the champion of the Government's proposed membership card scheme, sprung to the defence of Whitehall's brainchild yesterday when it refuted claims that the costs of implementing such a scheme would bankrupt smaller clubs.

Luton believes that the money saved on police bills would in a short time pay for the cost of computer installation, which is estimated to be between £60,000 and £70,000 per club. Luton claims that it will have reduced police charges by over £100,000 by the end of this season, its third since introducing the members-only scheme.

John Smith, the club's managing director, said that he expected that sponsorship would pay for the cost of installation. He believed that it was up to the League's commercial department to find a way around the capital outlay for each club.

"The big worry will be the increase in administrative costs," he said. "Some clubs will find it a real burden. Fortunately we're more switched on than most as a commercial organisation. But I don't think its impossible for clubs to find support. There will be enough goodwill about."

But Smith warned: "Our scheme is not a blueprint for the Government's national membership scheme because the situation at Luton is peculiar to this club. The reason we introduced our scheme was due to visiting supporters being stabbed by local people — four in one season — and we feared somebody would be killed. We did not want the responsibility of somebody dying."

Luton, he said, had taken the trouble to produce figures relating to its own experiment because it was annoyed by recent scare stories. Contrary to recent reports Luton claims that its attendances are down by only 800 on the average for the last 16 years — though last season, when gates were generally up, Luton's fell to 8,038 in a season when it won its first major honour.

The integration of supporters had been one of the successful spin-offs, Smith maintained. An average of about 1,000 visiting supporters attend every game at Kenilworth Road as guests of members.

"Our ultimate aim is to halt diminishing attendances and get back to the integrated crowds of the past," Smith said. "We think segregation can only have a negative effect."

Transfer fees to blame

Coventry City lost £626,000 in their last financial year because they bought David Speedie and Gary Bannister. Transfer fees of just over £1 million swallowed up a trading profit of £183,000 and £243,000 earned by lotteries and pools.

Chairman John Poynton says assets of more than £10 million leave Coventry in a strong position in case of a fall in revenue when the identity card scheme is imposed.

Cup matches are family affairs

By Paul Newman

Non-League football's image as a family game will be further enhanced this weekend when at least eight sets of brothers, including three pairs of twins, feature in the first round of the FA Cup.

Woking will lead the way by fielding two pairs of brothers at home to Cambridge United. Tim and Richard Buzaglo are both internationals — at cricket. They are Woking born and bred, but their parents are Gibraltarians and two years ago they played for Gibraltar in the ICC Trophy, the competition for the world's smaller cricketing nations.

Tim, aged 27, has been a goalscoring favourite with the Woking crowd for several years but Richard, aged 22, has established himself in midfield only in the last 18 months. They are joined in the Vauxhall Opel League club's team by Lloyd Wye, a central defender who has interested several professional clubs since progressing from the Woking youth team, and his brother, Shane, who returned recently from a spell at Chertsey Town.

FA CUP

Mick and Paul Pullen, twins aged 30, have been regulars for Bognor Regis Town since joining the club at the age of 16. When they play against Exeter City on Saturday, Mick, the left back and captain, will be making his 657th appearance and Paul, a midfield player, his 620th. Paul scored two goals in Bognor's 3-1 victory over Swansea City in a first-round replay four years ago.

Paul and Lee Joinson, aged 26, bring new meaning to the phrase "twin strikers" at Halesowen Town. Key figures in the Beazer Homes League club's FA Vase success in recent years, Paul (nine goals) is this season's leading scorer, seven ahead of Lee. Halesowen play at Brentford on Saturday.

Grays Athletic have twins who are the club's joint managers. Fred and Jeff Saxton have been in charge for 10 years and last season led the club in to the premier division of the Vauxhall Opel League. Grays play at Bath City in only their second appearance in the first round of the Cup.

Barrie Hobbins is the secretary of Welling United and his brother, Graham, the general manager. The GM Vauxhall Conference club was formed 25 years ago by their late father, Sydney. Graham was team manager for 21 years but handed over the reins this summer to his assistant, Nicky Brigden. Through to the first round for the second year in succession, Welling entertain Bromsgrove Rovers.

Nigel and Mark Golley featured strongly in Sutton United's successful FA Cup campaign last season and both play in the first round again this year. However, they will be appearing for different clubs: while Nigel turns out for Sutton at Dagenham, Mark will be playing for Maidstone United at Newport County, having moved to the Kent club for £16,000

Although they have no brothers, Fareham Town, who play at Torquay United, can offer players who are sons of their manager and coach. Simon Gowans, son of the manager, Don, has attracted the attention of several other clubs with his midfield performances this season. However, Clive Huxford, son of the coach, Cliff, has lost his place in recent weeks.

Of Hendon's Dowie brothers, only Iain, the leading scorer, will play at Reading.

JULIAN HERBERT

Brothers in arms: Tim and Richard Buzaglo (left) and Shane and Lloyd Wye, of Woking

FOR THE RECORD

BADMINTON

International Badminton Federation (IBF) world rankings: Men: 1, I Sugiarto (Indonesia), 1,465pts; 2, M Frost (Den), 1,185; 3, J P Nierhoff (Den), 1,060; 4, L Pongoh (Indo), 975; =5, I Frederiksen (Den), A Wiranata (Indo), 790. British: 10, N Yates, 675; =14, S Butler, 585; =17, D Hall, 350. Women: 1, L Lingwei (China), 1,320; 2, H Aiping (China), 1,180; 3, H Troke (GB), 880; 4, Y Suk Lee (S Kor), 875; 5, K Larsen (Den), 815; 6, G Jiaming (China), 780. Other British: 9, F Smith, 615.

BASKETBALL

NATIONAL ASSOCIATION (NBA): New Jersey Nets 106, Charlotte Hornets 99; Boston Celtics 84, Miami Heat 65; Atlanta Hawks 97, Cleveland Cavaliers 95; Chicago Bulls 120, Philadelphia 76ers 107; Detroit Pistons 108, Dallas Mavericks 99; New York Knicks 126, Houston Rockets 121; Los Angeles Lakers 148, Denver Nuggets 146 (2 overtimes); Utah Jazz 108, Indiana Pacers 96; Portland Trail Blazers 125, Los Angeles Clippers 103; Phoenix Suns 119, Sacramento Kings 83.

BOXING

NORWICH: Light middleweight: Cornelius Carr (Middlesborough) bt Skip Jackson (Leeds), ko 1st. Super featherweight (8 rds): Mark Tibbs (West Ham) bt Mike Chapman (Lincoln), pts; (10 rds): Floyd Havard (Swansea) bt John Kalbhenn (Can) pts. Bantamweight (6 rds): Mark Goult (Wisbech) bt Danny Porter (Hitchin), pts. Light heavyweight (6 rds): Crawford Ashley (Leeds) bt Richard Bustin (Norwich) Ko, 3rd. Welterweight (6 rds): Damien Denny (Belfast) bt Simon Paul (Hackney) rsc 2nd. Featherweight: Sean Murphy (St Albans) bt Craig Windsor (Glenbyre) rsc 1st; (6 rds): Mark Goult (Norwich) bt Danny Porter (Hitchin) pts.
METAIRIE, New Orleans: Cruiserweight (10 rounds): Glen McCrory (GB) bt Lorenzo Boyd (US), ko 2nd.

FOOTBALL

EUROPEAN YOUTH CHAMPIONSHIP: England 1, France 1 (at Bradford).
OVENDEN PAPERS COMBINATION: Norwich City 1, Swindon Town 2; Portsmouth 0, Luton Town 7.
CENTRAL LEAGUE: Coventry City 3, Manchester United 2; Derby County 2, Everton 1; Liverpool 1, Huddersfield Town 3; Manchester City 1, Blackburn Rovers 2. Second division: Middlesbrough 4, Grimsby 0; Notts County 0; Hull City 1; Preston North End 3, Stoke City 0; Wigan 0, Bradford 5.
GM VAUXHALL CONFERENCE: Aylesbury 0, Barnet 1 (abandoned after 60 min, fog)
VAUXHALL-OPEL LEAGUE: AC Delco Cup: Second round: Bishops Stortford 2, Molesey 1; Carshalton Ath 2, Tilbury 1; Dorking 2, Walton and Hersham 1; Dulwich Hamlet 1, Wokingham 1 (aet); Hampton 2, Hendon 1 (aet); Harrow 1, Leatherhead 0; Hitchin 1, Barking 3; Hungerford 0, St Albans 2 (abandoned after 28 min, fog); Uxbridge 0, Kingsbury 2 (aet); Worthing 3, Leytonstone/Ilford 2 (aet). Postponed: Staines v Southwick. Premier division: Slough 2, Marlow 0. Second division, north: Hornchurch 3, Billericay 3. Postponed: Heybridge Swifts v Rainham Town. Second division, south: Finchley 1, Chertsey 1. Postponed: Egham v Feltham.
CAPITAL LEAGUE: Southend United 1, Wycombe Wanderers 1.

KNIGHTS FLOODLIGHT LEAGUE: Hoddesdon 1, Collier Row 0 (abandoned after 63 min, fog); Saffron Walden 2, Royston 1; Wivenhoe 2, Harwich and Parkeston 2. Postponed: Tiptree Utd v Burnham Ramblers.
BEAZER HOMES LEAGUE: Premier division: Redditch 0, Cambridge City 1 (abandoned after 25 minutes fog). Midland division: Postponed: Coventry Sporting v Forest Green (fog); Spalding Utd 2, Dudley 1. Southern division: Gravesend 5, Ruislip 1. Westgate Insurance Cup: Second round, first leg: Baldock 1, Burnham 1; Crawley 2, Dartford 2. Second leg: Bromsgrove 4, Halesowen 0 (agg: 4-2); Dover 4, Thanet United 0 (agg: 9-0); Dunstable 2, Tamworth 3 (agg: 3-5); Gloucester 6, Gosport 1 (aet, agg: 6-5); Willenhall 2, Moor Green 5 (agg: 5-6).
NORTHERN PREMIER LEAGUE: First division: Netherfield 4, Workington 2. Challenge Cup: Qualifying round: Leek Town 1, Harrogate 1.
GREAT MILLS LEAGUE: Premier division: Exmouth Town 2, Chard Town 1. First division: Clandown 0, Calne Town 0; Melksham Town 1, Westbury United 1.
WEST GERMAN LEAGUE: Stuttgarter Kickers 0, Werder Bremen 0; Eintracht Frankfurt 1, Karlsruhe 0; Bayer Uerdingen 3, Kaiserslautern 1; SV Waldhof Mannheim 1, Hannover 1; FC Cologne 3, Bayer Leverkusen 0.
OTHER MATCH: Italy 1, The Netherlands 0.

SQUASH RACKETS

SCHOOLS MATCH: Lancing 3, Brighton and Hove VIth Form College 2.
AMERICAN EXPRESS: Premier league: First division: Mayflower Lambs 3, Jim Hall Sports Northern 2; Serviscope Thornbridge 1, UTC Cannons 4; Village Hotels 0, James Capel Ardleigh 5.

TENNIS

DETROIT: Men's grand prix tournament (US unless stated): A Krickstein bt D Goldberg, 6-1, 6-7, 6-3; D Goldie bt R Reneberg, 7-5, 3-6, 6-3; P Annacone bt S Giammalva, 6-3, 7-6.
OITA, Japan: International men's tournament: First round: Z Ali (India) bt S Ota (Japan), 6-1, 6-4; J Canter (US) bt K Ukon (Japan), 6-2, 6-2; M Allen (US) bt M Ferreira (India), 6-7, 6-4, 6-3; T Fukui (Japan) bt S Benz (Switz), 1-6, 6-2, 6-2.
JOHANNESBURG: International tournament: Final round: J Hlasek (Switz) bt P Cane (It), 7-5, 7-6; H Leconte (Fr) bt K Moir (SA), 6-7, 6-1, 6-3; N Pereira (Ven) bt A Mansdorf (Isr), 6-3, 6-4; B Drewett (Aus) bt C Mezzadri (Switz), 6-4, 6-4. Second round: B Gilbert (US) bt G Holmes (US), 6-2, 6-4; K Curren (US) bt S Youl (Aus), 5-7, 7-6, 6-1.

ICE HOCKEY

NATIONAL LEAGUE (NHL): Philadelphia Flyers 3, New York Rangers 3; Quebec Nordiques 5, Boston Bruins 5; Washington Capitals 4, Minnesota North Stars 2; Calgary Flames 5, New York Islanders 1; New Jersey Devils 4, St Louis Blues 2; Los Angeles Kings 6, Vancouver Canucks 4.

RUGBY UNION

TOUR MATCHES: South of Scotland Under-21 27, New Zealand Youth 10.
SCHOOLS MATCHES: Cranbrook 3, Brighton 13; Ipswich 21, Norwich 10; Sutton Valence 15, Bethany 14.
UAU CHAMPIONSHIP: Welsh division: University of Wales College Cardiff 20, Cardiff Medicals 22.
REPRESENTATIVE MATCH: Oxford Univ 37, Major R V Stanley's XV 15.

● The Shrewsbury player Jon Narbett, on loan with Hereford, has been given permission to play in Saturday's FA cup tie against Cardiff.

● Birmingham's favourite old boy, Trevor Francis, will return to St Andrews to play against Manchester United in a benefit match for Ian Handysides on November 29.

● Tommy Cassidy, a former Northern Ireland international, has been dismissed as coach by Apoel of Cyprus.

RUGBY
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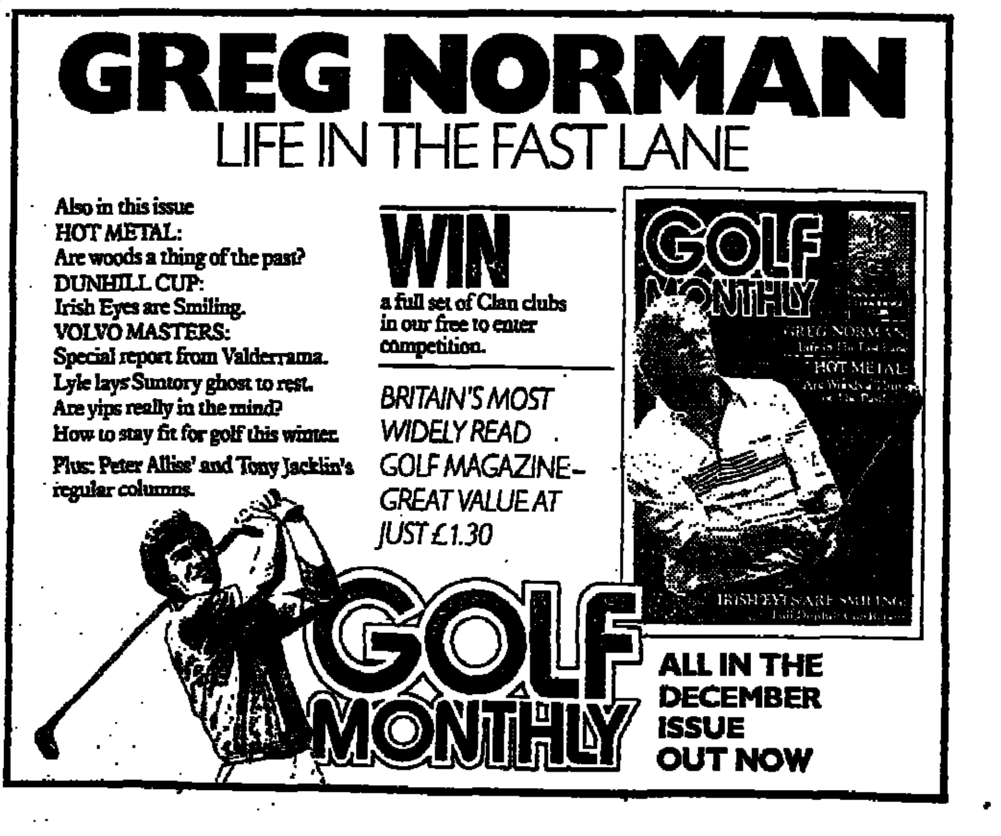
GREG NORMAN
LIFE IN THE FAST LANE
Also in this issue
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Are woods a thing of the past?
DUNHILL CUP:
Irish Eyes are Smiling.
VOLVO MASTERS:
Special report from Valderrama.
Lyle lays Suntory ghost to rest.
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England's sole footprint in the sand

From Stuart Jones
Football Correspondent
Riyadh

Saudi Arabia	1
England	1

England were last night spared their deepest humiliation since being defeated by the United States 38 years ago. But for Tony Adams's equalizer, they would have suffered the same fate, albeit in a friendly fixture here, as in the World Cup tie that astounded the world in Uruguay.

Until little more than a decade ago the Saudi Arabians were learning the game amid the surrounding sand dunes. Although their playgrounds are now more likely to be breath-taking arenas, such as the awesome King Fahd Stadium, they remain no more than amateurs richly rewarded for any success they might achieve.

Not often do they collect [illegible] prizes that can include houses and cars. Earlier this year, for instance, they finished at the bottom of their Olympic Games qualifying group. In the summer they failed to collect a point, even against the hosts, in the bicentennial tournament in Australia.

Under the Brazilian influence of their manager, Carlos Alberto Pereira, the Saudi Arabians have improved. Their technique, particularly on the naked surface inside a futuristic stadium that resembled a collection of illuminated Bedouin tents, was at times as accomplished as that of any South American side.

A recent 2-2 draw here against Scotland indicated that they are progressing in the international sphere but they are still comparative novices. England, in spite of extensive withdrawals and the consequent rearrangement of the line-up, should have been superior in quality if not in the final outcome. They were neither to any significant degree.

There was even a danger that they might depart from their first visit to the deserts of the Middle East without leaving a solitary footprint. Instead, through Adams's header, they completed a year in which they have won only three of a dozen internationals and scored a mere seven goals in the process.

England can scarcely use the inadvertent intervention of the referee as an adequate excuse. Aware that the Scots had run into difficulties with the curious interpretations of a local official, they had insisted that a foreigner be appointed. Their wish for a Bahraini was granted.

Yet Jaffar Mandi was to play a significant role in realizing Bobby Robson's darkest fear. England's manager had asked for a solid foundation. His novices could therefore settle and he himself could afford to broaden his already wide experiment. But the plan, and his defence, was dismantled within 15 minutes.

Pearce's pass, designed for Bryan Robson at one end, bounced off the referee and immediately illustrated England's persistent vulnerability at the other. Although Adams and Pallister are comfortable in the air, the central defenders have regularly been unhinged by anyone running either with or on to the ball. So it was again.

Abdullah, Saudi Arabia's noted forward, sprinted through a conveniently vacant central path and scored in spite of the challenge of Sterland and Seaman's attempt to parry. It was effectively the only time that England's security was genuinely stretched. Yet, at an alarmingly early stage, it was broken.

The lead was protected until the 54th minute. Before withdrawing with an injured hand, Al-Deayeh saved from Pallister and Lineker and was also credited with brushing Beardsley's volley on to the bar. Another effort from Adams was disallowed, as were two attempts by Lineker after the interval.

Even before the introduction of a fourth and fifth debutant, the Arsenal combination of Marwood and Smith, England's only visible threat was to be seen in the air. On the ground the Saudi Arabians were competent and Lineker, who has failed to lift his tally of goals in his last five appearances, continued to be inefficient.

The source of the equalizer, therefore, was predictable. Waddle's free kick was floated beyond the far post, where Adams, towering above Abdullah, his marker, claimed his fourth goal for his country in his seventeenthgame. Potential embarrassment was thus avoided

During an occasion beamed live to 50 countries across the globe, the most inexperienced side ever to be chosen by Bobby Robson failed to restore the nation's reputation. Considered the joint favourites to accept the European crown, here they were, five months later, relieved to avoid being dismissed by one of the world's supposedly weakest countries.

SAUDI ARABIA: A Al-Deayeh (Sub: K Al-Subiani); A Saleh, S Al-Nusimah, A Jameel, M Jawad, S Al-Mutlaq, F Al-Musaibeeh, M Al-Suwayed (Sub: Y Al-Thinayyan), M Abdullah, S Mubarak, M Al-Jamaen (Sub: K Masa'ad).
ENGLAND: D Seaman (Queen's Park Rangers), M Sterland (Sheffield Wednesday), S Pearce (Nottingham Forest), M Thomas (Arsenal) (Sub: P Gascoigne, Tottenham Hotspur), A Adams (Arsenal), G Pallister (Middlesbrough), B Robson (Manchester United), D Rocastle (Arsenal), P Beardsley (Liverpool) (Sub: A Smith, Arsenal), G Lineker (Barcelona), C Waddle (Tottenham Hotspur) (Sub: B Marwood, Arsenal).
Referee: J Mandi (Bahrain).

Desert bloomer: Lineker, the England forward, is thwarted as he falls over the legs of Al-Deayeh, the Saudi Arabian goalkeeper

Baggio impressive on debut for Italy

Italy	1
The Netherlands	0

Rome (Reuter) — Gianluca Vialli gave Italy, the 1990 World Cup hosts, their fourth victory in 10 matches over The Netherlands, although the European champions had plenty of excuses for their defeat with a string of injuries that included Ruud Gullit, the captain.

The goal by Vialli one minute from the interval completely turned the tide of play. The match until then had been dominated by the Dutch despite injuries which left them with just five of the players who won the European championship in June.

Before Vialli scored with a sudden breakaway against the run of play the Dutch had taken almost total control, forcing the game more and more into the Italian half and looking constantly dangerous with better teamwork and physical condition.

But his goal revived the young and largely inexperienced Italian side who took the initiative, to the delight of the 20,000 crowd, for most of the second half as the Dutch, robbed of the talents of Gullit, their injured AC Milan player, faded badly.

Rijkaard, one of the few survivors from the triumph in West Germany, looked well below form and tired while Van Basten, acting as a lone forward, was more and more effectively closed down by Bergomi, of Internazionale, as the match progressed.

Two of the best players on the pitch were Huistra, for the Dutch and Baggio, of Italy. Baggio, of Sampdoria, joined Huistra, the rising Twente player, in winning his first cap at the last minute after Mancini went down with an ear infection. And he celebrated his upgrading by deliverong a Baggio's perfectly-timed pass that left the Dutch defence stranded in the 44th minute. That enabled Vialli to slot the ball neatly past van Breukelen with a diagonal right foot shot.

Huistra, a winger, was unlucky to head over the bar from a few yards out in the 31st minute — one of the best Dutch scoring chances, although Van Basten was also woefully off target.

Italy could have had a second goal in the 54th minute when Rijkaard brought Baggio down just in front of goal for what looked like a clear penalty, disallowed by Emilio Soriano Aladren, the Spanish referee.

ITALY: Tacconi, Bergomi, Maldini, Baresi, Ferri, De Agostino (Berti), Rizzitelli (Ferrara), De Napoli, Vialli, Giannini, Baggio.
NETHERLANDS: Van Breukelen, Silooy, Reekers, Koeman, Koot, Rijkaard, Vanenburg, Suvrijn (Rutten), Van Basten, Eijkelkamp (Van Loen), Huistra.

Bordeaux complete Olsen deal

Bordeaux (AFP) — Jesper Olsen, the Danish international, completed a £500,000 move from Manchester United to the French club, Bordeaux, yesterday. Olsen, aged 27, will make his debut in the home game against the league leaders, Paris Saint-Germain, on November 26, but is ineligible for Bordeaux's third-round UEFA Cup tie against Napoli.

Olsen had been with Manchester United for five years, but has been unable to command a regular place in the first team this season. He will face the same battle at Bordeaux, as they have three other foreign players: Enzo Scifo, a Belgian, Clive Allen, formerly with Tottenham Hotspur, and Zoran Vujovic, a Yugoslav.

● The proposed transfer of Adrian Heath from Everton to the Spanish club, Español, was in jeopardy yesterday. Pedro Tomas, the chief executive of Español, flew to Liverpool for a meeting with Colin Harvey, the Everton manager, but negotiations ended without an agreement.

Everton are willing to allow Heath to leave for a fee of around £500,000, but Español's initial offer is thought to be substantially lower. The likelihood is that Tomas will make an increased bid later this week.

League rejects call for Oxford inquiry

By Chris Moore

The Football League last night rejected demands for an investigation into the £1 million transfer of Dean Saunders, the Welsh forward, from Oxford United to Derby County.

More than 4,000 Oxford supporters signed a petition at the weekend seeking the resignation of Kevin Maxwell, the Oxford chairman, and requesting an official investigation into the "family" purchase of Saunders by Robert Maxwell.

"There was nothing for the Football League to investigate," the League spokesman, Andy Williamson, said last night. "We are satisfied that all the dealings between Oxford and Derby are being done by the book.

"It was decided after Robert Maxwell's proposed involvement with Watford that there would be no retrospective action regarding his family's involvement in other clubs."

Derby are to appeal against a £5,000 fine imposed by the League for poaching Chris Sieeuwenhoek from Wolves.

Garry Thompson, the Aston Villa forward, was involved in transfer talks with Oxford United after the two clubs agreed a fee of more than £300,000.

"We have met Villa's valuation so I am obviously hopeful of signing him," Brian Horton, the Oxford manager, said. The former Coventry, West Bromwich Albion and Sheffield Wednesday centre forward had to pull out of a meeting with Horton on Tuesday night because of fog.

Coventry City made a loss for the year ending May 31 of £626,000, in spite of making a trading profit of £183,000 and receiving £243,000 from pools and lotteries.

The overall deficit was due to the purchase of David Speedie and Gary Bannister for a combined fee of more than £1 million.

Souness's explanation

In the programme for last night's Rangers-Hamilton match, the Rangers' player-manager, Graeme Souness, commented on the absence of three of his players for England match in Saudi Arabia.

"I will only say that Chris Woods, Gary Stevens and Terry Butcher are Rangers' players first and foremost and are paid to do a job to the best of their ability for this club. I have had not one word of complaint from them about missing the England match and it wasn't me who arranged the fixture list.

END COLUMN

A rugby story turning sour

By Gerald Davies

The 18 senior rugby clubs in Wales, the so-called Merit clubs, are threatening legal action against the *Western Mail*, the Welsh newspaper, over its publication of unofficial league tables.

The clubs are at odds with the Welsh Rugby Union (WRU) over the future implementation of leagues and, since the beginning of the season, the newspaper has been showing how leagues would look if they were in existence this season.

The *Western Mail* has published its own championship table for 70 years, during which time there has been no objection, but the WRU's efforts to introduce leagues makes it a particularly sensitive issue now with the clubs.

It has published, only once up to now, the results and positions in the two divisions, split into premier and first and is due to do so again next month.

Brian Jones, the secretary of the Welsh Merit Table, has written to the newspaper warning that "any further reproduction of fixtures or fixture lists, in connection with league rugby, either real or imaginery, is strictly forbidden and will be considered to be a breach of copyright.

"Such copyright belongs to the constituent clubs of my organization and reproduction of such fixtures can only be possible with permission of the respective clubs."

Exercise meant to encourage debate

The WRU is committed to the introduction of leagues in 1990/91 and has a mandate to do so from the majority of clubs in Wales.

The *Western Mail's* scheme was based primarily on this and a letter had been written to Jones at the start of the season outlining and promoting the idea as a "public information exercise" which might assist the debate and so help people form as judgement.

Even with the newspaper's offer of £10,000 in sponsorship, there appears to be no support for the unofficial leagues.

Jones feels that harm has been done to those clubs who have not shown well in league positions. "Accordingly," he says, "I have been instructed that no reproduction of any fixtures between member clubs will be allowed in any form except for mere information for public benefit concerning venue, date and day, and time of kick-off."

Failing this, the organization will seek legal advice which "may possibly result in an injunction with claim for damages to prevent such repetitions and to gain redress to the clubs."

The newspaper's editor, John Humphries, said: "What a nonsense. It is incomprehensible that some of Wales's finest rugby clubs should be associated with what will be seen by some rugby enthusiasts as a blatant attempt to stifle debate on the introduction of a league structure.

Attempt to silence supportive Press

"As for the *Western Mail's* tiny contribution — its very own league tables — these will be updated in December. We have been advised there is no breach of copyright. A newspaper which has been such a strident supporter of Welsh rugby will not be told to shut up when such vital issues are at stake.

"Other newspapers compile tables, including one comparing the performance between the leading Anglo-Welsh clubs, without any objections being raised."

After informing the WRU last week that the Welsh Merit Table had no intention of attending a meeting to discuss the introduction of leagues in Wales since attendance would presume approval of the system, this latest turn in threatening a newspaper with the full weight of the law suggests a degree of paranoia on their part.

Its objection to leagues throughout has not been based on reasoned argument but it now appears suddenly to have taken flight into the ridiculous. It is fast losing any credibility which it might have had of supposedly representing the top of the game's pyramid in Wales.

Leonard gives up his titles

New York (AP) — Sugar Ray Leonard, the American boxer, relinquished the World Boxing Council (WBC) light-heavyweight and super-middleweight titles on Tuesday, but did not say that he was retiring.

In a letter sent to José Sulaiman, the WBC president, Leonard wrote: "Since I don't know my present plans concerning the continuation of my boxing career, I have decided to give up both titles."

WBC rules would not allow Leonard to hold both titles, which he won by stopping Donny Lalonde in the ninth round at Las Vegas on November 7.

Lalonde had been the light-heavyweight champion, and the WBC also allowed the two men to fight for the vacant super-middleweight title.

"It would be unfair to those highly-ranked fighters in either weight division to have to wait for the opportunity to become a WBC champ," Leonard added in the letter, which was released by the office of his attorney, Mike Trainer.

Leonard, aged 32, is the only man to win five world titles. He has come out of retirement three times.

Lalonde, who received an award for his work against child abuse on Tuesday in New York, said he would like a rematch. But he said that if he failed to get one, he would seek the WBC light-heavyweight title because he felt that Leonard would relinquish it and keep the super middleweight title.

● Carlton Warren will attempt to join Britain's band of prominent middleweights when he fights Anthony "The Terminator" Logan in Mike Barrett's Royal Albert Hall boxing show on November 29. Warren, aged 28, from Battersea, has recently joined Barrett's stable.

IBF world champion caught taking drugs

New York (AFP) — Robert Hines is threatened with losing the International Boxing Federation (IBF) light-middleweight title he took earlier this month after a test revealed traces of pain-killers.

The American beat Matthew Hilton, of Canada, in Las Vegas on points 12 days ago, but both he and James Kinchen, beaten by Thomas Hearns for the North American light-heavyweight title on the same bill, have been caught using Lidocaine, considered against the Nevada state boxing commission's rules, although not on the IBF's banned list.

Dr Elais Ghannem, who heads the commission, is awaiting reports from the doctors who administered the product before taking a final decision. "We'll probably suspend or fine the fighters. All these drugs are illegal. The fighters know it. The managers know it." Ghannem said.

He said punishment would depend on the part of the body injected and the date the injection took place. If, for example, it was in the jaw just before the bout the sanction would be severe.

Marion Muhammad, executive secretary of the IBF, said they would follow the Nevada commission's decisions. "We have all kinds of options. Vacating the title, ordering a rematch, fines," he said.

Hines was allegedly injected in an arm or hand before on the eve of his fight, while Kinchen's injection was for problems with his right hand and left shoulder.

Governing body bans Olympic transgressors

Budapest (Reuter) — The International Weightlifting Federation (IWF) has suspended for up to two years all five lifters who failed dope tests at the Olympic Games in Seoul and agreed a major programme to clean up the sport.

A tough programme of measures includes random testing throughout the year, complete nudity for urine samples and a ban on any Olympic offender ever competing in future Games.

"I think these decisions . . . will go into history and be a very good example for other federations which will have to take similar decisions in a very short time," Peter Tallberg, an International Olympic Committee (IOC) official, told a news conference.

The decisions were taken at an extraordinary two-day executive meeting of the IWF also attended by Tallberg, chairman of the IOC Athletes' Commission, and Walter Troeger, a West German who was representing the IOC

Of the five weightlifters tested positive in Seoul — half the total number punished in all sports at the Games — the IWF suspended the Bulgarians, Mitko Grablev and Angel Guenchev, and the Hungarians, Kalman Csengeri and Andor Szanyi, for two years.

The Bulgarians were both disqualified in Seoul after winning gold medals, and Szanyi after collecting a silver.

The IWF also expressed its dissatisfaction with reports supplied to the Federation by Hungary and Bulgaria for not naming the athletes' "collaborators".

Tamas Ajan, the IWF general secretary, said both national federations had been asked to supply the IWF with "specific information" as soon as possible. "I do not accept the concept of a solitary sinner," he said.

Fernando Mariaca, a Spaniard who was found in Seoul to have traces of the steriod Stanozolol in his urine, was suspended for six months.

Tomorrow *The Times* will publish the first-class and major one-day fixtures for the 1989 cricket season

Lions tour is cut to 12 fixtures

By David Hands

The British Lions' tour of Australia next year, already the shortest on record, was further abbreviated when the official itinerary was announced yesterday. The Lions will play only 12 matches, as opposed to the original suggestion of 13, and four of those will be of international quality.

This is the result of negotiations between the four home unions tours committee and Joe French, president of the Australian Rugby Union. Concessions have been made on both sides, in that the Lions have won their battle for weekend matches on Saturdays, though the concluding game against an Anzac XV composed of the leading Australian and New Zealand players, will be on Sunday, July 23, in Brisbane.

French said in Edinburgh yesterday: "Saturday play is not what we wanted. Sunday sport is accepted in Australia and our gates will suffer. But in view of the Lions' very generous offer to play three tests as well as the Anzac game, we can wear that." The "lost" game — against the Australian Universities — is the result of the Lions' request for a "holiday" between the second and third internationals.

The itinerary gives the touring side internationals on four successive weekends, which is a heavy commitment even on a tour in which the intermediate fixtures may be less demanding than, say, in New Zealand or South Africa.

● Halliday, the Bath and England centre, has withdrawn from the Barbarians' side to play Australia. He strained knee ligaments last weekend and has to rest for three weeks. A replacement will be named on Monday, though Hall (Cambridge University) may be on the short list.

BRITISH LIONS' ITINERARY: June: 10 - v Western Australia (Perth); 14 v Australia B (Melbourne), 17 v Queensland (Brisbane); 21 v Queensland B (Cairns); 24 New South Wales (Sydney); 27 v New South Wales B (venue to be arranged). July: 1 v Australia (Sydney), 4 v Australian Capital Territory (Canberra); 8 v Australia (Brisbane); 15 v Australia (Sydney), 19 v New South Wales Country (tba); 23 v Anzac XV (Brisbane).

Elevation of Gourley heads Australia's team shake-up

By David Hands, Rugby Correspondent

Scott Gourley, at 20 the youngest member of the touring party, will win his first cap for Australia against Scotland at Murrayfield on Saturday. He was named yesterday as one of five changes from the side beaten 28-19 by England earlier this month.

The selectorial shake-up extends to all areas of the side, confirming the opinion expressed before the game at Twickenham by Bob Dwyer, the Australian coach, that the game with England came about two weeks too soon. Grant and Girvan lose their places among the three-quarters while each row of the pack shows a new face.

Australians would count a sixth change in the positional switch of Cook from second five-eighth to centre — from inside to outside roughly, though the difference is much more than that. Into the second five-eighth berth comes the much-maligned Walker, who won his caps in the summer against New Zealand at first five-eighth (or stand-off half).

On the right wing, Niuqila, who won three caps for Fiji as a stand-off, gains his first cap for Australia, although he played for his adopted country against a World XV in Sydney in May. He went to live in Australia last year, playing for the Randwick club, who now have three players in the Wallaby back division. Niuqila accepted the chance given him against Edinburgh and the South of Scotland, scoring three tries in the two matches, and will prove a lively handful.

Rob Lawton is promoted to loose-head prop over Hartill, and joins Tom, his brother, as he did in the first international against England last May. There must have been much discussion over the retention of McIntyre on the tight-head side, where McKenzie has made a strong challenge, but the old campaigner, on what will surely be his last tour, wins his 36th cap.

At lock, Frawley displaces Campbell, the tour vice-captain, which will not surprise England's players. He played well for Australia all summer and his form early in the tour suggested that he should have played against England. In the back row, Gourley's elevation is at the expense of Gardner

At 6ft 6in and over 15 stone, his is a massively mobile presence on the flank. In his five matches on tour, as well as scoring two tries at Hawick last weekend, he has performed the basic chores at ruck, maul and lineout well; he was a member of the Australian schools party which toured Britain in 1985-6, when he played against Scottish schools at Murrayfield — on the winning side.

AUSTRALIA: A J Leeds (New South Wales); A S Niuqila (NSW), M T Cook (Queensland), L F Walker (NSW), D I Campese (NSW); M P Lynagh (Queensland), N C Farr-Jones (NSW, captain); R Lawton (Queensland), T A Lawton (Queensland), A J McIntyre (Queensland), J S Miller (Queensland), S A G Cutler (NSW), D Frawley (NSW), S R Gourley (NSW), S N Tuynman (NSW). Replacements: B T Burke (NSW), S L James (NSW), J C Grant (NSW), M I McBain (Queensland), M N Hartill (NSW), T B Gavin (NSW).

SPORT IN BRIEF

Award for Lalonde

New York (AP) — The Canadian boxer, Donny Lalonde, beaten ten days ago by Sugar Ray Leonard, was honoured yesterday for his work in aiding battered children. The 28-year-old, who left home at 15 after four years of beatings by his stepfather, was given the Children's Lifeline Award by Family Dynamics, Inc. at a luncheon.

Lalonde, of Winnipeg, has established the Donny Lalonde Child Abuse Foundation, which disributes funds to various child abuse organizations in Canada.

Title winner

New York (AP) — Kirk Gibson, of the Los Angeles Dodgers, has been named the American National League's Most Valuable Player.

Johnson: shares lead

Joint leaders

Dubai, United Arab Emirates (AP) — Corrine Dibnah, of Australia, and Trish Johnson, of Britain, shared the lead with two-under-par 72s in the first round of the two-day Toyota Cressida Pro-Am Golf Challenge here on yesterday.

Sponsor blow

The future of Avon Northampton, England's leading women's basketball side, has been plunged into uncertainty by the withdrawal of sponsors, Avon Cosmetics, who have ploughed over £100,000 into the club in the past nine years. They are to pull out at the end of the season.

Lindop leads

The Rugby League have chosen former international referee, Fred Lindop, as their new controller of referees. Lindop, who spent 22 years in the game as a top class referee, is to be responsible for the organization of graded referees, including appointments, assessments, examinations and fitness testing.

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